



Investor Presentation
December 2015

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These forward-looking statements are made as of **December 14, 2015** and CREIT assumes no obligation to update or revise them to reflect new events or circumstances, except as required by law.

Overview of CREIT

- Owner, developer and manager of a high quality real estate portfolio
- 198 properties comprising 25 million square feet of GLA (33 million at 100%)
- Market capitalization of equity⁽¹⁾ \$3.1 Billion
- Total assets^(1, 2) \$5.5 Billion

(1) Market-based calculations reflect November 30, 2015 closing price of \$42.23.

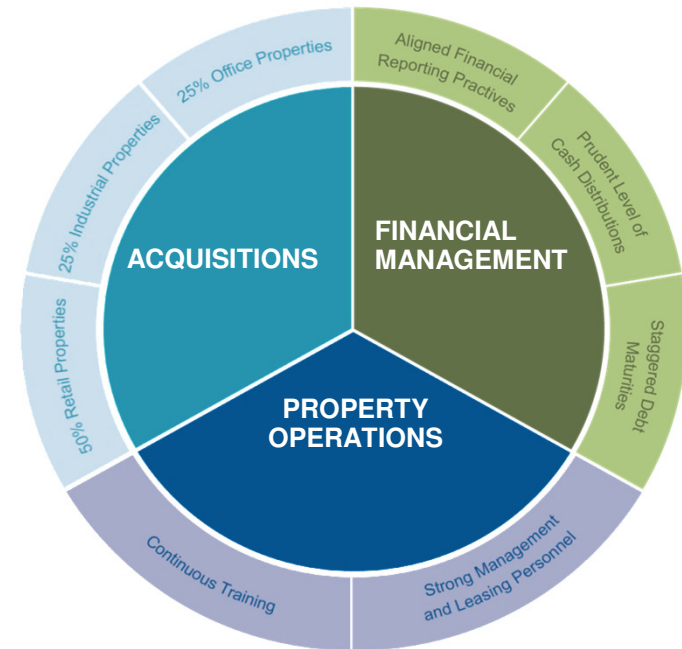
(2) At market capitalization of equity plus liabilities.

Key Investment Highlights

- Industry leading track record of value creation, FFO growth and cash distribution increases
- High quality portfolio that is well diversified by asset class, geography and tenant mix
- Portfolio stability with consistently high occupancy and well-balanced lease maturities
- Development pipeline and mezzanine lending program contribute to NAV and FFO growth
- Strong balance sheet with industry leading low leverage and low payout ratio
- Investment grade credit rating and strong corporate governance
- Experienced, performance driven management team

Business Model & Strategy

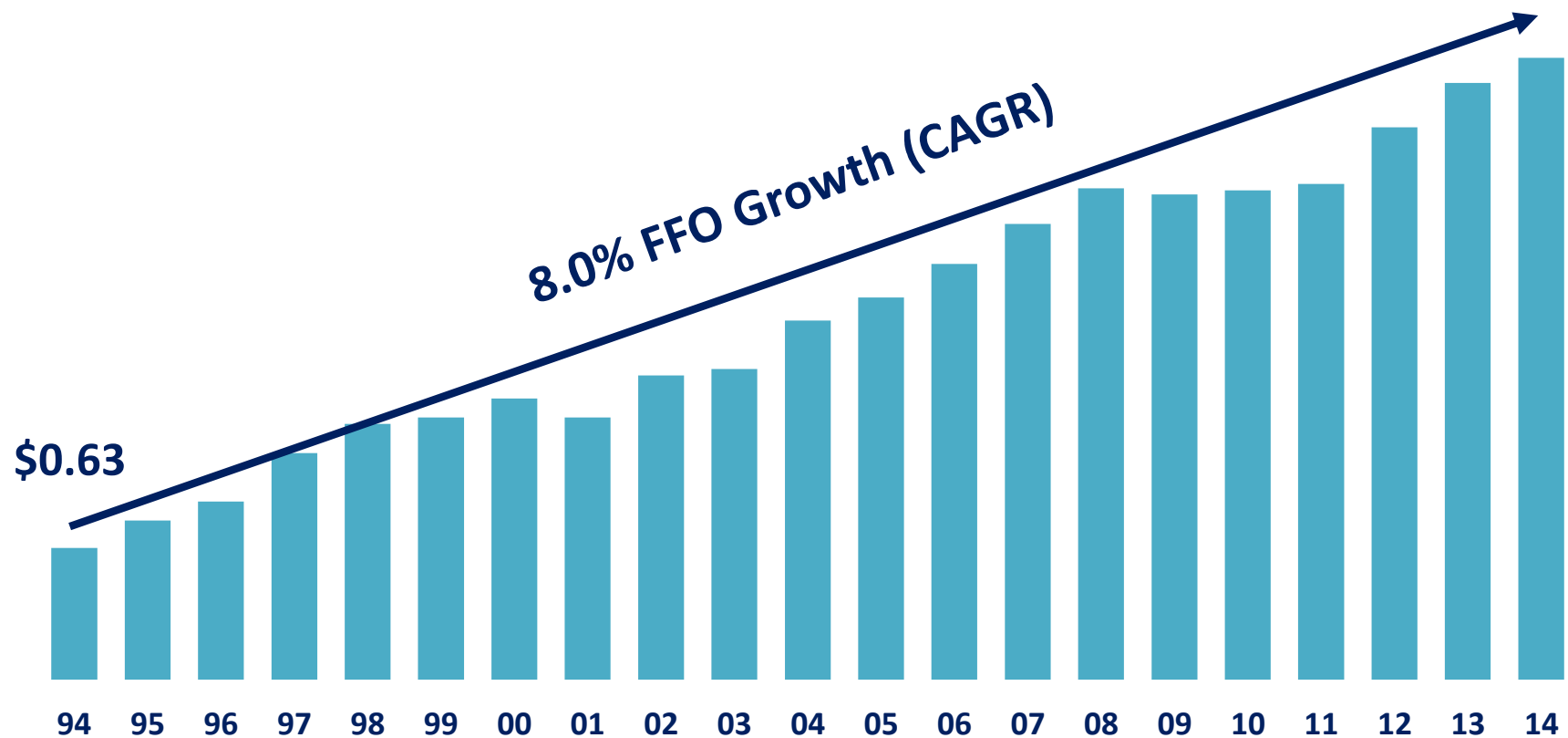
- Specific **acquisition** criteria
- Disciplined **financial management**
- **Property** management & leasing (core competency)
- Benefits of ownership to investors:
 - *Preservation of capital*
 - *Reliable cash flow*
 - *Growth in cash flow and capital over time*
 - *Tax deferral*



