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### **JANUS SIGNS AGREEMENTS TO OFFER US INVESTMENT OPPORTUNITIES THROUGH UP TO 30 TAIWANESE BANKS**

**HONG KONG** – Janus International, the global division of Janus Capital Group Inc. (NYSE: JNS), today announced that it has signed agreements to offer Janus funds through up to 30 Taiwanese banks. The banks will provide an expanded range of 10 Janus funds that Taiwan’s Securities and Futures Commission approved for local distribution last December.

“This strong and immediate response from the banking community will help us bring more investment opportunities to more Taiwanese investors sooner,” said **Janus International CEO Richard Garland**. “We continue to see great potential for our business in Taiwan, which is already one of Janus’ largest and fastest-growing offshore markets.”

Janus entered the Taiwanese market in September 2001, offering seven funds through Citicorp, the global financial services firm. Following Janus’ expansion into the local Taiwanese market last December the Taiwanese banks that now have agreements in place make up more than 80% of the Taiwanese market, representing more than 2,000 branches.

“Forming relationships with nearly 30 Taiwanese banks marks an important milestone for the expansion of our Taiwan activities,” said **Howcy Yeung, Asia-Pacific regional director for Janus International**. “This progress, just four months after receiving approval for local distribution, is indication of the level of demand we anticipate for our

funds in Taiwan as increasingly investors look to global investment houses for exposure to U.S. markets.”

Taiwan is one of Asia’s fastest growing and most vibrant equity cultures with an expanding economy and an affluent population, with some 400,000 households holding more than US\$100 000 in investable assets. In addition, there is a growing demand for offshore mutual funds to satisfy Taiwanese investors’ needs for exposure to U.S. and overseas equity, fixed income and money markets.

Cerulli Associates, the global research and consulting firm, estimates at year end 2002 the cross border segment of the Taiwanese investment market held more than US\$15 billion in assets. The firm expects that total will rise to US\$46 billion by 2007. Currently, there are 771 authorized offshore funds in Taiwan.

Janus’ 10 mutual funds available in the Taiwanese market are designed to meet the different needs and risk tolerance levels of Taiwanese investors and appeal to investors that want exposure to US and global markets. They offer a variety of investment disciplines, from growth, value, and core equities to investment grade bonds, high yield bonds and money markets.

In addition to its family of retail mutual funds, Janus International provides separate account and sub advisory services. Institutional investors in Taiwan can invest in Janus’ range of 10 funds either through institutional share classes or through Janus separate account equity and fixed income strategies.

### **About Janus Capital Group Inc.**

Based in Denver, Colorado, Janus Capital Group Inc. is a leading asset manager offering individual investors and institutional clients complementary asset management disciplines through the firm's global distribution network. Outside the U.S. it has offices in Hong Kong, Tokyo, London, and Milan. As of March 31, 2003, Janus managed approximately \$133 billion in assets for institutional and retail investors worldwide.

Janus Capital Group consists of Janus Capital Management LLC, Berger Financial Group LLC, Enhanced Investment Technologies, LLC (INTECH) and Bay Isle Financial LLC. Janus Capital Group owns approximately 33% of DST Systems, Inc. (NYSE: DST) and 81% of Nelson Money Managers plc. As previously announced, Janus Capital Group has agreed to take a 30% ownership stake in Perkins, Wolf, McDonnell and Company's investment advisory business.

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