

A STRONG PAST... A BRIGHT FUTURE



*Fidelity* BANK

FIDELITY BANK 2008



FIDELITY BANK 1902

**FIDELITY D & D  
BANGORP, INC.**  
2008 ANNUAL REPORT

## MESSAGE FROM THE CHAIRMAN AND THE PRESIDENT

To the Shareholders of Fidelity D and D Bancorp,

Our company's roots go back to the year 1902, when a group of business leaders in the area decided to found a bank and locate it on Dunmore Corners. Throughout its history, the company has seen numerous recessions, the Great Depression of the 1930s, several wars, and nineteen Presidential administrations. By any measure, 2008 will be a year for the history books.

Your company made \$3.6 million during 2008. Several events had an impact on our year. Our net interest margin continued to improve to 3.60% from 3.34% for 2007, and exceeded the internal targets. This is an important number for a community bank and represents the difference between our earnings on assets, like loans and investments, and the costs of our deposits and borrowings. Community banks derive the majority of their earnings from this source, and we have worked over the last several years to improve this critical element of our earnings.

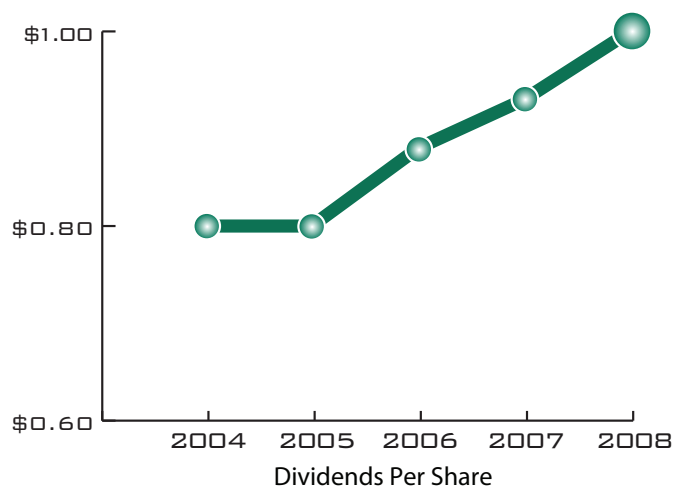
Loan growth was also strong in 2008. The news media has reported throughout the year that many banks have stopped lending. Excluding the \$28.1 million mortgage loan sale, our loans grew by over 10% in 2008, strong growth in any year. This growth occurred across all loan categories, primarily in commercial, but also consumer and mortgage lending. Perhaps most importantly, all loans were made within our market area.

Equally important is the fact that in these present economic times our asset quality remained strong as the year closed. Overall delinquencies were down when compared to year-end 2007. Non-performing loans remained at low levels of 0.94% of net loans outstanding and were modestly higher than the 0.91% at the end of last year.

In addition, please note that community banks like ours have continued to lend in the face of the current economic environment. Certainly, there have been increases in unemployment, and severe

disruptions within the credit markets nationally, but people within our market still buy cars, homes, and expand their businesses. Banks like Fidelity are important sources of credit, and throughout the year, we have continued to lend.

A critical part of our long-term goals over the last several years has been to build core relationships with our customers.



Patrick J. Dempsey  
Chairman of the Board



Steven C. Ackmann  
President & Chief Executive Officer

Core relationships are the checking, savings, mortgages, car loans and business loans that people need to manage their daily lives. We've achieved success by building a strong service culture within our organization and by investing in banking offices and resources our customers find useful, helpful and convenient.

Our service culture is the result of an intense investment in our staff. We are striving to build within all bank employees a desire to help each of our customers. We try to help solve problems they may have, and help them decide what financial products meet their needs, now and in the future.

Service is also evident in the call center we've built. The center is available from early in the day until well into the evening, and can solve most customer issues, including opening accounts and taking applications right over the phone. For evidence of the customers' enthusiasm for this center, just look at the numbers: calls in 2008 were over 100,000, an increase of almost 20% over 2007.

Another critical component to building core relationships is having offices that customers respond to and feel welcomed. We're pretty obsessive about our new offices and spend a great deal of time making sure the location is the right one for our customers. Traffic counts, ingress and egress, visibility and demographics of the area are just the starting points for us. Once we've settled on a location, we then make sure the office we place there is one that our customers like to use and will develop neighborhood pride.

We have looked across the entire nation to gather the best ideas in retail banking, and the offices we've opened recently exhibit what we've learned and embraced. The systems and processes we have researched and installed are in the forefront of 21st century branch banking. We invite everyone to visit these sites and to see for themselves the advancements realized.

The Green Ridge office opened in May 2007, and immediately grew by almost 40%, even after we had been in that area for over 20 years. In August of 2008, we opened the West Scranton office, with a grand opening weekend that saw over 4,000 people attend. Since the opening, the office has grown to almost \$8 million in deposits, all of it the type of core relationships we treasure.

