Commonwealth National Bank

We're here.



The economic turmoil we witnessed in the second half of 2008 left few
financial institutions unaffected. Commonwealth National Bank is no exception. Yet despite financial setbacks in the third and fourth quarters, we remain viable, are well capitalized, and are proud to say
that we're here-involved, invested and doing business in the communities we serve.

Commonwealth National Bank's overall financial health owes much to our careful lending practices. We engaged in no sub-prime lending and were thus spared most of the adverse affects of 2008's sub-prime collapse. We continue to make loans, yet we remain vigilant about managing and minimizing our risk exposure and protecting shareholder interests.

Our audited year-end results show improved margins and solid loan growth. Our positive numbers stem directly from a strategy we implemented in 2007. Having experienced and learned from the downturns of years (and decades) past, the CNB Management Team, leveraging our wisdom and insights, repositioned our balance sheet to improve the net interest margin.

Commonwealth National Bank also continues to enjoy strong support from our customers. Whether they are depositors, home mortgage borrowers or small business owners, our customers remain a major source of referral business. We pledge to continue earning their support

We also wish to acknowledge the Commonwealth National Bank Advisory Board. These respected community and business leaders have done much in a short time to promote our services and drive increased

ABOVE: Charles R. Valade, President \& CEO (left) with Cary J. Corkin, Chairman (right)

BELOW: Senior Management from left to right: William M. Mahoney, SVP, Chief Financial Officer; Christine Trifari, SVP, Chief Credit Officer; Charles R. Valade, President \& CEO; and Andrea White, SVP, Chief Retail Officer.
every day. referral business to our branches.

We're here
for our shareholders

Protecting the fiduciary interests of our shareholders is of paramount concern to Commonwealth National Bank's Executive and Leadership teams. Careful lending practices helped to mitigate our losses in the 2008 downturn. In 2009 and beyond, we will vigilantly manage and minimize our risk exposure.

# $\square$ <br>  <br>  

## 2008 Financial Results

CNB Financial Corp., the parent company for Commonwealth National Bank, reported a net loss for 2008 of $\$ 1.6$ million, or $\$ 0.69$ per diluted share, compared to net income of $\$ 397,000$, or $\$ 0.17$ per diluted share, for 2007 . The loss in 2008 was due to a $\$ 3.0$ million ( $\$ 2.0$ million net of taxes) non-cash, other-thantemporary impairment charge on investments in Fannie Mae and Freddie Mac preferred stock, which was disclosed by the Company on September 8, 2008.

The loss was caused by the decline in the market value of Fannie Mae and Freddie Mac equities held in our investment portfolio, which was precipitated by the U.S. Treasury placing Fannie Mae and Freddie Mac in conservatorship. This event clouded an otherwise encouraging 2008. Loans increased, total assets have grown and the net interest margin is significantly improved. Excluding the after-tax impact of the impairment charge, earnings increased on a year-over-year basis, reflecting the favorable results of our diligence in managing net interest margin and controlling expenses.

Despite the loss, the capital ratios of the Company and the Bank continue to exceed the levels necessary to be categorized as "well capitalized" under current banking regulatory requirements. Total risk-based capital for the Company equaled $12.09 \%$ on December 31, 2008 (above the $10 \%$ requirement to qualify as "well capitalized") and the leverage capital ratio equaled $8.33 \%$ (compared with the $5 \%$ requirement).

Assets were $\$ 295.2$ million at December 31, 2008, a $2 \%$ increase over $\$ 289.5$ million at December 31, 2007. Loans grew by $\$ 25.1$ million, or $12 \%$, and equaled $\$ 242.4$ million at December 31, 2008.

Net interest income increased to $\$ 9.9$ million during 2008, a $\$ 1.5$ million, or $18 \%$, increase compared to 2007. The net interest margin improved to $3.45 \%$ for the year, compared to $3.03 \%$ during 2007.

Non-interest income, excluding $\$ 238,000$ in security gains and the $\$ 3.0$ million impairment loss, totaled $\$ 487,000$ for the year ended December 31,2008 , a $\$ 24,000$, or $5 \%$, increase over 2007. Non-interest expense equaled $\$ 8.7$ million for the year ended December 31,2008 , an increase of $\$ 492,000$, or $6 \%$, compared to 2007 . The increase was primarily a result of increases in compensation, benefits, and consulting and legal costs. Expense reductions were recorded in occupancy, equipment and marketing costs.

The provision for loan losses increased during 2008 as a result of loan growth and also due to the downturn in the economy, which led to increased charge-offs and non-performing loans. For the year ended December 31, 2008, the provision was $\$ 1.4$ million, compared to a provision of $\$ 80,000$ during 2007. Net charge-offs in 2008 were $\$ 1.3$ million and equaled $0.58 \%$ of average loans, compared to $\$ 43,000$, or $0.02 \%$ of average loans, during 2007. Non-performing assets (including OREO) totaled $\$ 4.3$ million, or $1.45 \%$ of assets, at December 31, 2008, up from $\$ 1.5$ million, or $0.51 \%$ of assets, at December 31, 2007.

## We're Here for the Future.

Without question, 2009 will be a year of formidable challenges for all financial institutions. But rather than merely "ride out" the rough seas or be complacent about the difficult economic conditions, we intend to seek out opportunities for new business within our strategic guidelines. With the valuable assistance of our Board of Directors and Advisory Board, we will continue to look for business opportunities in the communities we serve. We pledge to diligently monitor expenses and margins to ensure Commonwealth National Bank remains well capitalized.

We expect 2009 to be a year that will show nominal growth in various asset categories. We will concentrate on expense control and close monitoring of the loan portfolio. The Management Team and our employees weathered the difficulties of the early 90 s recession and will manage through this downturn as well.

With a sound strategic foundation in place, we are well positioned for the year. We will continue to inform you of our financial activities, new programs, technology and customer service enhancements. We're here to serve our customers, our community and our shareholders.

Sincerely,


Charles R. Valade, President \& CEO


Cary J. Corkin, Chairman

## POSITIVE RESULTS IN A CHALLENGING YEAR



Net Interest Margin


Deposits \& Borrowed Funds

$+5 \% /{ }^{\text {Noninemest manne }}$ $+\left.18 \%\right|_{\text {Nit in exest mana }}$

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

Form 10-K
[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 for the fiscal year ended December 31, 2008

OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
for the transition period from $\qquad$ to

Commission File Number: 000-51685
CNB FINANCIAL CORP.
(Exact name of registrant as specified in its charter)

MASSACHUSETTS
(State or other jurisdiction of incorporation or organization)
33 Waldo Street, P.O. Box 830, Worcester, MA
(Address of principle executive offices)

20-3801620
(I.R.S. employer ID)

Registrant's Telephone Number, including area code: (508) 752-4800
Securities registered pursuant to Section 12(b) of the Exchange Act:
Title of each class $\quad$ Name of each exchange on which registered

## None

01613-0830
(Zip Code)

Securities registered pursuant to Section 12(g) of the Exchange Act:
Common Stock, par value $\$ 1.00$ per share
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act YES [ ] No [X]

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. YES [ ] No [X]

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES [X] NO [ ]
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained in this form, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a nonaccelerated filer or a smaller reporting company. See definition of "large accelerated filer" "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large Accelerated Filer [ ] | Accelerated Filer [ ] |
| :--- | :--- |
| Non-accelerated Filer [ ] | Smaller Reporting Company [X] |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).
YES [ ] NO [X]
The aggregate market value of the issuer's voting and non voting common equity held by non-affiliates (based upon the trading price of $\$ 6.00$ per share for the issuer's common stock on June 30, 2008, and for the purpose of this computation only, on the assumption that all of the issuer's directors and officers are affiliates) was approximately $\$ 11,391,000$.

At March 19, 2009, the registrant had 2,283,208 shares of common stock issued and outstanding.
DOCUMENTS INCORPORATED BY REFERENCE
Portions of the Proxy Statement for the 2009 Annual Meeting of Stockholders are incorporated herein by reference in Part III of this Form 10-K.

## Annual Report on Form 10-K

## For the Fiscal Year Ended December 31, 2008

## TABLE OF CONTENTS

PART I Page
Item 1 Business ..... 1
Item 1A Risk Factors ..... 7
Item 1B Unresolved Staff Comments ..... 11
Item 2 Properties ..... 11
Item 3 Legal Proceedings ..... 12
Item 4 Submission of Matters to a Vote of Security Holders ..... 12
PART II
Item 5 Market for Registrant's Common Equity, Related Stockholder Matters and Issuer ..... 13
Purchases of Equity Securities
Item 6 Selected Financial Data ..... 13
Item $7 \quad$ Management's Discussion and Analysis of Financial Condition and Results of ..... 13
Operation
Item 7A Quantitative and Qualitative Disclosures About Market Risk ..... 28
Item 8 Financial Statements and Supplementary Data ..... 28
Item $9 \quad$ Changes in and Disagreements with Accountants on Accounting and Financial Disclosure ..... 29
Item 9A(T) Controls and Procedures ..... 29
Item 9B Other Information ..... 29
PART III
Item 10 Directors, Executive Officers and Corporate Governance ..... 31
Item 11 Executive Compensation ..... 31
Item 12 Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters ..... 31
Item 13 Certain Relationships and Related Transactions, and Director Independence ..... 32
Item 14 Principal Accountant Fees and Services ..... 32
Item 15 Exhibits and Financial Statement Schedules ..... 33
Signatures ..... S-1

## PART I

## ITEM 1 - BUSINESS

This annual report contains forward-looking statements that are based on assumptions and may describe future plans, strategies and expectations of CNB Financial Corp. These forward-looking statements are generally identified by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project" or similar expressions. CNB Financial Corp.'s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of CNB Financial Corp. and its subsidiaries include, but are not limited to, changes in interest rates, national and regional economic conditions, legislative and regulatory changes, monetary and fiscal policies of the U.S. government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality and composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in CNB Financial Corp.'s market area, changes in real estate market values in CNB Financial Corp.'s market area, changes in relevant accounting principles and guidelines and inability of third party service providers to perform. Additional factors that may affect our results are discussed in this annual report in Item 1A - "Risk Factors".

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Except as required by applicable law or regulation, CNB Financial Corp. does not undertake, and specifically disclaims any obligation, to release publicly the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of the statements or to reflect the occurrence of anticipated or unanticipated events.

## General Description of Business

## Organization

CNB Financial Corp. (the "Company") is a bank holding company. Its wholly owned subsidiary Commonwealth National Bank (the "Bank"), chartered in 2001, is a nationally chartered bank operating primarily in Worcester County, Massachusetts. The Company is subject to the regulations of, and periodic examinations by, the Federal Reserve Board. The Bank is also subject to the regulations of, and periodic examinations by, the Office of the Comptroller of the Currency (the "OCC") and the Federal Deposit Insurance Corporation (the "FDIC").

## Company Formation

The Company was formed on December 16, 2005 in connection with the reorganization of the Bank into a bank holding company structure. The Federal Reserve Bank of Boston ("FRBB") approved the application of the Company to acquire $100 \%$ of the capital stock of the Bank. In connection with the reorganization, the holders of common stock of the Bank received one share of common stock of the Company in exchange for each share of common stock of the Bank. Outstanding certificates representing shares of common stock of the Bank now represent shares of the common stock of the Company and such certificates may, but need not, be exchanged by the holders for new certificates for the appropriate number of shares of the Company. The par value of the Company's common stock is $\$ 1$ per share, and the par value of the Bank's common stock was $\$ 5$ per share. The holders of Bank options immediately prior to the reorganization are entitled to receive one option to acquire shares of the common stock of the Company for each Bank option then held by them on the same terms and conditions.

## The Business of CNB Financial Corp. and Commonwealth National Bank

General: The Company does not have operations aside from its ownership of all of the issued and outstanding stock of the Bank. The Bank is the Company's sole operating subsidiary.

The Company relies mainly on local advertising and promotional activities and on personal contacts by its directors, officers, employees, advisory board and shareholders to attract business and to acquaint potential customers with the Company's personalized service. The Company emphasizes a high degree of personalized service in order to be able to serve each customer's banking needs. The Company operates out of its main office at 33 Waldo Street, Worcester, Massachusetts and five branch offices: 1 West Boylston Street, Worcester, Massachusetts; 564 Main Street, Shrewsbury, Massachusetts; 701 Church Street in the Whitinsville section of Northbridge, Massachusetts; 1393 Grafton Street, Worcester, Massachusetts and 26 West Boylston Street, West Boylston, Massachusetts.

Loan Portfolio: The Bank originates commercial, industrial, commercial real estate, home equity, residential and consumer loans. Commercial and industrial loans include operating lines of credit and term loans made to small and medium-sized businesses. Business assets such as accounts receivable and equipment typically secure such loans. Commercial real estate loans are primarily secured by either borrower-occupied business real estate or investment real estate. Home equity loans and lines of credit are secured by the borrower's residence.

One-to-four-family owner-occupied residences secure residential mortgage loans. Consumer loans to individuals include installment loans secured by automobiles and other assets and overdraft protection lines of credit, which are generally unsecured.

Certain risks are involved in granting loans, which primarily relate to the borrower's ability and willingness to repay the debt. Before the Bank extends a new loan to a customer, the risks are assessed through a review of the borrower's financial information, past and current credit history, the collateral being used to secure the transaction and other factors.

Investment Activities: The Bank maintains a portion of its assets in investment securities, which consist primarily of U.S. Government and agency obligations, including mortgage-backed securities.

The officers of the Bank, in accordance with investment policies established by the Bank's Board of Directors and with the assistance of an investment advisory firm, manage the Bank's investment portfolio. The objectives of the Bank's investment policy are to provide liquidity and diversification of assets and earnings.

Deposits: The Bank obtains its deposits from retail and commercial customers located primarily in the Worcester market area as a result of its competitively priced deposit products and a local advertising campaign. The deposit portfolio is comprised of savings accounts, NOW accounts, demand deposit accounts, money market deposit accounts and certificates of deposit of personal, corporate and municipal account holders.

Competition: The Bank faces competition, both from within and outside of its primary market area, in all aspects of its business. Many of these other institutions have substantially greater financial resources than the Bank. Competitors for deposits include existing banks and credit unions, insurance companies, brokerage firms, mutual funds and other financial institutions. The Bank competes for commercial loans with a number of banks within its service area. The Bank competes for consumer loans, such as home equity loans, installment loans and automobile loans with existing banks, mortgage companies and credit unions doing business in its market area. Its competitors also consist of out-of-state banks, local offices of national financial companies and financial subsidiaries of automobile manufacturers.

Personnel: At December 31, 2008, the Bank employed 60 full-time employees and 11 part-time employees. The Bank provides a number of benefits such as health, disability, and life insurance for qualified employees. None of the Bank's employees are subject to collective bargaining agreements.

## Regulation and Supervision

## General

CNB Financial Corp., which is a bank holding company, is required to file certain reports with the Federal Reserve Board ("FRB") and otherwise comply with the Bank Holding Company Act of 1956, as amended ("BHCA") and the rules and regulations promulgated thereunder.

The Bank, as a national bank, is subject to extensive regulation, examination and supervision by the OCC, as its primary regulator, and the FDIC, as the deposit insurer. The Bank's deposit accounts are insured up to applicable limits by the Deposit Insurance Fund managed by the FDIC. The Bank must file reports with the OCC and the FDIC concerning its activities and financial condition in addition to obtaining regulatory approvals prior to entering into certain transactions such as mergers with, or acquisitions of, other institutions. The OCC and/or the FDIC conduct periodic examinations to test the Bank's safety and soundness and compliance with various regulatory requirements. Many aspects of the Bank's operations are regulated by federal law including allowable activities, reserves against deposits, branching, mergers and investments. This regulation and supervision establishes a comprehensive framework of activities in which an institution can engage and is intended primarily for the protection of the insurance fund and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes. Any change in such regulatory requirements and policies, whether by the OCC, the FDIC, or Congress, could have a material adverse impact on CNB Financial Corp. or Commonwealth National Bank and their operations.

Certain regulatory requirements applicable to the Bank and CNB Financial Corp. are referred to below or elsewhere herein. This description of statutory provisions and regulations applicable to national banks and their holding companies does not purport to be a complete description of such statutes and regulations and their effects on the Bank and CNB Financial Corp. and is qualified in its entirety by reference to the actual statutes and regulations involved.

## Holding Company Regulation

Federal Regulation. As a bank holding company, CNB Financial Corp. is subject to examination, regulation and periodic reporting under the BHCA, as administered by the FRB. CNB Financial Corp. is required to obtain the prior approval of the FRB to acquire all, or substantially all, of the assets of any bank or bank holding company or merge with another bank holding company. Prior FRB approval is also required for CNB Financial Corp. to acquire direct or indirect ownership or control of any voting securities of any bank or bank holding company if, after giving effect to such acquisition, CNB Financial Corp. would, directly or indirectly, own or control more than $5 \%$ of any class of voting shares of the bank or bank holding company. In evaluating such transactions, the FRB considers such matters as the financial and managerial resources of and future prospects of the companies and banks involved, competitive factors and the convenience and needs of the communities to be served. Bank holding companies have authority under the BHCA to acquire additional banks in any state, subject to certain restrictions such as deposit concentration limits. In addition to the approval of the FRB, before any bank acquisition can be completed, prior approval may also be required from other agencies having supervisory jurisdiction over the banks to be acquired.

A bank holding company generally is prohibited from engaging in, or acquiring direct or indirect control of more than $5 \%$ of the voting securities of any company conducting non-banking activities. One of the principal exceptions to this prohibition is for activities found by the FRB to be so closely related to banking or managing or controlling banks to be a proper incident thereto. Some of the activities that the FRB has determined by regulation to be closely related to banking are: (1) making or servicing loans; (2) performing certain data processing services; (3) providing discount brokerage services; (4) acting as a fiduciary, investment or financial advisor; (5) finance leasing personal or real property; (6) making investments in corporations or projects designed primarily to promote community welfare; and (7) acquiring a savings association, provided that the savings association only engages in activities permitted by bank holding companies.

The Gramm-Leach-Bliley Act authorized a bank holding company that meets specified conditions, including being "well-capitalized" and "well managed" to opt to become a "financial holding company" and thereby engage in a broader array of financial activities than previously permitted. Such activities may include insurance underwriting and investment banking. The Gramm-Leach-Bliley Act also authorized banks to engage through "financial subsidiaries" in certain of the activities permitted for financial holding companies. Financial subsidiaries are generally treated as affiliates for purposes of restrictions on a bank's transactions with affiliates.

Bank holding companies generally are required to give the FRB prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding 12 months, is equal to $10 \%$ or more of their consolidated net worth. The FRB may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe and unsound practice, or would violate any law, regulation, FRB order or directive, or any condition imposed by, or written agreement with, the FRB. There is an exception to this approval requirement for well-capitalized bank holding companies that meet certain other conditions.

The FRB has issued a policy statement regarding the payment of dividends by bank holding companies. In general, the FRB's policies provide that dividends should be paid only out of current earnings and only if the prospective rate of earnings retention by the bank holding company appears consistent with the organization's capital needs, asset quality, and overall financial condition. The FRB's policies also require that a bank holding company serve as a source of financial strength to its subsidiary banks by standing ready to use available resources to provide adequate capital funds to those banks during periods of financial stress or adversity and by maintaining the financial flexibility and capital-raising capacity to obtain additional resources for assisting its subsidiary banks where necessary. Furthermore, the FRB has authority to prohibit a bank holding company from paying a capital distribution where a subsidiary bank is undercapitalized. These regulatory policies could affect the ability of CNB Financial Corp. to pay dividends or otherwise engage in capital distributions.

The FRB has general authority to enforce the BHCA as to CNB Financial Corp. and may require a bank holding company to cease any activity or terminate control of any subsidiary engaged in an activity that the FRB believes constitutes a serious risk to the safety, soundness or stability of its bank subsidiaries.

CNB Financial Corp. and its subsidiaries will be affected by the monetary and fiscal policies of various agencies of the United States Government, including the Federal Reserve System. In view of changing conditions in the national economy and money markets, it is impossible for the management of CNB Financial Corp. accurately to predict future changes in monetary policy or the effect of such changes on the business or financial condition of CNB Financial Corp. or the Bank.

Massachusetts Holding Company Regulation. In addition to the federal holding company regulations, a bank holding company organized or doing business in Massachusetts must comply with regulations under Massachusetts law. Approval of the Massachusetts regulatory authorities would be required for CNB Financial Corp. to acquire $25 \%$ or more of the voting stock of another depository institution. Similarly, prior regulatory approval would
be necessary for any person or company to acquire $25 \%$ or more of the voting stock of CNB Financial Corp. The term "bank holding company," for the purposes of Massachusetts law, is defined generally to include any company which, directly or indirectly, owns, controls or holds with power to vote more than $25 \%$ of the voting stock of each of two or more banking institutions, including commercial banks and state co-operative banks, savings banks and savings and loan association and national banks, federal savings banks and federal savings and loan associations. In general, a holding company controlling, directly or indirectly, only one banking institution will not be deemed to be a bank holding company for the purposes of Massachusetts law. Under Massachusetts law, the prior approval of the Board of Bank Incorporation is required before the following: any company may become a bank holding company; any bank holding company acquires direct or indirect ownership or control of more than $5 \%$ of the voting stock of, or all or substantially all of the assets of, a banking institution; or any bank holding company merges with another bank holding company. Although CNB Financial Corp. is not a bank holding company for purposes of Massachusetts law, any future acquisition of ownership, control, or the power to vote $25 \%$ or more of the voting stock of another banking institution or bank holding company would cause it to become such.

## Acquisition of CNB Financial Corp.

Federal Regulation. Federal law requires that a notice be submitted to the FRB if any person (including a company), or group acting in concert, seeks to acquire 10\% or more of CNB Financial Corp.'s outstanding voting stock, unless the FRB has found that the acquisition will not result in a change in control of CNB Financial Corp. The FRB has 60 days from the filing of a complete notice to act, taking into consideration certain factors, including the financial and managerial resources of the acquirer and the anti-trust effects of the acquisition.

Under the BHCA, any company would be required to obtain prior approval from the FRB before it may obtain "control" of CNB Financial Corp. within the meaning of the BHCA. "Control" generally is defined to mean the ownership or power to vote $25 \%$ or more of any class of voting securities of CNB Financial Corp. or the ability to control in any manner the election of a majority of CNB Financial Corp.'s directors. An existing bank holding company would be required to obtain the FRB's prior approval under the BHCA before acquiring more than 5\% of CNB Financial Corp.'s voting stock. See "Holding Company Regulation."

## Federal Banking Regulations

Capital Requirements. The OCC's capital regulations require national banks to meet two minimum capital standards: a 4\% Tier 1 capital to total adjusted assets ratio for most banks ( $3 \%$ for national banks with the highest examination rating) (the "leverage" ratio) and an $8 \%$ risk-based capital ratio. In addition, the prompt corrective action standards discussed below also establish, in effect, a minimum 2\% tangible capital to total assets standard, a 4\% leverage ratio ( $3 \%$ for institutions receiving the highest rating on the financial institution examination rating system) and, together with the risk-based capital standard itself, a 4\% Tier 1 capital to risk-based assets standard. "Tier 1 capital" is generally defined as common stockholders' equity (including retained earnings), certain noncumulative perpetual preferred stock and related surplus and minority interests in equity accounts of consolidated subsidiaries, less intangibles (other than certain mortgage servicing rights and credit card relationships), a percentage of certain non-financial equity investments and certain other specified items.

The risk-based capital standard requires the maintenance of Tier 1 and total capital (which is defined as Tier 1 capital plus Tier 2 capital) to risk-weighted assets of at least $4 \%$ and $8 \%$, respectively. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet activities, are multiplied by a risk-weight factor of $0 \%$ to $100 \%$, as assigned by the OCC capital regulation based on the risks that the agency believes are inherent in the type of asset. The regulators have recently added a market risk adjustment to cover a bank's trading account, foreign exchange and commodity positions. Tier 2 capital may include cumulative preferred stock, long-term perpetual preferred stock, mandatory convertible securities, subordinated debt and intermediate preferred stock, the allowance for loan and lease losses limited to a maximum of $1.25 \%$ of risk-weighted assets, and up to $45 \%$ of unrealized gains on available-for-sale equity securities with readily determinable fair market values. Overall, the amount of Tier 2 capital included as part of total capital cannot exceed $100 \%$ of Tier 1 capital.

The FRB has adopted capital adequacy guidelines for bank holding companies (on a consolidated basis) substantially similar to those of the OCC for the Bank. CNB Financial Corp.'s total and Tier 1 capital exceed these requirements as of December 31, 2008.

Both the OCC and the FRB have the discretion to establish higher capital requirements on a case-by-case basis where deemed appropriate in the circumstances of a particular bank or bank holding company.