Industry Leading Track Record – Income Growth – FFO Per Unit

FFO Annualized (\$/unit)

\$2.96



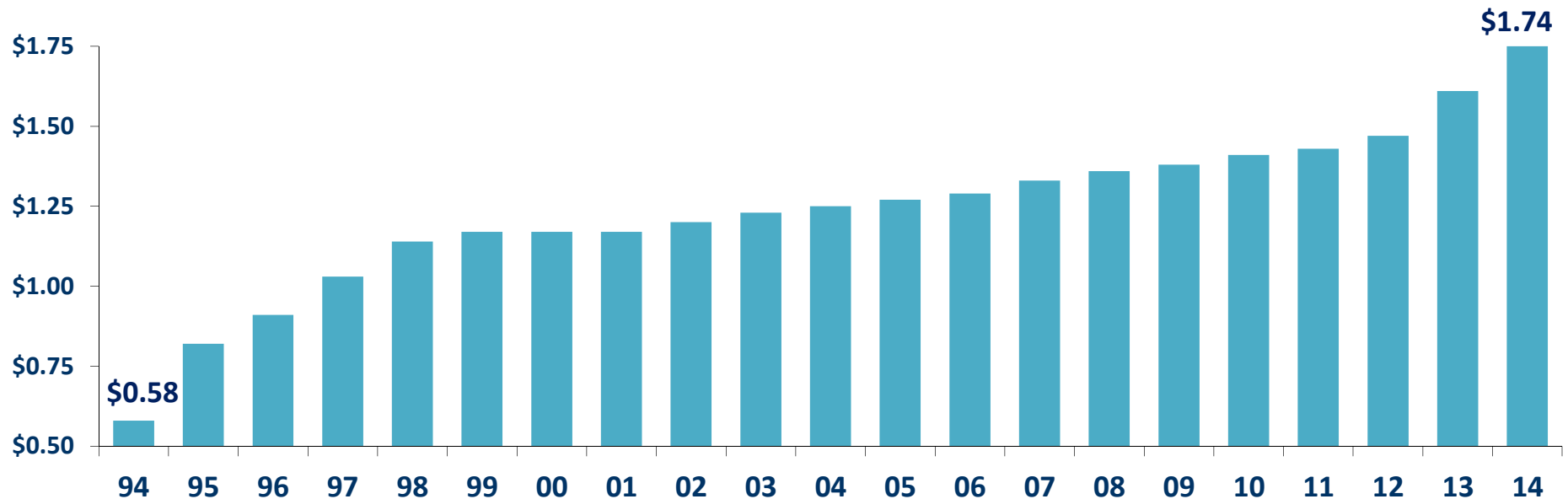
Industry Leading Track Record – Total Returns and Cash Distributions

Total Returns

*Including reinvested distributions
at December 31, 2014*

1-Year	5-Year	10-Year	20-Year
9.8 %	15.8 %	15.4 %	17.0 %

Cash Distributions (\$ /Unit)



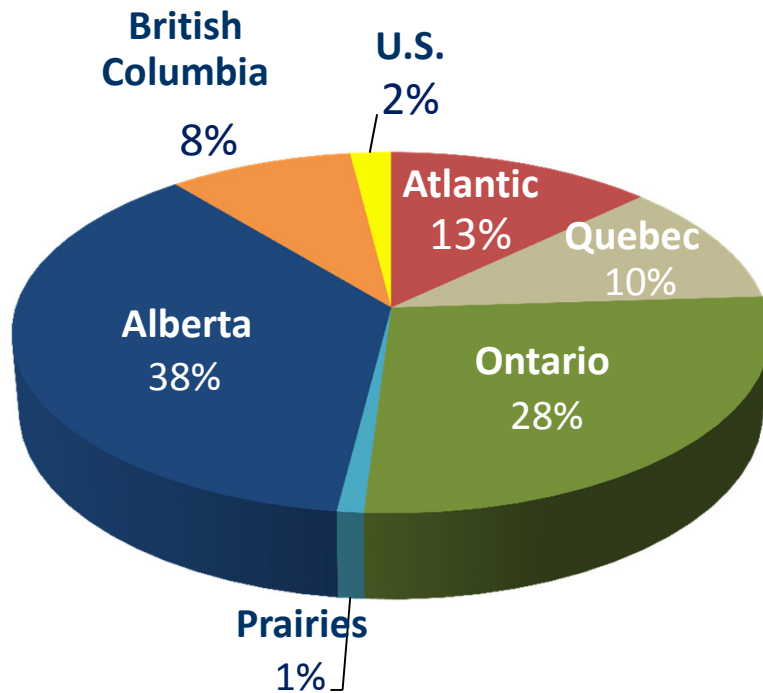
High Quality Diversified Portfolio

As at September 30, 2015 (000's sq.ft.)