It cannot be stressed enough how net income was negatively affected last year by factors due in many ways to the unprecedented conditions of the economy and the credit markets. There has been much discussion about fair value accounting, and the effects that practice has had on the overall conditions in the illiquid credit market. In 2008, we had an impairment on one of our pooled trust preferred investments of over \$430,000 before taxes. It was investment grade when we bought it several years ago, but the disruptions in the credit market have caused these securities to trade very little. Those that have traded seemed to be forced sales by companies that were under great pressure to raise cash. When conditions return to something closer to normal, we're hopeful the values of this class of security will return too.

We also increased our loan provisions at year end. Our loan loss provision calculations are driven by a number of factors, including the history of charge-offs, delinquency trends, internal loan reviews, as well as external market conditions. These external conditions are what primarily caused us to replenish our reserves. Increases in unemployment in 2008, slower real estate sales and indications of rising foreclosures are forward looking indicators. Due to these factors, our loan loss provisions for the year were \$940,000, to reinforce and fund our reserve for loan losses to \$4,745,234 at year end. From where we stand today such provisions for loan loss will undoubtedly remain high over the next year.

# MESSAGE FROM THE CHAIRMAN AND THE PRESIDENT CONTINUED

The year 2009 is shaping up to be a challenging one for the Banking industry. As the year began, we were already faced with a doubling of our FDIC insurance premiums to help rebuild the fund and to pay for the higher levels of coverage our customers now enjoy. As this letter is written, the FDIC proposed a special assessment on all banks of 0.10% to 0.20% of deposits. The increase, plus the special assessment will be felt across all banks, and will cost us between \$500,000 and \$1,000,000 in additional FDIC costs. These increases are only just proposed, but undoubtedly, we'll feel a substantial increase in these costs this year. It's important to understand that the FDIC fund that protects bank deposits is funded by the banks themselves, not the taxpayers. Right now, healthy banks like Fidelity are left to fund the costs of

fixing the problems that have occurred across our industry. Sadly our shareholders will feel the effect in our earnings per share.

Despite the challenges ahead, we remain optimistic about our future. Our capital is strong, at over \$48,000,000, and represents 8.5% of assets. Our total capital ratio is 13.6%, well over the 10% the regulators consider well capitalized.

Further, we expect that the unprecedented conditions we've endured over the last two years will begin to improve later this year. Meanwhile, most of our customers are still working, and frankly, this now is one of the best times in years to buy important items like cars, houses, other big ticket items; prices are down and financing costs are low. As confidence recovers, people will begin buying, and the recovery will be underway. As we have for over 107 years, Fidelity will be there to help our customers with their financial needs.

Thank you for your continued support.

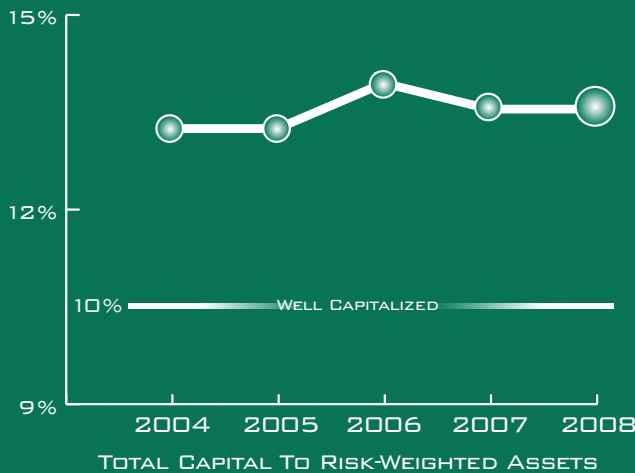
Sincerely,



Patrick J. Dempsey, Chairman of the Board



Steven C. Ackmann, President and Chief Executive Officer



**Executive Management, From left to right:**  
 John T. Piszak, Executive Vice President & Chief Risk Officer  
 Daniel J. Santaniello, Executive Vice President & Chief Operating Officer  
 Steven C. Ackmann, President & Chief Executive Officer  
 Salvatore R. DeFrancesco, Jr., CPA, Executive Vice President & Chief Financial Officer  
 Timothy P. O'Brien, Executive Vice President & Chief Commercial Banking Officer

## BOARD OF DIRECTORS



**Mr. Patrick J. Dempsey** is Chairman of the Board. He is also Chairman of the Board of Dempsey Uniform & Linen Supply, Inc. Mr. Dempsey has been a member of the Bank Board since 1985 and the Company Board since 1999.



**Mr. Steven C. Ackmann** joined the Bank and Company in July 2004 as President and Chief Executive Officer. Mr. Ackmann has been a member of the Bank Board since July 2004 and the Company board since August 2007.



**Mr. Samuel C. Cali** serves as Chairman Emeritus. Mr. Cali joined the Bank Board in 1958 and the Company Board in 1999. He is a retired business executive.



**Mr. Michael J. McDonald** is Vice Chairman of the Board. Mr. McDonald is a partner with the law firm of Foley, McLane, Foley, McDonald and MacGregor, P.C. Mr. McDonald has been a member of the Bank Board since 1994 and the Company Board since 1999.



**Mr. John T. Cognetti** is Secretary of the Board of Directors. He is President of Hinerfeld Realty, Co. Mr. Cognetti joined the Bank Board in 1988 and the Company Board in 1999.