Prompt Corrective Regulatory Action. Under the prompt corrective action regulations, the OCC is required to take certain supervisory actions against undercapitalized institutions under its jurisdiction, the severity of which depends upon the institution's degree of undercapitalization. Generally, an institution that has a ratio of total capital to risk weighted assets of less than 8\%, a ratio of Tier 1 (core) capital to risk-weighted assets of less than 4\% or a ratio of core capital to total assets of less than $4 \%$ ( $3 \%$ or less for institutions with the highest examination rating)
is considered to be "undercapitalized." An institution that has a total risk-based capital ratio less than 6\%, a Tier 1 capital ratio of less than $3 \%$ or a leverage ratio that is less than $3 \%$ is considered to be "significantly undercapitalized" and an institution that has a tangible capital to assets ratio equal to or less than $2 \%$ is deemed to be "critically undercapitalized." Subject to a narrow exception, the OCC is required to appoint a receiver or conservator within specified time frames for an institution that is "critically undercapitalized." The regulation also provides that a capital restoration plan must be filed with the OCC within 45 days of the date an institution receives notice that it is "undercapitalized," "significantly undercapitalized" or "critically undercapitalized." Compliance with the plan must be guaranteed by any parent holding company in the amount of the lesser of $5 \%$ of the bank's total assets or the amount necessary to achieve compliance with applicable capital regulations. In addition, numerous mandatory supervisory actions become immediately applicable to an undercapitalized institution, including, but not limited to, increased monitoring by regulators and restrictions on growth, capital distributions and expansion. The OCC could also take any one of a number of discretionary supervisory actions, including the issuance of a capital directive and the replacement of senior executive officers and directors.

Insurance of Deposit Accounts. The Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund of the FDIC. The Deposit Insurance Fund is the successor to the Bank Insurance Fund and the Savings Association Insurance Fund, which were merged in 2006. Under the FDIC's risk-based assessment system, insured institutions are assigned to one of four risk categories based on supervisory evaluations, regulatory capital levels and certain other factors. An institution's assessment rate depends upon the category to which it is assigned, with less risky institutions paying lower assessments. For 2008, assessments ranged from five to forty-three basis points of assessable deposits. No institution may pay a dividend if in default of the federal deposit insurance assessment.

Due to losses incurred by the Deposit Insurance Fund from failed institutions in 2008, and anticipated future losses, the FDIC has adopted, pursuant to a Restoration Plan to replenish the fund, an across the board seven basis point increase in the assessment range for the first quarter of 2009. The FDIC subsequently adopted further refinements to its risk-based assessment system, effective April 1, 2009, that effectively make the range seven to 77.5 basis points. The FDIC may adjust the scale uniformly from one quarter to the next, except that no adjustment can deviate more than three basis points from the base scale without notice and comment rulemaking. The FDIC has also imposed on all insured institutions an emergency special assessment of 20 basis points of assessable deposits as of June 30, 2009 in order to cover losses to the Deposit Insurance Fund and has mentioned the possibility of additional emergency assessments of up to ten basis points per quarter, as deemed necessary.

Due to the recent difficult economic conditions, deposit insurance per account owner has been raised to $\$ 250,000$ for all types of accounts until January 1, 2010. In addition, the FDIC adopted an optional Temporary Liquidity Guarantee Program by which, for a fee, noninterest bearing transaction accounts would receive unlimited insurance coverage until December 31, 2009 and certain senior unsecured debt issued by institutions and their holding companies between October 13, 2008 and June 30, 2009 would be guaranteed by the FDIC through June 30, 2012. The Bank made the business decision to participate in the unlimited noninterest bearing transaction account coverage and the Bank, and CNB Financial Corp. opted to not participate in the unsecured debt guarantee program.

In addition to the assessment for deposit insurance, institutions are required to make payments on bonds issued in the late 1980s by the Financing Corporation to recapitalize a predecessor deposit insurance fund. This payment is established quarterly and during the calendar year ending December 31, 2008 averaged 1.12 basis points of assessable deposits.

The FDIC has authority to increase insurance assessments. A significant increase in insurance premiums would likely have an adverse effect on the operating expenses and results of operations of the Bank. Management cannot predict what insurance assessment rates will be in the future.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or OCC. The management of the Bank does not know of any practice, condition or violation that might lead to termination of deposit insurance.

Loans to One Borrower. National banks are subject to limits on the amount that they may lend to single borrowers. Generally, banks may not make a loan or extend credit to a single or related group of borrowers in excess of $15 \%$ of its capital and surplus (including Tier 1 capital, Tier 2 capital and the amount of the allowance for loan and lease losses not included in Tier 2 capital). An additional amount may be lent (equal to $10 \%$ of capital and surplus) if such loan is secured by readily-marketable collateral, which is defined to include certain financial instruments and bullion. At December 31, 2008, the Bank's limit on loans to one borrower was $\$ 4.0$ million and the Bank's largest aggregate outstanding balance of loans to one borrower was $\$ 2.9$ million.

Limitation on Capital Distributions. National banks may not pay dividends out of their permanent capital or in excess of undivided profits and may not, without OCC approval, pay dividends in excess of the total of the
bank's retained net income for the year combined with retained net income for the prior two years less any transfers to surplus and capital distributions. A national bank may not pay a dividend that would cause it to fall below any applicable regulatory capital standard.

Branching. National banks are authorized to establish branches within the state in which they are headquartered to the extent state law allows branching by state banks. Federal law also provides for interstate branching for national banks. Interstate branching by merger was authorized as of June 1, 1997 unless the state in which the bank is to branch has enacted a law opting out of interstate branching. De novo interstate branching is permitted to the extent that the state into which the bank is to branch has enacted a law authorizing out-of-state banks to establish de novo branches.

Transactions with Related Parties. The authority of a depository institution to engage in transactions with related parties or "affiliates" (e.g., any company that controls or is under common control with an institution, including, in this case, CNB Financial Corp.) is limited by Sections 23A and 23B of the Federal Reserve Act ("FRA"). Section 23A limits the aggregate amount of covered transactions with any individual affiliate to $10 \%$ of the capital and surplus of the depository institution. The aggregate amount of covered transactions with all affiliates is limited to $20 \%$ of the depository institution's capital and surplus. Certain transactions with affiliates are required to be secured by collateral in an amount and of a type described in Section 23A and the purchase of low quality assets from affiliates is generally prohibited. Section 23B generally provides that certain transactions with affiliates, including loans and asset purchases, must be on terms and under circumstances, including credit standards, that are substantially the same or at least as favorable to the institution as those prevailing at the time for comparable transactions with non-affiliated companies.

The authority of the Bank to extend credit to executive officers, directors and 10\% or greater shareholders ("insiders"), as well as entities such persons control, is governed by Sections 22(g) and 22(h) of the FRA and Regulation O thereunder. Among other things, such loans are required to be made on terms substantially the same as those offered to unaffiliated individuals and are not to involve more than the normal risk of repayment. There is an exception to this requirement for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to insiders over other employees. Regulation O also places individual and aggregate limits on the amount of loans that institutions may make to insiders based, in part, on the institution's capital position and requires that certain board approval procedures be followed. Extensions of credit to executive officers are subject to additional restrictions.

Enforcement. The OCC has primary enforcement responsibility over national banks and has the authority to bring actions against such banks and all institution-affiliated parties, including directors, officers, stockholders, and any attorneys, appraisers and accountants who knowingly or recklessly participate in wrongful action likely to have an adverse effect on an insured institution. Formal enforcement action may range from the issuance of a capital directive or cease and desist order to removal of officers and/or directors to institution of receivership or conservatorship. Civil penalties cover a wide range of violations and can amount to $\$ 25,000$ per day, or even $\$ 1.0$ million per day in especially egregious cases. The FDIC has the authority to recommend to the OCC that it take enforcement action with respect to a national bank. If action is not taken by the agency, the FDIC has authority to take such action under certain circumstances. Federal law also establishes criminal penalties for certain violations. The FRB has generally similar enforcement authority with respect to CNB Financial Corp. Neither CNB Financial Corp. nor the Bank are under any enforcement action.

Standards for Safety and Soundness. The federal banking agencies have adopted Interagency Assessments Guidelines Prescribing Standards for Safety and Soundness ("Guidelines") and a final rule to implement safety and soundness standards required under federal law. The Guidelines set forth the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. The standards address internal controls and information systems; internal audit system; credit underwriting; loan documentation; interest rate risk exposure; asset growth and quality; earnings; and compensation, fees and benefits. If the appropriate federal banking agency determines that an institution fails to meet any standard prescribed by the Guidelines, the agency may require the institution to submit to the agency an acceptable plan to achieve compliance with the standard. The final rule establishes deadlines for the submission and review of such safety and soundness compliance plans when such plans are required.

Community Reinvestment Act. The Community Reinvestment Act, ("CRA"), as implemented by OCC regulations, provides that a national bank has a continuing and affirmative obligation consistent with its safe and sound operation to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The CRA does not establish specific lending requirements or programs for financial institutions nor does it limit an institution's discretion to develop the types of products and services that it believes are best suited to its particular community, consistent with the CRA. The CRA requires the OCC, in connection with its examination of a bank, to assess the institution's record of meeting the credit needs of its community and to take such record into account in its evaluation of certain corporate applications by such institution, such as mergers and branching. The Bank's most recent rating was "Satisfactory."

## Federal Reserve System

The FRB regulations require savings institutions to maintain non-interest earning reserves against their transaction accounts (primarily NOW and regular checking accounts). The regulations generally provide that reserves be maintained against aggregate transaction accounts as follows: for accounts aggregating $\$ 44.4$ million or less (subject to adjustment by the FRB) the reserve requirement is $3 \%$; and for accounts aggregating greater than $\$ 44.4$ million, a reserve requirement of $10 \%$ (subject to adjustment by the FRB between $8 \%$ and $14 \%$ ) is applied against that portion of total transaction accounts in excess of $\$ 44.4$ million. The first $\$ 10.3$ million of otherwise reservable balances (subject to adjustments by the FRB) are exempted from the reserve requirements.

## Federal Home Loan Bank System

The Bank is a member of the Federal Home Loan Bank System, which consists of 12 regional Federal Home Loan Banks ("FHLBs"). The FHLB provides a central credit facility primarily for member institutions. The Bank, as a member of the FHLB of Boston (the "FHLBB"), is required to acquire and hold shares of capital stock in the FHLBB. The Bank was in compliance with this requirement with an investment in FHLB stock at December 31, 2008 of $\$ 3.1$ million.

The FHLBs are required to provide funds for the resolution of insolvent thrifts and to contribute funds for affordable housing programs. These requirements could reduce the amount of dividends that the FHLBs pay to their members and could also result in the FHLBs imposing a higher rate of interest on advances to their members. If dividends were reduced, or interest on future FHLB advances increased, the Bank's net interest income would likely also be reduced. Recent legislation has changed the structure of the FHLBs' funding obligations for insolvent thrifts, revised the capital structure of the FHLBs and implemented entirely voluntary membership for FHLBs. Management cannot predict the effect that these changes may have with respect to its FHLB membership.

On February 26, 2009 the FHLBB announced a 2008 net loss as a result of an "other than temporary impairment" charge (OTTI). In response, the FHLBB also announced the suspension of dividends for the current quarter and that it is unlikely they will pay dividends in 2009.

## ITEM 1A - RISK FACTORS

An investment in shares of our common stock involves various risks. Before deciding to invest in our common stock, you should carefully consider the risks described below in conjunction with the other information in this Form 10-K, including the items included as exhibits. Our business, financial condition and results of operations could be harmed by any of the following risks or by other risks that have not been identified or that we may believe are immaterial or unlikely. The value or market price of our common stock could decline due to any of these risks, and you may lose all or part of your investment. The risks discussed below also include forward-looking statements, and our actual results may differ substantially from those discussed in these forward-looking statements.

## Our allowance for loan losses may prove to be insufficient to absorb losses in our loan portfolio.

In evaluating the adequacy of our allowance for loan losses, we consider numerous quantitative factors, including our historical charge-off experience, growth of our loan portfolio, changes in the composition of our loan portfolio and the volume of delinquent and classified loans. In addition, we use information about specific borrower situations, including their financial position and estimated collateral values, to estimate the risk and amount of loss for those borrowers. Finally, we also consider many qualitative factors, including general and economic business conditions, current general market collateral valuations, trends apparent in any of the factors we take into account and other matters, which are by nature more subjective and fluid. Our estimates of the risk of loss and amount of loss on any loan are complicated by the significant uncertainties surrounding our borrowers' abilities to successfully execute their business models through changing economic environments, competitive challenges and other factors. Because of the degree of uncertainty and susceptibility of these factors to change, our actual losses may vary from our current estimates.

At December 31, 2008, our allowance for loan losses as a percentage of total loans was $1.19 \%$. Our regulators, as an integral part of their examination process, periodically review our allowance for loan losses and may require us to increase our allowance for loan losses by recognizing additional provisions for loan losses charged to expense, or to decrease our allowance for loan losses by recognizing loan charge-offs, net of recoveries. Any such additional provisions for loan losses or charge-offs, as required by these regulatory agencies, could have a material adverse effect on our financial condition and results of operations.

The current economic environment poses significant challenges for us and could adversely affect our financial condition and results of operation.

We currently are operating in a challenging and uncertain economic environment, both nationally and in the local markets that we serve. Financial institutions continue to be affected by sharp declines in financial and real estate values. Continued declines in real estate values and home sales, and an increase in the financial stress on borrowers stemming from an uncertain economic environment, including rising unemployment, could have an adverse effect on our borrowers or their customers, which could adversely impact the repayment of the loans we have made. The overall deterioration in economic conditions also could subject us to increased regulatory scrutiny. In addition, a prolonged recession, or further deterioration in local economic conditions, could result in an increase in loan delinquencies; an increase in problem assets and foreclosures; and a decline in the value of the collateral for our loans. Furthermore, a prolonged recession or further deterioration in local economic conditions could drive the level of loan losses beyond the level we have provided for in our loan loss allowance, which could necessitate our increasing our provision for loans losses, which would reduce our earnings. Additionally, the demand for our products and services could be reduced, which would adversely impact our liquidity and the level of revenues we generate.

## Future FDIC Assessments Will Hurt Our Earnings

In February 2009, the FDIC adopted an interim final rule imposing a special assessment on all insured institutions due to recent bank and savings association failures. The emergency assessment amounts to 20 basis points of insured deposits as of June 30, 2009. The assessment will be collected on September 30, 2009. The special assessment will negatively impact the Company's earnings and the Company expects that the special assessment will amount to approximately $\$ 400,000$. In addition, the interim rule would also permit the FDIC to impose additional emergency special assessments after June 30, 2009, of up to 10 basis points per quarter if necessary to maintain public confidence in federal deposit insurance or as a result of deterioration in the deposit insurance fund reserve ratio due to institution failures. Any additional emergency special assessments imposed by the FDIC will further hurt the Company's earnings.

Additionally, the Federal Deposit Insurance Corporation increased the assessment rates for deposits by seven basis points for the first quarter of 2009. The FDIC has the authority to further increase insurance assessments, which would have an adverse impact on our non-interest expenses and results of operations.

If the value of real estate in central Massachusetts were to suffer a further material decline, a significant portion of our loan portfolio could become under-collateralized, which could have a material adverse effect on us.

Recent declines in the housing market have resulted in declines in the real estate values in our market area. With most of our loans concentrated in central Massachusetts, a continued decline in local economic conditions could adversely affect the value of the real estate collateral securing our loans. A further decline in property values diminishes our ability to recover on defaulted loans by selling the real estate collateral, making it more likely that we would suffer losses on defaulted loans. Additionally, a decrease in asset quality could require additions to our allowance for loan losses through increased provisions for loan losses, which would hurt our profits. Also, a decline in local economic conditions may have a greater effect on our earnings and capital than on the earnings and capital of larger financial institutions whose real estate loan portfolios are more geographically diverse. Real estate values are affected by various factors in addition to local economic conditions, including, among other things, changes in general or regional economic conditions, governmental rules or policies and natural disasters.

## Our business is subject to the success of the local economy in which we operate.

Because the majority of our borrowers and depositors are individuals and businesses located and doing business in central Massachusetts, our success depends to a significant extent upon economic conditions in central Massachusetts. Adverse economic conditions in our market area could reduce our growth rate, affect the ability of our customers to repay their loans and generally affect our financial condition and results of operations. Conditions such as inflation, recession, unemployment, high interest rates, short money supply, scarce natural resources, international disorders, terrorism and other factors beyond our control may adversely affect our profitability. We are less able than a larger institution to spread the risks of unfavorable local economic conditions across a large number of diversified economies. Any sustained period of increased payment delinquencies, foreclosures or losses caused by adverse market or economic conditions in the Commonwealth of Massachusetts could adversely affect the value of our assets, revenues, results of operations and financial condition. Moreover, we cannot give any assurance we will benefit from any market growth or favorable economic conditions in our primary market areas if they do occur.

## Certain interest rate movements may hurt our earnings.

Short-term market interest rates (which we use as a guide to price our deposits) have until recently dropped to historically low levels, while longer-term market interest rates (which we use as a guide to price our longer-term loans) have reduced to a lesser degree. This "steepening" of the market yield curve has had a favorable impact on our net interest margin, which has improved our profitability. For the years ended December 31, 2008 and 2007, respectively, our net interest margin was $3.45 \%$ compared to $3.03 \%$. Recently, however, the U.S. Federal Reserve decreased its target for the federal funds rate to a range of between $0.00 \%$ and $0.25 \%$. Decreases in interest rates can result in increased prepayments of loans and mortgage-related securities, as borrowers refinance to reduce their borrowing costs. Under these circumstances, we are subject to reinvestment risk as we may have to redeploy such loan or securities proceeds into lower-yielding assets, which might also negatively impact our income. If short-term interest rates were to rise, and if rates on our deposits and borrowings were to reprice upwards faster than the rates on our long-term loans and investments, we would experience compression of our interest rate spread and net interest margin, which would have a negative effect on our profitability.

## Our emphasis on commercial lending may expose us to increased lending risks.

At December 31, 2008, our loan portfolio consisted of $\$ 152.1$ million, or $63 \%$, of commercial real estate loans and $\$ 53.4$ million, or $22 \%$, of commercial and industrial loans. We intend to continue our emphasis on these types of loans. These types of loans generally expose a lender to greater risk of non-payment and loss than one-to-four-family residential mortgage loans because repayment of the loans often depends on the successful operation of the property and the income stream of the borrowers. Such loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to one- to four-family residential mortgage loans. Commercial business loans expose us to additional risks since they typically are made on the basis of the borrower's ability to make repayments from the cash flow of the borrower's business and are secured by non-real estate collateral that may depreciate over time. In addition, since such loans generally entail greater risk than one-to-four-family residential mortgage loans, we may need to increase our allowance for loan losses in the future to account for the possible increase in credit losses associated with the growth of such loans. Also, many of our commercial borrowers have more than one loan outstanding with us. Consequently, an adverse development with respect to one loan or one credit relationship can expose us to a significantly greater risk of loss compared to an adverse development with respect to a one-to-four-family residential mortgage loan.

## Our recent results may not be indicative of our future operating results.

Earnings per share have been volatile due to the changes in the interest rate environment and national and local economic conditions in recent years. For example, net earnings per share (diluted) grew from $\$ 0.13$ for the year ended December 31, 2004 to $\$ 0.29$ for the year ended December 31, 2006, then declined to $\$ 0.17$ for the year ended December 31, 2007. During 2008, we incurred a loss of $\$ 0.69$ per share primarily as a result of the impairment of our investments in Fannie Mae and Freddie Mac. Various factors, such as economic conditions, regulatory and legislative considerations and competition, may also cause variations in earnings and impede or restrict our ability to increase earnings during future periods.

## Strong competition within our market area could hurt our profits and slow growth.

We face intense competition both in making loans and attracting deposits. This competition has made it more difficult for us to make new loans and has occasionally forced us to offer higher deposit rates. Price competition for loans and deposits might result in us earning less on our loans and paying more on our deposits, which reduces net interest income. According to the Federal Deposit Insurance Corporation, as of June 30, 2008, we held $2.2 \%$ of the deposits in Worcester County, Massachusetts, which was the $19^{\text {th }}$ largest market share of deposits out of the 39 financial institutions, which held deposits in this county. Some of the institutions with which we compete have substantially greater resources and lending limits than we have and may offer services that we do not provide. We expect competition to increase in the future as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Our profitability depends upon our continued ability to compete successfully in our market area.

Our business strategy includes the continuation of significant growth plans, and our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively.

Over the past three years our assets have increased $\$ 45.8$ million, or $18 \%$, from $\$ 249.4$ million at December 31,2005 to $\$ 295.2$ million at December 31, 2008, primarily due to increases in loans and investment securities. We expect to continue to experience growth in the amount of our assets, the level of our deposits and the scale of our operations. Achieving our growth targets requires us to attract customers that currently bank at other financial institutions in our market, thereby increasing our share of the market. Our ability to successfully grow will depend on a variety of factors, including our ability to attract and retain experienced bankers, the continued availability of desirable business opportunities, the competitive responses from other financial institutions in our market areas and
our ability to manage our growth. While we believe we have the management resources and internal systems in place to successfully manage our future growth, there can be no assurance growth opportunities will be available or that we will successfully manage our growth. If we do not manage our growth effectively, we may not be able to achieve our business plan, and our business and prospects could be harmed.

## The building of market share through our branching strategy could cause our expenses to increase faster than revenues.

We intend to continue to build market share in the Worcester area through our branching strategy. We opened two branch offices in the past three years and could open at least one more branch within the next three-year period. There are considerable costs involved in opening branches and new branches generally require a period of time to generate sufficient revenues to offset their costs, especially in areas in which we do not have an established presence. Accordingly, any new branch can be expected to negatively impact our earnings for some period of time until the branch reaches certain economies of scale. Our expenses could be further increased if we encounter delays in the opening of any of our new branches. Finally, we have no assurance our new branches will be successful even after they have been established.

The unseasoned nature of our commercial loan portfolio may result in errors in judging its collectibility, which may lead to additional provisions or charge-offs, which would hurt our profits.

Our commercial loan portfolio, which consists of commercial real estate loans and commercial and industrial loans has increased from $\$ 150.2$ million at December 31, 2005 to $\$ 205.5$ million at December 31, 2008, a $37 \%$ increase. A portion of our commercial loan portfolio is unseasoned and does not provide us with a significant payment history pattern with which to judge future collectibility. These loans have recently been subjected to unfavorable economic conditions. As a result, it is difficult to predict the future performance of this part of our loan portfolio. These loans may have delinquency or charge-off levels above our historical experience, which could adversely affect our future performance. Further, commercial loans generally have larger balances and involve a greater risk than one-to-four-family residential mortgage loans. Accordingly, if we make any errors in judgment in the collectibility of our commercial loans, any resulting charge-offs may be larger on a per loan basis than those incurred with our residential mortgage loan portfolio

## Our continued pace of growth or a deterioration in asset quality may require us to raise additional capital in the future, but that capital may not be available when it is needed.

We are required by federal regulatory authorities to maintain adequate levels of capital to support our operations. We anticipate our present capital resources will satisfy our capital requirements for the foreseeable future. We may at some point, however, need to raise additional capital to support our continued growth or to replace capital depleted by declines in asset quality. If we raise capital through the issuance of additional shares of our common stock or other securities, it would dilute the ownership interests of our existing stockholders and may dilute the per share book value of our common stock. New investors may also have rights, preferences and privileges senior to our current shareholders which may adversely impact our current shareholders

Our ability to raise additional capital, if needed, will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance. Accordingly, we cannot assure you of our ability to raise additional capital, if needed, on terms acceptable to us. If we cannot raise additional capital when needed, our ability to further expand our operations through internal growth and acquisitions could be materially impaired.

The trading history of our common stock is characterized by low trading volume. The value of your common stock may be subject to sudden decreases due to the volatility of the price of our common stock.

Although our common stock trades on OTC Electronic Bulletin Board, it has not been regularly traded. We cannot predict the extent to which investor interest in us will lead to a more active trading market in our common stock or how liquid that market might become. A public trading market having the desired characteristics of depth, liquidity and orderliness depends upon the presence in the marketplace of willing buyers and sellers of our common stock at any given time, which presence is dependent upon the individual decisions of investors, over which we have no control.

The market price of our common stock may be highly volatile and subject to wide fluctuations in response to numerous factors, including, but not limited to, the factors discussed in other risk factors and the following:

- actual or anticipated fluctuations in our operating results;
- changes in interest rates;
- changes in the legal or regulatory environment in which we operate;
- press releases, announcements or publicity relating to us or our competitors or relating to trends in our industry;
- changes in expectations as to our future financial performance, including financial estimates or recommendations by securities analysts and investors;
- future sales of our common stock;
- changes in economic conditions in our marketplace, general conditions in the U.S. economy, financial markets or the banking industry; and
- other developments affecting our competitors or us.

