# Section 1: 10-Q (10-Q)

# UNITED STATES
# SECURITIES AND EXCHANGE COMMISSION
**Washington, D.C. 20549**

# FORM 10-Q

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Quarterly Period Ended March 31, 2020**

**or**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Transition Period From ___________ To ____________**

**Commission File Number: 000-30421**

# HANMI FINANCIAL CORPORATION
**(Exact Name of Registrant as Specified in its Charter)**

| Delaware | 95-4788120 |
|---|---|
| (State or Other Jurisdiction of Incorporation or Organization) | (I.R.S. Employer Identification No.) |
| 3660 Wilshire Boulevard, Penthouse Suite A Los Angeles, California | 90010 |
| (Address of Principal Executive Offices) | (Zip Code) |

**(213) 382-2200**
**(Registrant's Telephone Number, Including Area Code)**

**Not Applicable**
**(Former Name, Former Address and Former Fiscal Year, If Changed Since Last Report)**

**Securities Registered Pursuant to Section 12(b) of the Act:**

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|---|---|---|
| Common Stock, $0.001 par value | HAFC | Nasdaq Global Select Market |

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|---|---|---|---|
| Large accelerated filer | ☒ | Accelerated filer | ☐ |
| Non-accelerated filer | ☐ | Smaller reporting company | ☐ |
| | | Emerging Growth Company | ☐ |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

As of May 1, 2020, there were 30,617,066 outstanding shares of the Registrant's Common Stock.

**Hanmi Financial Corporation and Subsidiaries Quarterly Report on Form 10-Q**
**Three Months Ended March 31, 2020**

**Table of Contents**

**Part I – Financial Information**


| | | |
|---|---|---|
| **Item 1.** | **Financial Statements** | 3 |
| | *Consolidated Balance Sheets at March 31, 2020 (unaudited) and December 31, 2019* | 3 |
| | *Consolidated Statements of Income (Unaudited)* | 4 |
| | *Consolidated Statements of Comprehensive Income (Unaudited)* | 5 |
| | *Consolidated Statements of Changes in Stockholders' Equity (Unaudited)* | 6 |
| | *Consolidated Statements of Cash Flows (Unaudited)* | 7 |
| | *Notes to Consolidated Financial Statements (Unaudited)* | 8 |
| **Item 2.** | **Management's Discussion and Analysis of Financial Condition and Results of Operations** | 36 |
| **Item 3.** | **Quantitative and Qualitative Disclosures About Market Risk** | 55 |
| **Item 4.** | **Controls and Procedures** | 56 |


**Part II – Other Information**


| | | |
|---|---|---|
| **Item 1.** | **Legal Proceedings** | 57 |
| **Item 1A.** | **Risk Factors** | 57 |
| **Item 2.** | **Unregistered Sales of Equity Securities and Use of Proceeds** | 58 |
| **Item 3.** | **Defaults Upon Senior Securities** | 58 |
| **Item 4.** | **Mine Safety Disclosures** | 58 |
| **Item 5.** | **Other Information** | 58 |
| **Item 6.** | **Exhibits** | 59 |
| **Signatures** | | 60 |

## Part I — Financial Information

**Item 1. Financial Statements**

**Hanmi Financial Corporation and Subsidiaries**
**Consolidated Balance Sheets (Unaudited)**
*(in thousands, except share data)*

| | March 31, 2020 | December 31, 2019 |
|---|---|---|
| **Assets** | | |
| Cash and due from banks | $ 290,546 | $ 121,678 |
| Securities available for sale, at fair value (amortized cost of $605,530, as of March 31, 2020 and $629,725 as of December 31, 2019) | 622,206 | 634,477 |
| Loans held for sale, at the lower of cost or fair value | — | 6,020 |
| Loans receivable, net of allowance for credit losses of $66,500 as of March 31, 2020 and $61,408 as of December 31, 2019 | 4,477,136 | 4,548,739 |
| Accrued interest receivable | 11,536 | 11,742 |
| Premises and equipment, net | 26,374 | 26,070 |
| Customers' liability on acceptances | 102 | 66 |
| Servicing assets | 6,727 | 6,956 |
| Goodwill and other intangible assets, net | 11,808 | 11,873 |
| Federal Home Loan Bank ("FHLB") stock, at cost | 16,385 | 16,385 |
| Income tax assets | 39,445 | 36,787 |
| Bank-owned life insurance | 53,058 | 52,782 |
| Prepaid expenses and other assets | 62,367 | 64,609 |
| **Total assets** | **$ 5,617,690** | **$ 5,538,184** |
| **Liabilities and Stockholders' Equity** | | |
| Liabilities: | | |
| Deposits: | | |
| Noninterest-bearing | $ 1,366,270 | $ 1,391,624 |
| Interest-bearing | 3,215,797 | 3,307,338 |
| Total deposits | 4,582,068 | 4,698,962 |
| Accrued interest payable | 9,693 | 11,215 |
| Bank's liability on acceptances | 102 | 66 |
| FHLB borrowings | 300,000 | 90,000 |
| Subordinated debentures ($126,800 face amount less unamortized discount and debt issuance costs of $8,277) | 118,523 | 118,377 |
| Accrued expenses and other liabilities | 54,347 | 56,297 |
| **Total liabilities** | **5,064,732** | **4,974,917** |
| Stockholders' equity: | | |
| Preferred Stock, $0.001 par value; authorized 10,000,000 shares; no shares issued as of March 31, 2020 and December 31, 2019 | — | — |
| Common stock, $0.001 par value; authorized 62,500,000 shares; issued 33,448,214 shares (30,622,741 shares outstanding) as of March 31, 2020 and issued 33,475,402 shares (30,799,624 shares outstanding) as of December 31, 2019 | 33 | 33 |
| Additional paid-in capital | 576,585 | 575,816 |
| Accumulated other comprehensive income, net of tax expense of $4,809 as of March 31, 2020 and $1,370 as of December 31, 2019 | 11,867 | 3,382 |
| Retained earnings | 83,355 | 100,551 |
| Less treasury stock; 2,825,473 shares as of March 31, 2020 and 2,675,778 shares as of December 31, 2019 | (118,882) | (116,515) |
| **Total stockholders' equity** | **552,958** | **563,267** |
| **Total liabilities and stockholders' equity** | **$ 5,617,690** | **$ 5,538,184** |

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Hanmi Financial Corporation and Subsidiaries**
**Consolidated Statements of Income (Unaudited)**
*(in thousands, except share and per share data)*

| | Three Months Ended March 31, | |
|---|---|---|
| | **2020** | **2019** |
| Interest and dividend income: | | |
| Interest and fees on loans receivable | $ 54,648 | $ 58,334 |
| Interest on securities | 3,655 | 3,456 |
| Dividends on FHLB stock | 289 | 289 |
| Interest on deposits in other banks | 333 | 335 |
| Total interest and dividend income | 58,925 | 62,414 |
| Interest expense: | | |
| Interest on deposits | 12,742 | 15,683 |
| Interest on borrowings | 496 | 71 |
| Interest on subordinated debentures | 1,712 | 1,772 |
| Total interest expense | 14,950 | 17,526 |
| Net interest income before credit loss expense | 43,975 | 44,888 |
| Credit loss expense | 15,739 | 1,117 |
| Net interest income after credit loss expense | 28,236 | 43,771 |
| Noninterest income: | | |
| Service charges on deposit accounts | 2,400 | 2,358 |
| Trade finance and other service charges and fees | 986 | 1,124 |
| Gain on sale of Small Business Administration ("SBA") loans | 1,154 | 926 |
| Net gain on sales of securities | — | 725 |
| Other operating income | 1,683 | 1,121 |
| Total noninterest income | 6,223 | 6,254 |
| Noninterest expense: | | |
| Salaries and employee benefits | 17,749 | 15,738 |
| Occupancy and equipment | 4,475 | 4,521 |
| Data processing | 2,669 | 2,083 |
| Professional fees | 1,915 | 1,649 |
| Supplies and communications | 781 | 844 |
| Advertising and promotion | 734 | 760 |
| Other operating expenses | 2,745 | 3,470 |
| Total noninterest expense | 31,068 | 29,065 |
| Income before tax | 3,391 | 20,960 |
| Income tax expense | 1,041 | 6,288 |
| **Net income** | **$ 2,350** | **$ 14,672** |
| Basic earnings per share | $ 0.08 | $ 0.48 |
| Diluted earnings per share | $ 0.08 | $ 0.48 |
| Weighted-average shares outstanding: | | |
| Basic | 30,469,022 | 30,667,378 |
| Diluted | 30,472,899 | 30,720,772 |

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Hanmi Financial Corporation and Subsidiaries**
**Consolidated Statements of Comprehensive Income (Unaudited)**
*(in thousands)*

| | Three Months Ended March 31, | |
|---|---|---|
| | **2020** | **2019** |
| **Net income** | **$ 2,350** | **$ 14,672** |
| Other comprehensive income, net of tax: | | |
| Unrealized gain on securities: | | |
| Unrealized holding gain arising during period | 11,924 | 6,619 |
| Less: reclassification adjustment for net gain included in net income | — | (725) |
| Income tax expense related to items of other comprehensive income | (3,439) | (1,697) |
| Other comprehensive income, net of tax | 8,485 | 4,197 |
| **Comprehensive income** | **$ 10,835** | **$ 18,869** |

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

## Hanmi Financial Corporation and Subsidiaries
## Consolidated Statements of Changes in Stockholders' Equity (Unaudited)
*(in thousands, except share data)*

| | Common Stock - Number of Shares | | | Stockholders' Equity | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | Shares Issued | Treasury Shares | Shares Outstanding | Common Stock | Additional Paid-in Capital | Accumulated Other Comprehensive Income (Loss) | Retained Earnings | Treasury Stock, at Cost | Total Stockholders' Equity |
| **Balance at January 1, 2019** | **33,202,369** | **(2,273,932)** | **30,928,437** | **$ 33** | **$ 569,712** | **$ (6,079)** | **$ 97,539** | **$ (108,637)** | **$ 552,568** |
| Stock options exercised | 650 | — | 650 | — | 8 | — | — | — | 8 |
| Restricted stock awards, net of forfeitures | (49,131) | — | (49,131) | — | — | — | — | — | — |
| Share-based compensation expense | — | — | — | — | 712 | — | — | — | 712 |
| Restricted stock surrendered due to employee tax liability | — | (19,423) | (19,423) | — | — | — | — | (425) | (425) |
| Cash dividends declared (common stock, $0.24/share) | — | — | — | — | — | — | (7,440) | — | (7,440) |
| Net income | — | — | — | — | — | — | 14,672 | — | 14,672 |
| Change in unrealized gain (loss) on securities available for sale, net of income taxes | — | — | — | — | — | 4,197 | — | — | 4,197 |
| **Balance at March 31, 2019** | **33,153,888** | **(2,293,355)** | **30,860,533** | **$ 33** | **$ 570,432** | **$ (1,882)** | **$ 104,771** | **$ (109,062)** | **$ 564,292** |
| | | | | | | | | | |
| **Balance at January 1, 2020** | **33,475,402** | **(2,675,778)** | **30,799,624** | **$ 33** | **$ 575,816** | **$ 3,382** | **$ 100,551** | **$ (116,515)** | **$ 563,267** |
| Adjustment related to adopting of new accounting standards ASU 2016-13 (See Notes 1 and 3) | — | — | — | — | — | — | (12,167) | — | (12,167) |
| **Adjusted balance at January 1, 2020** | 33,475,402 | (2,675,778) | 30,799,624 | 33 | 575,816 | 3,382 | 88,385 | (116,515) | 551,101 |
| Restricted stock awards, net of forfeitures | (27,188) | — | (27,188) | — | — | — | — | — | — |
| Share-based compensation expense | — | — | — | — | 769 | — | — | — | 769 |
| Restricted stock surrendered due to employee tax liability | — | (14,295) | (14,295) | — | — | — | — | (171) | (171) |
| Repurchase of common stock | — | (135,400) | (135,400) | — | — | — | — | (2,196) | (2,196) |
| Cash dividends declared (common stock, $0.24/share) | — | — | — | — | — | — | (7,380) | — | (7,380) |
| Net income | — | — | — | — | — | — | 2,350 | — | 2,350 |
| Change in unrealized gain (loss) on securities available for sale, net of income taxes | — | — | — | — | — | 8,485 | — | — | 8,485 |
| **Balance at March 31, 2020** | **33,448,214** | **(2,825,473)** | **30,622,741** | **$ 33** | **$ 576,585** | **$ 11,867** | **$ 83,355** | **$ (118,882)** | **$ 552,958** |

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Hanmi Financial Corporation and Subsidiaries**
**Consolidated Statements of Cash Flows (Unaudited)**
*(in thousands)*

| | Three Months Ended March 31, | |
|---|---|---|
| | **2020** | **2019** |
| **Cash flows from operating activities:** | | |
| **Net income** | **$ 2,350** | **$ 14,672** |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 2,317 | 2,622 |
| Share-based compensation expense | 769 | 712 |
| Credit loss expense | 15,739 | 1,117 |
| Gain on sales of securities | — | (725) |
| Gain on sales of SBA loans | (1,154) | (926) |
| Origination of SBA loans held for sale | (12,197) | (13,223) |
| Proceeds from sales of SBA loans | 19,366 | 16,608 |
| Change in bank-owned life insurance | (276) | (280) |
| Change in prepaid expenses and other assets | (4,905) | 1,671 |
| Change in income tax assets | 4,098 | — |
| Change in accrued expenses and other liabilities | (1,846) | 185 |
| **Net cash provided by operating activities** | **24,262** | **22,433** |
| **Cash flows from investing activities:** | | |
| Purchases of securities available for sale | (26,423) | (130,550) |
| Proceeds from matured, called and repayment of securities | 49,987 | 20,544 |
| Proceeds from sales of securities available for sale | — | 69,187 |
| Purchases of premises and equipment | (1,244) | (1,444) |
| Proceeds from disposition of premises and equipment | 44 | — |
| Change in loans receivable, excluding purchases | 38,884 | 24,201 |
| **Net cash provided by (used in) investing activities** | **61,248** | **(18,062)** |
| **Cash flows from financing activities:** | | |
| Change in deposits | (116,894) | 72,940 |
| Change in overnight borrowings | 135,000 | (55,000) |
| Proceeds from borrowings | 75,000 | — |
| Proceeds from exercise of stock options | — | 8 |
| Cash paid for surrender of vested shares due to employee tax liability | (171) | (425) |
| Repurchase of common stock | (2,196) | — |
| Cash dividends paid | (7,380) | (7,440) |
| **Net cash provided by financing activities** | **83,359** | **10,083** |
| **Net increase in cash and due from banks** | **168,869** | **14,454** |
| Cash and due from banks at beginning of year | 121,678 | 155,376 |
| **Cash and due from banks at end of period** | **$ 290,546** | **$ 169,830** |
| | | |
| **Supplemental disclosures of cash flow information:** | | |
| Interest expense paid | $ 16,472 | $ 14,304 |
| Income taxes paid | $ 93 | $ 88 |
| Non-cash activities: | | |
| Income tax (expense) benefit related to items of other comprehensive income | $ (3,439) | $ (1,697) |
| Change in unrealized (gain) loss in accumulated other comprehensive income | $ (11,924) | $ (5,894) |
| Change in right-of-use asset obtained in exchange for lease liability | $ 1,287 | $ 40,909 |

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

## Note 1 — Organization and Basis of Presentation

Hanmi Financial Corporation ("Hanmi Financial," the "Company," "we," "us" or "our") is a bank holding company whose primary subsidiary is Hanmi Bank (the "Bank"). Our primary operations are related to traditional banking activities, including the acceptance of deposits and the lending and investing of money through the operation of the Bank.

In management's opinion, the accompanying unaudited consolidated financial statements of Hanmi Financial and its subsidiaries reflect all adjustments of a normal and recurring nature that are necessary for a fair presentation of the results for the interim period ended March 31, 2020, but are not necessarily indicative of the results that will be reported for the entire year or any other interim period. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") have been condensed or omitted. The unaudited consolidated financial statements are prepared in conformity with GAAP and in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. The interim information should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2019 (the "2019 Annual Report on Form 10-K").

The preparation of interim unaudited consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions affect the amounts reported in the unaudited financial statements and disclosures provided, and actual results could differ.

Descriptions of our significant accounting policies are included in Note 1 **-** Summary of Significant Accounting Policies in the Notes to Consolidated Financial Statements in the 2019 Annual Report on Form 10-K.

**FASB ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments***, On January 1, 2020, the Company adopted ASU 2016-13 Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which replaces the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss (CECL) methodology. The measurement of expected credit losses under the CECL methodology is applicable to financial assets measured at amortized cost, including loan receivables and held-to-maturity debt securities. It also applies to off-balance sheet credit exposures not accounted for as insurance (loan commitments, standby letters of credit, financial guarantees, and other similar instruments) and net investments in leases recognized by a lessor in accordance with Topic 842 on leases. In addition, ASU 2016-13 made changes to the accounting for available-for sale debt securities.

The Company adopted ASU 2016-13 using the prospective transition approach for debt securities for which other-than-temporary impairment had been recognized prior to January 1, 2020. However, the Company had no securities with other-than-temporary impairment as of December 31, 2019, and as a result there was no effect on the balance sheet related to securities from the adoption of ASU 2016-13. As a result, the amortized cost basis remains the same before and after the effective date of ASU 2016-13. The Company also reviewed the credit quality of its available-for-sale debt securities as of March 31, 2020 and recognizing that all securities were either U.S. Treasury, U.S. government agency, or U.S. government sponsored agencies obligations did not identify any impairment within the portfolio which would require an allowance for credit losses to be established during the three-month period ended March 31, 2020.

The Company adopted CECL as of January 1, 2020 using the modified retrospective approach and by leveraging three loss rate methodologies across the Bank's four major loan segments (real estate loans, commercial and industrial loans, leases receivable, and consumer loans). Risk documentation, policies and procedures associated with CECL to support the ongoing estimation activities and the continuous assessment of risks related to the model, its methodologies, and data governance was also devised.

The adoption resulted in a $17.4 million increase to the beginning balance of the allowance for credit losses, a $0.3 million decrease to the beginning balance of the allowance for off-balance sheet items, and an after-tax charge of $12.2 million to the beginning balance of retained earnings.

According to ASU 2016-13, the Bank is required to measure its expected credit losses of financial assets on a collective (pool) basis when similar risk characteristic(s) exist. The Bank segments the loans primarily by loan types, considering that the same type of loans share considerable similar risk characteristics, including the collateral type, loan purpose, contract term, amortization and payment structure.

The Company measures expected credit losses of financial assets on a collective (pool) basis, when the financial assets share similar risk characteristics. Depending on the nature of the pool of financial assets with similar risk characteristics, the Company uses a discounted cash flow ("DCF") method, Probability of Default / Loss Given Default method ("PD/LGD"), or a Weighted Average Remaining Maturity ("WARM") method to estimate expected credit losses.

The Company's methodologies for estimating the allowance for credit losses consider available relevant information about the collectability of cash flows, including information about past events, current conditions, and reasonable and supportable forecasts. The methodologies apply historical loss information, adjusted for asset-specific characteristics, economic conditions at the measurement date, and forecasts about future economic conditions expected to exist through the contractual lives of the financial assets that are reasonable and supportable, to the identified pools of financial assets with similar risk characteristics for which the historical loss experience was observed. The Company's methodologies revert back to historical loss information on a straight-line basis over twelve quarters when it can no longer develop reasonable and supportable forecasts.

The Company has disaggregated the portfolios of financial assets into the following material segments of like-kind loans or leases with similar risk characteristics using the following methodologies:

The Company used the discounted cash flow (DCF) method to estimate allowances for credit losses for the commercial property, construction, and residential real estate loan portfolios, the commercial and industrial loan portfolio, and the consumer loan portfolio. For all loan pools utilizing the DCF method, the Company utilizes and forecasts the national unemployment rate as the primary loss driver. The Company also utilizes and forecasts either the annualized average return rate from the National Council of Real Estate Investment Fiduciaries (NCREIF) Property Index for commercial real estate loans or the one-year percentage change in the S&P/Case-Shiller U.S National Home Price Index (NHPI) for residential real estate loans as a second loss driver depending on the nature of the underlying loan pool and how well that loss driver correlates to expected future losses.

For all DCF models at March 31, 2020, the Company determined that four-quarters represents a reasonable and supportable forecast period and reverts back to a historical loss rate over twelve quarters on a straight-line basis. As of and for the quarter ended March 31, 2020, the Company leverages economic projections from the quarterly Federal Open Market Committee (FOMC) and the Federal Reserve Economic Database (FRED) to inform its loss driver forecasts over the four-quarter forecast period. For each of these loan segments, the Company applies an expected loss ratio based on the discounted cash flows adjusted as appropriate for qualitative factors. Qualitative loss factors are based on the Company's judgment of company, market, industry or business specific data, changes the in underlying loan composition of specific portfolios, trends relating to credit quality, delinquency, nonperforming and adversely rated loans, and reasonable and supportable forecasts of economic conditions.

The Company used the Probability of Default/Loss Given Default (PD/LGD) method for the SBA portfolio to accommodate the unique nature of these loans. Although the PD/LGD methodology is an element of the DCF model, the stand-alone PD/LGD methodology minimizes complications related to the characteristics of SBA loans. A uniqueness of the SBA portfolio is that the U.S. Small Business Administration policy requires servicers to undertake all reasonable collection efforts before charging-off the loan. As a result, the recovery rate for SBA loans tend to be more volatile and not intuitively correlated to economic factors.

The Company used a Weighted Average Remaining Maturity (WARM) method to estimate expected credit losses for equipment financing agreements or the equipment lease receivables portfolio. The Company applied an expected loss ratio based on internal historical losses adjusted as appropriate for qualitative factors. The Company's evaluation of market, industry or business specific data, changes in the underlying portfolio composition, trends relating to credit quality, delinquency, nonperforming and adversely rated leases, and reasonable and supportable forecasts of economic conditions inform the estimate of qualitative factors.