**Mr. David L. Tressler, Sr.** is a businessman with extensive banking expertise. He is a consultant with The Quandel Group, Inc. Mr. Tressler joined the Bank Board in 1998 and the Company Board in 1999.



**Mrs. Mary E. McDonald** is Assistant Secretary of the Board of Directors. Mrs. McDonald is a retired educator with substantial business experience. Mrs. McDonald joined the Bank and Company Boards in 2000.



**Mr. Brian J. Cali** maintains a private law practice. Mr. Cali joined the Bank and Company Boards in 2001.

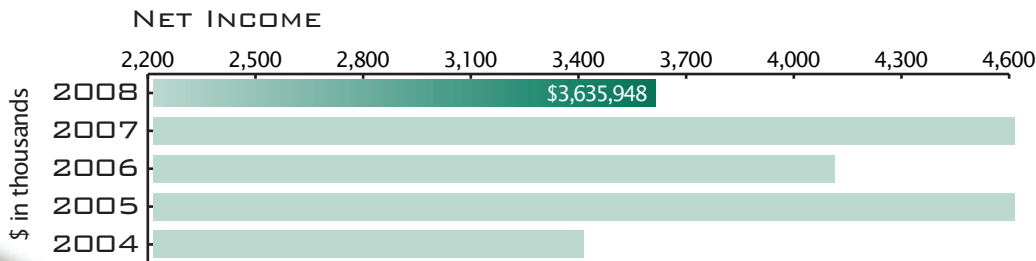
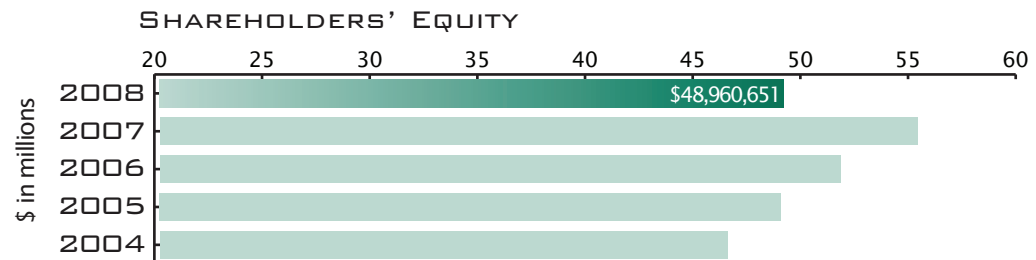
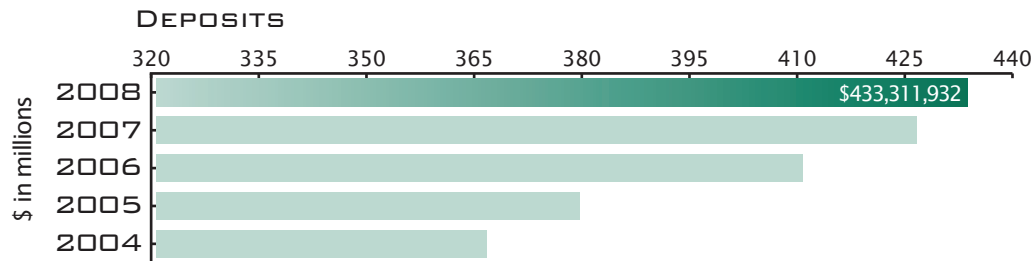
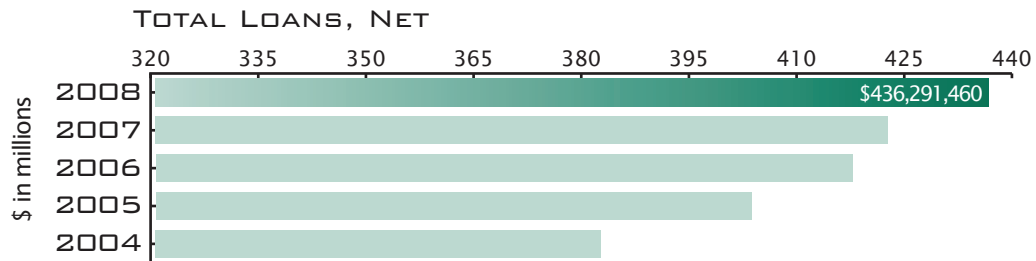
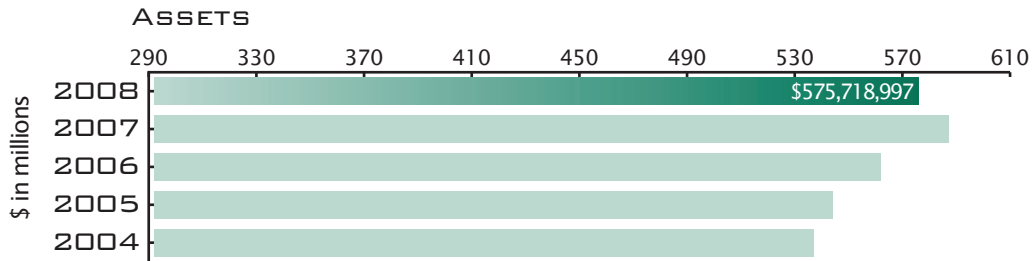


**Samuel C. Cali**  
Chairman Emeritus

Samuel C. Cali, Chairman Emeritus of both the Bank and the Holding Company, is honored for 50 years of distinguished service in banking by the Pennsylvania Banking Association at a reception last fall. Joining the Bank board in 1958, Sam has been a faithful servant to Fidelity for many years. The board and executive officers joined him in the celebration.