These factors may adversely affect the trading price of our common stock, regardless of our actual operating performance, and could prevent you from selling your common stock at or above the price at which you purchased your shares. In addition, the stock markets, from time to time, experience extreme price and volume fluctuations that may be unrelated or disproportionate to the operating performance of companies. These broad fluctuations may adversely affect the market price of our common stock, regardless of our trading performance.

## We operate in a highly regulated environment and we may be adversely affected by changes in laws and regulations.

Commonwealth National Bank is subject to extensive regulation, supervision and examination by the Office of the Comptroller of the Currency, its chartering authority and by the Federal Deposit Insurance Corporation, as insurer of its deposits. CNB Financial Corp. is subject to regulation and supervision by the Federal Reserve Board. Such regulation and supervision govern the activities in which an institution and its holding company may engage, and are intended primarily for the protection of the insurance fund and for the depositors and borrowers of Commonwealth National Bank. The regulation and supervision by the Office of the Comptroller of the Currency, the Federal Reserve Board and the Federal Deposit Insurance Corporation are not intended to protect the interests of investors in CNB Financial Corp. common stock. Regulatory authorities have extensive discretion in their supervisory and enforcement activities, including the imposition of restrictions on our operations, the classification of our assets and determination of the level of our allowance for loan losses. Any change in such regulation and oversight, whether in the form of regulatory policy, regulations, legislation or supervisory action, may have a material impact on our operations.

## ITEM 1B - UNRESOLVED STAFF COMMENTS

None.

## ITEM 2 - PROPERTIES

## Company and Bank Premises

The Bank leases administrative and banking offices located at 33 Waldo Street, Worcester, Massachusetts. The Waldo Street facility lease is for an initial term of fifteen years, which term ends in 2016, and provides two fiveyear renewal options. Rentals increase at the rate of $7 \%$ every third year. The lease is currently in the third threeyear period of the initial term and the Bank's effective costs are now $\$ 19.16$ per square foot plus escalations.

On March 6, 2003, a lease for 2,820 square feet in the multi-tenant building at 1 West Boylston Street, Worcester, Massachusetts was executed with a term commencement date of December 1, 2002. The lease includes an initial term of twenty years and provides two five-year renewal options. Lease payments are currently $\$ 33.14$ per square foot ( $\$ 93,456$ per annum). Commencing with the seventh year of the lease, and at the beginning of each lease year thereafter, lease payments increase by a percentage equal to the most recent annual percentage increase in the Consumer Price Index (CPI).

On June 6, 2002, the Bank executed a ground lease for 28,253 square feet of land at 572 Main Street, Shrewsbury, Massachusetts. The lease includes an initial term of twenty years and provides eleven five-year renewal options. Lease payments during the first five years were $\$ 36,000$ per year. During subsequent years, the rent payments increase in accordance with the annual increase in the CPI less an amount of $\$ 3,000$. As of December 31, 2008, the lease payment was $\$ 37,338$ per year.

During 2004, the Bank purchased a parcel of land at 701 Church Street, Northbridge, Massachusetts and constructed an office building at a cost of approximately $\$ 580,000$. Upon completion of the building, the Bank sold the premises and entered into a leaseback agreement for an initial term of twenty years, which term ends in 2024 and provides for two five-year extension options. On November 15, 2004, the Bank opened a bank branch facility at the building. Gross rentals will increase by $3 \%$ annually during the initial twenty year term. The gross rent for the current twelve-month period (10/1/08 to $9 / 30 / 09$ ) is $\$ 73,158$.

On January 27, 2006, the Bank executed a lease for approximately 2,000 square feet in a multi-tenant building at 1393 Grafton Street, Worcester, Massachusetts for a branch facility. The lease includes an initial term of ten years and provides three five-year renewal options. Gross rentals during the first five years are $\$ 19.75$ per square foot ( $\$ 39,500$ per annum) including parking for employees and customers, heating and air conditioning. Lease payments increase by $2 \%$ per year at the commencement of the sixth year of the lease term.

On July 25, 2006, the Bank entered into a lease for 7,704 square feet of office space in a multi-tenant building located at 67 Millbrook Street, Worcester, Massachusetts. The premises house a portion of the Bank's administrative functions. The term of the lease is five years, commencing on October 1, 2006. Under the terms of the lease, the Bank pays monthly rent of $\$ 7,381$, including utilities. The lease provides for the Bank's right to extend the lease for one additional five-year period with the monthly rents equal to $\$ 9,250$ during the first extended year and increasing approximately $5 \%$ each year.

On August 14, 2006, the Bank entered into a lease for a building located at 26 West Boylston Street, West Boylston, Massachusetts for a bank branch. The term of the lease is ten years, commencing on July 1, 2006. Under the terms of the lease, base rent is $\$ 2,400$ per month during the first year with a $3 \%$ increase each year. As of December 31, 2008, the base rent equaled $\$ 33,554$ per year. The lease provides for the Bank's right to extend the lease for three additional five-year terms, each with a $3 \%$ annual increase in rent.

All of the properties are considered to be in good condition and adequate for the purpose for which they are used. In the opinion of management, the foregoing properties are adequately covered by insurance.

## ITEM 3 - LEGAL PROCEEDINGS

Periodically, there have been various claims and lawsuits against us, such as claims to enforce liens, condemnation proceedings on properties in which we hold security interests, claims involving the making and servicing of real property loans and other issues incident to our business. We are not a party to any pending legal proceedings that we believe would have a material adverse effect on our financial condition, results of operations or cash flows.

## ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matter was submitted during the fourth quarter of the fiscal year covered by this Form 10-K to a vote of the Company's security holders.

## ITEM 5 - MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock is listed on the Over-The-Counter ("OTC") Bulletin Board under the symbol "CFNA." As of February 28, 2009, there were approximately 687 holders of record of the Company's common stock. The Company has not declared a dividend on its common stock.

The following table gives the high and low bid information for the Company's common stock on the OTC Bulletin Board for the last two fiscal years. High and low bid prices reported on the OTC Bulletin Board reflect interdealer quotations without retail markup, markdown or commissions, and may not necessarily represent actual transactions.

| CNB Financial Corp. Common Stock | Sales Price |  |
| :---: | :---: | :---: |
|  | High | Low |
| $1^{\text {st }}$ Quarter 2007 | \$ 12.70 | \$ 10.75 |
| $2^{\text {nd }}$ Quarter 2007 | 11.60 | 9.50 |
| 3rd Quarter 2007 | 10.25 | 8.20 |
| 4th Quarter 2007 | 9.00 | 7.10 |
| $1^{\text {st }}$ Quarter 2008 | 8.00 | 6.20 |
| $2^{\text {nd }}$ Quarter 2008 | 8.25 | 5.65 |
| 3rd Quarter 2008 | 6.75 | 3.50 |
| 4th Quarter 2008 | 5.20 | 2.10 |

The Company is subject to Massachusetts law, which prohibits distributions to stockholders if, after giving effect to the distribution, the Company would not be able to pay its debts as they become due in the usual course of business or the Company's total assets would be less than the sum of its total liabilities plus the amount that would be needed, if the Company were to be dissolved at the time of the distribution, to satisfy the preferential rights upon dissolution of stockholders whose preferential rights are superior to those receiving the distribution.

Dividends from the Company may depend, in part, upon receipt of dividends from the Bank. National banks are subject to significant regulatory restrictions on the payments of cash dividends. In light of these restrictions on the Bank and the need for the Company to retain and build capital, the Boards of Directors of the Company and the Bank plan to reinvest earnings for the period of time necessary to further support successful operations. As a result, the Company has not declared any dividends and does not plan to pay dividends in the near future so it may further support growth. The Company's future dividend policy, therefore, will depend on earnings, capital requirements and financial condition and on other factors that the Company's Board of Directors considers relevant.

The prior approval of the OCC is required if the total of all dividends declared by a national bank in any calendar year exceeds the bank's net profits, as defined for that year combined with its retained new profits for the preceding two calendar years, less any required transfers to surplus or a fund for the retirement of any preferred stocks. The payment of dividends by the Company may also be affected by other factors, such as the requirement to maintain adequate capital above regulatory guidelines.

## ITEM 6 - SELECTED FINANCIAL DATA

Not applicable.

## ITEM 7 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The Company is the parent of the Bank, a national bank with six full-service branches located in the greater Worcester, Massachusetts area. The Company reports its financial results on a consolidated basis with the Bank. The Company's financial statements and related notes, which are included in this filing, provide additional information relating to the following discussion of its financial condition. See Item 8 of this Form 10-K.

## General

The operating results of the Company and the Bank depend primarily upon net interest income, which is the difference between interest on interest-earning assets, primarily loans and investment securities, and interest
expense on interest-bearing liabilities, primarily deposits. Net earnings are also affected by non-interest income as well as non-interest expenses, such as compensation and benefits, building and occupancy expense, and other operating expenses.

This discussion and analysis covers material changes in financial condition and liquidity that have occurred since December 31, 2007, as well as the results of operations for the years ended December 31, 2008 and 2007.

## Executive Summary

During 2008, the Company experienced net interest margin improvement, largely the result of a decrease in short-term interest rates, which caused a steepening of the interest yield curve, an increase in the portion of assets held in the loan portfolio versus the lower yielding investment portfolio (loans grew by $12 \%$ while total assets grew by $2 \%$ from year-end 2007 to year-end 2008) and the ability to retain deposits at the lower interest rate levels in spite of continued competitive market conditions. The economic climate during 2008 brought increased pressures on loan quality and loan portfolio performance. Non-performing assets and loan losses increased significantly during 2008. In addition, the Company suffered an impairment loss on its investment in the preferred stock of Fannie Mae and Freddie Mac when those institutions were placed under conservatorship in September 2008.

## Critical Accounting Policies

The Company has established various accounting policies that govern the application of accounting principles generally accepted in the United States in the preparation of the Company's financial statements. The significant accounting policies of the Company are described in the footnotes to the consolidated financial statements. Certain accounting policies involve significant judgments and assumptions by management that have a material impact on the carrying value of certain assets and liabilities. Management considers such accounting policies to be critical accounting policies. The judgments and assumptions used by management are based on historical experience and other factors, which are believed to be reasonable under the circumstances. Because of the nature of the judgments and assumptions made by management, actual results could differ from management's judgments and estimates which, in turn, could have a material impact on the carrying values of assets and liabilities and the results of operations of the Company.

The Company believes accounting policies covering the allowance for loan losses, income taxes, and other-than-temporary losses require the most significant judgments and estimates used in preparation of its consolidated financial statements. Refer to the "Credit Quality and Allowance for Loan Losses" section entitled "Allowance for Loan Losses" and Note 3 of the consolidated financial statements-"Summary of Significant Accounting Policies"-for a detailed description of the Company's estimation process and methodology related to the allowance for loan losses, income taxes, and other-than-temporary losses.

## Recent Accounting Pronouncements

See Note 3 of the consolidated financial statements - "Summary of Significant Accounting Policies" for a description of accounting changes and recent accounting pronouncements, including the expected dates of adoption and estimated effects, if any, on our consolidated financial statements.

## RESULTS OF OPERATIONS

## Summary

The Company recorded a consolidated net loss of $\$ 1,567,000$ for 2008 compared to net income of $\$ 397,000$ for 2007. The primary reason for the decline in earnings was the impairment loss ( $\$ 2.0$ million loss net of taxes) suffered in the Fannie Mae and Freddie Mac preferred stock investments. Net interest income during 2008 improved by $\$ 1.5$ million, or $18 \%$, compared to 2007 as short-term interest rates declined and the yield curve returned to a more normal upward slope. This allowed the Company to reduce its cost of funds to a greater magnitude than the reduction in asset yields. The provision for loan losses increased significantly (\$1,359,000 in 2008 compared to $\$ 80,000$ in 2007) as national and local economic conditions negatively impacted the quality of the loan portfolio.

| (Dollars in thousands) | $\underline{2008}$ |  | $\underline{2007}$ |
| :--- | ---: | ---: | ---: | ---: |
| Net income (loss) | $\$(1,567)$ |  | $\$ 397$ |
| Return on average assets | $(0.53 \%)$ |  | $0.14 \%$ |
| Return on average equity | $(7.51 \%)$ |  | $1.94 \%$ |
| Average equity to average assets | $7.03 \%$ |  | $7.12 \%$ |

## Net Interest Income

During 2008, the Company generated $\$ 17,731,000$ in interest and dividend income, which was offset by interest expense of $\$ 7,846,000$ resulting in net interest income of $\$ 9,885,000$, a $\$ 1,514,000$ or $18 \%$ increase compared to 2007, when the Company generated $\$ 18,913,000$ in interest income, interest expense of $\$ 10,542,000$ and net interest income of $\$ 8,371,000$.

Interest income decreased $\$ 1,182,000$, or $6.2 \%$, primarily due to a decrease in the average yield on interest earning assets, which was partially offset by an increase in the average balance of loans. The average balance of interest-earning assets grew by $4 \%$ to average $\$ 288.8$ million during 2008. The average balance of loans grew by $8 \%$ while the average balance of the lower yielding investments, federal funds and other interest earning assets decreased by $11 \%$ compared to 2007 . This composition change mitigated the impact of the lower interest rate environment on the earning asset yield, which declined to $6.17 \%$ compared to $6.81 \%$ in 2007 , a 64 basis point reduction.

Interest expense decreased $\$ 2,696,000$, or $25.6 \%$, due primarily to a decrease in the average rate paid on deposits and borrowed funds. Total deposits and borrowed funds increased by $4 \%$ from year to year and averaged $\$ 273.7$ million during 2008. The growth of time deposits (the higher cost category of deposits) was strategically limited to $1 \%$, while the lower cost savings, NOW and MMDAs grew a combined $4 \%$ and non-interest bearing demand deposits increased by $3 \%$. Borrowed funds increased by $11 \%$, as the Bank's customers carried increased balances in the overnight cash management sweep product and advances (borrowings) from the FHLBB increased. These balance changes, coupled with the changed interest rate environment caused the total cost of deposits and borrowed funds to equal $2.87 \%$ during 2008 compared to $3.99 \%$ for the prior year, a reduction of 112 basis points, which is significantly more than the reduction in asset yield. The resulting net interest margin equaled $3.45 \%$ for the year, compared to $3.03 \%$ for 2007, an increase of 42 basis points.
The following table presents condensed annual average balance sheet categories and the average yields and costs for each category during the years ended December 31, 2008, 2007 and 2006. The interest income, net interest income, asset yields, interest rate spread and net interest margin are portrayed on a
Distribution of Assets, Liabilities and Stockholders' Equity:
Interest Rates and Interest Differential



The following table depicts the composition of average earning assets and interest bearing liabilities as a percentage of average earning assets. The earning asset ratio reflects the percentage of total assets that earn interest.

| Composition of Average Earning Assets and Interest Bearing Liabilities | 2008 | 2007 |
| :---: | :---: | :---: |
| As a percentage of average earning assets |  |  |
| Loans | 79.3\% | 75.9\% |
| Other earning assets | 20.7\% | 24.1\% |
| Average earning assets | 100.0\% | 100.0\% |
| Savings and NOWs and MMDAs | 18.9\% | 18.9\% |
| Certificates of deposit | 40.9\% | 42.1\% |
| Borrowed funds | 25.6\% | 24.1\% |
| Average interest bearing liabilities | 85.4\% | 85.1\% |
| Earning asset ratio | 97.3\% | 97.1\% |

Rate/Volume Analysis. The following tables set forth the effects of changing rates and volumes on our net interest income for 2008 compared to 2007 and for 2007 compared to 2006 . The rate column shows the effects attributable to changes in rate (changes in rate multiplied by prior volume). The volume column shows the effects attributable to changes in volume (changes in volume multiplied by prior rate). Changes due to both volume and rate have been allocated proportionally to the volume and rate changes. The net column represents the sum of the prior columns.

| 2008 Compared to 2007 <br> (In thousands) | Volume | Rate | Net |
| :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |
| Total Loans. | \$ 1,597 | \$ $(2,361)$ | \$ (713) |
| Investments, fed funds and other interest-earning assets. | (383) | (34) | (469) |
| Total | 1,214 | $(2,395)$ | $(1,182)$ |
| Interest expense: |  |  |  |
| Deposits | 78 | $(2,284)$ | $(2,204)$ |
| FHLB advances and other borrowed funds | 366 | (690) | (325) |
| Subordinated Debentures. | - | (166) | (167) |
| Total | 444 | $(3,140)$ | $(2,696)$ |
| Increase in net interest income (tax equivalent basis) | \$ 770 | \$ 745 | \$ 1,514 |

2007 Compared to 2006

| (In thousands) | Volume | Rate | Net |
| :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |
| Total Loans. | \$ 1,576 | \$ 96 | \$ 1,672 |
| Investments, fed funds and other interest-earning assets. | (21) | 331 | 310 |
| Total | 1,555 | 427 | 1,982 |
| Interest expense: |  |  |  |
| Deposits. | (33) | 1,242 | 1,209 |
| FHLB advances and other borrowed funds. | 652 | 81 | 733 |
| Subordinated Debentures. | - | 28 | 28 |
| Total | 619 | 1,351 | 1,970 |
| Increase in net interest income (tax equivalent basis) | \$ 936 | (\$ 924) | \$ 12 |

(1) Tax-equivalent amounts are determined assuming a 34\% federal tax rate
(2) Non-accrual loans are included in average amounts outstanding

## Provision for Loan Losses

The Company reported a provision for loan losses of $\$ 1,359,000$ for 2008, compared to a provision of $\$ 80,000$ for 2007 . The increase in the provision for loan losses reflected an increase in net charge-offs and nonaccrual loans, continued deterioration of the economy and an increase in loans, primarily commercial real estate loans, which carry a greater risk of default than one-to-four-family real estate loans. The allowance for loan losses equaled $\$ 2,873,000$, or $1.19 \%$ of total loans, at December 31, 2008, compared to $1.31 \%$ at December 31, 2007. Management, based upon known circumstances and conditions, determines the level of allowance for loan losses. In addition to assessing risk on individual loans, the Company considers industry trends, regional and national economic conditions, and past estimates of losses as compared to actual losses. During 2008, loans in the net amount of $\$ 1,330,000$ were charged off and no recoveries were recorded compared to $\$ 43,000$ for 2007. At December 31, 2008, loans in the amount of $\$ 3,409,000$ were in non-accrual status compared to $\$ 1,482,000$ at December 31, 2007. Loans accruing interest in the amount of $\$ 1,241,000$ were past due 30 days or more; no loans accruing interest were past due 90 days or more. The Company will discontinue the accrual of interest on loans once they become 90 days past due or earlier when it becomes doubtful that the full principal and interest will be collected. Once a loan is placed on non-accrual status, any interest that is collected will be recorded on a cash basis or cost-recovery method, until qualifying for return to accrual status.

## Total Non-Interest Income

Excluding the $\$ 3.0$ million impairment loss recorded on the Company's investment in preferred equity securities of Fannie Mae and Freddie Mac, total non-interest income amounted to $\$ 725,000$ for 2008 compared to $\$ 463,000$ for 2007, a $57 \%$ increase. Non-interest income during 2008 includes $\$ 238,000$ of realized gains on the sale of $\$ 4,800,000$ in investment securities, compared to no realized gains or losses on the sale of investment securities during 2007. The primary sources of non-interest income are fees and service charges on deposit accounts, loan document preparation fees and mortgage loan referral fees. During 2008, the combination of these categories increased by $\$ 24,000$, or $5 \%$, compared to 2007.

## Operating Expenses

Total operating expenses amounted to $\$ 8,670,000$ for 2008 compared to $\$ 8,178,000$ during 2007 , a $6 \%$ increase. This increase was caused by the growth of the Company, as evidenced by growth in asset, loan and deposit size, growth in the numbers of deposit and loan accounts, information processing costs related to the increased size of the Company, as well as increased audit, legal, compliance and loan related costs. Compensation and employee benefit costs increased by $\$ 395,000$, or $9 \%$, over 2007 . The increase was caused by staff additions and merit increases. Occupancy and equipment costs decreased by $\$ 64,000$, or $5 \%$, compared to 2007 as declines in depreciation and weather-related costs offset increases in utility costs and real estate taxes. Marketing and public relations expense decreased by $\$ 109,000$, or $36 \%$, compared to the prior year as the Company significantly reduced marketing in local newspapers and outdoor billboards and devoted promotional efforts toward more effective direct mail marketing. Data processing costs increased by $\$ 86,000$, or $19 \%$, compared to the prior year as a result of increased numbers of loan and deposit accounts maintained on the data processing systems and increased software maintenance expenses. Professional services (primarily legal, audit, director fees, consulting, shareholder relations and appraisal expenses) increased by $\$ 227,000$, or $32 \%$, on a year to year basis as a result of increased appraisal and legal work involving loan workouts, and increased expenditures for shareholder relations and audit services. Other general and administrative costs declined by $\$ 43,000$, or $4 \%$, versus the prior year as efficiencies were gained in the process related to the clearing of deposited checks and expense control measures were employed throughout the Company.

## Provision for Income Taxes

The income tax benefit of \$870,000 that was recorded during 2008 resulted primarily from the tax benefit associated with the impairment loss on Fannie Mae and Freddie Mac preferred equity. During the prior year, 2007, the company incurred a \$179,000 tax expense.

## FINANCIAL CONDITION

## Overview

Total assets at December 31, 2008, amounted to $\$ 295.2$ million compared to $\$ 289.5$ at December 31, 2007, a $\$ 5.7$ million, or $2 \%$, increase. Approximately $98 \%$ of the total assets at year-end 2008 were held in earning assets, with total loans equaling $\$ 239.5$ million (a $\$ 25.0$ million, or $12 \%$, increase since year-end 2007 ), investment securities equaling $\$ 40.3$ million (a $\$ 17.0$ million, or $30 \%$, decrease) and interest bearing cash equivalents totaling $\$ 4.5$ million (down by $\$ 4.3$ million, or $49 \%$ ). At December 31, 2007, earning assets also equaled approximately $98 \%$ of total assets, with total loans equaling $\$ 214.5$ million, investment securities totaling $\$ 57.3$ million and interest bearing cash equivalents totaling $\$ 8.8$ million. The aggregate of deposits and borrowed funds equaled $\$ 274.0$ million at December 31, 2008, a 3\% increase over $\$ 265.9$ million at December 31, 2007.

