



A Premier Supplier of Aircraft Structures and Systems



Canaccord Genuity 37th Annual Growth Conference

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NYSE American : CVU



Disclosure Statement

Forward-Looking Statements

This presentation contains forward-looking statements that involve risks and uncertainties. All statements, other than statements of historical fact, included in this presentation, including without limitation, statements regarding projections, future financing needs, and statements regarding future plans and objectives of the Company, are forward-looking statements. Words such as "believes," "expects," "anticipates," "intends," "plans," "estimates" and similar expressions are intended to identify forward-looking statements. These forward-looking statements are based upon the current expectations of management and certain assumptions that are subject to risks and uncertainties. Accordingly, there can be no assurance that such risks and uncertainties will not affect the accuracy of the forward-looking statements contained herein or that our actual results will not differ materially from the results anticipated in such forward-looking statements. Such factors include, but are not limited to, the following: the cyclical nature of the aerospace market, the level of U.S. defense spending, production rates for commercial and military aircraft programs, competitive pricing pressures, start-up costs for new programs, technology and product development risks and uncertainties, product performance, increasing consolidation of customers and suppliers in the aerospace industry and costs resulting from changes to and compliance with applicable regulatory requirements. The information contained in this presentation is qualified in its entirety by cautionary statements and risk factors disclosed in the Company's Securities and Exchange Commission filings, including its Annual Report on Form 10-K filed on March 8, 2017, available at <http://www.sec.gov>, and quarterly report on Form 10-Q filed on May 10, 2017 and August 9, 2017, available at <http://www.sec.gov>.

We caution readers not to place undue reliance on any forward-looking statements, which speak only as of the date hereof and for which the Company assumes no obligation to update or revise the forward-looking statements herein.

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Large and Diversified Backlog

\$394.8 million

- Defense backlog at \$314.3 million
- Substantial revenue visibility through 2021
- Multiple opportunities for replenishment through follow-on contracts

Improving Financial Performance (1H17 vs. 1H16)

- Revenue of \$36.8 million versus \$35.0 million
- EPS of \$0.23 versus \$(0.86)
- Cash flow from operations of \$(1.1) million versus \$(7.3) million
 - Generated positive operating cash flow of \$1.8 million in 2Q17 compared to \$(2.0) million in 2Q16

