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## Section 1: 10-K (10-K)

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# ANNUAL REPORT ON FORM 10-K

## HORMEL FOODS CORPORATION

OCTOBER 25, 2015



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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

### FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended October 25, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-2402

**HORMEL FOODS CORPORATION**  
(Exact name of registrant as specified in its charter)

Delaware

41-0319970

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1 Hormel Place  
Austin, Minnesota  
(Address of principal executive offices)

55912-3680  
(Zip Code)

Registrant's telephone number, including area code (507) 437-5611

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$0.0293 par value	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T during the preceding 12 months. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ( )

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting and non-voting common stock held by non-affiliates of the registrant as of April 26, 2015, was \$7,354,755,988, based on the closing price of \$54.85 on the last business day of the registrant's most recently completed second fiscal quarter.

As of November 27, 2015, the number of shares outstanding of each of the registrant's classes of common stock was as follows:

Common Stock, \$0.0293 Par Value – 264,228,740 shares  
Common Stock Non-Voting, \$0.01 Par Value – 0 shares

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Annual Stockholders' Report for the fiscal year ended October 25, 2015, are incorporated by reference into Part I, Items 1 and 1A and Part II, Items 5-8 and 9A, and included as Exhibit 13.1 filed herewith.

Portions of the Proxy Statement for the Annual Meeting of Stockholders to be held January 26, 2016, are incorporated by reference into Part III, Items 10-14.

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**PART I**

**Item 1. BUSINESS**

**(a) General Development of Business**

Hormel Foods Corporation, a Delaware corporation (the Company), was founded by George A. Hormel in 1891 in Austin, Minnesota, as Geo. A. Hormel & Company. The Company started as a processor of meat and food products and continues in this line of business. The Company’s name was changed to Hormel Foods Corporation on January 31, 1995. The Company is primarily engaged in the production of a variety of meat and food products and the marketing of those products throughout the United States and internationally. Although pork and turkey remain the major raw materials for its products, the Company has emphasized for several years the manufacturing and distribution of branded, value-added consumer items rather than the commodity fresh meat business. The Company has continually expanded its product portfolio through organic growth, new product development, and acquisitions.

Internationally, the Company markets its products through Hormel Foods International Corporation (HFIC), a wholly owned subsidiary. HFIC has a presence in the international marketplace through joint ventures and placement of personnel in strategic foreign locations such as Australia, Canada, China, Japan, and the Philippines. HFIC has a global presence with a minority position in a food company in the Philippines (The Purefoods-Hormel Company, Inc., 40% holding).

The Company has not been involved in any bankruptcy, receivership, or similar proceedings during its history. Substantially all the assets of the Company have been acquired in the ordinary course of business.

On July 13, 2015, the Company acquired Applegate Farms, LLC (Applegate) of Bridgewater, New Jersey, for a preliminary purchase price of \$774.1 million in cash. The purchase price is preliminary pending final adjustments, and was funded by the Company with cash on hand and by utilizing short-term financing.

The Company had no other significant change in the type of products produced or services rendered, or in the markets or methods of distribution since the beginning of the 2015 fiscal year.

**(b) Segments**

The Company’s business is reported in five segments: Grocery Products, Refrigerated Foods, Jennie-O Turkey Store (JOTS), Specialty Foods, and International & Other. Net sales to unaffiliated customers, operating profit, total assets, and the presentation of certain other financial information by segment, are reported in Note P of the Notes to Consolidated Financial Statements and in the Management’s Discussion and Analysis of Financial Condition and Results of Operations of the Annual Stockholder’s Report for the fiscal year ended October 25, 2015, incorporated herein by reference.

**(c) Description of Business**

**Products and Distribution**

The Company’s products primarily consist of meat and other food products. The meat products are sold fresh, frozen, cured, smoked, cooked, and canned. The percentages of total revenues contributed by classes of similar products for the last three fiscal years are as follows:

	<b>Fiscal Year Ended</b>		
	<b><u>October 25, 2015</u></b>	<b><u>October 26, 2014</u></b>	<b><u>October 27, 2013</u></b>
Perishable	53.0%	54.5%	53.3%
Poultry	18.6	18.4	18.8
Shelf-stable	18.4	19.0	19.0
Miscellaneous	10.0	8.1	8.9
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

Reporting of revenues from external customers is based on similarity of products, as the same or similar products are sold across multiple distribution channels such as retail, foodservice, or international. Revenues reported are based on financial information used to produce the Company’s general-purpose financial statements.

The Perishable category includes fresh meats, frozen items, refrigerated meal solutions, sausages, hams, wieners, guacamole, and bacon (excluding JOTS products). The Poultry category is composed primarily of JOTS products. Shelf-stable includes canned

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luncheon meats, shelf-stable microwaveable meals, stews, chilies, hash, meat spreads, flour and corn tortillas, salsas, tortilla chips, peanut butter, and other items that do not require refrigeration. The Miscellaneous category primarily consists of nutritional food products and supplements, sugar and sugar substitutes, dessert and drink mixes, and industrial gelatin products.

Domestically, the Company sells its products in all 50 states. The Company’s products are sold through its sales personnel, operating in assigned territories or as dedicated teams serving major customers, coordinated from sales offices located in most of the larger U.S. cities. The Company also utilizes independent brokers and distributors. As of October 25, 2015, the Company had approximately 850 sales personnel engaged in selling its products. Distribution of products to customers is primarily by common carrier.

Through HFIC, the Company markets its products in various locations throughout the world. Some of the larger markets include Australia, Canada, China, England, Japan, Mexico, Micronesia, the Philippines, Singapore, and South Korea. The distribution of export sales to customers is by common carrier, while the China operations own and operate their own delivery system. The Company, through HFIC, has licensed companies to manufacture various Company products internationally on a royalty basis, with the primary licensees being Tulip International of Denmark and CJ CheilJedang Corporation of South Korea.

**Raw Materials**

The Company has, for the past several years, been concentrating on branded products for consumers with year-round demand to minimize the seasonal variation experienced with commodity-type products. Pork continues to be the primary raw material for Company products. Although the live pork industry has evolved to large, vertically integrated, year-round operations, and supply contracts have become prevalent in the industry, there is still a seasonal variation in the supply of fresh pork materials. The Company’s expanding line of branded products has reduced, but not eliminated, the sensitivity of Company results to raw material supply and price fluctuations.

The majority of the hogs harvested by the Company are purchased under supply contracts from producers located principally in California, Colorado, Illinois, Iowa, Kansas, Minnesota, Nebraska, North Dakota, South Dakota, Texas, Utah, and Wisconsin. The cost of hogs and the utilization of the Company’s facilities are affected by both the level and the methods of pork production in the United States. The movement toward larger operations, which operate under supply agreements with processors, has resulted in fewer hogs being available on the spot cash market. The Company, like others in the industry, uses supply contracts to manage the effects of this trend and to ensure a stable supply of raw materials. The Company’s contracts are based on market-based formulas and/or the cost of production, to better balance input costs with customer pricing, and all contract costs are fully reflected in the Company’s reported financial statements. In fiscal 2015, the Company purchased 94 percent of its hogs under supply contracts. The Company also procures a portion of its hogs through farms that it either owns or operates in Arizona, California, Colorado, and Wyoming.

In fiscal 2015, JOTS raised turkeys representing approximately 77 percent of the volume needed to meet its raw material requirements for whole bird and branded turkey products. Turkeys not sourced within the Company are contracted with independent turkey growers. JOTS' turkey-raising farms are located throughout Minnesota and Wisconsin.

Production costs in raising hogs and turkeys are subject primarily to fluctuations in feed grain prices and, to a lesser extent, fuel costs. To manage this risk, the Company hedges a portion of its anticipated purchases of grain using futures contracts.

Additionally, the cost and supply of avocados, peanuts, whey, and natural and organic protein are impacted by the changing market forces of supply and demand which can impact the cost of the Company's products. The Company uses long-term supply contracts and forward buying in an attempt to manage these risks.

## **Manufacturing**

The Company has three plants that harvest hogs for processing. Quality Pork Processors, Inc. of Dallas, Texas, operates the harvesting facility at Austin, Minnesota, under a custom harvesting arrangement. The Company currently has seven turkey harvest and processing operations, and 35 facilities that produce and distribute other manufactured items. Albert Lea Select Foods, Inc. operates the processing facility at Albert Lea, Minnesota, under a custom manufacturing agreement. Company products are also custom manufactured by several other companies. The following are the Company's larger custom manufacturers: Abbyland Foods, Inc., Abbotsford, Wisconsin; Agropur Division Natrel USA, Maplewood, Minnesota; Algood Food Company, Louisville, Kentucky; Cloverleaf Cold Storage, Sioux City, Iowa; Deitz & Watson, Inc., Philadelphia, Pennsylvania; HP Hood LLC, Lynnfield, Massachusetts; OSI Industries LLC, Chicago, Illinois; Park 100 Foods, Inc., Tipton, Indiana; Reichel Foods, Inc., Rochester, Minnesota; Reser's Fine Foods, Topeka, Kansas; and Steuben Foods, Jamaica, New York. Exel, Inc., based in Westerville, Ohio, operates distribution centers for the Company in Dayton, Ohio, and Osceola, Iowa.

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### **Patents and Trademarks**

There are numerous patents and trademarks that are important to the Company's business. The Company holds 46 U.S.-issued and 17 foreign patents. Most of the trademarks are registered. Some of the more significant owned or licensed trademarks used by the Company or its affiliates are:

HORMEL, ALWAYS TENDER, APPLGATE, AUSTIN BLUES, BACON 1, BLACK LABEL, BREAD READY, BÚFALO, CAFÉ H, CALIFORNIA NATURAL, CHI-CHI'S, COMPLEATS, CURE 81, CUREMASTER, CYTOSPORT, DAN'S PRIZE, DI LUSSO, DINTY MOORE, DODGER DOG, DON MIGUEL, DOÑA MARIA, DUBUQUE, EMBASA, ESSENCE C, FARMER JOHN, FAST 'N EASY, FIRE BRAISED, HERB-OX, HERDEZ, HIBACHI GRILL, HOMELAND, HORMEL GATHERINGS, HOUSE OF TSANG, JENNIE-O, KID'S KITCHEN, LA VICTORIA, LAYOUT, LITTLE SIZZLERS, LLOYD'S, MANNY'S, MARY KITCHEN, MONSTER MILK, MUSCLE MILK, NATURAL CHOICE, NATURASELECT, NOT-SO-SLOPPY-JOE, OLD SMOKEHOUSE, PILLOW PACK, POCO PAC, PREMORO, PREP CHEF, RANGE BRAND, REV, ROSA GRANDE, SAAG'S, SANDWICH MAKERS, SAUCY BLUES, SKIPPY, SPAM, SPECIAL RECIPE, STAGG, TEZZATA, THICK & EASY, VALLEY FRESH, WHOLLY GUACAMOLE, and WRANGLERS.

The Company's patents expire after a term that is typically 20 years from the date of filing, with earlier expiration possible based on the Company's decision to pay required maintenance fees. As long as the Company intends to continue using its trademarks, they are renewed indefinitely.

### **Customers and Backlog Orders**

During fiscal year 2015, sales to Wal-Mart Stores, Inc. (Wal-Mart) represented approximately 13.9 percent of the Company's revenues (measured as gross sales less returns and allowances), compared to 14.1 percent in fiscal 2014. Wal-Mart is a customer for all five segments of the Company. The five largest customers in each segment make up approximately the following percentage of segment sales: 45 percent of Grocery Products, 36 percent of Refrigerated Foods, 41 percent of JOTS, 35 percent of Specialty Foods, and 23 percent of International & Other. The loss of one or more of the top customers in any of these segments could have a material adverse effect on the results of such segment. Backlog orders are not significant due to the perishable nature of a large portion of the products. Orders are accepted and shipped on a current basis.

### **Competition**

The production and sale of meat and food products in the United States and internationally are highly competitive. The Company competes with manufacturers of pork and turkey products, as well as national and regional producers of other meat and protein sources, such as beef, chicken, fish, peanut butter, and whey. The Company believes that its largest domestic competitors for its Refrigerated Foods segment in 2015 were Tyson Foods, Inc. and Smithfield Foods, Inc.; for its Grocery Products segment, ConAgra Foods, Inc., General Mills, Inc., Campbell Soup Co., and J. M. Smucker Co.; and for JOTS, Cargill, Inc. and Butterball, LLC.

All segments compete on the basis of price, product quality and attributes, brand identification, breadth of product line, and customer service. Through aggressive marketing and strong quality assurance programs, the Company's strategy is to provide higher quality products that possess strong brand recognition, which would then support higher value perceptions from customers.

### **Research and Development**

Research and development continues to be a vital part of the Company's strategy to extend existing brands and expand into new branded items. The expenditures for research and development for fiscal 2015, 2014, and 2013, were approximately \$32.0 million, \$29.9 million, and \$29.9 million, respectively. There are approximately 150 employees engaged in full time research and development, 80 in the area of improving existing products and 70 in developing new products.

## Employees

As of October 25, 2015, the Company had approximately 20,700 active domestic and foreign employees.

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### (d) Geographic Areas

Financial information about geographic areas, including total revenues attributed to the U.S. and all foreign countries in total for the last three fiscal years of the Company, is reported in Note P of the Notes to Consolidated Financial Statements of the Annual Stockholder's Report for the fiscal year ended October 25, 2015, incorporated herein by reference.

### (e) Available Information

The Company makes available, free of charge on its Web site at [www.hormelfoods.com](http://www.hormelfoods.com), its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934. These reports are accessible under the caption, "Investors – SEC Filings" on the Company's Web site and are available as soon as reasonably practicable after such material is electronically filed with or furnished to the Securities and Exchange Commission.

The documents noted above are also available in print, free of charge, to any stockholder who requests them.

### (f) Executive Officers of the Registrant

<u>NAME</u>	<u>AGE</u>	<u>CURRENT OFFICE AND PREVIOUS FIVE YEARS EXPERIENCE</u>	<u>DATES</u>
Jeffrey M. Ettinger	57	Chairman of the Board and Chief Executive Officer Chairman of the Board, President and Chief Executive Officer	10/26/15 to Present 11/21/06 to 10/25/15
James P. Snee	48	President and Chief Operating Officer Group Vice President/President Hormel Foods International Corporation Vice President/Senior Vice President Hormel Foods International Corporation Vice President (Affiliated Business Units - Refrigerated Foods)	10/26/15 to Present 10/29/12 to 10/25/15 10/31/11 to 10/28/12 10/27/08 to 10/30/11
Jody H. Feragen	59	Executive Vice President and Chief Financial Officer Senior Vice President and Chief Financial Officer	11/01/10 to Present 01/01/07 to 10/31/10
Steven G. Binder	58	Executive Vice President/President Hormel Business Units Executive Vice President (Refrigerated Foods) Group Vice President (Refrigerated Foods)	10/31/11 to Present 11/01/10 to 10/30/11 07/30/07 to 10/31/10
Jeffrey R. Baker	51	Group Vice President (Foodservice) Vice President (Foodservice Marketing) Director (Foodservice Marketing) Director (Fresh Meats Marketing and Precept Foods, LLC)	10/26/15 to Present 10/29/12 to 10/25/15 06/18/12 to 10/28/12 10/26/09 to 06/17/12
Deanna T. Brady	50	Group Vice President/President Consumer Products Sales Group Vice President (Foodservice) Vice President Sales (Foodservice Sales)	10/26/15 to Present 10/28/13 to 10/25/15 07/30/07 to 10/27/13
Thomas R. Day	57	Group Vice President (Refrigerated Foods) Group Vice President (Foodservice) Senior Vice President (Foodservice)	10/28/13 to Present 11/01/10 to 10/27/13 07/30/07 to 10/31/10
Donald H. Kremin	55	Group Vice President (Specialty Foods Group) Vice President/Senior Vice President Consumer Product Sales (Wal-Mart)	10/31/11 to Present 10/29/07 to 10/30/11
Glenn R. Leitch	55	Group Vice President/President Jennie-O Turkey Store, Inc. General Manager (Jennie-O Turkey Store, Inc.) Senior Vice President – Commodity (Supply Chain Division – Jennie-O Turkey Store, Inc.)	10/31/11 to Present 05/30/11 to 10/30/11 04/30/01 to 05/29/11

[Table of Contents](#)**(f) Executive Officers of the Registrant - Continued**

<u>NAME</u>	<u>AGE</u>	<u>CURRENT OFFICE AND PREVIOUS FIVE YEARS EXPERIENCE</u>	<u>DATES</u>
James M. Splinter	53	Group Vice President (Grocery Products) Vice President (Marketing-Consumer Products-Refrigerated Foods)	11/01/10 to Present 06/02/03 to 10/31/10
Larry L. Vorpahl	52	Group Vice President/President Hormel Foods International Corporation Group Vice President/President Consumer Products Sales	10/26/15 to Present 10/31/05 to 10/25/15
Bryan D. Farnsworth	58	Senior Vice President (Supply Chain) Vice President Quality Management	03/03/14 to Present 08/01/05 to 03/02/14
Lawrence C. Lyons	60	Senior Vice President (Human Resources) Vice President (Human Resources) Director (Human Resources)	03/30/15 to Present 03/03/14 to 03/29/15 01/09/06 to 03/02/14
Lori J. Marco	48	Senior Vice President (External Affairs) and General Counsel Vice President (External Affairs) and General Counsel Senior Attorney	03/30/15 to Present 01/24/11 to 03/29/15 01/01/07 to 01/23/11
Kevin L. Myers, Ph.D.	50	Senior Vice President (Research and Development) Vice President (Research and Development) Director Product and Process Development (Research and Development) Group Manager Product Development (Research and Development)	03/30/15 to Present 10/28/13 to 03/29/15 04/30/12 to 10/27/13 03/06/06 to 04/29/12
Roland G. Gentzler	61	Vice President (Finance) and Treasurer	01/01/07 to Present
Brian D. Johnson	55	Vice President and Corporate Secretary Corporate Secretary and Senior Attorney	11/22/10 to Present 10/29/07 to 11/21/10
James N. Sheehan	60	Vice President and Controller	05/01/00 to Present

No family relationship exists among the executive officers.

Executive officers are elected annually by the Board of Directors at the first meeting following the Annual Meeting of Stockholders. Vacancies may be filled and additional officers elected at any time.

**Item 1A. RISK FACTORS**

Information on the Company's risk factors included in the Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 28 through 31 of the Annual Stockholders' Report for the fiscal year ended October 25, 2015, is incorporated herein by reference.

**Item 1B. UNRESOLVED STAFF COMMENTS**

None.

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<u>Location</u>	<u>Principal Segment</u> <sup>(1)</sup>	<u>Approximate Area (Square Feet, Unless Noted)</u>	<u>Owned or Leased</u>	<u>Lease Expiration Date</u>
<i>Harvest and Processing Plants</i> Austin, Minnesota	Refrigerated Foods Grocery Products Specialty Foods International & Other	1,398,000	Owned	

Barron, Wisconsin	JOTS	425,000	Owned	
Faribault, Minnesota	JOTS	173,000	Owned	
Fremont, Nebraska	Refrigerated Foods	700,000	Owned	
	Grocery Products			
	Specialty Foods			
	International & Other			
Melrose, Minnesota	JOTS	133,000	Owned	
Vernon, California	Refrigerated Foods	724,000	Owned	
	Refrigerated Foods	108,000	Leased	March 2019
Willmar, Minnesota	JOTS	339,000	Owned	
<i>Processing Plants</i>				
Albert Lea, Minnesota	Refrigerated Foods	80,000	Owned	
Algona, Iowa	Refrigerated Foods	154,000	Owned	
Alma, Kansas	Refrigerated Foods	66,000	Owned	
Aurora, Illinois	Specialty Foods	147,000	Owned	
	Grocery Products			
Beijing, China	International & Other	95,000	80% Owned	
Beloit, Wisconsin	Grocery Products	346,000	Owned	
	Specialty Foods			
	Grocery Products	5,000	Leased	Monthly
	Specialty Foods			
Bremen, Georgia	Specialty Foods	156,000	Owned	
Browerville, Minnesota	Refrigerated Foods	101,000	Owned	
Dubuque, Iowa	Grocery Products	343,000	Owned	
Duluth, Georgia	Specialty Foods	85,000	Owned	
Knoxville, Iowa	Refrigerated Foods	131,000	Owned	
Lathrop, California	Refrigerated Foods	87,000	Owned	
Little Rock, Arkansas	Grocery Products	167,000	Owned	
Long Prairie, Minnesota	Refrigerated Foods	86,000	Owned	
Mendota Heights, Minnesota	Refrigerated Foods	77,000	Owned	
Mitchellville, Iowa	Specialty Foods	87,000	Owned	
Montevideo, Minnesota	JOTS	89,000	Owned	
Nevada, Iowa	Refrigerated Foods	226,000	Owned	
New Berlin, Wisconsin	Grocery Products	50,000	Leased	February 2016
Osceola, Iowa	Refrigerated Foods	373,000	Owned	
Pelican Rapids, Minnesota	JOTS	374,000	Owned	
Quakertown, Pennsylvania	Specialty Foods	12,000	Owned	
Rochelle, Illinois	Refrigerated Foods	398,000	Owned	
	Grocery Products			
	Specialty Foods			
San Leandro, California	Refrigerated Foods	42,000	Leased	November 2021
Savannah, Georgia	Specialty Foods	300,000	Owned	
Shanghai, China	International & Other	33,000	Leased	February 2018
Sparta, Wisconsin	Specialty Foods	385,000	Owned	

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**Item 2. PROPERTIES – Continued**

<u>Location</u>	<u>Principal Segment<sup>(1)</sup></u>	<u>Approximate Area (Square Feet, Unless Noted)</u>	<u>Owned or Leased</u>	<u>Lease Expiration Date</u>
<i>Processing Plants (continued)</i>				
Tucker, Georgia	Grocery Products	283,000	Owned	
	Refrigerated Foods			
	Specialty Foods			
Visalia, California	Specialty Foods	107,000	Owned	
Weifang, China	International & Other	117,000	Owned	
Wichita, Kansas	Refrigerated Foods	89,000	Owned	
<i>Warehouse/Distribution Centers</i>				
Austin, Minnesota	Refrigerated Foods	82,000	Owned	
	Grocery Products			
Bondurant, Iowa	Specialty Foods	98,000	Owned	
Dayton, Ohio	Refrigerated Foods	140,000	Owned	



	Grocery Products			
	Specialty Foods			
Eldridge, Iowa	Grocery Products	424,000	Leased	July 2019
	Specialty Foods			
New Berlin, Wisconsin	Grocery Products	20,000	Leased	February 2016
Osceola, Iowa	Refrigerated Foods	233,000	Owned	
Shanghai, China	International & Other	26,000	Leased	June 2016
Sparta, Wisconsin	Specialty Foods	50,000	Leased	June 2016
Vernon, California	Refrigerated Foods	115,000	Owned	
Willmar, Minnesota	JOTS	120,000	Owned	
		5,000	Leased	September 2018
<i>Hog Production Facilities</i>				
Albin, Wyoming	Refrigerated Foods	458,000	Owned	
Corcoran, California	Refrigerated Foods	816,000	Owned	
Holbrook, Arizona	Refrigerated Foods	13,000	Owned	
Las Animas, Colorado	Refrigerated Foods	801,000	Owned	
Pine Bluffs, Wyoming	Refrigerated Foods	64,000	Owned	
Snowflake, Arizona	Refrigerated Foods	1,529,000	Owned	
<i>Hatcheries</i>				
Barron, Wisconsin	JOTS	29,000	Owned	
Detroit Lakes, Minnesota	JOTS	27,000	Owned	
Henning, Minnesota	JOTS	22,000	Owned	
<i>Feed Mills</i>				
Albin, Wyoming	Refrigerated Foods	6,000	Owned	
Atwater, Minnesota	JOTS	19,000	Owned	
Barron, Wisconsin	JOTS	26,000	Owned	
Corcoran, California	Refrigerated Foods	5,000	Owned	
Dawson, Minnesota	JOTS	37,000	Owned	
Faribault, Minnesota	JOTS	25,000	Owned	
Henning, Minnesota	JOTS	5,000	Owned	
Northfield, Minnesota	JOTS	17,000	Owned	
Perham, Minnesota	JOTS	26,000	Owned	
Snowflake, Arizona	Refrigerated Foods	28,000	Owned	
Swanville, Minnesota	JOTS	29,000	Owned	

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**Item 2. PROPERTIES – Continued**

<u>Location</u>	<u>Principal Segment</u> <sup>(1)</sup>	<u>Approximate Area</u> <u>(Square Feet,</u> <u>Unless Noted)</u>	<u>Owned or</u> <u>Leased</u>	<u>Lease</u> <u>Expiration Date</u>
<i>Turkey Farms</i>				
Minnesota and Wisconsin	JOTS	13,900 <sup>(2)</sup>	Owned	
<i>Research and Development</i>				
Austin, Minnesota	All Segments	83,000	Owned	
Shanghai, China	International & Other	4,000	Leased	September 2016
Willmar, Minnesota	JOTS	10,000	Owned	
<i>Administrative Offices</i>				
Austin, Minnesota	All Segments	299,000	Owned	
Beijing, China	International & Other	4,000	Leased	May 2016
Benicia, California	Specialty Foods	14,000	Leased	November 2015
Bridgewater, New Jersey	Refrigerated Foods	29,000	Leased	January 2024
Gainesville, Georgia	Refrigerated Foods	5,000	Leased	October 2019
Las Animas, Colorado	Refrigerated Foods	4,000	Leased	Monthly
Moorabbin, Australia	International & Other	3,000	Leased	September 2016
Savannah, Georgia	Specialty Foods	14,000	Owned	
Shanghai, China	International & Other	14,000	Leased	September 2017
Taylor, Arizona	Refrigerated	5,000	Leased	December 2019
Vernon, California	Refrigerated Foods	24,000	Leased	March 2019
Walnut Creek, California	Specialty Foods	22,000	Leased	April 2023

- (1) Many of the Company's properties are not exclusive to any one segment, and a few of the properties are utilized in all five segments. For locations that support multiple segments, but with a substantial percentage of activity attributable to certain segments, only the principal segments have been listed.
- (2) Acres

The Company believes its operating facilities are well maintained and suitable for current production volumes, and expansion plans are either completed or in process to accommodate all volumes anticipated in the foreseeable future.

