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**JANUS NAMES ERICH GERTH NATIONAL SALES DIRECTOR
FOR JANUS GLOBAL ADVISER BUSINESS**

**Appointment Reflects Company's Increased Emphasis on
U.S. Broker Dealer and Financial Adviser Business**

DENVER – To meet the growing needs of U.S. broker dealers and financial advisers, Janus Capital Group Inc. (NYSE: JNS) today named **Erich Gerth** as National Sales Director of its Janus Global Adviser business in the United States. The appointment reflects the company's increased emphasis on expanding its broker dealer, adviser and institutional business by providing 'best of breed' investment strategies and world-class client service.

Gerth, 40, comes to Janus with 15 years of sales experience in the investment industry, including five years with Goldmans Sachs Asset Management, most recently as National Sales Director for its third party broker dealer business. Gerth will report to Richard Garland, Managing Director of the Janus Global Adviser business and CEO of Janus International.

Gerth will be responsible for managing and expanding Janus' U.S. broker dealer and adviser wholesaling team, which distributes the Janus Adviser family of funds. These are a range of 15 funds covering a broad spectrum of investment disciplines, including U.S. growth, U.S. value, global and international growth, global value, risk managed, growth and income, balanced and fixed income.

"Given Erich's strong track record, I'm confident he'll be successful in establishing a preeminent wholesaling team in the U.S. and in building on Janus' relationships with the U.S. broker dealer and adviser community," said **Garland**.

Earlier this year, the company consolidated its international and U.S. broker dealer and adviser sales, marketing and operations teams under the name Janus Global Adviser. The combined businesses managed approximately \$16 billion in assets as of June 30, 2003.

Garland noted that the broker dealer and adviser community globally had reacted favorably to Janus' expanded range of investment choices, including value and risk-managed equity funds managed by the company's subsidiaries.

About Janus Capital Group Inc.

Based in Denver, Colorado, Janus Capital Group Inc. is a leading asset manager offering individual investors and institutional clients complementary asset management disciplines through the firm's global distribution network. Outside the U.S. it has offices in London, Milan, Hong Kong and Tokyo. As of June 30, 2003, Janus managed approximately \$149.8 billion in assets for institutional and retail investors worldwide.

Janus Capital Group consists of Janus Capital Management LLC, Enhanced Investment Technologies, LLC (INTECH) and Bay Isle Financial LLC. Janus Capital Group owns approximately 34% of DST Systems, Inc. (NYSE: DST) and 30% of Perkins, Wolf, McDonnell and Company, LLC.

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This press release includes statements concerning potential future events involving Janus Capital Group Inc. that could differ materially from the events that actually occur. The differences could be caused by a number of factors including those factors identified in Janus' Annual Report on Form 10-K for the year ended December 31, 2002 on file with the Securities and Exchange Commission (Commission file no. 001-15253). Janus will not update any forward-looking statement made in this press release to reflect future events or developments.

For a Janus funds prospectus please call Janus at 800-525-3713 or download the file from janus.com. The prospectus contains more information, including charges, risks and expenses. Read it carefully before you invest or send money.

Janus funds are distributed by Janus Distributors LLC. (7/03)