As allowed by ASU 2016-13, the Company elected to maintain pools of loans accounted for under ASC 310-30. In accordance with the standard, management did not reassess whether modifications to individual acquired financial assets accounted for in pools were troubled debt restructurings as of the date of adoption.

The Company estimates the allowance for credit losses on loans based on the underlying assets' amortized cost basis, which is the amount at which the financing receivable is originated or acquired, adjusted for applicable accretion or amortization of premium, discount, and net deferred fees or costs, collection of cash, and charge-offs. In the event that collection of principal becomes uncertain, the Company has policies in place to reverse accrued interest in a timely manner. Therefore, the Company has made a policy election to exclude accrued interest from the measurement of allowance for credit losses.

Expected credit losses are reflected in the allowance for credit losses through a charge to credit loss expense. When the Company deems all or a portion of a financial asset to be uncollectible, the appropriate amount is written off and the allowance for credit losses is reduced by the same amount. The Company applies judgment to determine when a financial asset is deemed uncollectible; however, generally speaking, an asset will be considered uncollectible no later than when all efforts at collection have been exhausted. Subsequent recoveries, if any, are credited to the allowance for credit losses when received.

The following table illustrates the allowance for credit losses and the related impact under ASU 2016-13 to the Company as of January 1, 2020.

| | As Reported Under ASU 2016-13 | Pre-ASU 2016-13 Adoption | Impact of ASU 2016-13 Adoption |
|---|---|---|---|
| Real estate loans: | | | |
| Commercial property | | | |
| Retail | $ 6,785 | $ 4,911 | $ 1,873 |
| Hospitality | 12,387 | 6,686 | 5,702 |
| Other | 13,415 | 8,060 | 5,355 |
| Total commercial property loans | 32,587 | 19,657 | 12,930 |
| Construction loans | 15,590 | 15,003 | 587 |
| Residential property loans | 2,150 | 1,695 | 455 |
| Total real estate loans | 50,327 | 36,355 | 13,972 |
| Commercial and industrial loans: | | | |
| Commercial term loans | 12,175 | 14,077 | (1,903) |
| Commercial lines of credit | 1,358 | 1,887 | (529) |
| International loans | 176 | 242 | (65) |
| Total commercial loans | 13,709 | 16,206 | (2,497) |
| Leases receivable | 14,669 | 8,767 | 5,902 |
| Consumer loans | 135 | 80 | 55 |
| **Allowance for credit losses on loans receivable** | **$ 78,841** | **$ 61,408** | **$ 17,433** |
| | | | |
| **Allowance for credit losses on off-balance sheet items** | **$ 2,062** | **$ 2,398** | **$ (336)** |

**FASB ASU 2017-04,** ***Intangibles-Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment***, Effective January 1, 2020, the Company adopted this standard, which simplifies the subsequent measurement of goodwill impairment by eliminating the requirement to calculate the implied fair value of goodwill (i.e., the current Step 2 of the goodwill impairment test) to measure a goodwill impairment charge. Under this ASU, the impairment test is simply the comparison of the fair value of a reporting unit with its carrying amount (the current Step 1), with the impairment charge being the deficit in fair value but not exceeding the total amount of goodwill allocated to that reporting unit. The simplified one-step impairment test applies to all reporting units (including those with zero or negative carrying amounts). An entity was to apply the amendments in this ASU on a prospective basis and was required to disclose the nature of and reason for the change in accounting principle upon transition. The Company's goodwill arose from the purchase of an equipment leasing portfolio in 2017. The equipment leasing portfolio has grown since acquisition, and the Company has concluded no impairment has occurred.

**Note 2 — Securities**

The following is a summary of securities available for sale as of the dates indicated:

| | Amortized Cost | Gross Unrealized Gain | Gross Unrealized Loss | Estimated Fair Value |
|---|---|---|---|---|
| | | *(in thousands)* | | |
| **March 31, 2020** | | | | |
| U.S. Treasury securities | $ 24,988 | $ 420 | $ — | $ 25,408 |
| U.S. government agency and sponsored agency obligations: | | | | |
| Mortgage-backed securities | 413,350 | 12,023 | (17) | $ 425,356 |
| Collateralized mortgage obligations | 150,950 | 3,890 | (15) | 154,825 |
| Debt securities | 16,242 | 375 | — | 16,617 |
| Total U.S. government agency and sponsored agency obligations | 580,542 | 16,288 | (32) | 596,798 |
| **Total securities available for sale** | **$ 605,530** | **$ 16,708** | **$ (32)** | **$ 622,206** |
| **December 31, 2019** | | | | |
| U.S. Treasury securities | $ 34,947 | $ 259 | $ — | 35,206 |
| U.S. government agency and sponsored agency obligations: | | | | |
| Mortgage-backed securities | 406,813 | 4,334 | (347) | $ 410,800 |
| Collateralized mortgage obligations | 164,232 | 792 | (432) | 164,592 |
| Debt securities | 23,733 | 168 | (22) | 23,879 |
| Total U.S. government agency and sponsored agency obligations | 594,778 | 5,294 | (801) | 599,271 |
| **Total securities available for sale** | **$ 629,725** | **$ 5,553** | **$ (801)** | **$ 634,477** |

The amortized cost and estimated fair value of securities as of March 31, 2020, by contractual or expected maturity, are shown below. Collateralized mortgage obligations are included in the table shown below based on their expected maturities. All other securities are included based on their contractual maturities.

| | Available for Sale | |
|---|---|---|
| | Amortized Cost | Estimated Fair Value |
| | *(in thousands)* | |
| Within one year | $ 25,583 | $ 25,700 |
| Over one year through five years | 160,801 | 164,775 |
| Over five years through ten years | 172,537 | 178,879 |
| Over ten years | 246,610 | 252,851 |
| **Total** | **$ 605,530** | **$ 622,206** |

CECL (ASU 2016-13) requires the Company to assess its available-for-sales securities portfolio for impairment on an at least quarterly basis. The Company performed an impairment assessment of the Bank's investment in debt securities in accordance with this standard. This assessment took into account the credit quality of these debt securities and determined that since all were U.S. Treasury obligations, U.S. government agency securities, and U.S. government sponsored agency securities, they all have the backing of the U.S. government, and thus no credit impairment is expected.

Gross unrealized losses on securities available for sale, the estimated fair value of the related securities and the number of securities aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows as of March 31, 2020 and December 31, 2019:

| | Holding Period | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | Less than 12 Months | | | 12 Months or More | | | Total | | |
| | Gross Unrealized Loss | Estimated Fair Value | Number of Securities | Gross Unrealized Loss | Estimated Fair Value | Number of Securities | Gross Unrealized Loss | Estimated Fair Value | Number of Securities |
| | *(in thousands, except number of securities)* | | | | | | | | |
| **March 31, 2020** | | | | | | | | | |
| U.S. government agency and sponsored agency obligations: | | | | | | | | | |
| Mortgage-backed securities | $ (16) | $ 11,626 | 3 | $ (1) | $ 1 | 1 | (17) | 11,627 | 4 |
| Collateralized mortgage obligations | (14) | 1,250 | 1 | (1) | 350 | 1 | (15) | 1,600 | 2 |
| Total U.S. government agency and sponsored agency obligations | (30) | 12,876 | 4 | (2) | 351 | 2 | (32) | 13,227 | 6 |
| **Total** | **$ (30)** | **$ 12,876** | **4** | **$ (2)** | **$ 351** | **2** | **$ (32)** | **$ 13,227** | **6** |
| **December 31, 2019** | | | | | | | | | |
| U.S. government agency and sponsored agency obligations: | | | | | | | | | |
| Mortgage-backed securities | $ (186) | $ 51,261 | 17 | $ (161) | $ 18,757 | 14 | $ (347) | $ 70,018 | 31 |
| Collateralized mortgage obligations | (112) | 41,419 | 14 | (320) | 39,936 | 36 | (432) | 81,355 | 50 |
| Debt securities | (20) | 8,235 | 2 | (3) | 2,997 | 1 | (22) | 11,233 | 3 |
| Total U.S. government agency and sponsored agency obligations | (318) | 100,916 | 33 | (483) | 61,690 | 51 | (801) | 162,606 | 84 |
| **Total** | **$ (318)** | **$ 100,916** | **33** | **$ (483)** | **$ 61,690** | **51** | **$ (801)** | **$ 162,606** | **84** |

The unrealized losses in the U.S. government agency and sponsored agency obligations, as it relates to mortgage-backed securities and in the collateralized mortgage obligation securities were caused by fluctuations in interest rates. These securities are not deemed to have credit risk due to their long history with no credit losses, and the explicit guarantee of the U.S. government of timely payment of principal and interest to investors. The Company does not intend to sell the securities and it is not more likely than not that it will be required to sell them before recovery of their amortized cost.

Realized gains and losses on sales of securities and proceeds from sales of securities were as follows for the periods indicated:

| | Three Months Ended March 31, | |
|---|---|---|
| | 2020 | 2019 |
| | *(in thousands)* | |
| Gross realized gains on sales of securities | $ — | $ 725 |
| Gross realized losses on sales of securities | — | — |
| **Net realized gains on sales of securities** | **$ —** | **$ 725** |
| Proceeds from sales of securities | $ — | 69,187 |

During the three months ended March 31, 2020, there were no securities sales transactions. During the three months ended March 31, 2019, there was $725,000 in net gains in earnings resulting from the sale of securities. A net unrealized loss of $206,000 related to these securities had previously been recorded in accumulated other comprehensive income as of the beginning of the period in 2019.

Securities available for sale with market values of $52.7 million and $30.0 million as of March 31, 2020 and 2019, respectively, were pledged to secure public deposits and for other purposes as required or permitted by law.

**Note 3 — Loans**

**Loans Receivable**

Loans consisted of the following as of the dates indicated:

| | March 31, 2020 | December 31, 2019 |
|---|---|---|
| | (in thousands) | |
| Real estate loans: | | |
| Commercial property | | |
| Retail | $ 818,045 | 869,302 |
| Hospitality | 884,511 | 922,288 |
| Other [(1)] | 1,420,824 | 1,358,432 |
| Total commercial property loans | 3,123,380 | 3,150,022 |
| Construction | 63,809 | 76,455 |
| Residential property | 379,116 | 402,028 |
| Total real estate loans | 3,566,305 | 3,628,505 |
| Commercial and industrial loans | 472,714 | 484,093 |
| Leases receivable | 492,527 | 483,879 |
| Consumer loans [(2)] | 12,090 | 13,670 |
| **Loans receivable** | **4,543,636** | **4,610,147** |
| Allowance for credit losses | (66,500) | (61,408) |
| **Loans receivable, net** | **$ 4,477,136** | **$ 4,548,739** |

[(1)] *Includes, among other types, mixed-use, apartment, office, industrial, gas stations, faith-based facilities and warehouse; all other property types represent less than one percent of total loans receivable.*

[(2)] *Consumer loans include home equity lines of credit of $7.5 million and $8.2 million as of March 31, 2020 and December 31, 2019, respectively.*

Accrued interest on loans was $10.0 million at March 31, 2020 and December 31, 2019. At March 31, 2020 and December 31, 2019, loans of $2.4 billion and $1.4 billion, respectively, were pledged to secure advances from the FHLB.

**Loans Held for Sale**

The following is the activity for SBA loans held for sale for the three months ended March 31, 2020 and 2019:

| | Real Estate | Commercial and Industrial | Total |
|---|---|---|---|
| | | (in thousands) | |
| **March 31, 2020** | | | |
| Balance at beginning of period | $ 2,943 | $ 3,077 | $ 6,020 |
| Originations | 6,494 | 5,703 | 12,197 |
| Sales | (9,432) | (8,780) | (18,212) |
| Principal paydowns and amortization | (5) | — | (5) |
| **Balance at end of period** | **$ —** | **$ —** | **$ —** |
| **March 31, 2019** | | | |
| Balance at beginning of period | $ 5,194 | $ 4,196 | $ 9,390 |
| Originations | 9,064 | 4,159 | 13,223 |
| Sales | (7,756) | (7,703) | (15,459) |
| Principal paydowns and amortization | (2) | (12) | (14) |
| **Balance at end of period** | **$ 6,500** | **$ 640** | **$ 7,140** |

**Allowance for Credit Losses**

The Company's estimate of the allowance for credit losses reflects losses expected over the remaining contractual life of the assets. The contractual term does not consider extensions, renewals or modifications unless the Company has identified an expected troubled debt restructuring.

The allowance for credit losses as of March 31, 2020 was estimated using the current expected credit loss model. The primary reason for the increase in the allowance for credit losses is significant projected deterioration of the loss drivers that the Company forecasts to calculate expected losses and, to a much lesser extent, increases in qualitative loss factors.

The Company used the discounted cash flow (DCF) method to estimate allowances for credit losses for the commercial property, construction, and residential real estate loan portfolios, the commercial and industrial loan portfolio, and the consumer loan portfolio. For all loan pools utilizing the DCF method, the Company utilizes and forecasts the national unemployment rate as the primary loss driver. The Company also utilizes and forecasts either the annualized average return rate from the National Council of Real Estate Investment Fiduciaries (NCREIF) Property Index for commercial real estate loans or the one-year percentage change in the S&P/Case-Shiller U.S National Home Price Index (NHPI) for residential real estate loans as a second loss driver depending on the nature of the underlying loan pool and how well that loss driver correlates to expected future losses.

For all DCF models at March 31, 2020, the Company determined that four-quarters represents a reasonable and supportable forecast period and reverts back to a historical loss rate over twelve quarters on a straight-line basis. As of and for the quarter ended March 31, 2020, the Company leverages economic projections from the quarterly Federal Open Market Committee (FOMC) and the Federal Reserve Economic Database (FRED) to inform its loss driver forecasts over the four-quarter forecast period. For each of these loan segments, the Company applies an expected loss ratio based on the discounted cash flows adjusted as appropriate for qualitative factors. Qualitative loss factors are based on the Company's judgment of company, market, industry or business specific data, changes the in underlying loan composition of specific portfolios, trends relating to credit quality, delinquency, nonperforming and adversely rated loans, and reasonable and supportable forecasts of economic conditions.

The Company used the Probability of Default/Loss Given Default (PD/LGD) method for the SBA portfolio to accommodate the unique nature of these loans. Although the PD/LGD methodology is an element of the DCF model, the stand-alone PD/LGD methodology minimizes complications related to the characteristics of SBA loans. A uniqueness of the SBA portfolio is that the U.S. Small Business Administration policy requires servicers to undertake all reasonable collection efforts before charging-off the loan. As a result, the recovery rate for SBA loans tend to be more volatile and not intuitively correlated to economic factors.

The Company used a Weighted Average Remaining Maturity (WARM) method to estimate expected credit losses for equipment financing agreements or the equipment lease receivables portfolio. The Company applied an expected loss ratio based on internal historical losses adjusted as appropriate for qualitative factors. The Company's evaluation of market, industry or business specific data, changes in the underlying portfolio composition, trends relating to credit quality, delinquency, nonperforming and adversely rated leases, and reasonable and supportable forecasts of economic conditions inform the estimate of qualitative factors.

Management believes the allowance for credit losses is appropriate to provide for estimated losses inherent in the loans receivable portfolio. However, the allowance is an estimate that is inherently uncertain and depends on the outcome of future events. Management's methodologies for determining such estimates consists of measuring expected credit losses of financial assets on a collective (pool) basis when similar risk characteristic(s) exist. The Bank segments the loans primarily by loan types, considering that the same type of loans share considerable similar risk characteristics, including the collateral type, loan purpose, contract term, amortization and payment structure. Our lending is concentrated generally in real estate loans, commercial loans and leases and SBA loans to small and middle market businesses primarily in California, Texas, Illinois and New York. Further, our regulators, in reviewing our loans receivable portfolio may require us to increase our allowance for credit losses.

The following table details the information on the allowance for credit losses by portfolio segment as of and for the three months ended March 31, 2020 and 2019:

| | Real Estate | Commercial and Industrial | Leases Receivable | Consumer | Unallocated | Total |
|---|---|---|---|---|---|---|
| | | | *(in thousands)* | | | |
| **March 31, 2020** | | | | | | |
| **Balance at beginning of period** | $ 36,355 | $ 16,206 | $ 8,767 | $ 80 | $ — | $ 61,408 |
| Adjustment related to adoption of ASU 2016-13 | 13,972 | (2,497) | 5,902 | 55 | — | 17,433 |
| **Adjusted balance as of January 1, 2020** | 50,327 | 13,709 | 14,669 | 135 | — | 78,841 |
| Less loans charged off | 14,142 | 12,150 | 1,181 | — | — | 27,473 |
| Recoveries on loans receivable previously charged off | (58) | (84) | (74) | — | — | (216) |
| Provision for credit losses | 2,740 | 9,945 | 2,218 | 14 | — | 14,916 |
| **Ending balance** | **$ 38,983** | **$ 11,588** | **$ 15,780** | **$ 149** | **$ —** | **$ 66,500** |
| Individually evaluated for impairment | $ 78 | $ 147 | $ 1,671 | $ 3 | $ — | $ 1,899 |
| Collectively evaluated for impairment | $ 38,905 | $ 11,441 | $ 14,109 | $ 146 | $ — | $ 64,601 |
| **Loans receivable** | **$ 3,566,305** | **$ 472,714** | **$ 492,527** | **$ 12,090** | **$ —** | **$4,543,636** |
| Individually evaluated for impairment | $ 34,161 | $ 5,444 | $ 6,393 | $ 1,298 | $ — | $ 47,296 |
| Collectively evaluated for impairment | $ 3,532,144 | $ 467,270 | $ 486,134 | $ 10,792 | $ — | $4,496,340 |
| **March 31, 2019** | | | | | | |
| Balance at beginning of period | $ 18,384 | $ 7,162 | $ 6,303 | $ 98 | $ 27 | $ 31,974 |
| Less loans charged off | 122 | 133 | 852 | — | — | 1,107 |
| Recoveries on loans receivable previously charged off | (440) | (382) | (90) | — | — | (912) |
| Provision for credit losses | (396) | 1,300 | 39 | (9) | 183 | 1,117 |
| **Ending balance** | **$ 18,306** | **$ 8,711** | **$ 5,580** | **$ 89** | **$ 210** | **$ 32,896** |
| Individually evaluated for impairment | $ — | $ 3,269 | $ 1,099 | $ — | $ — | $ 4,368 |
| Collectively evaluated for impairment | $ 18,306 | $ 5,442 | $ 4,481 | $ 89 | $ 210 | $ 28,528 |
| **Loans receivable** | **$ 3,714,356** | **$ 422,502** | **$ 425,530** | **$ 13,232** | **$ —** | **$4,575,620** |
| Individually evaluated for impairment | $ 14,015 | $ 23,114 | $ 4,783 | $ 1,370 | $ — | $ 43,282 |
| Collectively evaluated for impairment | $ 3,700,341 | $ 399,388 | $ 420,747 | $ 11,862 | $ — | $4,532,338 |

The table below illustrates the allowance for credit losses by portfolio segment as a percentage of the recorded total allowance for credit losses and as a percentage of the aggregate recorded investment of loans receivable.

| | March 31, 2020 | | | | December 31, 2019 | | | |
|---|---|---|---|---|---|---|---|---|
| | Allowance Amount | Percentage | Total Loans | Percentage | Allowance Amount | Percentage | Total Loans | Percentage |
| | | | | *(in thousands)* | | | | |
| Real estate loans: | | | | | | | | |
| Commercial property | | | | | | | | |
| Retail | $ 6,651 | 10.0% | $ 818,045 | 18.0% | $ 4,911 | 8.0% | $ 869,302 | 18.9% |
| Hospitality | 12,499 | 18.8% | 884,511 | 19.5% | 6,686 | 10.9% | 922,288 | 20.0% |
| Other | 15,664 | 23.6% | 1,420,824 | 31.3% | 8,060 | 13.1% | 1,358,432 | 29.4% |
| Total commercial property loans | 34,814 | 52.4% | 3,123,380 | 68.7% | 19,657 | 32.0% | 3,150,022 | 68.3% |
| Construction | 2,207 | 3.3% | 63,809 | 1.4% | 15,003 | 24.4% | 76,455 | 1.7% |
| Residential property | 1,962 | 3.0% | 379,116 | 8.3% | 1,695 | 2.8% | 402,028 | 8.7% |
| Total real estate loans | 38,983 | 58.7% | 3,566,305 | 78.5% | 36,355 | 59.2% | 3,628,505 | 78.7% |
| Commercial and industrial loans | 11,588 | 17.4% | 472,714 | 10.4% | 16,206 | 26.4% | 484,093 | 10.5% |
| Leases receivable | 15,780 | 23.7% | 492,527 | 10.8% | 8,767 | 14.3% | 483,879 | 10.5% |
| Consumer loans | 149 | 0.2% | 12,090 | 0.3% | 80 | 0.1% | 13,670 | 0.3% |
| **Total** | **$ 66,500** | 100.0% | **$4,543,636** | 100.0% | **$ 61,408** | 100.0% | **$4,610,147** | 100.0% |

The following table represents the amortized cost basis of collateral-dependent loans by class of loans as of March 31, 2020, for which repayment is expected to be obtained through the sale of the underlying collateral and any collateral dependent loans that are still accruing but are considered impaired.

| **March 31, 2020** | **Amortized Cost** *(in thousands)* |
|---|---|
| Real estate loans: | |
| Commercial property | $ 17,600 |
| Construction | 13,228 |
| Residential property | 2,677 |
| Total real estate loans | 33,505 |
| Commercial and industrial loans | 596 |
| Consumer loans | 1,196 |
| **Total** [1] | **$ 35,297** |

[1] *All loans are secured by real estate, except for one commercial term loan secured by $525,000 in cash.*

**Loan Quality Indicators**

As part of the on-going monitoring of the quality of our loans portfolio, we utilize an internal loan grading system to identify credit risk and assign an appropriate grade (from 0 to 8) for each loan in our portfolio. A third-party loan review is performed at least on an annual basis. Additional adjustments are made when determined to be necessary. The loan grade definitions are as follows:

**Pass and Pass-Watch:** Pass and Pass-Watch loans, grades (0-4), are in compliance with the Bank's credit policy and regulatory requirements, and do not exhibit any potential or defined weaknesses as defined under "Special Mention," "Substandard" or "Doubtful." This category is the strongest level of the Bank's loan grading system. It consists of all performing loans with no identified credit weaknesses. It includes cash and stock/security secured loans or other investment grade loans.