### Item 3. LEGAL PROCEEDINGS

The Company is a party to various legal proceedings related to the on-going operation of its business, including claims both by and against the Company. At any time, such proceedings typically involve claims related to product liability, contract disputes, wage and hour laws, employment practices, or other actions brought by employees, consumers, competitors, or suppliers. Resolution of any currently known matters, either individually or in the aggregate, is not expected to have a material effect on the Company's financial condition, results of operations, or liquidity.

### Item 4. MINE SAFETY DISCLOSURES

Not applicable.

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### PART II

### Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The high and low sales price of the Company's common stock and the dividends per share declared for each quarter of fiscal 2015 and fiscal 2014 are shown below:

<u>2015</u>	<u>High</u>	<u>Low</u>	<u>Dividend</u>
First Quarter	\$55.40	\$50.06	\$0.25
Second Quarter	58.98	50.13	0.25
Third Quarter	59.36	54.15	0.25
Fourth Quarter	68.97	56.89	0.25
<u>2014</u>	<u>High</u>	<u>Low</u>	<u>Dividend</u>
First Quarter	\$46.75	\$41.93	\$0.20
Second Quarter	49.47	42.81	0.20
Third Quarter	49.87	46.02	0.20
Fourth Quarter	53.12	44.91	0.20

Additional information about dividends, principal market of trade, and number of stockholders on pages 64 and 65 of the Annual Stockholders' Report for the fiscal year ended October 25, 2015, is incorporated herein by reference. The Company's common stock has been listed on the New York Stock Exchange since January 16, 1990.

Issuer purchases of equity securities in the fourth quarter of fiscal year 2015 are shown below:

<u>Period</u>	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid Per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs<sup>1</sup></u>	<u>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs<sup>1</sup></u>
July 27, 2015 – August 30, 2015	-	\$ -	-	8,187,700
August 31, 2015 – September 27, 2015 <sup>2</sup>	400,000	62.32	400,000	7,787,700
September 28, 2015 – October 25, 2015	-	-	-	7,787,700
Total	<u>400,000</u>	<u>\$62.32</u>	<u>400,000</u>	

<sup>1</sup> On January 31, 2013, the Company announced that its Board of Directors had authorized the repurchase of 10,000,000 shares of its common stock with no expiration date. The repurchase program was authorized at a meeting of the Company's Board of Directors on January 29, 2013.

<sup>2</sup> The 400,000 shares were purchased from The Hormel Foundation at \$62.32, representing the average closing price for the three days

**Item 6. SELECTED FINANCIAL DATA**

Selected Financial Data for the five fiscal years ended October 25, 2015, on page 13 of the Annual Stockholders' Report for the fiscal year ended October 25, 2015, is incorporated herein by reference.

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Information in the Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 14 through 32 of the Annual Stockholders' Report for the fiscal year ended October 25, 2015, is incorporated herein by reference.

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**Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Information on the Company's exposure to market risk included in the Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 31 through 32 of the Annual Stockholders' Report for the fiscal year ended October 25, 2015, is incorporated herein by reference.

**Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Consolidated Financial Statements, including unaudited quarterly data, on pages 36 through 63 and the Report of Independent Registered Public Accounting Firm on page 35 of the Annual Stockholders' Report for the fiscal year ended October 25, 2015, are incorporated herein by reference.

**Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**Item 9A. CONTROLS AND PROCEDURES**

Disclosure Controls and Procedures

As of the end of the period covered by this report (the Evaluation Date), the Company carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act)). In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective to provide reasonable assurance that information we are required to disclose in reports we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Internal Control over Financial Reporting

- (a) The report entitled "Management's Report on Internal Control Over Financial Reporting" on page 33 of the Annual Stockholder's Report for the fiscal year ended October 25, 2015, is incorporated herein by reference.
- (b) The report entitled "Report of Independent Registered Public Accounting Firm" on page 34 of the Annual Stockholder's Report for the fiscal year ended October 25, 2015, is incorporated herein by reference.
- (c) During the fourth quarter of fiscal year 2015, there has been no change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**Item 9B. OTHER INFORMATION**

None.

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## **Item 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

Information under “Item 1 - Election of Directors” on pages 2 through 7, information under “Board Independence” on pages 8 and 9, and information under “Board of Director and Committee Meetings” on pages 9 and 10 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 26, 2016, is incorporated herein by reference.

Information concerning Executive Officers is set forth in Part I, Item 1(f) of this Annual Report on Form 10-K, pursuant to Instruction 3 to Paragraph (b) of Item 401 of Regulation S-K.

Information under “Section 16(a) Beneficial Ownership Reporting Compliance,” on pages 33 and 34 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 26, 2016, is incorporated herein by reference.

The Company has adopted a Code of Ethical Business Conduct in compliance with applicable rules of the Securities and Exchange Commission that applies to its principal executive officer, its principal financial officer, and its principal accounting officer or controller, or persons performing similar functions. A copy of the Code of Ethical Business Conduct is available on the Company’s Web site at [www.hormelfoods.com](http://www.hormelfoods.com), free of charge, under the caption, “Investors – Corporate Governance.” The Company intends to satisfy any disclosure requirement under Item 5.05 of Form 8-K regarding an amendment to, or waiver from, a provision of this Code of Ethical Business Conduct by posting such information on the Company’s Web site at the address and location specified above.

## **Item 11. EXECUTIVE COMPENSATION**

Information commencing with “Executive Compensation” on page 16 through “Potential Payments Upon Termination at Fiscal 2015 Year End” on pages 31 through 33, and information under “Compensation of Directors” on pages 11 through 12 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 26, 2016, is incorporated herein by reference.

## **Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Information regarding the Company’s equity compensation plans as of October 25, 2015, is shown below:

<u>Plan Category</u>	<u>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</u>	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</u>	<u>Number of Securities Remaining Available for Future Issuance under Equity Compensation Plans (Excluding Securities Reflected in Column (a))</u>
	(a)	(b)	(c)
Equity compensation plans approved by security holders	17,198,531	\$ 27.67	25,067,926
Equity compensation plans not approved by security holders	–	–	–
Total	<u>17,198,531</u>	<u>\$ 27.67</u>	<u>25,067,926</u>

Information under “Security Ownership of Certain Beneficial Owners” and “Security Ownership of Management” on pages 15 and 16 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 26, 2016, is incorporated herein by reference.

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## **Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

Information under “Related Party Transactions” on page 33 and “Board Independence” on pages 8 and 9 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 26, 2016, is incorporated herein by reference.

## **Item 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

Information under “Independent Registered Public Accounting Firm Fees” and “Audit Committee Preapproval Policies and Procedures” on pages 14 and 15 of the definitive proxy statement for the Annual Meeting of Stockholders to be held January 26, 2016, is incorporated herein by reference.

## **PART IV**

## **Item 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

The response to Item 15 is submitted as a separate section of this report.

[Table of Contents](#)**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**HORMEL FOODS CORPORATION**

By: <u>/s/ JEFFREY M. ETTINGER</u>	<u>December 16, 2015</u>
JEFFREY M. ETTINGER, Chairman of the Board, Chief Executive Officer, and Director	Date

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Name</u>	<u>Date</u>	<u>Title</u>
<u>/s/ JEFFREY M. ETTINGER</u> JEFFREY M. ETTINGER	12/16/15	Chairman of the Board, Chief Executive Officer, and Director (Principal Executive Officer)
<u>/s/ JAMES P. SNEE</u> JAMES P. SNEE	12/16/15	President and Chief Operating Officer and Director
<u>/s/ JODY H. FERAGEN</u> JODY H. FERAGEN	12/16/15	Executive Vice President, Chief Financial Officer, and Director (Principal Financial Officer)
<u>/s/ JAMES N. SHEEHAN</u> JAMES N. SHEEHAN	12/16/15	Vice President and Controller (Principal Accounting Officer)
<u>/s/ GARY C. BHOJWANI*</u> GARY C. BHOJWANI	12/16/15	Director
<u>/s/ TERRELL K. CREWS*</u> TERRELL K. CREWS	12/16/15	Director
<u>/s/ GLENN S. FORBES*</u> GLENN S. FORBES	12/16/15	Director
<u>/s/ STEPHEN M. LACY*</u> STEPHEN M. LACY	12/16/15	Director
<u>/s/ JOHN L. MORRISON*</u> JOHN L. MORRISON	12/16/15	Director
<u>/s/ ELSA A. MURANO*</u> ELSA A. MURANO	12/16/15	Director
<u>/s/ ROBERT C. NAKASONE*</u> ROBERT C. NAKASONE	12/16/15	Director
<u>/s/ SUSAN K. NESTEGARD*</u> SUSAN K. NESTEGARD	12/16/15	Director
<u>/s/ DAKOTA A. PIPPINS*</u> DAKOTA A. PIPPINS	12/16/15	Director
<u>/s/ CHRISTOPHER J. POLICINSKI*</u> CHRISTOPHER J. POLICINSKI	12/16/15	Director
<u>/s/ SALLY J. SMITH*</u> SALLY J. SMITH	12/16/15	Director
<u>/s/ STEVEN A. WHITE*</u>	12/16/15	Director

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\*By: /s/ JAMES N. SHEEHAN 12/16/15  
\_\_\_\_\_  
JAMES N. SHEEHAN,  
*as Attorney-In-Fact*

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**ANNUAL REPORT ON FORM 10-K**

**ITEM 15**

**LIST OF FINANCIAL STATEMENTS**

**FINANCIAL STATEMENT SCHEDULE**

**LIST OF EXHIBITS**

**FISCAL YEAR ENDED OCTOBER 25, 2015**

**HORMEL FOODS CORPORATION**

**Austin, Minnesota**

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Item 15.

LIST OF FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULES

HORMEL FOODS CORPORATION

FINANCIAL STATEMENTS

The following consolidated financial statements of Hormel Foods Corporation included in the Annual Stockholders' Report for the fiscal year ended October 25, 2015, are incorporated herein by reference in Item 8 of Part II of this report:

**Consolidated Statements of Financial Position**--October 25, 2015, and October 26, 2014.

**Consolidated Statements of Operations**--Fiscal Years Ended October 25, 2015, October 26, 2014, and October 27, 2013.

**Consolidated Statements of Comprehensive Income**--Fiscal Years Ended October 25, 2015, October 26, 2014, and October 27, 2013.

**Consolidated Statements of Changes in Shareholders' Investment**--Fiscal Years Ended October 25, 2015, October 26, 2014, and October 27, 2013.

**Consolidated Statements of Cash Flows**--Fiscal Years Ended October 25, 2015, October 26, 2014, and October 27, 2013.

**Notes to Consolidated Financial Statements**--October 25, 2015.

**Report of Independent Registered Public Accounting Firm**

FINANCIAL STATEMENT SCHEDULES

The following consolidated financial statement schedule of Hormel Foods Corporation required pursuant to Item 15(c) is submitted herewith:

**Schedule II - Valuation and Qualifying Accounts and Reserves...F-3**

FINANCIAL STATEMENTS AND SCHEDULES OMITTED

All other financial statements and schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

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SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS AND RESERVES

HORMEL FOODS CORPORATION

(In Thousands)

Classification	Balance at Beginning of Period	Additions/(Benefits)		Deductions- Describe	Balance at End of Period
		Charged to Costs and Expenses	Charged to Other Accounts- Describe		
Valuation reserve deduction from assets account:					
Fiscal year ended October 25, 2015					
Allowance for doubtful accounts receivable	\$ 4,050	\$ (25)	\$ 36 (1)	\$ 52 (2) (77) (3)	\$ 4,086
Fiscal year ended					

October 26, 2014 Allowance for doubtful accounts receivable	\$ 4,000	\$ 4,076	\$ 50 (4)	\$ 4,152 (2) (76) (3)	\$ 4,050
Fiscal year ended October 27, 2013 Allowance for doubtful accounts receivable	\$ 4,000	\$ 476	\$ 0	\$ 497 (2) (21) (3)	\$ 4,000

**Note (1)** – Increase in the reserve due to the inclusion of Applegate Farms accounts receivable.

**Note (2)** – Uncollectible accounts written off.

**Note (3)** – Recoveries on accounts previously written off.

**Note (4)** – Increase in the reserve due to the inclusion of CytoSport accounts receivable.

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**LIST OF EXHIBITS  
HORMEL FOODS CORPORATION**

<b>NUMBER</b>	<b>DESCRIPTION OF DOCUMENT</b>
2.1 <sup>(1)</sup>	Purchase Agreement by and among Hormel Foods Corporation, Applegate Farms, LLC, the management sellers listed on Exhibit A, Weiser, Inc., Stephen M. McDonnell, SPC Partners IV, L.P., K&E Investment Partners, L.P. and Applegate Investment Corporation, dated May 26, 2015. (Incorporated by reference to Exhibit 2.1 to Hormel’s Quarterly Report on Form 10-Q for the quarter ended April 26, 2015, File No. 001-02402.) Exhibits identified in the agreement have been omitted pursuant to Item 601(b)(2) of Regulation S-K and will be furnished to the Commission upon request.
3.1 <sup>(1)</sup>	Restated Certificate of Incorporation as amended to date. (Incorporated by reference to Exhibit 3.1 to Hormel’s Quarterly Report on Form 10-Q for the quarter ended January 30, 2011, File No. 001-02402.)
3.2 <sup>(1)</sup>	Bylaws as amended to date. (Incorporated by reference to Exhibit 3.2 to Hormel’s Quarterly Report on Form 10-Q for the quarter ended January 24, 2010, File No. 001-02402.)
4.1 <sup>(1)</sup>	Indenture dated as of April 1, 2011, between the Company and U.S. Bank National Association. (Incorporated by reference to Exhibit 4.3 to Hormel’s Registration Statement on Form S-3 filed on April 4, 2011, File No. 333-173284.)
4.2 <sup>(1)</sup>	Form of 4.125% Notes due 2021. (Incorporated by reference to Exhibit 4.1 to Hormel’s Current Report on Form 8-K dated April 11, 2011, File No. 001-02402.)
4.3	Pursuant to Item 601(b)(4)(iii) of Regulation S-K, copies of instruments defining the rights of holders of certain long-term debt are not filed. Hormel agrees to furnish copies thereof to the Securities and Exchange Commission upon request.
10.1 <sup>(1)(3)</sup>	Hormel Foods Corporation Operators’ Shares Incentive Compensation Plan. (Incorporated by reference to Appendix A to Hormel’s definitive Proxy Statement filed on December 19, 2012, File No. 001-02402.)
10.2 <sup>(1)(3)</sup>	Hormel Foods Corporation Supplemental Executive Retirement Plan (2007 Restatement). (Incorporated by reference to Exhibit 10.2 to Hormel’s Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)
10.3 <sup>(1)(3)</sup>	First Amendment of Hormel Foods Corporation Supplemental Executive Retirement Plan (2007 Restatement). (Incorporated by reference to Exhibit 10.3 to Hormel’s Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)
10.4 <sup>(1)(3)</sup>	Second Amendment of Hormel Foods Corporation Supplemental Executive Retirement Plan (2007 Restatement). (Incorporated by reference to Exhibit 10.4 to Hormel’s Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)
10.5 <sup>(1)(3)</sup>	Third Amendment of Hormel Foods Corporation Supplemental Executive Retirement Plan (2007 Restatement). (Incorporated by reference to Exhibit 10.5 to Hormel’s Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)
10.6 <sup>(1)(3)</sup>	Hormel Foods Corporation 2000 Stock Incentive Plan (Amended 1-31-2006). (Incorporated by reference to Exhibit 10.1 to Hormel’s Current Report on Form 8-K dated January 31, 2006, File No. 001-02402.)



10.7 <sup>(1)(3)</sup>	Hormel Foods Corporation Executive Deferred Income Plan II (November 21, 2011 Restatement). (Incorporated by reference to Exhibit 10.1 to Hormel's Current Report on Form 8-K dated November 21, 2011, File No. 001-02402.)
10.8 <sup>(1)(3)</sup>	Form of Indemnification Agreement for Directors and Officers. (Incorporated by reference to Exhibit 10.1 to Hormel's Quarterly Report on Form 10-Q for the quarter ended April 29, 2012, File No. 001-02402.)
10.9 <sup>(1)(3)</sup>	Hormel Foods Corporation Nonemployee Director Deferred Stock Plan (Plan Adopted October 4, 1999; Amended and Restated Effective January 1, 2008). (Incorporated by reference to Exhibit 10.6 to Hormel's Annual Report on Form 10-K for the fiscal year ended October 26, 2008, File No. 001-02402.)

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**LIST OF EXHIBITS (CONTINUED)**  
**HORMEL FOODS CORPORATION**

<b><u>NUMBER</u></b>	<b><u>DESCRIPTION OF DOCUMENT</u></b>
10.10 <sup>(1)(3)</sup>	Hormel Foods Corporation 2009 Nonemployee Director Deferred Stock Plan (Plan Adopted November 24, 2008). (Incorporated by reference to Exhibit 10.2 to Hormel's Quarterly Report on Form 10-Q for the quarter ended January 25, 2009, File No. 001-02402.)
10.11 <sup>(1)(3)</sup>	Hormel Foods Corporation 2009 Long-Term Incentive Plan. (Incorporated by reference to Appendix A to Hormel's definitive Proxy Statement filed on December 18, 2013, File No. 001-02402.)
10.12 <sup>(1)(3)</sup>	Hormel Survivor Income Plan for Executives (1993 Restatement). (Incorporated by reference to Exhibit 10.11 to Hormel's Annual Report on Form 10-K for the fiscal year ended October 29, 2006, File No. 001-02402.)
10.13 <sup>(1)</sup>	Underwriting Agreement, dated as of April 4, 2011, by and between the Company and J.P. Morgan Securities LLC and Merrill Lynch, Pierce, Fenner, & Smith Incorporated as representatives of the several underwriters named in Schedule 1 thereto. (Incorporated by reference to Exhibit 1.1 to Hormel's Current Report on Form 8-K dated April 11, 2011, File No. 001-02402.)
11.1 <sup>(2)</sup>	Statement re: computation of per share earnings. (Included in Exhibit 13.1 filed with this Annual Report on Form 10-K for the fiscal year ended October 25, 2015.)
13.1 <sup>(2)</sup>	Pages 13 through 66 of the Annual Stockholders' Report for the fiscal year ended October 25, 2015.
21.1 <sup>(2)</sup>	Subsidiaries of the Registrant.
23.1 <sup>(2)</sup>	Consent of Independent Registered Public Accounting Firm.
24.1 <sup>(2)</sup>	Power of Attorney.
31.1 <sup>(2)</sup>	Certification Required Under Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 <sup>(2)</sup>	Certification Required Under Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 <sup>(2)</sup>	Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.1 <sup>(1)</sup>	U.S. \$300,000,000 Revolving Credit Agreement, dated as of May 25, 2010, between the Company, Wells Fargo Bank, National Association, as Administrative Agent, and the lenders identified on the signature pages thereof. (Incorporated by reference to Exhibit 99 to Hormel's Current Report on Form 8-K dated May 25, 2010, File No. 001-02402.)
99.2 <sup>(1)</sup>	First Amendment to U.S. \$300,000,000 Revolving Credit Agreement, dated as of May 25, 2010, between the Company, Wells Fargo Bank, National Association, as Administrative Agent, and the lenders identified on the signature pages thereof. (Incorporated by reference to Exhibit 99 to Hormel's Current Report on Form 8-K dated November 22, 2011, File No. 001-02402.)
99.3 <sup>(1)</sup>	U.S. \$700,000,000 Amended and Restated Credit Agreement, dated as of June 24, 2015, between the Company, Wells Fargo Bank, National Association, as Administrative Agent, and the lenders identified on the signature pages thereof. (Incorporated by reference to Exhibit 99 to Hormel's Current Report on Form 8-K dated June 24, 2015, File No. 001-02402.)
101.INS <sup>(2)</sup>	XBRL Instance Document
101.SCH <sup>(2)</sup>	XBRL Taxonomy Extension Schema Document
101.CAL <sup>(2)</sup>	XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF <sup>(2)</sup>	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB <sup>(2)</sup>	XBRL Taxonomy Extension Labels Linkbase Document
101.PRE <sup>(2)</sup>	XBRL Taxonomy Extension Presentation Linkbase Document

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- (1) Document has previously been filed with the Securities and Exchange Commission and is incorporated herein by reference.  
(2) These exhibits transmitted via EDGAR.  
(3) Management contract or compensatory plan or arrangement.