## Loans

The $12 \%$ increase in loan balances from year to year was the result of the application of the Company's strategy of continued focus on growing the loan portfolio from within the Company's market area, which primarily covers a substantial portion of Worcester County. Continued growth of the loan portfolio is dependent upon management's assessment of risks and opportunities in its future lending activities in addition to a variety of competitive and economic factors.

|  | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  |
| (Dollars in thousands) | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| Real estate loans: | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% |
| Residential ... | 24,001 | 9.91 | 21,610 | 9.96 | 15,048 | 7.51 | 15,278 | 8.46 | 17,392 | 11.65 |
| Commercial. | 152,014 | 62.80 | 128,283 | 59.12 | 110,693 | 55.25 | 91,497 | 50.69 | 78,571 | 52.61 |
| Total real estate loans... | 176,015 | 72.71 | 149,893 | 69.08 | 125,741 | 62.75 | 106,775 | 59.16 | 95,963 | 64.26 |
| Commercial loans | 53,167 | 21.96 | 54,667 | 25.19 | 61,931 | 30.91 | 58,681 | 32.51 | 41,180 | 27.57 |
| Consumer loans. | 12,893 | 5.33 | 12,441 | 5.73 | 12,710 | 6.34 | 15,030 | 8.33 | 12,197 | 8.17 |
| Total loans... | 242,075 | 100.00 | 217,001 | 100.00 | 200,382 | 100.00 | 180,486 | 100.00 | 149,340 | 100.00 |
| Net deferred loan fees...... | 321 |  | 320 |  | 286 |  | 362 |  | 353 |  |
| Allowance for losses .. | $(2,873)$ |  | $(2,844)$ |  | $(2,807)$ |  | $(2,615)$ |  | $(2,025)$ |  |
| Loans, net | 239,523 |  | 214,477 |  | 197,861 |  | 178,233 |  | 147,668 |  |

The following table sets forth certain information at December 31, 2008 regarding the dollar amount of loan principal repayments becoming due during the periods indicated. The table does not include any estimate of prepayments which significantly shorten the average life of all loans and may cause our actual repayment experience to differ from that shown below. Demand loans, having no stated schedule of repayments and no stated maturity, are reported as due in one year or less. The amounts shown below exclude applicable unearned interest in consumer loans and net deferred loan costs. Our adjustable-rate mortgage loans generally do not provide for downward adjustments below the initial discounted contract rate. When market interest rates rise, the interest rates on these loans may increase based on the contract rate (the index plus the margin) exceeding the initial interest rate floor.

| December 31, 2008 (In thousands) | Real Estate Loans | Commercial | Consumer Loans | Total Loans |
| :---: | :---: | :---: | :---: | :---: |
| Amounts due in: |  |  |  |  |
| One year or less. | \$ 19,544 | \$ 6,353 | \$ 16 | \$ 25,913 |
| More than one to five years. | 39,844 | 15,236 | 383 | 55,463 |
| More than five years. | 116,627 | 31,578 | 12,494 | 160,699 |
| Total | \$ 176,015 | \$ 53,167 | \$ 12,893 | \$ 242,075 |
| Interest rate terms on amounts due after one year: |  |  |  |  |
| Fixed-rate loans | \$ 41,804 | \$ 13,192 | \$ 3,485 | \$ 58,481 |
| Adjustable-rate loans ................................................................ | 114,667 | 33,622 | 9,392 | 157,681 |
| Total .... | \$154,471 | \$46,814 | \$12,877 | \$216,162 |

## Investment Securities

The Company views the investment portfolio both as a means of generating earnings and as a source of liquidity. The portfolio at year-end was comprised primarily of mortgage backed securities. Maturities, calls and sales of securities during 2008 were used to fund the growth of the loan portfolio. At December 31, 2008, approximately $\$ 3.1$ million of the portfolio was scheduled to mature within one year and $\$ 37.2$ million was scheduled to mature after
one year. Approximately $\$ 5.3$ million of the portfolio securities are subject to calls prior to final maturity. During 2008, the Company purchased $\$ 6.0$ million of mortgage-backed securities and $\$ 3.0$ million of preferred equities. The preferred equities were considered impaired prior to year end and written down. The average years-to-maturity of the mortgage-backed securities portfolio at December 31, 2008 was 16.1 years.

| (In thousands) | $\begin{array}{cc}  & \text { December 31, } \\ 2008 & 2007 \\ \hline \end{array}$ |  |  |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Fair Value | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| Securities available-for-sale: |  |  |  |  |  |  |
| Gov't Sponsored Enterprises | \$1,888 | \$2,001 | \$13,980 | \$14,168 | \$19,956 | \$19,807 |
| Mortgage-backed securities. | 29,244 | 29,313 | 31,116 | 31,429 | 34,852 | 34,775 |
| Total available-for-sale . | 31,132 | 31,314 | 45,096 | 45,597 | 54,808 | 54,582 |
| Securities held-to-maturity: |  |  |  |  |  |  |
| Gov't Sponsored Enterprises ......................... | - | - | 2,000 | 1,997 | 3,997 | 3,970 |
| Mortgage-backed securities. | 3,428 | 3,364 | 4,214 | 4,215 | 5,114 | 5,046 |
| Municipals. | 5,372 | 5,284 | 5,373 | 5,408 | 3,352 | 3,384 |
| Other bonds | 150 | 150 | 100 | 100 | 50 | 50 |
| Total held-to-maturity | 8,950 | 8,798 | 11,687 | 11,720 | 12,513 | 12,450 |
| Total ..................................................... | \$40,082 | \$40,112 | \$56,783 | \$57,317 | \$67,321 | \$67,032 |

The following table sets forth the stated maturities and weighted average yields of our investment securities at December 31, 2008. Certain mortgage-backed securities have adjustable interest rates and will reprice annually within the various maturity ranges. These repricing schedules are not reflected in the table below.

| December 31, 2008 (Dollars in thousands) | One year or less |  | More than one year to five years |  | More than five years to ten years |  | More than ten years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value | Weighted Average Yield | Carrying Value | Weighted Average Yield | Carrying Value | Weighted Average Yield | Carrying Value | Weighted Average Yield | Carrying Value | Weighted Average Yield |
|  | \$ | \% | \$ | \% |  | \% | \$ | \% | \$ | \% |
| Gov't Sponsored Enterprises .. Mortgage-backed securities..... | 2,001 | 5.21 | - | - | $5,219$ | 4.08 | $24,094$ | 5.65 | 2,001 29,313 | $\begin{aligned} & 5.21 \\ & 5.27 \end{aligned}$ |
| Total available-for-sale..... | 2,001 | 5.21 | - | - | 5,219 | 4.08 | 24,094 | 5.65 | 31,314 | 5.27 |
| Securities held-to-maturity: |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities...... | - | - | - | - | 3,428 | 5.67 | - | - | 3,428 | 5.67 |
| Municipals. | 1,103 | 4.13 | - | - |  | - | 4,269 | 4.48 | 5,373 | 4.41 |
| Other bonds | - | - | 150 | 4.28 | - | - | - | - | 150 | 4.28 |
| Total held-to-maturity ....... | 1,103 | 4.13 | 150 | 4.28 | 3,428 | 5.67 | 4,269 | 4.48 | 8,950 | 4.89 |
| Total........................... | 3,104 | 4.83 | 150 | 4.28 | 8,647 | 4.71 | 28,363 | 5.37 | 40,264 | 5.18 |

## Cash and Cash Equivalents

Cash and cash equivalents amounted to $\$ 4.5$ million at December 31, 2008 compared to $\$ 8.8$ million at December 31, 2007. The decrease of $\$ 4.3$ million was primarily due to a lower level of federal funds sold at December 31, 2008.

## Liabilities

## Deposits

At December 31, 2008, total deposits amounted to $\$ 196.6$ million compared to $\$ 202.2$ million at December 31,2007 , a $\$ 5.7$ million, or $3 \%$, decrease. The dramatically lower interest rate environment during 2008 was a primary cause of significant balance fluctuations within the deposit portfolio. Personal and commercial savings accounts declined by $\$ 10.8$ million, or $29 \%$, and equaled $\$ 26.3$ million at year-end, as depositors transferred funds to higher yielding accounts either within the Bank (i.e. certificates of deposits) or elsewhere. Money market and NOW accounts reduced by $\$ 5.0$ million, or $18 \%$, and equaled $\$ 23.5$ million at December 31, 2008. Demand deposit
accounts declined by $\$ 2.3$ million, or $8 \%$, and equaled $\$ 26.9$ million, or $14 \%$, of total deposits. Numerous balances were transferred internally to the certificates of deposit category, and the Bank acquired new certificate of deposit customers, causing certificates of deposit to increase $\$ 12.5$ million, or $12 \%$, to equal $\$ 119.9$ million at December 31, 2008. Of the total certificates of deposit, $89 \%$, or approximately $\$ 106.9$ million, are scheduled to mature in 2009. The Bank's strategy of shortening the maturity structure of its certificates allowed for a rapid reaction to the lower interest rate environment, as evidenced by the previously mentioned significant reduction in the cost of funds (the cost of deposits and borrowed funds declined by 112 basis points compared to 2007). Demand deposits, savings, money market and NOW accounts are considered core deposits. To attract new core depositors, the Company conducts deposit promotion campaigns comprised of newspaper, radio and outdoor advertisements, competitive pricing and in-branch promotions. The Company also keeps up-to-date with technological advances and offers new products and services desirable to our customers, such as remote deposit capture. Management believes that the new relationships that result from these efforts provide valuable opportunities to cross-sell other deposit and loan products and services, as well as build a solid base of core deposits.

The following table indicates the amount of certificates of deposit by time remaining until maturity at December 31, 2008. At December 31, 2008, total certificates of deposit included $\$ 16.5$ million of brokered deposits.

| Certificates of Deposit (In thousands) December 31, 2008 | Less than \$100,000 | \$100,000 or more | Total Certificates of Deposit |
| :---: | :---: | :---: | :---: |
| Maturity Period |  |  |  |
| Three months or less | \$ 15,238 | \$ 15,746 | \$ 30,984 |
| Over three through six months | 18,698 | 22,159 | 40,857 |
| Over six through twelve months. | 24,930 | 10,126 | 35,056 |
| Over twelve months. | 9,484 | 3,492 | 12,976 |
| Total. | \$ 68,350 | \$ 51,523 | \$ 119,873 |

## Borrowings

The Company has outstanding subordinated debt in the form of trust preferred securities issued through a private placement offering in the amount of $\$ 7,732,000$. The issue has a maturity date of March 15,2036 and bears a floating rate of interest that reprices quarterly at the 3 -month LIBOR rate plus $1.85 \%$. The interest rate at December 31, 2008 was $3.85 \%$. A special redemption provision allows the issue to be callable at $103.525 \%$ of par for the first year and thereafter on a sliding scale down to $100 \%$ of par upon the fifth year and thereafter. The Company also borrows in the form of advances from the FHLBB, issues overnight repurchase agreements and, on occasion, borrows funds in the federal funds market. The overnight repurchase agreements result from a customer cash management product, which experienced growth during 2008. The use of FHLBB advances as a source of funds increased during 2008. The following table details the borrowing activity for the past three years.

| (Dollars in thousands) | Year Ended December 31, |  | 2006 |
| :---: | :---: | :---: | :---: |
| Maximum amount outstanding at any month-end during the period: |  |  |  |
| FHLB advances. | \$ 61,650 | \$ 61,250 | \$ 59,500 |
| Overnight Repurchase Agreements. | 15,534 | 13,587 | 7,169 |
| Federal Funds Purchased.. | 3,000 | 1,325 | 500 |
| Subordinated Debt. | 7,732 | 7,732 | 7,732 |
| Average amount outstanding during the period (1): |  |  |  |
| FHLB advances.. | \$ 56,684 | \$ 51,000 | \$ 43,687 |
| Overnight Repurchase Agreements. | 9,342 | 8,466 | 1,618 |
| Federal Funds Purchased. | 282 | 342 | 211 |
| Subordinated Debt. | 7,732 | 7,732 | 7,732 |
| Weighted average interest rate during the period (1): |  |  |  |
| FHLB advances.. | 3.97\% | 4.61\% | 4.37\% |
| Overnight Repurchase Agreements. | 1.64\% | 4.33\% | 4.89\% |
| Federal Funds Purchased. | 2.40\% | 5.49\% | 5.49\% |
| Subordinated Debt.. | 5.15\% | 7.38\% | 7.00\% |
| Balance outstanding at end of period: |  |  |  |
| FHLB advances.. | \$ 55,650 | \$ 48,750 | \$ 52,250 |
| Overnight Repurchase Agreements. | 11,035 | 7,214 | 5,946 |
| Federal Funds Purchased. | 3,000 | - | 500 |
| Subordinated Debt. | 7,732 | 7,732 | 7,732 |
| Weighted average interest rate at end of period: |  |  |  |
| FHLB advances.. | 3.68\% | 4.37\% | 4.62\% |
| Overnight Repurchase Agreements. | 0.49\% | 3.37\% | 4.88\% |
| Federal Funds Purchased. | 0.55\% | - | 5.50\% |
| Subordinated Debt...................................................... | 3.85\% | 6.84\% | 7.21\% |

(1) Averages are based on daily balances.

## Capital Resources

The FRB, the OCC and other regulatory agencies have established capital guidelines for banks and bank holding companies. Risk-based capital guidelines issued by the federal regulatory agencies require banks to meet a minimum Tier 1 risk-based capital ratio of $4.0 \%$ and a total risk-based capital ratio of $8.0 \%$. At December 31, 2008, the Company and the Bank exceeded the minimum requirements for both Tier 1 risk-based and total risk-based capital. The Tier 1 risk-based capital ratio for the Company and the Bank was $10.43 \%$ and $9.90 \%$, respectively. The total risk-based capital ratio for the Company and the Bank was $12.09 \%$ and $11.14 \%$, respectively. A minimum requirement of $4.0 \%$ of Tier 1 leverage capital is also mandated. On December 31, 2008, the Tier 1 leverage capital ratio for the Company and the Bank was $8.33 \%$ and $7.92 \%$, respectively. At December 31, 2008, the Bank was categorized as "well capitalized" as defined by federal regulators.

The maintenance of appropriate capital ratio levels are impacted by various factors such as current earnings, asset growth, loan quality and the potential for loan losses caused by the economic climate. The Company anticipates that current levels of stockholders' equity, coupled with a return to profitable operations, will be sufficient to continue meeting the FDIC, OCC and FRB requirements for capital adequacy. However, recognizing the unknowns that exist in the current economic climate, the Company is evaluating sources of additional capital should the need arise going forward.

## CREDIT QUALITY AND ALLOWANCE FOR LOAN LOSSES

## Policies Related to the Accrual of Interest Income

The Company and the Bank normally recognize income on earning assets on the accrual basis, which calls for the recognition of income when earned, rather than when it is collected. The Bank's policy is to classify a loan 90 days or more past due with respect to principal or interest as a non-accruing loan, unless the ultimate collectibility of principal and interest is assured. In all cases, loans are placed on non-accrual at an earlier date if collection of principal or interest is considered doubtful. Income accruals are suspended on all non-accruing loans, and all the previously accrued and uncollected interest is typically charged against current income. A loan remains on nonaccrual status until the factors which suggest doubtful collectibility no longer exist, the loan is liquidated, or when the loan is determined to be uncollected and is charged off against the allowance for loan losses. In those cases where a non-accruing loan is secured by real estate, the Bank can, and usually will, initiate foreclosure proceedings. The result of such action will either be to cause repayment of the loan with the proceeds of a foreclosure sale or to give the Bank possession of the collateral in order to manage a future resale of the real estate. Foreclosed property is recorded at its estimated fair value, less any estimated costs to sell. Any cost in excess of the estimated fair value on
the transfer date is charged to the allowance for loan losses, while further declines in market values are recorded as expenses in other non-interest expense in the statement of operations. The following table details non-performing assets for each of the past five year-end dates.

| (Dollars in thousands) | December 31, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2006 |  | 2005 | 2004 |
| Nonaccrual loans: |  | \$ | \$ |  | \$ | \$ | \$ |
| Residential real estate.. |  | 450 | - |  | - | - |  |
| Commercial real estate . |  | 95 | 490 |  | - | 151 |  |
| Construction. |  | 2,526 | - |  | - | - |  |
| Commercial. |  | 338 | 992 |  | 67 | 1,136 |  |
| Consumer.. |  | - | - |  | - | - |  |
| Total |  | 3,409 | 1,482 |  | 67 | 1,287 |  |
| Accruing loans past due 90 days or more: |  | - | - |  | - | - |  |
| Total of nonaccrual and 90 days or more past due loans. |  | 3,409 | 1,482 |  | 67 | 1,287 |  |
| Other nonperforming assets.. |  | 879 | - |  | - | - |  |
| Total nonperforming assets. |  | 4,288 | 1,482 |  | 67 | 1,287 |  |
| Troubled debt restructurings . |  | - | - |  | - | - |  |
| Total nonperforming assets... | \$ | 4,288 | \$1,482 | \$ | 67 \$ | 1,287 | \$ |
| Total nonperforming loans to total loans ................................................ |  | 1.41\% | 0.68\% |  | 0.03\% | 0.71\% |  |
| Total nonperforming loans to total assets .. |  | 1.15\% | 0.51\% |  | 0.02\% | 0.52\% |  |
| Total nonperforming assets and troubled debt restructurings to total assets.. |  | 1.45\% | 0.51\% |  | 0.02\% | 0.52\% |  |

Total nonperforming loans increased from December 31, 2007 to December 31, 2008 as a result of the migration of certain loans to nonaccrual status. This trend has been caused primarily by the current economic climate, which has reduced the sales of single-family housing units for which the Bank has provided construction financing. Interest income that would have been recorded for the year ended December 31, 2008, had nonaccruing loans been current according to their original terms amounted to $\$ 215,000$. No interest related to nonaccrual loans was included in interest income for the year ended December 31, 2008. Interest income related to currently nonaccrual loans in the amount of $\$ 185,000$ was recorded and received during 2008 prior to the placement of these loans on non-accrual status.

## Loan Portfolio Monitoring

The Bank's Board of Directors grants each loan officer the authority to originate loans on behalf of the Bank, subject to certain limitations. The Board of Directors also establishes restrictions regarding the types of loans that may be granted and the distribution of loan types within the Bank's portfolio, and sets loan authority limits for each lender. These authorized lending limits are reviewed at least annually and are based upon the lender's knowledge and experience. Loan requests that exceed that lender's authority require the approval of either the President or the Officers' Loan Committee, which consists of the President, the Chief Credit Officer and each commercial loan officer. All extensions of credit over $\$ 1,499,000$ to any one borrower, or related party interest, are reviewed and approved by the Executive Committee of the Bank's Board of Directors.

Using a variety of management reports, the Bank's loan portfolio is regularly monitored by credit administration, senior management and the Board of Directors. The loan portfolios as a whole, as well as individual loans, are reviewed for payment performance, creditworthiness and strength of documentation. The Bank uses an external loan review firm to assist in monitoring the commercial loan portfolio. Credit risk ratings are assigned to commercial loans and are regularly reviewed.

All loan officers are required to service their loan portfolios and account relationships. Remedial actions would be taken, as necessary, to assure full and timely payments of loan balances.

## Allowance for Loan Losses

The Allowance for Loan Losses (the "ALL") is based on management's estimate of the amount required to reflect the risks in the loan portfolio, based on circumstances and conditions known at each reporting date. The Bank reviews the adequacy of the ALL at least quarterly. The methodology is a comprehensive analytical process of assessing the credit risk inherent in the loan portfolio. This assessment incorporates a broad range of factors including previous loss experience, asset quality trends, the size and composition of the loan portfolio, current
economic conditions and their effect on borrowers, the performance of individual loans in relation to contract terms and the estimated fair value of collateral. Losses are charged against the ALL when management believes that the collectibility of principal is doubtful. To the extent management determines the level of anticipated losses in the portfolio has significantly increased or diminished, the ALL is adjusted through a provision or credit to earnings. As part of the Bank's analysis of specific credit risk, extensive reviews are done on problematic credits when identified on the watch and non-performing assets lists. At December 31, 2008, $\$ 1,241,000$ of loans accruing interest were past due more than 30 days and no loans accruing interest were past due 90 days or more. At December 31, 2008, sixteen loans in the amount of $\$ 3,409,000$ were on nonaccrual status.

The ALL consists of two components:
Specific Allowance - represents management's assessment of probable losses associated with problem loan relationships over a certain size identified on the watch list and non-performing asset list. Loans are evaluated for impairment by looking at the fair value of the collateral, if the loan is collateral dependent, or measuring the net present value of the expected future cash flows using the loan's original effective interest rate. When the fair value of the collateral (if the loan is collateral dependent) or the net present value of a loan is lower than the recorded investment of the loan, the difference is reflected with a resulting specific reserve.

Allocated Allowance - The allocated portion of the reserve represents a reflection of risk and the probable, but as yet unidentified specific losses associated with the bank's loan portfolio which includes consumer, residential real estate, pass grade commercial loans and watch list loans which are not impaired. Additionally, this portion of the ALL provides for probable losses due to: changes in economic conditions; trends in delinquency and asset quality; changes in or detected weaknesses in lending and collection practices and control mechanisms; concentrations of credit; off-balance sheet credit risk; and the experience and ability of lending and collection management.

The following table sets forth the breakdown of the allowance for loan losses by loan category at December 31 st of each year indicated.

|  | 2008 |  |  | 2007 |  |  | 2006 |  |  | 2005 |  |  | 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  | ount | \% of Loans in Category To Total Loans |  | mount | \% of Loans in Category To Total Loans |  | mount | \% of Loans in Category To Total Loans |  | ount | \% of Loans in Category To Total Loans |  | mount | \% of Loans in Category To Total Loans |
| Residential real estate.. | \$ | 100 | 9.9\% | \$ | 76 | 10.0\% |  | \$ 27 | 7.5\% | \$ | 34 | 8.4\% |  | \$ 52 | 11.6\% |
| Commercial real estate ... |  | 1,692 | 62.8 |  | 1,840 | 59.1 |  | 1,624 | 55.2 |  | 1,352 | 50.7 |  | 1,073 | 52.6 |
| Commercial |  | 1,002 | 22.0 |  | 856 | 25.2 |  | 1,107 | 31.0 |  | 1,174 | 32.6 |  | 826 | 27.7 |
| Consumer. |  | 79 | 5.3 |  | 72 | 5.7 |  | 49 | 6.3 |  | 55 | 8.3 |  | 74 | 8.1 |
| Total allowance for loan losses | \$ | 2,873 | 100.0\% |  | 2,844 | 100.0\% |  | 2,807 | 100.0\% | \$ | 2,615 | 100.0\% |  | \$ 2,025 | 100.0\% |

Although the Company believes that it uses the best information available to establish the allowance for loan losses, future adjustments to the allowance for loan losses may be necessary and its results of operations could be adversely affected if circumstances differ substantially from the assumptions used in making the determinations. Furthermore, while the Company believes it has established its allowance for loan losses in conformity with generally accepted accounting principles, there can be no assurance that regulators, in reviewing its loan portfolio, will not require the Company to increase its allowance for loan losses. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that increases will not be necessary should the quality of any loans deteriorate as a result of the factors discussed above. Any material increase in the allowance for loan losses may adversely affect its financial condition and results of operations. The following table details activity within the allowance for loan losses during the past five years.

| (Dollars in thousands | 2008 | 2007 |  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance at beginning of period ...................................................... | \$ 2,844 | \$ | 2,807 | \$ | 2,615 | \$ | 2,025 | \$ | 1,413 |
| Provision for loan losses | 1,359 |  | 80 |  | 216 |  | 590 |  | 612 |
| Charge offs: |  |  |  |  |  |  |  |  |  |
| Residential real estate loans | (47) |  | - |  | - |  | - |  | - |
| Commercial real estate loans. | (710) |  | - |  | - |  | - |  | - |
| Commercial loans | (570) |  | (82) |  | (13) |  | - |  | - |
| Consumer loans. | (3) |  | - |  | (12) |  | - |  | - |
| Total charge-offs | $(1,330)$ |  | (82) |  | (25) |  |  |  | - |
| Recoveries |  |  |  |  |  |  |  |  |  |
| Commercial loans | - |  | 33 |  |  |  |  |  |  |
| Consumer loans | - |  | 6 |  | 1 |  | - |  | - |
| Total Recoveries | - |  | 39 |  |  |  |  |  |  |
| Net charge-offs............................................................................... | $(1,330)$ |  | (43) |  | (24) |  | - |  | - |
| Allowance at end of period. | \$ 2,873 | \$ | 2,844 | \$ | 2,807 | \$ | 2,615 | \$ | 2,025 |
| Allowance to nonperforming loans. | 0.8 X |  | 1.9 X |  | $41.9 \times$ |  | $2.0 \times$ |  | (*) |
| Allowance to total loans outstanding at the end of the period................... | 1.19\% |  | 1.31\% |  | 1.40\% |  | 1.45\% |  | 1.35\% |
| Net charge-offs to average loans outstanding during the period ............... | 0.58\% |  | 0.02\% |  | 0.01\% |  | - |  | - |

(*) The Company had no nonaccrual loans at the end of 2004

## Liquidity and Interest Rate Sensitivity

The Company's net interest income, its primary source of earnings, will fluctuate with interest rate movements. To lessen the impact of changes in the interest rates, the Company endeavors to structure the balance sheet so there will be regular opportunities to change the interest rates on (or "reprice") many of the interest-earning assets in order to match the variability of interest rates paid on the Company's interest-bearing liabilities. Imbalance among interest-earning assets and interest-bearing liabilities at any point in time constitutes interest rate risk.

Interest rate risk includes interest rate sensitivity. Sensitivity refers to the responsiveness of interest-earning assets and liabilities to changes in market interest rates. The Asset/Liability Committee, which meets on a quarterly basis, develops and implements the Company's strategy for managing the potential impact of changing interest rates. The general objective of the Asset/Liability Committee is to actively manage rate sensitive assets and liabilities in order to reduce the impact of interest rate fluctuations on the net interest margin of the Company. As growth in assets continues, the Company will continuously structure its rate sensitivity position in an effort to protect against rapidly rising or falling interest rates. The Company has established guidelines to maintain an acceptable balance between rate sensitive assets and liabilities.

The Company regularly evaluates the asset mix of the balance sheet in terms of several variables: yield, credit quality, maturity, and appropriate funding sources and liquidity. To manage the balance sheet's liability mix effectively, the Company focuses primarily on expanding the deposit base by providing a high level of customer service.

Liquidity represents the ability to provide sources of funds for loan commitments and investment activities, as well as to maintain sufficient funds to cover deposit withdrawals, to pay off debt and meet operating obligations. The Company's ability to maintain and increase deposits will serve as its primary source of liquidity. In addition, the Company's liquidity may be supplemented through the use of borrowings or by converting portions of the investment security portfolio to cash.