**Special Mention:** A Special Mention loan, grade (5), has potential weaknesses that deserve management's close attention. If not corrected, these potential weaknesses may result in deterioration of the repayment of the debt and result in a Substandard classification. Loans that have significant actual, not potential, weaknesses are considered more severely classified.

**Substandard:** A Substandard loan, grade (6), has a well-defined weakness that jeopardizes the liquidation of the debt. A loan graded Substandard is not protected by the sound worth and paying capacity of the borrower, or of the value and type of collateral pledged. With a Substandard loan, there is a distinct possibility that the Bank will sustain some loss if the weaknesses or deficiencies are not corrected.

**Doubtful:** A Doubtful loan, grade (7), is one that has critical weaknesses that would make the collection or liquidation of the full amount due improbable. However, there may be pending events which may work to strengthen the loan, and therefore the amount or timing of a possible loss cannot be determined at the current time.

**Loss:** A loan classified as Loss, grade (8), is considered uncollectible and of such little value that their continuance as active bank assets is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this asset even though partial recovery may be possible in the future. Loans classified as Loss will be charged off in a timely manner.

Under regulatory guidance, loans graded special mention or worse are considered criticized loans, and loans graded substandard or worse are considered classified loans.

The tables below provide a comparison as of March 31, 2020 and December 31, 2019 of the pass/pass-watch, special mention and classified loans, disaggregated by loan segment:

| | Pass/Pass-Watch | Special Mention | Classified | Total |
|---|---|---|---|---|
| | | *(in thousands)* | | |
| **March 31, 2020** | | | | |
| Real estate loans: | | | | |
| Commercial property | | | | |
| Retail | $ 812,841 | $ — | $ 5,204 | $ 818,045 |
| Hospitality | 880,567 | — | 3,944 | 884,511 |
| Other | 1,385,625 | 6,436 | 28,763 | 1,420,824 |
| Total commercial property | 3,079,033 | 6,436 | 37,911 | 3,123,380 |
| Construction | 38,617 | — | 25,192 | 63,809 |
| Residential property | 375,655 | 1,323 | 2,138 | 379,116 |
| Total real estate loans | 3,493,305 | 7,759 | 65,241 | 3,566,305 |
| Commercial and industrial loans | 444,331 | 12,496 | 15,887 | 472,714 |
| Leases receivable | 486,134 | — | 6,393 | 492,527 |
| Consumer loans | 10,696 | 690 | 704 | 12,090 |
| **Total loans receivable** | **$ 4,434,466** | **$ 20,945** | **$ 88,225** | **$ 4,543,636** |
| **December 31, 2019** | | | | |
| Real estate loans: | | | | |
| Commercial property | | | | |
| Retail | $ 859,739 | $ 2,835 | $ 6,728 | $ 869,302 |
| Hospitality | 915,834 | 939 | 5,515 | 922,288 |
| Other | 1,329,817 | 7,807 | 20,809 | 1,358,432 |
| Total commercial property | 3,105,390 | 11,580 | 33,052 | 3,150,022 |
| Construction | 36,956 | 1,613 | 37,886 | 76,455 |
| Residential property | 398,737 | 2,512 | 779 | 402,028 |
| Total real estate loans | 3,541,082 | 15,705 | 71,718 | 3,628,505 |
| Commercial and industrial loans | 458,184 | 10,222 | 15,687 | 484,093 |
| Leases receivable | 477,977 | — | 5,902 | 483,879 |
| Consumer loans | 12,247 | 705 | 718 | 13,670 |
| **Total loans receivable** | **$ 4,489,491** | **$ 26,632** | **$ 94,025** | **$ 4,610,147** |

## Loans by Vintage Year and Risk Rating

| | Term Loans Amortized Cost Basis by Origination Year [1] | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | 2020 | 2019 | 2018 | 2017 | 2016 | Prior | Revolving Loans Amortized Cost Basis | Total |
| | | | | (in thousands) | | | | |
| March 31, 2020 | | | | | | | | |
| Commercial property | | | | | | | | |
| Risk Rating | | | | | | | | |
| Pass / Pass Watch | $ 182,595 | $ 542,426 | $ 566,021 | $ 441,982 | $ 537,348 | $ 774,381 | $ 34,280 | $ 3,079,033 |
| Special Mention | — | 3,120 | 465 | 2,350 | 89 | 412 | — | 6,436 |
| Classified | 14,668 | — | 3,009 | 712 | 4,185 | 15,337 | — | 37,911 |
| Total commercial property | 197,263 | 545,546 | 569,495 | 445,044 | 541,621 | 790,129 | 34,280 | 3,123,380 |
| Construction | | | | | | | | |
| Risk Rating | | | | | | | | |
| Pass / Pass Watch | 8,207 | 7,936 | 1,640 | — | 20,835 | — | — | 38,617 |
| Special Mention | — | — | — | — | — | — | — | — |
| Classified | — | 11,964 | 13,228 | — | — | — | — | 25,192 |
| Total construction | 8,207 | 19,900 | 14,867 | — | 20,835 | — | — | 63,809 |
| Residential property | | | | | | | | |
| Risk Rating | | | | | | | | |
| Pass / Pass Watch | — | 956 | 42,842 | 159,941 | 108,940 | 62,976 | — | 375,655 |
| Special Mention | — | — | — | 540 | — | 784 | — | 1,323 |
| Classified | — | — | — | 869 | 1,149 | 120 | — | 2,138 |
| Total residential property | — | 956 | 42,842 | 161,350 | 110,090 | 63,879 | — | 379,116 |
| Total real estate loans | | | | | | | | |
| Risk Rating | | | | | | | | |
| Pass / Pass Watch | 190,802 | 551,318 | 610,502 | 601,924 | 667,124 | 837,356 | 34,280 | 3,493,305 |
| Special Mention | — | 3,120 | 465 | 2,890 | 89 | 1,196 | — | 7,759 |
| Classified | 14,668 | 11,964 | 16,237 | 1,581 | 5,334 | 15,456 | — | 65,241 |
| Total real estate loans | 205,470 | 566,402 | 627,203 | 606,394 | 672,546 | 854,008 | 34,280 | 3,566,305 |
| Commercial and industrial loans: | | | | | | | | |
| Risk Rating | | | | | | | | |
| Pass / Pass Watch | 40,333 | 151,462 | 64,266 | 25,200 | 5,942 | 18,286 | 138,840 | 444,331 |
| Special Mention | 4,036 | 820 | 540 | 80 | 1,735 | 1,651 | 3,634 | 12,496 |
| Classified | 8,672 | 4,195 | 851 | 188 | 176 | 1,807 | — | 15,887 |
| Total commercial and industrial loans | 53,041 | 156,476 | 65,658 | 25,468 | 7,853 | 21,743 | 142,475 | 472,714 |
| Leases receivable: | | | | | | | | |
| Risk Rating | | | | | | | | |
| Pass / Pass Watch | 56,055 | 219,118 | 133,700 | 52,086 | 23,055 | 2,119 | — | 486,134 |
| Special Mention | — | — | — | — | — | — | — | — |
| Classified | — | 2,094 | 2,001 | 617 | 1,257 | 424 | — | 6,393 |
| Total leases receivable | 56,055 | 221,212 | 135,701 | 52,704 | 24,313 | 2,542 | — | 492,527 |
| Consumer loans: | | | | | | | | |
| Risk Rating | | | | | | | | |
| Pass / Pass Watch | — | 27 | 19 | 102 | 10 | 2,802 | 7,737 | 10,696 |
| Special Mention | — | — | — | — | — | 690 | — | 690 |
| Classified | — | — | 675 | 28 | — | — | — | 704 |
| Total commercial term loans | — | 27 | 695 | 130 | 10 | 3,492 | 7,737 | 12,090 |
| Total loans receivable: | | | | | | | | |
| Risk Rating | | | | | | | | |
| Pass / Pass Watch | 287,190 | 921,925 | 808,488 | 679,312 | 696,132 | 860,562 | 180,857 | 4,434,466 |
| Special Mention | 4,036 | 3,940 | 1,005 | 2,970 | 1,824 | 3,536 | 3,634 | 20,945 |
| Classified | 23,340 | 18,253 | 19,764 | 2,415 | 6,766 | 17,687 | — | 88,225 |
| **Total loans receivable** | **$ 314,566** | **$ 944,118** | **$ 829,256** | **$ 684,697** | **$ 704,722** | **$ 881,785** | **$ 184,492** | **$ 4,543,636** |

[1] *Includes extensions, renewals, or modifications of credit contracts, which consist of a new credit decision.*

## Loans by Vintage Year and Payment Performance

| | Term Loans Amortized Cost Basis by Origination Year [1] | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | 2020 | 2019 | 2018 | 2017 | 2016 | Prior | Revolving Loans Amortized Cost Basis | Total |
| | | | | (in thousands) | | | | |
| March 31, 2020 | | | | | | | | |
| Real estate loans: | | | | | | | | |
| Commercial property | | | | | | | | |
| Payment performance | | | | | | | | |
| Performing | $ 183,271 | $ 545,546 | $ 569,312 | $ 445,044 | $ 541,345 | $ 786,514 | $ 34,280 | $ 3,105,314 |
| Nonperforming | 13,992 | — | 183 | — | 277 | 3,615 | — | 18,066 |
| Total commercial property | 197,263 | 545,546 | 569,495 | 445,044 | 541,621 | 790,129 | 34,280 | 3,123,380 |
| Construction | | | | | | | | |
| Payment performance | | | | | | | | |
| Performing | 8,207 | 19,900 | 1,640 | — | 20,835 | — | — | $ 50,582 |
| Nonperforming | — | — | 13,228 | — | — | — | — | 13,228 |
| Total construction | 8,207 | 19,900 | 14,867 | — | 20,835 | — | — | 63,809 |
| Residential property | | | | | | | | |
| Payment performance | | | | | | | | |
| Performing | — | 956 | 42,842 | 159,941 | 108,940 | 63,725 | — | 376,404 |
| Nonperforming | — | — | — | 1,409 | 1,149 | 154 | — | 2,711 |
| Total residential property | — | 956 | 42,842 | 161,350 | 110,090 | 63,879 | — | 379,116 |
| Total real estate loans | | | | | | | | |
| Payment performance | | | | | | | | |
| Performing | 191,478 | 566,402 | 613,793 | 604,986 | 671,121 | 850,239 | 34,280 | 3,532,299 |
| Nonperforming | 13,992 | — | 13,410 | 1,409 | 1,426 | 3,769 | — | 34,005 |
| Total real estate loans | 205,470 | 566,402 | 627,203 | 606,394 | 672,546 | 854,008 | 34,280 | 3,566,305 |
| Commercial and industrial loans: | | | | | | | | |
| Payment performance | | | | | | | | |
| Performing | 53,040 | 146,762 | 64,944 | 25,280 | 7,853 | 21,559 | 142,475 | 461,912 |
| Nonperforming | 0 | 9,714 | 714 | 188 | — | 185 | — | 10,802 |
| Total commercial and industrial loans | 53,041 | 156,476 | 65,658 | 25,468 | 7,853 | 21,743 | 142,475 | 472,714 |
| Leases receivable: | | | | | | | | |
| Payment performance | | | | | | | | |
| Performing | 56,055 | 219,021 | 133,566 | 52,074 | 23,032 | 2,062 | — | 485,811 |
| Nonperforming | — | 2,191 | 2,135 | 629 | 1,280 | 480 | — | 6,716 |
| Total leases receivable | 56,055 | 221,212 | 135,701 | 52,704 | 24,313 | 2,542 | — | 492,527 |
| Consumer loans: | | | | | | | | |
| Payment performance | | | | | | | | |
| Performing | — | 27 | 19 | 102 | 10 | 3,492 | 7,737 | 11,386 |
| Nonperforming | — | — | 675 | 28 | — | — | — | 704 |
| Total commercial term loans | — | 27 | 695 | 130 | 10 | 3,492 | 7,737 | 12,090 |
| Total loans receivable: | | | | | | | | |
| Payment performance | | | | | | | | |
| Performing | 300,573 | 932,212 | 812,322 | 682,442 | 702,016 | 877,351 | 184,492 | 4,491,410 |
| Nonperforming | 13,992 | 11,906 | 16,934 | 2,255 | 2,706 | 4,434 | — | 52,226 |
| **Total loans receivable** | **$ 314,566** | **$ 944,118** | **$ 829,256** | **$ 684,697** | **$ 704,722** | **$ 881,785** | **$ 184,492** | **$ 4,543,636** |

[1] *Includes extensions, renewals, or modifications of credit contracts, which consist of a new credit decision.*

The following is an aging analysis of loans, disaggregated by loan class, as of the dates indicated:

| | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days or More Past Due | Total Past Due | Current | Total | Accruing 90 Days or More Past Due |
|---|---|---|---|---|---|---|---|
| | | | | *(in thousands)* | | | |
| **March 31, 2020** | | | | | | | |
| Real estate loans: | | | | | | | |
| Commercial property | | | | | | | |
| Retail | $ — | $ — | $ — | $ — | $ 818,045 | $ 818,045 | $ — |
| Hospitality | — | — | — | — | 884,511 | 884,511 | — |
| Other | 708 | 1,418 | 1,101 | 3,227 | 1,417,597 | 1,420,824 | — |
| Total commercial property loans | 708 | 1,418 | 1,101 | 3,227 | 3,120,153 | 3,123,380 | — |
| Construction | — | — | — | — | 63,809 | 63,809 | — |
| Residential property | 531 | 593 | 2,164 | 3,288 | 375,828 | 379,116 | — |
| Total real estate loans | 1,239 | 2,011 | 3,265 | 6,515 | 3,559,790 | 3,566,306 | — |
| Commercial and industrial loans | 349 | 318 | 9,484 | 10,151 | 462,563 | 472,714 | 5,520 |
| Leases receivable | 7,311 | 1,789 | 3,748 | 12,848 | 479,679 | 492,527 | 323 |
| Consumer loans | — | 28 | — | 28 | 12,062 | 12,090 | — |
| **Total loans receivable** | **$ 8,899** | **$ 4,146** | **$ 16,497** | **$ 29,542** | **$ 4,514,094** | **$ 4,543,636** | **$ 5,843** |
| **December 31, 2019** | | | | | | | |
| Real estate loans: | | | | | | | |
| Commercial property | | | | | | | |
| Retail | $ 6 | $ 132 | $ 111 | $ 249 | $ 869,053 | $ 869,302 | $ — |
| Hospitality | 907 | — | — | 907 | 921,381 | 922,288 | — |
| Other | 51 | — | 38 | 89 | 1,358,344 | 1,358,432 | — |
| Total commercial property loans | 964 | 132 | 149 | 1,245 | 3,148,778 | 3,150,022 | — |
| Construction | — | — | — | — | 76,455 | 76,455 | — |
| Residential property | 540 | 1,627 | 309 | 2,477 | 399,551 | 402,028 | — |
| Total real estate loans | 1,504 | 1,759 | 458 | 3,721 | 3,624,784 | 3,628,505 | — |
| Commercial and industrial loans | 635 | 133 | 143 | 911 | 483,183 | 484,093 | — |
| Leases receivable | 5,358 | 2,138 | 3,493 | 10,990 | 472,889 | 483,879 | — |
| Consumer loans | — | 30 | — | 30 | 13,639 | 13,670 | — |
| **Total loans receivable** | **$ 7,497** | **$ 4,060** | **$ 4,094** | **$ 15,652** | **$ 4,594,496** | **$ 4,610,147** | **$ —** |

As of March 31, 2020, there were $5.8 million of loans that were 90 days or more past due and accruing interest. There were no such loans at December 31, 2019.

**Individually Evaluated Loans**

Prior to the adoption of ASU 2016-13, impaired loans were measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan was collateral dependent, less estimated costs to sell. If the estimated value of the impaired loan was less than the recorded investment in the loan, we charged-off the deficiency against the allowance for credit losses or we established a specific allowance in the allowance for credit losses. Additionally, we excluded from the quarterly migration analysis impaired loans when determining the amount of the allowance for credit losses required for the period.

We review, under ASU 2016-13, all loans on an individual basis when they do not share similar risk characteristics with loan pools.

The following tables provide information on individually evaluated loans receivable as of March 31, 2020 and impaired loans receivable as of December 31, 2019 disaggregated by loan class, as of the dates indicated:

| | Recorded Investment | Unpaid Principal Balance | With No Related Allowance Recorded | With an Allowance Recorded | Related Allowance |
|---|---|---|---|---|---|
| | | | (in thousands) | | |
| **March 31, 2020** | | | | | |
| Real estate loans: | | | | | |
| Commercial property | | | | | |
| Retail | $ 156 | $ 149 | $ — | $ 156 | $ 1 |
| Other | 18,066 | 19,371 | 16,788 | 1,278 | 77 |
| Total commercial property loans | 18,222 | 19,520 | 16,788 | 1,434 | 78 |
| Construction | 13,228 | 28,000 | 13,228 | — | — |
| Residential property | 2,711 | 2,713 | 2,677 | 34 | — |
| Total real estate loans | 34,161 | 50,233 | 32,693 | 1,468 | 78 |
| Commercial and industrial loans | 5,445 | 17,853 | 4,483 | 962 | 147 |
| Leases receivable | 6,393 | 6,472 | 855 | 5,538 | 1,671 |
| Consumer loans | 1,298 | 1,606 | 1,196 | 102 | 2 |
| **Total** | **$ 47,297** | **$ 76,164** | **$ 39,227** | **$ 8,070** | **$ 1,898** |
| **December 31, 2019** | | | | | |
| Real estate loans: | | | | | |
| Commercial property | | | | | |
| Retail | $ 434 | $ 459 | $ 111 | $ 323 | $ 19 |
| Hospitality | 244 | 400 | 22 | 223 | 24 |
| Other | 14,864 | 15,151 | 14,696 | 167 | 12 |
| Total commercial property loans | 15,542 | 16,010 | 14,829 | 713 | 55 |
| Construction | 27,201 | 28,000 | — | 27,201 | 13,973 |
| Residential property | 1,124 | 1,163 | 1,089 | 35 | — |
| Total real estate loans | 43,867 | 45,173 | 15,918 | 27,949 | 14,028 |
| Commercial and industrial loans | 13,700 | 14,090 | 143 | 13,557 | 8,885 |
| Leases receivable | 5,902 | 5,909 | 1,112 | 4,790 | 2,863 |
| Consumer loans | 1,297 | 1,588 | 1,220 | 77 | 1 |
| **Total** | **$ 64,766** | **$ 66,760** | **$ 18,393** | **$ 46,373** | **$ 25,778** |

**Nonaccrual Loans and Nonperforming Assets**

The following table represents the amortized cost basis of loans on nonaccrual status and loans past due 90 days and still accruing as of March 31, 2020.

| | March 31, 2020 | | | |
|---|---|---|---|---|
| | Nonaccrual Loans Receivable With No Allowance for Credit Losses | Nonaccrual Loans Receivable With Allowance for Credit Losses | Loans Receivable Past Due 90 Days Still Accruing | Total Nonperforming Loans Receivable |
| | | (in thousands) | | |
| Real estate loans: | | | | |
| Commercial property loans | 16,788 | 1,278 | — | 18,066 |
| Construction loans | 13,228 | — | — | 13,228 |
| Residential property loans | 2,677 | 34 | — | 2,711 |
| Total real estate loans | 32,693 | 1,313 | — | 34,005 |
| Commercial and industrial loans | 4,484 | 798 | 5,520 | 10,802 |
| Leases receivable | 855 | 5,538 | 323 | 6,716 |
| Consumer loans | 675 | 28 | — | 703 |
| Total nonperforming loans | **$ 38,707** | **$ 7,676** | **$ 5,843** | **$ 52,226** |

The following is a summary of interest foregone on non-accrual loans for the periods indicated:

| | Three Months Ended March 31, | |
|---|---|---|
| | 2020 | 2019 |
| | (in thousands) | |
| Interest income that would have been recognized had impaired loans performed in accordance with their original terms | $ 1,595 | $ 888 |
| Less: Interest income recognized on impaired loans | (122) | (682) |
| **Interest foregone on impaired loans** | **$ 1,473** | **$ 206** |

There were no commitments to lend additional funds to borrowers whose loans are included above.

The following table details nonaccrual loans, disaggregated by loan class, as of the dates indicated:

| | March 31, 2020 | December 31, 2019 |
|---|---|---|
| | (in thousands) | |
| Real estate loans: | | |
| Commercial property | | |
| Retail | $ — | $ 277 |
| Hospitality | — | 225 |
| Other | 18,066 | 14,864 |
| Total commercial property loans | 18,066 | 15,366 |
| Construction | 13,228 | 27,201 |
| Residential property | 2,711 | 1,124 |
| Total real estate loans | 34,005 | 43,691 |
| Commercial and industrial loans | 5,282 | 13,479 |
| Leases receivable | 6,393 | 5,902 |
| Consumer loans | 703 | 689 |
| **Total nonaccrual loans** | **$ 46,383** | **$ 63,761** |

The following table details nonperforming assets as of the dates indicated:

| | March 31, 2020 | December 31, 2019 |
|---|---|---|
| | (in thousands) | |
| Nonaccrual loans | $ 46,383 | $ 63,761 |
| Loans 90 days or more past due and still accruing | 5,843 | — |
| Total nonperforming loans | 52,226 | 63,761 |
| Other real estate owned (“OREO”) | 63 | 63 |
| **Total nonperforming assets** | **$ 52,289** | **$ 63,824** |

OREO is included in prepaid expenses and other assets in the accompanying Consolidated Balance Sheets as of March 31, 2020 and December 31, 2019.