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## Section 2: EX-13.1 (EX-13.1)

### Exhibit 13.1

#### SELECTED PAGES OF THE 2015 ANNUAL STOCKHOLDERS' REPORT

## Selected Financial Data

(in thousands, except per share amounts)	2015	2014	2013	2012	2011
<b>Operations</b>					
Net Sales	<b>\$9,263,863</b>	\$9,316,256	\$8,751,654	\$8,230,670	\$7,895,089
Net Earnings	<b>687,264</b>	606,026	530,076	504,961	479,196
Net Earnings Attributable to Hormel Foods Corporation	<b>686,088</b>	602,677	526,211	500,050	474,195
% of net sales	<b>7.41%</b>	6.47%	6.01%	6.08%	6.01%
EBIT <sup>(1)</sup>	<b>1,066,144</b>	928,271	802,124	759,763	737,283
% of net sales	<b>11.51%</b>	9.96%	9.17%	9.23%	9.34%
EBITDA <sup>(2)</sup>	<b>1,199,578</b>	1,058,315	926,974	879,257	861,448
% of net sales	<b>12.95%</b>	11.36%	10.59%	10.68%	10.91%
Return on Invested Capital <sup>(3)</sup>	<b>15.62%</b>	15.79%	14.92%	16.43%	16.85%
<b>Financial Position</b>					
Total Assets	<b>6,139,831</b>	5,455,619	4,915,880	4,563,966	4,244,391
Long-term Debt less Current Maturities	<b>250,000</b>	250,000	250,000	250,000	250,000
Hormel Foods Corporation Shareholders' Investment	<b>3,998,198</b>	3,605,678	3,311,040	2,819,455	2,656,582
<b>Selected Cash Flow Data</b>					
Depreciation and Amortization	<b>133,434</b>	130,044	124,850	119,494	124,165
Capital Expenditures	<b>144,063</b>	159,138	106,762	132,303	96,911
Acquisitions of Businesses	<b>770,587</b>	466,204	665,415	168	7,207
Share Repurchase	<b>24,928</b>	58,937	70,819	61,366	152,930
Dividends Paid	<b>250,834</b>	203,156	174,320	152,204	129,975
<b>Common Stock</b>					
Weighted-Average Shares Outstanding — Basic	<b>264,072</b>	263,812	264,317	263,466	266,394
Weighted-Average Shares Outstanding — Diluted	<b>270,501</b>	270,216	270,224	268,891	271,915
Earnings per Share — Basic	<b>\$ 2.60</b>	\$ 2.28	\$ 1.99	\$ 1.90	\$ 1.78
Earnings per Share — Diluted	<b>2.54</b>	2.23	1.95	1.86	1.74
Dividends per Share	<b>1.00</b>	0.80	0.68	0.60	0.51
Hormel Foods Corporation Shareholders' Investment per Share	<b>15.13</b>	13.68	12.56	10.72	10.06

The Company provides EBIT, EBITDA, and Return on Invested Capital because these measures are useful to investors as indicators of operating strength and performance relative to prior years, and are typically used to benchmark our Company's performance against other companies in our industry. Management uses EBIT as a component of certain executive incentive plans, but does not utilize EBITDA for any material purpose. These measures are calculated as follows:

(in thousands)	2015	2014	2013	2012	2011
<b>(1) EBIT:</b>					
Net Earnings Attributable to Hormel Foods Corporation	\$ 686,088	\$ 602,677	\$ 526,211	\$ 500,050	\$ 474,195
Plus: Income Tax Expense	369,879	316,126	268,431	253,374	239,640
Plus: Interest Expense	13,111	12,704	12,453	12,859	22,662
Less: Interest and Investment Income (Loss)	2,934	3,236	4,971	6,520	(786)
EBIT	\$1,066,144	\$ 928,271	\$ 802,124	\$ 759,763	\$ 737,283
<b>(2) EBITDA:</b>					
EBIT per (1) above	\$1,066,144	\$ 928,271	\$ 802,124	\$ 759,763	\$ 737,283
Plus: Depreciation and Amortization	133,434	130,044	124,850	119,494	124,165
EBITDA	\$1,199,578	\$1,058,315	\$ 926,974	\$ 879,257	\$ 861,448
<b>(3) Return on Invested Capital:</b>					
EBIT per (1) above	\$1,066,144	\$ 928,271	\$ 802,124	\$ 759,763	\$ 737,283
X (1 — Effective Tax Rate <sup>*</sup> )	64.97%	65.59%	66.22%	66.37%	66.43%
After-tax EBIT	692,674	608,887	531,166	504,257	489,771
Divided by:					
Total Debt	435,000	250,000	250,000	250,000	250,000
Hormel Foods Corporation Shareholders' Investment	3,998,198	3,605,678	3,311,040	2,819,455	2,656,582
Total Debt and Shareholders' Investment	4,433,198	3,855,678	3,561,040	3,069,455	2,906,582
Return on Invested Capital	15.62%	15.79%	14.92%	16.43%	16.85%

\* Excluding earnings attributable to noncontrolling interests.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations

### Executive Overview

**Fiscal 2015:** Hormel Foods achieved record earnings for fiscal 2015. Sales for the year were \$9.3 billion, a 1 percent decrease from last year as the effects of avian influenza tempered sales for the Jennie-O Turkey Store segment and price deflation in the pork markets impacted our Refrigerated Foods and International & Other segments. Net earnings attributable to the Company for fiscal 2015 increased 13.8 percent to \$686.1 million, from \$602.7 million in fiscal 2014. Diluted earnings per share for fiscal 2015 increased 13.9 percent to \$2.54 compared to \$2.23 per share last year. Non-GAAP adjusted net earnings for the year were \$714.4 million, an increase of 18.5 percent over 2014, with all five segments contributing to the growth. Non-GAAP adjusted earnings per diluted share were \$2.64, an 18.4 percent improvement compared to last year. (See explanation of non-GAAP financial measures in the Consolidated Results section).

Improved performance for the Grocery Products, Refrigerated Foods, and Specialty Foods segments drove financial results for the year. The Grocery Products segment benefited from lower input costs, especially in the second half of the year, with strong sales growth for the SPAM<sup>®</sup> family of products, Dinty Moore<sup>®</sup> items, Hormel<sup>®</sup> hash, and Wholly Guacamole<sup>®</sup> products in MegaMex Foods. Financial performance for the Refrigerated Foods segment improved over last year, also benefiting from lower input costs for the value-added products in Foodservice and Meat Products. Continued strong value-added sales, and the addition of Applegate Farms, LLC (Applegate) were additional catalysts for growth in the segment. Specialty Foods segment net sales and profit were higher, driven by the contributions of Muscle Milk<sup>®</sup> sports nutrition products and synergies captured within the CytoSport and Century Foods supply chain. The Jennie-O Turkey Store segment, propelled by an excellent start through the first half of the year, delivered segment profit ahead of last year. Significant turkey

**Fiscal 2016 Outlook:** We are pleased with our momentum heading into fiscal 2016 and expect renewed revenue growth as the year proceeds. Lower input costs are expected to provide a benefit for Grocery Products and Refrigerated Foods value-added margins, offsetting modestly lower pork operating margins compared to fiscal 2015. Strong demand for Applegate<sup>®</sup> natural and organic products will be an additional growth catalyst for the Refrigerated Foods segment. We expect the Jennie-O Turkey Store segment to return to growth in the second half of fiscal 2016, benefiting from strong demand for branded Jennie-O<sup>®</sup> products and low grain costs if there are no significant recurrences of HPAI. Specialty Foods should deliver increases through the growth of its Muscle Milk<sup>®</sup> protein nutrition products, and we expect the International & Other segment to achieve year-over-year improved results through the expansion of our business in China along with increased sales of the SPAM<sup>®</sup> and SKIPPY<sup>®</sup> families of products.

### Critical Accounting Policies

This discussion and analysis of financial condition and results of operations is based upon the consolidated financial statements of Hormel Foods Corporation (the Company), which have been prepared in accordance with U.S. generally accepted accounting principles (GAAP). The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. The Company evaluates, on an ongoing basis, its estimates for reasonableness as changes occur in its business environment. The Company bases its estimates on experience, the use of independent third-party specialists, and various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that

supply shortages, the result of highly pathogenic avian influenza (HPAI), impacted sales, volume, and plant operational efficiencies in the second half of the year. Strong demand for fresh lean ground turkey products was a leading contributor to the year's improved performance. The International & Other segment saw nice growth in China and export sales of *SKIPPY*<sup>®</sup> peanut butter, offsetting softer exports of fresh pork and the *SPAM*<sup>®</sup> family of products which were impacted by shipping delays caused by port issues and further hindered by a stronger dollar. General corporate expense was higher due to an increase in employee-related expenses and higher professional and legal fees. Our financial performance continued to generate substantial operating cash flows. We completed the acquisition of Applegate, spending a total of \$774.1 million. We announced a 16 percent increase to our dividend after a 25 percent increase last year. The annual dividend for 2016 will be \$1.16 per share and marks the 50th consecutive year of dividend increases.

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The Company offers various sales incentives to customers and consumers. Incentives that are offered off-invoice include prompt pay allowances, will call allowances, spoilage allowances, and temporary price reductions. These incentives are recognized as reductions of revenue at the time title passes. Coupons are used as an incentive for consumers to purchase various products. The coupons reduce revenues at the time they are offered, based on estimated redemption rates. Promotional contracts are performed by customers to promote the Company's products to consumers. These incentives reduce revenues at the time of performance through direct payments and accrued promotional funds. Accrued promotional funds are unpaid liabilities for promotional contracts in process or completed at the end of a quarter or fiscal year. Promotional contractual accruals are based on agreements with customers for defined performance. The liability relating to these agreements is based on a review of the outstanding contracts on which performance has taken place but for which the promotional payments relating to such contracts remain unpaid as of the end of the fiscal year. The level of customer performance and the historical spend rate versus contracted rates are significant estimates used to determine these liabilities.

**Inventory Valuation:** The Company values its pork inventories at the lower of cost or USDA market prices (primal values). When the carcasses are disassembled and transferred from primal processing to various manufacturing departments, the primal values, as adjusted by the Company for product specifications and further processing, become the basis for calculating inventory values. Turkey raw materials are represented by the deboned meat quantities. The Company values these raw materials using a concept referred to as the "meat cost pool." The meat cost pool is determined by combining the cost to grow turkeys with processing costs, less any net sales revenue from by-products created from the processing and not used in producing Company products. The Company has developed a series of ratios using historical data and current market conditions (which themselves involve estimates and judgment determinations by the Company) to allocate the meat cost pool to each meat component. Substantially all inventoriable expenses, meat, packaging, and supplies are valued by the average cost method.

**Goodwill and Other Indefinite-Lived Intangibles:** Indefinite-lived intangible assets are originally recorded at their estimated fair values at date of acquisition and the residual of the purchase price is recorded to goodwill. Goodwill and other indefinite-lived intangible assets are allocated to reporting units that will receive the related sales and income. Goodwill and indefinite-lived

are not readily apparent from other sources. Actual results may differ materially from these estimates under different assumptions or conditions.

Critical accounting policies are defined as those that are reflective of significant judgments, estimates, and uncertainties, and potentially result in materially different results under different assumptions and conditions. The Company believes the following are its critical accounting policies:

**Revenue Recognition:** The Company recognizes sales when title passes upon delivery of its products to customers, net of applicable provisions for discounts, returns, and allowances. Products are delivered upon receipt of customer purchase orders with acceptable terms, including price and collectability that is reasonably assured.

In conducting the initial qualitative assessment, the Company analyzes actual and projected growth trends for net sales, gross margin, and segment profit for each reporting unit, as well as historical performance versus plan and the results of prior quantitative tests performed. Additionally, each reporting unit assesses critical areas that may impact their business, including macroeconomic conditions and the related impact, market related exposures, any plans to market all or a portion of their business, competitive changes, new or discontinued product lines, changes in key personnel, or any other potential risks to their projected financial results.

If performed, the quantitative goodwill impairment test is a two-step process performed at the reporting unit level. First, the fair value of each reporting unit is compared to its corresponding carrying value, including goodwill. The fair value of each reporting unit is estimated using discounted cash flow valuations (Level 3), which incorporate assumptions regarding future growth rates, terminal values, and discount rates. The estimates and assumptions used consider historical performance and are consistent with the assumptions used in determining future profit plans for each reporting unit, which are approved by the Company's Board of Directors. If the first step results in the carrying value exceeding the fair value of any reporting unit, then a second step must be completed in order to determine the amount of goodwill impairment that should be recorded. In the second step, the implied fair value of the reporting unit's goodwill is determined by allocating the reporting unit's fair value to all of its assets and liabilities other than goodwill in a manner similar to a purchase price allocation. The implied fair value of the goodwill that results from the application of this second step is then compared to the carrying amount of the goodwill and an impairment charge is recorded for the difference.

During fiscal 2015, 2014, and 2013, as a result of the qualitative testing performed, no impairment charges were recorded other than for the Company's assets held for sale in fiscal 2015.

In conducting the annual impairment test for its indefinite-lived intangible assets, the Company first performs a qualitative assessment to determine whether it is more likely than not (> 50% likelihood) that an indefinite-lived intangible asset is impaired. If the Company concludes that this is the case, then a quantitative test for impairment must be performed. Otherwise, the Company does not need to perform a quantitative test.

In conducting the initial qualitative assessment, the Company analyzes growth rates for historical and projected net sales and the

intangible assets are tested annually for impairment, or more frequently if impairment indicators arise.

In conducting the annual impairment test for goodwill, the Company first performs a qualitative assessment to determine whether it is more likely than not (> 50% likelihood) that the fair value of any reporting unit is less than its carrying amount. If the Company concludes this is the case, then a two-step quantitative test for goodwill impairment is performed for the appropriate reporting units. Otherwise, the Company concludes no impairment is indicated and does not perform the two-step test.

and discount rates. If the carrying value exceeds fair value, the indefinite-lived intangible asset is considered impaired and an impairment charge is recorded for the difference. Even if not required, the Company periodically elects to perform the quantitative test in order to confirm the qualitative assessment.

Based on the qualitative assessment conducted in fiscal 2015, performance of the quantitative test was not required for any of the Company's indefinite-lived intangible assets. No impairment charges were recorded for indefinite-lived intangible assets for fiscal 2015, 2014, or 2013.

**Employee Benefit Plans:** The Company incurs expenses relating to employee benefits, such as noncontributory defined benefit pension plans and post-retirement health care benefits. In accounting for these employment costs, management must make a variety of assumptions and estimates including mortality rates, discount rates, overall Company compensation increases, expected return on plan assets, and health care cost trend rates. The Company considers historical data as well as current facts and circumstances when determining these estimates. The Company uses third-party specialists to assist management in the determination of these estimates and the calculation of certain employee benefit expenses.

**Income Taxes:** The Company records income taxes in accordance with the liability method of accounting. Deferred taxes are recognized for the estimated taxes ultimately payable or recoverable based on enacted tax law. Changes in enacted tax rates are reflected in the tax provision as they occur.

The Company computes its provision for income taxes based on the statutory tax rates and tax planning opportunities available to it in the various jurisdictions in which it operates. Significant judgment is required in evaluating the Company's tax positions and determining its annual tax provision. While the Company considers all of its tax positions fully supportable, the Company is occasionally challenged by various tax authorities regarding the amount of taxes due. The Company recognizes a tax position in its financial statements when it is more likely than not that the position will be sustained upon examination, based on the technical merits of the position. That position is then measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. A change in judgment related to the expected ultimate resolution of uncertain tax positions will be recognized in earnings in the quarter of such change.

**Contingent Liabilities:** At any time, the Company may be subject to investigations, legal proceedings, or claims related to the on-going operation of its business, including claims both by and against the Company. Such proceedings typically involve claims related to product liability, contract disputes, wage and hour laws, employment practices, or other actions brought by employees,

results of prior quantitative tests performed. Additionally, the Company assesses critical areas that may impact its intangible assets or the applicable royalty rates to determine if there are factors that could indicate impairment of the asset.

If performed, the quantitative impairment test compares the fair value and carrying value of the indefinite-lived intangible asset. The fair value of indefinite-lived intangible assets is primarily determined on the basis of estimated discounted value, using the relief from royalty method (Level 3), which incorporates assumptions regarding future sales projections

reasonably estimate a range of potential losses, the Company records the amount within that range that constitutes the Company's best estimate. The Company also discloses the nature of and range of loss for claims against the Company when losses are reasonably possible and material. These accruals and disclosures are determined based on the facts and circumstances related to the individual cases and require estimates and judgments regarding the interpretation of facts and laws, as well as the effectiveness of strategies or other factors beyond our control.

## Results of Operations

### OVERVIEW

The Company is a processor of branded and unbranded food products for retail, foodservice, and fresh product customers. The Company operates in the following five reportable segments:

Segment	Business Conducted
<b>Grocery Products</b>	This segment consists primarily of the processing, marketing, and sale of shelf-stable food products sold predominantly in the retail market. This segment also includes the results from the Company's MegaMex Foods, LLC (MegaMex) joint venture.
<b>Refrigerated Foods</b>	This segment consists primarily of the processing, marketing, and sale of branded and unbranded pork and beef products for retail, foodservice, and fresh product customers. This segment includes the results of Applegate Farms, LLC (Applegate) and Affiliated Foods (Farmer John, Burke, and Dan's Prize).
<b>Jennie-O Turkey Store</b>	This segment consists primarily of the processing, marketing, and sale of branded and unbranded turkey products for retail, foodservice, and fresh product customers.
<b>Specialty Foods</b>	This segment consists of the packaging and sale of private label shelf stable products, nutritional products, sugar, and condiments to industrial, retail, and foodservice customers including the results of Diamond Crystal Brands (DCB), CytoSport/Century Foods International, and Hormel Specialty Products (HSP). As of the end of fiscal 2015, a portion of DCB is held for sale.
<b>International &amp; Other</b>	This segment includes Hormel Foods International, which manufactures, markets, and sells Company products internationally. This segment also includes the results from the Company's international joint ventures.

consumers, competitors, or suppliers. The Company routinely assesses the likelihood of any adverse outcomes related to these matters on a case by case basis, as well as the potential ranges of losses and fees. The Company establishes accruals for its potential exposure, as appropriate, for claims against the Company when losses become probable and reasonably estimable. Where the Company is able to

The Company's fiscal year consisted of 52 weeks in 2015, 2014, and 2013. Fiscal year 2016 will consist of 53 weeks.

FISCAL YEARS 2015 AND 2014:

**Consolidated Results**

**Net Earnings:** Net earnings attributable to the Company for the fourth quarter of fiscal 2015 were \$187.2 million, an increase of 9.3 percent compared to earnings of \$171.3 million for the same quarter last year. Diluted earnings per share were \$0.69 compared to \$0.63 for the same quarter last year. Net earnings attributable to the Company for fiscal 2015 increased 13.8 percent to \$686.1 million, from \$602.7 million in fiscal 2014. Diluted earnings per share for fiscal 2015 increased 13.9 percent to \$2.54 compared to \$2.23 per share last year.

Non-GAAP adjusted<sup>(1)</sup> net earnings attributable to the Company<sup>(2)</sup> for the fourth quarter of fiscal 2015 were \$199.9 million, an increase of 16.7 percent compared to earnings of \$171.3 million in the same period of fiscal 2014. Non-GAAP

adjusted<sup>(1)</sup> diluted earnings per share<sup>(2)</sup> were \$0.74 compared to \$0.63 for the same quarter last year. Non-GAAP adjusted<sup>(1)</sup> net earnings attributable to the Company<sup>(2)</sup> for fiscal 2015 increased 18.5 percent to \$714.4 million from \$602.7 million in the same period of fiscal 2014. Non-GAAP adjusted<sup>(1)</sup> diluted earnings per share<sup>(2)</sup> for the same period increased 18.4 percent to \$2.64 compared to \$2.23 last year.

<sup>(1)</sup> The non-GAAP financial measurements are presented to provide investors additional information to facilitate the comparison of past and present operations. The non-GAAP financial measurements are used for internal purposes to evaluate the results of operations and to measure a component of certain employee incentive plans in fiscal 2015. Non-GAAP measurements are not intended to be a substitute for U.S. GAAP measurements in analyzing financial performance. These non-GAAP measurements are not in accordance with generally accepted accounting principles and may be different from non-GAAP measures used by other companies.

<sup>(2)</sup> Adjusted net earnings and diluted net earnings per share exclude charges relating to the closure of the Stockton, California, manufacturing facility and the exit from international joint venture businesses in the first quarter, and charges relating to the goodwill impairment charge associated with Diamond Crystal Brands and an adjustment to the contingent consideration accrual for CytoSport in the fourth quarter of fiscal 2015. The tables below show the calculations to reconcile from the non-GAAP adjusted measures to the GAAP measures.

(In thousands, except per share amounts)	Fourth Quarter			
	2015 Non- GAAP Adjusted Earnings	Diamond Crystal Brands Impairment	CytoSport Contingent Consideration Adjustment	2015 GAAP Earnings
Grocery Products	\$ 78,772			\$ 78,772
Refrigerated Foods	111,287			111,287
Jennie-O Turkey Store	73,227			73,227
Specialty Foods	35,015	\$ (21,537)	\$ 8,870	22,348
International & Other	23,300			23,300
<b>Total segment operating profit</b>	<b>\$ 321,601</b>	<b>\$ (21,537)</b>	<b>\$ 8,870</b>	<b>\$ 308,934</b>
General corporate expense	(16,649)			(16,649)
Net interest & investment expense	(3,341)			(3,341)
<b>Earnings before income taxes</b>	<b>\$ 301,611</b>	<b>\$ (21,537)</b>	<b>\$ 8,870</b>	<b>\$ 288,944</b>
Income taxes	(101,713)			(101,713)
<b>Net earnings attributable to Hormel Foods Corporation</b>	<b>\$ 199,898</b>	<b>\$ (21,537)</b>	<b>\$ 8,870</b>	<b>\$ 187,231</b>
<b>Diluted net earnings per share</b>	<b>\$ 0.74</b>	<b>\$ (0.08)</b>	<b>\$ 0.03</b>	<b>\$ 0.69</b>

(In thousands, except per share amounts)	Fiscal Year 2015					
	2015 Non- GAAP Adjusted Earnings	Stockton Plant Closure	International Business Exit	Diamond Crystal Brands Impairment	CytoSport Contingent Consideration Adjustment	2015 GAAP Earnings
Grocery Products	\$ 239,108	\$ (10,526)				\$ 228,582
Refrigerated Foods	424,968					424,968
Jennie-O Turkey Store	276,217					276,217
Specialty Foods	105,925			\$ (21,537)	\$ 8,870	93,258

International & Other	87,864		\$ (9,546)			78,318
<b>Total segment operating profit</b>	\$ 1,134,082	\$ (10,526)	\$ (9,546)	\$ (21,537)	\$ 8,870	\$ 1,101,343
General corporate expense	(35,199)					(35,199)
Net interest & investment expense	(10,177)					(10,177)
<b>Earnings before income taxes</b>	\$ 1,088,706	\$ (10,526)	\$ (9,546)	\$ (21,537)	\$ 8,870	\$ 1,055,967
Income taxes	(374,334)	3,685	770			(369,879)
<b>Net earnings attributable to Hormel Foods Corporation</b>	\$ 714,372	\$ (6,841)	\$ (8,776)	\$ (21,537)	\$ 8,870	\$ 686,088
<b>Diluted net earnings per share*</b>	\$ 2.64	\$ (0.03)	\$ (0.03)	\$ (0.08)	\$ 0.03	\$ 2.54

\*Earnings per share does not sum across due to rounding.

