



Summit **II** REIT

Summit Industrial Income REIT

UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and nine month periods ended September 30, 2017 and 2016

SUMMIT INDUSTRIAL INCOME REIT

For the three and nine month periods ended September 30, 2017 and 2016

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SUMMIT INDUSTRIAL INCOME REIT

Unaudited Condensed Consolidated Interim Balance Sheets

As at September 30, 2017 and December 31, 2016

(In thousands of Canadian dollars)

	Note	September 30, 2017	December 31, 2016
Assets			
Non-current			
Investment properties	4	\$ 700,443	\$ 496,337
Current			
Accounts receivable	5	1,086	1,488
Prepaid expenses, deposits, and deferred financing costs	5	3,785	2,603
Cash		340	379
		5,211	4,470
Total assets		\$ 705,654	\$ 500,807
Liabilities			
Non-current			
Loans and borrowings	6	\$ 288,995	\$ 255,893
Security deposits		3,198	3,053
		292,193	258,946
Current			
Loans and borrowings	6	55,421	14,742
Trade and other accrued liabilities		7,733	5,069
Distributions payable	7	2,261	1,470
		65,415	21,281
Total liabilities		357,608	280,227
Unitholders' equity		348,046	220,580
Total liabilities and equity		\$ 705,654	\$ 500,807

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Approved by the Board of Trustees on November 7, 2017.

Lou Marounö
Trustee

Jim Tadesonö
Trustee

SUMMIT INDUSTRIAL INCOME REIT

Unaudited Condensed Consolidated Interim Statements of Income

For the three and nine month periods ended September 30, 2017 and 2016

(In thousands of Canadian dollars, except per Unit amounts)

	Note	Three month period ended September 30, 2017	Three month period ended September 30, 2016	Nine month period ended September 30, 2017	Nine month period ended September 30, 2016
Revenue from investment properties		\$ 14,863	\$ 11,516	\$ 41,652	\$ 32,184
Property operating expenses		4,389	3,482	12,843	10,268
Net rental income		10,474	8,034	28,809	21,916
Other income					
Finance income		68	12	86	19
Loss on sale of investment properties	4	-	-	-	(640)
		68	12	86	(621)
Other expenses					
General and administrative		642	449	1,905	1,368
Finance costs		2,755	2,306	8,016	6,561
		3,397	2,755	9,921	7,929
Income before fair value adjustments to investment properties					
		7,145	5,291	18,974	13,366
Fair value adjustments to investment properties	4	6,024	1,101	12,689	1,180
Net income		\$ 13,169	\$ 6,392	\$ 31,663	\$ 14,546
Net income per Unit					
Basic	7	\$ 0.251	\$ 0.184	\$ 0.702	\$ 0.465
Diluted	7	\$ 0.251	\$ 0.184	\$ 0.702	\$ 0.465

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

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Unaudited Condensed Consolidated Interim Statements of Comprehensive Income

For the three and nine month periods ended September 30, 2017 and 2016

(In thousands of Canadian dollars, except per Unit amounts)

	Three month period ended September 30, 2017	Three month period ended September 30, 2016	Nine month period ended September 30, 2017	Nine month period ended September 30, 2016
Note				
Net income	\$ 13,169	\$ 6,392	\$ 31,663	\$ 14,546
Other comprehensive gain (loss)				
<i>Items that may be reclassified subsequently to net income:</i>				
Net change in fair value of hedging derivative financial instrument	362	(2,061)	(14)	(3,050)
Net change in fair value of hedging derivative financial instrument reclassified to finance costs	494	397	1,489	1,079
Other comprehensive gain (loss)	856	(1,664)	1,475	(1,971)
Comprehensive income	\$ 14,025	\$ 4,728	\$ 33,138	\$ 12,575

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

SUMMIT INDUSTRIAL INCOME REIT

Unaudited Condensed Consolidated Interim Statements of Changes in Unitholders' Equity

For the three and nine month periods ended September 30, 2017 and 2016

(In thousands of Units and Canadian dollars)