**Troubled Debt Restructurings**

As of March 31, 2020 and December 31, 2019, total TDRs were $30.2 million and $56.3 million, respectively. A debt restructuring is considered a TDR if we grant a concession that we would not have otherwise considered, to the borrower for economic or legal reasons related to the borrower’s financial difficulties. Loans are considered to be TDRs if they were restructured, such as reducing the amount of principal and interest due monthly, and/or allowing for interest only monthly payments for three months or more or other payment structure modifications.

The following table details TDRs as of March 31, 2020 and December 31, 2019:

| | Nonaccrual TDRs | | | | | Accrual TDRs | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Deferral of Principal | Deferral of Principal and/or Interest | Reduction of Principal and/or Interest | Extension of Maturity | Total | Deferral of Principal | Deferral of Principal and/or Interest | Reduction of Principal and/or Interest | Extension of Maturity | Total |
| **March 31, 2020** | | | | | | | | | | |
| Real estate loans | $ — | $ 128 | $ 13,748 | $ 13,832 | $ 27,708 | $ — | $ — | $ — | $ — | $ — |
| Commercial and industrial loans | — | 184 | 525 | 300 | 1,009 | — | — | 63 | 101 | 164 |
| Consumer loans | 675 | — | — | — | 675 | 521 | — | 74 | — | 595 |
| **Total** | **$ 675** | **$ 312** | **$ 14,273** | **$ 14,132** | **$ 29,392** | **$ 521** | **$ —** | **$ 137** | **$ 101** | **$ 758** |
| **December 31, 2019** | | | | | | | | | | |
| Real estate loans | $ — | $ 132 | $ 27,740 | $ 13,926 | $ 41,798 | $ — | $ — | $ — | $ — | $ — |
| Commercial and industrial loans | — | 153 | 12,527 | 312 | 12,991 | — | 36 | 71 | 114 | 222 |
| Consumer loans | 689 | — | — | — | 689 | 531 | — | 77 | — | 608 |
| **Total** | **$ 689** | **$ 285** | **$ 40,266** | **$ 14,238** | **$ 55,478** | **$ 531** | **$ 36** | **$ 148** | **$ 114** | **$ 830** |

The following table presents the number of loans by class modified as troubled debt restructurings that occurred during the three months ended March 31, 2020, and the year ended December 31, 2019, with their pre- and post-modification recorded amounts.

| | Three months ended March 31, 2020 | | | Twelve months ended December 31, 2019 | | |
|---|---|---|---|---|---|---|
| | Number of Loans | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment | Number of Loans | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment |
| | *(in thousands except for number of loans)* | | | | | |
| Real estate loans | — | $ — | $ — | 5 | $ 40,743 | $ 41,798 |
| Commercial and industrial loans | — | — | — | 2 | 12,779 | 12,562 |
| Consumer loans | — | — | — | 1 | 549 | 531 |
| **Total** | **—** | **$ —** | **$ —** | **8** | **$ 54,071** | **$ 54,891** |

All TDRs are individually analyzed using one of these three criteria: (1) the present value of expected future cash flows discounted at the loan's effective interest rate; (2) the loan's observable market price; or (3) the fair value of the collateral if the loan is collateral dependent. At March 31, 2020 and December 31, 2019, TDRs were subjected to specific impairment analysis. We determined impairment allowances of $98,000 and $22.7 million, respectively, related to these loans and such allowances were included in the allowance for credit losses.

A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms. During the three-month period ended March 31, 2020, one loan for $35,000 defaulted within the twelve-month period following modification. During the year ended December 31, 2019, one loan for $132,000 defaulted within the twelve-month period following modification.

**Note 4 — Servicing Assets**

The changes in servicing assets for the three months ended March 31, 2020 and 2019 were as follows:

| | Three Months Ended March 31, | |
|---|---|---|
| | 2020 | 2019 |
| | *(in thousands)* | |
| **Servicing assets:** | | |
| **Balance at beginning of period** | $ 6,956 | $ 8,520 |
| Addition related to sale of SBA loans | 354 | 315 |
| Amortization | (583) | (857) |
| **Balance at end of period** | **$ 6,727** | **$ 7,978** |

At March 31, 2020 and December 31, 2019, we serviced loans sold to unaffiliated parties in the amounts of $422.9 million and $422.3 million, respectively. These represented loans that have been sold for which the Bank continues to provide servicing. These loans are maintained off-balance sheet and are not included in the loans receivable balance. All of the loans serviced were SBA loans.

The Company recorded servicing fee income of $1.0 million and $1.1 million for the three months ended March 31, 2020 and 2019, respectively. Servicing fee income, net of the amortization of servicing assets, is included in other operating income in the consolidated statements of income. Amortization expense was $583,000 and $857,000 for the three months ended March 31, 2020 and 2019, respectively.

**Note 5 — Income Taxes**

The Company's income tax expense was $1.0 million and $6.3 million representing an effective income tax rate of 30.7 percent and 30.0 percent for the three months ended March 31, 2020 and 2019, respectively.

Management concluded that as of March 31, 2020 and December 31, 2019, a valuation allowance of $4.9 million was appropriate against certain state net operating losses and certain tax credits. For all other deferred tax assets, management believes it was more likely than not that these deferred tax assets will be realized principally through future taxable income and reversal of existing taxable temporary differences. Net deferred tax asset was $38.6 million and $36.8 million and net current tax asset was $832,000 and $0 as of March 31, 2020 and December 31, 2019, respectively.

The Company is subject to examination by federal and state tax authorities for certain years ended December 31, 2015 through 2018. Management does not anticipate any material changes in our consolidated financial statements which may arise as a result of these audits or examinations. During the quarter ended March 31, 2020, there was no change to the Company's uncertain tax positions. The Company does not expect its unrecognized tax positions to change significantly over the next twelve months.

The Coronavirus Aid, Relief, and Economic Security Act, or the CARES Act, was signed into law on March 27, 2020. The tax package is broad, with provisions for tax payment relief, significant business incentives, and certain corrections to the 2017 Tax Cuts and Jobs Act, or the Tax Act. The tax relief measures for entities include a five-year net operating loss carry back, increases in interest expense deduction limits, accelerates alternative minimum tax credit refunds, provides payroll tax relief, and a technical correction to allow accelerated deductions for qualified improvement property. ASC Topic 740, Income Taxes, requires the effect of changes in tax law be recognized in the period in which new legislation is enacted. The enactment of the CARES Act is not material to the Company's income taxes for the three months ended March 31, 2020, and is not expected to have a material impact on its financial statements for the full year ended December 31, 2020.

**Note 6 — Goodwill and other intangibles**

The third-party originators intangible of $483,000 and goodwill of $11.0 million were recorded as a result of the acquisition of a leasing portfolio in 2016. The core deposit intangible of $2.2 million was recognized for the core deposits acquired in a 2014 acquisition. The Company's intangible assets were as follows for the periods indicated:

| | | March 31, 2020 | | | December 31, 2019 | | |
|---|---|---|---|---|---|---|---|
| | Amortization Period | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| | | | | *(in thousands)* | | | |
| Core deposit intangible | 10 years | $ 2,213 | $ (1,612) | $ 601 | $ 2,213 | $ (1,567) | $ 646 |
| Third-party originators intangible | 7 years | 483 | (307) | 176 | 483 | (287) | 196 |
| Goodwill | N/A | 11,031 | — | 11,031 | 11,031 | — | 11,031 |
| **Total intangible assets** | | **$ 13,727** | **$ (1,919)** | **$ 11,808** | **$ 13,727** | **$ (1,854)** | **$ 11,873** |

Intangible assets amortization expense for the three-month periods ended March 31, 2020 and 2019 was $65,000 and $77,000, respectively.

**Note 7 — Deposits**

Time deposits at or exceeding the FDIC insurance limit of $250,000 at March 31, 2020 and December 31, 2019 were $313.3 million and $299.9 million, respectively.

The scheduled maturities of time deposits are as follows for the periods indicated:

| At March 31, 2020 | Time Deposits of $250,000 or More | Other Time Deposits | Total |
|---|---|---|---|
| | | *(in thousands)* | |
| 2020 | $ 245,439 | $ 783,328 | $ 1,028,767 |
| 2021 | 67,053 | 343,970 | 411,023 |
| 2022 | — | 37,588 | 37,588 |
| 2023 | 792 | 1,522 | 2,315 |
| 2024 and thereafter | — | 770 | 770 |
| **Total** | **$ 313,285** | **$ 1,167,178** | **$ 1,480,462** |
| **At December 31, 2019** | | | |
| 2020 | $ 291,940 | $ 1,098,666 | $ 1,390,606 |
| 2021 | 7,186 | 130,331 | 137,517 |
| 2022 | — | 25,155 | 25,155 |
| 2023 | 789 | 1,185 | 1,974 |
| 2024 and thereafter | — | 669 | 669 |
| **Total** | **$ 299,914** | **$ 1,256,005** | **$ 1,555,919** |

Accrued interest payable on deposits was $9.7 million and $11.2 million at March 31, 2020 and December 31, 2019, respectively. Total deposits reclassified to loans due to overdrafts at March 31, 2020 and December 31, 2019 were $975,000 and $1.5 million, respectively.

**Note 8 — Borrowings**

At March 31, 2020, the Bank had $150.0 million in overnight advances with a weighted average interest rate of 0.21 percent and $150.0 million in term advances outstanding with the FHLB with a weighted average interest rate of 1.63 percent. At December 31, 2019, the Bank had $15.0 million in overnight advances with a weighted average interest rate of 1.66 percent and $75.0 million of term advances with the FHLB with a weighted average rate of 1.71 percent. Interest expense for the three months ended March 31, 2020 and 2019 was $496,000 and $71,000, respectively.

| | March 31, 2020 | | December 31, 2019 | |
|---|---|---|---|---|
| | Outstanding Balance | Weighted Average Rate | Outstanding Balance | Weighted Average Rate |
| | | *(dollars in thousands)* | | |
| Overnight advances | $ 150,000 | 0.21% | $ 15,000 | 1.66% |
| Advances due with 12 months | 50,000 | 1.66% | 25,000 | 1.75% |
| Advances due over 12 months through 24 months | 50,000 | 1.59% | 25,000 | 1.66% |
| Advances due over 24 months through 36 months | 50,000 | 1.63% | 25,000 | 1.72% |
| **Outstanding advances** | **$ 300,000** | **0.92%** | **$ 90,000** | **1.70%** |

The following is financial data pertaining to FHLB advances:

| | March 31, 2020 | December 31, 2019 |
|---|---|---|
| | *(dollars in thousands)* | |
| Weighted-average interest rate at end of period | 0.92% | 1.70% |
| Weighted-average interest rate during the period | 1.52% | 1.89% |
| Average balance of FHLB advances | $ 130,659 | $ 40,374 |
| Maximum amount outstanding at any month-end | $ 300,000 | $ 285,000 |

The Bank maintains a secured credit facility with the FHLB, allowing the Bank to borrow on an overnight and term basis. The Bank had $2.4 billion and $1.4 billion of loans pledged as collateral with the FHLB as of March 31, 2020 and December 31, 2019, respectively. Remaining available borrowing capacity was $1.2 billion and $878.0 million at March 31, 2020 and December 31, 2019, respectively.

The Bank also has securities with market values of $52.7 million and $30.2 million pledged with the Federal Reserve Bank ("FRB"), which provides $50.6 million and $29.6 million in available borrowing capacity through the Fed Discount Window as of March 31, 2020 and December 31, 2019, respectively. There were no outstanding borrowings with the FRB as of March 31, 2020 and December 31, 2019.

**Note 9 — Earnings Per Share**

Earnings per share ("EPS") is calculated on both a basic and a diluted basis. Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then shared in earnings, excluding common shares in treasury. For diluted EPS, weighted-average number of common shares includes the impact of unvested restricted stock under the treasury method.

Unvested restricted stock containing rights to non-forfeitable dividends are considered participating securities prior to vesting and have been included in the earnings allocation in computing basic and diluted EPS under the two-class method.

The following table is a reconciliation of the components used to derive basic and diluted EPS for the periods indicated:

| | Three Months Ended March 31, | |
|---|---|---|
| | **2020** | **2019** |
| **Basic EPS** | | |
| Net income | $ 2,350 | $ 14,672 |
| Less: income allocated to unvested restricted stock | 18 | 79 |
| Income allocated to common shares | $ 2,332 | $ 14,593 |
| Weighted-average shares for basic EPS | 30,469,022 | 30,667,378 |
| **Basic EPS** [(1)] | **$ 0.08** | **$ 0.48** |
| Effect of dilutive securities-options and unvested restricted stock | 3,877 | 53,394 |
| Income allocated to common shares | $ 2,332 | $ 14,593 |
| Weighted-average shares for diluted EPS | 30,472,899 | 30,720,772 |
| **Diluted EPS** [(1)] | **$ 0.08** | **$ 0.48** |

[(1)] *Per share amounts may not be able to be recalculated using net income and weighted-average shares presented above due to rounding.*

There were no anti-dilutive options and shares of unvested restricted stock outstanding for the three months ended March 31, 2020 or 2019.

**Note 10 — Regulatory Matters**

Federal bank regulatory agencies require bank holding companies and banks to maintain a minimum ratio of qualifying total capital to risk-weighted assets of 8.0 percent and a minimum ratio of Tier 1 capital to risk-weighted assets of 6.0 percent. In addition to the risk-based guidelines, federal bank regulatory agencies require bank holding companies and banks to maintain a minimum ratio of Tier 1 capital to average assets, referred to as the leverage ratio, of 4.0 percent.

In order for banks to be considered "well capitalized," federal bank regulatory agencies require a minimum ratio of qualifying total capital to risk-weighted assets of 10.0 percent and a minimum ratio of Tier 1 capital to risk-weighted assets of 8.0 percent. In addition to the risk-based guidelines, federal bank regulatory agencies require depository institutions to maintain a minimum ratio of Tier 1 capital to average assets, referred to as the leverage ratio, of 5.0 percent.

At March 31, 2020, the Bank's capital ratios exceeded the minimum requirements for the Bank to be considered "well capitalized" and the Company exceeded all of its applicable minimum regulatory capital ratio requirements.

A capital conservation buffer of 2.5 percent became effective on January 1, 2019, and must be met to avoid limitations on the ability of the Bank to pay dividends, repurchase shares or pay discretionary bonuses. The Bank's capital conservation buffer was 6.29 percent and 6.64 percent and the Company's capital conservation buffer was 5.52 percent and 5.78 percent as of March 31, 2020 and December 31, 2019, respectively.

In March 2020, the OCC, the Board of Governors of the Federal Reserve System, and the FDIC announced an interim final rule to delay the impact on regulatory capital arising from the implementation of CECL. The interim final rule maintains the three-year transition option in the previous rule and provides banks the option to delay for two years an estimate of CECL's effect on regulatory capital, relative to the incurred loss methodology's effect on regulatory capital, followed by a three-year transition period (five-year transition option). The Company and the Bank adopted the capital transition relief over the permissible five-year period.

The capital ratios of Hanmi Financial and the Bank as of March 31, 2020 and December 31, 2019 were as follows:

| | Actual | | Minimum Regulatory Requirement | | Minimum to Be Categorized as "Well Capitalized" | |
|---|---|---|---|---|---|---|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| | | | (in thousands) | | | |
| **March 31, 2020** | | | | | | |
| Total capital (to risk-weighted assets): | | | | | | |
| Hanmi Financial | $ 697,648 | 14.77% | $ 377,815 | 8.00% | N/A | N/A |
| Hanmi Bank | $ 676,231 | 14.29% | $ 378,465 | 8.00% | $ 473,082 | 10.00% |
| Tier 1 capital (to risk-weighted assets): | | | | | | |
| Hanmi Financial | $ 543,885 | 11.52% | $ 283,361 | 6.00% | N/A | N/A |
| Hanmi Bank | $ 620,857 | 13.12% | $ 283,849 | 6.00% | $ 378,465 | 8.00% |
| Common equity Tier 1 capital (to risk-weighted assets) | | | | | | |
| Hanmi Financial | $ 523,750 | 11.09% | $ 212,521 | 4.50% | N/A | N/A |
| Hanmi Bank | $ 620,857 | 13.12% | $ 212,887 | 4.50% | $ 307,503 | 6.50% |
| Tier 1 capital (to average assets): | | | | | | |
| Hanmi Financial | $ 543,885 | 9.91% | $ 219,485 | 4.00% | N/A | N/A |
| Hanmi Bank | $ 620,857 | 11.35% | $ 218,811 | 4.00% | $ 273,514 | 5.00% |
| **December 31, 2019** | | | | | | |
| Total capital (to risk-weighted assets): | | | | | | |
| Hanmi Financial | $ 714,288 | 15.11% | $ 378,059 | 8.00% | N/A | N/A |
| Hanmi Bank | $ 691,024 | 14.64% | $ 377,516 | 8.00% | $ 471,895 | 10.00% |
| Tier 1 capital (to risk-weighted assets): | | | | | | |
| Hanmi Financial | $ 556,820 | 11.78% | $ 283,544 | 6.00% | N/A | N/A |
| Hanmi Bank | $ 631,978 | 13.39% | $ 283,137 | 6.00% | $ 377,516 | 8.00% |
| Common equity Tier 1 capital (to risk-weighted assets) | | | | | | |
| Hanmi Financial | $ 536,781 | 11.36% | $ 212,658 | 4.50% | N/A | N/A |
| Hanmi Bank | $ 631,978 | 13.39% | $ 212,353 | 4.50% | $ 306,732 | 6.50% |
| Tier 1 capital (to average assets): | | | | | | |
| Hanmi Financial | $ 556,820 | 10.15% | $ 219,367 | 4.00% | N/A | N/A |
| Hanmi Bank | $ 631,978 | 11.56% | $ 218,748 | 4.00% | $ 273,435 | 5.00% |

**Note 11 — Fair Value Measurements**

**Fair Value Measurements**

ASC 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for measuring fair value including a three-level valuation hierarchy, and expands disclosures about fair value measurements. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The three-level fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are defined as follows:

- Level 1 - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2 - Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
- Level 3 - Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Fair value is used on a recurring basis for certain assets and liabilities in which fair value is the primary basis of accounting. Additionally, fair value is used on a non-recurring basis to evaluate assets or liabilities for impairment or for disclosure purposes.

We record securities available for sale at fair value on a recurring basis. Certain other assets, such as loans held for sale, impaired loans, OREO, and core deposit intangible, are recorded at fair value on a non-recurring basis. Non-recurring fair value measurements typically involve assets that are periodically evaluated for impairment and for which any impairment is recorded in the period in which the re-measurement is performed.

The following methods and assumptions were used to estimate the fair value of each class of financial instrument below:

Securities available for sale - The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges. If quoted prices are not available, fair values are measured using matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities, or other model-based valuation techniques requiring observable inputs other than quoted prices such as yield curve, prepayment speeds, and default rates. Level 1 securities include U.S. Treasury securities that are traded on an active exchange or by dealers or brokers in active over-the-counter markets. The fair value of these securities is determined by quoted prices on an active exchange or over-the-counter market. Level 2 securities primarily include U.S. government agency and sponsored agency mortgage-backed securities, collateralized mortgage obligations and debt securities as well as municipal bonds in markets that are active. In determining the fair value of the securities categorized as Level 2, we obtain reports from nationally recognized broker-dealers detailing the fair value of each investment security held as of each reporting date. The broker-dealers use prices obtained from nationally recognized pricing services to value our fixed income securities. The fair value of the municipal securities is determined based on pricing data provided by nationally recognized pricing services. We review the prices obtained for reasonableness based on our understanding of the marketplace, and also consider any credit issues related to the bonds. As we have not made any adjustments to the market quotes provided to us and as they are based on observable market data, they have been categorized as Level 2 within the fair value hierarchy. Level 3 securities are instruments that are not traded in the market. As such, no observable market data for the instrument is available, which necessitates the use of significant unobservable inputs.

Loans held for sale - Loans held for sale are all SBA loans and carried at the lower of cost or fair value. Management obtains quotes, bids or pricing indication sheets on all or part of these loans directly from the purchasing financial institutions. Premiums received or to be received on the quotes, bids or pricing indication sheets are indicative of the fact that cost is lower than fair value. At March 31, 2020 and December 31, 2019, the entire balance of SBA loans held for sale was recorded at its cost. We record SBA loans held for sale on a nonrecurring basis with Level 2 inputs.

Individually analyzed loans receivable - Nonaccrual loans receivable and performing restructured loans receivable are individually analyzed for reporting purposes and are measured and recorded at fair value on a non-recurring basis to determine if they exhibit credit risk characteristics. All such loans receivable with a carrying balance over $250,000 are analyzed individually for the amount to determine if a reserve is required, if any. All such loans with a carrying balance of $250,000 or less are evaluated for analyzed in pools to determine if they exhibit any credit risk characteristics requiring reserves. The Company does not record loans at fair value on a recurring basis. However, from time to time, nonrecurring fair value adjustments to collateral-dependent impaired loans are recorded based on either the current appraised value of the collateral, a Level 2 measurement, or management's judgment and estimation of value reported on older appraisals that are then adjusted based on recent market trends, a Level 3 measurement.

OREO - Fair value of OREO is based primarily on third party appraisals, less costs to sell and result in a Level 2 classification of the inputs for determining fair value. Appraisals are required annually and may be updated more frequently as circumstances require and the fair value adjustments are made to OREO based on the updated appraised value of the property.