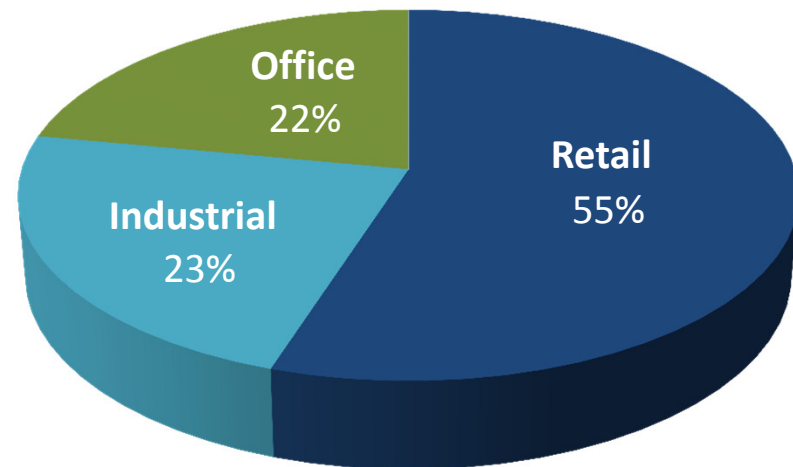
	# Properties	CREIT Share	Total at 100%
Retail	76	9,100	12,900
Industrial	95	9,900	10,300
Office	16	2,900	4,400
Sub-total	187	21,900	27,600
Developments	11	3,000	5,500
Total	198	24,900	33,100

High Quality Diversified Portfolio – Diversified Geographically and by Asset Class

NOI by Region*

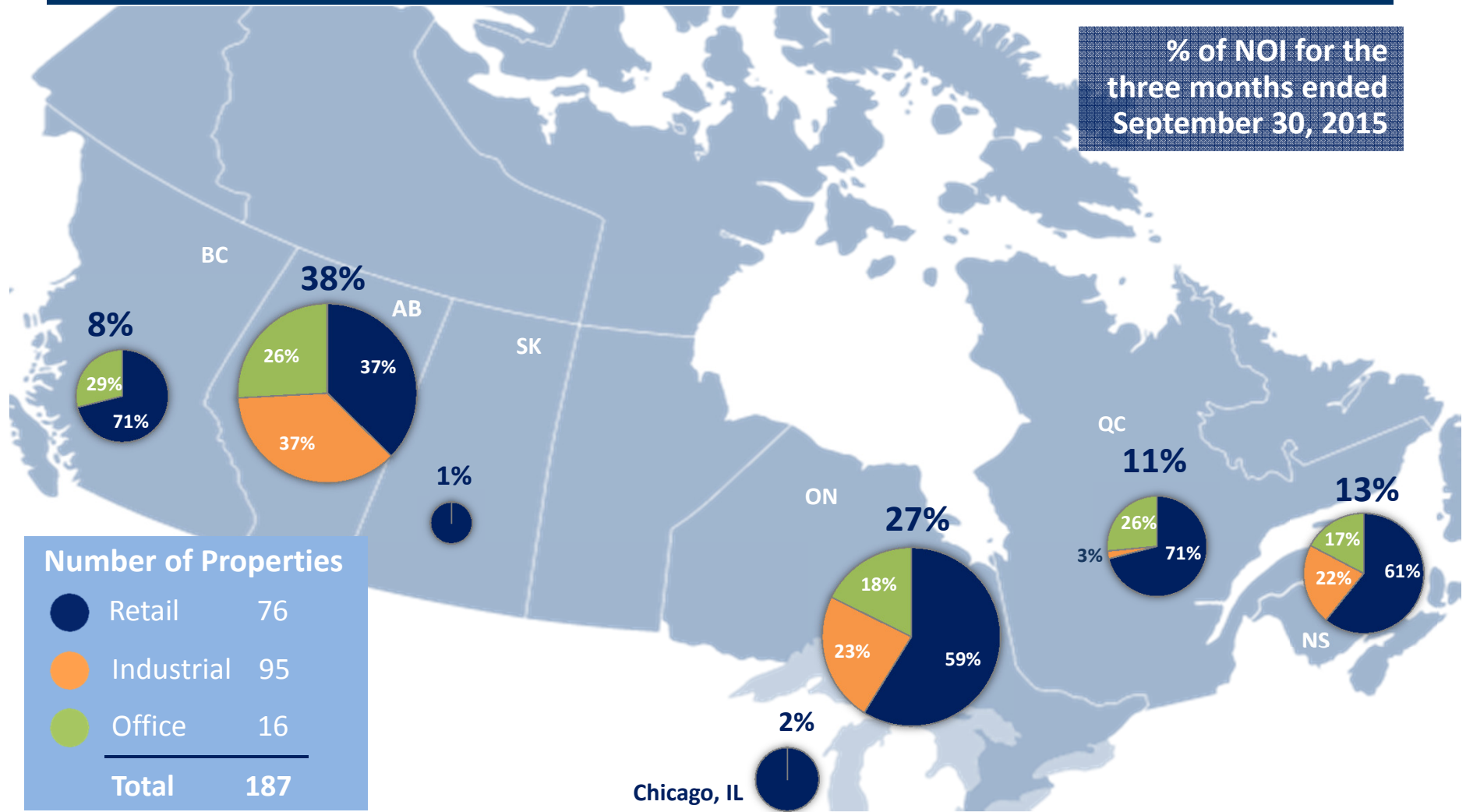


NOI by Asset Class*



* As of September 30, 2015

Diversified Portfolio Across Canada



Retail Real Estate

- 55% of the Portfolio
- “Proprietary” Retail Real Estate:
 - Non-enclosed properties
 - Product of choice for tenants
 - Significant barriers to entry
- Low Volatility over Time in Occupancy



Retail Examples



Dartmouth Crossing

Dartmouth, Nova Scotia

GLA ⁽¹⁾: 830,000 sq.ft.