West Scranton  
office entrance

# FINANCIAL HIGHLIGHTS



	2008		2007		2006	2005	2004
	Amount	% Change	Amount	% Change	Amount	Amount	Amount
<b>FOR THE YEAR</b>							
Net Interest Income	\$ 19,277,301	9.41%	\$ 17,619,282	2.63%	\$ 17,168,601	\$ 17,299,275	\$ 16,215,356
Net Income	\$ 3,635,948	-21.16%	\$ 4,611,572	11.79%	\$ 4,125,283	\$ 4,591,697	\$ 3,364,474
Cash Dividends	\$ 2,068,680	7.66%	\$ 1,921,533	6.67%	\$ 1,801,361	\$ 1,624,263	\$ 1,610,423
Return on Average Assets		0.62%		0.80%		0.86%	0.61%
Return on Average Equity		6.81%		8.65%		9.64%	7.51%
Net Interest Margin		3.60%		3.34%		3.51%	3.20%
<b>PER SHARE</b>							
Net Income - Diluted	\$ 1.76	-21.08%	\$ 2.23	10.95%	\$ 2.01	\$ 2.25	\$ 1.67
Cash Dividends	\$ 1.00	7.53%	\$ 0.93	5.68%	\$ 0.88	\$ 0.80	\$ 0.80
Book Value	\$ 23.73	-10.86%	\$ 26.62	6.10%	\$ 25.09	\$ 23.95	\$ 22.92
Weighted-Average Shares Outstanding	2,068,851	0.10%	2,066,683	0.91%	2,047,975	2,031,211	2,013,798
<b>AT YEAR END</b>							
Assets	\$ 575,718,997	-1.99%	\$ 587,412,555	4.46%	\$ 562,317,988	\$ 544,060,698	\$ 536,675,138
Earning Assets	\$ 526,947,446	-4.15%	\$ 549,755,987	4.98%	\$ 523,682,180	\$ 502,480,130	\$ 499,849,188
Investment Securities	\$ 84,187,579	-31.55%	\$ 122,984,160	22.48%	\$ 100,410,736	\$ 97,678,573	\$ 115,668,818
Total Loans, net	\$ 436,291,460	3.32%	\$ 422,251,629	1.18%	\$ 417,321,048	\$ 403,572,679	\$ 382,122,753
Deposits	\$ 433,311,932	1.79%	\$ 425,708,361	3.75%	\$ 410,334,595	\$ 379,498,640	\$ 365,615,335
Borrowings	\$ 90,129,704	-11.95%	\$ 102,365,031	6.42%	\$ 96,192,360	\$ 112,477,185	\$ 121,653,234
Shareholders' Equity	\$ 48,960,651	-11.29%	\$ 55,191,294	6.94%	\$ 51,611,863	\$ 48,846,029	\$ 46,366,760
Shares Outstanding at Year End	2,062,927	-0.48%	2,072,929	0.75%	2,057,433	2,039,639	2,023,529
<b>RATIOS</b>							
Net Loans to Deposits	100.69%		99.19%		101.70%	106.34%	104.51%
Non-performing Assets to Total Assets	0.96%		0.67%		0.65%	1.78%	1.99%
Equity to Assets	8.50%		9.40%		9.18%	8.98%	8.64%
Tier I Risk Based Capital	12.58%		12.53%		12.77%	11.99%	12.68%
Total Risk Based Capital	13.64%		13.63%		14.04%	13.26%	13.91%

# TRUSTED RELATIONSHIPS

## THE SECRET OF SUCCESS IS CONSTANCY OF PURPOSE

The secret to our success has always been our employees. Their knowledge, loyalty and longevity have been our best kept secret. Our care in providing for our employees has been the reason we also have long-standing customers who continue to call us for their financial situations.

Creating a well-trained workforce prepared to give our customers the best possible financial advice is not optional! It is integral to our purpose at hand...to build long-lasting sustaining relationships with our customers. Our focus on growth, productivity and relationship management helps us zero in on the

continuous need to train our staff in new products, product upgrades, sales and customer experience. Our sales management staff is taught the importance of training and mentoring to bring the best out in all employees.

Additionally, our standards are high as we fill each open position with the most qualified candidates, capable of filling the role of "trusted advisor."

Constantly measuring and adjusting our strategies allows us to make certain we are always moving towards a "constancy of purpose."

And the proof is in the numbers: households, deposits, loan volume - all up! By focusing on bringing in households, it presents our sales staff with the opportunity to make a connection with our customers and grow "wallet share."