**Assets and Liabilities Measured at Fair Value on a Recurring Basis**

As of March 31, 2020 and December 31, 2019, assets and liabilities measured at fair value on a recurring basis are as follows:

| | Level 1 | Level 2 | Level 3 | |
|---|---|---|---|---|
| | Quoted Prices in Active Markets for Identical Assets | Significant Observable Inputs with No Active Market with Identical Characteristics | Significant Unobservable Inputs | Total Fair Value |
| | | *(in thousands)* | | |
| **March 31, 2020** | | | | |
| **Assets:** | | | | |
| Securities available for sale: | | | | |
| U.S. Treasury securities | $ 25,408 | $ — | $ — | $ 25,408 |
| U.S. government agency and sponsored agency obligations: | | | | |
| Mortgage-backed securities | — | 425,356 | — | 425,356 |
| Collateralized mortgage obligations | — | 154,825 | — | 154,825 |
| Debt securities | — | 16,617 | — | 16,617 |
| Total U.S. government agency and sponsored agency obligations | — | 596,798 | — | 596,798 |
| **Total securities available for sale** | **$ 25,408** | **$ 596,798** | **$ —** | **$ 622,206** |
| **December 31, 2019** | | | | |
| **Assets:** | | | | |
| Securities available for sale: | | | | |
| U.S. Treasury securities | $ 35,206 | $ — | $ — | $ 35,206 |
| U.S. government agency and sponsored agency obligations: | | | | |
| Mortgage-backed securities | — | 410,800 | — | 410,800 |
| Collateralized mortgage obligations | — | 164,592 | — | 164,592 |
| Debt securities | — | 23,879 | — | 23,879 |
| Total U.S. government agency and sponsored agency obligations | — | 599,271 | — | 599,271 |
| **Total securities available for sale** | **$ 35,206** | **$ 599,271** | **$ —** | **$ 634,477** |

**Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis**

As of March 31, 2020 and December 31, 2019, assets and liabilities measured at fair value on a non-recurring basis are as follows:

| | | Level 1 | Level 2 | Level 3 |
|---|---|---|---|---|
| | Total | Quoted Prices in Active Markets for Identical Assets | Significant Observable Inputs With No Active Market With Identical Characteristics | Significant Unobservable Inputs |
| | | | (in thousands) | |
| **March 31, 2020** | | | | |
| **Assets:** | | | | |
| Collateral dependent impaired loans [(1), (3)] | $ 34,338 | $ — | $ — | $ 34,338 |
| Other real estate owned | 63 | — | — | 63 |
| Bank-owned premises | 1,900 | — | — | 1,900 |
| **December 31, 2019** | | | | |
| **Assets:** | | | | |
| Collateral dependent impaired loans [(2)] | $ 31,049 | $ — | $ — | $ 31,049 |
| Other real estate owned | 63 | — | — | 63 |
| Bank-owned premises | 1,900 | — | — | 1,900 |

(1) *Consist of real estate loans of $32.6 million and commercial and industrial loans of $0.6 million.*

(2) *Consist of real estate loans of $27.2 million, commercial and industrial loans of $3.9 million.*

(3) *Secured by real estate loans.*

The following table represents quantitative information about Level 3 fair value comments for assets measured at fair value on a non-recurring basis at March 31, 2020 and December 31, 2019:

| | Fair Value | Valuation Techniques | Unobservable Input(s) | Range (Weighted Average) |
|---|---|---|---|---|
| | | | *(in thousands)* | |
| **March 31, 2020** | | | | |
| **Collateral dependent impaired loans:** | | | | |
| Real estate loans: | | | | |
| Commercial property | | | | |
| Other | $ 16,671 | Market approach | Market data comparison | (53)% to 42% / 1% [(2)] |
| Construction | 13,228 | Market approach | Market data comparison | (3)% to 43% / 21% [(2)] |
| Residential property | 2,677 | Market approach | Market data comparison | (13)% to 15% / 1% [(2)] |
| Total real estate loans | 32,576 | | | |
| Commercial and industrial loans: | | | | |
| Commercial term | 566 | Market approach | Market data comparison | (9)% to 11% / 1% [(2)(3)] |
| Consumer loans | 1,196 | Market approach | Market data comparison | 2% to 15% / 7% [(2)] |
| **Total** | **$ 34,338** | | | |
| Bank-owned premises | 1,900 | Market approach | Market data comparison | (30)% to 55% /(2)% [(2)] |
| **December 31, 2019** | | | | |
| **Collateral dependent impaired loans:** | | | | |
| Real estate loans: | | | | |
| Commercial property | | | | |
| Other | $ 13,926 | Market approach | Market data comparison | [(1)] |
| Construction | 13,228 | Market approach | Market data comparison | (3)% to 43% /21% [(2)] |
| Total real estate loans | 27,154 | | | |
| Commercial and industrial loans: | | | | |
| Commercial lines of credit | 3,895 | Market approach | Market data comparison | (8)% to 42% /18% [(2)] |
| **Total** | **$ 31,049** | | | |
| Bank-owned premises | 1,900 | Market approach | Market data comparison | (30)% to 55% /(2)% [(2)] |

(1) *The values were estimated by current market data comparison, supplemented by cost information. The properties compared when possible, with others for sale and that have sold in the general time period. Adjustments are made for differences in equipment, mileage, cosmetics, conversions, originality, condition as well as sale terms and current economic conditions at time of sale.*

(2) *Appraisal reports utilize a combination of valuation techniques including a market approach, where prices and other relevant information generated by market transactions involving similar or comparable properties are used to determine the appraised value. Appraisals may include an 'as is' and 'upon completion' valuation scenarios. Adjustments are routinely made in the appraisal process by third-party appraisers to adjust for differences between the comparable sales and income data. Adjustments also result from the consideration of relevant economic and demographic factors with the potential to affect property values. Also, prospective values are based on the market conditions which exist at the date of inspection combined with informed forecasts based on current trends in supply and demand for the property types under appraisal. Positive adjustments disclosed in this table represent increases to the sales comparison and negative adjustment represent decreases.*

(3) *Includes one loan secured by cash collateral.*

The fair value of the Level 3 loans receivable demonstrating credit risk characteristics at March 31, 2020 were determined utilizing the fair value measurement methodology for assets measured on a non-recurring basis. Such loans receivable measured at fair value at March 31, 2020 consisted of thirteen commercial real estate loans with a fair value of $16.7 million, one construction loan with a fair value of $13.2 million, five residential mortgages with a fair value of $2.7 million, two commercial term loans with a fair value of $41,000, one commercial term loan secured by cash with a fair value of $525,000, and two consumer loans with a fair value of $1.2 million. The fair value of collateral dependent loans are determined on a non-recurring basis using either the sales comparison approach or the income approach by obtaining third party appraisals.

ASC 825, *Financial Instruments*, requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured on a recurring basis or non-recurring basis are discussed above.

The estimated fair value of financial instruments has been determined by using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data in order to develop estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Effective January 1, 2018, the Company adopted ASU 2016-01, *Recognition and Measurement of Financial Assets and Financial Liabilities (Topic 825)*. This standard, among other provisions, requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes. Other than certain financial instruments for which we have concluded that the carrying amounts approximate fair value, the fair value estimates shown below are based on an exit price notion as of March 31, 2020, as required by ASU 2016-01. The financial instruments for which we have concluded that the carrying amounts approximate fair value include, cash and due from banks, accrued interest receivable and payable, and noninterest-bearing deposits. The fair values of off-balance sheet items are based upon the difference between the current value of similar loans and the price at which the Bank has committed to make the loans.

The estimated fair values of financial instruments were as follows:

| | March 31, 2020 | | | |
|---|---|---|---|---|
| | Carrying Amount | Fair Value | | |
| | | Level 1 | Level 2 | Level 3 |
| | *(in thousands)* | | | |
| **Financial assets:** | | | | |
| Cash and due from banks | $ 290,546 | $ 290,546 | $ — | $ — |
| Securities available for sale | 622,206 | 25,408 | 596,798 | — |
| Loans receivable, net of allowance for credit losses | 4,477,137 | — | — | 4,393,307 |
| Accrued interest receivable | 11,536 | 11,536 | — | — |
| **Financial liabilities:** | | | | |
| Noninterest-bearing deposits | 1,366,270 | — | 1,366,270 | — |
| Interest-bearing deposits | 3,215,797 | — | — | 3,205,646 |
| Borrowings and subordinated debentures | 418,523 | — | 302,070 | 124,233 |
| Accrued interest payable | 9,693 | 9,693 | — | — |

| | December 31, 2019 | | | |
|---|---|---|---|---|
| | Carrying Amount | Fair Value | | |
| | | Level 1 | Level 2 | Level 3 |
| | *(in thousands)* | | | |
| **Financial assets:** | | | | |
| Cash and due from banks | $ 121,678 | $ 121,678 | $ — | $ — |
| Securities available for sale | 634,477 | 35,205 | 599,272 | — |
| Loans held for sale | 6,020 | — | 6,382 | — |
| Loans receivable, net of allowance for credit losses | 4,548,739 | — | — | 4,520,322 |
| Accrued interest receivable | 11,742 | 11,742 | — | — |
| **Financial liabilities:** | | | | |
| Noninterest-bearing deposits | 1,391,624 | — | 1,391,624 | — |
| Interest-bearing deposits | 3,307,338 | — | — | 3,317,867 |
| Borrowings and subordinated debentures | 208,377 | — | 89,831 | 118,807 |
| Accrued interest payable | 11,215 | 11,215 | — | — |

**Note 12 — Off-Balance Sheet Commitments**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk similar to the risk involved with on-balance sheet items recognized in the consolidated balance sheets.

The Bank's exposure to losses in the event of non-performance by the other party to commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for extending loan facilities to customers. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, was based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, premises and equipment, and income-producing or borrower-occupied properties.

The following table shows the distribution of undisbursed loan commitments as of the dates indicated:

| | March 31, 2020 | December 31, 2019 |
|---|---|---|
| | *(in thousands)* | |
| Commitments to extend credit | $ 375,233 | $ 371,287 |
| Standby letters of credit | 32,108 | 31,372 |
| Commercial letters of credit | 9,642 | 11,133 |
| **Total undisbursed loan commitments** | **$ 416,982** | **$ 413,792** |

The allowance for credit losses related to off-balance sheet items is maintained at a level believed to be sufficient to absorb probable losses related to these unfunded credit facilities. The determination of the allowance adequacy is based on periodic evaluations of the unfunded credit facilities including an assessment of the probability of commitment usage, credit risk factors for loans outstanding to these same customers, and the terms and expiration dates of the unfunded credit facilities.

Activity in the allowance for credit losses related to off-balance sheet items was as follows for the periods indicated:

| | Three Months Ended March 31, | |
|---|---|---|
| | 2020 | 2019 |
| | *(in thousands)* | |
| **Balance at beginning of period** | $ 2,397 | $ 1,439 |
| Adjustment related to adoption of ASU 2016-13 | (335) | — |
| **Adjusted balance as of January 1, 2020** | 2,062 | 1,439 |
| Provision (income) for credit losses | 823 | (339) |
| **Balance at end of period** | **$ 2,885** | **$ 1,100** |

**Note 13 — Leases**

The Company adopted ASU 2016-02, *Leases (Topic 842),* effective January 1, 2019. We had approximately 45 operating leases for real estate and other assets. These included various leases for our branch and office locations as well as those for postage and copier machines and an advertising billboard. Our leases had initial lease terms of two to twenty-five years. Most leases included one or more options to renew, with renewal terms that can extend the lease term from two to twelve years. We assessed these options using a threshold of reasonably certain. For leases where we were reasonably certain to renew, those option periods were included within the lease term and, therefore, the measurement of the right-of-use asset and lease liability. Certain leases included options to terminate the lease, which allows the contract parties to terminate their obligations under the lease contract, typically in return for an agreed financial consideration. The terms and conditions of the termination options vary by contract. Leases with an initial term of 12 months or less were not recognized on the balance sheet. We recognized lease expense for these leases on a straight- line basis over the lease term. Certain lease agreements included payments based on Consumer Price Index (CPI) on which variable lease payments were determined and included in the right-of-use asset and liability. Variable lease payments that were not based on CPI were excluded from the right-of-use asset and lease liability and recognized in the period in which the obligations for those payments were incurred. Our lease agreements did not contain any material residual value guarantees, restrictions or covenants.

In determining whether a contract contained a lease, we determined whether an arrangement was or included a lease at contract inception. Operating lease right-of-use asset and liability were recognized at commencement date and initially measured based on the present value of lease payments over the defined lease term. The opening balance for both our right-of-use asset and lease liability were $40.9 million as of the adoption date of January 1, 2019. As of March 31, 2020, the right-of-use asset and lease liability balances were $36.1 million and $36.9 million, respectively. Their outstanding balances as of December 31, 2019, were $36.5 million and $37.2 million, respectively.

We had real estate lease agreements with lease and non-lease components, which are generally accounted for separately. However, we elected the practical expedient to not separate non-lease components from lease components for all classes of underlying assets. For certain equipment leases, such as machine equipment, we accounted for the lease and associated non-lease components as a single lease component.

In determining the discount rates, since most of our leases do not provide an implicit rate, we used our incremental borrowing rate provided by the FHLB of San Francisco based on the information available at commencement date to calculate the present value of lease payments. In order to apply the incremental borrowing rate, a portfolio approach with a collateralized rate was utilized. Assets were grouped based on similar lease terms and economic environments in a manner whereby the Company reasonably expects that the application does not differ materially from a lease-by-lease approach.

The Company's right-of-use asset is included in prepaid expenses and other assets and our lease liability is included in accrued expenses and other liabilities in the accompanying consolidated balance sheet.

For the three-months period ended March 31, 2020 and 2019, net rental expenses recorded under such leases amounted to $2.0 million and $1.9 million, respectively.

The following table presents the Company's remaining lease liability by maturity as of March 31, 2020:

| | **Amount** |
|---|---|
| | *(in thousands)* |
| 2020 | $ 6,118 |
| 2021 | 5,315 |
| 2022 | 5,088 |
| 2023 | 4,929 |
| 2024 | 4,437 |
| Thereafter | 16,381 |
| Remaining lease commitments | 42,268 |
| Interest | (5,408) |
| Present value of lease liability | $ 36,860 |

Weighted average remaining leases terms for the Company's operating leases were 8.37 and 8.57 years as of March 31, 2020 and December 31, 2019, respectively. Weighted average discount rates used for the Company's operating leases was 3.21 percent as of March 31, 2020. The Company chose the practical expedients and reviewed the lease and non-lease components for any impairment or otherwise, subsequently determining that no cumulative-effect adjustment to equity was necessary as part of implementing the modified retrospective approach for its adoption of ASC 842.

Cash paid, and included in cash flows from operating activities, for amounts included in the measurement of the lease liability for the Company's operating leases for the three months ended March 31, 2020 and 2019 was $1.9 million and $1.7 million, respectively.

**Note 14 — Liquidity**

**Hanmi Financial**

As of March 31, 2020 Hanmi Financial had $20.0 million in cash on deposit with its bank subsidiary. Management believes that Hanmi Financial, on a stand-alone basis, had adequate liquid assets to meet its current debt obligations.

**Hanmi Bank**

The principal objective of our liquidity management program is to maintain the Bank’s ability to meet the day-to-day cash flow requirements of our customers who wish either to withdraw funds or to draw upon credit facilities to meet their cash needs. Management believes that the Bank, on a stand-alone basis, has adequate liquid assets to meet its current obligations. The Bank’s primary funding source will continue to be deposits originating from its branch platform. The Bank’s wholesale funds historically consisted of FHLB advances and brokered deposits. As of March 31, 2020 and December 31, 2019, the Bank had $300.0 million and $90.0 million of FHLB advances and $224.6 million and $264.2 million, respectively, of brokered deposits.

We monitor the sources and uses of funds on a regular basis to maintain an acceptable liquidity position. The Bank’s primary source of borrowings is the FHLB, from which the Bank is eligible to borrow up to 30 percent of its assets. As of March 31, 2020, the remaining available borrowing capacity was $1.22 billion compared with $878.4 million, as of December 31, 2019.

The amount that the FHLB is willing to advance differs based on the quality and character of qualifying collateral pledged by the Bank, and the FHLB may adjust the advance rates for qualifying collateral upwards or downwards from time to time. To the extent deposit renewals and deposit growth are not sufficient to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans, leases and securities, and otherwise fund working capital needs and capital expenditures, the Bank may utilize the remaining borrowing capacity from its FHLB borrowing arrangement.

**Note 15 — Subsequent Events**

On March 13, 2020, the President of the United States declared a National Emergency over the outbreak of the novel coronavirus, also known as COVID-19. Several governors of the states in which we do business issued their own orders for individuals to shelter-in place and restricted business activities. As a result, the operations and business results of the Company could be materially adversely affected. The extent to which the COVID-19 crisis may impact business activity or investment results will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of the coronavirus and the actions required to contain the coronavirus or treat its impact, among others. Significant estimates include the allowance for credit losses, the allowance for credit losses related to off-balance sheet items, and the valuation of intangible assets including deferred tax assets, goodwill, and servicing assets.

The CARES Act (the Coronavirus Aid, Relief, and Economic Security Act) was passed by Congress and signed into law by President Trump on March 27, 2020. Amongst other benefits, the CARES Act allows financial institutions to assist customers in dealing with financial hardship by (a) providing federal funding so that financial institutions can originate SBA loans to borrowers at a low interest rate under the Payment Protection Program (PPP loans) with eventual debt forgiveness should the borrower continue to meet certain criteria after the COVID-19 crisis has abated; and (b) allowing financial institutions to temporarily modify loan terms by deferring loan payments, loan fees, etc. on a short-term basis without considering them Troubled Debt Restructures.

The Bank immediately moved to assist consumers during this time of crisis by rolling out its PPP loan process and by April 30, 2020 had received over 3,000 inquiries and disbursed approximately $157 million for the SBA's Paycheck Protection Program. In late March 2020, the Bank started receiving borrower requests for loan modifications of scheduled payments under the CARES Act and by April 30, 2020 had approved nearly 1,200 requests approximating 16 percent of the portfolio.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following is management's discussion and analysis of our results of operations and financial condition as of and for the three months ended March 31, 2020. This analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2019 (the "2019 Annual Report on Form 10-K") and with the unaudited consolidated financial statements and notes thereto set forth in this Quarterly Report on Form 10-Q for the period ended March 31, 2020 (this "Report").

On March 13, 2020, the President of the United States declared a National Emergency over the outbreak of the novel coronavirus, also known as COVID-19. Several governors of the states in which we do business issued their own orders for individuals to shelter-in place and restricted business activities. As a result, the operations and business results of the Company could be materially adversely affected. The extent to which the COVID-19 crisis may impact business activity or investment results will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of the coronavirus and the actions required to contain the coronavirus or treat its impact, among others. Significant estimates include the allowance for credit losses, the allowance for credit losses related to off-balance sheet items, and the valuation of intangible assets including deferred tax assets, goodwill, and servicing assets.

**Forward-Looking Statements**

Some of the statements contained in this Report are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements in this Report other than statements of historical fact are "forward–looking statements" for purposes of federal and state securities laws, including, but not limited to, statements about anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs, plans and objectives of management for future operations, and other similar forecasts and statements of expectation and statements of assumptions underlying any of the foregoing. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance, strategies, outlook, needs, plans, objectives or achievements to differ from those expressed or implied by the forward-looking statement. These factors include the following: failure to maintain adequate levels of capital and liquidity to support our operations; the effect of potential future supervisory action against us or Hanmi Bank; our ability to remediate any material weakness in our internal controls over financial reporting; general economic and business conditions internationally, nationally and in those areas in which we operate; volatility and deterioration in the credit and equity markets; changes in consumer spending, borrowing and savings habits; availability of capital from private and government sources; demographic changes; competition for loans and deposits and failure to attract or retain loans and deposits; fluctuations in interest rates and a decline in the level of our interest rate spread; risks of natural disasters; a failure in or breach of our operational or security systems or infrastructure, including cyber attacks; the failure to maintain current technologies; inability to successfully implement future information technology enhancements; difficult business and economic conditions that can adversely affect our industry and business, including competition and lack of soundness of other financial institutions, fraudulent activity and negative publicity; risks associated with Small Business Administration loans; failure to attract or retain key employees; our ability to access cost- effective funding; fluctuations in real estate values; changes in accounting policies and practices; the imposition of tariffs or other domestic or international governmental policies impacting the value of the products of our borrowers; changes in governmental regulation, including, but not limited to, any increase in Federal Deposit Insurance Corporation insurance premiums; ability of Hanmi Bank to make distributions to Hanmi Financial Corporation, which is restricted by certain factors, including Hanmi Bank's retained earnings, net income, prior distributions made, and certain other financial tests; ability to identify a suitable strategic partner or to consummate a strategic transaction; adequacy of our allowance for credit losses; credit quality and the effect of credit quality on our credit losses expense and allowance for credit losses; changes in the financial performance and/or condition of our borrowers and the ability of our borrowers to perform under the terms of their loans and other terms of credit agreements; our ability to control expenses; changes in securities markets; and risks as it relates to cyber security against our information technology infrastructure and those of our third party providers and vendors. For additional information concerning risks we face, see "Part II, Item 1A. Risk Factors" in this Report and "Item 1A. Risk Factors" in Part I of the 2019 Annual Report on Form 10-K. We undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made, except as required by law.

**Critical Accounting Policies**

We have established various accounting policies that govern the application of GAAP in the preparation of our financial statements. Our significant accounting policies are described in the Notes to consolidated financial statements in our 2019 Annual Report on Form 10-K. We had no significant changes in our accounting policies since the filing of our 2019 Annual Report on Form 10-K, except for the adoption of ASU 2016-13 as described in Note 1 of the March 31, 2020 unaudited condensed consolidated financial statements.

Certain accounting policies require us to make significant estimates and assumptions that have a material impact on the carrying value of certain assets and liabilities, and we consider these critical accounting policies. For a description of these critical accounting policies, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies” in our 2019 Annual Report on Form 10-K. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at the balance sheet dates and our results of operations for the reporting periods. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of the Company’s Board of Directors.