Ownership: 75%



Carrefour de la Rive Sud

Boucherville, Quebec

GLA ⁽¹⁾: 530,000 sq.ft.

Ownership: 75%



Erin Mills Power Centre

Mississauga, Ontario

GLA: 320,000 sq.ft.

Ownership: 100%



South Edmonton Common

Edmonton, Alberta

GLA ⁽¹⁾: 540,000 sq.ft.

Ownership: 50%



(1) GLA excludes shadow anchors.

Industrial Portfolio

- 23% of the Portfolio
 - Critical mass in target markets
 - High quality / generic product
 - Joint ventures with local developers
- Readily accommodates a broad range of tenants
- Occupancy: 92% to 96%



High Quality Diversified Portfolio – Industrial Examples



Hopewell Distribution Park

Calgary, Alberta

GLA: 885,000 sq.ft.

Ownership: 100%

Major Tenants:

Direct Integrated Transport
K-Bro Linen
Rona



Eastlake Industrial Centre

Calgary, Alberta

GLA: 760,000 sq.ft.

Ownership: 100%

Major Tenants:

Ecco Heating Products
Wolseley Canada
Chevron



25 Cottrelle Boulevard

Brampton, Ontario

GLA: 355,000 sq.ft.

Ownership: 100%

Major Tenants:

NFI Canada
Yokohama



City West Distribution Centre

Edmonton, Alberta

GLA: 420,000 sq.ft.

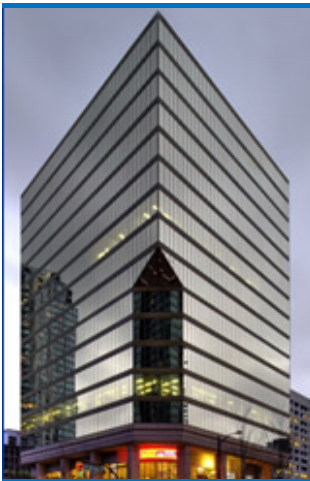
Ownership: 100%

Major Tenants:

Saputo Foods
AMJ Campbell

Office Portfolio

- 22% of the Portfolio
 - Large office buildings in target cities
 - Purchase at or below replacement cost
 - Institutional JVs – CREIT as manager
- Overall returns enhanced through Fee Income



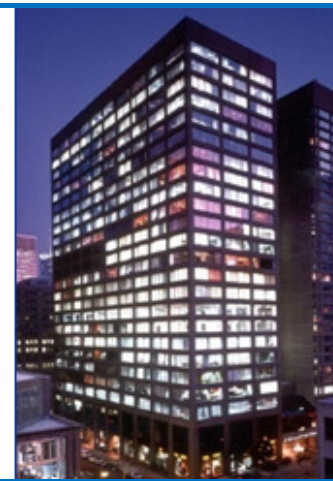
Vancouver, BC



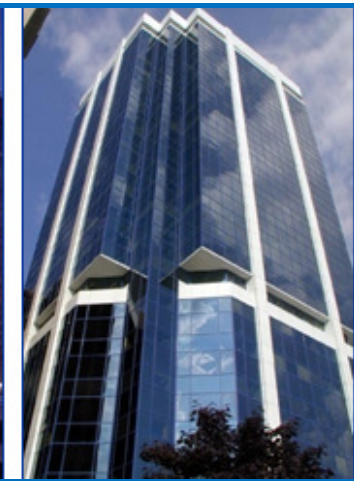
Calgary, AB



Toronto, ON



Montreal, QC



Halifax, NS

Office Examples



Sun Life Plaza

Calgary, Alberta

GLA: 1,050,000 sq.ft.

Ownership: 50%

Major Tenants:

Suncor Energy
Keyera Energy
RGN – Calgary LP



175 Bloor Street East

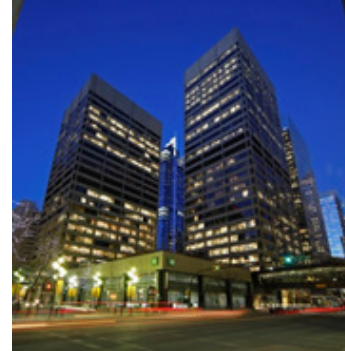
Toronto, Ontario

GLA: 590,000 sq.ft.

Ownership: 50%

Major Tenants:

Leo Burnett
Towers Watson
NORR Limited
Klick Communications



Calgary Place

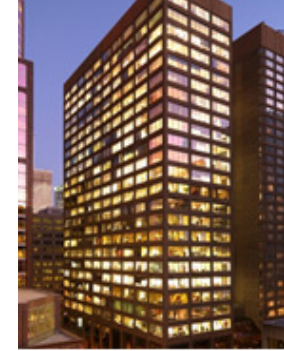
Calgary, Alberta

GLA: 575,000 sq.ft.

Ownership: 50%

Major Tenants:

Shell Canada
Alta Gas Ltd.
A.E.S.O.
MNP



1010 Sherbrooke Place

Montreal, Quebec

GLA: 325,000 sq.ft.