**Net Sales:** Net sales for the fourth quarter of fiscal 2015 decreased to \$2.40 billion from \$2.54 billion in the same quarter of fiscal 2014, a decrease of 5.6 percent. Net sales for fiscal 2015 decreased 0.6 percent to \$9.26 billion compared to \$9.32 billion in the prior year. Lower sales for the quarter and year were primarily due to turkey supply shortages in the Company's Jennie-O Turkey Store (JOTS) segment and price deflation in the pork markets, impacting sales within the Refrigerated Foods and International & Other segments along with the dissolution of the Precept Foods joint venture at the end of fiscal 2014. Tonnage for the fourth quarter decreased 2.1 percent to 1.31 billion lbs. compared to 1.34 billion lbs. for the same period last year. Tonnage for the fiscal year increased 2.2 percent to 5.11 billion lbs. from 5.00 billion lbs. in the prior year.

Net sales and tonnage for the fiscal 2015 fourth quarter and year were positively impacted by the following incremental sales of material product lines including Applegate, CytoSport, and additional MegaMex Foods products not included in the prior year:

(in thousands) Segment	Fourth Quarter		Year	
	Net Sales	Tonnage (lbs.)	Net Sales	Tonnage (lbs.)
Specialty Foods	\$13,209	5,463	\$237,829	102,915
Grocery Products	26,478	16,415	95,942	64,404
Refrigerated Foods	80,352	12,670	92,796	14,646

Despite a strong start to fiscal 2015, the effects of highly pathogenic avian influenza (HPAI) on the turkey supply chain significantly impacted JOTS as the number of birds through the Company's facilities was reduced in the second half of the year. Value-added sales across the Company's segments were strong, but price reductions taken on certain items in the Company's Refrigerated Foods and International & Other segments due to the declining pork markets tempered top-line results.

The Company is moving into fiscal 2016 with positive sales trends for key product lines including *Wholly Guacamole*® dips, *SKIPPY*® peanut butter, and *Hormel*® *Fire Braised*™ meats. In fiscal 2016, the Company will benefit from a full year of Applegate sales. The addition of Applegate represents a significant opportunity for the Company to expand its presence in the natural and organic channels. To further support growth, the Company will continue to build brand awareness with increased advertising support for key products such as *Hormel*® *REV*® wraps, *Hormel*® *Natural Choice*® meats, *SKIPPY*® peanut butter, *Wholly Guacamole*® dips, and the *SPAM*® family of products.

**Cost of Products Sold:** Cost of products sold for the fourth quarter of fiscal 2015 decreased 10.1 percent to \$1.91 billion compared to \$2.12 billion in the fourth quarter last year, and decreased 3.8 percent to \$7.46 billion in fiscal 2015 compared to \$7.75 billion in fiscal 2014. Lower pork input costs for the Refrigerated Foods, Grocery Products, and International & Other segments led to the decrease for the quarter and fiscal year, partially offset by additional product costs from the acquisition of Applegate for the fourth quarter and CytoSport for the fiscal year. Results for the year also reflect charges totaling \$10.5 million related to the closure of the Stockton, California manufacturing facility.

**Gross Profit:** Gross profit was \$495.0 million and \$1.81 billion for the 2015 fourth quarter and fiscal year, respectively, compared to

Higher margins from the Grocery Products, Refrigerated Foods, and International & Other segments in the fourth quarter offset lower margins in the JOTS and Specialty Foods segments. Favorable raw material and plant operating costs along with improved equity in earnings contributed to the growth for Grocery Products. The Refrigerated Foods segment posted solid margin gains in the fourth quarter led by strong performance from Affiliated Foods. Positive results in China along with favorable costs on products such as *SPAM*® luncheon meat and *SKIPPY*® peanut butter in the International & Other segment aided margins. JOTS finished below last year as shortfalls due to flocks lost to HPAI lowered plant processing and sales volumes. For the year, synergies captured within the CytoSport and Century Foods operations contributed to the improved margins in fiscal 2015. Additionally, the Company's value-added businesses within the Refrigerated Foods segment benefited from the lower input costs referenced above.

Positive volume trends and favorable pork and beef trim markets should continue to support margins for Grocery Products. Plant costs should also be favorable versus last year due to operational efficiencies gained as a result of the closure of the Stockton, California manufacturing plant in fiscal 2015. Refrigerated Foods entered fiscal 2016 with favorable pork operating margins. The value-added businesses should benefit from lower raw material costs. The addition of Applegate and its portfolio of natural and organic products will be an additional growth catalyst for this segment. The International & Other segment is entering 2016 with good momentum due to strong *SPAM*® and *SKIPPY*® sales and continued positive results from China. Specialty Foods expects to deliver increases through growth of *Muscle Milk*® protein nutrition products. Going into fiscal 2016, JOTS will be impacted by the lingering effects from the 2015 HPAI impact, but is expected to return to growth in the second half of the year.

\$423.6 million and \$1.56 billion last year. As a percentage of net sales, gross profit increased to 20.6 percent for the fourth quarter compared to 16.7 percent in fiscal 2014, and increased to 19.5 percent for the year compared to 16.8 percent in fiscal 2014.

**Selling, General and Administrative:** Selling, general and administrative expenses for the fourth quarter and year were \$189.0 million and \$743.6 million, respectively, compared to \$165.9 million and \$650.9 million last year. Selling, general and administrative expenses as a percentage of net sales for the fourth quarter increased to 7.9 percent compared to the prior year at 6.5 percent. For the fiscal year, these expenses

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increased to 8.0 percent of net sales from 7.0 percent in fiscal 2014. The Company incurred \$40.4 million higher employee-related and \$31.0 million higher advertising expenses in fiscal 2015 in addition to the added expenses related to the acquisition of Applegate during the fourth quarter and CytoSport for the fiscal year. Building upon double-digit growth in advertising in fiscal 2015, the Company plans a similar increase in advertising spend in fiscal 2016, with investments in key brands such as *Hormel® REV®* wraps, *Hormel® Natural Choice®* meats, *Hormel®* pepperoni, *SKIPPY®* peanut butter, the *SPAM®* family of products, *Wholly Guacamole®* dips, and *Jennie-O®* products later in the year, assuming bird supply normalizes as planned. As a percentage of net sales, the Company expects selling, general and administrative expenses to be approximately 8.0 percent in fiscal 2016.

Research and development expenses were \$8.5 million and \$32.0 million for the fiscal 2015 fourth quarter and year, respectively, compared to \$7.5 million and \$29.9 million in fiscal 2014.

**Goodwill Impairment Charge:** A goodwill impairment charge of \$21.5 million was recorded in the fourth quarter of fiscal 2015 as the Company decided to sell a portion of DCB and classify it as held for sale.

**Equity in Earnings of Affiliates:** Equity in earnings of affiliates was \$8.0 million and \$23.9 million for the fiscal 2015 fourth quarter and year, respectively, compared to \$5.7 million and \$17.6 million last year. The increase for both the fourth quarter and fiscal 2015 is largely the result of improved earnings

from the Company's 50 percent owned MegaMex joint venture, reflecting the impact of incentive expenses on the Fresherized Foods acquisition recognized in the prior year.

The Company accounts for its majority-owned operations under the consolidation method. Investments in which the Company owns a minority interest, and for which there are no other indicators of control, are accounted for under the equity or cost method. These investments, along with receivables from other affiliates, are included in the Consolidated Statements of Financial Position as investments in and receivables from affiliates. The composition of this line item at October 25, 2015, was as follows:

(in thousands)	
Country	Investments/Receivables
United States	\$200,110
Foreign	58,888
Total	\$258,998

**Income Taxes:** The Company's effective tax rate for the fiscal 2015 fourth quarter and year was 35.2 percent and 35.0 percent, respectively, compared to 34.1 percent and 34.3 percent, respectively, for the fourth quarter and year in fiscal 2014. The higher rate for the fourth quarter of fiscal 2015 is due to the impact of the goodwill impairment charge. Fiscal 2015 was also impacted by the unfavorable impact of the exit from international joint venture businesses. The Company expects the effective tax rate in fiscal 2016 to be approximately 34.0 percent.

## Segment Results

Net sales and operating profits for each of the Company's reportable segments are set forth below. The Company is an integrated enterprise, characterized by substantial intersegment cooperation, cost allocations, and sharing of assets. Therefore, the Company does not represent that these segments, if operated independently, would report the operating profit and other financial information shown below. (Additional segment financial information can be found in Note P "Segment Reporting.")

(in thousands)	Fourth Quarter Ended			Year Ended		
	October 25, 2015	October 26, 2014	% Change	October 25, 2015	October 26, 2014	% Change
<b>Net Sales</b>						
Grocery Products	\$ 422,570	\$ 405,166	4.3	\$1,617,680	\$1,558,265	3.8
Refrigerated Foods	1,149,496	1,211,890	(5.1)	4,372,347	4,644,179	(5.9)
Jennie-O Turkey Store	420,312	509,980	(17.6)	1,635,776	1,672,452	(2.2)
Specialty Foods	269,887	277,559	(2.8)	1,103,359	907,120	21.6
International & Other	138,593	139,176	(0.4)	534,701	534,240	0.1
Total Net Sales	\$2,400,858	\$2,543,771	(5.6)	\$9,263,863	\$9,316,256	(0.6)
<b>Segment Operating Profit</b>						
Grocery Products	\$ 78,772	\$ 50,051	57.4	\$ 228,582	\$ 195,064	17.2
Refrigerated Foods	111,287	87,296	27.5	424,968	338,020	25.7
Jennie-O Turkey Store	73,227	95,253	(23.1)	276,217	272,362	1.4
Specialty Foods	22,348	13,747	62.6	93,258	71,514	30.4
International & Other	23,300	22,629	3.0	78,318	84,745	(7.6)



Total Segment Operating Profit	<b>308,934</b>	268,976	14.9	<b>1,101,343</b>	961,705	14.5
Net interest and investment expense (income)	<b>3,341</b>	2,626	27.2	<b>10,177</b>	9,468	7.5
General corporate expense	<b>16,649</b>	6,192	168.9	<b>35,199</b>	33,434	5.3
Noncontrolling interest	<b>212</b>	584	(63.7)	<b>1,176</b>	3,349	(64.9)
Earnings Before Income Taxes	<b>\$ 289,156</b>	\$ 260,742	10.9	<b>\$1,057,143</b>	\$ 922,152	14.6

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**Grocery Products:** Results for the Grocery Products segment compared to the prior year are as follows:

(in thousands)	Fourth Quarter Ended			Year Ended		
	October 25, 2015	October 26, 2014	% Change	October 25, 2015	October 26, 2014	% Change
Net sales	<b>\$422,570</b>	\$405,166	4.3	<b>\$1,617,680</b>	\$1,558,265	3.8
Tonnage (lbs.)	<b>230,170</b>	218,912	5.1	<b>890,735</b>	850,844	4.7
Segment profit	<b>\$ 78,772</b>	\$ 50,051	57.4	<b>\$ 228,582</b>	\$ 195,064	17.2

Additional MegaMex Foods products not included in the prior year contributed an incremental \$26.4 million of net sales and 16.4 million lbs. for the fourth quarter, and \$95.9 million of net sales and 64.4 million lbs. for the year in fiscal 2015. Strong sales of *SKIPPY*<sup>®</sup> peanut butter, *Dinty Moore*<sup>®</sup> stew, and *Hormel*<sup>®</sup> chili also contributed to the improved net sales results for the fourth quarter, offsetting sales declines of *Hormel*<sup>®</sup> *Compleats*<sup>®</sup> microwave meals.

Lower pork and beef input costs and improved manufacturing productivity drove segment profit results in the fourth quarter, as well as improved equity in earnings results. Segment profit results for the year in fiscal 2015 were impacted by charges totaling \$10.5 million related to the closure of the Stockton, California manufacturing facility.

Looking ahead to fiscal 2016, the Company anticipates the Grocery Products segment to benefit from continued lower pork and beef input costs, especially as compared to the first half of fiscal 2015, along with positive sales trends for key product lines including *Wholly Guacamole*<sup>®</sup> dips, *SKIPPY*<sup>®</sup> peanut butter, and the *SPAM*<sup>®</sup> family of products.

**Refrigerated Foods:** Results for the Refrigerated Foods segment compared to the prior year are as follows:

(in thousands)	Fourth Quarter Ended			Year Ended		
	October 25, 2015	October 26, 2014	% Change	October 25, 2015	October 26, 2014	% Change
Net sales	<b>\$1,149,496</b>	\$ 1,211,890	(5.1)	<b>\$4,372,347</b>	\$ 4,644,179	(5.9)
Tonnage (lbs.)	<b>601,857</b>	587,862	2.4	<b>2,368,804</b>	2,351,898	0.7
Segment profit	<b>\$111,287</b>	\$ 87,296	27.5	<b>\$ 424,968</b>	\$ 338,020	25.7

The comparative results for the fourth quarter and fiscal year reflect the addition of Applegate acquired on July 13, 2015, contributing an incremental \$80.4 million of net sales and 12.6 million lbs. for the fourth quarter and \$92.8 million of net sales and 14.6 million lbs. for fiscal 2015.

Many of the Company's value-added products enjoyed strong sales growth during the fourth quarter. On the retail side, sales gains were led by sales of *Hormel*<sup>®</sup> refrigerated entrees, *Hormel*<sup>®</sup> pepperoni, and *Hormel Gatherings*<sup>®</sup> party trays. Within foodservice, sales of *Hormel*<sup>®</sup> *Fire Braised*<sup>™</sup> meats and *Hormel*<sup>®</sup> pizza toppings experienced gains for the quarter. Despite robust value-added sales, overall sales declined for the fourth quarter and fiscal year due to price reductions taken on certain items in light of lower pork markets compared to the record high pork markets in the prior year and the dissolution of the Precept Foods joint venture at the end of fiscal 2014. Tonnage was higher in fiscal 2015, as the impact of the Porcine Epidemic Diarrhea Virus (PEDv) in the industry reduced volumes processed through the Company's harvest facilities in fiscal 2014.

Segment profit results for the fourth quarter were driven by strong results from Affiliated Foods, higher pork operating margins, and the addition of Applegate on July 13, 2015. Fiscal 2015 benefitted from lower input costs. For the full year, \$9.0 million of transaction costs offset the results from Applegate.

Going into fiscal 2016, the Company is positioned to start the year with strong earnings momentum. The Company expects lower input costs to provide a benefit for the Company's value-added businesses, offsetting modestly lower pork operating margins later in the year. While the Refrigerated Foods segment benefitted from favorable market conditions in fiscal 2015, significant progress has been made in the Company's efforts to improve product mix and drive sustainable margin improvements. The Company will also benefit from a full year of Applegate sales in fiscal 2016.

**Jennie-O Turkey Store:** Results for the Jennie-O Turkey Store (JOTS) segment compared to the prior year are as follows:

(in thousands)	Fourth Quarter Ended			Year Ended		
	October 25, 2015	October 26, 2014	% Change	October 25, 2015	October 26, 2014	% Change
Net sales	<b>\$420,312</b>	\$ 509,980	(17.6)	<b>\$1,635,776</b>	\$ 1,672,452	(2.2)
Tonnage (lbs.)	<b>221,528</b>	280,810	(21.1)	<b>849,418</b>	892,965	(4.9)
Segment profit	<b>\$ 73,227</b>	\$ 95,253	(23.1)	<b>\$ 276,217</b>	\$ 272,362	1.4

Both top and bottom-line results for the fourth quarter and fiscal 2015 were impacted by HPAI, as flocks lost earlier in the year created large volume shortfalls in operations and sales. Although JOTS was able to purchase some turkey meat to partially offset flock losses, turkey breast prices remained at a record high due to overall industry shortages. The strong value-added product sales enjoyed during the first half of the year along with second half price increases and controlled spending allowed JOTS to finish above last year in segment profit with lower volume and sales.

All of the farms previously impacted by HPAI have now been repopulated and the Company has not experienced any new outbreaks. JOTS continues to work closely with its customers to manage through turkey breast meat shortages. Operations management has made many adjustments and positioned JOTS to lessen any future impact to operations in the event the virus returns.

The Company expects JOTS to return to growth in the second half of fiscal 2016 if there are no significant recurrences of HPAI, benefiting from strong demand for branded *Jennie-O*® products and increased promotional support. Volumes will remain constrained in the early part of fiscal 2016 as the flock rebuilding process continues after the significant bird losses in the spring of fiscal 2015.

**Specialty Foods:** Results for the Specialty Foods segment compared to the prior year are as follows:

(in thousands)	Fourth Quarter Ended			Year Ended		
	October 25, 2015	October 26, 2014	% Change	October 25, 2015	October 26, 2014	% Change
Net sales	<b>\$269,887</b>	\$ 277,559	(2.8)	<b>\$1,103,359</b>	\$ 907,120	21.6
Tonnage (lbs.)	<b>177,784</b>	175,285	1.4	<b>702,110</b>	612,415	14.6
Segment profit	<b>\$ 22,348</b>	\$ 13,747	62.6	<b>\$ 93,258</b>	\$ 71,514	30.4

The comparative results for the fourth quarter and fiscal year reflect the addition of CytoSport acquired on August 11, 2014, which contributed an incremental \$13.2 million of net sales and 5.5 million lbs. to top-line results for the fourth quarter and \$237.8 million of net sales and 102.9 million lbs. for fiscal 2015. Full year sales benefited from the addition of *Muscle Milk*® protein nutrition products, but were unable to offset lower contract packaging sales in the fourth quarter.

Fourth quarter segment profit results reflect synergies captured within the CytoSport and Century Foods supply chain and a beneficial comparison to prior year CytoSport acquisition-related costs of \$9.3 million. The Company has made the decision to explore the sale of a portion of DCB and has classified it as held for sale. The fair value of the net assets to be sold was determined utilizing a market participant bid along with internal valuations of the business. The Company recorded a goodwill impairment charge of \$21.5 million for the assets held for sale, which was partially offset by an \$8.9 million reduction to a contingent consideration liability related to the CytoSport acquisition.

The Company expects the Specialty Foods segment to deliver sales and profit increases through the growth of *Muscle Milk*® protein nutrition products in fiscal 2016.

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**International & Other:** Results for the International & Other segment compared to the prior year are as follows:

(in thousands)	Fourth Quarter Ended			Year Ended		
	October 25, 2015	October 26, 2014	% Change	October 25, 2015	October 26, 2014	% Change
Net sales	<b>\$138,593</b>	\$ 139,176	(0.4)	<b>\$534,701</b>	\$ 534,240	0.1
Tonnage (lbs.)	<b>76,953</b>	73,585	4.6	<b>298,421</b>	292,790	1.9
Segment profit	<b>\$ 23,300</b>	\$ 22,629	3.0	<b>\$ 78,318</b>	\$ 84,745	(7.6)

Strong export sales of the *SPAM*® family of products and continued growth in China were offset by softer pork export sales in the fourth quarter. For fiscal 2015, robust performance from China and sales growth for *SKIPPY*® peanut butter products drove top-line results.

Fourth quarter segment profit results were driven by growth in our core product lines and strong results in China, as noted above,

financing along with its revolving line of credit to fund the Applegate acquisition in the third quarter. Full year interest expense was \$13.1 million for fiscal 2015, increasing slightly from \$12.7 million in fiscal 2014. The Company expects interest expense to be approximately \$14.0 million for fiscal 2016.

General corporate expense for the fourth quarter and year was

along with improved royalties. Profitability on pork exports remained significantly below the prior year. For the fiscal year, International & Other segment profits were negatively impacted by pork markets, port challenges experienced in the first half of the year, and charges of \$9.5 million related to the exit from international joint venture businesses.

On March 16, 2015, the Company purchased the remaining 19.29% ownership interest in its Shanghai Hormel Foods Corporation joint venture from the minority partner Shanghai Shangshi Meat Products Co. Ltd., resulting in 100.0% ownership at the end of the second quarter.

Entering 2016, the Company expects the International & Other segment to achieve year-over-year improved results through increased sales of the *SPAM*<sup>®</sup> family of products and *SKIPPY*<sup>®</sup> peanut butter products, along with continued expansion in China. The Company's new plant in Jiaxing, China is expected to be operational in the fall of 2016. Continued soft pork exports are expected in the near term, which will create challenging comparisons through at least the first half of fiscal year 2016.

**Unallocated Income and Expenses:** The Company does not allocate investment income, interest expense, and interest income to its segments when measuring performance. The Company also retains various other income and unallocated expenses at corporate. Equity in earnings of affiliates is included in segment operating profit; however, earnings attributable to the Company's noncontrolling interests are excluded. These items are included in the segment table for the purpose of reconciling segment results to earnings before income taxes.

Net interest and investment expense for the fourth quarter and fiscal year was a net expense of \$3.3 million and \$10.2 million, respectively, compared to a net expense of \$2.6 million and \$9.5 million for the comparable periods of fiscal 2014. The increased expense for the fourth quarter and fiscal year is primarily due to higher interest expense associated with Applegate-related debt. Interest expense for the fourth quarter was \$3.8 million compared to \$3.4 million in the fourth quarter of fiscal 2014, as the Company utilized short-term

\$16.6 million and \$35.2 million, respectively, compared to \$6.2 million and \$33.4 million for the comparable periods of the prior year. The higher expense for the fourth quarter reflects higher employee-related expenses and increased professional and legal fees. General corporate expense for the fiscal year was higher compared to last year, primarily the result of the fourth quarter expenses mentioned above.

Net earnings attributable to the Company's noncontrolling interests were \$0.2 million and \$1.2 million for the 2015 fourth quarter and fiscal year, respectively, compared to \$0.6 million and \$3.3 million for the comparable periods of fiscal 2014.

FISCAL YEARS 2014 AND 2013:

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## Consolidated Results

**Net Earnings:** Net earnings attributable to the Company for the fourth quarter of fiscal 2014 were \$171.3 million, an increase of 8.8 percent compared to earnings of \$157.3 million for the same quarter of fiscal 2013. Diluted earnings per share were \$0.63 compared to \$0.58 for the same quarter of fiscal 2013. Net earnings attributable to the Company for fiscal 2014 increased 14.5 percent to \$602.7 million, from \$526.2 million in fiscal 2013. Diluted earnings per share for fiscal 2014 increased 14.4 percent to \$2.23 compared to \$1.95 per share in fiscal 2013.

**Net Sales:** Net sales for the fourth quarter of fiscal 2014 increased to \$2.54 billion from \$2.32 billion in the same quarter of fiscal 2013, an increase of 9.5 percent. Net sales for fiscal 2014 increased 6.5 percent to \$9.32 billion compared to \$8.75 billion in fiscal 2013. The Company's Specialty Foods, International & Other, Jennie-O Turkey Store, and Refrigerated Foods reporting segments delivered sales growth in the fourth quarter compared to fiscal 2013. For the full year in fiscal 2014, growth was enjoyed by the International & Other, Refrigerated Foods, Jennie-O Turkey Store, and Grocery Products segments compared to fiscal 2013. Tonnage for the fourth quarter of fiscal 2014 increased 2.8 percent to 1.34 billion lbs. compared to 1.30 billion lbs. for the same period of fiscal 2013. Tonnage for fiscal 2014 increased 0.7 percent to 5.00 billion lbs. from 4.97 billion lbs. in fiscal 2013.

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Net sales for fiscal 2014 were enhanced by the addition of CytoSport acquired on August 11, 2014, and the China based *SKIPPY*<sup>®</sup> peanut butter business acquired on November 26, 2013. On a combined basis, these acquisitions contributed an incremental \$84.3 million of net sales and 39.6 million lbs. for the fourth quarter, and \$102.5 million of net sales and 50.3 million lbs. for fiscal year 2014. Additionally, top-line comparative results for the year were impacted by the addition of the U.S. based *SKIPPY*<sup>®</sup> peanut butter business acquired on January 31, 2013. These sales contributed an incremental \$86.5 million of net sales and 57.1 million lbs. to the top-line results for fiscal year 2014. Increased value-added sales within the Refrigerated Foods and Jennie-O Turkey Store segments also contributed to the top-line results for both the fourth quarter and fiscal year. Robust sales from China and pork export sales by the Company's international business also provided notable growth throughout fiscal 2014. Tonnage increased for fiscal year 2014, as the Company successfully managed reduced volume through its harvest facilities in the third quarter, reflecting tight raw material supplies due to Porcine Epidemic Diarrhea Virus (PEDv) in the industry.