## Selected Financial Data

The following table sets forth certain selected financial data for the periods indicated:

| | As of or for the Three Months Ended March 31, | |
|---|---|---|
| | 2020 | 2019 |
| | (in thousands, except per share data) | |
| **Summary balance sheets:** | | |
| Cash and due from banks | $ 290,546 | $ 169,830 |
| Securities | 622,206 | 621,470 |
| Loans receivable, net [1] | 4,477,136 | 4,542,724 |
| Assets | 5,617,690 | 5,571,068 |
| Deposits | 4,582,068 | 4,820,175 |
| Liabilities | 5,064,732 | 5,006,776 |
| Stockholders' equity | 552,958 | 564,292 |
| Tangible stockholders' equity [4] | 541,150 | 552,187 |
| Average loans receivable [2] | 4,518,395 | 4,533,120 |
| Average securities | 623,711 | 589,547 |
| Average assets | 5,504,653 | 5,440,951 |
| Average deposits | 4,626,389 | 4,716,222 |
| Average stockholders' equity | 559,956 | 560,037 |
| **Per share data:** | | |
| Earnings per share – basic | $ 0.08 | $ 0.48 |
| Earnings per share – diluted | $ 0.08 | $ 0.48 |
| Book value per share [3] | $ 18.06 | $ 18.29 |
| Tangible book value per share [4] | $ 17.67 | $ 17.89 |
| Cash dividends per share | $ 0.24 | $ 0.24 |
| Common shares outstanding | 30,622,741 | 30,860,533 |
| **Performance ratios:** | | |
| Return on average assets [5] [12] | 0.17% | 1.09% |
| Return on average stockholders' equity [6] [12] | 1.69% | 10.62% |
| Net interest margin [7] | 3.36% | 3.52% |
| Efficiency ratio [8] | 61.89% | 56.83% |
| Dividend payout ratio [9] | 300.00% | 50.00% |
| Average stockholders' equity to average assets | 10.17% | 10.29% |
| **Asset quality ratios:** | | |
| Non-performing loans to loans [10] | 1.15% | 0.88% |
| Non-performing assets to assets [11] | 0.93% | 0.73% |
| Net loan charge-offs (recoveries) to average loans, annualized | 2.41% | 0.02% |
| Allowance for credit losses to loans | 1.46% | 0.72% |
| Allowance for credit losses to nonperforming loans | 127.33% | 82.16% |
| **Capital ratios:** | | |
| Total risk-based capital: | | |
| Hanmi Financial | 14.77% | 14.17% |
| Hanmi Bank | 14.29% | 14.37% |
| Tier 1 risk-based capital: | | |
| Hanmi Financial | 11.52% | 11.94% |
| Hanmi Bank | 13.12% | 13.64% |
| Common equity tier 1 capital | | |
| Hanmi Financial | 11.09% | 11.52% |
| Hanmi Bank | 13.12% | 13.64% |
| Tier 1 leverage: | | |
| Hanmi Financial | 9.91% | 10.39% |
| Hanmi Bank | 11.35% | 11.88% |

[1] *Excludes loans held for sale and net of allowance for credit losses.*
[2] *Includes loans held for sale and before allowance for credit losses.*
[3] *Stockholders' equity divided by shares of common stock outstanding.*

[4] *Tangible stockholder's equity divided by common shares outstanding. Tangible stockholders' equity is a "Non-GAAP" financial measure, as discussed in the following section.*
[5] *Net income divided by average assets.*
[6] *Net income divided by average stockholders' equity.*
[7] *Net interest income divided by average interest-earning assets. Computed on a tax-equivalent basis using the statutory federal tax rate.*
[8] *Noninterest expense divided by the sum of net interest income and noninterest income.*
[9] *Dividends declared per share divided by basic earnings per share.*
[10] *Nonperforming loans receivable, excluding loans held for sale, consist of nonaccrual loans receivable, and loans receivable past due 90 days or more still accruing interest.*
[11] *Nonperforming assets consist of nonperforming loans receivable and real estate owned.*
[12] *Amounts calculated on annualized net income.*

**Non-GAAP Financial Measures**

The Company provides certain supplemental financial information by methods other than in accordance with U.S. GAAP, including tangible assets, tangible stockholders' equity and tangible book value per share. These non-GAAP measures are used by management in analyzing Hanmi Financial's capital strength.

Tangible equity is calculated by subtracting goodwill and other intangible assets (principally core deposit intangibles) from stockholders' equity. Banking and financial institution regulators also exclude goodwill and core deposit intangibles from stockholders' equity when assessing the capital adequacy of a financial institution.

Management believes the presentation of these financial measures excluding the impact of the items described in the preceding paragraph provide useful supplemental information that are essential to a proper understanding of the capital strength of Hanmi Financial. These disclosures should not be viewed as a substitution for results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

**Tangible Assets, Tangible Stockholders' Equity and Tangible Book Value Per Share**

The following table reconciles these non-GAAP performance measures to the most comparable GAAP performance measures as of the dates indicated:

| | March 31, | |
|---|---|---|
| | **2020** | **2019** |
| | *(in thousands, except per share data)* | |
| Total assets | $ 5,617,690 | $ 5,571,068 |
| Less goodwill and other intangible assets | (11,808) | (12,105) |
| **Tangible assets** | **$ 5,605,882** | **$ 5,558,963** |
| Total stockholders' equity [1] | $ 552,958 | $ 564,292 |
| Less goodwill and other intangible assets | (11,808) | (12,105) |
| **Tangible stockholders' equity [1]** | **$ 541,150** | **$ 552,187** |
| Stockholders' equity to assets | 9.84% | 10.13% |
| Tangible common equity to tangible assets [1] | 9.65% | 9.93% |
| Common shares outstanding | 30,622,741 | 30,860,533 |
| Book value per share | $ 18.06 | $ 18.29 |
| Effect of goodwill and other intangible assets | (0.39) | (0.40) |
| **Tangible common equity per common share** | **$ 17.67** | **$ 17.89** |

[1] *There were no preferred shares outstanding at the periods indicated.*

**Executive Overview**

Net income was $2.4 million, or $0.08 per diluted share, for the three months ended March 31, 2020 compared with $14.7 million, or $0.48 per share, for the same period a year ago. The decline in net income for the quarter reflects primarily an increase in credit loss expense.

The Company adopted Accounting Standards Update ("ASU") 2016-13, Financial Instruments – Credit Losses, which replaced the incurred loss methodology for estimating credit losses with a forward-looking current expected credit losses ("CECL") methodology. The adoption resulted in a $17.4 million increase to the beginning balance of the allowance for credit losses, a $0.3 million decrease to the beginning balance of the allowance for off-balance sheet-items and an after-tax charge of $12.2 million to the beginning balance of retained earnings.

For the first quarter of 2020, credit loss expense was $15.7 million compared with $1.1 million for the first quarter of 2019. The 2020 first quarter expense included a $7.4 million specific qualitative provision for COVID-19 crisis, a $4.9 provision primarily related to changes in other qualitative factors, a $2.6 million specific provision for the previously identified troubled loan relationship and a $0.8 million provision for off-balance sheet items.

Other financial highlights include the following:

Cash and due from banks increased $168.9 million as of March 31, 2020 when compared to December 31, 2019, primarily from increased borrowings. The increase in borrowings was largely intended to boost bank liquidity amid disruptions caused to businesses and individuals by the outbreak of COVID-19.

Loans receivable, before the allowance for credit losses, were $4.54 billion at March 31, 2020 compared with $4.61 billion at December 31, 2019. The decrease reflects, in part, the continued strategy of allowing residential mortgages to run-off and shifting the mix of the portfolio to higher-yielding loans.

Deposits were $4.58 billion at March 31, 2020 compared with $4.70 billion at December 31, 2019. The decrease reflects principally the decline in higher-costing time deposits.

Return on average assets for the three months ended March 31, 2020 and 2019 was 0.17 percent and 1.09 percent respectively, while the return on average stockholders' equity was 1.69 percent and 10.62 percent for the same respective periods.

Tangible book value per share was $17.67 at March 31, 2020 compared with $17.90 at December 31, 2019; tangible stockholders' equity to tangible assets was 9.65 percent at March 31, 2020 compared with 9.98 percent at December 31, 2019.

The Bank continues to be well-capitalized at March 31, 2020 with a Total risk-based capital ratio of 14.29 percent, a Tier-1 risk-based capital ratio of 13.12 percent, a Common Equity Tier 1 capital ratio of 13.12 percent and a Tier 1 leverage ratio of 11.35 percent.

**Results of Operations**

**Net Interest Income**

Our primary source of revenue is net interest income, which is the difference between interest and fees derived from earning assets, and interest paid on liabilities obtained to fund those assets. Our net interest income is affected by changes in the level and mix of interest-earning assets and interest-bearing liabilities, referred to as volume changes. Net interest income is also affected by changes in the yields earned on assets and rates paid on liabilities, referred to as rate changes. Interest rates charged on loans receivable are affected principally by changes to interest rates, the demand for loans receivable, the supply of money available for lending purposes, and other competitive factors. Those factors are, in turn, affected by general economic conditions and other factors beyond our control, such as federal economic policies, the general supply of money in the economy, legislative tax policies, governmental budgetary matters, and the actions of the Federal Reserve.

The following table shows: the average balance of assets, liabilities and stockholders' equity; the amount of interest income, on a tax-equivalent basis, and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

| | Three Months Ended | | | | | |
|---|---|---|---|---|---|---|
| | March 31, 2020 | | | March 31, 2019 | | |
| | Average Balance | Interest Income / Expense | Average Yield / Rate | Average Balance | Interest Income / Expense | Average Yield / Rate |
| **Assets** | | | *(in thousands)* | | | |
| Interest-earning assets: | | | | | | |
| Loans receivable *(1)* | $ 4,518,395 | $ 54,648 | 4.86% | $ 4,533,120 | $ 58,334 | 5.22% |
| Securities *(2)* | 623,711 | 3,655 | 2.34% | 589,547 | 3,597 | 2.44% |
| FHLB stock | 16,385 | 289 | 7.10% | 16,385 | 289 | 7.15% |
| Interest-bearing deposits in other banks | 104,513 | 333 | 1.28% | 53,022 | 335 | 2.56% |
| Total interest-earning assets | 5,263,004 | 58,925 | 4.50% | 5,192,074 | 62,555 | 4.89% |
| Noninterest-earning assets: | | | | | | |
| Cash and due from banks | 97,896 | | | 108,992 | | |
| Allowance for credit losses | (61,054) | | | (31,982) | | |
| Other assets | 204,807 | | | 171,867 | | |
| **Total assets** | **$5,504,653** | | | **$5,440,951** | | |
| **Liabilities and Stockholders' Equity** | | | | | | |
| Interest-bearing liabilities: | | | | | | |
| Deposits: | | | | | | |
| Demand: interest-bearing | $ 82,934 | $ 21 | 0.10% | $ 85,291 | $ 29 | 0.14% |
| Money market and savings | 1,687,013 | 4,780 | 1.14% | 1,526,710 | 5,677 | 1.51% |
| Time deposits | 1,522,745 | 7,942 | 2.10% | 1,852,562 | 9,977 | 2.18% |
| Total interest-bearing deposits | 3,292,692 | 12,743 | 1.56% | 3,464,563 | 15,683 | 1.84% |
| Borrowings | 130,659 | 496 | 1.53% | 10,611 | 71 | 2.71% |
| Subordinated debentures | 118,444 | 1,712 | 5.78% | 117,863 | 1,772 | 6.01% |
| Total interest-bearing liabilities | 3,541,795 | 14,951 | 1.70% | 3,593,037 | 17,526 | 1.98% |
| Noninterest-bearing liabilities: | | | | | | |
| Demand deposits: noninterest-bearing | 1,333,697 | | | 1,251,659 | | |
| Other liabilities | 69,205 | | | 36,218 | | |
| Stockholders' equity | 559,956 | | | 560,037 | | |
| **Total liabilities and stockholders' equity** | **$5,504,653** | | | **$5,440,951** | | |
| **Net interest income (taxable equivalent basis)** | | **$ 43,974** | | | **$ 45,029** | |
| **Cost of deposits** *(3)* | | | **1.11%** | | | **1.35%** |
| **Net interest spread (taxable equivalent basis)** *(4)* | | | **2.80%** | | | **2.91%** |
| **Net interest margin (taxable equivalent basis)** *(5)* | | | **3.36%** | | | **3.52%** |

*(1) Loans receivable include loans held for sale and exclude the allowance for credit losses. Nonaccrual loans receivable are included in the average loans receivable balance.*
*(2) Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.*
*(3) Represents interest expense on deposits as a percentage of all interest-bearing and noninterest-bearing deposits.*
*(4) Represents the average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.*
*(5) Represents net interest income as a percentage of average interest-earning assets.*

The table below shows changes in interest income (on a tax equivalent basis) and interest expense and the amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

| | Three Months Ended March 31, 2020 vs March 31, 2019 Increases (Decreases) Due to Change In | | |
|---|---|---|---|
| | **Volume** | **Rate** | **Total** |
| | | *(in thousands)* | |
| Interest and dividend income: | | | |
| Loans receivable [1] | $ (166) | $ (3,520) | $ (3,686) |
| Securities [2] | 206 | (148) | 58 |
| FHLB stock | — | — | — |
| Interest-bearing deposits in other banks | 222 | (224) | (2) |
| **Total interest and dividend income** | **$ 262** | **$ (3,892)** | **$ (3,630)** |
| Interest expense: | | | |
| Demand: interest-bearing | $ (1) | $ (7) | $ (8) |
| Money market and savings | 576 | (1,473) | (897) |
| Time deposits | (1,687) | (348) | (2,035) |
| Borrowings | 469 | (44) | 425 |
| Subordinated debentures | 9 | (69) | (60) |
| **Total interest expense** | **$ (634)** | **$ (1,941)** | **$ (2,575)** |
| **Change in net interest income** | **$ 896** | **$ (1,951)** | **$ (1,055)** |

*(1) Loans receivable include loans held for sale and exclude the allowance for credit losses. Nonaccrual loans receivable are included in the average loans receivable balance.*

*(2) Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.*

Interest and dividend income, on a taxable equivalent basis, decreased $3.6 million, or 5.8 percent, to $58.9 million for the three months ended March 31, 2020 from $62.6 million for the same period in 2019. Interest expense decreased $2.6 million, or 14.7 percent, to $15.0 million for the three months ended March 31, 2020 from $17.5 million for the same period in 2019. For the three months ended March 31, 2020 and 2019, net interest income, on a taxable equivalent basis, was $44.0 million and $44.9 million, respectively. Net interest income decreased during the three months ended March 31, 2020 compared with the same period in 2019 mainly due to decreases in yields on loans, offset by decreases in the average rates paid on interest-bearing deposits and the decline in the average balance of time deposits. The net interest spread and net interest margin, on a taxable equivalent basis, for the three months ended March 31, 2020 were 2.80 percent and 3.36 percent, respectively, compared with 2.91 percent and 3.52 percent, respectively, for the same period in 2019.

The average balance of interest-earning assets increased $70.9 million, or 1.37 percent, to $5.26 billion for the three months ended March 31, 2020 from $5.19 billion for the same period in 2019. The average balance of loans receivable decreased $14.7 million, or 0.32 percent, to $4.52 billion for the three months ended March 31, 2020 from $4.53 billion for the same period in 2019. The average balance of interest-bearing liabilities decreased $51.2 million, or 1.43 percent, to $3.54 billion for the three months ended March 31, 2020, compared with $3.59 billion for the same period in 2019.

The average yield on interest-earning assets, on a taxable equivalent basis, decreased 39 basis points to 4.50 percent for the three months ended March 31, 2020 from 4.89 percent for the same period in 2019, primarily due to the decrease in the general level of interest rates and the mix of interest-earning assets. The average cost of interest-bearing liabilities decreased by 28 basis points to 1.70 percent for the three months ended March 31, 2020 from 1.98 percent for the same period in 2019, mainly due to lower market interest rates and a smaller percentage of higher-costing time deposits and money market and savings deposits in the portfolio.

**Credit Loss Expense**

For the first quarter of 2020, credit loss expense was $15.7 million compared with $1.1 million for the first quarter of 2019. The 2020 first quarter expense included a $7.4 million specific qualitative provision for COVID-19 crisis, a $4.9 million provision primarily related to changes in other qualitative factors, a $2.6 million specific provision for the previously identified troubled loan relationship and a $0.8 million provision for off-balance sheet items.

See also “Allowance for Credit Losses and Allowance for Credit Losses Related to Off-Balance Sheet Items” for further details.

**Noninterest Income**

The following table sets forth the various components of noninterest income for the periods indicated:

| | Three Months Ended March 31, | | Increase (Decrease) |
|---|---|---|---|
| | 2020 | 2019 | Amount |
| | | *(in thousands)* | |
| Service charges on deposit accounts | $ 2,400 | $ 2,358 | $ 42 |
| Trade finance and other service charges and fees | 986 | $ 1,124 | (138) |
| Servicing income | 561 | 357 | 204 |
| Bank-owned life insurance income | 277 | 280 | (3) |
| All other operating income | 846 | 484 | 362 |
| **Service charges, fees & other** | 5,070 | 4,603 | 467 |
| Gain on sale of SBA loans | 1,154 | 926 | 228 |
| Net gain (loss) on sales of securities | — | 725 | (725) |
| **Total noninterest income** | **$ 6,224** | **$ 6,254** | **$ (30)** |

For the three months ended March 31, 2020, noninterest income was $6.2 million, a decrease of $30,000, or 0.5 percent, compared with $6.3 million for the same period in 2019. Loan servicing income increased due to lower amortization of servicing assets while other operating income increased on higher levels of interchange income. There were no securities transactions for the first quarter of 2020. Securities transactions for the year ago period resulted in gains of $0.7 million. Gains on sales of SBA loans were $1.2 million for the first quarter of 2020 compared with $0.9 million for the same period a year ago. Sales volumes were $18.2 million and $15.5 million for the respective quarters while trade premiums were 8.35% and 7.43% for the respective quarters.

**Noninterest Expense**

The following table sets forth the components of noninterest expense for the periods indicated:

| | Three Months Ended March 31, | | Increase (Decrease) |
|---|---|---|---|
| | 2020 | 2019 | Amount |
| | | *(in thousands)* | |
| Salaries and employee benefits | $ 17,749 | $ 15,738 | $ 2,011 |
| Occupancy and equipment | 4,475 | 4,521 | (46) |
| Data processing | 2,669 | 2,083 | 586 |
| Professional fees | 1,915 | 1,649 | 266 |
| Supplies and communications | 781 | 844 | (63) |
| Advertising and promotion | 734 | 760 | (26) |
| All other operating expenses | 2,743 | 3,728 | (985) |
| **Subtotal** | 31,066 | 29,323 | 1,743 |
| Provision expense (income) for losses on off-balance sheet items [1] | — | (339) | 339 |
| Other real estate owned expense | 2 | 81 | (79) |
| **Total noninterest expense** | **$ 31,068** | **$ 29,065** | **$ 2,003** |

*(1) Provision expense (income) for losses on off-balance sheet items is now included in credit loss expense; the provision for losses on off-balance sheet items was $823,000 for the three-months ended March 31, 2020.*

For the three months ended March 31, 2020, noninterest expense was $31.1 million, an increase of $2.0 million, or 6.9 percent, compared with $29.1 million for the same period in 2019. The increase was due primarily to an increase in salaries and employee benefits primarily due to a reduction in employee sick time expense during the three months ended March 31, 2019.

**Income Tax Expense**

Income tax expense was $1.0 million and $6.3 million representing an effective income tax rate of 30.7 percent and 30.0 percent for the three months ended March 31, 2020 and 2019, respectively. The increase in the effective tax rate for the three months ended March 31, 2020, compared to the same period in 2019 was principally due to lower tax-exempt interest and dividends.

**Financial Condition**

**Securities**

As of March 31, 2020, our securities portfolio consisted of U.S. government agency and sponsored agency mortgage-backed securities, collateralized mortgage obligations and, to a lesser extent, U.S. Treasury securities. Most of these securities carry fixed interest rates. Other than holdings of U.S. government agency and sponsored agency obligations, there were no securities of any one issuer exceeding 10 percent of stockholders' equity as of March 31, 2020 and December 31, 2019.

The following table summarizes the amortized cost, estimated fair value and unrealized gain (loss) on securities as of the dates indicated:

| | March 31, 2020 | | | December 31, 2019 | | |
|---|---|---|---|---|---|---|
| | Amortized Cost | Estimated Fair Value | Unrealized Gain (Loss) | Amortized Cost | Estimated Fair Value | Unrealized Gain (Loss) |
| | | | *(in thousands)* | | | |
| **Securities available for sale:** | | | | | | |
| U.S. Treasury securities | $ 24,988 | $ 25,408 | $ 420 | $ 34,947 | $ 35,206 | $ 259 |
| U.S. government agency and sponsored agency obligations: | | | | | | |
| Mortgage-backed securities | 413,350 | 425,356 | 12,007 | 406,813 | 410,800 | 3,987 |
| Collateralized mortgage obligations | 150,950 | 154,825 | 3,875 | 164,232 | 164,592 | 360 |
| Debt securities | 16,242 | 16,617 | 375 | 23,733 | 23,879 | 146 |
| Total U.S. government agency and sponsored agency obligations | 580,542 | 596,798 | 16,256 | 594,778 | 599,271 | 4,493 |
| **Total securities available for sale** | **$ 605,530** | **$ 622,206** | **$ 16,676** | **$ 629,725** | **$ 634,477** | **$ 4,752** |

As of March 31, 2020, securities available for sale decreased $12.3 million, or 1.9 percent, to $622.2 million, compared with $634.5 million as of December 31, 2019. The decrease was due to $50.0 million of proceeds from matured, called and repayment of securities, offset by $26.4 million of purchases and an $11.9 million increase in net unrealized gains. As of March 31, 2020, securities available for sale had a net unrealized gain of $16.7 million, comprised of $16.7 million of unrealized gains and $30,000 of unrealized losses. As of December 31, 2019, securities available for sale had net unrealized gains of $4.8 million, comprised of $5.6 million of unrealized gains and $801,000 of unrealized losses.