The Company knows of no trends, demands, commitments, events or uncertainties that should result in, or are reasonably likely to result in, its liquidity increasing or decreasing in any material way in the foreseeable future, other than through its normal banking operations.

## RISK MANAGEMENT

Management and the Boards of Directors of the Company and the Bank are committed to sound risk management practices throughout the organization. A third party internal audit firm performs periodic audits of the Company's policies and procedures. Risks associated with the Company's business activities and products are
identified and measured as to probability of occurrence and impact on the Company (low, moderate, or high), and the control of other activities in place to manage those risks are identified and assessed. The firm reports its findings to the Audit Committee of the Company's Board of Directors. Department-level and senior managers of the Company and the Bank are responsible for implementing changes recommended by the internal audit firm and approved by the Audit Committee. This documented program provides management and the Board of Directors with a comprehensive framework for monitoring the Company's risk profile from a macro perspective, while also serving as a tool for assessing internal controls over financial reporting.

## Interest Rate Risk

Market risk is the risk of loss in a financial instrument arising from adverse changes in market rates/prices such as interest rates, foreign currency exchange rates, commodity prices, and equity prices. The Company's primary market risk exposure is interest rate risk. Interest rate risk is the exposure to movement in interest rates, which could affect the Company's net interest income. It is the responsibility of the Bank's Asset/Liability Committee ("ALCO") to manage the interest rate risk, which arises naturally from imbalances in repricing, maturity and/or cash flow characteristics of both the Company's and the Bank's assets and liabilities. Asset/liability management is governed by policies reviewed and approved annually by the Board of Directors. The ALCO, composed of members of the Board of Directors and senior management, meets at least quarterly to review and develop asset/liability management strategies and tactics. The ALCO is responsible for ensuring that the Board of Directors receives timely and accurate information regarding the Company's interest rate risk position. Techniques used by the ALCO take into consideration the cash flow and repricing attributes of balance sheet and off-balance sheet items and their relation to possible changes in interest rates. The ALCO manages its interest rate exposure primarily by using onbalance sheet strategies, generally accomplished through the management of the duration, rate sensitivity and average lives of the Company's various investments, and by extending or shortening maturities of borrowed funds, as well as carefully managing and monitoring the pricing of deposits.

Through the use of a computerized modeling system maintained by outside consultants, the potential effect on the Company's net interest income ("NII") of possible changes in interest rates, in rising and declining scenarios is determined and evaluated by ALCO. This evaluation is performed each quarter based upon the Company's financial data as of February, May, August and November. ALCO has established maximum limits for the change in net interest income over a twelve-month period, with higher levels of change tolerated with higher levels of forecasted total risk-based capital. At the currently forecasted level of total risk-based capital, the limits require that NII for the projected next twelve-month period will not reduced by more than $6 \%$ for every 100 basis point (given a gradual ramp) change in interest rates. The Company's most recent simulation reflects a $2.9 \%$ reduction in NII if market rates rise by 300 basis points (compared to the $18 \%$ tolerance limit), a $2.1 \%$ decline in NII if market rates decline by 50 basis points (compared to the $3 \%$ tolerance limit) over a one year period. These changes fall within the ALCO established limits for change in NII for the projected next twelve months. Although the likelihood of a decline in the interest rate environment appears remote, management and ALCO develop strategies that would be implemented to limit the reduction in NII if such an interest rate scenario were to occur. The following table depicts the potential effect on the Company's net interest income of various possible changes in interest rates, in rising and declining scenarios, over a two-year period forecast as of November 30, 2008.
Changes in Net Interest Income and Return on Assets
(over a two-year period)
(Dollars in thousands)

| Change in Interest Rates During Year One | Net Interest Income | Percent Change | Change in Return on Assets |
| :---: | :---: | :---: | :---: |
| 300 basis point rise | \$ 10,313 | (2.9\%) | 0.00\% |
| Flat-rate scenario | 10,622 |  |  |
| 50 basis point decline | 10,402 | (2.1\%) | (0.12\%) |
| Change in Interest Rates During Year Two | Net Interest Income | Percent Change | Change in Return on Assets |
| 300 basis point rise | \$ 11,460 | (6.2\%) | (0.08\%) |
| Flat-rate scenario | 12,221 |  |  |
| 50 basis point decline | 11,236 | (8.1\%) | (0.24\%) |

Forecast is adjusted to reflect the interest rate environment that existed as of January 30, 2009
As market conditions vary from those assumed in the interest rate sensitivity analysis, actual results will likely differ due to: the varying impact of changes in the balances and mix of loans and deposits differing from those assumed; the impact of possible off-balance sheet hedging strategies; and other internal/external variables. Furthermore, the sensitivity analysis may not reflect all actions that ALCO might take in responding to or anticipating changes in interest rates.

During the past year, the magnitude of the Company's expectations for potential changes in the interest rate environment has changed and the Company's balance sheet structure has also changed in reaction to market conditions. A year ago, the simulation of the Company's net interest income was based upon different interest rate change assumptions (one year ago it was highly probable that interest rates would decline during 2008, current expectations are for a continued low rate environment for the foreseeable future) and a different balance sheet structure (the maturity structure of liabilities is now shorter). The current balance sheet is positioned such that simulated changes in interest rates have a nearly neutral impact upon net interest income and are within Board established policy limits for one-year exposure to rate changes. The more unfavorable year-two impact of a 50 basis point decline in the rate environment has caused ALCO to develop strategies to lessen the interest rate risk associated with such an environment; however this simulated environment is highly unlikely.

The model that is used to perform the simulation (the results of which are depicted above) assumes a gradual parallel shift of the yield curve over twenty-four months and reprices every interest-earning asset and interest-bearing liability on the Company's balance sheet. The model uses contractual repricing dates for variable products; contractual maturities for fixed-rate products, and product-specific assumptions for deposits such as NOW Accounts and Money Market Accounts that are subject to repricing based on current market conditions. Investment securities with call provisions will be examined on an individual basis in each rate environment to estimate the likelihood of a call.

The Company could enter into interest rate swap, cap or floor contracts, from time to time, to mitigate the effects on net interest income in the event interest rates on variable deposits rise or rates on variable rate loans decline. No interest rate swap, cap or floor contracts were entered into during the years ended December 31, 2008 or 2007.

## Credit Risk

The Bank's lending staff manages credit risk with review by credit administration and senior management and oversight by the Board of Directors. The Board of Directors grants each loan officer the authority to originate loans on behalf of the Company and establishes policies regarding loan portfolio diversification and loan officer lending limits. The Company's loan portfolio is monitored through the use of a variety of management reports and with the assistance of an external loan review firm, for performance, creditworthiness and quality documentation. The
portfolio is also examined by the OCC. Risk ratings are assigned to commercial loans at inception and are routinely reviewed. When necessary, loan officers take remedial actions to assure full and timely repayment of loan balances. The Company's policy is to discontinue the accrual of interest on loans when scheduled payments become contractually past due 90 days or more or when the ultimate collectibility of principal or interest becomes doubtful. Consumer installment loans will be charged off when they reach 120 days past due.

## LIQUIDITY AND CAPITAL RESOURCES MANAGEMENT

Liquidity, as it pertains to banking, can be defined as the ability to generate cash in the most economical way to satisfy loan demand and/or deposit outflows, and to meet other business opportunities that require cash. Sources of liquidity for banks include short-term liquid assets, cash generated from loan repayments and amortization, borrowings, deposit generation and earnings. Additionally, the Company's investment portfolio is actively managed by the ALCO and is a strong source of cash flow for the Company. The portfolio is fairly liquid, with a weighted average life of 4.2 years, and is available to be used as a source of funds, if needed. Seventy-eight percent of the portfolio is held as available-for-sale. Including the effect of potential calls on specific investments, the weighted average life of the portfolio is 4.0 years.

Approximately $\$ 13.9$ million in capital was generated during the Bank's initial stock offering. The Bank conducted a subscription rights and community offering in 2003 to raise additional capital to support further growth. This offering resulted in the issuance of 721,581 additional shares of common stock and provided net proceeds of $\$ 6.5$ million. The offering also resulted in the issuance of warrants to purchase 180,395 shares of common stock at a price of $\$ 11.00$ per share at any time on or before September 30,2006 . As of the warrant expiration date, 170,566 shares had been issued as a result of warrant exercises providing additional capital of $\$ 1.9$ million. Stockholders' equity at December 31, 2008 equaled $\$ 19.5$ million. This level of capital does not include the $\$ 7.7$ million of trust preferred securities issued by the Company in 2005 , of which approximately $\$ 6.5$ million may be treated as Tier 1 capital for regulatory purposes and an additional $\$ 1.0$ million may be treated as Tier 2 capital for regulatory purposes. Under applicable provisions of federal banking law, the Company must meet specific quantitative capital requirements. See Item 1, "Business" and "Notes to Consolidated Financial Statements, Note 13."

## OFF-BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL OBLIGATIONS

The Bank issues financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. At December 31, 2008, these financial instruments included commitments to originate loans, unused lines of credit and secured lines of credit totaling $\$ 65.1$ million; $\$ 1.5$ million of which involved original maturities in excess of one year. In addition, the Company had issued letters of credit totaling $\$ 2.3$ million at December 31, 2008. For further information see "Notes to Financial Statements, Note 12(a) Financial Instruments with Off-Balance Sheet Risk."

For the year ended December 31, 2008, the Company did not engage in any off-balance sheet transactions reasonably likely to have a material effect on its financial condition, results of operations or cash flows.

The Bank has entered into a five year contract with Fiserv Solutions, Inc. for data processing and item processing services. The contract term ends on October 1, 2010. The minimum amount due under the terms of the contract is $\$ 100,000$ per year. See "Notes to Financial Statements, Note 12(f) Data Processing Service Agreements."

The Bank has entered into certain lease arrangements for its headquarters and branch facilities. These lease obligations include commitments for payments amounting to $\$ 5.6$ million in the aggregate during the lives of the leases. See "Notes to Financial Statements, Note 12(b) Lease Commitments".

## ITEM 7A - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this Item 7A is contained in Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operation - Risk Management - Interest Rate Risk.

## ITEM 8 - FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The information required by this item 8 is contained on pages F-1 to F-26 of this Form 10-K.

## ITEM 9 - CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

## ITEM 9A(T) - CONTROLS AND PROCEDURES

## (a) Disclosure Controls and Procedures

The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial offer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial offers, as appropriate to allow timely decisions regarding required disclosure.
(b) Internal Controls Over Financial Reporting

Management's annual report on internal control over financial reporting is located on page 32 of this Annual Report on Form 10-K.

This annual report does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's independent registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

## (c) Changes to Internal Control Over Financial Reporting

There were no changes in the Company's internal control over financial reporting during the three months ended December 31, 2008 that have materially affected, or are reasonable likely to materially affect, the Company's internal control over financial reporting.

## ITEM 9B - OTHER INFORMATION

On November 14, 2008, the Bank and the Company entered into an amended and restated change in control severance agreement (the "Agreement") with Charles R. Valade, the President and Chief Executive Officer of the Bank and the Company. The effective date of the Agreement is May 30, 2008. The Agreement constitutes a restatement, in its entirety, of the change in control severance agreement between the Bank and Mr. Valade effective as of May 18, 2006. The initial term of the Agreement is two years from the effective date of May 30, 2008, provided, however, that the Agreement will be automatically extended so that the term remains twenty-five months, unless 60 days prior notice is given to not extend the Agreement.

The Agreement provides that, no later than ten days following a Change in Control (as defined in the Agreement), Mr. Valade is entitled to a lump sum cash payment equal to two and one-half times (1) his annual base salary in effect immediately prior to the Change in Control; and (2) the greater of (a) his annual incentive bonus for the year in which the Change in Control occurs, or (b) if no incentive bonus has been determined, the greater of his annual incentive bonus earned in the immediately preceding year or the target annual incentive bonus for the year in which the Change in Control occurs. If Mr. Valade terminates employment with the Bank for Good Reason (as defined in the Agreement) or the Bank terminates Mr. Valade's employment without Cause (as defined in the Agreement) within twenty-four months following a Change in Control, Mr. Valade is entitled to receive:

- his base salary through the date of termination and all other amounts to which he is entitled under any benefit plan;
- his annual incentive bonus that would be payable for such year on a pro rata basis;
- cash equal to the additional benefits under the Bank's 401(k) Plan or other similar qualified plan that he would have been entitled to had he continued as an employee of the Bank for a 30-month
- period following the date of termination and made contributions under the plan at a rate equal to that at which he made contributions to the plan in the plan year immediately preceding the date of termination; at least quarterly reimbursement for expenditures for outplacement and job search activities in amounts up to $20 \%$ of his annual base salary and annual incentive compensation;
- all unvested stock options, restricted stock or other stock awards held by Mr. Valade for which vesting is service based, will become fully vested and exercisable, and all performance objectives upon which the earning of performance-based restricted stock or deferred stock awards depend shall be deemed met at target level at the date of termination;
- life and health insurance benefits no less favorable than those which he received immediately prior to the Notice of Termination (as defined in the Agreement), and Mr. Valade shall pay the same portion of the cost of coverage that existed at that time; and
- continued reimbursement for the cost of perquisites he received immediately before the date of termination.

Pursuant to the Agreement, the Bank is obligated to reimburse Mr. Valade for reasonable legal fees and expenses incurred for any successful action to obtain or enforce his rights under the Agreement.

The Agreement provides that if the payments and benefits provided under the Agreement, either alone or together with other payments and benefits Mr. Valade has the right to receive from the Bank, would constitute a "parachute payment" under Section 280G of the Internal Revenue Code of 1986, as amended (the "Code"), the payments and benefits under the Agreement will be reduced or revised, in the manner determined by Mr. Valade, by the minimum amount necessary to result in no portion of the payment and benefits being non-deductible to the Bank under the Code or subject to excise tax imposed under the Code.

The Agreement requires that, in consideration for the compensation and benefits provided for by the Agreement, Mr. Valade agrees not to compete with the Bank, as defined in the Agreement, for a period of eighteen months.

The foregoing description of the Agreement is qualified in its entirety by reference to the Agreement, which is filed as an exhibit to this Form 10-K.

## PART III

## ITEM 10 - DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE

## Directors

For information relating to the directors of the Company, the section captioned "Items to Be Voted on By Stockholders - Item 1 - Election of Directors" in the Company's Proxy Statement for the 2009 Annual Meeting of Stockholders (the "Proxy Statement") is incorporated herein by reference.

## Executive Officers

For information relating to the executive officers of the Company, the section captioned "Items to Be Voted on By Stockholders - Item 1 - Election of Directors" in the Proxy Statement is incorporated herein by reference.

## Compliance with Section 16(a) of the Exchange Act

For information regarding compliance with Section 16(a) of the Exchange Act, the cover page to this Annual Report on Form 10-K and the section captioned "Other Information Relating to Directors and Executive Officers Section 16(a) Beneficial Ownership Reporting Compliance" in the Proxy Statement are incorporated herein by reference.

## Disclosure of Code of Ethics

The Board of Directors has adopted a Code of Ethics, which includes specific requirements for the Chief Executive Officer, the Chief Financial Officer and other employees. A copy of the code of ethics is available to stockholders on the Corporate Governance portion of the Investors Relations section on the Company's website at www.commonwealthworcester.com.

## Corporate Governance

For information regarding the audit committee and its composition and the audit committee financial expert, the section captioned "Corporate Governance and Board Matters - Committees of the Board of Directors - Audit Committee" in the Proxy Statement is incorporated herein by reference.

## ITEM 11 - EXECUTIVE COMPENSATION

For information regarding executive compensation, the section entitled "Executive Compensation" and "Corporate Governance and Board Matters - Directors' Compensation" in the Proxy Statement are incorporated herein by reference.

## ITEM 12 - SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

## (a) Security Ownership of Certain Owners

The information required by this item is incorporated herein by reference to the section captioned "Stock Ownership" in the Proxy Statement.
(b) Security Ownership of Management

The information required by this item is incorporated herein by reference to the section captioned "Stock Ownership" in the Proxy Statement.

## (c) Changes in Control

Management of the Company knows of no arrangements, including any pledge by any person of securities of the Company, the operation of which may at a subsequent date result in a change in control of the registrant.

## (d) Equity Compensation Plan Information

The following table sets forth information about the Company common stock that may be issued upon the exercise of stock options, warrants and rights under all of the Company's equity compensation plans as of December 31, 2008.

|  | (a) | (b) | (c) |
| :--- | :---: | :---: | :---: |
| Plan category | Number of securities <br> Number of securities <br> be issued upon exercise <br> of outstanding options, <br> warrants and rights | Weighted-average <br> exercise price of <br> outstanding options, <br> warrants and rights | remaining available for <br> future issuance under <br> equity compensation <br> plans (excluding securities <br> reflected in column (a)) |
| Equity compensation <br> plans approved by security <br> holders | 449,395 | $\$ 10.63$ | 143,105 |
| Equity compensation <br> plans not approved by <br> security holders | - | - | - |
| Total | 449,395 | $\$ 10.63$ | 143,105 |

## ITEM 13 - CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

## Certain Relationships and Related Transactions

For information regarding certain relationships and related transactions, the sections captioned "Other Information Relating to Directors and Executive Officers - Policies and Procedures for Approval of Related Person Transactions" and "-Transactions with Related Persons" in the Proxy Statement is incorporated herein by reference.

## Corporate Governance

For information regarding director independence, the section captioned "Corporate Governance and Board Matters - Director Independence" in the Proxy Statement is incorporated herein by reference.

## ITEM 14 - PRINCIPAL ACCOUNTANT FEES AND SERVICES

For information regarding the principal accountant fees and expenses, the section captioned "Audit Related Matters - Auditor Fees" in the Proxy Statement is incorporated herein by reference.