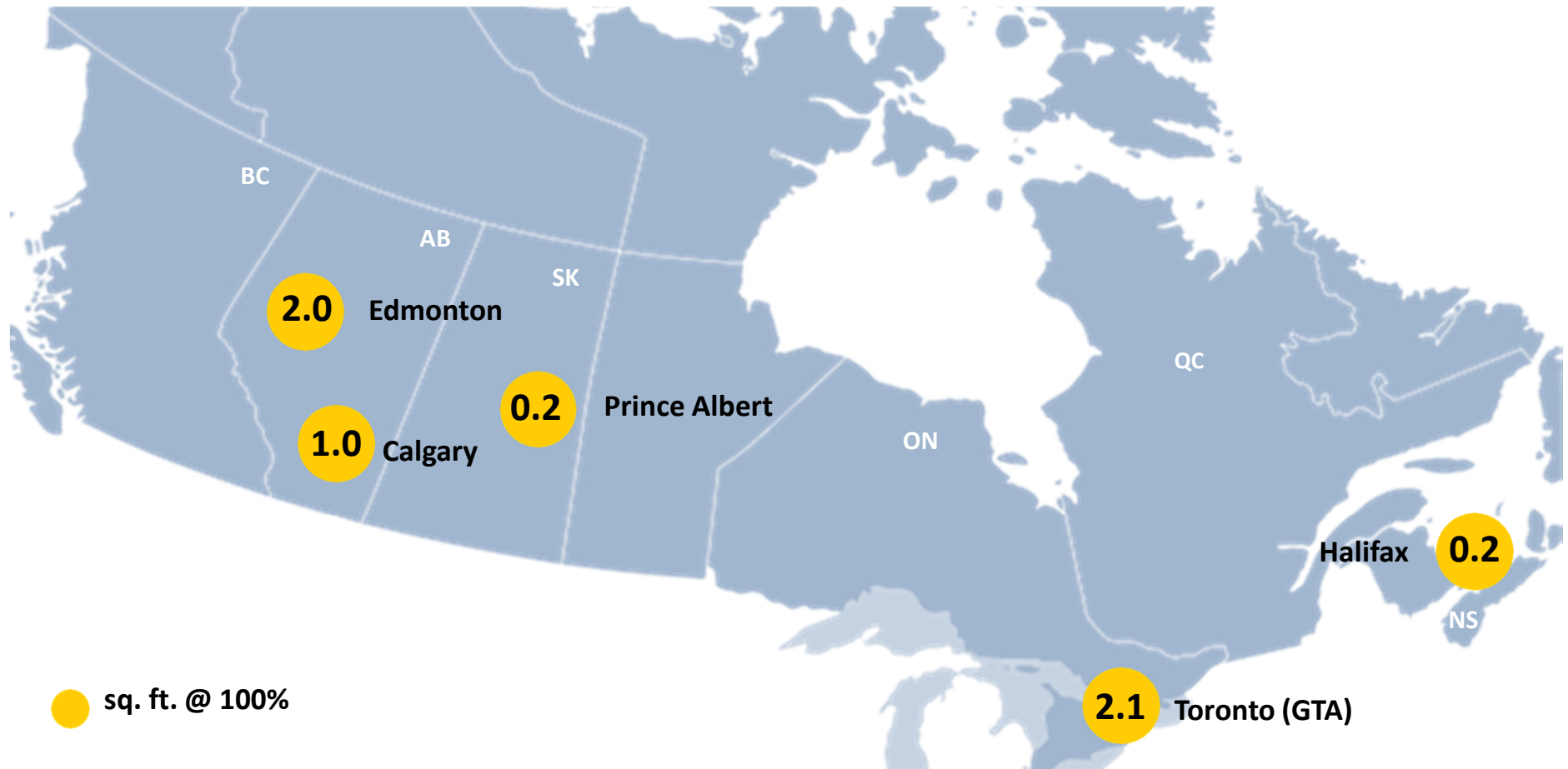
Ownership: 100%

Major Tenants:

Jarislowsky Fraser
McGill University
Canadian Bank

Properties Under Development

5.5 million square feet (3.0 million at CREIT's share)



Development Program – Summary

- \$230 million invested to date
 - \$80 million under vertical construction on 13 active projects
- \$570 million expected to be invested in total

As at September 30, 2015 <i>at CREIT share</i>	Area (in millions sq. ft.)	Investment (in millions)
Retail	1.4	400
Industrial	1.6	170
Total	3.0	570

Development Projects – Industrial

Milton Distribution Centre (*Milton, Ontario*)



Milton Distribution Centre

Milton, Ontario

Property type: Industrial

Acres: 47

Phase I – 635,000 sq. ft. (*complete*)

Phase II – 190,000 sq. ft.

Total – 825,000 sq. ft.

Partner: Kylin Developments

Development Projects – Industrial

Horizon Business Park (*Edmonton, Alberta*)



Horizon Business Park

Edmonton, Alberta

Property type: Industrial

Acres: 72

First building complete (215,000 sf)

Second building complete (178,000 sf)

Partner: Hopewell Development



Development Projects – Retail

50th & Ellerslie (Edmonton, Alberta)



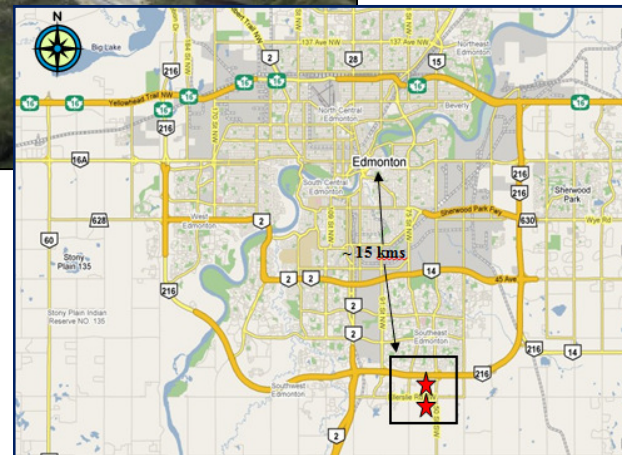
50th & Ellerslie

Edmonton, Alberta

Property type: Retail

Acres: 73

650,000 sq. ft.