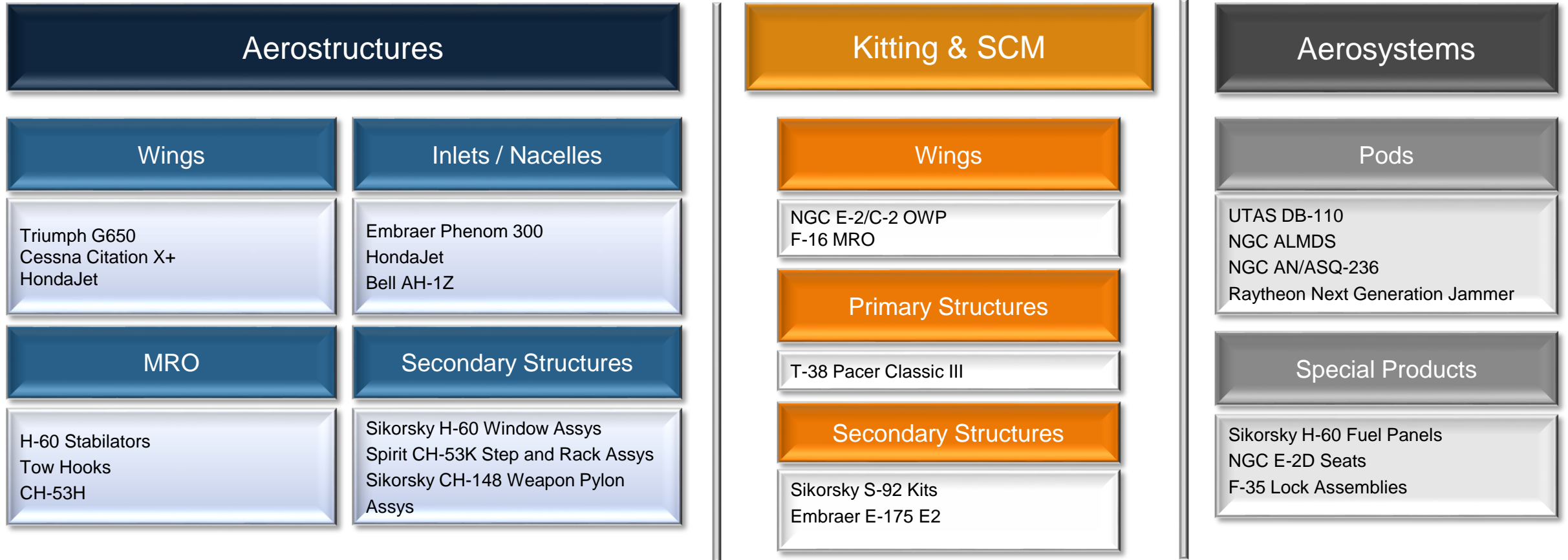
Improving Defense Outlook

- 2017 Omnibus Appropriations Bill provides defense spending certainty, funds key CPI Aero programs
- Administration and Congress indicate preference for further increased spending on defense
- Increasing spending internationally
- Increasing operating tempos for U.S. and Allied air forces

2017 Financial Guidance

Revenue	<ul style="list-style-type: none"> • \$82.5M – \$87.0M • Award of certain defense programs offer possibility for upside
Pre-tax Income	<ul style="list-style-type: none"> • \$8.1M - \$8.5M • Anticipated to be at high end of range
Effective Tax Rate	<ul style="list-style-type: none"> • Approximately 37%

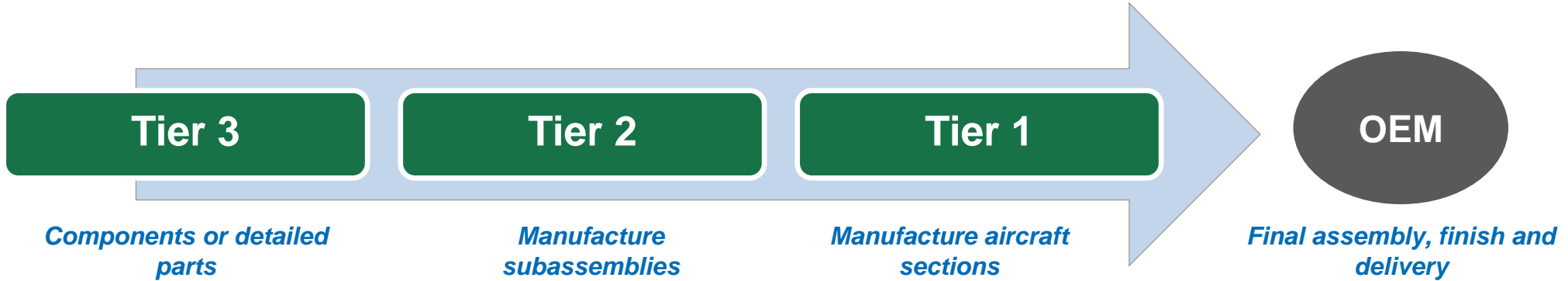
Manufacturer of aerospace structural assemblies and integrated systems for commercial and defense markets



NOT A PARTS MANUFACTURER TRYING TO MOVE UP THE VALUE-ADDED CHAIN
 USES SUPPLIERS TO MANUFACTURE 100% OF COMPONENTS

CPI Aero's Role Within Supply Chain

Goal: Maintain and Expand our Tier 1 Status



CPI Aero is....

