



**JANUS CAPITAL**  
Group

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**JANUS CAPITAL APPOINTS HEAD OF INSTITUTIONAL SALES  
FOR GERMAN-SPEAKING EUROPE**

**LONDON** – Janus Capital International Limited, the international arm of **Janus Capital Group Inc. (NYSE: JNS)**, today announced the appointment of Dr Peter Zurhorst as the Sales Director for Institutional business in German-speaking Europe. His role will cover Germany, Switzerland and Austria.

Peter comes to Janus from Scottish Widows Investment Partnership where he was Head of Northern Europe and responsible for raising assets across German-speaking Europe. In his role, Peter will be responsible for developing business with key professional investors: corporate pension funds, insurance companies, savings, co-operative banks and private banks. He will be based in London initially and then relocate to Germany in due course. Peter will report directly to Henrik Rox Hansen, Head of Institutional Sales for Europe and the Middle East.

Peter's background also includes extensive experience working in the capital markets with responsibility for equity and debt capital raisings for Dresdner Kleinwort Wasserstein, UBS and Credit Suisse.

Commenting on the appointment, Henrik Rox Hansen, Head of Institutional Sales for Europe, said: “This marks an important step in our growth as this fulfils one of our strategic initiatives for the business, to add depth to our sales effort in different regions. Professional investors in German-speaking Europe are increasingly open to new ideas, particularly our research-driven fundamental Janus approach and our risk-managed

mathematical INTECH process, and Peter's broad experience will be invaluable in helping to target those pension assets."

As part of this initiative, Janus will be opening an office in Munich in the autumn where both Peter and Thomas Doring will be based. Peter will be Co-Head of the Munich Office along with Thomas Doring, who will continue to look after the Financial Institutions business in the German-speaking region.

**About Janus Capital Group Inc.**

Founded in 1969, Denver-based Janus Capital Group Inc. (NYSE: JNS) is a recognised leader of fundamental and mathematical investment strategies. At the end of June 2008, Janus Capital Group managed approximately \$192 billion in assets for more than four million individual and institutional clients around the globe. Outside the US it has offices in London, Tokyo, Hong Kong, Singapore, Melbourne and Milan. Janus Capital Group consists of Janus Capital Management, LLC and Enhanced Investment Technologies, LLC. In addition, Janus Capital Group also owns 30% of Perkins, Wolf, McDonnell and Company, LLC.

Issued by Janus Capital International Limited, authorised and regulated by the Financial Services Authority.

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