



# Bank of Marin Bancorp

PO Box 2039  
Novato, CA 94948

February 14, 2020

Dear Fellow Shareholders:

We are pleased to announce that on January 24, 2020 the Board of Directors declared a quarterly cash dividend of \$.23/share, our 59<sup>th</sup> consecutive quarterly cash dividend and an increase of \$.02/share. This cash dividend is payable to shareholders of record at the close of business on February 7, 2020 and will be payable on February 14, 2020.

Earnings were \$9.1 million in the fourth quarter of 2019, compared to \$9.4 million in the third quarter of 2019. Diluted earnings per share were \$.66/share in the fourth quarter.

2019 was another excellent year for Bank of Marin. Earnings were \$34.2 million for the year, which was a record performance. Earnings per share were \$2.48/share for 2019, an increase from \$2.33/share in 2018.

2019 was a banner year. Deposits grew by \$161.7 million and loans grew by \$79.4 million. Credit quality remains a cornerstone of the Bank's consistent performance. Non-accrual loans represented only 0.01% of the Bank's loan portfolio as of December 31, 2019.

The consistent results are a testament to the relationship banking model that we have successfully employed for 30 years. We are confident as we head into 2020 and we expect continued strong loan growth, a very low cost of deposits and exceptional credit quality. The future of Bank of Marin looks very bright.

We want to thank our loyal shareholders for your support. As always, it is our employee and customer dedication that makes us successful.

Sincerely,

Russell A. Colombo  
President & Chief Executive Officer

Brian M. Sobel  
Chairman of the Board