	Fund Units	Note	Unit equity	Net income (deficit)	Accumulated other comprehensive income (loss)	Unitholders' equity
Beginning balance, January 1, 2016	28,908		\$ 182,350	\$ (4,490)	\$ -	\$ 177,860
Net income and other comprehensive loss	-		-	14,546	(1,971)	12,575
Distributions	-	7	-	(11,943)	-	(11,943)
Units issued through DRIP	317	7	1,834	-	-	1,834
Issuance of Units, net of costs	5,650	7	32,525	-	-	32,525
Unitholders' equity, September 30, 2016	34,875		\$ 216,709	\$ (1,887)	\$ (1,971)	\$ 212,851
Beginning balance, January 1, 2017	34,990		\$ 217,395	\$ 3,540	\$ (355)	\$ 220,580
Net income and other comprehensive income	-		-	31,663	1,475	33,138
Distributions	-	7	-	(18,008)	-	(18,008)
Units issued through DRIP	395	7	2,549	-	-	2,549
Issuance of Units, net of costs	17,187	7	109,787	-	-	109,787
Unitholders' equity, September 30, 2017	52,572		\$ 329,731	\$ 17,195	\$ 1,120	\$ 348,046

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

SUMMIT INDUSTRIAL INCOME REIT

Unaudited Condensed Consolidated Interim Statements of Cash Flows

For the nine month periods ended September 30, 2017 and 2016

(In thousands of Canadian dollars)

	Note	2017	2016
Operating activities			
Net income		\$ 31,663	\$ 14,546
Add (deduct):			
Finance costs		8,016	6,561
Loss on sale of investment properties		-	640
Straight-line rent adjustment		(979)	(798)
Fair value adjustments to investment properties		(12,689)	(1,180)
Change in non-cash working capital items		3,568	(1,076)
Interest and finance fees paid		(8,157)	(6,809)
		21,422	11,884
Financing activities			
Repayment of loans and borrowings		(13,828)	(10,183)
Increase in loans and borrowings		22,169	7,500
Distributions paid	7	(14,668)	(9,858)
Net proceeds from Units issued		109,787	32,525
		103,460	19,984
Investing activities			
Additions to investment properties and property under development		(3,478)	(1,827)
Acquisition of investment properties and property under development		(120,879)	(29,934)
Increase in deposits on future acquisitions of investment properties		(564)	-
		(124,921)	(31,761)
(Decrease) Increase in cash		(39)	107
Cash, beginning of period		379	342
Cash, end of period		\$ 340	\$ 449

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

SUMMIT INDUSTRIAL INCOME REIT

Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and nine month periods ended September 30, 2017 and 2016

1. Reporting entity

Summit Industrial Income REIT (öSummit IIö or the öTrustö) is a mutual fund trust established under the laws of the Province of Ontario and is domiciled in Canada. The registered office of the Trust is 294 Walker Drive, Brampton, Ontario, L6T 4Z2. The Trust is primarily involved in the commercial leasing of real estate property with 35 property locations in Ontario, 20 properties in Quebec, 7 properties across Western Canada, and 1 property in Atlantic Canada. The Trust's Units are listed on the TSX and trade under the symbol öSMU.UNö.

2. Basis of preparation

(a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standards (öIASö) 34, öInterim Financial Reportingö. The condensed consolidated interim financial statements should be read in conjunction with the annual consolidated financial statements prepared for the year ended December 31, 2016, the unaudited condensed consolidated interim financial statements for the three month periods ended March 31, 2017 and 2016, and for the three and six month periods ended June 30, 2017 and 2016.

The Board of Trustees authorized the issue of these condensed consolidated interim financial statements on November 7, 2017.

(b) Basis of measurement

The condensed consolidated interim financial statements have been prepared on a historical cost basis except for investment properties and certain financial instruments, which are recorded at fair value in accordance with the Trust's accounting policies set forth in Note 3.

The condensed consolidated interim financial statements are presented in thousands of Canadian dollars, which is the functional currency of the Trust and its subsidiaries.