**Cost of Products Sold:** Cost of products sold for the fourth quarter of fiscal 2014 increased 9.4 percent to \$2.12 billion compared to \$1.94 billion in the fourth quarter of fiscal 2013, and increased 5.6

quarter 2013 expiration of the agreement allowing DCB to sell certain sugar substitutes into foodservice trade channels also impacted fiscal year comparisons. Additionally, shipping and handling expenses rose in all five of the Company's segments for fiscal 2014.

**Selling, General and Administrative:** Selling, general and administrative expenses for the fourth quarter and fiscal year 2014 were \$165.9 million and \$650.9 million, respectively, compared to \$147.4 million and \$627.3 million in fiscal 2013. Selling, general and administrative expenses as a percentage of net sales for the fourth quarter of fiscal year 2014 increased to 6.5 percent compared to the prior year at 6.3 percent. For the 2014 fiscal year, these expenses decreased to 7.0 percent of net sales from 7.2 percent in fiscal 2013. The higher expense for the fourth quarter includes \$4.8 million of transaction costs incurred related to the acquisition of CytoSport, reflected in the Specialty Foods segment. For fiscal year 2014, the Company incurred increased advertising and employee-related expenses, offset by transaction and transition costs related to the U.S. based *SKIPPY*<sup>®</sup> acquisition in the prior year.

Research and development expenses were \$7.5 million and \$29.9 million for the fiscal 2014 fourth quarter and year, respectively,

percent to \$7.75 billion in fiscal 2014 compared to \$7.34 billion in fiscal 2013. The higher cost for both the fourth quarter and fiscal year resulted from higher meat input costs due to the impact of PEDv on the Refrigerated Foods, Grocery Products, and International & Other segments. Results for the fourth quarter of fiscal 2014 also reflect a \$4.5 million fair value inventory adjustment related to the CytoSport acquisition included in the Specialty Foods segment.

**Gross Profit:** Gross profit was \$423.6 million and \$1.56 billion for the 2014 fourth quarter and fiscal year, respectively, compared to \$385.5 million and \$1.41 billion in fiscal 2013. As a percentage of net sales, gross profit increased to 16.7 percent for the fourth quarter compared to 16.6 percent in fiscal 2013, and increased to 16.8 percent for the year compared to 16.1 percent in fiscal 2013. Strong performances from the Refrigerated Foods, Jennie-O Turkey Store, and International & Other segments offset lower margins in the Grocery Products and Specialty Foods segments for both the fourth quarter and fiscal year. Beneficial turkey commodity prices for the Jennie-O Turkey Store segment and strong pork operating margins for the Refrigerated Foods segment drove overall profit gains. In addition, continued growth of retail and foodservice value-added products benefited margins. Strong margins from the Company's China operations and higher pork export sales and royalty income boosted margins for the International & Other segment. High meat input costs and related pricing actions negatively impacted margins and drove lower results in the Grocery Products segment. The Specialty Foods segment delivered lower margins in the fourth quarter of fiscal 2014 due to a fair value inventory adjustment of \$4.5 million relating to the CytoSport acquisition. The fourth

compared to \$7.2 million and \$29.9 million in fiscal 2013.

**Equity in Earnings of Affiliates:** Equity in earnings of affiliates was \$5.7 million and \$17.6 million for the fiscal 2014 fourth quarter and year, respectively, compared to \$2.1 million and \$20.5 million in fiscal year 2013. The increase for the fourth quarter is a result of improved results from the Company's 50 percent owned MegaMex joint venture, reflecting the impact of a larger incentive expense on the Fresherized Foods acquisition recognized in the prior year. In addition, overall improved results for the Company's international joint ventures were noted for the fourth quarter of fiscal 2014, while the full year generated an overall decline for those operations as well as the MegaMex joint venture compared to the prior year.

The Company accounts for its majority-owned operations under the consolidation method. Investments in which the Company owns a minority interest, and for which there are no other indicators of control, are accounted for under the equity or cost method. These investments, along with receivables from other affiliates, are included in the Consolidated Statements of Financial Position as investments in and receivables from affiliates. The composition of this line item at October 26, 2014, was as follows:

(in thousands)	
Country	Investments/Receivables
United States	\$208,221
Foreign	56,230
<b>Total</b>	<b>\$264,451</b>

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**Income Taxes:** The Company's effective tax rate for the fiscal 2014 fourth quarter and year was 34.1 percent and 34.3 percent, respectively, compared to 33.9 percent and 33.6 percent, respectively, for the fourth quarter and year in fiscal 2013. The higher rate for fiscal 2014 is due to the impact of net favorable adjustments and settlements with various state jurisdictions in fiscal 2013.

## Segment Results

Net sales and operating profits for each of the Company's reportable segments are set forth below. The Company is an integrated enterprise, characterized by substantial intersegment cooperation, cost allocations, and sharing of assets. Therefore, the Company does not represent that these segments, if operated independently, would report the operating profit and other financial information shown below. (Additional segment financial information can be found in Note P "Segment Reporting.")

(in thousands)	Fourth Quarter Ended			Year Ended		
	October 26, 2014	October 27, 2013	% Change	October 26, 2014	October 27, 2013	% Change
<b>Net Sales</b>						
Grocery Products	\$ 405,166	\$ 419,615	(3.4)	\$1,558,265	\$1,517,557	2.7
Refrigerated Foods	1,211,890	1,108,157	9.4	4,644,179	4,251,515	9.2
Jennie-O Turkey Store	509,980	459,670	10.9	1,672,452	1,601,868	4.4
Specialty Foods	277,559	212,485	30.6	907,120	932,533	(2.7)
International & Other	139,176	123,275	12.9	534,240	448,181	19.2
<b>Total Net Sales</b>	<b>\$2,543,771</b>	<b>\$2,323,202</b>	<b>9.5</b>	<b>\$9,316,256</b>	<b>\$8,751,654</b>	<b>6.5</b>
<b>Segment Operating Profit</b>						
Grocery Products	\$ 50,051	\$ 63,476	(21.1)	\$ 195,064	\$ 213,646	(8.7)
Refrigerated Foods	87,296	79,453	9.9	338,020	232,692	45.3
Jennie-O Turkey Store	95,253	65,550	45.3	272,362	222,117	22.6
Specialty Foods	13,747	15,975	(13.9)	71,514	88,873	(19.5)
International & Other	22,629	22,069	2.5	84,745	71,490	18.5
<b>Total Segment Operating Profit</b>	<b>268,976</b>	<b>246,523</b>	<b>9.1</b>	<b>961,705</b>	<b>828,818</b>	<b>16.0</b>
Net interest and investment expense (income)	2,626	595	341.3	9,468	7,482	26.5

General corporate expense	6,192	7,466	(17.1)	33,434	26,694	25.2
Noncontrolling interest	584	1,145	(49.0)	3,349	3,865	(13.4)
Earnings Before Income Taxes	\$ 260,742	\$ 239,607	8.8	\$ 922,152	\$ 798,507	15.5

**Grocery Products:** Grocery Products net sales decreased 3.4 percent for the fiscal 2014 fourth quarter and increased 2.7 percent for the year compared to fiscal 2013. Tonnage decreased 4.8 percent for the quarter and increased 3.3 percent for the year compared to fiscal 2013 results. The comparative results for fiscal 2014 reflect the addition of the *SKIPPY*<sup>®</sup> peanut butter business beginning in the second quarter of fiscal 2013. *SKIPPY*<sup>®</sup> products contributed an incremental \$73.3 million of net sales and 49.1 million lbs. to the results for fiscal 2014.

Net sales for Grocery Products in the fourth quarter of fiscal 2014 were negatively impacted by lower tonnage in the canned meat portfolio due to pricing actions taken earlier in the year to partially offset higher commodity cost inputs. Softer sales of *Hormel*<sup>®</sup> chili and the *Hormel*<sup>®</sup> *Compleats*<sup>®</sup> line of microwave meals led to the fourth quarter decline. For fiscal 2014, sales gains for *Hormel*<sup>®</sup> bacon toppings and the *Herdez*<sup>®</sup> line of salsas and sauces within MegaMex offset lower sales of the *Hormel*<sup>®</sup> *Compleats*<sup>®</sup> line of microwave meals and the *SPAM*<sup>®</sup> family of products.

Segment profit for Grocery Products decreased 21.1 percent for the fourth quarter and 8.7 percent for fiscal 2014 compared to fiscal 2013. Profit results for the fourth quarter

were hampered by high meat input costs and reduced volumes following related pricing actions. Partially offsetting the decrease were higher equity in earnings results from MegaMex in the fourth quarter, as fiscal 2013 included higher incentive expense on the Fresherized Foods acquisition. For fiscal 2014, improved margins of *Hormel*<sup>®</sup> bacon toppings and the *Herdez*<sup>®</sup> line of salsas and sauces within MegaMex were unable to offset the margin declines in products such as the *SPAM*<sup>®</sup> family of products, *Hormel*<sup>®</sup> chili, *Hormel*<sup>®</sup> *Compleats*<sup>®</sup> microwave meals, and *Dinty Moore*<sup>®</sup> stew.

**Refrigerated Foods:** Net sales for the Refrigerated Foods segment increased 9.4 percent for the fiscal 2014 fourth quarter and increased 9.2 percent for the year compared to fiscal 2013. Tonnage increased 0.6 percent for the fourth quarter and decreased 0.1 percent for fiscal 2014 compared to fiscal 2013 results. Tonnage remained relatively even with fiscal 2013, as the Company successfully managed the reduced volumes processed through its harvest facilities in the third quarter due to PEDv in the industry and its effect on raw material supplies.

Several value-added product lines within Refrigerated Foods grew during fiscal 2014. Top-line results were driven by double-digit sales growth within foodservice in both the

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fourth quarter and fiscal 2014. Several value-added products within foodservice delivered growth, led by sales of innovative *Hormel*<sup>®</sup> *Fire Braised*<sup>™</sup> meats and *Hormel*<sup>®</sup> *Bacon 1*<sup>™</sup> fully cooked bacon, along with continued robust sales of *Hormel*<sup>®</sup> fully cooked sausages. On the retail side, improved sales performance of *Hormel*<sup>®</sup> *Black Label*<sup>®</sup> bacon and *Hormel*<sup>®</sup> *REV*<sup>®</sup> wraps, along with the reformulation and packaging updates of *Hormel*<sup>®</sup> side dishes introduced just under a year ago, led to restored sales growth for the fiscal year. Additionally, *Hormel*<sup>®</sup> *Black Label*<sup>®</sup> bacon and *Hormel Gatherings*<sup>®</sup> party trays delivered sales gains in the fiscal 2014 fourth quarter.

Segment profit for Refrigerated Foods increased 9.9 percent in the fourth quarter and 45.3 percent for fiscal 2014, compared to fiscal 2013. Unusually high pork operating margins were a significant driver of the higher results for both the fourth quarter and fiscal 2014. Strong growth for retail and foodservice value-added products also boosted margins in fiscal 2014.

**Jennie-O Turkey Store:** Jennie-O Turkey Store (JOTS) net sales for the fiscal 2014 fourth quarter and year 2014 increased 10.9 percent and 4.4 percent, respectively, compared to fiscal 2013. Tonnage increased 6.6 percent for the fiscal 2014 fourth quarter and 0.1 percent for the year, compared to fiscal 2013 results. JOTS value-added products continued to deliver sales gains throughout the fourth quarter and fiscal year 2014. Retail sales of *Jennie-O*<sup>®</sup> lean ground turkey chubs and tray pack items experienced the greatest benefit from the *Make The Switch*<sup>®</sup> advertising campaign that started early in fiscal 2014 featuring ground turkey tacos. High commodity turkey prices also aided top-line growth. Total harvest volume increased during the fourth quarter and fiscal 2014 compared to fiscal 2013.

Segment profit for JOTS increased 45.3 percent for the fourth quarter and 22.6 percent for fiscal 2014, compared to fiscal 2013. Increased value-added volume, improved product mix, strategic

quarter 2013 expiration of the agreement allowing DCB to sell certain sugar substitutes into foodservice trade channels, in addition to lower nutritional sales at Century Foods International (CFI). These declines were partially offset by improved sales of nutritional products for DCB and stronger canned meat sales for HSP.

Specialty Foods segment profit decreased 13.9 percent for the fourth quarter and 19.5 percent for fiscal 2014 compared to fiscal 2013. Declines in the fourth quarter of fiscal 2014 were largely driven by \$9.3 million of transaction costs and fair value adjustments related to the CytoSport acquisition. For fiscal 2014, the shortfall was primarily driven by the expiration of the sugar substitute agreement noted above. High protein raw material costs also negatively impacted results in the fourth quarter of fiscal 2014 for HSP.

**International & Other:** International & Other net sales increased 12.9 percent for the fiscal 2014 fourth quarter and 19.2 percent for the year compared to fiscal 2013. Continued strong sales for the Company's China operations and pork exports, along with the addition of the China based *SKIPPY*<sup>®</sup> peanut butter sales were the primary drivers of the top-line results for the fourth quarter of fiscal 2014. *SKIPPY*<sup>®</sup> products, including the U.S. based business acquired at the beginning of the second quarter of fiscal 2013, contributed an incremental \$40.8 million of net sales and 25.0 million lbs. for the fiscal year comparison.

International & Other segment profit increased 2.5 percent and 18.5 percent for the fiscal 2014 fourth quarter and year, respectively, compared to fiscal 2013. Additional margins from China based *SKIPPY*<sup>®</sup> peanut butter sales and higher royalty income offset lower sales and margins on exports of the *SPAM*<sup>®</sup> family of products, as higher meat input costs pressured margins during the fourth quarter. Segment profit gains for fiscal 2014 were largely driven by robust margins for the Company's China operations along with

price management, and record commodity pricing drove the improved segment profit performance compared to fiscal 2013. The positive comparison to fiscal 2013 reflects lower overall grain costs and higher commodity turkey meat prices. Value-added growth benefited from increased advertising expenses in fiscal 2014 with a renewed focus on the *Make The Switch*<sup>®</sup> advertising campaign. These profit gains offset lower live production performance and higher fuel expenses from the extended harsh winter experienced earlier in fiscal 2014.

**Specialty Foods:** Specialty Foods net sales increased 30.6 percent for the fiscal 2014 fourth quarter and decreased 2.7 percent for the year compared to fiscal 2013. Tonnage increased 14.5 percent for the quarter and decreased 4.9 percent for fiscal year 2014, compared to fiscal 2013 results. The comparative results reflect the addition of the newly acquired CytoSport beginning in the fourth quarter of fiscal 2014, contributing \$73.5 million of net sales and 32.5 million lbs. to top-line results. Along with the addition of CytoSport sales, stronger canned meat sales for HSP led to the improved top-line performance for the fiscal 2014 fourth quarter. Sales declines for the full year were largely driven by the fourth

export sales of fresh pork items and improved royalty income.

**Unallocated Income and Expenses:** The Company does not allocate investment income, interest expense, and interest income to its segments when measuring performance. The Company also retains various other income and unallocated expenses at corporate. Equity in earnings of affiliates is included in segment operating profit; however, earnings attributable to the Company's noncontrolling interests are excluded. These items are included in the segment table for the purpose of reconciling segment results to earnings before income taxes.

Net interest and investment expense (income) for the fourth quarter and fiscal 2014 was a net expense of \$2.6 million and \$9.5 million, respectively, compared to a net expense of \$0.6 million and \$7.5 million for the comparable periods of fiscal 2013. The increased expense for the fourth quarter and fiscal year 2014 is primarily due to lower returns on the Company's rabbi trust. Interest expense was \$12.7 million for fiscal 2014, increasing slightly from \$12.5 million in fiscal 2013, as the Company utilized its revolving line of credit to fund the CytoSport acquisition in the fourth quarter.

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General corporate expense for the fourth quarter and fiscal 2014 was \$6.2 million and \$33.4 million, respectively, compared to \$7.5 million and \$26.7 million for the comparable periods of fiscal 2013. The lower expense for the fourth quarter reflects lower salary and pension related expenses compared to fiscal 2013. General corporate expense for fiscal 2014 was higher compared to fiscal 2013, primarily the result of a bad debt incurred in the third quarter.

Net earnings attributable to the Company's noncontrolling interests were \$0.6 million and \$3.3 million for the fourth quarter and fiscal 2014, respectively, compared to \$1.1 million and \$3.9 million for the comparable periods of fiscal 2013. Precept Foods generated lower results for both the fourth quarter and full year of fiscal 2014 compared to fiscal 2013. This joint venture was dissolved at the end of fiscal year 2014. For fiscal 2014, these declines were partially offset by improved results from the Company's China operations.

#### RELATED PARTY TRANSACTIONS

During the fourth quarter of fiscal 2015, the company purchased 400,000 shares of common stock from The Hormel Foundation at \$62.32 per share, representing the average closing price for the three days of September 15, September 16, and September 17, 2015. Settlement took place on September 18, 2015.

The Company was not party to any other material related party transactions during fiscal years 2015, 2014, or 2013.

## Liquidity and Capital Resources

Cash and cash equivalents were \$347.2 million at the end of fiscal 2015 compared to \$334.2 million at the end of fiscal 2014 and \$434.0 million at the end of fiscal 2013.

During fiscal 2015, cash provided by operating activities was \$992.0 million compared to \$746.9 million in fiscal 2014 and \$637.8 million in fiscal 2013. Continued higher earnings and net positive working capital changes largely generated the increase in fiscal 2015.

to fiscal 2014 was the Company's decision to delay the addition of capacity at JOTS in the face of the lower turkey supply in fiscal 2015 due to the impacts of HPAI. Capital expenditures for fiscal 2016 are estimated to be approximately \$250.0 million as several projects in process during fiscal 2015 will be completed, including construction of the Company's new plant in Jiaxing, China.

Cash used in financing activities was \$70.6 million in fiscal 2015 compared to \$229.4 million in fiscal 2014 and \$195.5 million in fiscal 2013. In the third quarter of fiscal 2015, in connection with the purchase of Applegate, the Company borrowed \$300.0 million under a term loan facility and \$50.0 million under a revolving credit facility, of which \$165.0 million was paid down in the fourth quarter. On March 16, 2015, the Company purchased the remaining 19.29% ownership interest in its Shanghai Hormel Foods Corporation joint venture from the minority partner Shanghai Shangshi Meat Products Co. Ltd., resulting in 100.0% ownership at the end of the second quarter. The interest was purchased with \$11.7 million in cash, along with the transfer of land use rights and buildings held by the joint venture.

The Company used \$24.9 million for common stock repurchases during fiscal 2015, compared to \$58.9 million in fiscal 2014 and \$70.8 million in fiscal 2013. During fiscal year 2015, 0.4 million shares were repurchased from The Hormel Foundation at the average closing price for the three days of September 15, September 16, and September 17, 2015, or \$62.32. On January 29, 2013, the Company's Board of Directors had authorized the repurchase of 10.0 million shares of its common stock with no expiration date. As of the end of fiscal 2015, there were 7.8 million shares remaining for repurchase under that authorization.

Cash dividends paid to the Company's shareholders continues to be an ongoing financing activity for the Company, with \$250.8 million in dividends paid in fiscal 2015, compared to \$203.2 million in the fiscal 2014 and \$174.3 million in fiscal 2013. The dividend rate was \$1.00 per share in 2015, which reflected a 25.0 percent increase over the fiscal 2014 rate of \$0.80 per share. The Company has paid dividends for 349 consecutive quarters and expects to continue doing so in the future. The annual dividend rate for fiscal 2016 was increased 16.0 percent to \$1.16 per share, representing the 50th consecutive annual dividend increase.

Cash used in investing activities increased to \$900.9 million in fiscal 2015 from \$616.8 million in fiscal 2014 and \$691.1 million in fiscal 2013. Fiscal 2015 included \$774.1 used to purchase Applegate Farms, LLC in the third quarter. The fourth quarter of fiscal 2014 included \$424.3 million used to purchase CytoSport Holdings, Inc. and fiscal 2014 included \$41.9 million used to purchase the China based SKIPPY® peanut butter business in Weifang, China from Unilever United States Inc. Fiscal 2013 included \$665.4 million used to acquire the U.S. based SKIPPY® peanut butter business. In anticipation of that purchase, the Company liquidated its marketable securities portfolio at the end of the first quarter of fiscal 2013, which generated \$77.6 million in cash. Capital expenditures in fiscal 2015 decreased to \$144.1 million, from \$159.1 million in 2014 and increased from \$106.8 million in 2013. The primary reason for lower capital expenditures in fiscal 2015 compared

Cash flows from operating activities continue to provide the Company with its principal source of liquidity. The Company does not anticipate a significant risk to cash flows from this source in the foreseeable future because the Company operates in a relatively stable industry and has strong brands across many product lines.

The Company takes pride in its legacy of increasing the dividend returned to shareholders year-after-year. The Company remains focused on growing the business through supporting innovation to drive organic growth, along with strategic acquisitions. Reinvesting in the business is a top priority, with employee safety and food safety taking top priority. Capital spending to enhance and expand current operations will also be a significant cash outflow in fiscal 2016.

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### Contractual Obligations and Commercial Commitments

The following table outlines the Company's future contractual financial obligations as of October 25, 2015 (for additional information regarding these obligations, see Note F "Long-term Debt and Other Borrowing Arrangements" and Note N "Commitments and Contingencies"):

Contractual Obligations (in thousands)	Payments Due by Periods				
	Total	Less Than 1 Year	1-3 Years	3-5 Years	More Than 5 Years
Purchase obligations:					
Hog and turkey commitments <sup>(1)</sup>	\$3,998,937	\$1,339,771	\$1,633,961	\$763,452	\$261,753
Grain commitments <sup>(1)</sup>	79,900	79,387	434	79	–
Turkey grow-out contracts <sup>(2)</sup>	66,012	8,019	14,095	12,141	31,757
Other <sup>(3)</sup>	587,063	518,158	55,314	4,725	8,866
Current and Long-term debt	435,000	185,000	–	–	250,000
Interest payments on long-term debt	58,097	11,691	20,625	20,625	5,156
Capital expenditures <sup>(4)</sup>	254,252	216,750	24,102	13,400	–
Leases	35,194	11,250	10,627	6,579	6,738
Other long-term liabilities <sup>(5) (6)</sup>	64,446	5,056	8,540	7,089	43,761
<b>Total Contractual Cash Obligations</b>	<b>\$5,578,901</b>	<b>\$2,375,082</b>	<b>\$1,767,698</b>	<b>\$828,090</b>	<b>\$608,031</b>

<sup>(1)</sup> In the normal course of business, the Company commits to purchase fixed quantities of livestock and grain from producers to ensure a steady supply of production inputs. Certain of these contracts are based on market prices at the time of delivery, for which the Company has estimated the purchase commitment using current market prices as of October 25, 2015. The Company also utilizes various hedging programs to manage the price risk associated with these commitments. As of October 25, 2015, these hedging programs result in a net decrease of \$6.5 million in future cash payments associated with the purchase commitments, which is not reflected in the table above.