### 2008 ADVERTISING



Focusing on our ability to grow with our customers through all their life stages is an important component of our marketing initiatives. Letting them know we can help no matter what life sends their way, from buying their dream home to retirement, is key.



Our business bankers work every day to create an opportunity for businesses to manage and meet their goals by providing products and services that are right for them.



**Business Bankers, left to right:**  
**Rosalia Strasser**, Vice President & Small Business Banking Officer  
**Doreen Calpin**, Treasury Management Officer  
**John Keeler**, Senior Vice President & Government Banking Officer  
**John Cantarella**, Vice President & Business Banking Officer  
**Nicholas Parise**, Commercial Banking Officer  
**Jack Ferrett**, Senior Vice President & Commercial Banking Officer  
**Thomas Zabresky**, Senior Vice President & Commercial Banking Officer  
**Francis Crowley**, Senior Vice President & Commercial Banking Officer  
**Donna Gizenski**, Vice President & Senior Business Banking Officer  
**Harold Wesley**, Assistant Vice President & Business Banking Officer

**Retail Branch Managers:**

**First row, left to right:**

**Joanne Pezzuti**, Assistant Retail Branch Manager, West Scranton  
**Jody Lewis**, Assistant Vice President & Retail Branch Manager, Moosic  
**MaryLou Janeski**, Retail Branch Manager, Downtown Scranton & Financial Center  
**Christine Valvano**, Retail Branch Manager, Green Ridge

**Second row, left to right:**

**Deborah Yearning**, Retail Branch Manager, Eynon  
**Frank Cimino**, Retail Branch Manager, Kingston  
**Ellen Kanton**, Retail Branch Manager, Abington  
**Dina Scavone**, Retail Branch Manager, West Pittston

**Third row, left to right:**

**Wanda Winters**, Retail Branch Manager, Dunmore  
**Karen Sweeney**, Retail Branch Manager, Keystone Industrial Park  
**Maureen Williamson**, Retail Branch Manager, West Scranton  
**Susan Colborn**, Retail Branch Manager, Peckville

When our customers need help planning their futures, our branch managers are there to guide them every step of the way.



West Scranton office Conference Room Interior

## COMMUNITY FOCUS

From the beginning, Fidelity Bank has been dedicated to the communities it serves. After all, when the community thrives, so does its bank. This commitment was no more apparent than through the decision to locate our twelfth office in West Scranton. This “green” branch is our area’s only environmentally-friendly bank and features elements such as a distinguishable white, “swooping roof” which helps to keep the ambient air temperature of the city low, reducing heating and cooling costs of residents. By opting to build in this neighborhood of Scranton, Fidelity has led the charge to revitalize the West Side and encourage expansion and development in this vital part of the city.

Our dedication to the community is not only visible in our buildings but also in our people. This year saw a record number of Bank employees volunteering for various community organizations. The Susan G. Komen Race for the Cure and the American Heart Association Heart Walk each had a team of over 30 employees and hundreds of dollars were raised in support of the

American Cancer Society’s Daffodil Days. In addition, Fidelity’s branches participated in the national Community Banking Month program which used the entire month of April to raise money, supplies and awareness for many non-profit organizations including Meals on Wheels, The Humane Society, Ronald McDonald House, Cell Phones for Soldiers and many more.

Fidelity has always been involved in some of the largest community outreach initiatives in the area. Because we’re a locally owned and operated financial institution, our team is devoted to funding local organizations whose mission is to provide a better quality of life for residents of our service area. Hundreds of area police and fire departments, schools, libraries, parks, churches, synagogues and more have benefited from both monetary and in-kind donations throughout the years.

Fidelity’s participation in the community reinforced our desire to invest both time and money back into Northeastern Pennsylvania.

### WEST SCRANTON OFFICE GRAND OPENING CELEBRATION





Scranton's Saint Patrick's Day Parade, March 2008



United Way Day of Caring, September 2008



Susan G. Komen Race for the Cure, September 2008



American Heart Association Start! Heart Walk, October 2008



Our Great Green Giveaway became the kick-off to a two day Grand Opening Event that attracted over 4000 people. With fun for the kids and adults, and a special presentation to two local midget football leagues, the weekend was a resounding success.

# DIRECTORS, OFFICERS, AND MANAGERS

## FIDELITY D & D BANCORP, INC. BOARD OF DIRECTORS AND OFFICERS

### DIRECTORS

**Samuel C. Cali**, Chairman Emeritus  
**Patrick J. Dempsey**, Chairman  
**Michael J. McDonald, Esq.**, Vice Chairman  
**John T. Cognetti**, Secretary  
**Mary E. McDonald**, Assistant Secretary  
**Brian J. Cali, Esq.**, Director  
**David L. Tressler, Sr.**, Director  
**Steven C. Ackmann**, Director

### OFFICERS

**Steven C. Ackmann**, President & Chief Executive Officer  
**Daniel J. Santaniello**, Vice President & Chief Operating Officer  
**Salvatore R. DeFrancesco, Jr., CPA**, Treasurer & Chief Financial Officer  
**Barbara Shimkus**, Assistant Secretary to the Board & Investor Relations Officer  
**Diane Davis**, Assistant Secretary to the Board