## ITEM 15 - EXHIBITS

```
Exhibit
No. Description
3.1 Articles of Organization (1)
3.2 Amendment to Articles of Organization
3.3 Bylaws }\mp@subsup{}{}{(1)
4.1 Common Stock Certificate }\mp@subsup{}{}{(2)
10.1 Lease for 33 Waldo Street, Worcester, Massachusetts }\mp@subsup{}{}{(3)
10.2* Amended and Restated Stock Option Plan (4)
10.3* CNB Financial Corp. 2008 Equity Incentive Plan }\mp@subsup{}{}{(5)
10.4 Lease for 67 Millbrook Street, Worcester, Massachusetts }\mp@subsup{}{}{(6)
10.5 Lease for 26 W. Boylston Street, West BoyIston, Massachusetts (6)
10.6* Amended and Restated Change in Control Severance Agreement, dated as of May 30, 2008, between the Bank and
        Charles R. Valade
10.7* Change in Control Severance Agreement, dated as of May 18, 2006, between the Bank and William M Mahoney }\mp@subsup{}{}{(7)
10.8* Change in Control Severance Agreement, dated as of May 18, 2006, between the Bank and Christine Trifari}\mp@subsup{}{}{(7)
10.9* Change in Control Severance Agreement, dated as of May 18, 2006, between the Bank and Andrea J. White }\mp@subsup{}{}{(7)
21.0 Subsidiaries
23.1 Consent of Wolf & Company, P.C.
31.1 Sarbanes-Oxley Section 302 Certification of Charles R. Valade
31.2 Sarbanes-Oxley Section 302 Certification of William M. Mahoney
32.1 Sarbanes-Oxley Section 906 Certification of Charles R. Valade
32.2 Sarbanes-Oxley Section 906 Certification of William M. Mahoney
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* Management contract or compensatory plan, contract or arrangement.
(1) Incorporated by reference in this document to the Form 8-K12G3 filed with the Securities and Exchange Commission on December 19, 2005.
(2) Incorporated by reference in this document to the Annual Report on Form 10-KSB for the year ended December 31, 2005.
(3) Incorporated by reference in this document to the Annual Report on Form 10-KSB for the year ended December 31, 2006.
(4) Incorporated by reference in this document to the Registration Statement on Form S-8 filed with the Securities and Exchange Commission on March 27, 2007.
(5) Incorporated by reference in this document to Appendix A to the Proxy Statement for the 2008 Annual Meeting filed with the Securities and Exchange Commission on April 11, 2008.
(6) Incorporated by reference in this document to the Quarterly Report on Form 10-QSB for the quarter ended June 30, 2006.
(7) Incorporated herein by reference in this document to the Form 8-K filed with the Securities and Exchange Commission on May 22, 2006.


## Management's Report on Internal Control Over Financial Reporting

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The internal control process has been designed under our supervision to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with accounting principles generally accepted in the United States of America.

Management conducted an assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2008, utilizing the framework established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has determined that the Company's internal control over financial reporting as of December 31, 2008 is effective.

Our internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that accurately and fairly reflect, in reasonable detail, transactions and dispositions of assets; and provide reasonable assurances that: (1) transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States; (2) receipts and expenditures are being made only in accordance with authorizations of management and the directors of the Company; and (3) unauthorized acquisitions, use, or disposition of the Company's assets that could have a material affect on the Company's financial statements are prevented or timely detected.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparations and presentations. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

This annual report does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's independent registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

## Index to Consolidated Financial Statements

Report of Independent Registered Public Accounting Firm ..... F-1
Consolidated Balance Sheets at December 31, 2008 and 2007 ..... F-2
Consolidated Statements of Operations for the Years Ended December 31, 2008 and 2007 ..... F-3
Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2008 and 2007 ..... F-4
Consolidated Statements of Cash Flows for the Years Ended December 31, 2008 and 2007 ..... F-5
Notes to Consolidated Financial Statements ..... F-6

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
CNB Financial Corp.:
We have audited the accompanying consolidated balance sheets of CNB Financial Corp. ("the Company") and its subsidiary as of December 31, 2008 and 2007, and the related consolidated statements of operations, stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CNB Financial Corp. and subsidiary as of December 31, 2008 and 2007, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

We were not engaged to examine management's assertion about the effectiveness of the Company's internal control over financial reporting as of December 31, 2008, included in the accompanying Management's Report on Internal Control Over Financial Reporting and, accordingly, we do not express an opinion thereon.
/s/ Wolf \& Company, P.C.

Boston, Massachusetts
March 12, 2009

## CNB FINANCIAL CORP. AND SUBSIDIARY

Consolidated Balance Sheets
As of December 31, 2008 and 2007

|  | $\underline{2008}$ | $\underline{2007}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and Cash Equivalents | \$4,508,000 | \$8,825,000 |
| Investment Securities Available-for-Sale | 31,314,000 | 45,597,000 |
| Investment Securities Held To Maturity, (Fair Value of |  |  |
| $\$ 8,798,000$ as of December 31, 2008 and $\$ 11,720,000$ |  |  |
| as of December 31, 2007) | 8,950,000 | 11,687,000 |
| Federal Reserve Bank Stock | 786,000 | 761,000 |
| Federal Home Loan Bank Stock | 3,143,000 | 3,052,000 |
| Loans | 242,396,000 | 217,321,000 |
| Less-Allowance for Loan Losses | $(2,873,000)$ | ( $2,844,000$ ) |
| Loans, Net | 239,523,000 | 214,477,000 |
| Premises and Equipment, Net | 2,107,000 | 2,378,000 |
| Accrued Interest Receivable | 977,000 | 1,100,000 |
| Deferred Tax Asset | 2,132,000 | 1,123,000 |
| Other Real Estate Owned | 879,000 | - |
| Prepaid Expenses and Other Assets | 840,000 | 494,000 |
|  | \$295,159,000 | \$289,494,000 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities:

| Non Interest-bearing Deposits | \$26,904,000 | \$29,219,000 |
| :---: | :---: | :---: |
| Interest-bearing Deposits | \$169,661,000 | \$173,019,000 |
| Total Deposits | \$196,565,000 | \$202,238,000 |
| Federal Funds Purchased | 3,000,000 | - |
| Securities Under Agreement to Repurchase | 11,035,000 | 7,214,000 |
| Federal Home Loan Bank Advances | 55,650,000 | 48,750,000 |
| Subordinated Debentures | 7,732,000 | 7,732,000 |
| Accrued Expenses and Other Liabilities | 1,638,000 | 2,407,000 |
| Total Liabilities | 275,620,000 | 268,341,000 |


| Commitments and Contingencies (Note 12) |  |  |
| :---: | :---: | :---: |
| Stockholders' Equity: |  |  |
| Common stock |  |  |
| Par Value: \$1.00 per share as of December 31, 2008 and |  |  |
| 2007. Shares Authorized: 10,000,000 as of December |  |  |
| 31, 2008 and 2007. Issued and Outstanding: 2,283,000 |  |  |
| as of December 31, 2008 and 2007. | 2,283,000 | 2,283,000 |
| Additional Paid-in Capital | 20,448,000 | 20,291,000 |
| Accumulated Deficit | $(3,321,000)$ | (1,754,000) |
| Accumulated Other Comprehensive Income | 129,000 | 333,000 |
| Total Stockholders' Equity | 19,539,000 | 21,153,000 |
|  | \$295,159,000 | \$289,494,000 |

See accompanying notes to consolidated financial statements.

## CNB FINANCIAL CORP. AND SUBSIDIARY

Consolidated Statements of Operations
For the Years December 31, 2008 and 2007

|  | $\underline{2008}$ | $\underline{2007}$ |
| :---: | :---: | :---: |
| Interest and Dividend Income: |  |  |
| Interest and Fees on Loans | \$14,822,000 | \$15,535,000 |
| Interest and Dividends on Investments | 2,909,000 | 3,378,000 |
| Total Interest and Dividend Income | 17,731,000 | 18,913,000 |
| Interest Expense: |  |  |
| Interest Expense on Deposits | 5,050,000 | 7,254,000 |
| Interest Expense on Borrowings | 2,796,000 | 3,288,000 |
| Total Interest Expense | 7,846,000 | 10,542,000 |
| Net Interest Income | 9,885,000 | 8,371,000 |

Net Interest Income, After Provision
for Loan Losses

Non-Interest Income (Loss):
Fees on Deposit Accounts
Loan Related Fees
Other
Investment Security Gains Impairment Loss on Preferred Equity Securities

Total Non-Interest Income (Loss)

Non-Interest Expenses:
Employee Compensation and Benefits
Occupancy and Equipment
Professional Fees
Marketing and Public Relations
Data Processing Expenses
Other General and Administrative Expens
$\quad$ Total Non-Interest Expenses
(Loss) Income Before Income Taxes

| Income Tax (Benefit) Expense | $(870,000)$ | 179,000 |
| :---: | :---: | :---: |
| Net (Loss) Income | \$(1,567,000) | \$397,000 |
| Net (Loss) Income per Basic Share | \$ (0.69) | \$ 0.17 |
| Net (Loss) Income per Diluted Share | \$ (0.69) | \$ 0.17 |
| Weighted Average Shares - Basic | 2,283,000 | 2,283,000 |
| Weighted Average Shares - Diluted | 2,283,000 | 2,294,000 |

See accompanying notes to consolidated financial statements.

## CNB FINANCIAL CORP. AND SUBSIDIARY

## Consolidated Statements of Stockholders' Equity For the Years Ended December 31, 2008 and 2007

Balance, December 31, 2006
Unrealized Gains on Securities Available-for-Sale,
net of Deferred Taxes of $\$ 279,000$
Total Comprehensive Income
Share-Based Compensation
Balance, December 31, 2007

| $2,283,000$ | $\$$ | $2,283,000$ | $\$$ | $20,291,000$ | $\$$ | $(1,754,000)$ | $\$$ | 333,000 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$(1,567,000) \quad(1,567,000)$
(000'LLL'L)
(000'เ0Z)
(000‘เ0Z)


## CNB FINANCIAL CORP. AND SUBSIDIARY

Consolidated Statements of Cash Flows
for the Years Ended December 31, 2008 and 2007
Cash Flows from Operating Activities:
Net (Loss) Income
Adjustments to reconcile Net (Loss) Income to Net Cash Provided by Operating Activities:
Share-Based Compensation
Provision for Loan Losses
Increase in net Deferred Loan Costs
Depreciation, Amortization of Premiums and Accretion of Discounts on Securities
Deferred Tax (Benefit) Expense
Impaired Loss on Preferred Equity Securities
Gain on Sale of Securities Available for Sale
Changes in:
Accrued Interest Receivable
Other Assets
Accrued Expenses and Other Liabilities
Net Cash Provided by Operating Activities

| $\underline{\mathbf{2 0 0 8}}$ | $\underline{\mathbf{2 0 0 7}}$ |
| ---: | ---: |
| $\$(1,567,000)$ | $\$ 397,000$ |
|  |  |
| 157,000 | 137,000 |
| $1,359,000$ | 80,000 |
| $(1,000)$ | $(30,000)$ |
| 253,000 | 298,000 |
| $(898,000)$ | 151,000 |
| $3,018,000$ | - |
| $(238,000)$ | - |
| 123,000 | 197,000 |
| $(346,000)$ | 37,000 |
| $(769,000)$ | $(551,000)$ |
| $1,091,000$ |  |

Cash Flows from Investing Activities:
Purchases of Investment Securities Held-to-Maturity
Purchases of Investment Securities Available-for-Sal

| $(50,000)$ | $(2,071,000)$ |
| ---: | ---: |
| $(9,016,000)$ | $(2,999,000)$ |
| $5,105,000$ | $5,708,000$ |
| $2,000,000$ | $2,000,000$ |
| $11,165,000$ | $8,000,000$ |
| $4,795,000$ | - |
| $(116,000)$ | $(43,000)$ |
| $(27,283,000)$ | $(16,666,000)$ |
| $\underline{(56,000)}$ | $\underline{(255,000)}$ |

Net Cash Used in Investing Activities
$(13,456,000) \quad(6,326,000)$

| Cash Flows from Financing Activities: |  |  |
| :---: | :---: | :---: |
| Advances from FHLBB | 36,900,000 | 86,847,000 |
| Repayment of FHLBB Advances | $(30,000,000)$ | $(90,347,000)$ |
| Net Increase (decrease) in Federal Funds Purchased | 3,000,000 | $(500,000)$ |
| Securities Under Agreement to Repurchase | 3,821,000 | 1,268,000 |
| Net (Decrease) Increase in Deposits | $(5,673,000)$ | 10,431,000 |
| Net Cash Provided by Financing Activities | 8,048,000 | 7,699,000 |
| Net Increase (Decrease) in Cash and Cash Equivalents | $(4,317,000)$ | 2,089,000 |
| Cash and Cash Equivalents, Beginning of the Period | 8,825,000 | 6,736,000 |
| Cash and Cash Equivalents, End of the Period | \$4,508,000 | \$8,825,000 |
| Supplemental Disclosure of Cash Flow Information |  |  |
| Interest Paid | \$8,700,000 | \$ 11,150,000 |
| Taxes Paid | \$ 163,000 | \$ 45,000 |
| Transfer of Loans to OREO | \$ 879,000 | \$ |

See accompanying notes to consolidated financial statements.

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008

## ORGANIZATION

CNB Financial Corp. (the "Company") is a bank holding company. Its wholly-owned subsidiary Commonwealth National Bank, N.A. (the "Bank") is a nationally chartered bank operating primarily in Worcester County, Massachusetts. The Bank operates out of its main office at 33 Waldo Street, Worcester, Massachusetts and has two branch offices in Worcester, Massachusetts and one each in Shrewsbury, Northbridge and West Boylston, Massachusetts. The Bank is subject to competition from other financial institutions, including commercial banks, savings banks, credit unions and mortgage banking companies. The Company is subject to the regulations of, and periodic examinations by, the Federal Reserve Board. The Bank is also subject to the regulations of, and periodic examinations by, the Office of the Comptroller of the Currency (the "OCC") and the Federal Deposit Insurance Corporation (the "FDIC"). Deposits with the Bank are insured up to the FDIC maximum amounts including unlimited deposit insurance coverage for non-interest bearing deposit transaction accounts. The Bank is also participating in the FDIC Temporary Liquidity Guaranty Program. The Company created Commonwealth National Bank Statutory Trust I, an unconsolidated special purpose subsidiary of the Company that was formed to facilitate the issuance of trust preferred securities to the public. The Bank has two subsidiaries, CNB Security Corporation (formed to buy, hold and or sell investment assets) and CNB Properties, LLC (formed to hold real estate assets acquired through foreclosure).

## Company Formation

The Company was formed on December 16, 2005 upon the reorganization of the Bank into a bank holding company structure. The Bank was organized as a national bank under the National Bank Act and received its charter to operate as a national bank from the OCC effective November 19, 2001.

In connection with the reorganization, the holders of common stock of the Bank received one share of common stock of the Company in exchange for each share of common stock of the Bank. Outstanding certificates representing shares of common stock of the Bank now represent shares of common stock of the Company and such certificates may, but need not, be exchanged by the holders for new certificates for the appropriate number of shares of the Company. The par value of the Company's common stock is $\$ 1$ per share, and the par value of the Bank's common stock is $\$ 5$ per share. The holders of Bank options and warrants immediately prior to the reorganization received one option or warrant to acquire shares of the common stock of the Company for each Bank option or warrant then held by them on the same terms and conditions

## BASIS OF PRESENTATION

The consolidated financial statements include the accounts of the Company and the Bank. All material inter-company transactions have been eliminated in consolidation. The Company, as a separately incorporated bank holding company, has no significant operations other than serving as the sole stockholder of the Bank. Its commitments and debt service requirement at December 31, 2008 consist of subordinated debentures, including accrued interest on $\$ 7.8$ million of debentures issued to the unconsolidated subsidiary, Commonwealth National Bank Statutory Trust I. The Company's one reportable operating segment is the Bank.

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the consolidated financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates. The most significant estimates include those that relate to the determination of the allowance for loan losses, the recoverability of deferred tax assets, and other-than-temporary investment losses.

## Significant Concentrations of Credit Risk

The Company grants commercial and residential mortgages, construction loans and commercial and consumer loans to customers. A substantial portion of the loan portfolio is represented by commercial loans and commercial mortgages throughout Worcester County, Massachusetts. The ability of the Company's debtors to honor their contracts is dependent upon the real estate values and general economic conditions in this area. Commercial real estate, including commercial construction loans, represents $63 \%$ and $59 \%$ of the total loan portfolio at December 31, 2008 and 2007, respectively.

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008

## Cash and Cash Equivalents

For purpose of the statement of cash flows, cash and cash equivalents consist of cash on hand and amounts due from banks, federal funds sold and securities purchased under the agreement to resell, all of which mature within ninety days of the date of purchase.

The bank is required to maintain average balances on hand or with the Federal Reserve Bank of Boston. At December 31, 2008 and 2007, these reserve balances amounted to $\$ 581,000$ and $\$ 637,000$, respectively.

## Investment Securities

The Company classifies certain of its investment securities as held-to-maturity, which are carried at amortized cost if the Company has the positive intent and ability to hold such securities to maturity. Investments in debt securities that are not classified as held-to-maturity and equity securities that have readily determinable fair values are classified as available-for-sale or trading securities. Trading securities are investments purchased and held principally for the purpose of selling in the near term; available-for-sale securities are investments not classified as held-to-maturity or trading securities. Available-for-sale securities are carried at fair value, which is measured at each reporting date. The resulting unrealized gain or loss is reflected in accumulated other comprehensive income/loss net of the associated tax effect. Trading securities are also carried at fair value, with the gains and losses recognized through the statement of operations.

Any security that has experienced a decline in value, which management believes is deemed other than temporary, is reduced to its estimated fair value by a charge to operations. In estimating other-thantemporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Realized gains and losses on security transactions are computed using the specific identification method. Amortization of premiums and discounts is included in interest and dividend income. Discounts and premiums related to debt securities are amortized using the effective interest rate method. The Company did not have any derivative financial instruments as of December 31, 2008 or 2007.

## Federal Home Loan Bank Stock

The Bank, as a member of the Federal Home Loan Bank ("FHLB") system, is required to maintain an investment in capital stock of the FHLB. Based on redemption provisions of the FHLB, the stock has no quoted market value and is carried at cost. At its discretion, the FHLB may declare dividends on the stock. The Company reviews the impairment based on the ultimate recoverability of its cost basis in the FHLB stock. At December 31, 2008, no impairment has been recognized.

## Loans

Loans are stated at the amount of unpaid principal, adjusted for the allowance for loan losses and net loan origination fees. Loan origination fees and certain direct loan origination costs are deferred and amortized as an adjustment to the related loan yield over the contractual life of the loan. When loans are sold or fully repaid, the unamortized fees and costs are recognized in operations.

Interest is not accrued on loans 90 days or greater past due or on other loans when management believes collection is doubtful. Loans considered impaired, ( 120 days for consumer installment loans) as defined below, are non-accruing. When a loan is placed on non-accrual status, all interest previously accrued, but not collected, is reversed against current interest income. The interest on these loans is accounted for on the cash basis or cost-recovery method, until qualifying for return to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

## Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred, through a provision for loan losses charged to earnings. Losses are charged against the allowance when management believes the collectability of principal is doubtful. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is based on management's estimate of the amount required to reflect the risks in the loan portfolio, based on circumstances and conditions known or anticipated at each reporting date. There are inherent uncertainties with respect to the final outcome of loans and nonperforming loans. Because of these inherent uncertainties, actual losses may differ from the amounts estimated to occur. Factors considered in evaluating the adequacy of the allowance include previous loss experience, the size and composition of the loan portfolio, current economic conditions and its effect on

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
borrowers, the performance of individual loans in relation to contract term, industry peer standards and estimated fair values of underlying collateral.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired. For those loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers nonclassified loans and is based on historical loss experience adjusted for qualitative factors.

Key elements of the above estimates, including assumptions used in independent appraisals, are dependent upon the economic conditions prevailing at the time of the estimates. Accordingly, uncertainty exists as to the final outcome of certain of the valuation judgments as a result of economic conditions in the Company's lending areas. The inherent uncertainties in the assumptions relative to projected sales prices or rental rates may result in the ultimate realization of amounts on certain loans that are significantly different from the amounts reflected in these consolidated financial statements.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due in accordance with the contractual terms of the loan agreement. All loans are individually evaluated for impairment, except for smaller balance homogeneous residential and consumer loans. These loans are evaluated in the aggregate, according to the Company's normal loan review process, which reviews overall credit evaluation, non-accrual status and payment experience. Loans identified as impaired are further evaluated to determine the estimated extent of impairment.

Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral, if the loan is collateral-dependent. For collateral-dependent loans, the extent of impairment is the shortfall, if any, between the collateral value, less costs to dispose of such collateral, and the carrying value of the loan. Loans on non-accrual status and restructured troubled debts are considered to be impaired.

## Credit Related Financial Instruments

In the ordinary course of business, the Company enters into commitments to extend credit. Such financial instruments are generally recorded as assets when they are funded.

## Foreclosed Assets

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value, less cost to sell, at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net expenses from foreclosed assets.

## Premises and Equipment

Buildings, leasehold improvements, furniture, fixtures, software, computers and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over the estimated useful lives of the asset. Amortization of leasehold improvements is computed on the straight-line method over the shorter of the estimated useful lives of the assets or the related lease term. Expenditures for maintenance, repairs and renewals of minor items are charged to expense as incurred.

## Transfers of Financial Assets

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

## Impairment of Long-Lived Assets

The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Long-lived assets to be disposed of are reported at the lower of the carrying amount or fair value less cost to sell. The Company evaluates the recoverability of its carrying amounts of long-lived assets based on estimated cash flows to be generated by each of such assets. To the extent impairment is identified, the Company reduces the carrying value of such assets.

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008

## Income Taxes

The Company records income taxes under the asset and liability method. Under this method, deferred tax assets and liabilities are established for the temporary difference between the accounting bases and the tax bases of the Company's assets and liabilities. Deferred taxes are measured using enacted tax rates that are expected to be in effect when the amounts related to such temporary differences are realized or settled. A valuation allowance is established against deferred tax assets when, based upon the available evidence, management believes it is more likely than not that some or all of the deferred tax assets will not be realized. The Company accounts for interest and penalties related to uncertain tax positions as part of its provision for federal and state income taxes.

The Company and its subsidiaries file a consolidated federal income tax return in the United States and separate income tax returns in Massachusetts. The Company's federal and state income tax returns filed for 2003 and prior are no longer subject to examination by the federal or state jurisdictions.

## Advertising Costs

Advertising costs are charged to earnings when incurred.

## Share-Based Payment

Compensation cost is recognized for stock options and restricted stock awards based on the estimated fair value of the options on the date of grant using the National Economic Research Associates, Inc. employee stock option pricing model. The fair value of restricted stock and stock options is determined on the date of grant and amortized to compensation expense, with a corresponding increase in additional paid-in-capital, on a straight-line basis over the required service period, generally defined as the vesting period for stock option awards.

## Earnings Per Share

The calculation of basic earnings per share is based on the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share reflect additional common shares that would have been dilutive if potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company related to outstanding stock options and warrants, and are determined using the treasury stock method.

|  |  | $\underline{2008}$ | $\underline{2007}$ |
| :---: | :---: | :---: | :---: |
| Net (Loss) Income | \$ | $(1,567,000)$ | \$ 397,000 |
| Weighted Average Shares |  |  |  |
| Basic Shares |  | 2,283,000 | 2,283,000 |
| Effect of Dilution |  | - | 11,000 |
| Diluted Shares |  | 2,283,000 | 2,294,000 |
| Net Income Per Share |  |  |  |
| Basic EPS |  | \$ (0.69) | \$ 0.17 |
| Effect of Dilution |  | - |  |
| Diluted EPS |  | \$ (0.69) | \$ 0.17 |

Outstanding stock options and warrants with exercise prices greater than the average price per common share are anti-dilutive and are not included in the computation of dilutive earnings per share. The number of anti-dilutive options and warrants was 449,395 and 380,390 at December 31, 2008 and 2007, respectively.

## Comprehensive Income / Loss

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the consolidated balance sheet, such items, along with net income, are components of comprehensive income.

## Recent Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement No. 157, "Fair Value Measurements." This Statement defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
fair value measurements. The definition of fair value retains the exchange price notion in earlier definitions of fair value. This Statement clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer the liability in the market in which the reporting entity would transact for the asset or liability, that is, the principal or most advantageous market for the asset or liability. Emphasis is placed on fair value being a market-based measurement, not an entity-specific measurement, and therefore a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering these market participant assumptions, a fair value hierarchy has been established to distinguish between (1) market participant assumptions developed based on market data obtained from sources independent of the reporting entity (observable inputs) and (2) the reporting entity's own assumptions about market participant assumptions developed based on the best information available in the circumstances (unobservable inputs). In February 2008, the FASB issued a Staff Position which delays the effective date of Statement No. 157 for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis, to fiscal years beginning after November 15, 2008. The Company adopted this statement, except for items covered by the Staff Position, as of January 1, 2008 and the adoption did not have a material impact on the consolidated financial statements.