3. Significant accounting policies

The accounting policies applied are consistent with those of the annual consolidated financial statements prepared as at and for the year ended December 31, 2016, as described in Note 3 of those consolidated financial statements except for the accounting policy related to unit-based compensation applicable to the three and nine months ended September 30, 2017, as described below.

(a) Principles of consolidation

These condensed consolidated interim financial statements include the accounts of the Trust and its wholly-owned subsidiaries, Summit Industrial Income Holdings Limited Partnership and Summit Industrial Income Operating Limited Partnership and their respective general partners, Summit Industrial Income Holdings GP Ltd. and Summit Industrial Income Corp. Subsidiaries are entities that the Trust controls. Control is achieved when the Trust has power over the investee; is exposed, or has rights, to variable returns from its involvement with the investee; and has the ability to use its power to affect its returns.

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Notes to the Unaudited Condensed Consolidated Interim Financial Statements
For the three and nine month periods ended September 30, 2017 and 2016

3. Significant accounting policies (continued)

The Trust reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Trust obtains control over the subsidiary and ceases when the Trust loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the condensed consolidated interim statements of income and comprehensive income from the date the Trust gains control until the date when the Trust ceases to control the subsidiary.

All intercompany transactions, balances, income and expenses are eliminated in full upon consolidation.

(b) Judgements and estimates

In the application of the Trust's accounting policies, management is required to make judgements, estimates and assumptions that affect the application of accounting policies and the amounts reported in these condensed consolidated interim financial statements and related notes to the condensed consolidated interim financial statements. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are accounted for prospectively.

Judgments are made in the selection and assessment of the Trust's accounting policies. Estimates are used mainly in determining the measurement of recognized transactions and balances. Estimates are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Judgment and estimates are often interrelated. Judgments and estimates are continually re-evaluated to ensure they remain appropriate. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future periods affected.

Details of the accounting policies subject to judgments and estimates the Trust believes could have the most significant impact on the amounts recognized in these interim financial statements are described in Note 5 to the annual consolidated financial statements prepared as at and for the year ended December 31, 2016.

(c) Standards, amendments and interpretations issued and not yet adopted

Details of the standards, amendments and interpretations issued but not yet adopted are described in Note 4 to the annual consolidated financial statements prepared as at and for the year ended December 31, 2016, and include IFRS 9 - *Financial Instruments*, IFRS 15 - *Revenue from Contracts with Customers*, and IFRS 16 - *Leases*. Management continues to assess the impact of these standards, if any, on its consolidated financial statements.

(d) Unit-based compensation plans

As described in Note 7, the Trust has adopted a Trustee Deferred Unit Plan (the Plan) which provides for the granting of Deferred Units for up to 100% of a Trustee's fees in lieu of cash. The unit-based

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For the three and nine month periods ended September 30, 2017 and 2016

3. Significant accounting policies (continued)

compensation is presented as a liability within trade and other accrued liabilities on the condensed consolidated interim balance sheets and measured at fair value, and the associated compensation expense is recognized in general and administrative expense in the condensed consolidated interim statements of income as the services are rendered. The liability is remeasured at fair value at the end of each reporting period and at the date of settlement, with any changes in fair value recognized in general and administrative expense on the condensed consolidated interim statements of income for the period.

4. Investment properties

The following table presents the changes in investment properties:

(In \$ thousands)	September 30, 2017 Total	December 31, 2016 Total
Balance, beginning of period	\$ 496,337	\$ 401,834
Additions:		
Acquisition of investment properties	186,820	80,955
Acquisition of development properties	-	3,954
Additions to investment properties and property under development	4,597	4,036
Dispositions	-	-
Fair value gains	12,689	5,558
Balance, end of period	\$ 700,443	\$ 496,337

Acquisitions of investment properties completed during the nine-month period ended September 30, 2017:

(in \$ thousands) Property	Property type	Ownership interest	Date acquired	Cash and other ⁽¹⁾	Mortgage financing	Acquisition cost ⁽²⁾
303-58th Avenue SE, Calgary, AB	Industrial	100%	14-Feb-17	\$ 6,255	\$11,406	\$ 17,661
2335 Speers Road, Oakville, ON	Industrial	100%	27-Feb-17	29,294	-	29,294
2000 Kipling Avenue, Etobicoke, ON	Industrial	100%	22-Mar-17	7,048	9,772	16,820
13 Bethridge Road, Etobicoke, ON	Industrial	100%	22-Mar-17	3,021	4,188	7,209
1600 50th Avenue, Lachine, QC	Industrial	100%	31-Mar-17	3,956	7,014	10,969
4875 Fairway Street, Lachine, QC	Industrial	100%	31-Mar-17	2,070	3,777	5,846
4870 Robert-Boyd Street, Sherbrooke, QC	Industrial	100%	7-Apr-17	15,247	-	15,247
2616 Sheridan Garden Drive, Oakville, ON	Industrial	100%	14-Aug-17	15,875	-	15,875
5500 Trans-Canada Highway, Pointe Claire, QC	Industrial	100%	18-Aug-17	13,661	29,000	42,661
330 Humberline Drive, Etobicoke, ON	Industrial	100%	29-Sep-17	25,238	-	25,238
Investment properties				\$121,664	\$65,156	\$ 186,820

(1) Cash and other includes cash, cash drawn from the bank credit facility and assumption of security deposits.

(2) Acquisition costs includes acquisition-related expenses.

The Trust acquired \$83.8 million in investment properties during the three-month period ended September 30, 2017. The acquisitions were financed with the net proceeds from the

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4. Investment properties (continued)

\$65.9 million equity raised during the June 2017 public offering and new mortgage financing of \$29.0 million. In addition, approximately \$0.1 million in security deposits were assumed on these acquisitions. As well, the Trust will be completing approximately \$1.6 million in capital upgrades on the Pointe Claire, QC property over the next 12 months.

Including subsequent events financings (Note 10), approximately \$697.0 million of investment properties are used for security under loans and borrowings (Note 6).

Additions to investment properties of \$4.6 million during the nine months ended September 30, 2017 relate to capital outlays, tenant leasing costs, capitalization of free rent receivable and net straight-line rent receivables arising from the recognition of rental revenues on a straight-line basis over the lease term in accordance with IAS 17, "Leases" and Standing Interpretations Committee ("SIC") 15, "Operating Leases - Incentives". The total straight-line rent receivable at September 30, 2017 is \$4.4 million (December 31, 2016 - \$3.5 million).

Approximately \$76.9 million of the \$513.6 million or 15% (excluding current year acquisitions) of the properties were appraised by third party valuation professionals in the third quarter of 2017. For the nine months ended September 30, 2017, approximately \$117.8 million or 23% (excluding current year acquisitions) have been appraised. On an annual basis, approximately 33% of the portfolio is expected to be appraised by an external third party which over 3 years will represent 100% of the portfolio having been externally appraised.

The Trust values investment properties using Level 3 inputs. Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets. Level 2 inputs are inputs other than quoted prices that are observable for the asset either directly or indirectly. Valuations that require the significant use of unobservable inputs are considered Level 3. There have been no transfers between levels during the period.

Investment properties were valued using a combination of the discounted cash flow method, the direct capitalization method, and the direct comparison method. In applying the discounted cash flow method, the expected future cash flows are discounted, generally over a term of 10 years, including a terminal value based on the application of a capitalization rate to the estimated year 11 net operating income. In applying the direct capitalization method, the stabilized net operating income is capitalized at the requisite overall capitalization rate. In applying the direct comparison method (price per square foot), the properties are compared to recent transactions considered to be similar in terms of location, condition, size, and tenancy.

These methods require certain key assumptions, including rental income, market rents, operating expenses, vacancies, inflation rates, discount rates, and capitalization rates to be made. The discount rate and capitalization rate is determined for each property based on available market information related to the sale of similar buildings within the same geographic locations. Based on a blend of the valuation methods, the fair value gains for the three and nine months ended September 30, 2017 were \$6.0 million and \$12.7 million respectively, and were recorded in fair value adjustments to investment properties on the condensed consolidated interim statements of income (three and nine months ended September 30, 2016 gains of \$1.1 million and \$1.2 million).