## FIDELITY DEPOSIT AND DISCOUNT BANK OFFICERS AND MANAGEMENT

### EXECUTIVE MANAGEMENT

**Steven C. Ackmann**, President & Chief Executive Officer  
**Daniel J. Santaniello**, Executive Vice President & Chief Operating Officer  
**Salvatore R. DeFrancesco, Jr., CPA**, Executive Vice President & Chief Financial Officer  
**Timothy P. O'Brien**, Executive Vice President & Chief Commercial Banking Officer  
**John T. Piszak**, Executive Vice President & Chief Risk Officer

### FINANCIAL DIVISION

**Robert Farrell**, Vice President, Cashier and Controller  
**Alexander T. Behr**, Vice President & Financial Analyst  
**Mary Ann Coviello**, Assistant Vice President & Accounting Services Manager

### RETAIL BANKING DIVISION

**Michelle Carr**, Vice President & Regional Retail Banking Manager  
**Maryann Ellefsen**, Assistant Vice President & Retail Services Manager  
**Jody Lewis**, Assistant Vice President & Retail Branch Manager, Moosic  
**Victoria Randis**, Assistant Vice President & Consumer Loan Manager  
**Bonnie Baker**, Assistant Vice President & Residential Mortgage Manager  
**Frank Cimino**, Retail Branch Manager, Kingston  
**Susan Colborn**, Retail Branch Manager, Peckville  
**MaryLou Janeski**, Retail Branch Manager, Scranton  
**Ellen Kanton**, Retail Branch Manager, Abington  
**Deborah Kennedy**, Retail Branch Manager  
**Dina Scavone**, Retail Branch Manager, West Pittston  
**Karen Sweeney**, Retail Branch Manager, Keystone Industrial Park  
**Christine Valvano**, Retail Branch Manager, Green Ridge  
**Maureen Williamson**, Retail Branch Manager, West Scranton  
**Wanda Winters**, Retail Branch Manager, Dunmore  
**Richard Healey**, Customer Care Center Manager  
**Frances Banick**, Assistant Vice President  
**Catherine Langan**, Assistant Vice President & Mortgage Consultant  
**Margaret Dermody**, Officer

### COMMERCIAL BANKING DIVISION

**Francis Crowley**, Senior Vice President & Commercial Banking Officer  
**John Ferrett**, Senior Vice President & Commercial Banking Officer  
**John Keeler**, Senior Vice President & Government Banking Officer  
**Thomas Zabresky**, Senior Vice President & Commercial Banking Officer  
**Donna Gizenski**, Vice President, & Senior Business Banking Officer  
**John Cantarella**, Vice President & Business Banking Officer  
**Rosalia Strausser**, Vice President & Business Banking Officer  
**Harold Wesley**, Assistant Vice President & Business Banking Officer  
**Marian Puzycski**, Assistant Vice President & Loan Administration Manager  
**Kathleen Timlin**, Quality Control Officer  
**Doreen Calpin**, Treasury Management Officer

### RISK MANAGEMENT DIVISION

**John Corcoran**, Vice President & Resource Recovery Manager  
**Delbert James**, Vice President, & Security Officer  
**Marilyn Skettino**, Vice President & Credit Administration Manager  
**Thomas Caswell**, Assistant Vice President & Credit Analysis Supervisor  
**Darlene Roberts**, Assistant Vice President & Compliance Officer  
**Robert Siarniak**, Assistant Vice President & Collections Manager  
**Richard Strauss**, Assistant Vice President & Loan Workout Officer

### TRUST

**Mary McNichols**, Senior Vice President & Senior Trust & Investment Officer  
**Diane Fonner**, Assistant Vice President & Corporate Trust Officer  
**Virginia Kieler**, Trust Operations Manager

### FIDELITY ASSET MANAGEMENT

**William McAndrew**, Vice President & Financial Services Manager

### SUPPORT SERVICES

**Theresa Ferraro**, Vice President & Human Resources Manager  
**Nadine Marranca**, Vice President & Senior Banking Operations Officer  
**Joann Marsili**, Vice President & Marketing Director  
**Yvonne DelRosso**, Assistant Vice President & Information Technology Manager  
**Maureen Polster**, Assistant Vice President & Loan Operations Manager  
**Barbara Shimkus**, Assistant Vice President & Executive Secretary  
**Sharon Van Leuven**, Assistant Vice President & Data Processing Manager  
**Laura Rivezzi**, Assistant Vice President  
**Denise Bernier**, Electronic Banking Manager  
**Elizabeth Loughney**, Deposit Operations Manager  
**George Yakabusin**, Facilities Manager  
**Beth Munson**, Imaging Supervisor  
**Elaine Motichka**, Officer  
**Suzette Besciglia**, Officer

## INVESTOR RELATIONS

### FIDELITY D & D BANCORP, INC.

Blakely and Drinker Streets  
Dunmore, PA 18512  
(570) 342-8281

We are a public company whose stock is traded on the Over The Counter Bulletin Board (OTCBB) under the symbol FDBC.