Prime to:



Tier 1 to:



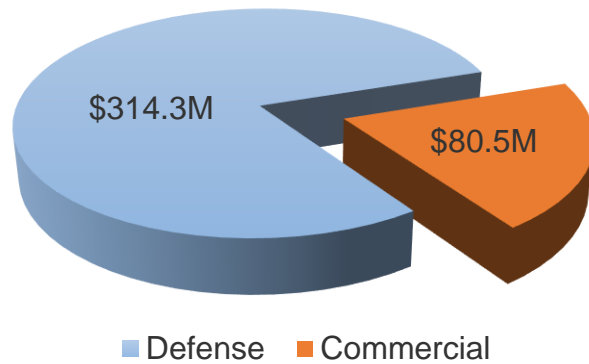
Tier 2 to:



Consolidated Backlog at 06/30/2017: \$394.8 Million*

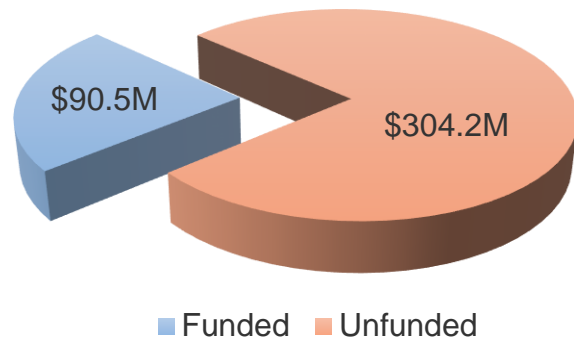
Defense Backlog at \$314.3 Million

Defense 80% / Commercial 20%



Funded 23% / Unfunded 77%

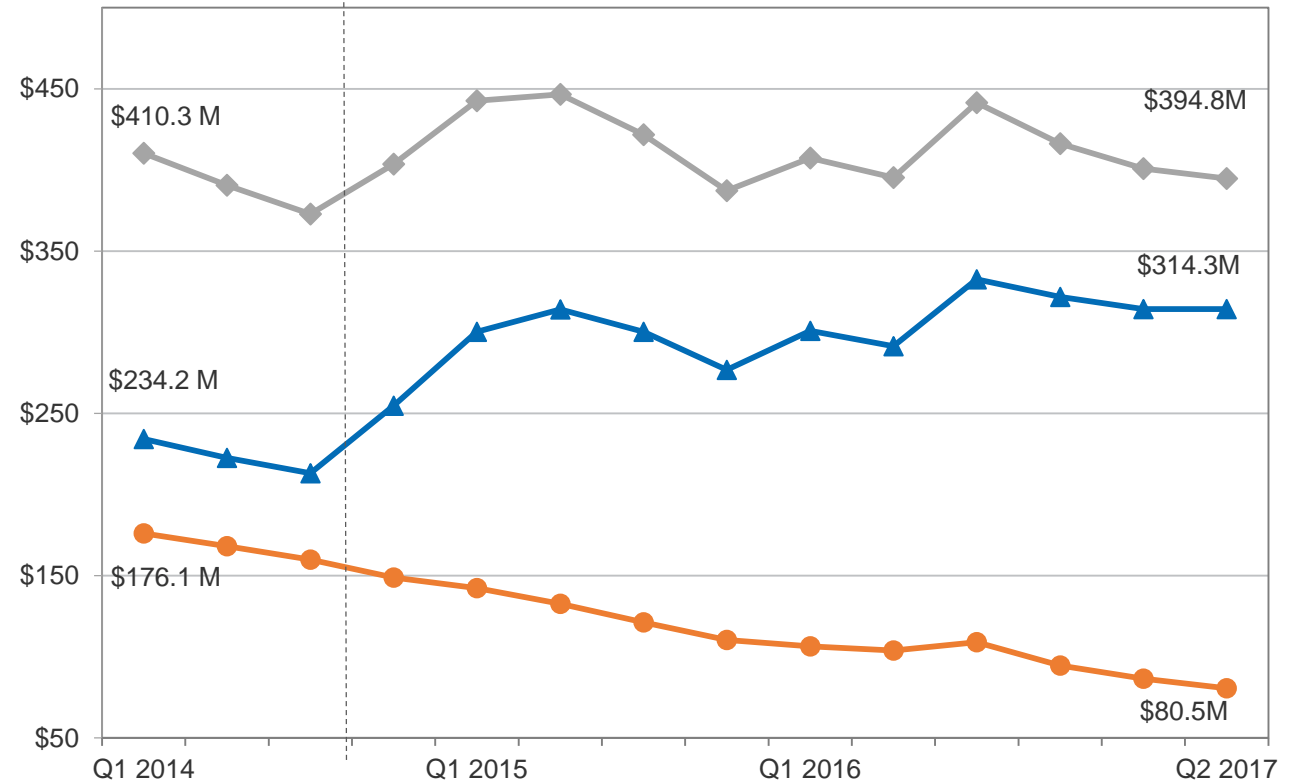
Unfunded backlog represents remaining potential value of long term agreements