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For the three and nine month periods ended September 30, 2017 and 2016

4. Investment properties (continued)

Significant assumptions made to determine the fair value of the investment properties are set out as follows:

(In \$ thousands)	September 30, 2017			December 31, 2016		
	Capitalization rate	Discount rate	Price per square foot	Capitalization rate	Discount rate	Price per square foot
Weighted average	6.25%	6.94%	\$ 103.77	6.38%	7.08%	\$ 100.36

Fair values are most sensitive to changes in capitalization rates. At September 30, 2017, a 0.50% increase in the weighted average capitalization rate for investment properties would decrease fair value by \$69.1 million (December 31, 2016 - \$36.0 million) and a 0.50% decrease would increase fair value by \$86.0 million (December 31, 2016 - \$42.1 million).

5. Accounts receivable, prepaid expenses, deposits and deferred financing costs

(In \$ thousands)	September 30, 2017	December 31, 2016
Tenant receivables	\$ 161	\$ 393
Other receivables	925	1,095
	\$ 1,086	\$ 1,488
Prepaid expense and deposits	\$ 3,571	\$ 2,389
Deferred financing costs	214	214
	\$ 3,785	\$ 2,603

6. Loans and borrowings

(In \$ thousands)	September 30, 2017	December 31, 2016
Term mortgages	\$ 310,506	\$ 233,545
Revolving operating facility and demand loans	33,910	37,090
Total	344,416	270,635
Less: Current loans and borrowings	55,421	14,742
Non-current loans and borrowings	\$ 288,995	\$ 255,893

(a) Term mortgages

In September 2017, \$29.0 million in mortgage financing was obtained on the Pointe Claire, QC, property acquired during the quarter (Note 4) at a variable interest of monthly BA-CDOR plus 1.40% with a term to maturity of seven years which was effectively fixed at an interest rate of 3.79% by entering into a

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For the three and nine month periods ended September 30, 2017 and 2016

6. Loans and borrowings (continued)

seven-year interest rate swap agreement at the same time. The Trust has applied hedge accounting to this transaction.

Settlement of both fixed and variable portions of the interest rate swaps occurs at the same time monthly. The effectiveness of the hedging relationship is reviewed on a quarterly basis and the Trust has assessed it as effective in the hedge of its interest rate exposure on inception of the hedging relationship and at September 30, 2017.

At September 30, 2017, total term mortgages bear interest at a weighted average effective interest rate of 3.38% (December 31, 2016 - 3.43%) and a weighted average stated interest rate of 3.50% (December 31, 2016 - 3.59%). The term mortgages are secured by first registered mortgages over specific properties and first general assignments of leases, insurance and registered chattel mortgages.

Included in mortgages payable at September 30, 2017, is \$1.9 million (December 31, 2016 - \$1.8 million) of unamortized mark-to-market premiums related to a mortgage assumed on acquisition, and \$1.0 million (December 31, 2016 - \$1.1 million) of unamortized deferred financing charges.

Principal repayment requirements for term mortgages are as follows:

(In \$ thousands)

2017 (remainder)	\$	3,182
2018		60,418
2019		15,998
2020		50,123
2021		35,676
2022		66,394
Thereafter		77,800
Principal amount		309,591
Premium on debt		1,879
Deferred financing charges		(964)
Total term mortgages	\$	310,506

(b) Revolving operating facility

As at September 30, 2017, there was \$30.1 million (December 31, 2016 - \$34.3 million), of an available \$48.8 million, drawn on the revolving operating facility at September 30, 2017.

The revolving operating facility matures September 27, 2019. The operating facility is interest bearing at a variable interest rate based on bank prime plus 1% for prime rate loans or banker's acceptance rates plus 2% for banker's acceptances.

The revolving operating facility is secured by first charges over specific investment properties, with a fair value of \$81.3 million at September 30, 2017 (December 31, 2016 - \$63.1 million), and first general assignment of leases and insurance.