<sup>(2)</sup> The Company also utilizes grow-out contracts with independent farmers to raise turkeys for the Company. Under these contracts, the turkeys, feed, and other supplies are owned by the Company. The farmers provide the required labor and facilities, and receive a fee per pound when the turkeys are delivered. Some of the facilities are sub-leased by the Company to the independent farmers. As of October 25, 2015, the Company had approximately 90 active contracts ranging from two to twenty-five years in duration. The grow-out activity is assumed to continue through the term of these active contracts, and amounts in the table represent the Company's obligation based on turkeys expected to be delivered from these farmers.

<sup>(3)</sup> Amounts presented for other purchase obligations represent all known open purchase orders and all known contracts exceeding \$1.0 million, related to the procurement of raw materials, supplies, and various services. The Company primarily purchases goods and services on an as-needed basis. Therefore, the amounts in the table represent only a portion of expected future cash expenditures.

<sup>(4)</sup> Amounts presented for capital expenditures represent only the Company's current commitments to complete construction in progress at various locations. The Company estimates total capital expenditures for fiscal year 2016 to be approximately \$250.0 million.

<sup>(5)</sup> Other long-term liabilities represent payments under the Company's deferred compensation plans. Excluded from the table above are payments under the Company's defined benefit pension and other post-retirement benefit plans. (See estimated benefit payments for the next ten fiscal years in Note G "Pension and Other Post-retirement Benefits.")

<sup>(6)</sup> As discussed in Note K "Income Taxes," the total liability for unrecognized tax benefits, including interest and penalties, at October 25, 2015, was \$24.6 million, which is not included in the table above as the ultimate amount or timing of settlement of the Company's reserves for income taxes cannot be reasonably estimated.

In addition to the commitments set forth in the above table, at October 25, 2015, the Company had \$44.1 million in standby letters of credit issued on behalf of the Company. The standby letters of credit are primarily related to the Company's self-insured workers compensation programs.

The Company believes its financial resources, including a revolving credit facility for \$400.0 million and anticipated funds from operations, will be adequate to meet all current commitments.

### Off-Balance Sheet Arrangements

As of October 25, 2015, the Company had \$44.1 million of standby letters of credit issued on its behalf. The standby letters of credit are primarily related to the Company's self-insured workers compensation programs. However, that amount also includes revocable standby letters of credit totaling \$4.0 million for obligations of an affiliated party that may arise under workers compensation claims. Letters of credit are not reflected in the Company's Consolidated Statements of Financial Position.

## Forward-Looking Statements

This report contains "forward-looking" information within the meaning of the federal securities laws. The "forward-looking" information may include statements concerning the Company's outlook for the future as well as other statements of beliefs, future plans, strategies, or anticipated events and similar expressions concerning matters that are not historical facts.

The Private Securities Litigation Reform Act of 1995 (the Reform Act) provides a "safe harbor" for forward-looking statements to encourage companies to provide prospective information. The Company is filing this cautionary statement in connection with the Reform Act. When used in the Company's Annual Report to Stockholders, other filings by the Company with the U.S. Securities and Exchange Commission, the Company's press releases, and oral statements made by the Company's representatives, the words or phrases "should result," "believe," "intend," "plan," "are expected to," "targeted," "will continue," "will approximate," "is anticipated," "estimate," "project," or similar expressions are intended to identify forward-looking statements within the meaning of the Reform Act. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those anticipated or projected.

In connection with the "safe harbor" provisions of the Reform Act, the Company is identifying risk factors that could affect financial performance and cause the Company's actual results to differ materially from opinions or statements expressed with respect to future periods. The following discussion of risk factors contains certain cautionary statements regarding the Company's business, which should be considered by investors and others. Such risk factors should be considered in conjunction with any discussions of operations or results by the Company or its representatives, including any forward-looking discussion, as well as comments contained in press releases, presentations to securities analysts or investors, or other communications by the Company.

In making these statements, the Company is not undertaking, and specifically declines to undertake, any obligation to address or update each or any factor in future filings or communications regarding the Company's business or results, and is not undertaking to address how any of these factors may have caused changes to discussions or information contained in previous filings or communications. Though the Company has attempted to list comprehensively these important cautionary risk factors, the Company wishes to caution investors and others that other factors may in the future prove to be important in affecting the Company's business or results of operations.

The Company cautions readers not to place undue reliance on forward-looking statements, which represent current views as of the date made. Forward-looking statements are inherently at risk to any changes in the national and worldwide economic environment, which could include, among other things, economic conditions, political developments, currency exchange rates, interest and inflation rates, accounting standards, taxes, and laws and regulations affecting the Company and its markets.

### Risk Factors

**The Company's operations are subject to the general risks of the food industry.** The food products manufacturing industry is subject to the risks posed by:

- food spoilage;
- food contamination caused by disease-producing organisms or pathogens, such as *Listeria monocytogenes*, *Salmonella*, and pathogenic *E coli*;
- food allergens;
- nutritional and health-related concerns;
- federal, state, and local food processing controls;
- consumer product liability claims;
- product tampering; and
- the possible unavailability and/or expense of liability insurance.

The pathogens which may cause food contamination are found generally in livestock and in the environment and thus may be present in our products as a result of food processing. These pathogens also can be introduced to our products as a result of improper handling by customers or consumers. We do not have control over handling procedures once our products have been shipped for distribution. If one or more of these risks were to materialize, the Company's brand and business reputation could be negatively impacted. In addition, revenues could decrease, costs of doing business could increase, and the Company's operating results could be adversely affected.

**Deterioration of economic conditions could harm the Company's**

**Fluctuations in commodity prices of pork, poultry, feed grains, avocados, peanuts, energy, and whey could harm the Company's earnings.** The Company's results of operations and financial condition are largely dependent upon the cost and supply of pork, poultry, feed grains, avocados, peanuts, and whey as well as energy costs and the selling prices for many of our products, which are determined by constantly changing market forces of supply and demand.

The live hog industry has evolved to very large, vertically integrated operations operating under long-term supply agreements. This has resulted in fewer hogs being available on the cash spot market. Additionally, overall hog production in the U.S. has



**business.** The Company's business may be adversely affected by changes in national or global economic conditions, including inflation, interest rates, availability of capital markets, energy availability and costs (including fuel surcharges), and the effects of governmental initiatives to manage economic conditions. Decreases in consumer spending rates and shifts in consumer product preferences could also negatively impact the Company.

Volatility in financial markets and the deterioration of national and global economic conditions could impact the Company's operations as follows:

- The financial stability of our customers and suppliers may be compromised, which could result in additional bad debts for the Company or non-performance by suppliers; and
- The value of our investments in debt and equity securities may decline, including most significantly the Company's trading securities held as part of a rabbi trust to fund supplemental executive retirement plans and deferred income plans, and the Company's assets held in pension plans.

The Company also utilizes hedging programs to manage its exposure to various commodity market risks, which qualify for hedge accounting for financial reporting purposes. Volatile fluctuations in market conditions could cause these instruments to become ineffective, which could require any gains or losses associated with these instruments to be reported in the Company's earnings each period. These instruments may also limit the Company's ability to benefit from market gains if commodity prices become more favorable than those that have been secured under the Company's hedging programs.

Additionally, if a high pathogenic disease outbreak developed in the United States, it may negatively impact the national economy, demand for Company products, and/or the Company's workforce availability, and the Company's financial results could suffer. The Company has developed contingency plans to address infectious disease scenarios and the potential impact on its operations, and will continue to update these plans as necessary. There can be no assurance given, however, that these plans will be effective in eliminating the negative effects of any such diseases on the Company's operating results.

declined. The decrease in the supply of hogs could diminish the utilization of harvest and production facilities and increase the cost of the raw materials they produce. Consequently, the Company uses long-term supply contracts based on market-based formulas or the cost of production to ensure a stable supply of raw materials while minimizing extreme fluctuations in costs over the long term. This may result, in the short term, in costs for live hogs that are higher than the cash spot market depending on the relationship of the cash spot market to contract prices. Market-based pricing on certain product lines, and lead time required to implement pricing adjustments, may prevent all or part of these cost increases from being recovered, and these higher costs could adversely affect our short-term financial results.

Jennie-O Turkey Store raises turkeys and also contracts with turkey growers to meet its raw material requirements for whole birds and processed turkey products. Additionally, the Company owns various hog raising facilities that supplement its supply of raw materials. Results in these operations are affected by the cost and supply of feed grains, which fluctuate due to climate conditions, production forecasts, and supply and demand conditions at local, regional, national, and worldwide levels. The Company attempts to manage some of its short-term exposure to fluctuations in feed prices by forward buying, using futures contracts, and pursuing pricing advances. However, these strategies may not be adequate to overcome sustained increases in market prices due to alternate uses for feed grains or other changes in these market conditions.

The supply of natural and organic protein may impact the Company's ability to ensure a continuing supply of these products.

International trade barriers and other restrictions could result in less foreign demand and increased domestic supply of proteins which could lower prices.

**Outbreaks of disease among livestock and poultry flocks could harm the Company's revenues and operating margins.** The Company is subject to risks associated with the outbreak of disease in pork and beef livestock, and poultry flocks, including Bovine Spongiform Encephalopathy (BSE), pneu-mo-virus, Porcine Circovirus 2 (PCV2), Porcine Reproduction

& Respiratory Syndrome (PRRS), Foot-and-Mouth Disease (FMD), Porcine Epidemic Diarrhea Virus (PEDv), and Highly Pathogenic Avian Influenza (HPAI). The outbreak of disease could adversely affect the Company's supply of raw materials, increase the cost of production, reduce utilization of the Company's harvest facilities, and reduce operating margins. Additionally, the outbreak of disease may hinder the Company's ability to market and sell products both domestically and internationally. Most recently, HPAI has impacted the Company's Jennie-O Turkey Store operations and several of the Company's independent turkey suppliers. The impact of HPAI in the industry will reduce volume through the Company's turkey facilities through the first part of fiscal 2016. The Company has developed business continuity plans for various disease scenarios and will continue to update these plans as necessary. There can be no assurance given, however, that these plans will be effective in eliminating the negative effects of any such diseases on the Company's operating results.

**Market demand for the Company's products may fluctuate.**

The Company faces competition from producers of alternative meats and protein sources, including pork, beef, turkey, chicken, fish, peanut butter, and whey. The bases on which the Company

has limited or no prior experience. Any or all of these risks could impact the Company's financial results and business reputation. In addition, acquisitions outside the United States may present unique challenges and increase the Company's exposure to the risks associated with foreign operations.

**The Company's operations are subject to the general risks of litigation.** The Company is involved on an ongoing basis in litigation arising in the ordinary course of business. Trends in litigation may include class actions involving employees, consumers, competitors, suppliers, shareholders, or injured persons, and claims relating to product liability, contract disputes, intellectual property, advertising, labeling, wage and hour laws, employment practices, or environmental matters. Litigation trends and the outcome of litigation cannot be predicted with certainty and adverse litigation trends and outcomes could adversely affect the Company's financial results.

**The Company is subject to the loss of a material contract.**

The Company is a party to several supply, distribution, contract packaging, and other material contracts. The loss of a material contract could adversely affect the Company's financial results.

competes include:

- price;
- product quality and attributes;
- brand identification;
- breadth of product line; and
- customer service.

Demand for the Company's products is also affected by competitors' promotional spending, the effectiveness of the Company's advertising and marketing programs, and consumer perceptions. Trends within the food industry change often, and failure to identify and react to changes in these trends could lead to, among other things, reduced demand and price reductions for the Company's brands and products. The Company may be unable to compete successfully on any or all of these bases in the future.

**The Company's operations are subject to the general risks associated with acquisitions.** The Company has made several acquisitions in recent years, most recently the acquisitions of Applegate Farms, LLC and CytoSport Holdings, Inc., and regularly reviews opportunities for strategic growth through acquisitions. Potential risks associated with acquisitions include the inability to integrate new operations successfully, the diversion of management's attention from other business concerns, the potential loss of key employees and customers of the acquired companies, the possible assumption of unknown liabilities, potential disputes with the sellers, potential impairment charges if purchase assumptions are not achieved or market conditions decline, and the inherent risks in entering markets or lines of business in which the Company

**Government regulation, present and future, exposes the Company to potential sanctions and compliance costs that could adversely affect the Company's business.** The Company's operations are subject to extensive regulation by the U.S. Department of Homeland Security, the U.S. Department of Agriculture, the U.S. Food and Drug Administration, federal and state taxing authorities, and other state and local authorities that oversee workforce immigration laws, tax regulations, animal welfare, food safety standards, and the processing, packaging, storage, distribution, advertising, and labeling of the Company's products. The Company's manufacturing facilities and products are subject to continuous inspection by federal, state, and local authorities. Claims or enforcement proceedings could be brought against the Company in the future. The availability of government inspectors due to a government furlough could also cause disruption to the Company's manufacturing facilities. Additionally, the Company is subject to new or modified laws, regulations, and accounting standards. The Company's failure or inability to comply with such requirements could subject the Company to civil remedies, including fines, injunctions, recalls, or seizures, as well as potential criminal sanctions.

**The Company is subject to stringent environmental regulation and potentially subject to environmental litigation, proceedings, and investigations.** The Company's past and present business operations and ownership and operation of real property are subject to stringent federal, state, and local environmental laws and regulations pertaining to the discharge of materials into the environment and the handling and disposition of wastes (including solid and hazardous

wastes) or otherwise relating to protection of the environment. Compliance with these laws and regulations, and the ability to comply with any modifications to these laws and regulations, is material to the Company's business. New matters or sites may be identified in the future that will require additional investigation, assessment, or expenditures. In addition, some of the Company's facilities have been in operation for many years and, over time, the Company and other prior operators of these facilities may have generated and disposed of wastes that now may be considered hazardous. Future discovery of contamination of property underlying or in the vicinity of the Company's present or former properties or manufacturing facilities and/or waste disposal sites could require the Company to incur additional expenses. The occurrence of any of these events, the implementation of new laws and regulations, or stricter interpretation of existing laws or regulations could adversely affect the Company's financial results.

**The Company's foreign operations pose additional risks to the Company's business.** The Company operates its business and markets its products internationally. The Company's foreign operations are subject to the risks described above, as well as risks related to fluctuations in currency values, foreign currency exchange controls, compliance with foreign laws, compliance with applicable U.S. laws, including the Foreign Corrupt Practices Act, and other economic or political uncertainties. International sales are subject to risks related to general economic conditions, imposition of tariffs, quotas, trade barriers and other restrictions, enforcement of remedies in foreign jurisdictions and compliance with applicable foreign laws, and other economic and political uncertainties. All of these risks could result in increased costs or decreased revenues, which could adversely affect the Company's financial results.

## Quantitative and Qualitative Disclosure About Market Risks

**Hog Markets:** The Company's earnings are affected by fluctuations in the live hog market. To minimize the impact on earnings, and to ensure a steady supply of quality hogs, the Company has entered into contracts with producers for the purchase of hogs at formula-based prices over periods of up to 10 years. Purchased hogs under contract accounted for 94 percent of the total hogs purchased by the Company in both fiscal 2015 and 2014. The majority of these contracts use market-based formulas based on hog futures, hog primal values, or industry reported hog markets. Other contracts use a formula based on the cost of production, which can fluctuate independently from hog markets. Under normal, long-term market conditions, changes in the cash hog market are offset by proportional changes in primal values. Therefore, a hypothetical 10 percent change in the cash hog market would have had an immaterial effect on the Company's results of operations.

Certain procurement contracts allow for future hog deliveries (firm commitments) to be forward priced. The Company generally hedges these firm commitments by using hog futures contracts. These futures contracts are designated and accounted for as fair value hedges. The change in the market value of such futures contracts is highly effective at offsetting changes in price movements of the hedged item, and the Company evaluates the effectiveness of the contracts at least quarterly. Changes in the fair value of the futures contracts, along with the gain or loss on the firm commitment, are marked-to-market through earnings and are recorded on the Consolidated Statements of Financial Position as

**Deterioration of labor relations or increases in labor costs could harm the Company's business.** As of October 25, 2015, the Company had approximately 20,700 employees worldwide, of which approximately 5,500 were represented by labor unions, principally the United Food and Commercial Workers' Union. A significant increase in labor costs or a deterioration of labor relations at any of the Company's facilities or contracted hog processing facilities that results in work slowdowns or stoppages could harm the Company's financial results. Union contracts at the Company's facilities in Knoxville, Iowa and Vernon, California will expire during fiscal 2016, covering a combined total of approximately 1,200 employees. Negotiations at these facilities have not yet been initiated.

a current asset and liability, respectively. The fair value of the Company's open futures contracts as of October 25, 2015, was \$1.2 million compared to \$0.6 million as of October 26, 2014.

The Company measures its market risk exposure on its hog futures contracts using a sensitivity analysis, which considers a hypothetical 10 percent change in market prices. A 10 percent increase in market prices would have negatively impacted the fair value of the Company's October 25, 2015 open contracts by \$3.0 million, which in turn would lower the Company's future cost of purchased hogs by a similar amount.

**Turkey and Hog Production Costs:** The Company raises or contracts for live turkeys and hogs to meet some of its raw material supply requirements. Production costs in raising turkeys and hogs are subject primarily to fluctuations in feed prices and, to a lesser extent, fuel costs. Under normal, long-term market conditions, changes in the cost to produce turkeys and hogs are offset by proportional changes in their respective markets.

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To reduce the Company's exposure to changes in grain prices, the Company utilizes a hedge program to offset the fluctuation in the Company's future direct grain purchases. This program currently utilizes corn futures for JOTS, and these contracts are accounted for under cash flow hedge accounting. The open contracts are reported at their fair value with an unrealized loss of (\$2.9) million, before tax, on the Consolidated Statements of Financial Position as of October 25, 2015, compared to an unrealized loss of \$(11.3) million, before tax, as of October 26, 2014.

The Company measures its market risk exposure on its grain futures contracts using a sensitivity analysis, which considers a hypothetical 10 percent change in the market prices for grain. A 10 percent decrease in the market price for grain would have negatively impacted the fair value of the Company's October 25, 2015, open grain contracts by \$8.0 million, which in turn would lower the Company's future cost on purchased grain by a similar amount.

**Long-Term Debt:** A principal market risk affecting the Company is the exposure to changes in interest rates on the Company's fixed-rate, long-term debt. Market risk for fixed-rate, long-term debt is estimated as the potential increase in fair value, resulting from a hypothetical 10 percent decrease in interest rates, and amounts to approximately \$3.6 million. The fair value of the Company's long-term debt was estimated using discounted future cash flows based on the Company's incremental borrowing rates for similar types of borrowing arrangements.

**Investments:** The Company holds trading securities as part of a rabbi trust to fund certain supplemental executive retirement plans and deferred income plans. As of October 25, 2015, the balance of these securities totaled \$119.7 million. A majority of these securities represent fixed income funds. The Company is subject to market risk due to fluctuations in the value of the remaining investments, as unrealized gains and losses associated with these securities are included in the Company's net earnings on a mark-to-market basis. A 10 percent decline in the value of the investments not held in fixed income funds would have a direct negative impact to the Company's pretax earnings of approximately \$3.9 million, while a 10 percent increase in value would have a positive impact of the same amount.

**International:** The fair values of certain Company assets are subject to fluctuations in foreign currencies. The Company's net asset position in foreign currencies as of October 25, 2015, was \$277.5 million, compared to \$214.8 million as of October 26, 2014, with most of the exposure existing in Chinese yuan and Philippine pesos. Changes in currency exchange rates impact the fair values of Company assets either currently through the Consolidated Statements of Operations as currency gains/losses, or by affecting other comprehensive loss.

The Company measures its foreign currency exchange risk by using a 10 percent sensitivity analysis on the Company's primary foreign net asset position, the Chinese yuan, as of October 25, 2015. A 10 percent strengthening in the value of the yuan relative to the U.S. dollar would result in other comprehensive income of approximately \$19.6 million pretax. A 10 percent weakening in the value of the yuan relative to the U.S. dollar would result in other comprehensive loss of approximately \$16.0 million pretax.

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## Report of Management

### Management's Responsibility for Financial Statements

The accompanying financial statements were prepared by the management of Hormel Foods Corporation which is responsible for their integrity and objectivity. These statements have been prepared in accordance with U.S. generally accepted accounting

### Management's Report on Internal Control Over Financial Reporting

Management of Hormel Foods Corporation is responsible for establishing and maintaining adequate internal control over financial reporting for the Company, as such term is defined in

principles appropriate in the circumstances and, as such, include amounts that are based on our best estimates and judgments.

Hormel Foods Corporation has developed a system of internal controls designed to assure that the records reflect the transactions of the Company and that the established policies and procedures are adhered to. This system is augmented by well-communicated written policies and procedures, a strong program of internal audit, and well-qualified personnel.

These financial statements have been audited by Ernst & Young LLP, an independent registered public accounting firm, and their report is included herein. The audit was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and includes a review of the Company's accounting and financial controls and tests of transactions.

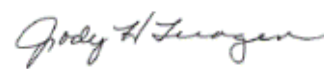
The Audit Committee of the Board of Directors, composed solely of outside directors, meets periodically with the independent auditors, management, and the internal auditors to assure that each is carrying out its responsibilities. Both Ernst & Young LLP and our internal auditors have full and free access to the Audit Committee, with or without the presence of management, to discuss the results of their audit work and their opinions on the adequacy of internal controls and the quality of financial reporting.

Exchange Act Rule 13a-15(f). The Company's internal control system is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting standards. Under the supervision, and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework).

Based on our evaluation under the framework in *Internal Control – Integrated Framework*, we concluded that our internal control over financial reporting was effective as of October 25, 2015. Our internal control over financial reporting as of October 25, 2015, has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included herein.



Jeffrey M. Ettinger  
Chairman of the Board,  
Chief Executive Officer,  
and Director



Jody H. Feragen  
Executive Vice President,  
Chief Financial Officer,  
and Director

## Report of Independent Registered Public Accounting Firm

### The Board of Directors and Shareholders Hormel Foods Corporation

We have audited Hormel Foods Corporation's internal control over financial reporting as of October 25, 2015, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), (the COSO criteria). Hormel Foods Corporation's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report of Management entitled Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

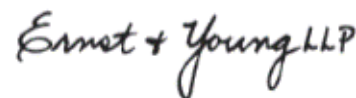
We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Hormel Foods Corporation maintained, in all material respects, effective internal control over financial reporting as of October 25, 2015, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of financial position of Hormel Foods Corporation at October 25, 2015 and October 26, 2014 and the related statements of operations, comprehensive income, changes in shareholders' investment and cash flows for each of the three years in the period ended October 25, 2015 and our report dated December 16, 2015 expressed an unqualified opinion thereon.



Minneapolis, Minnesota  
December 16, 2015

external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## Report of Independent Registered Public Accounting Firm

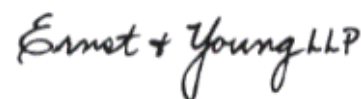
### The Board of Directors and Shareholders Hormel Foods Corporation

We have audited the accompanying consolidated statements of financial position of Hormel Foods Corporation as of October 25, 2015 and October 26, 2014 and the related consolidated statements of operations, comprehensive income, changes in shareholders' investment, and cash flows for each of the three years in the period ended October 25, 2015. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hormel Foods Corporation at October 25, 2015 and October 26, 2014 and the consolidated results of its operations and its cash flows for each of the three years in the period ended October 25, 2015, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Hormel Foods Corporation's internal control over financial reporting as of October 25, 2015, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated December 16, 2015 expressed an unqualified opinion thereon.