2Q 2014 - 2Q 2017

Backlog (Defense/Commercial)

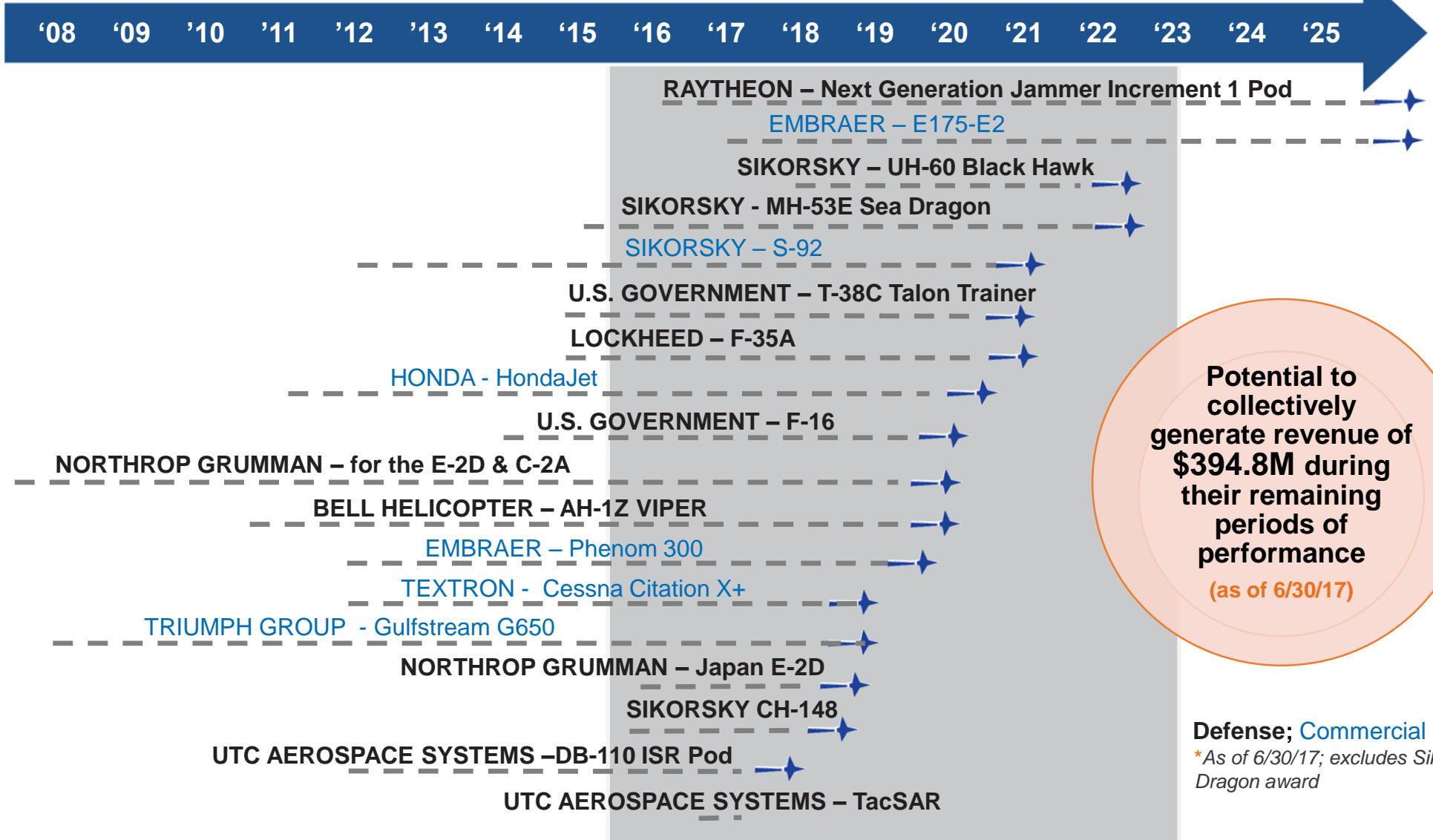
Commercial Defense Total Backlog



*Excludes Sikorsky MH-53E Sea Dragon award

Long-Term Visibility - Contracts

Firm, Funded Contracts Provide Long-Term Revenue Visibility and Operating Leverage



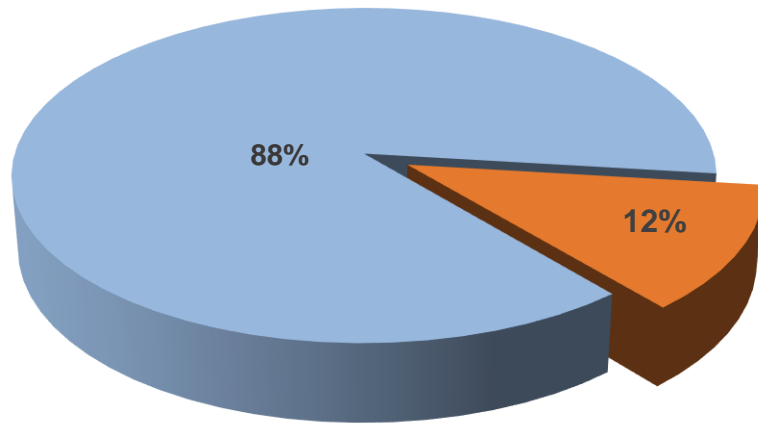
Potential to collectively generate revenue of \$394.8M during their remaining periods of performance (as of 6/30/17)

Defense; Commercial

*As of 6/30/17; excludes Sikorsky MH-53E Sea Dragon award

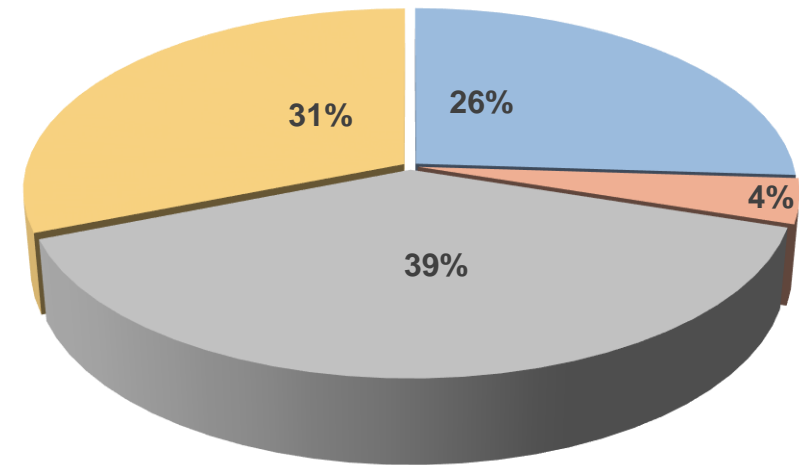
Virtually all bids are at the Prime Contractor or Tier 1 level

Defense opportunities are increasing



■ Defense ■ Commercial

Continued Diversification Across Product Categories



■ Kitting ■ MRO ■ Aerostructures ■ Aerosystems

Aerostructures

- Military Helos: CH-53K, V-280
- Various regional airliner and bizjet aircraft
- A-10 Wing Replacement Program (WRP)
- F-35
- MRO: F-16 service-life extension program (SLEP)
- Various Black Hawk components/structural repairs

Aerosystems

- Reconnaissance Pods
- Electronic Warfare Pods
- Advanced antenna system structural housing
- Missile launchers

Supply Chain Management/Kitting

- Various regional commercial aircraft (Tier 1 opportunity)
- Foreign sales of F-16 wing components
- Wet Outer Wing Panel kits for Japanese E-2D



CPI Aerostructures

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