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Notes to the Unaudited Condensed Consolidated Interim Financial Statements
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7. Unitholders' equity

(a) Authorized

The Trust is authorized to issue an unlimited number of Units. Each Unit, which has no par value, represents a single vote at any meeting of Unitholders and entitles the Unitholder to receive a pro rata share of all distributions. Each Unitholder shall be entitled to require the Trust to redeem at any time from time to time at the demand of the Unitholder all or any part of the Units registered in the name of the Unitholder at the prices determined and payable in accordance with the conditions hereinafter provided.

A maximum amount of \$25,000 may be redeemed in cash in any one month unless otherwise waived by the Board of Trustees. Any redemption in excess of \$25,000 will be settled by way of the issuance by the Trust a promissory note in a principal amount equal to the redemption price determined in accordance with the Declaration of Trust.

(b) Issued and outstanding

The following is a continuity of the Trust's issued and outstanding Units:

(In thousands)	Number of Units	Carrying amount
Balance January 1, 2016	28,908	\$ 182,350
Issuance of Units on June 17, 2016	5,650	32,525
Units issued under the DRIP	317	1,834
Balance September 30, 2016	34,875	\$ 216,709

(In thousands)	Number of Units	Carrying amount
Balance January 1, 2017	34,990	\$ 217,395
Issuance of Units on January 31, 2017	7,423	43,864
Issuance of Units on June 30, 2017	9,764	65,923
Units issued under the DRIP	395	2,549
Balance September 30, 2017	52,572	\$ 329,731

The Trust has a Distribution Reinvestment Plan (DRIP) whereby registered or beneficial holders of the Trust's Units who are residents in Canada can acquire additional Trust Units by reinvesting all or a portion of their monthly cash distributions without paying brokerage commissions. In addition, Unitholders who elect to participate in the DRIP receive a further distribution of Trust Units equal to 5% of each distribution that was reinvested by them. During the nine-month period ended September 30, 2017, there were 395,440 Units (nine-month period ended September 30, 2016 ó 317,307) issued under this plan for total proceeds of \$2.5 million (nine-month period ended September 30, 2016 - \$1.8 million), representing 14.8% (nine-month period ended September 30, 2016 ó 15.7%) of the related distributions.

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Notes to the Unaudited Condensed Consolidated Interim Financial Statements

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7. Unitholders' equity (continued)

(c) Distributions

The Trust recorded the following activities relating to distributions during the nine-month periods ended September 30:

(In \$ thousands, except per Unit amounts)	2017	2016
Paid in cash	\$ 14,668	\$ 9,858
Reinvested by Unitholders under the DRIP	2,549	1,834
\$0.0420 per Unit payable at December 31 (paid January)	(1,470)	(1,214)
\$0.0430 per Unit payable at September 30 (2016 - \$0.0420)	2,261	1,465
Distributions recorded in equity	\$ 18,008	\$ 11,943

(d) Per Unit amounts

The weighted average number of Units for the three and nine month periods ended September 30 are as follows:

(In thousands of Units)	3 months 2017	3 months 2016	9 months 2017	9 months 2016
Issued Units, beginning of period	34,990	28,908	34,990	28,908
Issuance of Units January 31, 2017	7,423	-	6,608	-
Issuance of Units June 30, 2017	9,764	-	3,326	-
Issuance of Units June 17, 2016	-	5,650	-	2,186
Issuance of Units under the DRIP	331	263	200	158
Total weighted average number of Units outstanding	52,508	34,821	45,124	31,252

(e) Trustee Deferred Unit Plan

Effective May 10, 2017, the Trust's Board of Trustees authorized a Deferred Unit Plan (the "Plan") that provides for the granting of Deferred Units to Trustees in lieu of cash for up to 100% of their Trustee Fees (the "Elected Amount"). Under the Plan, the Trust will match the Elected Amount of each participant by issuing additional Deferred Units up to a maximum value of \$10,000 (the "Match Incentive"). The maximum value of the aggregate number of Units that may be subject to grants of Deferred Units to any one Trustee during any financial year of the REIT will be no greater than \$150,000.