The following table summarizes the contractual maturity schedule for securities, at amortized cost, and their weighted- average yield as of March 31, 2020:

| | Within One Year | | After One Year But Within Five Years | | After Five Years But Within Ten Years | | After Ten Years | | Total | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Amount | Yield | Amount | Yield | Amount | Yield | Amount | Yield | Amount | Yield |
| | | | | | (in thousands) | | | | | |
| **Securities available for sale:** | | | | | | | | | | |
| U.S. Treasury securities | $ 14,995 | 2.65% | $ 9,994 | 2.67% | $ — | — | $ — | — | $ 24,988 | 2.66% |
| U.S. government agency and sponsored agency obligations: | | | | | | | | | | |
| Mortgage-backed securities | 9,855 | 2.30% | 47,225 | 2.24% | 125,718 | 2.48% | 230,551 | 2.47% | 413,350 | 2.44% |
| Collateralized mortgage obligations | 20 | 1.62% | 2,683 | 1.53% | 22,330 | 2.11% | 125,917 | 2.29% | 150,950 | 2.25% |
| Debt securities | — | 0.00% | 16,242 | 2.11% | — | 0.00% | — | — | 16,242 | 2.11% |
| Total U.S. government agency and sponsored agency obligations | 9,875 | 2.30% | 66,150 | 2.18% | 148,048 | 2.43% | 356,469 | 2.41% | 580,542 | 2.38% |
| **Total securities available for sale** | **$ 24,870** | **2.51%** | **$ 76,144** | **2.24%** | **$148,048** | **2.43%** | **$356,469** | **2.41%** | **$605,530** | **2.39%** |

## Loans Receivable

The following table shows the loans portfolio composition by type as of the dates indicated, excluding loans held for sale:

| | March 31, 2020 | December 31, 2019 |
|---|---|---|
| | (in thousands) | |
| Real estate loans: | | |
| Commercial property | | |
| Retail | $ 818,045 | $ 869,302 |
| Hospitality | 884,511 | 922,288 |
| Other [(1)] | 1,420,824 | 1,358,432 |
| Total commercial property loans | 3,123,380 | 3,150,022 |
| Construction | 63,809 | 76,455 |
| Residential property | 379,116 | 402,028 |
| Total real estate loans | 3,566,305 | 3,628,505 |
| Commercial and industrial loans | 472,714 | 484,093 |
| Leases receivable | 492,527 | 483,879 |
| Consumer loans [(2)] | 12,090 | 13,670 |
| **Loans receivable** | **4,543,636** | **4,610,147** |
| Allowance for credit losses | (66,500) | (61,408) |
| **Loans receivable, net** | **$ 4,477,136** | **$ 4,548,739** |

*(1) Includes, among other types, mixed-use, apartment, office, industrial, gas stations, faith-based facilities and warehouse; all other property types represent less than one percent of total loans receivable.*

*(2) Consumer loans include home equity lines of credit of $7.8 million and $8.2 million as of March 31, 2020 and December 31, 2019, respectively.*

As of March 31, 2020 and December 31, 2019, net loans receivable was $4.48 billion and $4.55 billion, respectively, representing a decrease of $71.6 million, or 1.6 percent. The decrease in net loans receivable as of March 31, 2020 compared with December 31, 2019 was attributable to a decrease of new loan production by $172.7 million, offset by lower payoffs of $82.3 million, and an increase in the allowance for credit losses by $5.1 million.

**Industry**

Our loans receivable portfolio included the following concentrations of loans to one type of industry that were greater than 10.0 percent of loans receivable outstanding:

| | Balance as of March 31, 2020 | Percentage of Loans Receivable Outstanding |
|---|---|---|
| | *(in thousands)* | |
| Lessor of nonresidential buildings | $ 1,294,547 | 28.5% |
| Hospitality | $ 946,353 | 20.8% |

There was no other concentration of loans receivable to any one type of industry exceeding 10.0 percent of loans receivable outstanding.

**Loan Quality Indicators**

As of March 31, 2020 and December 31, 2019, pass/pass-watch, special mention and classified loans, disaggregated by loan class, were as follows:

| | Pass/Pass-Watch | Special Mention | Classified | Total |
|---|---|---|---|---|
| | | *(in thousands)* | | |
| **March 31, 2020** | | | | |
| Real estate loans: | | | | |
| Commercial property | | | | |
| Retail | $ 812,841 | $ — | $ 5,204 | $ 818,045 |
| Hospitality | 880,567 | — | 3,944 | 884,511 |
| Other | 1,385,625 | 6,436 | 28,763 | 1,420,824 |
| Total commercial property loans | 3,079,033 | 6,436 | 37,911 | 3,123,380 |
| Construction | 38,617 | — | 25,192 | 63,809 |
| Residential property | 375,655 | 1,323 | 2,138 | 379,116 |
| Total real estate loans | 3,493,305 | 7,759 | 65,241 | 3,566,305 |
| Commercial and industrial loans | 444,331 | 12,496 | 15,887 | 472,714 |
| Leases receivable | 486,134 | — | 6,393 | 492,527 |
| Consumer loans | 10,696 | 690 | 704 | 12,090 |
| **Total loans receivable** | **$ 4,434,466** | **$ 20,945** | **$ 88,225** | **$ 4,543,636** |
| **December 31, 2019** | | | | |
| Real estate loans: | | | | |
| Commercial property | | | | |
| Retail | $ 859,739 | $ 2,835 | $ 6,728 | $ 869,302 |
| Hospitality | 915,834 | 939 | 5,515 | 922,288 |
| Other | 1,329,817 | 7,807 | 20,809 | 1,358,432 |
| Total commercial property loans | 3,105,390 | 11,580 | 33,052 | 3,150,022 |
| Construction | 36,956 | 1,613 | 37,886 | 76,455 |
| Residential property | 398,737 | 2,512 | 779 | 402,028 |
| Total real estate loans | 3,541,082 | 15,705 | 71,718 | 3,628,505 |
| Commercial and industrial loans | 458,184 | 10,222 | 15,687 | 484,093 |
| Leases receivable | 477,977 | — | 5,902 | 483,879 |
| Consumer loans | 12,247 | 705 | 718 | 13,670 |
| **Total loans receivable** | **$ 4,489,491** | **$ 26,632** | **$ 94,025** | **$ 4,610,147** |

Classified loans were $88.2 million at March 31, 2020 compared with $94.0 million at the end of 2019, while special mention loans were $20.9 million at the end of the first quarter compared with $26.6 million at December 31, 2019. The decrease in classified loans primarily reflects the charge-off of the previously identified troubled loan relationship, offset by the addition of two film-tax credit loans totaling $12.6 million.

**Nonperforming Loans and Nonperforming Assets**

Nonperforming loans consist of loans receivable on nonaccrual status and loans 90 days or more past due and still accruing interest. Nonperforming assets consist of nonperforming loans and OREO. Loans are placed on nonaccrual status when, in the opinion of management, the full timely collection of principal or interest is in doubt. Generally, the accrual of interest is discontinued when principal or interest payments become more than 90 days past due, unless we believe the loan is adequately collateralized and in the process of collection. However, in certain instances, we may place a particular loan on nonaccrual status earlier, depending upon the individual circumstances surrounding the loan's delinquency. When a loan is placed on nonaccrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Nonaccrual loans may be restored to accrual status when principal and interest become current and full repayment is expected. Interest income is recognized on the accrual basis for impaired loans not meeting the criteria for nonaccrual. OREO consists of properties acquired by foreclosure or similar means that management intends to offer for sale.

Except for nonperforming loans set forth in the table below and the matters described in the following paragraph, we are not aware of any other loans as of March 31, 2020 for which known credit problems of the borrower would cause serious doubts as to the ability of such borrowers to comply with their present repayment terms, or any known events that would result in the loan being designated as nonperforming at some future date. We cannot, however, predict the extent to which a deterioration in general economic conditions, real estate values, increases in general rates of interest, or changes in the financial condition or business of borrower may adversely affect a borrower’s ability to pay.

On March 22, 2020, banking regulators issued a statement titled the “Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus” that encourages financial institutions to work prudently with borrowers who are or may be unable to meet their contractual payment obligations due to the effects of COVID-19. Additionally, Section 4013 of the CARES Act further provides that a qualified loan modification is exempt by law from classification as a TDR as defined by GAAP, from the period beginning March 1, 2020 and until the earlier of December 31, 2020 or the date that is 60 days after the date on which the national emergency concerning the COVID-19 outbreak declared by the President of the United States under the National Emergencies Act (50 U.S.C. 1601 et seq.) terminates. Accordingly, we are offering short-term modifications made in response to COVID-19 to borrowers who are current and otherwise not past due. These include short-term, 90 days or less, modifications in the form of payment deferrals, fee waivers, extensions of repayment terms, or other delays in payment that are insignificant. As of April 30, the Bank approved 1,242 modification requests representing $707 million of loans and leases or 16% of the loan portfolio.

The following table provides information with respect to the components of nonperforming assets as of the dates indicated:

| | March 31, 2020 | December 31, 2019 | Increase (Decrease) Amount | Increase (Decrease) Percentage |
|---|---|---|---|---|
| | | (in thousands) | | |
| **Nonperforming loans:** | | | | |
| Real estate loans: | | | | |
| Commercial property | | | | |
| Retail | $ — | $ 277 | $ (277) | -100.0% |
| Hospitality | — | 225 | (225) | -100.0% |
| Other | 18,066 | 14,864 | 3,203 | 21.5% |
| Total commercial property loans | 18,066 | 15,366 | 2,700 | 17.6% |
| Construction | 13,228 | 27,201 | (13,973) | -51.4% |
| Residential property | 2,711 | 1,124 | 1,587 | 141.2% |
| Total real estate loans | 34,005 | 43,691 | (9,686) | -22.2% |
| Commercial and industrial loans | 5,282 | 13,479 | (8,197) | -60.8% |
| Leases receivable | 6,393 | 5,902 | 491 | 8.3% |
| Consumer loans | 703 | 689 | 14 | 2.1% |
| Total nonaccruing loans | 46,383 | 63,761 | (17,377) | -27.3% |
| Loans 90 days or more past due and still accruing | 5,843 | — | 5,843 | 100.0% |
| **Total nonperforming loans** [1] | **52,226** | **63,761** | (11,535) | -18.1% |
| Other real estate owned | 63 | 63 | (0) | 0.0% |
| **Total nonperforming assets** | **$ 52,289** | **$ 63,824** | **$ (11,535)** | -18.1% |
| | | | | |
| Nonperforming loans as a percentage of loans | 1.15% | 1.38% | | |
| Nonperforming assets as a percentage of assets | 0.93% | 1.15% | | |
| Performing troubled debt restructured loans | $ 758 | $ 830 | | |

(1) *Includes nonperforming TDRs of $29.4 million and $55.5 million as of March 31, 2020 and December 31, 2019, respectively.*

Nonperforming loans were $52.2 million and $63.8 million as of March 31, 2020 and December 31, 2019, respectively. The decrease reflects principally the $25.2 million charge-off of the troubled loan relationship and the addition of $5.5 million loan past due 90-days or more and still accruing with film-tax credit collateral and in the process of collection.

Delinquent loans (defined as 30 to 89 days past due and still accruing) were $10.0 million as of March 31, 2020 compared with $10.3 million as of December 31, 2019.

As of March 31, 2020, OREO consisted of two properties with a combined carrying value of $63,000, which remained unchanged from December 31, 2019.

The following table provides information with respect to the amortized cost basis of nonperforming loans:

| | March 31, 2020 | | | |
|---|---|---|---|---|
| | Nonaccrual Loans With No Allowance for Credit Losses | Nonaccrual Loans With Allowance for Credit Losses | Loans Past Due 90 Days Still Accruing | Total Nonperforming Loans |
| | *(in thousands)* | | | |
| Real estate loans: | | | | |
| Retail | $ — | $ — | $ — | $ — |
| Hospitality | — | — | — | — |
| Other | 16,788 | 1,278 | — | 18,066 |
| Commercial property loans | 16,788 | 1,278 | — | 18,066 |
| Construction loans | 13,228 | — | — | 13,228 |
| Residential property loans | 2,677 | 34 | — | 2,711 |
| Total real estate loans | 32,693 | 1,313 | — | 34,005 |
| Commercial and industrial loans | 4,484 | 798 | 5,520 | 10,802 |
| Leases receivable | 855 | 5,538 | 323 | 6,716 |
| Consumer loans | 675 | 28 | — | 703 |
| Total nonperforming loans | **$ 38,707** | **$ 7,676** | **$ 5,843** | **$ 52,226** |

**Individually Evaluated Loans**

Prior to the adoption of ASU 2016-13, impaired loans were measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan was collateral dependent, less estimated costs to sell. If the estimated value of the impaired loan was less than the recorded investment in the loan, we charged-off the deficiency against the allowance for credit losses or we established a specific allowance in the allowance for credit losses. Additionally, we excluded from the quarterly migration analysis impaired loans when determining the amount of the allowance for credit losses required for the period.

We review, under ASU 2016-13, all loans on an individual basis when they do not share similar risk characteristics with loan pools.

The following table provides information on individually evaluated loans as of March 31, 2020 and impaired loans as of December 31, 2019:

| | March 31, 2020 | | December 31, 2019 | |
|---|---|---|---|---|
| | Recorded Investment | Percentage | Recorded Investment | Percentage |
| | *(dollars in thousands)* | | | |
| Real estate loans: | | | | |
| Commercial property | | | | |
| Retail | $ 156 | 0.3% | $ 434 | 0.7% |
| Hospitality | — | 0.0% | 244 | 0.4% |
| Other | 18,066 | 38.2% | 14,864 | 22.9% |
| Total commercial property loans | 18,222 | 38.5% | 15,542 | 24.0% |
| Construction | 13,228 | 28.0% | 27,201 | 42.0% |
| Residential property | 2,711 | 5.7% | 1,124 | 1.7% |
| Total real estate loans | 34,161 | 72.2% | 43,867 | 67.7% |
| Commercial and industrial loans | 5,445 | 11.5% | 13,700 | 21.2% |
| Leases receivable | 6,393 | 13.5% | 5,902 | 9.1% |
| Consumer loans | 1,298 | 2.8% | 1,297 | 2.0% |
| **Total** | **$ 47,297** | **100.0%** | **$ 64,766** | **100.0%** |

Individually evaluated loans decreased $17.5 million, or 27.0 percent, to $47.3 million as of March 31, 2020, from $64.8 million at December 31, 2019, principally due to the $25.2 million charge off of a $40.0 million troubled loan relationship (comprised of $13.5 million construction/land loan charge off and an $11.7 million commercial business loan charge-off). Specific allowances associated with individually evaluated loans were $1.9 million as of March 31, 2020 compared with $25.8 million as of December 31, 2019.

During the three months ended March 31, 2020, we would have recognized $1.6 million of interest income had loans individually evaluated performed in accordance with their original terms. During the three months ended March 31, 2019, we would have recognized $0.9 million of interest income had impaired loans receivable performed in accordance with their original terms. Of these amounts, we actually recognized interest income of $0.1 million and $0.7 million for the three months ended March 31, 2020 and 2019, respectively.

**Troubled Debt Restructuring (TDR)**

The following table provides information on TDRs as of the dates indicated:

| | March 31, 2020 | | | December 31, 2019 | | |
|---|---|---|---|---|---|---|
| | Nonaccrual TDRs | Accrual TDRs | Total | Nonaccrual TDRs | Accrual TDRs | Total |
| | | | *(in thousands)* | | | |
| Real estate loans | $ 27,708 | $ — | $ 27,708 | $ 41,798 | $ — | $ 41,798 |
| Commercial and industrial loans | 1,009 | 164 | 1,173 | 12,991 | 222 | 13,213 |
| Consumer loans | 675 | 595 | 1,270 | 689 | 608 | 1,297 |
| **Total** | **$ 29,392** | **$ 758** | **$ 30,150** | **$ 55,478** | **$ 830** | **$ 56,308** |

For the three months ended March 31, 2020, we did not restructure any loans classified as TDRs.

As of March 31, 2020, TDRs on an accrual status were $758,000, all of which were temporary interest rate and payment reductions, extensions of maturity, or principal deferrals of which an $11,000 allowance relating to these loans was included in the allowance for credit losses. For the TDRs on an accrual status, we determined that, based on the financial capabilities of the borrowers at the time of the loan restructuring and the borrowers' past performance in the payment of debt service under the previous loan terms, performance and collection under the revised terms is probable. As of March 31, 2020, TDRs on a nonaccrual status were $29.4 million, and a $15.8 million allowance relating to these loans was included in the allowance for credit losses.

As of December 31, 2019, TDRs on an accrual status were $830,000, all of which were temporary interest rate and payment reductions, extensions of maturity, or principal deferrals of which a $29,000 allowance relating to these loans was included in the allowance for credit losses. As of December 31, 2019, TDRs on a nonaccrual status were $55.5 million, and a $22.7 million allowance relating to these loans was included in the allowance for credit losses.

**Allowance for Credit Losses and Allowance for Credit Losses Related to Off-Balance Sheet Items**

At March 31, 2020, the Company used the discounted cash flow (DCF) method to estimate allowances for credit losses for the commercial property, construction, and residential real estate loan portfolios, the commercial and industrial loan portfolio, and the consumer loan portfolio. For all loan pools utilizing the DCF method, the Company utilizes and forecasts the national unemployment rate as the primary loss driver. The Company also utilizes and forecasts either the annualized average return rate from the National Council of Real Estate Investment Fiduciaries (NCREIF) Property Index for commercial real estate loans or the one-year percentage change in the S&P/Case-Shiller U.S National Home Price Index (NHPI) for residential real estate loans as a second loss driver depending on the nature of the underlying loan pool and how well that loss driver correlates to expected future losses.

For all DCF models at March 31, 2020, the Company determined that four-quarters represents a reasonable and supportable forecast period and reverts back to a historical loss rate over twelve quarters on a straight-line basis. As of and for the quarter ended March 31, 2020, the Company leverages economic projections from the quarterly Federal Open Market Committee (FOMC) and the Federal Reserve Economic Database (FRED) to inform its loss driver forecasts over the four-quarter forecast period. For each of these loan segments, the Company applies an expected loss ratio based on the discounted cash flows adjusted as appropriate for qualitative factors. Qualitative loss factors are based on the Company's judgment of company, market, industry or business specific data, changes in the underlying loan composition of specific portfolios, trends relating to credit quality, delinquency, nonperforming and adversely rated loans, and reasonable and supportable forecasts of economic conditions.

The Company used the Probability of Default/Loss Given Default (PD/LGD) method for the SBA portfolio to accommodate the unique nature of these loans. Although the PD/LGD methodology is an element of the DCF model, the stand-alone PD/LGD methodology minimizes complications related to the characteristics of SBA loans. A uniqueness of the SBA portfolio is that the U.S. Small Business Administration policy requires servicers to undertake all reasonable collection efforts before charging-off the loan. As a result, the recovery rate for SBA loans tend to be more volatile and not intuitively correlated to economic factors.

The Company used a Weighted Average Remaining Maturity (WARM) method to estimate expected credit losses for equipment financing agreements or the equipment lease receivables portfolio. The Company applied an expected loss ratio based on internal historical losses adjusted as appropriate for qualitative factors. The Company's evaluation of market, industry or business specific data, changes in the underlying portfolio composition, trends relating to credit quality, delinquency, nonperforming and adversely rated leases, and reasonable and supportable forecasts of economic conditions inform the estimate of qualitative factors.

The allowance for credit losses was $66.5 million at March 31, 2020 compared with $61.4 million at December 31, 2019. The allowance attributed to loans individually evaluated for impairment was $1.9 million at March 31, 2020 compared with $25.8 million at December 31, 2019, the decline primarily reflecting the $25.2 million charge-off of the previously identified troubled loan relationship. The allowance attributed loans collectively evaluated for impairment was $64.6 million at March 31, 2020 compared with $35.6 million at December 31, 2019. The increase principally reflects the change in the accounting described above.

The following tables reflect our allocation of the allowance for credit losses by loan category:

| | March 31, 2020 | | | | December 31, 2019 | | | |
|---|---|---|---|---|---|---|---|---|
| | Allowance Amount | Percentage | Total Loans | Percentage | Allowance Amount | Percentage | Total Loans | Percentage |
| | *(in thousands)* | | | | | | | |
| Real estate loans: | | | | | | | | |
| Commercial property | | | | | | | | |
| Retail | $ 6,651 | 10.0% | $ 818,045 | 18.0% | $ 4,911 | 8.0% | $ 869,302 | 18.9% |
| Hospitality | 12,499 | 18.8% | 884,511 | 19.5% | 6,686 | 10.9% | 922,288 | 20.0% |
| Other | 15,664 | 23.6% | 1,420,824 | 31.3% | 8,060 | 13.1% | 1,358,432 | 29.4% |
| Total commercial property loans | 34,814 | 52.4% | 3,123,380 | 68.7% | 19,657 | 32.0% | 3,150,022 | 68.3% |
| Construction | 2,207 | 3.3% | 63,809 | 1.4% | 15,003 | 24.4% | 76,455 | 1.7% |
| Residential property | 1,962 | 3.0% | 379,116 | 8.3% | 1,695 | 2.8% | 402,028 | 8.7% |
| Total real estate loans | 38,983 | 58.7% | 3,566,305 | 78.5% | 36,355 | 59.2% | 3,628,505 | 78.7% |
| Commercial and industrial loans | 11,588 | 17.4% | 472,714 | 10.4% | 16,206 | 26.4% | 484,093 | 10.5% |
| Leases receivable | 15,780 | 23.7% | 492,527 | 10.8% | 8,767 | 14.3% | 483,879 | 10.5% |
| Consumer loans | 149 | 0.2% | 12,090 | 0.3% | 80 | 0.1% | 13,670 | 0.3% |
| **Total** | **$ 66,500** | 100.0% | **$4,543,636** | 100.0% | **$ 61,408** | 100.0% | **$4,610,147** | 100.0% |

The following table set forth certain information regarding the allowance for credit losses and the allowance for credit losses related to off-balance sheet items for the periods presented.

| | As of and For the Three Months Ended | |
|---|---|---|
| | March 31, 2020 | March 31, 2019 |
| | *(in thousands)* | |
| **Allowance for credit losses:** | | |
| **Balance at beginning of period** | $ 61,408 | $ 31,974 |
| Adjustment related to adoption of ASU 2016-13 | 17,433 | — |
| **Adjusted balance as of January 1, 2020** | 78,841 | 31,974 |
| Less loans receivable charged off | 27,473 | 1,107 |
| Recoveries on loans receivable previously charged-off | (216) | (912) |
| Provision for loan losses | 14,916 | 1,117 |
| **Ending balance** | **$ 66,500** | **$ 32,896** |
| **Allowance for credit losses related to off-balance sheet items:** | | |
| **Balance at beginning of period** | $ 2,397 | $ 1,439 |
| Adjustment related to adoption of ASU 2016-13 | (335) | — |
| **Adjusted balance as of January 1, 2020** | 2,062 | 1,439 |
| Provision (income) for off-balance sheet items | 823 | (339) |
| **Ending balance** | **$ 2,885** | **$ 1,100** |
| **Ratios:** | | |
| Net loan charge-offs (recoveries) to average loans, annualized | 2.41% | 0.02% |
| Allowance for credit losses to loans | 1.46% | 0.72% |
| Net loan charge-offs (recoveries) to allowance for credit losses, annualized | 163.95% | 2.37% |
| Allowance for credit losses to nonperforming loans | 127.33% | 82.16% |
| **Balance:** | | |
| Average loans during period | 4,518,395 | 4,533,120 |
| Loans at end of period | 4,543,636 | 4,575,620 |
| Nonperforming loans at end of period | 52,226 | 40,041 |

The allowance for credit losses was $66.5 million as of March 31, 2020 generating an allowance for credit losses to loans of 1.46% compared with 0.72% at March 31, 2019. The increase principally reflects the change in the accounting for the allowance for credit losses previously described.