### REGISTRAR AND TRANSFER AGENT

#### Shareholders services provided

- Stock transfer
- Dividend reinvestment plan
- Direct deposit of dividends
- Duplicate mailing notification

### REGISTRAR AND TRANSFER COMPANY

Attn: Investor Relations  
10 Commerce Drive  
Cranford, NJ 07016-3572  
(800) 368-5948  
info@rtco.com  
www.rtco.com

### SHAREHOLDER/INVESTOR INQUIRIES

Requests for information or assistance regarding Fidelity D & D Bancorp, Inc. stock should be directed to Ms. Barbara Shimkus in our Investor Relations Department at (570) 348-4357 or investor@fddbanc.com

### MARKET MAKERS

The following firms are believed to presently make a market in Fidelity D & D Bancorp, Inc. stock on the OTCBB

**Automated Trading Desk  
Financial Services, LLC**  
(843) 489-2000  
11 eWall Street  
Mount Pleasant, SC 29464

**Boening & Scattergood, Inc.**  
(610) 832-1212  
Four Tower Bridge  
200 Barr Harbor, Drive, Suite 300  
West Conshohocken, PA 19428

**Hudson Securities, Inc.**  
(201) 216-0100  
111 Town Square Plaza, Suite 1500A  
Jersey City, NJ 07310


**Knight Equity Markets, L.P.**  
(201) 557-6844  
545 Washington Boulevard  
Jersey City, NJ 07310

**Monroe Securities, Inc.**  
(312) 327-2530  
100 North Riverside Plaza, Suite 1620  
Chicago, IL 60606

**Pershing, LLC**  
(201) 413-2930  
One Pershing Plaza, Eighth Floor  
Jersey City, NJ 07399

**Stifel, Nicolaus and Company, Inc.**  
(973) 549-4000  
18 Columbia Turnpike, First Floor  
Florham Park NJ 07932

**UBS Securities, LLC**  
(203) 719-7448  
677 Washington Boulevard, Sixth Floor  
Stamford, CT 06901



The West Scranton office was designed to encourage our customers and friends to sit, have a coffee, utilize free wireless internet service, or research the latest information in planning for retirement. Our waiting area is furnished with comfortable seating, an internet cafe, and a children's play space.

# BRANCHES AND ATMS

## BRANCH AND ATM LOCATIONS

### Abington Office

1311 Morgan Highway  
Clarks Summit, PA 18411  
570-586-3212

### Downtown Scranton Office

139 Wyoming Avenue  
Scranton, PA 18503  
570-344-4994

### Eynon Office

511 Scranton-Carbondale Highway  
Eynon, PA 18403  
570-521-5000

### Fidelity Financial Center

338 North Washington Avenue  
Scranton, PA 18503  
570-504-8001

### Green Ridge Office

111 Green Ridge Street  
Scranton, PA 18509  
570-342-5532

### Keystone Industrial Park Office

1232 Keystone Industrial Park Road  
Dunmore, PA 18512  
570-348-4003

### Kingston Office

247 Wyoming Avenue  
Kingston, PA 18704  
570-338-0119

### Dunmore Office

Blakely & Drinker Streets  
Dunmore, PA 18512  
570-342-8281

### Moosic Office

4010 Birney Avenue  
Moosic, PA 18507  
570-504-0789

### Peckville Office

1598 Main Street  
Peckville, PA 18452  
570-483-3300

### West Pittston Office

801 Wyoming Avenue  
West Pittston, PA 18643  
570-908-0103

### West Scranton Office

400 South Main Avenue  
Scranton, PA 18504  
570-504-8180

## ATM ONLY LOCATIONS

### Marywood University

Nazareth Hall  
Scranton, PA 18509

### Marywood University

Regina Hall  
Scranton, PA 18509

### Snö Mountain Ski Lodge

1000 Montage Mountain Road  
Moosic, PA 18507

### T's Corner News

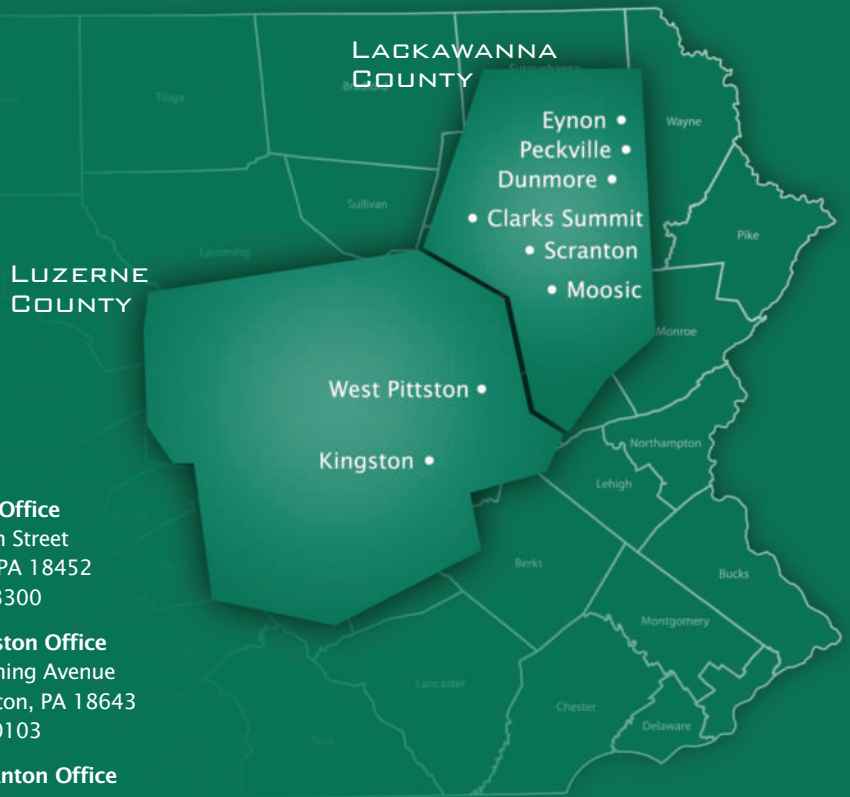
1000 Providence Road  
Scranton, PA 18508

