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## **JANUS INTERNATIONAL APPOINTS ROBERT BROLEY REGIONAL DIRECTOR FOR CANADA**

**LONDON** – Janus International, the global division of one of the largest investment management companies in the United States, today announced the appointment of Robert Broley, as Regional Director for Canada.

In this position, Broley will be responsible for overseeing and expanding Janus’ retail, sub-advisory and institutional sales activities in Canada. He will be based in Toronto.

Broley joins from JP Morgan Fleming, where he was Vice-President of Business Development for the firm’s Canadian operations. In this role, he was responsible for developing and expanding the firm’s client relationships in addition to providing day-to-day servicing for existing clients. Previously, he worked for investment manager Capital Guardian in a similar position. Between 1998 and 1999 Broley worked as an analyst with global consulting firm Towers Perrin. He began his career in 1995 with Republic National Bank of New York. Broley holds an MBA from McGill University. He graduated from the University of Western Ontario with a Bachelor of Arts degree in 1992.

“Increasingly, Canada will play an important part in our growth plans as we look to build on our successful sub advisory retail relationships with Mackenzie and its affiliated companies,” said **Richard Garland, Chief Executive Officer for Janus International**. “Robert’s experience in the institutional and retail markets in Canada, combined with his proven ability in developing and servicing client relationships, make him ideally placed to grow our Canadian activities.”

Canada is one of the world's largest markets for mutual funds. The Investment Funds Institute of Canada estimates at end June 2002 Canadian investors held approximately C\$416 billion (US\$ 274 billion) in mutual funds. Cerulli Associates, the global research and consulting house, projects this will grow to approximately C\$600 billion (US\$397 billion) by end 2006.

Janus International Limited offers funds modeled after some of Janus' strongest-performing US-based funds in a variety of investment disciplines. For less aggressive investors Janus offers funds with a mix of stocks and bonds, or a portfolio of high yield bonds. More aggressive investors can choose from funds targeting growth stocks of large American companies. More conservative investors can choose from bond or money-market funds.

In addition to its full family of retail mutual funds, Janus International provides separate accounts and sub-advisory services.

Founded in 1969 in Denver, Colorado, Janus has grown to become one of the largest and most successful investment management companies in the United States, with offices outside the U.S. in London, Tokyo, Hong Kong and Milan. With expertise in equity, fixed-income, money-market investments and mathematical risk managed equity strategies, Janus manages approximately US\$134 billion in assets (as of 31 August 2002) for over four million mutual fund investors worldwide.

Janus' unique investment philosophy encourages its portfolio managers to search for the most dynamic, well-run companies – regardless of their size, industry or location. That bottom-up, research-intensive approach has produced strong long-term performance for Janus investors.

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*Janus International comprises a number of different operating companies, including Janus International Limited (regulated by the Financial Services Authority).*