The allowance for credit losses at March 31, 2020 included a $7.4 million specific qualitative amount for the uncertainties arising from the COVID-19 crisis. The Company analyzed the segments of the portfolio believed to be the most vulnerable to the crisis at this time – hospitality, food service and retail – representing approximately $1.0 billion of the portfolio. For these segments, the Company used varying revenue shocks to identify post-stressed real estate secured loans with debt-service-coverage ratios of one or less and compared those to estimated post-stressed real estate valuations as well as peak historical loss rates for unsecured loans in developing this estimate. The Company recognizes the inherent uncertainties in this estimate and the effects this crisis may have on our borrowers. The Company expects the estimate of the allowance for credit losses will change in future periods because of changes in economic conditions, economic forecasts, and other factors.

The allowance for credit losses related to off-balance sheet items, primarily unfunded loan commitments, was $2.9 million and $1.1 million as of March 31, 2020 and 2019, respectively.

The following table presents a summary of net charge-offs and recoveries:

| | As of and for the Three Months Ended | | |
|---|---|---|---|
| | Charge-offs | Recoveries | Net Charge-Offs (Recoveries) |
| | | *(in thousands)* | |
| **March 31, 2020** | | | |
| Real estate loans | $ 14,142 | $ (58) | $ 14,084 |
| Commercial and industrial loans | 12,150 | (84) | 12,066 |
| Leases receivable | 1,181 | (74) | 1,107 |
| **Total** | **$ 27,473** | **$ (216)** | **$ 27,257** |
| **March 31, 2019** | | | |
| Real estate loans | $ 122 | $ (440) | $ (318) |
| Commercial and industrial loans | 133 | (382) | (249) |
| Leases receivable | 852 | (90) | 762 |
| **Total** | **$ 1,107** | **$ (912)** | **$ 195** |

For the three months ended March 31, 2020, total charge-offs were $27.5 million, an increase of $26.4 million, from $1.1 million for the same period in 2019. The first quarter of 2020 included a $25.2 million charge off of a $40.0 million troubled loan relationship (comprised of $13.5 million real estate loan charge off and an $11.7 million commercial and industrial loan charge off). Charge-offs were offset by recoveries during the three months ended March 31, 2020 of $0.2 million, a decrease of $0.7 million, from $0.9 million for the same period in 2019.

**Deposits**

The following table shows the composition of deposits by type as of the dates indicated:

| | March 31, 2020 | | December 31, 2019 | |
|---|---|---|---|---|
| | Balance | Percent | Balance | Percent |
| | | *(dollars in thousands)* | | |
| Demand – noninterest-bearing | $ 1,366,270 | 29.8% | $ 1,391,624 | 29.6% |
| Interest-bearing: | | | | |
| Demand | 87,313 | 1.9% | 84,323 | 1.8% |
| Money market and savings | 1,648,022 | 36.0% | 1,667,096 | 35.5% |
| Time deposits of $100,000 or more [(1)] | 1,343,342 | 29.3% | 1,402,063 | 29.8% |
| Other time deposits | 137,121 | 3.0% | 153,856 | 3.3% |
| **Total deposits** | **$ 4,582,068** | **100.0%** | **$ 4,698,962** | **100.0%** |

*(1) Includes $313.3 million and $299.9 million of time deposits of $250,000 or more as of March 31, 2020 and December 31, 2019, respectively.*

Deposits decreased $116.9 million, or 2.5 percent, to $4.58 billion as of March 31, 2020 from $4.70 billion as of December 31, 2019. The decrease in deposits was mainly attributable to the $58.7 million decrease in time deposits of $100,000 or more.

**Borrowings**

At March 31, 2020, the Bank had $150.0 million in term advances from the FHLB compared with $75.0 million at December 31, 2019. Overnight advances were $150.0 million and $15.0 million at the end of each respective period.

**Interest Rate Risk Management**

The spread between interest income on interest-earning assets and interest expense on interest-bearing liabilities is the principal component of net interest income, and interest rate changes substantially affect our financial performance. We emphasize capital protection through stable earnings. In order to achieve stable earnings, we prudently manage our assets and liabilities and closely monitor the percentage changes in net interest income and equity value in relation to limits established within our guidelines.

The Company performs simulation modeling to estimate the potential effects of interest rate changes. The following table summarizes one of the stress simulations performed to forecast the impact of changing interest rates on net interest income and the value of interest-earning assets and interest-bearing liabilities reflected on our balance sheet (i.e., an instantaneous parallel shift in the yield curve of the magnitude indicated below). The Company compares this stress simulation to policy limits, which specify the maximum tolerance level for net interest income exposure over a 1- to 12-month and a 13- to 24- month horizon, given the basis point adjustment in interest rates reflected below.

| | Net Interest Income Simulation | | | |
|---|---|---|---|---|
| | 1- to 12-Month Horizon | | 13- to 24-Month Horizon | |
| Change in Interest Rate | Dollar Change | Percentage Change | Dollar Change | Percentage Change |
| | (dollars in thousands) | | | |
| 300% | $ 8,750 | 4.60% | $ 26,992 | 13.91% |
| 200% | $ 5,617 | 2.95% | $ 18,339 | 9.45% |
| 100% | $ 3,141 | 1.65% | $ 10,434 | 5.38% |
| (100%) | $ (714) | (0.38%) | $ (4,138) | (2.13%) |

| | Economic Value of Equity (EVE) | |
|---|---|---|
| Change in Interest Rate | Dollar Change | Percentage Change |
| | (dollars in thousands) | |
| 300% | $ 89,316 | 18.81% |
| 200% | $ 68,341 | 14.39% |
| 100% | $ 42,735 | 9.00% |
| (100%) | $ (85,986) | (18.11%) |

The estimated sensitivity does not necessarily represent our forecast, and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions including the nature and timing of interest rate levels including yield curve shape, prepayments on loans receivable and securities, pricing strategies on loans receivable and deposits, and replacement of asset and liability cash flows. While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions, including how customer preferences or competitor influences might change.

**Capital Resources and Liquidity**

***Capital Resources***

Historically, our primary source of capital has been the retention of operating earnings. In order to ensure adequate levels of capital, the Board regularly assesses projected sources and uses of capital in conjunction with projected increases in assets and levels of risk. Management considers, among other things, earnings generated from operations, and access to capital from financial markets through the issuance of additional securities, including common stock or notes, to meet our capital needs.

In response to the uncertainty surrounding the COVID-19 pandemic, the Board decided to reduce its quarterly cash dividend on its common shares for the second quarter of 2020 to $0.12 per share from $0.24 per share paid in the first quarter of 2020. The Board believes the dividend reduction is the most prudent course of action as it continues to monitor the results of operations and financial condition of the Company and expects to reevaluate the level of any subsequent regular quarterly dividends on a quarterly basis.

At March 31, 2020, the Bank's total risk-based capital ratio of 14.29 percent, Tier 1 risk-based capital ratio of 13.12 percent, common equity Tier 1 capital ratio of 13.12 percent and Tier 1 leverage capital ratio of 11.35 percent, placed the Bank in the "well capitalized" category pursuant to capital rules, which is defined as institutions with total risk-based capital ratio equal to or greater than 10.00 percent, Tier 1 risk-based capital ratio equal to or greater than 8.00 percent, common equity Tier 1 capital ratios equal to or greater than 6.50 percent and Tier 1 leverage capital ratio equal to or greater than 5.00 percent.

At March 31, 2020, the Company's total risk-based capital ratio was 14.77 percent, Tier 1 risk-based capital ratio was 11.52 percent, common equity Tier 1 capital ratio was 11.09 percent and Tier 1 leverage capital ratio was 9.91 percent.

For a discussion of implemented changes to the capital adequacy framework prompted by Basel III and the Dodd- Frank Wall Street Reform and Consumer Protection Act, see our 2019 Annual Report on Form 10-K.

***Liquidity***

**Hanmi Financial**

At March 31, 2020, Hanmi Financial had $20.0 million in cash on deposit with its bank subsidiary. Management believes that Hanmi Financial, on a stand-alone basis, has adequate liquid assets to meet its current obligations.

**Hanmi Bank**

The principal objective of our liquidity management program is to maintain the Bank's ability to meet the day-to-day cash flow requirements of our customers who wish either to withdraw funds or to draw upon credit facilities to meet their cash needs. Management believes that the Bank, on a stand-alone basis, has adequate liquid assets to meet its current obligations. The Bank's primary funding source will continue to be deposits originating from its branch platform. The Bank's wholesale funds historically consisted of FHLB advances and brokered deposits. As of March 31, 2020, the Bank had $300.0 million in advances from the FHLB and $224.6 million of brokered deposits.

We monitor the sources and uses of funds on a regular basis to maintain an acceptable liquidity position. The Bank's primary source of borrowings is the FHLB, from which the Bank is eligible to borrow up to 30 percent of its assets. As of March 31, 2020, the total remaining available borrowing capacity was $1.22 billion. The Bank also had unsecured federal funds lines aggregating $115.0 million with no outstanding balances as of March 31, 2020.

As a means of augmenting its liquidity, the Bank had an available borrowing source of $50.6 million from the Federal Reserve Discount Window, to which the Bank pledged securities with a carrying value of $52.7 million, and had no borrowings under this source as of March 31, 2020.

**Off-Balance Sheet Arrangements**

For a discussion of off-balance sheet arrangements, see Note 12 - Off-Balance Sheet Commitments included in the notes to unaudited consolidated financial statements in this Report and "Item 1. Business - Off-Balance Sheet Commitments" in our 2019 Annual Report on Form 10-K.

**Contractual Obligations**

There have been no material changes to the contractual obligations described in our 2019 Annual Report on Form 10-K.

**Recently Issued Accounting Standards**

No newly issued standards were noted.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

For quantitative and qualitative disclosures regarding market risks in Hanmi Bank's portfolio, see "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk Management" and "- Capital Resources" in this Report.

## Item 4. Controls and Procedures

### Evaluation of Disclosure Controls and Procedures

During the first quarter 2020, pursuant to Rule 13a-15 of the Securities Exchange Act of 1934, as amended, (the “Exchange Act”), our management, including our principal executive officer and principal financial officer, conducted an evaluation of the effectiveness and design of our disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act). Based upon that evaluation and the identification of a material weakness in internal controls over financial reporting as described below which was originally identified during the 2019 fourth quarter, our principal executive officer and principal financial officer concluded, as of the end of the period covered by this report, that the Company’s disclosure controls and procedures were not effective. The material weakness in internal control over financial reporting resulted ineffective information technology general controls (“ITGCs”) in the area of user access and segregation of duties over certain information technology (“IT”) systems that support the recording of transactions and financial reporting process. We believe that this control deficiency was a result of insufficient training of personnel around changes in our IT environment. The material weakness did not result in any identified misstatements to the financial statements, and there were no changes to previously released financial results. Based on this material weakness, management concluded that at December 31, 2019, the Company’s internal control over financial reporting was not effective.

During the period covered by this Quarterly Report on Form 10-Q, management has been actively engaged in remediation efforts to address the material weakness noted above. The Company is enhancing its Information Technology general controls. These enhancements include strengthening user access controls and training of personnel around changes in our IT environment. As of March 31, 2020, sufficient time has not passed to conclude that this material weakness has been remediated.

### Changes in Internal Control Over Financial Reporting

Other than described above, during the most recent fiscal quarter, there has been no change in our internal controls over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act, that have materially affected or are reasonably likely to materially affect Hanmi Financial's internal controls over financial reporting.

## Part II — Other Information

### Item 1. Legal Proceedings

From time to time, Hanmi Financial and its subsidiaries are parties to litigation that arises in the ordinary course of business, such as claims to enforce liens, claims involving the origination and servicing of loans, and other issues related to the business of Hanmi Financial and its subsidiaries. In the opinion of management, the resolution of any such issues would not have a material adverse impact on the financial condition, results of operations, or liquidity of Hanmi Financial or its subsidiaries.

### Item 1A. Risk Factors

In addition to the other information contained in this Quarterly Report on Form 10-Q, the following risk factor represents material updates and additions to the risk factors previously disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019 as filed with the SEC. Additional risks not presently known to us, or that we currently deem immaterial, may also adversely affect our business, financial condition or results of operations. Further, to the extent that any of the information contained in this Quarterly Report on Form 10-Q constitutes forward-looking statements, the risk factor set forth below also is a cautionary statement identifying important factors that could cause our actual results to differ materially from those expressed in any forward-looking statements made by or on behalf of us.

**The economic impact of the COVID-19 outbreak could adversely affect our financial condition and results of operations.**

The COVID-19 pandemic has caused significant economic dislocation in the United States as many state and local governments have ordered non-essential businesses to close and residents to shelter in place at home. This has resulted in an unprecedented slow-down in economic activity, a dramatic increase in unemployment and extreme volatility in the stock market, and in particular, bank stocks, have significantly declined in value. In response to the COVID-19 outbreak, the Federal Reserve reduced the benchmark Federal funds rate to a target range of 0% to 0.25%, and the yields on 10- and 30-year treasury notes have declined to historic lows. Various state governments and federal agencies are requiring lenders to provide forbearance and other relief to borrowers (e.g., waiving late payment and other fees). The federal banking agencies have encouraged financial institutions to prudently work with affected borrowers and recently passed legislation has provided relief from reporting loan classifications due to modifications related to the COVID-19 outbreak. Certain industries have been particularly hard-hit, including the travel and hospitality industry, the restaurant industry and the retail industry. Finally, the spread of the coronavirus has caused us to modify our business practices, including employee travel, employee work locations, and cancellation of physical participation in meetings, events and conferences. We have many employees working remotely and we may take further actions as may be required by government authorities or that we determine are in the best interests of our employees, customers and business partners.

Given the ongoing and dynamic nature of the circumstances, it is difficult to predict the full impact of the COVID-19 outbreak on our business. The extent of such impact will depend on future developments, which are highly uncertain, including when the coronavirus can be controlled and abated and when and how the economy may be reopened. As the result of the COVID-19 pandemic and the related adverse local and national economic consequences, we could be subject to any of the following risks, any of which could have a material, adverse effect on our business, financial condition, liquidity, and results of operations:

- demand for our products and services may decline, making it difficult to grow assets and income;
- if the economy is unable to substantially reopen, and high levels of unemployment continue for an extended period of time, loan delinquencies, problem assets, and foreclosures may increase, resulting in increased charges and reduced income;
- collateral for loans, especially real estate, may decline in value, which could cause credit loss expense to increase;
- our allowance for credit losses may have to be increased if borrowers experience financial difficulties beyond forbearance periods, which will adversely affect our net income;
- the net worth and liquidity of loan guarantors may decline, impairing their ability to honor commitments to us;
- as the result of the decline in the Federal Reserve Board’s target federal funds rate, the yield on our assets may decline to a greater extent than the decline in our cost of interest-bearing liabilities, reducing our net interest margin and spread and reducing net income;
- a material decrease in net income or a net loss over several quarters could result in a decrease in the rate of our quarterly cash dividend;
- our cyber security risks are increased as the result of an increase in the number of employees working remotely;

- we rely on third party vendors for certain services and the unavailability of a critical service due to the COVID-19 outbreak could have an adverse effect on us;
- Federal Deposit Insurance Corporation premiums may increase if the agency experience additional resolution costs;
- potential goodwill impairment charges if acquired assets and operations are adversely affected and remain at reduced levels; and
- due to recent legislation and government action limiting foreclosure of real property and reduced governmental capacity to effect business transactions and property transfers, we may have more difficulty taking possession of collateral supporting our loans, which may negatively impact our ability to minimize our losses, which could adversely impact our financial results.

Moreover, our future success and profitability substantially depends on the management skills of our executive officers and directors, many of whom have held officer and director positions with us for many years. The unanticipated loss or unavailability of key employees due to the outbreak could harm our ability to operate our business or execute our business strategy. We may not be successful in finding and integrating suitable successors in the event of key employee loss or unavailability.

Any one or a combination of the factors identified above could negatively impact our business, financial condition and results of operations and prospects.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

On January 24, 2019, the Company announced a new stock repurchase program that authorized the repurchase of up to 5 percent of its outstanding shares or approximately 1.5 million shares of common stock. As of March 31, 2020, approximately 1.0 million shares remained available for future purchases under the current stock repurchase program. Shortly following the federal proclamation declaring a national emergency concerning the COVID-19 outbreak, Hanmi suspended its share repurchase program and does not anticipate it will consider resumption of share repurchases until the rescission of the national emergency. During the three months ended March 31, 2020, the Company acquired 425 shares from employees in connection with the satisfaction of employee tax withholding obligations incurred through vesting of Company stock awards.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

None.

**Item 6. Exhibits**

| Exhibit Number | Document |
|---|---|
| 10.1 | Amended and Restated Employment Agreement by and among Hanmi Financial Corporation, Hanmi Bank and Romolo C. Santarosa dated February 26, 2020 (incorporated by reference herein from Exhibit 10.10 to Hanmi Financial Corporation's Annual Report on Form 10-K for the year ended December 31, 2019, filed with the SEC on March 2, 2020).† |
| 10.2 | Amended and Restated Employment Agreement by and among Hanmi Financial Corporation, Hanmi Bank and Bonita I. Lee dated February 26, 2020 (incorporated by reference herein from Exhibit 10.9 to Hanmi Financial Corporation's Annual Report on Form 10-K for the year ended December 31, 2019, filed with the SEC on March 2, 2020).† |
| 31.1 | Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1 | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS | Inline XBRL Instance Document * |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document * |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document * |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document * |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document * |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase Document * |
| 104 | The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, formatted in Inline XBRL |

* Attached as Exhibit 101 to this report are documents formatted in Inline XBRL (Extensible Business Reporting Language).

† Constitutes a management contract or compensatory plan or arrangement.

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

**Hanmi Financial Corporation**

Date: May 11, 2020

By: /s/ *Bonita I. Lee*
Bonita I. Lee
*President and Chief Executive Officer (Principal Executive Officer)*

By: /s/ *Romolo C. Santarosa*
Romolo C. Santarosa
*Senior Executive Vice President and Chief Financial Officer*
*(Principal Financial and Accounting Officer)*



(Back To Top)

# Section 2: EX-31.1 (EX-31.1)

**Exhibit 31.1**

**Certification of Principal Executive Officer**
**Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Bonita I. Lee, President and Chief Executive Officer, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Hanmi Financial Corporation;

2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report;

3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:

   (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;

   (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   (c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Report based on such evaluation; and

   (d) disclosed in this Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and

5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the Audit Committee of the Registrant's Board of Directors (or persons performing the equivalent functions):

   (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and

   (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: May 11, 2020

/s/ *Bonita I. Lee*
Bonita I. Lee
*President and Chief Executive Officer*
*(Principal Executive Officer)*

(Back To Top)

# Section 3: EX-31.2 (EX-31.2)

**Exhibit 31.2**

**Certification of Principal Financial Officer**
**Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Romolo C. Santarosa, Senior Executive Vice President and Chief Financial Officer, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Hanmi Financial Corporation;

2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report;

3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:

   (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;

   (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   (c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Report based on such evaluation; and

   (d) disclosed in this Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and

5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the Audit Committee of the Registrant's Board of Directors (or persons performing the equivalent functions):

   (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and

   (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: May 11, 2020

/s/ *Romolo C. Santarosa*
Romolo C. Santarosa
*Senior Executive Vice President and Chief Financial Officer*
*(Principal Financial and Accounting Officer)*

(Back To Top)

# Section 4: EX-32.1 (EX-32.1)

**Exhibit 32.1**

**Certification Pursuant To 18 U.S.C. Section 1350, As Adopted Pursuant To**

**Section 906 of The Sarbanes-Oxley Act of 2002**

In connection with the Annual Report of Hanmi Financial Corporation (the "Company") on Form 10-Q for the period ended March 31, 2020, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), I, Bonita I. Lee, President and Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge that:

(1) The Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of, and for, the period presented.

| Date: | May 11, 2020 | /s/ *Bonita I. Lee* |
|---|---|---|
| | | Bonita I. Lee |
| | | *President and Chief Executive Officer* |

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure statement. A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the SEC or its staff upon request.

(Back To Top)

# Section 5: EX-32.2 (EX-32.2)

**Exhibit 32.2**

**Certification Pursuant To 18 U.S.C. Section 1350, As Adopted Pursuant To**
**Section 906 of The Sarbanes-Oxley Act of 2002**

In connection with the Annual Report of Hanmi Financial Corporation (the "Company") on Form 10-Q for the period ended March 31, 2020, as filed with the Securities and Exchange Commission (the "SEC") on the date hereof (the "Report"), I, Romolo C. Santarosa, Senior Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge that:

(1) The Report fully complies with the requirements of Section13(a) or Section 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of, and for, the periods presented.

| Date: | May 11, 2020 | /s/ *Romolo C. Santarosa* |
|---|---|---|
| | | Romolo C. Santarosa |
| | | *Senior Executive Vice President and Chief Financial Officer* |

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure statement. A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the SEC or its staff upon request.

(Back To Top)