



# FACT SHEET



## 3Q18 FINANCIAL HIGHLIGHTS, ended September 30, 2018

AeroCentury is a global aircraft operating lessor and finance company specializing in leasing regional jet and turboprop aircraft and related engines. The Company's aircraft and engines are leased to regional airlines and commercial users worldwide. AeroCentury's portfolio currently consists of 17 aircraft and 1 engine that are held for lease, 4 turboprop aircraft that are held for sale and 6 aircraft that are held under sales-type or direct finance leases.

- ◆ ACY continues to execute its strategy to modernize the fleet, selling two more older turboprop assets in 3Q18. Currently, the weighted age of the portfolio is just 11 years old, and the average aircraft unit value is now double what it was ten years ago.
- ◆ The acquisition of JetFleet Holding Corp. (JHC), which manages ACY's operations and aircraft portfolio, was completed on October 1, 2018.
  - JHC shareholders received \$3.5 million in cash and 129,286 shares of the ACY's common stock at closing.
  - JHC also distributed the 214,876 ACY shares it owned to its shareholders immediately prior to the transaction closing.
  - The merger is expected to be accretive to earnings and expand access to capital sources.
- ◆ For the first nine months of 2018, ACY recorded a loss of \$4.2 million, or \$(3.00) per share, reflecting \$2.4 million of losses related to the sale of two off-lease turboprop aircraft, as well as impairment provisions totaling \$2.7 million on four other off-lease turboprop aircraft that have been identified for sale.
- ◆ Average utilization was stable at 93% during 3Q18, 91% in 2Q18 and 90% in 1Q18.
- ◆ EBITDA was \$0.1 million for 3Q18 compared to \$5.4 million for 2Q18.
- ◆ Book value per share was \$30.44 at September 30, 2018, compared to \$29.19 a year ago.

### ACY Stock Data

Stock Price (11/14/18)	\$11.05
Market Cap	\$17.1M
Shares Outstanding	1.55 M
Tangible Book Value	\$30.44
Price/Tangible Book	0.38x
Total Assets	\$245.2M
Tangible Equity/Assets	18.9%
Total Revenue (LTM)	\$37.2M
Taglich Brothers Research Report	8/23/18

Period	Total Revenue	Lease Revenue	Net Income (Loss)	EPS Diluted	Total Assets	Tangible Book/Shr	Average Utilization
\$ in 000s except per share							
YTD18	\$ 20,720	\$ 20,460	\$ (4,248)	\$ (3.00)	\$ 227,951	\$ 30.44	93%
2017	\$ 35,554	\$ 29,003	\$ 7,399	\$ 5.10	\$ 236,410	\$ 33.43	94%
2016	\$ 28,716	\$ 24,465	\$ 1,222	\$ 0.78	\$ 218,736	\$ 27.13	93%
2015	\$ 38,533	\$ 25,467	\$ 6,438	\$ 4.17	\$ 181,025	\$ 26.73	92%
2014*	\$ 28,707	\$ 21,913	\$ (11,294)	\$ (7.32)	\$ 197,671	\$ 22.58	82%

\* Includes impairment in the value of aircraft in 2014 of \$18.7 million or approximately \$7.95 per share.

Executive Management:  
**Michael Magnusson, CEO**  
**Toni Perazzo, CFO**

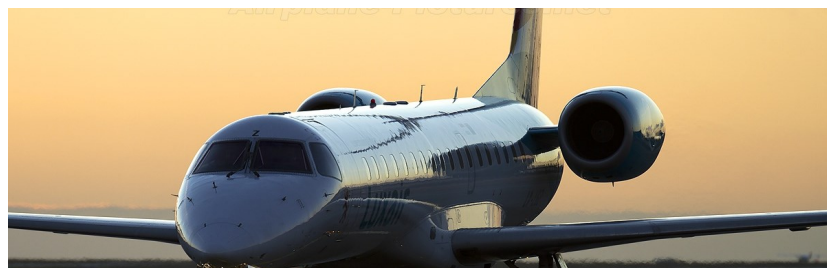
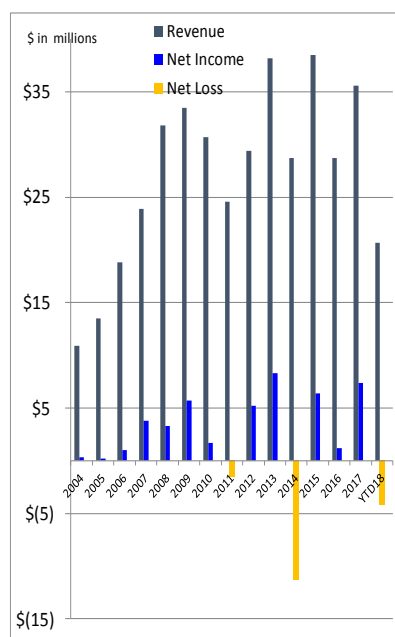
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### Profitable History



### FINANCIAL HIGHLIGHTS (\$ in thousands, except per share, unaudited)

Income Statement - Quarter ended	30-Sep-18	30-Jun-18	30-Sep-17
Revenue			
Operating lease revenue	\$ 7,173	\$ 6,824	\$ 7,569
Finance lease revenue	262	361	416
(Loss)/gain on disposal of assets	(2,384)	18	3
Maintenance reserves revenue	-	-	350
Other income	1	581	1
<b>Total revenue</b>	<b>5,052</b>	<b>7,784</b>	<b>8,339</b>
Expenses			
Depreciation	3,328	3,150	3,159
Interest	2,467	2,365	2,143
Management fees	1,534	1,502	1,584
Maintenance costs	245	69	169
Professional fees and other	521	478	521
Provision for impairment in aircraft value	2,673	298	69
<b>Total expenses</b>	<b>10,768</b>	<b>7,862</b>	<b>7,645</b>
(Loss)/Income before income tax	(5,716)	(78)	694
Income tax (benefit)/provision	(1,232)	3	309
<b>Net (loss)/income</b>	<b>\$ (4,484)</b>	<b>\$ (81)</b>	<b>\$ 385</b>
(Loss)/earnings per diluted share	\$ (3.16)	\$ (0.06)	\$ 0.27
Weighted average diluted shares	1,416,699	1,416,699	1,416,699

Balance Sheet - End of Period	30-Sep-18	30-Jun-18	30-Sep-17
Total Assets	\$ 227,951	\$ 245,237	\$ 247,755
Total Liabilities	\$ 184,832	\$ 197,634	\$ 206,406
Total Stockholders' Equity	\$ 43,119	\$ 47,603	\$ 41,349
Tangible Book Value per Share	\$ 30.44	\$ 33.60	\$ 29.19

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