Walmart and Sobeys anchored
Partner: Cameron Development

Development Projects – Retail

Mahogany (Calgary, Alberta)



Phase 1: 16 acres

Phase 1: 210,000 sq. ft.

Sobeys and Shoppers Drug
Mart Anchored

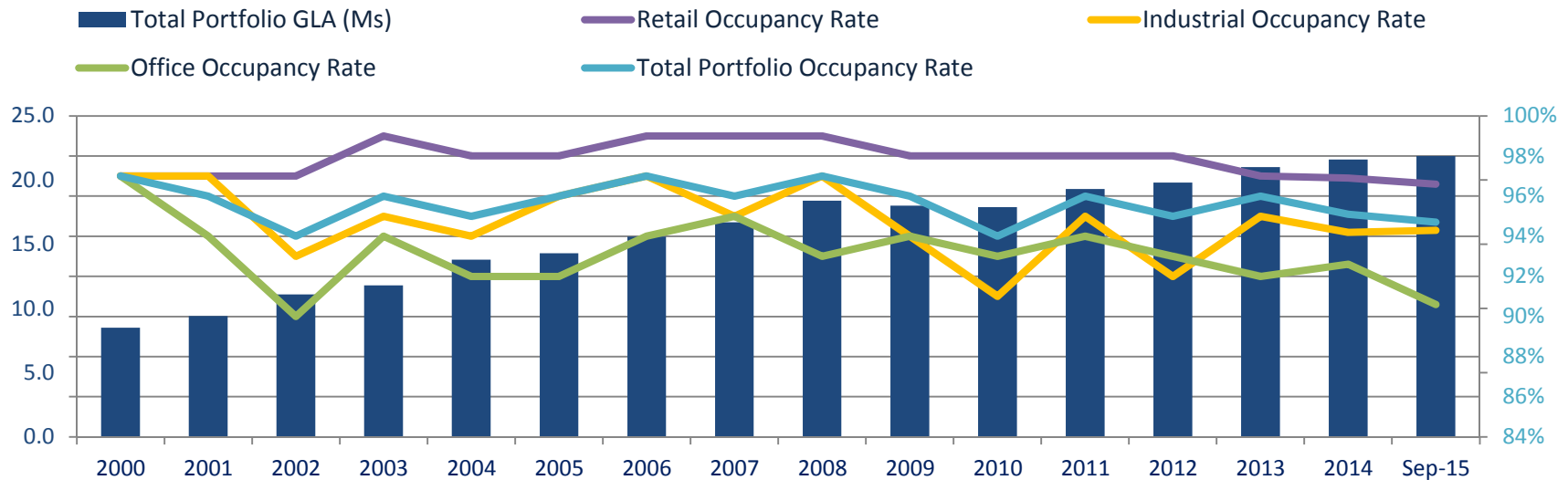
Mezzanine loan on Phase 2

Phase 2: 19 acres

Partner with Hopewell
Development

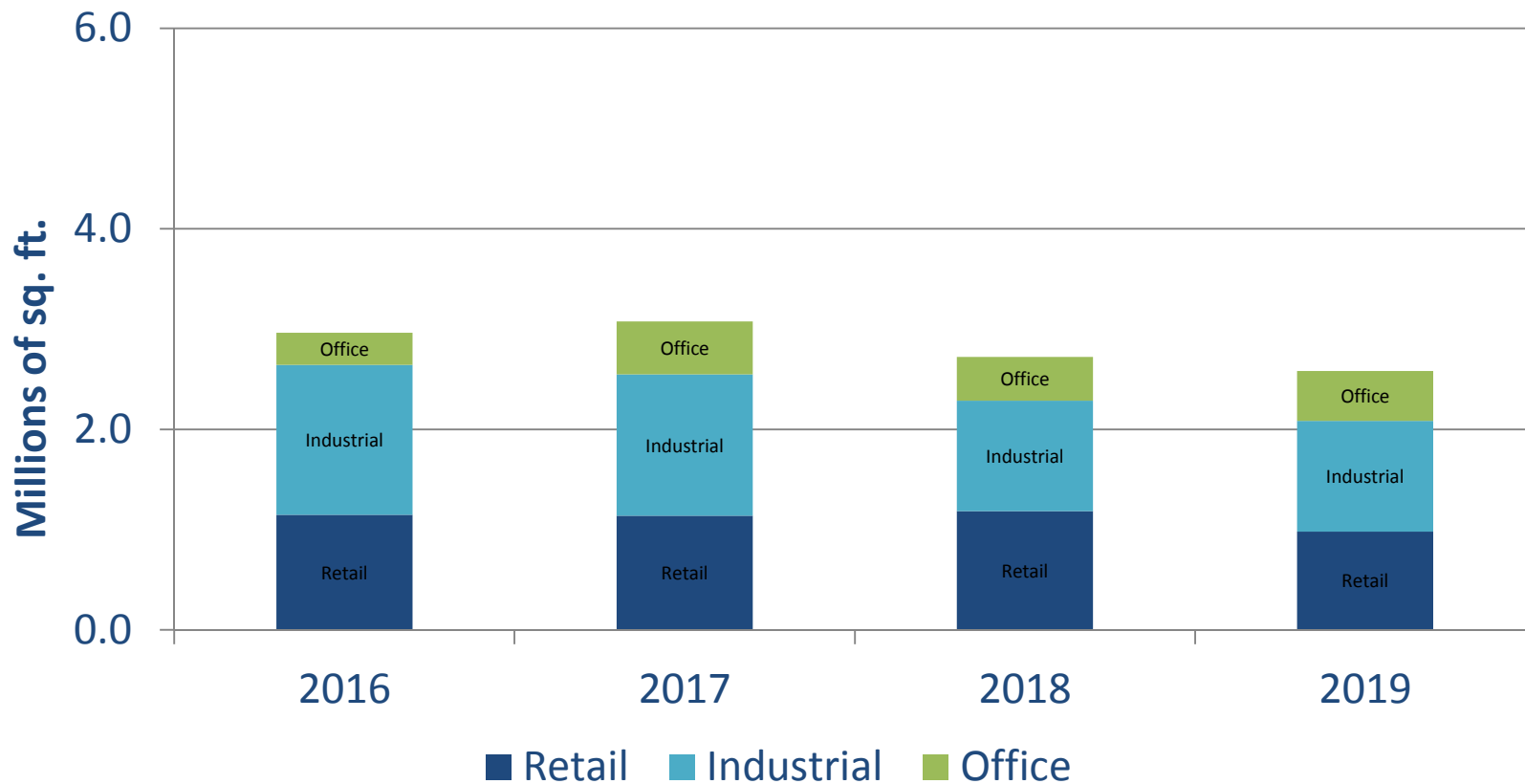
Consistently Strong Occupancy

- Consistent high occupancy underpinned by high quality assets
- Maintained high occupancy levels throughout growth phase & recent economic downturn
- Consistently operated between 94%-97% (95% as at September 30, 2015)



Lease Maturity Profile

- Diversification of lease maturities



Strong Tenant Diversification

