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## **JANUS CAPITAL OPENS MELBOURNE OFFICE TO TARGET INSTITUTIONAL INVESTORS IN AUSTRALASIA**

**MELBOURNE** – The Asian subsidiary of **Janus Capital Group Inc. (NYSE: JNS)** today announced that it is opening a representative office in Melbourne to target institutional and subadvised mandates in Australasia.

The office will be managed by **John Landau**, the new **Head of Australia for Janus Capital Asia Limited (“Janus Capital”)**. He will report to **Ilex Lam, Janus Capital Regional Director for Asia Pacific ex Japan**. An Australian national, Landau joined Janus Capital last month after working at Bank of Ireland Asset Management (“BIAM”) as a senior manager responsible for building its institutional business in Australasia and Asia Pacific ex Japan. Prior to joining BIAM in 1998, he spent four years as an investment manager with Victorian Funds Management Corp (“VFMC”). He also worked at Coopers & Lybrand after qualifying as a member of Australia’s Institute of Chartered Accountants. Landau earned a bachelor’s degree in economics from Monash University, Melbourne.

“The Melbourne office reflects the significant potential we anticipate for our global equity strategies in Australia and our commitment to building our institutional and subadvised business outside the United States,” said **Erich Gerth, Chief Executive Officer of Janus Capital International Limited**, the firms’ international division. “John’s industry relationships, investment management background and his experience in introducing new products to Australian institutional investors make him a great addition to our international team.”

Landau will focus primarily on developing relationships with superannuation funds, government funds and investment consultants.

“Our new office will enable us to bring a broad range of US and global mathematical and fundamental investment strategies to meet the needs of Australian institutional investors,” said **Landau**. “I’m confident Australian institutions will be as receptive to our US and global strategies as institutional investors in America have been for decades.”

Australia is one of the world’s fastest growing pension fund markets with a deep equity culture and an estimated A\$1 trillion plus asset pool, the world’s fourth largest investment funds market.

### **About Janus Capital Group Inc.**

Founded in 1969, Denver-based Janus Capital Group Inc. (NYSE: JNS) is a recognized leader of fundamental and mathematically-based investment strategies. At the end of December 2006, Janus Capital Group managed US\$167.7 billion in assets for more than four million individual and institutions clients around the globe. Outside the US it has offices in London, Tokyo, Hong Kong, Melbourne and Milan.

Janus Capital Group consists of Janus Capital Management LLC, Enhanced Investment Technologies, LLC and Capital Group Partners, Inc. (doing business as Rapid Solutions Group). In addition, Janus Capital Group also owns 30% of Perkins, Wolf, McDonnell and Company, LLC.

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**Released in Australia through FCR (Financial & Corporate Relations). Contact Brian Mahoney +61 2 8264 1002 or +61 413 437 627, or Kathy Tricolos + 61 2 412 929**

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