Deferred Units granted under the Elected Amount will vest on the day that is 12 months following the date of the grant. Additional Deferred Units issued pursuant to the Match Incentive will vest in accordance with the following schedule: a) 50% on the third anniversary of the grant; b) 25% on the fourth anniversary of the grant; and c) 25% on the fifth anniversary of the grant. Vested Deferred Units may be redeemed in whole or in part for Units issued from treasury or cash as elected by the participant.

The maximum number of Units reserved for issuance is 425,420. One Deferred Unit is economically equivalent to one Unit and fractional Deferred Units are permitted.

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7. Unitholders' equity (continued)

A summary of Deferred Units granted under the Plan as at September 30, 2017 is:

	Number of Units
Deferred Units granted for services rendered including match incentive	15,768
Deferred Units granted through distributions	290
Balance September 30, 2017	16,058

The fair value of a Unit is calculated as the volume weighted average price of all Units traded on the TSX for the five trading days immediately preceding the grant date. The liability related to the Plan is measured at fair value and is remeasured to fair value at each reporting date and at the date of settlement. The fair value changes are recorded within general and administrative expense in the condensed consolidated interim statements of income. The total fair value of Deferred Units granted and recognized as compensation expense within general and administrative expense for the three and nine months ended September 30, 2017 was \$70,000 and \$120,000 respectively (three and nine months ended September 30, 2016 - \$nil).

8. Related party transactions

(a) Management Agreement

Pursuant to the terms of the Management Agreement with Sigma Asset Management Limited (öSigmaö or the öManagerö), Sigma provides Summit II with the services necessary to manage its day-to-day operations. The Management Agreement, dated September 25, 2012, has an initial term of ten years, subject to earlier termination in certain circumstances, and will be automatically renewed for successive five-year terms. Sigma is related to Summit II by virtue of having some officers and Trustees in common.

The Management Agreement sets out the fees payable to the Manager for the services provided, such fees being: A base annual management fee equal to 0.25% of the gross value of Summit II's assets; an incentive fee for the fiscal year ending December 31, 2014 and onward, equal to 15% of Summit II's adjusted funds from operations (öAFFOö) per unit, as defined by the Management Agreement, in excess of a \$0.48 (after the öconsolidationö) hurdle amount, such hurdle amount to be increased by 1.5% each year; an acquisition fee for the purchase price paid by Summit II on the acquisition of a property equal to 1% of the first \$50 million of the purchase price, 0.75% of the next \$50 million of the purchase price, and 0.50% of any portion of the purchase price in excess of \$100 million, payable so long as the gross book value of the properties owned by Summit II does not exceed \$1 billion; a development fee in an amount to be negotiated between Summit II and the Manager, not to exceed the fair market value for comparable services; a property management fee equal to 3.5% of the gross rental income from each multi-tenant property, and 2.5% of the gross rental income from each single-tenant property, and other property management costs recoverable under tenant operating leases; a leasing fee equal to \$1.00 per rentable square foot only for those properties where the Manager provides leasing services; and a capital expenditures fee equal to 5% of all hard construction costs incurred on any capital project of Summit II, where the Manager is the project manager for the project and the hard construction costs of the project are in excess of \$200,000.

SUMMIT INDUSTRIAL INCOME REIT

Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and nine month periods ended September 30, 2017 and 2016

8. Related party transactions (continued)

The Manager can elect to take all (or any percentage of all) fees payable to it under the Management Agreement (and any property management agreement) in the form of units, rather than in cash. Any such units issued will be issued at a price per unit equal to the greater of (a) 95% of the weighted average closing price of the units for the five previous days on the exchange on which the units are most actively traded during that period, and (b) such price stipulated by such stock exchange, to a maximum of the weighted closing price of the units for the five previous days on the exchange on which the units are most actively traded during that period.