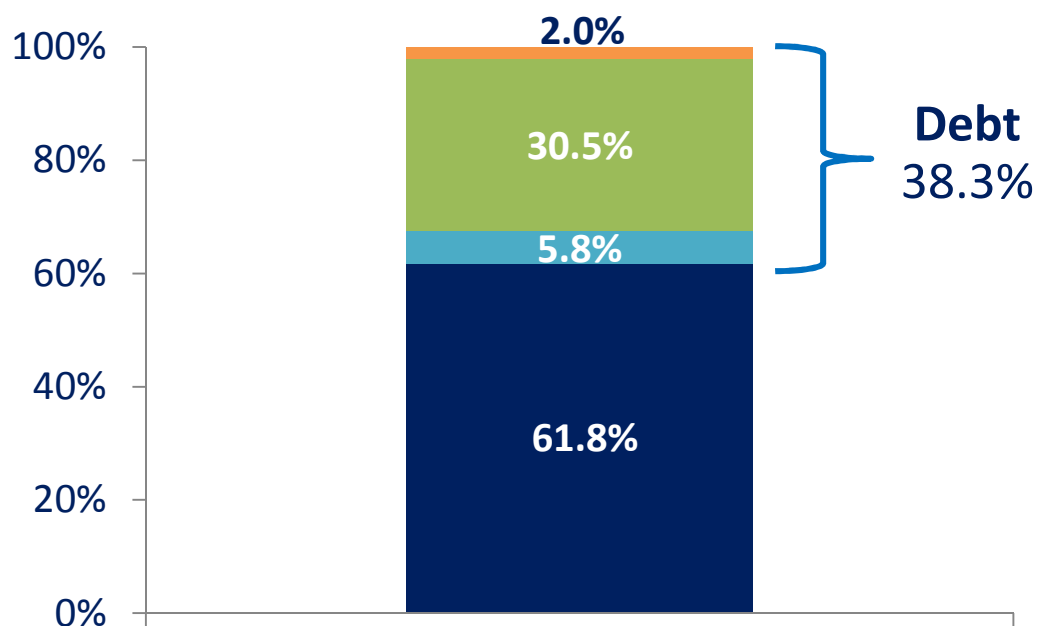
- Diverse, high quality tenant base provides income stability
- Weighted average lease term of ~ 5 years
- Top 10 tenants represent 22.4% of revenue*

Top 10 Tenants	Comments / Rating	% of Revenue
Canadian Tire	DBRS: BBB (High)	7.4
Suncor Energy	DBRS: A (Low)	2.4
T.J. Maxx		2.0
Loblaw Companies	DBRS: BBB	1.9
Staples / Business Depot		1.6
Wal-Mart Canada		1.5
Indigo Books & Music		1.4
Sobeys / Safeway		1.4
Lowe's Canada		1.4
The Hospital for Sick Children	Government funded	1.3
		22.3%



* As of September 30, 2015

Strong Balance Sheet



- Credit Facilities & Construction Loans - \$101 million
- Mortgage Debt - \$1.7 billion
- Debentures - \$323 million
- Common Units - \$72.8 million units outstanding