In October, 2008, the FASB issued FASB Staff Position No. FAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active ("FSP 157-3"). FSP 157-3 clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 was effective immediately upon issuance, and includes prior periods for which financial statements have not been issued. The Company applied the guidance contained in FSP 157-3 in determining fair values at December 31, 2008, and it did not have a material impact on the consolidated financial statements.

In February 2007, the FASB issued Statement No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115." This Statement permits entities to choose to measure many financial instruments and certain other items at fair value, with the objective of improving financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions, and is expected to expand the use of fair value measurement. An entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. The fair value option may generally be applied instrument by instrument and is irrevocable. This Statement was adopted by the Company on January 1, 2008 and did not have a material impact on the Company's consolidated financial statements.

In December 2007, the FASB issued Statement No. 141 (revised 2007), "Business Combinations" ("Statement No. 141(R)"). Statement No. 141(R) establishes principles and requirements for how the acquirer in a business combination recognizes and measures identifiable assets acquired, liabilities assumed, and non-controlling interests in the acquiree. Statement No. 141(R) further addresses how goodwill acquired or a gain from a bargain purchase is to be recognized and measured and determines what disclosures are needed to enable users of the financial statements to evaluate the effects of the business combination. Statement No. $141(\mathrm{R})$ is effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Earlier application is not permitted.

In January 2009, the FASB issued FASB Staff Position No. EITF 99-20-1, "Amendments to the Impairment Guidance of EITF Issue No. 99-20" ("FSP 99-20-1"). FSP 99-20-1 amends the impairment guidance in EITF Issue No. 99-20, "Recognition of Interest Income and Impairment on Purchased Beneficial Interests That Continue to Be Held by a Transferor in Securitized Financial Assets, "to achieve more consistent determination of whether an other-than-temporary impairment has occurred. The FSP also retains and emphasizes the objective of an other-than-temporary impairment assessment and the related disclosure requirements in FASB Statement No. 115, "Accounting for Certain Investments in Debt and Equity Securities," and other related guidance. FSP 99-20-1 is effective for interim and annual reporting periods ending after December 15,2008 . The Company adopted this FSP at December 31, 2008 and it did not have a material impact on the consolidated financial statements.

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
(4) INVESTMENT SECURITIES

The amortized cost and fair value of investment securities available-for-sale and held-to-maturity by contractual maturity, with gross unrealized gains and losses, at December 31, 2008 and 2007 are shown below. Expected maturities may differ from contractual maturities because issuers of these securities may have the right to call or prepay obligations with or without call or prepayment penalties.

2008

|  | Amortized cost |  | Unrealized |  |  |  | Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale: |  |  |  | Gains |  | osses |  |
| Government Sponsored Enterprises Due within one year | \$ | 1,888,000 |  | 113,000 |  | \$ - | \$2,001,000 |
| Mortgage-backed Securities (including CMOs) |  |  |  |  |  |  |  |
| Due after five years through ten years |  | 5,119,000 |  | 100,000 |  | - | 5,219,000 |
| Due after ten years |  | 24,125,000 |  | 719,000 |  | $(750,000)$ | 24,094,000 |
|  | \$ | 31,132,000 |  | \$932,000 |  | $(750,000)$ | \$ 31,314,000 |

## Held-to-maturity:

Mortgage-backed Securities(including CMOs) Due after five years through ten years
Municipals

| Due within one year | $1,103,000$ | 7,000 | $(1,000)$ | $1,109,000$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Due after five years through ten years | $4,269,000$ | 23,000 | $(117,000)$ | $4,175,000$ |  |
| ther Bonds |  |  |  |  |  |
| Due after one year through five years |  |  |  |  |  |
|  |  | 150,000 | - | - | 150,000 |

Total Investment Securities

| $\$ 3,428,000$ | $\$$ | 36,000 | $\$$ | $(100,000)$ | $\$ 3,364,000$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $1,103,000$ | 7,000 | $(1,000)$ |  | $1,109,000$ |  |
| $4,269,000$ | 23,000 | $(117,000)$ |  | $4,175,000$ |  |
|  |  |  |  |  |  |
| 150,000 | - | - |  | 150,000 |  |
| $\$ 8,950,000$ | $\$ 66,000$ | $\$(218,000)$ | $\$ 8,798,000$ |  |  |


| $\$$ | $40,082,000 \$ 998,000 \quad \$(968,000)$ |
| :--- | :--- | :--- | :--- |

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008


## Held-to-maturity:

Government Sponsored Enterprises

| Due within one year | \$ | 2,000,000 | \$ | \$ | $(3,000)$ | \$ 1,997,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed Securities(including CMOs) |  |  |  |  |  |  |
| Due after five years through ten years |  | 3,017,000 | 15,000 |  | $(7,000)$ | 3,025,000 |
| Due after ten years |  | 1,197,000 | - |  | $(7,000)$ | 1,190,000 |
| Municipals |  |  |  |  |  |  |
| Due after five years through ten years |  | 330,000 | 3,000 |  | - | 333,000 |
| Due after ten years |  | 5,043,000 | 42,000 |  | $(10,000)$ | 5,075,000 |
| Other Bonds |  |  |  |  |  |  |
| Due after one year through five years |  | 100,000 | - |  | - | 100,000 |

\$ 11,687,000 \$ 60,000 \$ (27,000) \$ 11,720,000

## Total Investment Securities

\$ $56,783,000 \$ 752,000 \quad \$(218,000) \quad \$ 57,317,000$

At December 31, 2008 and 2007, mortgage-backed securities include privately-issued collateralized mortgage obligations with an aggregate book value of $\$ 7,222,000$ and $\$ 6,230,000$, respectively and fair value of $\$ 6,420,000$ and $\$ 6,151,000$, respectively.

At December 31, 2008 and 2007, the Bank had callable investment securities of $\$ 0$ and $\$ 11,040,000$, respectively, in the available-for-sale category and $\$ 5,372,000$ and $\$ 3,999,000$, respectively, in the held-to-maturity category.

At December 31, 2008 and 2007, investment securities carried at amortized cost of $\$ 34,559,000$ and $\$ 42,659,000$, respectively, (fair value of $\$ 34,678,000$ and $\$ 43,183,000$, respectively), were pledged to secure public deposits and for other purposes required or permitted by law.

During the third quarter of 2008, a non-cash pre-tax impairment loss of $\$ 3,018,000$ was recognized on preferred stock issued by Federal National Mortgage Association (FNMA or Fannie Mae) and Federal Home Loan Mortgage Corporation (FHLMC or Freddie Mac) as a result of both institutions being placed in conservatorship by the United States Treasury. Federal legislation became law on October 3, 2008 which allowed the Company to treat the loss as an ordinary loss for tax purposes and recognize the tax impact of $\$ 1.0$ million during the fourth quarter of 2008.

The Bank is a member of the Federal Home Loan Bank of Boston (the "FHLBB") and is required to invest in $\$ 100$ par value stock of the FHLBB. The Bank must invest in FHLBB stock in an amount equal to $0.35 \%$ of certain assets of the Bank (a minimum of $\$ 500$ ) plus between $4.0 \%$ and $4.5 \%$ of the Bank's outstanding FHLBB advances (depending upon the term of each advance) and other activity with the FHLBB. As and when such stock is redeemed, the Bank will receive an amount equal to the par value of the stock. At December 31, 2008, $\$ 55,650,000$ of advances from the FHLBB were outstanding (See Note 8) and the Bank held $\$ 3,143,000$ in FHLBB stock. On December 8, 2008, the FHLBB placed a moratorium on stock repurchase requests to preserve capital and this moratorium remains in effect as of December 31, 2008 and will continue until further notice by the FHLBB.

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
The Bank is a member of the Federal Reserve Bank of Boston (the "FRBB") and is required to invest in $\$ 100$ par value stock of the FRBB in an amount equal to six percent of the Bank's capital and surplus (one-half of the amount of the Bank's subscription is paid to the FRBB and the remaining half is subject to call by the FRBB). As and when such stock is redeemed, the Bank will receive an amount equal to the amount paid in. At December 31, 2008, the Bank held $\$ 786,000$ in FRBB stock.

The following chart reflects the gross unrealized loss and fair value of the Company's securities with unrealized losses that are not deemed to be other-than-temporarily impaired at December 31, 2008 and 2007.

| Description of Securities | 2008 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  |
|  | (in thousands) |  |  |  |  |  |  |  |  |  |  |
| Mortgage Backed Securities | \$ 5,351 | \$ | (526) | \$ | 2,323 | \$ | (324) | \$ | 7,674 | \$ | (850) |
| Municipals | 2,791 |  | (117) |  | 298 |  | (1) |  | 3,089 |  | (118) |
| Total Temporarily Impaired Securities | \$ 8,142 | \$ | (643) | \$ | 2,621 | \$ | (325) | \$ | 10,763 | \$ | (968) |
|  | Less than 12 Months |  |  | $\underline{2007}$ |  |  |  | Total |  |  |  |
|  |  |  |  |  | 12 Month | Lo |  |  |  |  |  |
| Description of Securities | Fair Value | Unrealized Loss |  | Fair Value |  | Unrealized Loss |  | Fair Value |  | Unrealized Loss |  |
|  | (in thousands) |  |  |  |  |  |  |  |  |  |  |
| Government Sponsored |  |  |  |  |  |  |  |  |  |  |  |
| Enterprises | \$ | \$ | - | \$ | 7,146 | \$ | (19) | \$ | 7,146 | \$ | (19) |
| Mortgage Backed Securities | - |  | - |  | 11,527 |  | (189) |  | 11,527 |  | (189) |
| Municipals | 1,560 |  | (10) |  | - |  | - |  | 1,560 |  | (10) |
| Total Temporarily Impaired Securities | \$ 1,560 | \$ | (10) | \$ | 18,673 | \$ | (208) | \$ | 20,233 | \$ | (218) |

The Company had investment securities with an aggregate book value of $\$ 2,946,000$ that have been in a continuous loss position for twelve months or more at December 31, 2008. The aggregate unrealized loss for these securities equaled $\$ 325,000$ at December 31, 2008. The unrealized loss on investments is caused primarily by changes in the interest rate environment. The Company has the ability and intent to hold these investment securities until a price recovery, which could be until maturity, and therefore considers them not to be other-than-temporarily impaired at December 31, 2008.

During 2008, the Company sold three available-for-sale investment securities, received total proceeds of $\$ 4,795,000$ and recorded a gain of $\$ 238,000$. There were no investment securities sales during 2007.

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
LOANS
Major classifications of loans at December 31 follow:

|  | $\underline{\mathbf{2 0 0 8}}$ | $\underline{\mathbf{2 0 0 7}}$ |  |
| :--- | ---: | ---: | ---: |
| Commercial and Industrial | $\$ 53,389,000$ | $\$$ | $54,987,000$ |
| Commercial Real Estate | $152,080,000$ | $128,283,000$ |  |
| Residential Real Estate | $24,001,000$ | $21,610,000$ |  |
| Consumer | $12,926,000$ | $12,441,000$ |  |
| $\quad$ Total loans | $242,396,000$ | $217,321,000$ |  |
| Less-Allowance for Loan Losses | $(2,873,000)$ | $(2,844,000)$ |  |
| Total Loans, net | $\$ 239,523,000$ | $\$ 214,477,000$ |  |

The Bank's lending activities are conducted principally in Worcester County, Massachusetts. The Bank originates commercial real estate loans, commercial loans, commercial construction loans, commercial lines of credit, consumer loans and residential real estate loans. At December 31, 2008, no loans accruing interest were past due 90 days or more and $\$ 3,409,000$ of loans were on non-accrual status. At December 31, 2007, no loans accruing interest were past due 90 days or more and $\$ 1,482,000$ of loans were on non-accrual status. Net deferred costs totaled $\$ 321,000$ and $\$ 320,000$ at December 31, 2008 and 2007, respectively.

A summary of changes in the allowance for loan losses for the years ended December 31 follows:

|  | $\underline{\mathbf{2 0 0 0}}$ |  | $\underline{\mathbf{2 0 0 7}}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Balance, Beginning of Year | $\$$ | $2,844,000$ | $\$$ | $2,807,000$ |
| Provision for Loan Losses |  | $1,359,000$ |  | 80,000 |
| Less: Loans Charged-off |  | $(1,330,000)$ |  | $(82,000)$ |
| Recoveries of loans previously charged off |  | - | 39,000 |  |
| Balance, End of Year | $\$ \quad 2,873,000$ | $\$$ | $2,844,000$ |  |

As of December 31, 2008 and 2007, the Company's recorded investment in impaired loans and the related valuation allowance was as follows:

|  | 2008 |  |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investment |  | Valuation Allowance |  | Recorded Investment |  | Valuation Allowance |
| Impaired Loans |  |  |  |  |  |  |  |
| Valuation Allowance Required | \$ | 166,000 | \$ | 18,000 | \$ | 1,482,000 | \$ 210,000 |
| No Valuation Allowance Required |  | 3,312,000 |  | - |  | - | - |
|  | \$ | 3,478,000 |  | 18,000 |  | 1,482,000 | \$ 210,000 |

The valuation allowance on impaired loans is included in the allowance for loan losses on the consolidated balance sheets. The average recorded investment in impaired loans for the years ended December 31, 2008 and 2007 was $\$ 2,318,000$ and $\$ 585,000$ respectively. Interest payments received on impaired loans are recorded as interest income unless collection of the remaining recorded investment is doubtful, at which time payments received are recorded as reductions of principal. Interest income related to currently non-accrual loans in the amount of \$185,000 was recorded and received during 2008 prior to the placement of these loans on non-accrual status.

During 2008, the Bank acquired title to two properties through foreclosure and recorded the assets as Other Real Estate Owned (OREO). The first property was acquired May 15, 2008 for a value of $\$ 879,000$. This value satisfied the outstanding balance of the particular loan which the real estate was securing and no charge to the allowance for loan losses was required. This property is comprised of three separate parcels. The entire property is currently listed for sale and the Bank has received, and is evaluating, two offers to purchase all three parcels of the property. If the offers to purchase convert to an actual sale, the Bank will not be required to take any loss on this property. The second property was

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
acquired on August 21, 2008 and fair value was estimated to be $\$ 65,600$. A charge of $\$ 33,000$ to the allowance for loan losses was recorded at the time of the foreclosure. This property was subsequently sold on November 5, 2008 with no further loss to the Bank.
(6) PREMISES AND EQUIPMENT

A summary of the Bank's premises and equipment at December 31 follows:

|  | $\mathbf{2 0 0 8}$ | $\underline{\mathbf{2 0 0 7}}$ | Estimated Useful Lives |
| :--- | ---: | ---: | :---: |
| Buildings | $\$ 639,000$ | $\$ 639,000$ | 40 years |
| Leasehold Improvements | $1,334,000$ | $1,334,000$ | Lesser of useful life or remaining <br> term of the lease |
|  |  |  |  |
| Software and Equipment | $1,460,000$ | $1,418,000$ | 5 years |
| Computers | 394,000 | 375,000 | 3 years |
| Furniture and Fixtures | 281,000 | 281,000 | 10 years |
| Projects in Process | - | 5,000 | $\mathrm{~N} / \mathrm{A}$ |
|  | $4,108,000$ | $4,052,000$ |  |
| Less-Accumulated |  |  |  |
| Depreciation and Amortization | $(2,001,000)$ | $(1,674,000)$ |  |
| Net Premises and Equipment | $\$ 2,107,000$ | $\$ 2,378,000$ |  |

Depreciation expense for the years ended December 31, 2008 and 2007 was $\$ 327,000$ and $\$ 398,000$, respectively and is classified as occupancy and equipment expense in the accompanying Consolidated Statements of Operations.

DEPOSITS
A summary of deposits at December 31 follows:

|  | $\underline{2008}$ |  |  | 2007 |
| :---: | :---: | :---: | :---: | :---: |
| Demand Deposits | \$ | 26,904,000 | \$ | 29,219,000 |
| Savings and NOW Accounts |  | 49,788,000 |  | 65,609,000 |
| Certificates of Deposit |  | 119,873,000 |  | 107,410,000 |
| Total Deposits | \$ | 196,565,000 | \$ | 202,238,000 |

Certificates of deposit of $\$ 100,000$ and over totaled $\$ 51,523,000$ and $\$ 37,208,000$ at December 31, 2008 and 2007, respectively. Certificates of deposit under $\$ 100,000$ totaled $\$ 68,350,000$ and $\$ 70,202,000$ at December 31, 2008 and 2007, respectively.

The following is a summary of original maturities of certificates of deposits at December 31, 2008:

| 2009 |  | $\$ 106,897,000$ |
| ---: | ---: | ---: |
| 2010 |  | $11,251,000$ |
| 2011 |  | $1,143,000$ |
| 2012 |  | 483,000 |
| 2014 |  | 99,000 |
|  |  |  |
|  |  |  |

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008

## (8) BORROWINGS

Advances from the FHLBB at December 31, 2008 and 2007 have the following maturities:

| Year ending December 31: |  | Amount | Weighted Average Rate | Amount | Weighted Average Rate |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 | \$ | - | \% | \$ 12,000,000 | 4.41\% |
| 2009 |  | 17,250,000 | 3.11 | 13,250,000 | 4.50 |
| 2010 |  | 2,500,000 | 3.56 | 500,000 | 3.97 |
| 2011 |  | 8,900,000 | 3.26 | - | - |
| 2012 and beyond |  | 27,000,000 | 4.20 | 23,000,000 | 4.27 |
| Total | \$ | 55,650,000 | 3.68\% | \$ 48,750,000 | 4.37\% |

FHLBB advances include $\$ 26$ million with call or put options associated with maturities in 2009, 2012, 2013, 2014 and 2017.

Under terms of a blanket collateral agreement, advances from the FHLBB are collateralized by qualifying first mortgages.

Subordinated debt at December 31, 2008 equaled $\$ 7.7$ million and consists of subordinated debentures payable to the Company's unconsolidated special purpose entity, Commonwealth National Bank Statutory Trust I that issued trust preferred securities to a pooled investment vehicle on December 16, 2005. The issue has a maturity date of March 15, 2036 and bears a floating rate of interest that reprices quarterly. The interest rate at December 31, 2008 was $3.85 \%$ and the next repricing date is March 15 , 2009. A special redemption provision allows the issue to be callable at $103.525 \%$ of par for the first year and thereafter on a sliding scale down to $100 \%$ of par upon the fifth year and thereafter.
$\$ 3.0$ million in overnight federal funds purchased was outstanding at December 31, 2008. The borrowing was at a rate of $0.55 \%$. No overnight federal funds purchased were outstanding on December 31, 2007.

Securities under agreement to repurchase at December 31, 2008 equaled $\$ 11,035,000$ and were secured by mortgage-backed securities with a fair value of $\$ 14,261,000$. These were generated by the customer deposit overnight sweep product. The weighted average overnight rate paid on December 31, 2008 was $0.49 \%$. At December 31, 2007, securities under agreement to repurchase equaled $\$ 7,214,000$ and were secured by mortgage-backed securities and government sponsored enterprises with a fair value of $\$ 18,985,000$. The overnight rate paid on December 31, 2007 was $3.37 \%$.
(9)

INCOME TAXES
The components of federal and state income tax expense for the years ended December 31, 2008 and 2007 are as follows:

|  |  | $\underline{2008}$ |  | $\underline{2007}$ |
| :---: | :---: | :---: | :---: | :---: |
| Current Expense: |  |  |  |  |
| Federal |  | 2,000 | \$ | 8,000 |
| State |  | 26,000 |  | 20,000 |
| Total Current Expense |  | 28,000 |  | 28,000 |
| Deferred Expense (Benefit): |  |  |  |  |
| Federal |  | $(927,000)$ |  | 163,000 |
| State |  | 29,000 |  | $(12,000)$ |
| Total Deferred (Benefit) Expense |  | $(898,000)$ |  | 151,000 |
| Income Tax (Benefit) Expense | \$ | $(870,000)$ | \$ | 179,000 |

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
A reconciliation of federal income tax expense to the amount computed by applying the statutory federal income tax rate to loss before federal income tax for the years ended December 31, 2008 and 2007 follows:

|  |  | $\underline{\mathbf{2 0 0 8}}$ | $\underline{\mathbf{2 0 0 7}}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Pre-Tax Income | \$ | $(2,437,000)$ | $\$$ | 576,000 |
| Expected Federal Tax at 34\% |  | $(829,000)$ | 196,000 |  |
| State Tax, net of Federal |  | 37,000 | 5,000 |  |
| Impact of municipal income |  | $(91,000)$ | $(53,000)$ |  |
| Impact of share based payments |  | 53,000 | 47,000 |  |
| Impact of dividends received |  | $(41,000)$ |  |  |
| Other |  | 1,000 | $(16,000)$ |  |
| Total Income Tax (Benefit) Expense |  |  | $\$$ | $(870,000)$ |

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2008 and 2007 follow:

|  | $\underline{2008}$ |  | $\underline{2007}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred Income Tax Assets |  |  |  |  |
| Allowance for Loan Loss | \$ | 1,148,000 | \$ | 1,164,000 |
| Net Operating Loss |  | - |  | 137,000 |
| Impairment Loss on Investment Securities |  | 1,026,000 |  | - |
| Other |  | 54,000 |  | 96,000 |
| Net Deferred Tax Asset |  | 2,228,000 |  | 1,397,000 |
| Deferred Income Tax Liabilities |  |  |  |  |
| Unrealized Gain on Investment Securities |  | 53,000 |  | 168,000 |
| Depreciation |  | 43,000 |  | 106,000 |
| Gross Deferred Liabilities |  | 96,000 |  | 274,000 |
| Net Deferred Taxes | \$ | 2,132,000 | \$ | 1,123,000 |

Periods of profitable operations have offset the 2008 loss and the initial operating losses, to the extent of using all available tax loss carry-forwards. Carry-forwards, when available, are subject to review and possible adjustment by the Internal Revenue Service. The United States Tax Reform Act of 1986 contains provisions that may limit the net operating loss carry-forwards available to be used in any given year under certain circumstances, including significant changes in ownership interests. Projections for continued levels of profitability are reviewed quarterly and any necessary adjustments to the deferred tax assets will be recognized in the provision or benefit for income taxes. A deferred tax asset valuation allowance is required to reduce the potential tax benefit when it is more likely than not that all or some portion of the potential benefit will not be realized due to the lack of sufficient taxable income in the carry-forward period. It is management's belief that it is more likely than not that the reversal of deferred tax liabilities and results of future operations will generate sufficient taxable income to realize the deferred tax asset. Therefore, no valuation allowance was deemed necessary at December 31, 2008 or 2007. It should be noted, however, that factors beyond management's control, such as the general state of the economy and real estate values, can affect future levels of taxable income and that no assurance can be given that sufficient taxable income will be generated to fully absorb gross deductible temporary differences.

EMPLOYEE BENEFIT PLANS

## Stock Option Plan

On November 6, 2001, the shareholders' voted to approve the Bank's 2001 Stock Option Plan (the Plan) for employees and directors of the Bank. The Compensation Committee of the Board of Directors administers the Plan, which has authorized 400,000 shares for grant (as amended on May 19, 2005). Both incentive stock options and non-qualified stock options may be granted under the Plan. The authorization of grants, the determination of number of shares to be granted, the exercise date and the option price of each award will be determined by the Compensation Committee of the Board of Directors on the date of grant. The options vest annually at a rate of $25 \%$ over a four-year period and will expire

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
on the tenth anniversary of the grant date. On May 28, 2008, the Board of Directors authorized the granting of 72,365 shares exercisable at the then fair market value of $\$ 7.00$ per share to employees of the Bank under the provisions of this Plan.

The following table summarizes the Company's activities with respect to its stock option plan for the year 2008:

| Options | Number of Shares | WeightedAverage Exercise Price Per Share |  | WeightedAverage Remaining Contractua Term |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2008 | 287,890 | \$ | 11.21 | 6.97 years |
| Granted | 72,365 |  | 7.00 | 9.42 years |
| Exercised | - |  |  |  |
| Forfeited | 3,360 |  | 9.86 |  |
| Outstanding at December 31, 2008 | 356,895 | \$ | 10.79 | 6.64 years |
| Exercisable at December 31, 2008 | 203,900 | \$ | 11.55 | 5.24 years |

The weighted average grant date fair value of options granted during the years ended December 31, 2008 and 2007 was $\$ 1.55$ and $\$ 3.24$, respectively.

The aggregate intrinsic value of the options exercisable and outstanding at December 31, 2008 equaled $\$ 584,000$ and $\$ 973,000$, respectively. Total unrecognized compensation costs associated with the unvested options outstanding at December 31, 2008 equals $\$ 269,000$ and will be recognized over an average of 1.8 years.

Compensation expense recognized during the twelve months ended December 31, 2008 and 2007 equaled $\$ 157,000$ and $\$ 137,000$, respectively (the recognized tax benefit related to this expense was $\$ 53,000$ and $\$ 47,000$, respectively) and reflected (a) compensation expense for all share-based awards granted prior to December 31, 2005 but not yet vested, based on the grant date fair value estimated in accordance with the original provisions of SFAS 123, and (b) compensation expense for all share-based awards granted subsequent to December 31, 2005 but not yet vested, based on the grant date fair value estimated in accordance with the provisions of SFAS 123R.

The Company records compensation expense for employee stock options based on the estimated fair value of the options on the date of grant using the National Economic Research Associates, Inc. employee stock option pricing model with the assumptions included in the table below. The Company uses historical data among other factors to estimate the expected price volatility, the expected option life and the expected forfeiture rate. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant for the estimated life of the option. The following table depicts the weighted average of the assumptions that were used to estimate the fair value of options that were granted in 2008 and 2007.

|  | $\underline{\mathbf{2 0 0 8}}$ | $\underline{\mathbf{2 0 0 7}}$ |
| :--- | ---: | ---: |
| Dividend yield | $\mathbf{0 . 0 0 \%}$ | $3.00 \%$ |
| Expected volatility | $19.00 \%$ | $35.00 \%$ |
| Risk free interest rate | $3.53 \%$ | $4.60 \%$ |
| Expected lives | 6.3 years | 6.0 years |
| Grant date fair value | $\$ 1.55$ | $\$ 3.24$ |

## Equity Incentive Plan

On May 15, 2008, the shareholders voted to approve the Company's 2008 Equity Incentive Plan (the "Equity Plan") for employees, officers and directors of the Company or any affiliate of the Company. The Compensation Committee of the Board of Directors administers the Equity Plan, which has authorized 100,000 shares for grant. Shares of restricted stock, incentive stock options and nonqualified stock options may be granted under the Equity Plan. The authorization of grants, the type of award, the determination of number of shares to be granted, the vesting schedule and the option price of each award will be determined by the Compensation Committee of the Board of Directors on the date of grant.

## Warrants

On November 19, 2001, certain of the initial investors in the Bank were issued 92,500 warrants, each of which is able to purchase one share of common stock of the Bank. These warrants became exercisable in one-third annual increments beginning one year from the date of issuance. The warrants have a tenyear life and are exercisable for $\$ 10.00$ per share. As of December 31, 2008, none of these organizers' warrants had been exercised.

Notes to Consolidated Financial Statements
December 31, 2008

## 401(k) Plan

The Company has a 401(k) Plan whereby substantially all employees participate in the Plan. Employees may contribute up to $75 \%$ of their compensation subject to certain limits based on federal tax laws. The Company makes matching contributions equal to $100 \%$ of the first $3 \%$ and $50 \%$ of the next 3\% of an employee's compensation contributed to the Plan. For the years ended December 31, 2008 and 2007, expense attributable to the Plan amounted to $\$ 137,000$ and $\$ 129,000$, respectively.

## RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Bank may make loans to directors and officers, including their families and companies with which they are affiliated. Such loans are made under normal credit terms, including interest rates and collateral prevailing at the time for comparable transactions with other persons and do not represent more than normal credit risk. An analysis of the aggregate loan activity to these related parties for the years ended December 31, 2008 and 2007 are as follows:

|  | $\underline{\mathbf{2 0 0 8}}$ | $\underline{\underline{\mathbf{2 0 0 7}}}$ |