Minneapolis, Minnesota  
December 16, 2015

## Consolidated Statements of Financial Position

(in thousands, except share and per share amounts)	October 25, 2015	October 26, 2014
<b>Assets</b>		
Current Assets		
Cash and cash equivalents	\$ 347,239	\$ 334,174
Accounts receivable (net of allowance for doubtful accounts of \$4,086 at October 25, 2015, and \$4,050 at October 26, 2014)	605,689	609,526
Inventories	993,265	1,054,552
Income taxes receivable	6,132	25,678
Deferred income taxes	86,902	86,853
Prepaid expenses	14,383	15,250
Other current assets	9,422	6,738

Total Current Assets	2,063,032	2,132,771
Deferred Income Taxes	—	—
Goodwill	1,699,484	1,226,406
Other Intangibles	827,219	554,890
Pension Assets	132,861	130,284
Investments in and Receivables from Affiliates	258,998	264,451
Other Assets	146,498	145,050
Property, Plant and Equipment		
Land	71,192	61,809
Buildings	815,643	803,722
Equipment	1,679,100	1,597,044
Construction in progress	79,964	119,657
	2,645,899	2,582,232
Less allowance for depreciation	(1,634,160)	(1,580,465)
	1,011,739	1,001,767
<b>Total Assets</b>	<b>\$ 6,139,831</b>	<b>\$ 5,455,619</b>
<b>Liabilities and Shareholders' Investment</b>		
Current Liabilities		
Accounts payable	\$ 495,317	\$ 484,042
Short-term debt	185,000	—
Accrued expenses	71,777	76,836
Accrued workers compensation	37,009	35,406
Accrued marketing expenses	119,153	89,561
Employee related expenses	232,309	209,874
Taxes payable	6,764	5,507
Interest and dividends payable	66,696	53,466
Total Current Liabilities	1,214,025	954,692
Long-Term Debt — less current maturities	250,000	250,000
Pension and Post-Retirement Benefits	509,261	502,693
Other Long-Term Liabilities	101,056	112,176
Deferred Income Taxes	64,096	24,002
Shareholders' Investment		
Preferred stock, par value \$0.01 a share — authorized 160,000,000 shares; issued — none		
Common stock, nonvoting, par value \$0.01 a share — authorized 400,000,000 shares; issued — none		
Common stock, par value \$0.0293 a share — authorized 800,000,000 shares; issued 264,205,814 shares October 25, 2015 issued 263,613,201 shares October 26, 2014	7,741	7,724
Additional paid-in capital	—	—
Accumulated other comprehensive loss	(225,668)	(207,700)
Retained earnings	4,216,125	3,805,654
Hormel Foods Corporation Shareholders' Investment	3,998,198	3,605,678
Noncontrolling Interest	3,195	6,378
Total Shareholders' Investment	4,001,393	3,612,056
Total Liabilities and Shareholders' Investment	\$ 6,139,831	\$ 5,455,619

See Notes to Consolidated Financial Statements.

## Consolidated Statements of Operations

(in thousands, except per share amounts)	Fiscal Year Ended		
	October 25, 2015	October 26, 2014	October 27, 2013
Net sales	\$9,263,863	\$9,316,256	\$8,751,654
Cost of products sold	7,455,282	7,751,273	7,338,838
Gross Profit	1,808,581	1,564,983	1,412,816
Selling, general and administrative	743,611	650,948	627,340
Goodwill impairment charge	21,537	—	—

Equity in earnings of affiliates	23,887	17,585	20,513
Operating Income	1,067,320	931,620	805,989
Other income and expense:			
Interest and investment income (loss)	2,934	3,236	4,971
Interest expense	(13,111)	(12,704)	(12,453)
Earnings Before Income Taxes	1,057,143	922,152	798,507
Provision for income taxes	369,879	316,126	268,431
Net Earnings	687,264	606,026	530,076
Less: Net earnings attributable to noncontrolling interest	1,176	3,349	3,865
Net Earnings Attributable to Hormel Foods Corporation	\$ 686,088	\$ 602,677	\$ 526,211
Net Earnings Per Share:			
Basic	\$ 2.60	\$ 2.28	\$ 1.99
Diluted	\$ 2.54	\$ 2.23	\$ 1.95
Weighted-Average Shares Outstanding:			
Basic	264,072	263,812	264,317
Diluted	270,501	270,216	270,224

See Notes to Consolidated Financial Statements.

## Consolidated Statements of Comprehensive Income

(in thousands)	Fiscal Year Ended		
	October 25, 2015	October 26, 2014	October 27, 2013
Net earnings	\$ 687,264	\$ 606,026	\$ 530,076
Other comprehensive income (loss), net of tax:			
Foreign currency translation	(7,135)	(1,921)	(2,820)
Pension and other benefits	(21,280)	(52,985)	192,464
Deferred hedging	9,823	(3,590)	(15,085)
Total Other Comprehensive Income (Loss)	(18,592)	(58,496)	174,559
Comprehensive income	668,672	547,530	704,635
Less: Comprehensive income attributable to noncontrolling interest	947	3,339	4,069
Comprehensive Income Attributable to Hormel Foods Corporation	\$ 667,725	\$ 544,191	\$ 700,566

See Notes to Consolidated Financial Statements.

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## Consolidated Statements of Changes in Shareholders' Investment

(in thousands, except per share amounts)	Hormel Foods Corporation Shareholders								Non- controlling Interest	Total Shareholders' Investment
	Common Stock		Treasury Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)			
	Shares	Amount	Shares	Amount						
Balance at October 28, 2012	263,044	\$ 7,707	-	\$ -	-	\$ 3,135,317	\$ (323,569)	\$ 5,470	\$ 2,824,925	
Net earnings						526,211		3,865	530,076	
Other comprehensive (loss) income							174,355	204	174,559	
Purchases of common stock			(1,745)	(70,819)					(70,819)	
Stock-based compensation expense					17,596				17,596	
Exercise of stock options/nonvested shares	2,359	69			23,955				24,024	
Shares retired	(1,745)	(51)	1,745	70,819	(41,551)	(29,217)			-	
Distribution to noncontrolling interest								(4,000)	(4,000)	
Declared cash dividends — \$0.68 per share						(179,782)			(179,782)	
Balance at October 27, 2013	263,658	\$ 7,725	-	\$ -	-	\$ 3,452,529	\$ (149,214)	\$ 5,539	\$ 3,316,579	
Net earnings						602,677		3,349	606,026	
Other comprehensive (loss) income							(58,486)	(10)	(58,496)	
Purchases of common stock			(1,257)	(58,937)					(58,937)	
Stock-based compensation expense		1			14,392				14,393	
Exercise of stock options/nonvested shares	1,212	35			6,068				6,103	
Shares retired	(1,257)	(37)	1,257	58,937	(20,460)	(38,440)			-	
Distribution to noncontrolling interest								(2,500)	(2,500)	

Declared cash dividends — \$0.80 per share						(211,112)			(211,112)
Balance at October 26, 2014	263,613	\$7,724	- \$	- \$	-	\$ 3,805,654	\$ (207,700)	\$ 6,378	\$ 3,612,056
Net earnings						686,088		1,176	687,264
Other comprehensive (loss) income							(18,363)	(229)	(18,592)
Purchases of common stock			(400)	(24,928)					(24,928)
Stock-based compensation expense		1			15,716				15,717
Exercise of stock options/nonvested shares	993	28			9,527				9,555
Purchase of additional ownership from noncontrolling interest					(11,881)		395	(2,549)	(14,035)
Shares retired	(400)	(12)	400	24,928	(13,362)	(11,554)			-
Distribution to noncontrolling interest								(1,581)	(1,581)
Declared cash dividends — \$1.00 per share						(264,063)			264,063
<b>Balance at October 25, 2015</b>	<b>264,206</b>	<b>\$7,741</b>	<b>- \$</b>	<b>- \$</b>	<b>-</b>	<b>\$4,216,125</b>	<b>\$(225,668)</b>	<b>\$ 3,195</b>	<b>\$4,001,393</b>

See Notes to Consolidated Financial Statements.

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## Consolidated Statements of Cash Flows

(in thousands)	Fiscal Year Ended		
	October 25, 2015	October 26, 2014	October 27, 2013
<b>Operating Activities</b>			
Net earnings	\$ 687,264	\$ 606,026	\$ 530,076
Adjustments to reconcile to net cash provided by operating activities:			
Depreciation	125,292	120,692	115,371
Amortization of intangibles	8,142	9,352	9,479
Goodwill impairment charge	21,537	-	-
Equity in earnings of affiliates, net of dividends	13,438	5,246	13,507
Provision for deferred income taxes	19,979	9,800	1,067
Gain on property/equipment sales and plant facilities	(5,240)	(1,667)	(2,127)
Non-cash investment activities	(847)	(1,387)	(2,705)
Stock-based compensation expense	15,717	14,393	17,596
Excess tax benefit from stock-based compensation	(22,950)	(24,700)	(23,406)
Other	-	-	963
Changes in operating assets and liabilities, net of acquisitions:			
Decrease (increase) in accounts receivable	22,451	(20,486)	(44,459)
Decrease (increase) in inventories	82,437	(21,645)	31,699
Decrease (increase) in prepaid expenses and other current assets	62,635	11,592	(9,792)
(Decrease) increase in pension and post-retirement benefits	(28,999)	(32,644)	11,283
(Decrease) increase in accounts payable and accrued expenses	(7,429)	72,307	(10,747)
Other	(1,435)	-	-
Net Cash Provided by Operating Activities	991,992	746,879	637,805
<b>Investing Activities</b>			
Net sale of trading securities	-	-	77,558
Acquisitions of businesses/intangibles	(770,587)	(466,204)	(665,415)
Purchases of property/equipment	(144,063)	(159,138)	(106,762)
Proceeds from sales of property/equipment	18,501	10,285	10,164
(Increase) decrease in investments, equity in affiliates, and other assets	(4,798)	(1,718)	(6,619)
Net Cash Used in Investing Activities	(900,947)	(616,775)	(691,074)
<b>Financing Activities</b>			
Proceeds from short-term debt	350,000	115,000	25,000
Principal payments on short-term debt	(165,000)	(115,000)	(25,000)
Dividends paid on common stock	(250,834)	(203,156)	(174,320)
Share repurchase	(24,928)	(58,937)	(70,819)



Proceeds from exercise of stock options	10,468	10,523	30,212
Excess tax benefit from stock-based compensation	22,950	24,700	23,406
Distribution to noncontrolling interest	(1,581)	(2,500)	(4,000)
Payments to noncontrolling interest	(11,702)	–	–
Net Cash Used in Financing Activities	(70,627)	(229,370)	(195,521)
Effect of Exchange Rate Changes on Cash	(7,353)	(574)	416
Increase (Decrease) in Cash and Cash Equivalents	13,065	(99,840)	(248,374)
Cash and cash equivalents at beginning of year	334,174	434,014	682,388
Cash and Cash Equivalents at End of Year	\$ 347,239	\$ 334,174	\$ 434,014

See Notes to Consolidated Financial Statements.

## Notes to Consolidated Financial Statements October 25, 2015

### NOTE A

#### Summary of Significant Accounting Policies

**Principles of Consolidation:** The consolidated financial statements include the accounts of Hormel Foods Corporation (the Company) and all of its majority-owned subsidiaries after elimination of intercompany accounts, transactions, and profits.

**Use of Estimates:** The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**Fiscal Year:** The Company's fiscal year ends on the last Sunday in October. Fiscal years 2015, 2014, and 2013 consisted of 52 weeks. Fiscal year 2016 will consist of 53 weeks.

**Subsequent Event:** On November 25, 2015, subsequent to the end of the fiscal year, the Company announced that its Board of Directors authorized a two-for-one split of the Company's common stock. Stockholder approval of the stock split is required during the Company's Annual Meeting to be held on January 26, 2016.

**Cash and Cash Equivalents:** The Company considers all investments with an original maturity of three months or less on their acquisition date to be cash equivalents. The Company's cash equivalents as of October 25, 2015, and October 26, 2014, consisted primarily of bank deposits, money market funds rated AAA, or other highly liquid investment accounts.

**Fair Value Measurements:** Pursuant to the provisions of Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures* (ASC 820), the Company measures certain assets and liabilities at fair value or discloses the fair value of certain assets and liabilities recorded at cost in the consolidated financial statements. Fair value is calculated as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). ASC 820 establishes a fair value hierarchy which requires assets and liabilities measured at fair value to be categorized into one of three levels based on the inputs used in the valuation. The Company classifies assets and

**Level 2:** Observable inputs, other than those included in Level 1, based on quoted prices for similar assets and liabilities in active markets, or quoted prices for identical assets and liabilities in inactive markets.

**Level 3:** Unobservable inputs that reflect an entity's own assumptions about what inputs a market participant would use in pricing the asset or liability based on the best information available in the circumstances.

See additional discussion regarding the Company's fair value measurements in Notes G, H, and M.

**Investments:** The Company maintains a rabbi trust to fund certain supplemental executive retirement plans and deferred income plans, which is included in other assets on the Consolidated Statements of Financial Position. The securities held by the trust are classified as trading securities and consist mainly of fixed return investments. Therefore, unrealized gains and losses associated with these investments are included in the Company's earnings. Securities held by the trust generated gains of \$2.4 million, \$2.9 million, and \$4.6 million for fiscal years 2015, 2014, and 2013, respectively.

**Inventories:** Inventories are stated at the lower of cost or market. Cost is determined principally under the average cost method. Adjustments to the Company's lower of cost or market inventory reserve are reflected in cost of products sold in the Consolidated Statements of Operations.

**Property, Plant and Equipment:** Property, plant and equipment are stated at cost. The Company uses the straight-line method in computing depreciation. The annual provisions for depreciation have been computed principally using the following ranges of asset lives: buildings 20 to 40 years, machinery and equipment 5 to 10 years.

Internal-use software development and implementation costs are expensed until the Company has determined that the software will result in probable future economic benefits, and management has committed to funding the project. Thereafter, all material development and implementation costs, and purchased software costs, are capitalized and amortized using the straight-line method over the remaining estimated useful lives.

**Goodwill and Other Indefinite-Lived Intangibles:** Indefinite-lived intangible assets are originally recorded at their estimated fair values at date of acquisition and the residual of the purchase price

liabilities in their entirety based on the lowest level of input significant to the fair value measurement. The three levels are defined as follows:

**Level 1:** Observable inputs based on quoted prices (unadjusted) in active markets for identical assets or liabilities.

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amount. If the Company concludes this is the case, then a two-step quantitative test for goodwill impairment is performed for the appropriate reporting units. Otherwise, the Company concludes no impairment is indicated and does not perform the two-step test.

In conducting the initial qualitative assessment, the Company analyzes actual and projected growth trends for net sales, gross margin, and segment profit for each reporting unit, as well as historical performance versus plan and the results of prior quantitative tests performed. Additionally, the Company assesses critical areas that may impact its business, including macroeconomic conditions and the related impact, market related exposures, any plans to market all or a portion of their business, competitive changes, new or discontinued product lines, changes in key personnel, or any other potential risks to their projected financial results.

If performed, the quantitative goodwill impairment test is a two-step process performed at the reporting unit level. First, the fair value of each reporting unit is compared to its corresponding carrying value, including goodwill. The fair value of each reporting unit is estimated using discounted cash flow valuations (Level 3), which incorporate assumptions regarding future growth rates, terminal values, and discount rates. The estimates and assumptions used consider historical performance and are consistent with the assumptions used in determining future profit plans for each reporting unit, which are approved by the Company's Board of Directors. If the first step results in the carrying value exceeding the fair value of any reporting unit, then a second step must be completed in order to determine the amount of goodwill impairment that should be recorded. In the second step, the implied fair value of the reporting unit's goodwill is determined by allocating the reporting unit's fair value to all of its assets and liabilities other than goodwill in a manner similar to a purchase price allocation. The implied fair value of the goodwill that results from the application of this second step is then compared to the carrying amount of the goodwill and an impairment charge is recorded for the difference.

During fiscal years 2015, 2014, and 2013, as a result of the qualitative testing performed, no impairment charges were recorded other than for the Company's assets held for sale in fiscal year 2015. See additional discussion regarding the Company's assets held for sale in Note E.

In conducting the annual impairment test for its indefinite-lived intangible assets, the Company first performs a qualitative assessment to determine whether it is more likely than not (> 50% likelihood) that an indefinite-lived intangible asset is impaired. If the Company concludes that this is the case, then a quantitative test for impairment must be performed. Otherwise, the Company does not need to perform a quantitative test.

In conducting the initial qualitative assessment, the Company analyzes growth rates for historical and projected net sales and the results of prior quantitative tests performed. Additionally, each

is recorded to goodwill. Goodwill and other indefinite-lived intangible assets are allocated to reporting units that will receive the related sales and income. Goodwill and indefinite-lived intangible assets are tested annually for impairment, or more frequently if impairment indicators arise.

In conducting the annual impairment test for goodwill, the Company first performs a qualitative assessment to determine whether it is more likely than not (> 50% likelihood) that the fair value of any reporting unit is less than its carrying

may impact their intangible assets or the applicable royalty rates to determine if there are factors that could indicate impairment of the asset.

If performed, the quantitative impairment test compares the fair value and carrying value of the indefinite-lived intangible asset. The fair value of indefinite-lived intangible assets is primarily determined on the basis of estimated discounted value, using the relief from royalty method (Level 3), which incorporates assumptions regarding future sales projections and discount rates. If the carrying value exceeds fair value, the indefinite-lived intangible asset is considered impaired and an impairment charge is recorded for the difference. Even if not required, the Company periodically elects to perform the quantitative test in order to confirm the qualitative assessment.

Based on the qualitative assessment conducted in fiscal year 2015, performance of the quantitative test was not required for any of the Company's indefinite-lived intangible assets. No impairment charges were recorded for indefinite-lived intangible assets for fiscal years 2015, 2014, or 2013.

**Impairment of Long-lived Assets and Definite-Lived Intangible Assets:** Definite-lived intangible assets are amortized over their estimated useful lives. The Company reviews long-lived assets and definite-lived intangible assets for impairment annually, or more frequently when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If impairment indicators are present and the estimated future undiscounted cash flows are less than the carrying value of the assets and any related goodwill, the carrying value is reduced to the estimated fair value. No material write-downs were recorded in fiscal years 2015, 2014, or 2013.

**Assets Held For Sale:** The Company classifies assets as held for sale when management approves and commits to a formal plan of sale with the expectation the sale will be completed within one year. The net assets of the business held for sale are then recorded at the lower of their current carrying value or the fair market value, less costs to sell. See additional discussion regarding the Company's assets held for sale in Note E.

**Employee Benefit Plans:** The Company has elected to use the corridor approach to recognize expenses related to its defined benefit pension and post-retirement benefit plans. Under the corridor approach, actuarial gains or losses resulting from experience different from that assumed and from changes in assumptions are deferred and amortized over future periods. For the defined benefit pension plans, the unrecognized gains and losses are amortized when the net gain or loss exceeds 10.0% of the greater of the projected benefit obligation or the fair value of plan assets at the beginning of the year. For the post-retirement plan, the unrecognized gains and losses are amortized when the net gain or loss exceeds 10.0% of the accumulated pension benefit obligation at the beginning of the year. For plans with active

receive benefits under those plans. For plans with only retiree participants, net gains or losses in excess of the corridor are amortized over the average remaining life of the retirees receiving benefits under those plans.

**Contingent Liabilities:** The Company may be subject to investigations, legal proceedings, or claims related to the on-going operation of its business, including claims both by and against the Company. Such proceedings typically involve claims related to product liability, contract disputes, wage and hour laws, employment practices, or other actions brought by employees, consumers, competitors, or suppliers. The Company establishes accruals for its potential exposure, as appropriate, for claims against the Company when losses become probable and reasonably estimable. Where the Company is able to reasonably estimate a range of potential losses, the Company records the amount within that range that constitutes the Company's best estimate. The Company also discloses the nature of and range of loss for claims against the Company when losses are reasonably possible and material.

**Foreign Currency Translation:** Assets and liabilities denominated in foreign currency are translated at the current exchange rate as of the statement of financial position date, and amounts in the statement of operations are translated at the average monthly exchange rate. Translation adjustments resulting from fluctuations in exchange rates are recorded as a component of accumulated other comprehensive loss in shareholders' investment.

When calculating foreign currency translation, the Company deemed its foreign investments to be permanent in nature and has not provided for taxes on currency translation adjustments arising from converting the investment in a foreign currency to U.S. dollars.

**Derivatives and Hedging Activity:** The Company uses commodity and currency positions to manage its exposure to price fluctuations in those markets. The contracts are recorded at fair value on the Consolidated Statements of Financial Position within other current assets or accounts payable. Additional information on hedging activities is presented in Note H.

**Equity Method Investments:** The Company has a number of investments in joint ventures where its voting interests are in excess of 20 percent but not greater than 50 percent and for which there are no other indicators of control. The Company accounts for such investments under the equity method of accounting, and its underlying share of each investee's equity is reported in the Consolidated Statements of Financial Position as part of investments in and receivables from affiliates.

The Company regularly monitors and evaluates the fair value of our equity investments. If events and circumstances indicate that a decline in the fair value of these assets has occurred and is other than temporary, the Company will record a charge in equity in earnings of affiliates in the Consolidated Statements of Operations. The Company's equity investments do not have a readily determinable fair value as none of them are publicly

traded. The fair values of the Company's private equity investments are determined by discounting the estimated future cash flows of each entity. These cash flow estimates include assumptions on growth rates and future currency exchange rates (Level 3). Excluding charges related to the exit from international joint venture businesses in fiscal year 2015, there were no other charges on any of the Company's equity investments in fiscal years 2015, 2014, or 2013.

See additional discussion regarding the Company's equity method investments in Note I.

**Revenue Recognition:** The Company recognizes sales when title passes upon delivery of its products to customers, net of applicable provisions for discounts, returns, and allowances. Products are delivered upon receipt of customer purchase orders with acceptable terms, including price and collectability that is reasonably assured.

The Company offers various sales incentives to customers and consumers. Incentives that are offered off-invoice include prompt pay allowances, will call allowances, spoilage allowances, and temporary price reductions. These incentives are recognized as reductions of revenue at the time title passes. Coupons are used as an incentive for consumers to purchase various products. The coupons reduce revenues at the time they are offered, based on estimated redemption rates. Promotional contracts are performed by customers to promote the Company's products to consumers. These incentives reduce revenues at the time of performance through direct payments and accrued promotional funds. Accrued promotional funds are unpaid liabilities for promotional contracts in process or completed at the end of a quarter or fiscal year. Promotional contract accruals are based on a review of the unpaid outstanding contracts on which performance has taken place. Estimates used to determine the revenue reduction include the level of customer performance and the historical spend rate versus contracted rates.

**Allowance for Doubtful Accounts:** The Company estimates the allowance for doubtful accounts based on a combination of factors, including the age of its accounts receivable balances, customer history, collection experience, and current market factors. Additionally, a specific reserve may be established if the Company becomes aware of a customer's inability to meet its financial obligations.

**Advertising Expenses:** Advertising costs are expensed when incurred. Advertising expenses include all media advertising but exclude the costs associated with samples, demonstrations, and market research. Advertising costs for fiscal years 2015, 2014, and 2013 were \$145.3 million, \$114.4 million, and \$89.9 million, respectively.

**Shipping and Handling Costs:** The Company's shipping and handling expenses are included in cost of products sold.

**Research and Development Expenses:** Research and development costs are expensed as incurred and are included in selling, general and administrative expenses. Research and development expenses incurred for fiscal years 2015, 2014, and 2013 were \$32.0 million, \$29.9 million, and \$29.9 million, respectively.

**Income Taxes:** The Company records income taxes in accordance with the liability method of accounting. Deferred taxes are recognized for the estimated taxes ultimately payable or recoverable based on enacted tax law. Changes in enacted tax rates are reflected in the tax provision as they occur.