Under the terms of the management agreement with Sigma, the Trust has incurred the following fees for the three and nine month periods ended September 30:

(In \$ thousands)	3 months 2017	3 months 2016	9 months 2017	9 months 2016
Acquisition fees (capitalized to investment properties)	\$ 806	\$ 327	\$ 1,792	\$ 813
Asset management fees	392	293	1,085	813
Leasing fees (capitalized to investment properties)	171	-	493	201
Capital expenditures management fee (capitalized to investment properties)	-	-	30	-
Property management services	387	397	1,112	1,134
	\$ 1,756	\$ 1,017	\$ 4,512	\$ 2,961

There is \$276,000 included in trade and other accrued liabilities at September 30, 2017 (December 31, 2016 - \$165,000) due to Sigma. In addition, during the three and nine-month period ended September 30, 2017, Sigma paid \$9,000 and \$26,000, respectively, to the Trust (three and nine-month period ended September 30, 2016 - \$9,000 and \$26,000) for office space located at 294 Walker Drive, Brampton, Ontario, under a five-year lease commencing June 1, 2013.

(b) Trustee Fees

Trustee related fees of \$72,000 and \$222,000 (three and nine-month period ended September 30, 2016 - \$39,000 and \$124,000) are included in general and administrative expense for the three and nine-month period ended September 30, 2017, respectively. The 2017 fees include the fair value of Deferred Units as described in Note 7.

9. Income tax

The Trust is taxed as a mutual fund trust for Canadian income tax purposes. The Trust expects to distribute all of its taxable income to its Unitholders, which enables it to deduct such distributions for income tax purposes. As the income tax obligations relating to the distributions are those of the individual Unitholder, no provision for income taxes has been recorded.

The Canadian Income Tax Act contains rules (the "SIFT Rules") applicable to specified investment flow-through ("SIFT") trusts, which generally tax the SIFT trust on its income from business carried on in Canada and on income (other than taxable dividends) or capital gains from non-portfolio properties (as defined in the Canadian Income Tax Act) and the distribution of such income to Unitholders is generally treated as

SUMMIT INDUSTRIAL INCOME REIT

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For the three and nine month periods ended September 30, 2017 and 2016

9. Income tax (continued)

dividends received from a taxable Canadian corporation. If the income is not distributed, the Trust will be taxed on its income. In general, distributions paid as returns of capital will not be subject to this tax.

Income taxes have not been recorded during the period. The SIFT Rules are not applicable to real estate investment trusts (REITs) that meet certain specified criteria relating to the nature of its revenue and investments (the REIT Exemption). The Trust qualified as a REIT for 2016 and expects to continue to distribute its taxable income and to qualify as a REIT for the foreseeable future. As such, deferred taxes have not been recorded in these condensed consolidated interim financial statements.

10. Subsequent events

(a) Distribution

On October 13, 2017, a distribution in the amount of \$0.043 per Unit for Unitholders of record October 31, 2017, was declared and will be paid November 15, 2017.

(b) Acquisitions

On October 18, 2017, the REIT waived conditions on a 50% interest in a 70,000 square foot light industrial property located in Laval, Quebec for \$3.1 million. The REIT is purchasing the property with its Quebec joint venture partner. The acquisition will be satisfied by a new mortgage of \$2.0 million with a term of two years and an expected interest rate of 3.3% and the balance from the REIT's operating facility. Closing of the acquisition is expected on or before November 16, 2017.

On October 31, 2017, the REIT waived conditions on and will acquire 100% of a 158,831 square foot industrial warehouse on a 7.8 acre site located in Pickering, Ontario. The REIT will pay approximately \$14.3 million for the property, financed by the operating credit facility. Closing of the acquisition is expected on or before November 15, 2017.

(c) Financings

In October 2017, the Trust obtained mortgages on 2616 Sheridan Garden Drive, Oakville, ON, with a five-year term for \$10.0 million at an interest rate of 3.51% and 330 Humberline Drive, Etobicoke, ON, with a five-year term for \$15.7 million at an interest rate of 3.52%.

(d) Distribution Reinvestment Plan

On October 2, 2017, the Trust reserved an additional 2,628,604 Units for future issuance under the Distribution Reinvestment Plan.