| :--- | ---: | ---: |
| Balance, Beginning of Year | $\$ 8,407,000$ | $\$ 6,147,000$ |
| Pre-existing Loans to New Related | 552,000 |  |
| Party |  |  |
| New Loans Granted During the | $6,158,000$ | $6,482,000$ |
| Year | $(3,986,000)$ | $(4,222,000)$ |
| Less-Repayments | $\$ 11,131,000$ | $\$ 8,407,000$ |
| Balance, End of Year |  |  |

The Bank entered into a related-party lease agreement with a Director of the Company for its main branch and administrative facility at 33 Waldo Street, Worcester, Massachusetts. The 15-year lease was entered into on December 1, 2001 for the amount of $\$ 152,000$ per year for the initial three years of the lease term, increasing by $7 \%$ on each third year anniversary. The lease agreement has two separate five-year renewal options. This agreement represents an arms length transaction.

COMMITMENTS AND CONTINGENCIES

## (a) Financial Instruments With Off-Balance-Sheet Risk

The Bank is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments, held for purposes other than trading, include commitments to originate loans, unused lines of credit and commercial and standby letters of credit. The instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the accompanying balance sheet. The contract or notional amounts of these instruments reflect the extent of involvement the Bank has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for loan commitments and commercial and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balancesheet instruments.

Financial instruments with off-balance-sheet risk at December 31, 2008 and 2007 follow:

|  | $\mathbf{2 0 0 8}$ |  | $\underline{\mathbf{2 0 0 7}}$ |  |
| :--- | ---: | ---: | ---: | :---: |
| Commitments to Originate Loans | $\$$ | $\mathbf{4 , 4 7 0 , 0 0 0}$ | $\$$ |  |
| Unadvanced Loan Proceeds | $12,136,000$ |  | $21,868,000$ |  |
| Unused Lines of Credit | $17,559,000$ | $16,752,000$ |  |  |
| Secured Commercial Lines of Credit | $30,917,000$ | $29,052,000$ |  |  |
| Letters of Credit | $2,293,000$ | $2,230,000$ |  |  |

Commitments to originate loans are agreements to lend to customers provided there are no violations of any conditions established in the contracts. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based upon management's credit evaluation of the borrower

Lines of Credit represent approved extensions of credit which may be drawn upon at the option of the borrower. Amounts that are not outstanding and may be drawn upon at the option of the borrower are reported as unused lines of credit

Commercial and standby letters of credit are conditional commitments issued by the Company to guarantee the performance by a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers
(b) Lease Commitments

The following is a schedule of future minimum lease payments for non-cancelable lease obligations as of December 31, 2008 :

| Years Ending December 31, |  |  |
| :---: | ---: | ---: |
| 2009 | $\$$ | 537,000 |
| 2010 | 541,000 |  |
| 2011 | 538,000 |  |
| 2012 | 472,000 |  |
| 2013 | 477,000 |  |
| Thereafter | $3,009,000$ |  |
| Total Future Minimum Lease |  |  |
| Payments | $\$ 5,574,000$ |  |

Total rent expense for the years ended December 31, 2008 and 2007 amounted to \$560,000 and $\$ 556,000$, respectively.
(c) Employment Agreements

The Company does not have any written employment contracts with any executive officers, all of whom are employees at will. The Bank has entered into change of control agreements with each of its four Executive Officers, which would provide for severance pay under certain circumstances in the event a change in control occurred.
(d) Legal Proceedings

Various legal claims may arise from time to time in the ordinary course of business. At December 31, 2008, no such claims existed which, in the opinion of management, would have a material effect on the Company's consolidated financial statements.
(e) Officer Life Insurance

The Bank owns term life insurance policies insuring members of senior management. The Bank is the beneficiary under these policies. Officer life insurance costs for the years ended December 31, 2008 and 2007 were $\$ 6,000$ and $\$ 3,000$, respectively.

## (f) Data Processing Service Agreements

The Bank has entered into a contract for data and items processing services with Fiserv Solutions, Inc. The contract expires on October 1, 2010. The Bank has the right to terminate the agreement with 60 days notice to Fiserv Solutions, Inc. Annual minimum charges per the Fiserv agreement for the entire remaining term are $\$ 100,000$. Total fees to be paid may be the same as or exceed the minimum fee depending on transaction volume during the remaining term of the contract

## MINIMUM REGULATORY CAPITAL REQUIREMENTS

The Company and the Bank are subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for Prompt Corrective Action ("PCA"), the Company and the Bank must meet specific capital guidelines that involve

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
quantitative measures of assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. As of December 31, 2008, the Company and the Bank met all capital adequacy requirements to which they are subject.

Federal and state banking regulations place certain restrictions on dividends paid and loans or advances made by the Bank to the Company. The total amount for dividends which may be paid in any calendar year cannot exceed the Bank's net income for the current year, plus the Bank's net income retained for the two previous years, without regulatory approval. Loans or advances are limited to 10\% of the Bank's capital stock and surplus on a secured basis. In addition, dividends paid by the Bank to the Company would be prohibited if the effect thereof would cause the Bank's capital to be reduced below applicable minimum capital requirements.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of Total and Tier I Capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). The following table reflects the capital ratios of the Company and the Bank at December 31, 2008 and 2007. The minimum ratios necessary for the Bank to be categorized as "Well Capitalized" are also reflected in the table below. At December 31, 2008 and 2007, the Bank was categorized as "Well Capitalized" as defined by federal regulations. There are no conditions or events since the last filing with the FDIC that management believes have changed the Bank's category.

| (Dollars in Thousands) | Company |  | Bank |  | Minimum Capital | For Bank to be "Well Capitalized" |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2008: | Amount | Ratio | Amount | Ratio | Requirements | under PCA provisions |
| Tier 1 Leverage Ratio | \$24,861 | 8.33\% | \$23,606 | 7.92\% | 4.00\% | 5.00\% |
| Tier 1 Risk-Based ratio | 24,861 | 10.43\% | 23,606 | 9.90\% | 4.00\% | 6.00\% |
| Total Risk-Based ratio | 28,828 | 12.09\% | 26,540 | 11.14\% | 8.00\% | 10.00\% |

As of December 31, 2007:

| Tier 1 Leverage Ratio | $\$ 27,153$ | $9.40 \%$ | $\$ 25,058$ | $8.68 \%$ | $4.00 \%$ | $5.00 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Tier 1 Risk-Based ratio | 27,153 | $12.12 \%$ | 25,058 | $11.20 \%$ | $4.00 \%$ | $6.00 \%$ |
| Total Risk-Based ratio | 29,951 | $13.36 \%$ | 27,856 | $12.45 \%$ | $8.00 \%$ | $10.00 \%$ |

## FAIR VALUES OF ASSETS AND LIABILITIES

## Determination of Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with FASB Statement No. 157, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

## Fair Value Hierarchy

In accordance with SFAS No. 157, the Company groups its financial assets and financial liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 - Valuation is based on quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities generally include debt and equity securities that are traded in an active exchange

Notes to Consolidated Financial Statements
December 31, 2008
market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 - Valuation is based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. For example, Level 2 assets and liabilities may include debt securities with quoted prices that are traded less frequently than exchange-traded instruments.

Level 3 - Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The following methods and assumptions were used by the Company in estimating fair value disclosures:
Cash and cash equivalents - The carrying amounts of cash and short-term instruments approximate fair values based on the short-term nature of the assets.

Interest-bearing deposits in banks - The carrying amounts of interest-bearing deposits maturing within ninety days approximate their fair values. Fair values of other interest-bearing deposits are estimated using discounted cash flow analyses based on current market rates for similar types of deposits.

Investment Securities - The securities measured at fair value in Level 1 are based on quoted market prices in an active exchange market. These securities include marketable equity securities and U.S. Government and federal agency securities. Securities measured at fair value in Level 2 are based on pricing models that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes, credit spreads and new issue data. These securities include government-sponsored enterprise obligations, FHLMC and FNMA bonds, corporate bonds and mortgage-backed securities. The fair value of FHLBB stock and the FRBB stock are equal to cost, since there is no market for these instruments and they are redeemable at par. There is currently a moratorium on the redemption of FHLBB stock.

Loans receivable - For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (e.g., one-to-four family residential), and other consumer loans are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. Fair values for other loans (e.g., commercial real estate and investment property mortgage loans, commercial and industrial loans) are estimated using discounted cash flow analyses, using market interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for non-performing loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Deposit liabilities - The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Short-term borrowings - For short-term borrowings maturing within ninety days, carrying values approximate fair values. Fair values of other short-term borrowings are estimated using discounted cash flow analyses based on the current incremental borrowing rates in the market for similar types of borrowing arrangements.

Long-term borrowings - The fair values of the Company's long-term borrowings are estimated using discounted cash flow analyses based on the current incremental borrowing rates in the market for similar types of borrowing arrangements.

Accrued interest - The carrying amounts of accrued interest approximate fair value.

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008
Subordinated Debentures - The fair value of subordinated debentures approximates book value due to the three-month repricing nature of these instruments.

Commitments to Extend Credit and Commercial and Standby Letters of Credit- The fair value of commitments to extend credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. The fair value of financial commercial and standby letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counterparties. The fair value of these fees at December 31, 2008 and 2007 was immaterial to the consolidated financial statements as a whole.

Off-balance sheet credit-related instruments - Fair values for off-balance-sheet, credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below:

|  | Level 1 |  | Level 2 | Level 3 |  | Asset/Liabilities at Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |
| Securities available for sale | \$ | - | \$ 31,314,000 | \$ | - |  | 31,314,000 |
| Total Assets | \$ | - | \$ 31,314,000 | \$ | - |  | 31,314,000 |

## Assets Measured at Fair Value on a Non-recurring Basis

The Company may also be required, from time to time, to measure certain other financial assets on a nonrecurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from application of lower-of cost-or-market accounting or write-downs of individual assets. The following table summarizes the fair value hierarchy used to determine each adjustment and the carrying value of the related individual assets as of December 31, 2008.

|  | Level 1 |  | Level 2 |  | Level 3 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Impaired Loans | \$ | - | \$ | - | \$ 1,852,000 |
| Total Assets | \$ | - | \$ | - | \$ 1,852,000 |

The amount of loans represents the carrying value and related write-downs of impaired loans for which adjustments are based on the estimated value of the collateral. Determination of the fair value of level 3 items in the above table included management's consideration of the value of loan collateral such as accounts receivable (discounted for the probability of collection), and equipment, (estimating the equipment value at the time of a potential sale) plus the value of underlying personal guarantees of principals of the borrowing entities. Real estate acquired through foreclosure is initially recorded at fair value less estimated selling costs, and thereafter is adjusted to the lower of carrying value or market value. The fair value of other real estate owned is based upon property appraisals and an analysis of similar properties where possible.

During 2008, $\$ 3,544,000$ in loans carried at fair value on a nonrecurring basis were written-down by charges of $\$ 1,079,000$ to the allowance for loan losses and principal reductions of $\$ 613,000$ were received to bring their fair value to \$1,852,000 at December 31, 2008.

## Summary of Fair Values of Financial Instruments

As required under FASB Statement No. 107, "Disclosures about Fair Value of Financial Instruments," the estimated fair values, and related carrying or notional amounts, of the Company's financial instruments are as follows at December 31, 2008 and 2007. Statement No. 107 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented herein may not necessarily represent the underlying fair value of the Company.

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008

|  | $\underline{2008}$ |  | $\underline{2007}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Carrying <br> Amount | Fair <br> Value | Carrying <br> Amount | $\frac{\text { Fair }}{\text { Value }}$ |
| Financial Assets |  |  |  |  |
| Cash and Cash Equivalents | \$ 4,508 | $\begin{aligned} & \$ \\ & 4,508 \end{aligned}$ | \$ 8,825 | $\begin{aligned} & \$ \\ & 8,825 \end{aligned}$ |
| Securities Available-for-Sale | 31,314 |  | 45,597 |  |
| Securities Held-to-Maturity | 8950 | 31,314 | 11.687 | 45,597 |
|  |  | 8,798 |  | 11,720 |
| Federal Reserve Bank Stock | 786 |  | 761 |  |
|  |  | 786 |  | 761 |
| Federal Home Loan Bank Stock | 3,143 |  | 3,052 |  |
|  |  | 3,143 |  | 3,052 |
| Loans, Net | 239,523 |  | 214,477 |  |
| Accrued Interest Receivable | 977 | 240,642 |  | 212,009 |
|  |  | 977 |  | 1,100 |
| Financial Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Demand Deposits | 26,904 |  | 29,219 |  |
|  |  | 26,155 |  | 29,219 |
| Savings and NOW Accounts | 49,788 | 26,155 | 65,609 |  |
|  |  | 48,728 |  | 65,609 |
| Certificates of Deposit | 119,873 |  | 107,410 |  |
|  |  | 120,790 |  | 107,453 |
| FHLBB Advances | 55,650 |  | 48,750 |  |
| Federal Funds Purchased |  | 56,788 |  | 48,713 |
|  | 3,000 | 3,000 |  |  |
| Securities Under Agreements to Repurchase | 11,035 | 11,035 | 7,214 |  |
|  |  |  |  | 7,214 |
| Subordinated Debentures | 7,732 |  | 7,732 |  |
|  |  | 7,732 |  | 7,732 |
| Accrued Interest Payable | 795 |  | 1,650 |  |
|  |  | 795 |  | 1,650 |

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008

CNB FINANCIAL CORP. ONLY FINANCIAL STATEMENTS

| Balance Sheet | $\underline{2008}$ | $\underline{2007}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Total Cash and Due From Banks | \$ 2,089,000 | \$ 2,588,000 |
| Total Investment in Subsidiary | 24,983,000 | 26,237,000 |
| Due to /from Commonwealth National Bank | 213,000 | - |
| Prepaid Taxes | - | 43,000 |
| Deferred Taxes | - | 38,000 |
|  | \$ 27,285,000 | \$ 28,906,000 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Liabilities:

| Accrued Interest Payable on Subordinated Debentures | \$ 14,000 | \$ 21,000 |
| :---: | :---: | :---: |
| Subordinated Debentures | 7,732,000 | 7,732,000 |
| Total Liabilities | 7,746,000 | 7,753,000 |
| Stockholders' Equity: |  |  |
| Total Stockholders' Equity | 19,539,000 | 21,153,000 |
|  | \$ 27,285,000 | \$ 28,906,000 |

## Statement of Operations

Income:
Interest Income on Deposits
Total Income

Operating Expenses:
Interest Expense
Total Operating Expenses

Loss Before Equity in Undistributed Income of Subsidiary
Equity in Undistributed (Loss) Income of Subsidiary
Net (Loss) Income

| \$ | 27,000 | $\$$ | 93,000 |
| ---: | ---: | ---: | ---: |
|  | 27,000 |  | 93,000 |
|  |  |  |  |
|  | 386,000 |  | 554,000 |
|  | 386,000 |  | 554,000 |
|  |  |  |  |
|  | $(359,000)$ | $(461,000)$ |  |
|  | $(1,208,000)$ | 858,000 |  |
| $\$$ | $(1,567,000)$ | $\$$ | 397,000 |

## CNB FINANCIAL CORP.

Notes to Consolidated Financial Statements
December 31, 2008

## Statement of Cash Flows

|  | $\underline{2008}$ | $\underline{2007}$ |
| :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |
| Net (Loss) Income | \$(1,567,000) | \$397,000 |
| Adjustments to Reconcile Net Income to Net Cash Used in Operating Activities- |  |  |
| Increase in Other Assets | $(133,000)$ | $(16,000)$ |
| Decrease in Accrued Expenses and Other Liabilities | $(7,000)$ | $(5,000)$ |
| Equity in Undistributed Income of Subsidiary | 1,208,000 | $(866,000)$ |
| Net Cash Used in Operating Activities | $(499,000)$ | $(490,000)$ |
| Net Decrease in Cash and Cash Equivalents | $(499,000)$ | $(490,000)$ |
| Cash and Cash Equivalents, Beginning of the Period | 2,588,000 | 3,078,000 |
| Cash and Cash Equivalents, End of the Period | \$2,089,000 | \$2,588,000 |

The Statement of Stockholders' Equity for the parent company is identical to the Consolidated Statement of Stockholders' Equity which appears on page F-4

## Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## CNB FINANCIAL CORP.

By: _/s/ Charles R. Valade Charles R. Valade, President
Dated: March 19, 2009

Pursuant to the requirements of Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.
Signature Title Date

| $\frac{\text { ls/ Charles R. Valade }}{\text { Charles R. Valade }}$ | President |
| :--- | :--- |$\quad$ - March 19, 2009

$\frac{\text { /s/ Paula A. Aiello }}{\text { Paula A. Aiello }} \quad$ Director $\quad-\quad$ March 19, 2009
/s/ Gerald D. Cohen $\quad$ Director

| /s/ Cary J. Corkin |  |
| :--- | :--- |
| Cary J. Corkin | Director |

$\frac{\text { /s/ Lawrence J. Glick }}{2}$ Director $\quad-\quad$ March 19, 2009

| /s/ Stephen J. Granger |  | March 19, 2009 |
| :---: | :---: | :---: |
| Stephen J. Granger | Director |  |


| /s/ George L. Kaplan | Director |
| :--- | :--- |$\quad-\frac{\text { March 19, } 2009}{}$

/s/ John P. Lauring $\quad$ March 19, 2009
John P. Lauring Director
Signature Title Date

| /s/ Ralph D. Marois | Director | March 19, 2009 |
| :---: | :---: | :---: |
| Ralph D. Marois |  |  |
| /s/ Henry T. Michie | Director | March 19, 2009 |
| Henry T. Michie |  |  |
| /s/ Harris L. MacNeill | Director | March 19, 2009 |
| Harris L. MacNeill |  |  |
| /s/ Claire A. O'Connor | Director | March 19, 2009 |
| Claire A. O'Connor |  |  |
| /s/ Bryan T. Rich | Director | March 19, 2009 |
| Bryan T. Rich |  |  |
| /s/ J. Robert Seder | Director | March 19, 2009 |
| J. Robert Seder |  |  |
| /s/ Thomas J. Wickstrom |  | March 19, 2009 |
| Thomas J. Wickstrom | Director |  |

## Consent of Independent Registered Public Accounting Firm

We consent to the incorporation by reference in CNB Financial Corp.'s Registration Statements No. 333141599 and No. 333-152859 on Form S-8 of our report dated March 12, 2009, on the consolidated financial statements of CNB Financial Corp. and subsidiary, appearing in the Annual Report on Form 10-K for the year ended December 31, 2008.
/s/ Wolf \& Company, P.C.
Boston, Massachusetts
March 23, 2009

I, Charles R. Valade, certify that:

1. I have reviewed this annual report on Form 10-K of CNB Financial Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 19, 2009

I, William M. Mahoney, certify that:

1. I have reviewed this annual report on Form 10-K of CNB Financial Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 19, 2009

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of CNB FINANCIAL CORP. (the "Company") for the period ended December 31, 2008 (the "Report"), I, Charles R. Valade, acting as principal executive officer of the Company, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, hereby certify that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of December 31, 2008.
/s/ Charles R. Valade
Charles R. Valade
President and Chief Executive Officer
CNB FINANCIAL CORP.
March 19, 2009

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of CNB FINANCIAL CORP. (the "Company") for the period ended December 31, 2008 (the "Report"), I, William M. Mahoney, acting as principal financial officer of the Company, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, hereby certify that:
(3) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(1) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of December 31, 2008.
/s/ William M Mahoney
William M. Mahoney
Treasurer and CFO
CNB FINANCIAL CORP.
March 19, 2009

## Nurturing Relationships:

The Commonwealth National Bank Advisory Board
Referrals are our best source of new deposit and lending business. And our best source of referrals is our Advisory Board. Comprising 54 community and business leaders in the greater Worcester area, the Board referred over 90 transactions to Commonwealth National Bank in 2008 —representing $\$ 24$ million in deposit and loan referrals.

## Current Advisory Board

Debra Aversa
Ramsay M. Barrett
Clealand B. Blair, Jr.
Peter L. Bryan
Henry J. Camosse, Jr.
Linda Cavaioli
Robert E. Chase
Louis M. Ciavarra
William W. Cotting, Jr.
Michael R. Covino
Stephen E. Dalton
Roger A. Dauphinais
Walter Derosier III
Richard P. Dixon

William E. Giannopoulos
Marty Green
James J. Herlihy III
David W. Hillis
Todd W. Hunter
Donald R. Irving
Gerald A. Kashuk
J. Joseph Kelly
W. Robert Knapik, Esquire

Faith M. Lane
Susan Lawrence
Thuha Le
Robert W. Lewis
Robert E. Longden, Jr., Esquire


Every day, we remember that people are the heartbeat of our local businesses and communities. At Commonwealth National Bank, our deposit customers and loan customers alike experience exceptional personal service from knowledgeable, dedicated professionals.

| Edward P. Madaus | Edward K. Renaud, Jr. |
| :--- | :--- |
| Thomas McLear | Ashby A. Richardson III |
| Richard W. Mercier | James W. Richardson |
| Satya B. Mitra | Richard Ricker, Esquire |
| Michael B. Murray, Esquire | Richard Ringgard |
| Francis J. O'Connor, Jr. | Stephen H. Roney |
| Michael F. O'Rourke | Stanley A. Shustak |
| Alan Osmolowski | Troy Siebels |
| Sotir Papalilo | Richard G. Silton |
| Gregg C. Parker | William J. Spellane |
| Jayesh Patel | Thomas J. Sullivan |
| Melvin J. Pelletz | Francis P. Zarette |
| Clarence Plant |  |
| Beth Proko |  |



## Steadfast Leadership for Today and Tomorrow

The men and women of Commonwealth National Bank's Executive and Leadership Teams represent a diversity of experience. Yet they share the qualities and principles at the core of our business practices: Long-term perspective. Dedication to the bank's financial health. Service to the community. Responsibility to our shareholders. And commitment to our customers.

## Board of Directors

Paula A. Aiello
Gerald D. Cohen
Cary J. Corkin, Chairman
Lawrence J. Glick
Stephen J. Granger
George L. Kaplan
John P. Lauring
Harris L. MacNeill
Ralph D. Marois
Henry T. Michie
Claire A. O'Connor
Bryan T. Rich
J. Robert Seder

Charles R. Valade
Thomas J.Wickstrom

## Executive Officers

Charles R. Valade, President \& CEO
William M. Mahoney, SVP,
Chief Financial Officer
Christine Trifari, SVP, Chief Credit Officer
Andrea J. White, SVP, Chief Retail Officer
Commercial Loan Officers
Carlisle Bindoo, Vice President
Russell J. Dye, Vice President

David A. Harmon, Vice President
Robert J. Kelley, Vice President
Patrick J. McKeon, Vice President
Cash Management Officer
Mary T. Dean, Vice President
Consumer Loan Officer
Patricia M. Harrington, Vice President

## Compliance Officer

Daniel J. Hastie, Vice President
Branch Managers
Karen M. Corcoran, Assistant Vice President (West Boylston)
Cheryl A. Courtemanche, Branch Officer (Grafton Street)
Maureen E. Halley, Branch Officer (Chadwick Square)
Stacey A. Johnson, Assistant Vice President (Shrewsbury)
Lori A. Kostiw, Vice President (Whitinsville)
Kenneth Mudzingwa, Branch Officer (Waldo Street)
Kathleen Trainor, Assistant Vice President (West Boylston)

Jill L. Wardle, Vice President (Whitinsville)

## Credit Officer

Alla Demihovsky, Vice President

## Controller

Kimberly M. Anderson, Controller
Network Administrator
Andrea M. Dupell, Vice President
Residential Mortgage Officer
Mark E. LaMountain, Vice President

## Stock Symbol

CFNA

## Transfer Agent

American Stock Transfer and Trust Company
Shareholder Services (800) 937-5449

## Corporate Counsel

Kilpatrick Stockton LLP, Attorneys at Law
Suite 900, 607 14th Street NW
Washington, DC 20005-2018

## Auditor

Wolf \& Company, P.C.
99 High Street, Boston, MA 02110

When our neighborhoods, towns and cities have the resources they need, the benefits extend far beyond the financial. Through investments, sponsorships and charitable support, Commonwealth National Bank seeks to foster growth and stability in the communities we serve.

## Giving Back: A Core Principle of Our Business

We can only be as strong as the customers and the communities we serve.
Commonwealth National Bank is proud to be in business for the greater Worcester area, and to support these worthy organizations through volunteerism, sponsorships and charitable gifts.

## Abby's House

Alternatives Unlimited
American Cancer Society
Arthritis Foundation
Assumption School PTG
Auburn Youth and Family Services, Inc.
Audio Journal
Bankers' Bank Northeast
Beginning Bridges
Blackstone Valley Chamber of Commerce
Blackstone Valley Chamber of Commerce Educational Foundation, Inc.
Block Five Bistro-B5K
(Pancreatic Cancer Alliance)
Boys \& Girls Club of Worcester
Builders Association of Central MA
Carroll Charitable Foundation
Catholic Charities
Central MA Housing Alliance
Centro Las Americas
Children's Friend
Christ the King CYC
City of Worcester
Clark University Small Business
Development Center
Connecticut Hospice
D'Amour Cancer Center
Dismas House
Dynamy, Inc.
Easter Seals
Easter Seals Connecticut, Inc.

## Ecotarium

Emerald Club of Worcester County
Family Health Center
Family Services of Central Massachusetts
First Night Worcester
Forest Grove Middle School
Girl Scouts of Central and
Western Massachusetts

Girls, Inc. of Worcester
Guild of St. Agnes
Hanover Theatre for Performing Arts
Harmony Club of Worcester
Holy Trinity Eastern Orthodox
Nursing \& Rehabilitation Center
Jewish Community Center
Jewish Healthcare Center
Joseph M. DeMaria Scholarship Fund
Junior Achievement of Central
Massachusetts, Inc.
Karyn Polito Charity Golf Tournament
(Shrewsbury Youth and Family Services and Westboro Food Pantry)
Kiwanis Foundation of Worcester, Inc.
MA Veterans, Inc.
Make-A-Wish Foundation
Massachusetts Bankers Association
Mechanics Hall
MELHA Shriners
Michael G. Lapmardo Sr. Scholarship Program Mission E4
Muscular Dystrophy Association
Neighborworks - HomeOwnership Center of Worcester

## Nelson Place PTO

Newspapers In Education
(Worcester Telegram \& Gazette)
North Worcester Business Assoc.
Northbridge Junior League Baseball Inc.
Northbridge Police Association
Northbridge PTA
Northbridge Public Schools
Odd Fellows Home (The Grand Lodge of MA, I.O.O.F.)
Officer Phil-Child Safety Program
Pernet Family Health Service
Preservation Worcester
Rotary Club of Shrewsbury


Saint Mary School
Second Congregational Church -
Douglas (People's Pantry)
Shrewsbury Historical Society
Shrewsbury Lions Club
Shrewsbury Montesorri School
Shrewsbury Youth Football \& Cheerleading
Southeast Asian Coalition of
Central Massachusetts
Spectrum Charitable Foundation
Spirit of Shrewsbury
Tyler Foundation
United Way of Central Massachusetts
Uxbridge High School
Venerini Academy
West Boylston 200
West Boylston Historical Society
West Boylston PTA
Worcester Art Museum
Worcester Business Development Corp.
Worcester Columbus Day Parade
Worcester Community Action Council
Worcester County St. Patrick's Day Parade
Worcester Educational
Development Foundation
Worcester Hibernian Cultural Foundation/ Ancient Order of Hibernians
Worcester Regional Chamber of Commerce
Worcester Regional Research Bureau
Worcester Youth Center
Y.O.U., Inc.

YMCA of Central MA
Youthnet
YWCA of Central MA


## Commonwealth

 National BankWorcester

33 Waldo Street I 508-752-4800
1 West Boylston Street I 508-595-0000
1393 Grafton Street | 508-799-0211

## West Boylston

26 West Boylston Street I 508-835-1770

Shrewshury
564 Main Street I 508-845-4240

Whitinsville
701 Church Street I 508-234-9913