### The Ice Box

3 West Olive Street  
Scranton, PA 18508

### The Shoppes at Montage

1035 Shoppes Boulevard  
Moosic, PA 18507



## TRUST DEPARTMENT

Personal and Corporate Trust,  
Estate Administration and  
Investment Services

### Dunmore Office

Blakely & Drinker Streets  
Dunmore, PA 18512  
570-504-2244

## FIDELITY ASSET MANAGEMENT

Full Brokerage and Insurance Services

### Dunmore Office

Blakely & Drinker Streets  
Dunmore, PA 18512  
570-504-2206

## CUSTOMER CARE CENTER

570-342-8281  
800-388-4380

# PRODUCTS AND SERVICES

## CONSUMER DEPOSIT PRODUCTS

- Choice Relationship Checking
- Money Market Accounts
- Optimum Choice Savings
- Statement Savings Accounts
- Scholar Savings Accounts
- Fixed Rate or Variable Rate IRA Certificates of Deposit
- Christmas and All Purpose Club Accounts
- Certificates of Deposit

## CONSUMER LOAN PRODUCTS

- Home Equity Loans
- Home Equity Line of Credit
- Mortgage Loans
- Construction Mortgages
- Auto Loans
- Personal Loans
- Student Loans
- Personal Line of Credit

## CONSUMER ELECTRONIC SERVICES

- Direct Deposit
- Fidelity Check Card
- Telephone Link
- On-Line Banking
- Web Bill Pay
- Electronic Statement Delivery

## BUSINESS DEPOSIT PRODUCTS AND SERVICES

- Free Business Checking
- Business Interest Checking
- Community First Non-Profit Checking
- Corporate Checking
- IOLTA Checking Accounts
- Fidelity Muni-Choice Checking
- Money Market Accounts
- Savings Accounts
- Certificates of Deposit
- Fidelity At Work Program

## BUSINESS LOAN PRODUCTS

- Commercial Loans
- Equipment Loans
- Lines of Credit
- Municipal Loans
- Community Development Loans
- Commercial/Equipment Leasing
- Commercial Mortgages
- Letters of Credit

## SPECIAL BUSINESS LOAN PROGRAMS

- SBA Loan Programs
- PEDFA Loans
- FHLB – BOB Program

## BUSINESS ELECTRONIC SERVICES

- Cash Manager
- Telephone Link
- On-Line Banking
- MasterCard®/Visa® Credit Card Processing
- Payroll Processing
- Business Check Card
- Business Line of Credit Card
- Remote Deposit
- Electronic Statement Delivery

## INVESTMENT SERVICES\*

- Retirement Planning
- College Funding
- Estate Planning
- Life Insurance
- Annuities
- Mutual Funds
- Stocks & Bonds

## TRUST SERVICES

- Corporate Trust Services
  - Bond Trustee
  - Paying Agent
  - Institutional Money Management
- Personal Trust
  - Revocable and Irrevocable Trusts
- Charitable Trusts
- Special Needs Trusts
- Testamentary Trusts
- Estate Settlement & Services
- Endowments
- Guardianships

## ADDITIONAL BANK SERVICES

- Acceptance of County Real Estate Taxes
- Acceptance of Tax Payments for Business
- Series "EE" and "I" U.S. Savings Bonds
- Money Orders, Certified Checks, and Cashier Checks
- Wire Transfer Services
- Safe Deposit Services
- Direct Deposit Services



This Annual Report may contain forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Actual results and trends could differ materially from those set forth in such statements due to various factors. These factors include the possibility that increased demand or prices for the company's financial services and products may not occur, changing economic, interest rate and competitive conditions, technological developments and other risks and uncertainties, including those detailed in the company's filings with the Securities and Exchange Commission.

\*Not FDIC insured. No Bank Guarantee. May Lose Value.

Anyone from business people to students and customers can grab a coffee, sandwich, or other snack at the café located within our West Scranton office.

*Fidelity* BANK  
DEPOSIT & DISCOUNT Member FDIC

800.388.4380 | [WWW.BANKATFIDELITY.COM](http://WWW.BANKATFIDELITY.COM)