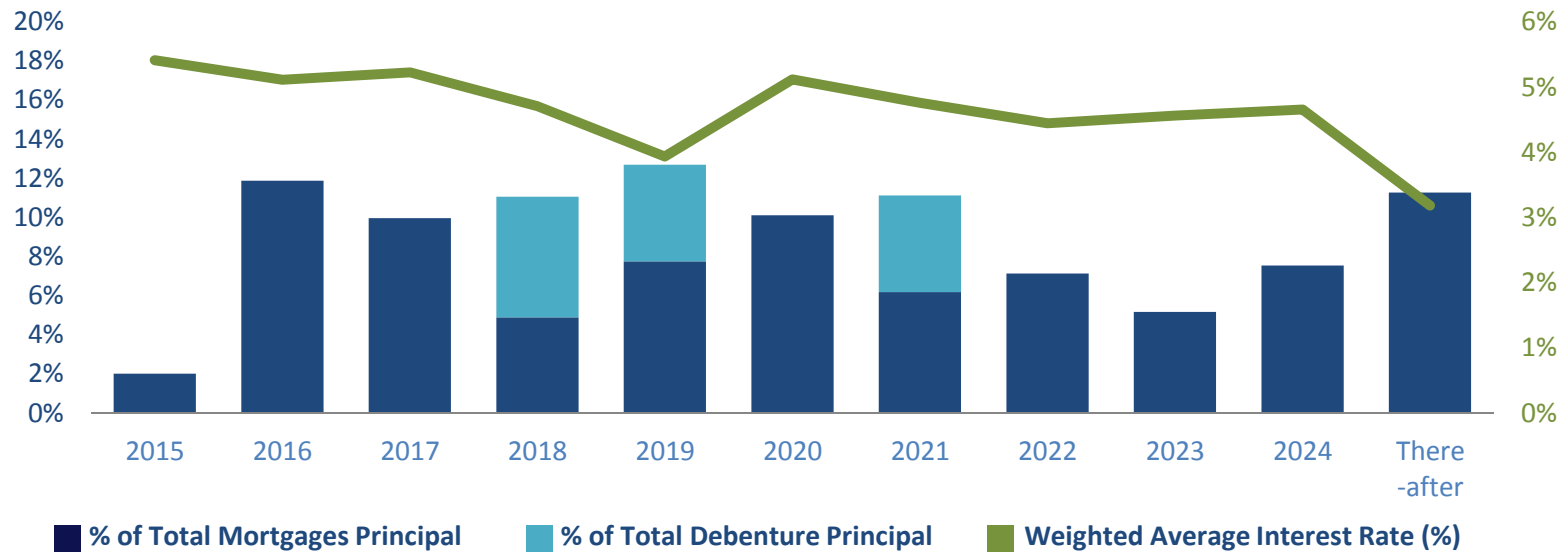
Credit Rating
BBB
(DBRS)

Unencumbered Assets
\$1.2 billion

** Information as of September 30, 2015.*

Well Balanced Mortgage Maturity Schedule

- Average term of mortgage debt is 6.0 years
- Average fixed-rate interest rate is 4.30%
- Opportunity for interest rate roll down
- 95% of debt is fixed rate, limiting exposure to rate fluctuations

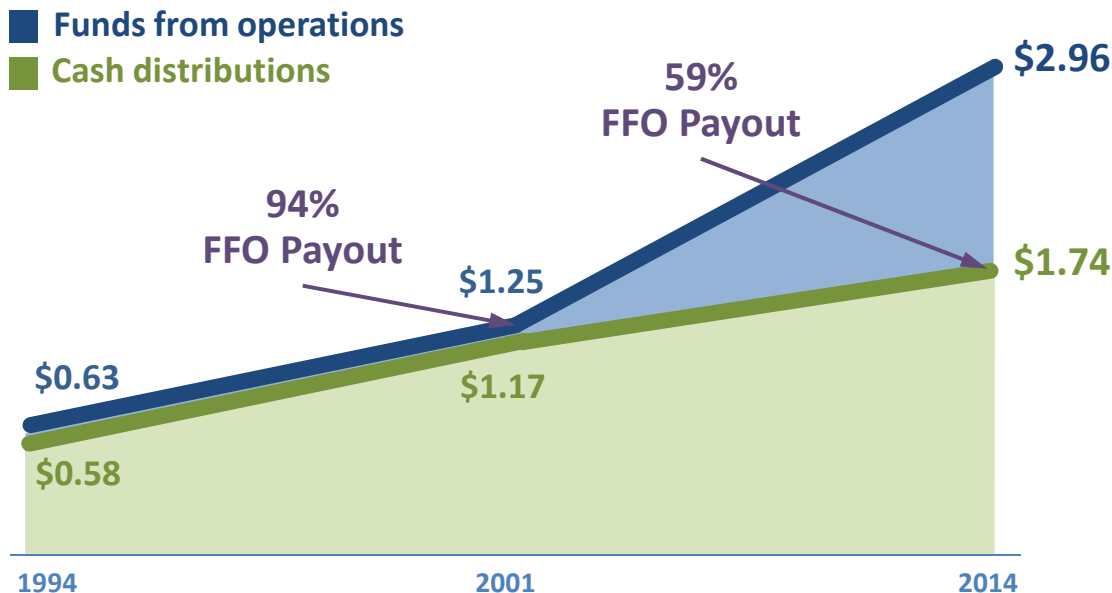


Information presented as of September 30, 2015

Industry Leading FFO Payout Ratio / Cash Retention

- Conservative FFO payout ratio
- Adopted a sustainable distribution model
- Only REIT to annually raise its distribution for last 13 years

Payout Ratio (\$/unit)



YTD 2014	(\$ millions)
FFO	206
Capital Spending	(31)
	175
Distributions	(122)
	53
Reinvested Distributions	33
Retained cash	86

Outlook – Current Position

- Portfolio of high-quality real estate
- *Reliable* Rental Revenue:
 - Quality of assets
 - Property management and leasing strength
 - Product type and geographic diversification
- *Reliable* monthly distributions:
 - Strong tenant base
 - Low payout ratio
- Conservative debt profile

Outlook - Drivers of Future Performance

- **FFO Growth:**
 - NOI growth from existing portfolio
 - Use of investment capacity (acquisitions, development)
 - Use of discretionary cash flow
- **Distribution Growth:**
 - FFO growth should result in distribution increases
 - Low payout ratio provides flexibility on distribution growth
- **Net Asset Value (NAV) Growth:**
 - Value enhancement initiatives
 - Positive yield spreads on development projects