In accordance with ASC 740, *Income Taxes*, the Company recognizes a tax position in its financial statements when it is more likely than not that the position will be sustained upon examination based on the technical merits of the position. That position is then measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement.

**Employee Stock Options:** The Company records stock-based compensation expense in accordance with ASC 718, *Compensation – Stock Compensation*. For options subject to graded vesting, the Company recognizes stock-based compensation expense ratably over the shorter of the vesting period or requisite service period. Stock-based compensation expense for grants made to retirement-eligible employees is recognized on the date of grant.

**Share Repurchases:** During fiscal year 2013, 1.2 million shares were purchased as part of a 2010 program at an average price of \$39.67, fully depleting that program.

On January 29, 2013, the Company's Board of Directors authorized the repurchase 10.0 million shares of its common stock with no expiration date. During fiscal year 2015, 0.4 million shares were repurchased from The Hormel Foundation under this authorization at the average closing price for the three days of September 15, September 16, and September 17, 2015, or \$62.32. During fiscal year 2014, 1.3 million shares were purchased at an average price of \$46.87 and 0.6 million shares were purchased during fiscal year 2013 at an average price of \$42.54.

**Supplemental Cash Flow Information:** Non-cash investment activities presented on the Consolidated Statements of Cash Flows generally consist of unrealized gains or losses on the Company's rabbi trust. The noted investments are included in other assets or short-term marketable securities on the Consolidated Statements of Financial Position. Changes in the value of these investments are included in the Company's net earnings and are presented in the Consolidated Statements of Operations as either interest and investment income or interest expense, as appropriate.

On March 16, 2015, the Company purchased the remaining 19.29% ownership interest in its Shanghai Hormel Foods Corporation joint venture from the minority partner Shanghai Shangshi Meat Products Co. Ltd., resulting in 100.0% ownership of that business. The interest was purchased with \$11.7 million in cash, along with the transfer of land use rights and buildings held by the joint venture. The difference between the fair value of the consideration given and the reduction in the noncontrolling interest was recognized as an \$11.9 million reduction in additional paid-in capital attributable to the

Company. The Company will continue to manufacture at the Shanghai facility by leasing the land use rights and buildings from the previous minority partner.

**Accounting Changes and Recent Accounting Pronouncements:**

In January 2014, the FASB updated the guidance within ASC 323, *Investments-Equity Method and Joint Ventures*. The update provides guidance on accounting for investments by a reporting entity in flow-through limited liability entities that manage or invest in affordable housing projects that qualify for the low-income housing tax credit. The amendments modify the conditions that a reporting entity must meet to be eligible to use a method other than the equity or cost methods to account for qualified affordable housing project investments. If the modified conditions are met, the amendments permit an entity to make an accounting policy election to amortize the initial cost of the investment in proportion to the amount of tax credits and other tax benefits received and recognize the net investment performance in the income statement as a component of income tax expense (benefit). Additionally, the amendments introduce new recurring disclosures about all investments in qualified affordable housing projects irrespective of the method used to account for the investments. The updated guidance is to be applied retrospectively and is effective for fiscal years, and interim periods within those years, beginning after December 15, 2014, with early adoption permitted. The Company expects to adopt the new provisions of this accounting standard at the beginning of fiscal year 2016, and adoption is not expected to have a material impact on the consolidated financial statements.

In April 2014, the Financial Accounting Standards Board (FASB) updated the guidance within ASC 205, *Presentation of Financial Statements* and ASC 360, *Property, Plant, and Equipment*. This update raises the threshold for a disposal to qualify as a discontinued operation and requires new disclosures of both discontinued operations and certain other disposals that do not meet the definition of a discontinued operation. The standard update only requires disposals of components of an entity (or groups of components) that represent a strategic shift that has or will have a major effect on the reporting entity's operations are reported in the financial statements as discontinued operations. The standard also requires expanded disclosures about discontinued operations that will provide financial statement users with more information about the assets, liabilities, income, and expenses of discontinued operations. The updated guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2014, with early adoption permitted. The Company early adopted the new provisions of this accounting standard in the fourth quarter of fiscal year 2015, and determined it did not have any transactions qualifying as a discontinued operation under the new guidance.

In May 2014, the FASB issued ASC 606, *Revenue from Contracts with Customers*. This topic converges the guidance within U.S. generally accepted accounting principles and international financial reporting standards and supersedes ASC 605, *Revenue Recognition*. The new standard requires

companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled in exchange for those

## NOTE B

goods or services. The new standard will also result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively, and improve guidance for multiple-element arrangements. On July 8, 2015, the FASB approved a one-year deferral of the effective date. The new guidance is effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period, and early adoption is not permitted. Accordingly, the Company expects to adopt the provisions of this new accounting standard at the beginning of fiscal year 2019, and adoption is not expected to have a material impact on the consolidated financial statements.

In April 2015, the FASB updated the guidance within ASC 835, *Interest*. The update provides guidance on simplifying the presentation of debt issuance cost. The amendments require debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability. The new guidance is effective for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years, with early adoption permitted. The Company expects to adopt the new provisions of this accounting standard at the beginning of fiscal year 2017, and is currently assessing the impact on its consolidated financial statements.

In April 2015, the FASB updated the guidance within ASC 715, *Compensation – Retirement Benefits*. The update provides guidance on simplifying the measurement date for defined benefit plan assets and obligations. The amendments allow employers with fiscal year ends that do not coincide with a calendar month end to make an accounting policy election to measure defined benefit plan assets and obligations as of the end of the month closest to their fiscal year ends. The new guidance is effective for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years, with early adoption permitted. The Company expects to adopt the new provisions of this accounting standard at the beginning of fiscal year 2017, and adoption is not expected to have a material impact on its consolidated financial statements.

In May 2015, the FASB updated the guidance within ASC 820, *Fair Value Measurements and Disclosures*. The update provides guidance on the disclosures for investments in certain entities that calculate net asset value (NAV) per share (or its equivalent). The amendments remove the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the NAV per share (or its equivalent) as a practical expedient. The updated guidance is to be applied retrospectively and is effective for annual reporting periods beginning after December 15, 2015, and interim periods within those fiscal years, with early adoption permitted. The Company expects to adopt the provisions of this new accounting standard at the beginning of fiscal year 2017, and is currently assessing the impact on its consolidated financial statements.

funds from its revolving line of credit. The agreement provides for a potential additional payment of up to \$20.0 million subject to meeting specific financial performance criteria over the two years subsequent to the year of acquisition. The Company recognized a \$10.3 million liability related to this potential payment through purchase accounting. In fiscal year 2015, the Company had a positive \$8.9 million adjustment related to this accrual due to a current evaluation of net sales and earnings targets associated with the acquisition.

## Acquisitions

On July 13, 2015, the Company acquired Applegate Farms, LLC (Applegate) of Bridgewater, New Jersey for a preliminary purchase price of \$774.1 million in cash. The purchase price is preliminary pending final purchase accounting adjustments, and was funded by the Company with cash on hand and by utilizing short-term financing.

*Applegate*® is the No. 1 brand in natural and organic value-added prepared meats and this acquisition will allow the Company to expand the breadth of its protein offerings to provide consumers more choice in that fast growing category.

The acquisition was accounted for as a business combination using the acquisition method. The Company is in the process of obtaining an independent appraisal. Therefore, a preliminary allocation of the purchase price to the acquired assets, liabilities, and goodwill is presented in the table below.

(in thousands)	
Accounts receivable	\$ 25,574
Inventory	22,089
Prepaid and other assets	2,916
Property, plant and equipment	3,463
Intangible assets	275,900
Goodwill	488,476
Current liabilities	(23,420)
Deferred taxes	(20,935)
Purchase price	\$774,063

Goodwill is calculated as the excess of the purchase price over the fair value of the net assets recognized. The goodwill recorded as part of the acquisition primarily reflects the value of the potential to expand presence in the natural and organic channels and the supply chain for natural and organic products. A portion of the goodwill balance is expected to be deductible for income tax purposes. The goodwill and intangible assets have been allocated to the Refrigerated Foods reporting segment.

The Company recognized approximately \$9.0 million of transaction costs in fiscal year 2015 related to the acquisition and the charges were reported in selling, general and administrative expense in the Company's Consolidated Statements of Operations.

Operating results for this acquisition have been included in the Company's Consolidated Statements of Operations from the date of acquisition and are reflected in the Refrigerated Foods reporting segment. The acquisition contributed \$92.8 million of net sales since the date of acquisition.

On August 11, 2014, the Company acquired CytoSport Holdings, Inc. (CytoSport) of Benicia, California for a final purchase price of \$420.9 million in cash. The purchase price was funded by the Company with cash on hand and by utilizing

The Company recognized approximately \$4.8 million of transaction costs in fiscal year 2014 related to the acquisition and the charges were reported in selling, general and administrative expense in the Consolidated Statement of Operations.

On November 26, 2013, the Company acquired the China based SKIPPY® peanut butter business from Conopco, Inc. (doing business as Unilever United States Inc.), of Englewood Cliffs, N.J. for a final purchase price of \$41.9 million in cash. This acquisition

CytoSport is the maker of *Muscle Milk*® products and is a leading provider of premium protein products in the sports nutrition category. CytoSport's brands align with the Company's focus on protein while further diversifying the Company's portfolio.

The acquisition was accounted for as a business combination using the acquisition method. The Company has estimated the acquisition date fair values of the assets acquired and liabilities assumed, using independent appraisals and other analyses, and determined final working capital adjustments. The final allocation of the purchase price to the acquired assets, liabilities, and goodwill is presented in the table below.

(in thousands)	
Accounts receivable	\$ 30,580
Inventory	62,246
Prepaid and other assets	3,133
Property, plant and equipment	8,119
Intangible assets	188,500
Goodwill	270,925
Current liabilities	(52,811)
Long-term liabilities	(30,140)
Deferred taxes	(59,700)
Purchase price	\$420,852

The liabilities shown above include \$15.0 million representing potential payments owed under a supplier agreement, which are contingent on future production levels through fiscal year 2018.

Goodwill is calculated as the excess of the purchase price over the fair value of the net assets recognized. The goodwill recorded as part of the acquisition primarily reflects the value of the assembled workforce, manufacturing synergies, and the potential to expand presence in alternate channels. The goodwill balance is not expected to be deductible for income tax purposes. The goodwill and intangible assets have been allocated to the Specialty Foods and International & Other reporting segments.

Operating results for this acquisition have been included in the Company's Consolidated Statements of Operations from the date of acquisition and are reflected in the Specialty Foods and International & Other reporting segments. The acquisition contributed an incremental \$249.7 million of net sales for fiscal year 2015, and incremental \$73.5 million of net sales for fiscal year 2014.

Operating results for both of these *SKIPPY*® acquisitions have been included in the Company's Consolidated Statements of Operations from the date of acquisition and are primarily reflected in the Grocery Products and International & Other reporting segments. The China based business contributed an incremental \$28.9 million of net sales for fiscal year 2014. The United States based business contributed an incremental \$86.5 million of net sales for the first quarter of fiscal year 2014, and an incremental \$272.8 million of net sales for fiscal year 2013.

Pro forma results of operations are not presented, as no acquisitions in fiscal years 2015, 2014, or 2013 were considered material, individually or in the aggregate, to the consolidated Company.

included the Weifang, China manufacturing facility and all sales in Mainland China. The purchase price was funded by the Company with cash on hand.

*SKIPPY*® is a well-established brand that allows the Company to expand its presence in the center of the store with a non-meat protein product and reinforces the Company's balanced product portfolio. The acquisition also provides the opportunity to strengthen the Company's global presence and complements the international sales strategy for the *SPAM*® family of products.

On January 31, 2013, the Company had previously acquired the United States based *SKIPPY*® peanut butter business from Unilever United States Inc. for a final purchase price of \$665.4 million in cash. This acquisition included the Little Rock, Arkansas manufacturing facility and all sales worldwide, except sales in Mainland China. The purchase price was funded by the Company with cash on hand generated from operations and liquidating marketable securities.

The acquisition was accounted for as a business combination using the acquisition method. The Company estimated the acquisition date fair values of the assets acquired and liabilities assumed, using independent appraisals and other analyses, and determined final working capital adjustments. Therefore, an allocation of the final purchase price to the acquired assets, liabilities, and goodwill is presented in the table below.

(in thousands)	
Inventory	\$ 49,156
Property, plant and equipment	48,461
Intangible assets	264,500
Goodwill	303,597
Current liabilities	(299)
Purchase price	\$ 665,415

Goodwill is calculated as the excess of the purchase price over the fair value of the net assets recognized. The goodwill recorded as part of the acquisition primarily reflects the value of the assembled workforce, cost synergies, and the potential to integrate and expand existing product lines. The goodwill balance is expected to be deductible for income tax purposes. The goodwill and intangible assets have been allocated to the Grocery Products and International & Other reporting segments.

The Company recognized approximately \$7.7 million of transaction costs in fiscal year 2013 (excluding transitional service expenses) related to the acquisition and the charges were reported in selling, general and administrative expense in the Consolidated Statement of Operations.

## NOTE C

### Inventories

Principal components of inventories are:

(in thousands)	October 25, 2015	October 26, 2014
Finished products	\$ 553,298	\$ 604,946
Raw materials and work-in-process	239,174	274,105
Materials and supplies	200,793	175,501
Total	\$ 993,265	\$ 1,054,552

# NOTE D

## Goodwill and Intangible Assets

The changes in the carrying amount of goodwill for the fiscal years ended October 25, 2015, and October 26, 2014, are presented in the table below. Additions during fiscal year ended October 25, 2015 are entirely due to the acquisition of Applegate on July 13, 2015. The goodwill amounts are preliminary pending final purchase adjustments. The impairment charge is related to the Company's assets held for sale. See additional discussion regarding the Company's assets held for sale in Note E. Purchase adjustments during the year relate to the CytoSport acquisition. The additions during the prior fiscal year ended October 26, 2014, were due to the acquisitions of CytoSport on August 11, 2014, and the China based *SKIPPY*<sup>®</sup> peanut butter business on November 26, 2013.

(in thousands)	Grocery Products	Refrigerated Foods	JOTS	Specialty Foods	International & Other	Total
Balance as of October 27, 2013	\$ 322,942	\$ 96,643	\$ 203,214	\$ 207,028	\$ 104,645	\$ 934,472
Goodwill acquired	–	–	–	263,829	28,105	291,934
Balance as of October 26, 2014	\$ 322,942	\$ 96,643	\$ 203,214	\$ 470,857	\$ 132,750	\$ 1,226,406
Goodwill acquired	–	488,476	–	–	–	488,476
Purchase Adjustments	–	–	–	7,096	–	7,096
Impairment charge	–	–	–	(21,537)	–	(21,537)
Product line Disposal	(521)	(435)	–	–	(1)	(957)
<b>Balance as of October 25, 2015</b>	<b>\$ 322,421</b>	<b>\$ 584,684</b>	<b>\$ 203,214</b>	<b>\$ 456,416</b>	<b>\$ 132,749</b>	<b>\$ 1,699,484</b>

The gross carrying amount and accumulated amortization for definite-lived intangible assets are presented in the table below. In fiscal year 2015, customer relationships of \$25.1 million and non-compete agreements of \$1.2 million were acquired during the third quarter related to Applegate. In fiscal year 2014, customer relationships of \$21.6 million were acquired during the fourth quarter related to CytoSport and \$2.6 million were acquired during the first quarter related to the China based *SKIPPY*<sup>®</sup> peanut butter business. Through the final purchase accounting valuation of CytoSport in fiscal year 2015, the value of the customer relationships was raised to \$23.3 million.

(in thousands)	October 25, 2015			October 26, 2014		
	Gross Carrying Amount	Accumulated Amortization	Weighted-Avg Life (in Years)	Gross Carrying Amount	Accumulated Amortization	Weighted-Avg Life (in Years)
Customer lists/relationships	\$ 83,190	\$ (13,939)	12.1	\$ 67,540	\$ (19,336)	11.0
Formulas and recipes	7,490	(6,865)	7.2	17,854	(15,955)	8.8
Proprietary software and technology	7,010	(6,901)	8.1	14,820	(13,542)	10.2
Other intangibles	2,370	(1,195)	7.5	4,746	(4,503)	7.4
Total	\$100,060	\$ (28,900)	11.3	\$ 104,960	\$ (53,336)	10.4

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Amortization expense for the last three fiscal years was as follows:

(in millions)	
2015	\$8.1
2014	9.4
2013	9.5

Estimated annual amortization expense for the five fiscal years after October 25, 2015, is as follows:

(in millions)	
2016	\$8.2
2017	7.6
2018	7.0
2019	7.0
2020	6.8

The carrying amounts for indefinite-lived intangible assets are in the following table. The increase in fiscal year 2015 represents the fair value of the tradenames acquired with Applegate.

the Company's Specialty Foods segment. The portion of the business held for sale is not material to the Company's annual net sales, net earnings, or earnings per share.

Amounts classified as assets and liabilities held for sale at October 25, 2015 are presented on the Company's Consolidated Statement of Financial Position within their respective accounts, and include the following:

Assets held for sale (in thousands)	
Current assets	\$ 26,057
Goodwill	51,811
Intangibles	5,389
Property, plant and equipment	31,678
<b>Total assets held for sale</b>	<b>\$114,935</b>

Liabilities held for sale (in thousands)	
<b>Total current liabilities held for sale</b>	<b>\$ 3,191</b>

## NOTE F

(in thousands)	October 25, 2015	October 26, 2014
Brand/tradename/trademarks	\$748,075	\$495,282
Other intangibles	7,984	7,984
Total	\$756,059	\$503,266

During the fourth quarter of fiscal years 2015 and 2014, the Company completed the required annual impairment tests of indefinite-lived intangible assets and goodwill. The goodwill impairment charge referred to above was recorded in fiscal year 2015 and no impairment was indicated in fiscal year 2014. Useful lives of intangible assets were also reviewed during this process, with no changes identified.

## NOTE E

### Assets Held For Sale

In fiscal year 2015, the Company began actively marketing a portion of Diamond Crystal Brands (DCB). Through this process, the Company identified the specific assets and liabilities to be sold and allocated goodwill based on the relative fair values of the assets held for sale and the assets that will be retained by the Company. The Company determined the carrying value of the DCB assets held for sale more likely than not exceeded its fair value, requiring a two step test for impairment. The fair value of the net assets to be sold was determined using Level 2 inputs utilizing a market participant bid along with internal valuations of the business. An impairment charge of \$21.5 million was recorded for the assets held for sale. This impairment is recorded on the Company's Consolidated Statements of Operations on the line item "Goodwill impairment charge." DCB is reported within

## Long-term Debt and Other Borrowing Arrangements

Long-term debt consists of:

(in thousands)	October 25, 2015	October 26, 2014
Senior unsecured notes, with interest at 4.125%, interest due semi-annually through April 2021 maturity date	\$250,000	\$250,000
Less current maturities	—	—
Total	\$250,000	\$250,000

The Company has a \$400.0 million unsecured revolving line of credit which matures in June 2020 and bears interest at a variable rate based on LIBOR. A fixed fee is paid for the availability of this credit line. As of October 25, 2015, and October 26, 2014, the Company had no outstanding draws from this line of credit.

The Company also has a \$300.0 million term loan facility that expires December 2016 that bears interest at a variable rate based on LIBOR. As of October 25, 2015, the Company had \$185.0 million outstanding on the loan facility and no outstanding draws as of October 26, 2014.

The Company is required by certain covenants in its debt agreements to maintain specified levels of financial ratios and financial position. At the end of the current fiscal year, the Company was in compliance with all of these covenants.

Total interest paid in the last three fiscal years is as follows:

(in millions)	
2015	\$13.1
2014	12.7
2013	12.5

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## NOTE G

### Pension and Other Post-retirement Benefits

The Company has several defined benefit plans and defined contribution plans covering most employees. Total costs associated with the Company's defined contribution benefit plans in 2015, 2014, and 2013 were \$31.7 million, \$30.1 million, and \$29.9 million, respectively. Benefits for defined benefit pension plans covering hourly employees are provided based on stated amounts for each year of service, while plan benefits covering salaried employees are based on final average compensation. The Company's funding policy is to make annual contributions of not less than the minimum required by applicable regulations. Actuarial gains and losses and any adjustments resulting from plan amendments are deferred and amortized to expense over periods ranging from 9-23 years.

Certain groups of employees are eligible for post-retirement health or welfare benefits. Benefits for retired employees vary for each group depending on respective retirement dates and applicable plan coverage in effect. Contribution requirements for retired employees are governed by the Retiree Health

Care Payment Program and may change each year as the cost to provide coverage is determined. Eligible employees hired after January 1, 1990, may receive post-retirement medical coverage but must pay the full cost of the coverage. On October 17, 2012, the plan was amended, effective April 1, 2013, to terminate coverage for certain nonunion retirees who retired on or after August 1, 2002, and who are or will be Medicare eligible. If the cost of the nonunion retiree coverage is currently subsidized by the Company for the affected retirees, credits will be established in a health reimbursement account to help reimburse the retiree for the cost of purchasing coverage in the individual market. Actuarial gains and losses and any adjustments resulting from plan amendments are deferred and amortized to expense over periods ranging from 6-18 years.

In 2011, an amendment was enacted for a defined benefit plan which included a change in the pension formula effective January 1, 2017. The amended formula remains a defined benefit formula, but will base the accrued benefit credit on age and service and define the benefit as a lump sum. Effective October 31, 2016, the 401(k) match for these participants will be increased.



Net periodic cost of defined benefit plans included the following:

(in thousands)	Pension Benefits			Post-retirement Benefits		
	2015	2014	2013	2015	2014	2013
Service cost	\$ 28,795	\$ 25,935	\$ 30,979	\$ 1,795	\$ 1,963	\$ 2,494
Interest cost	52,522	53,030	47,688	13,479	15,279	14,910
Expected return on plan assets	(88,792)	(83,702)	(73,144)	–	–	–
Amortization of prior service cost	(4,878)	(4,971)	(5,079)	(1,337)	(1,337)	(1,332)
Recognized actuarial loss (gain)	18,476	12,697	34,019	(2)	(2)	7,719
Curtailement charge	–	–	6	–	–	–
Net periodic cost	\$ 6,123	\$ 2,989	\$ 34,469	\$ 13,935	\$ 15,903	\$ 23,791

The following amounts have not been recognized in net periodic pension cost and are included in accumulated other comprehensive loss:

(in thousands)	Pension Benefits		Post-retirement Benefits	
	2015	2014	2015	2014
Unrecognized prior service credit	\$ 32,490	\$ 37,368	\$ 2,844	\$ 4,180
Unrecognized actuarial losses	(360,949)	(343,398)	(40,590)	(30,250)

The following amounts are expected to be recognized in net periodic benefit expense in fiscal year 2016:

(in thousands)	Pension Benefits	Post-retirement Benefits
Amortized prior service credit	\$ (4,878)	\$ (1,337)
Recognized actuarial losses	18,693	1,303

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The following is a reconciliation of the beginning and ending balances of the benefit obligation, the fair value of plan assets, and the funded status of the plans as of the October 25, 2015, and the October 26, 2014, measurement dates:

(in thousands)	Pension Benefits		Post-retirement Benefits	
	2015	2014	2015	2014
<b>Change in benefit obligation:</b>				
Benefit obligation at beginning of year	\$1,235,769	\$1,098,060	\$330,841	\$334,447
Service cost	28,795	25,935	1,795	1,963
Interest cost	52,522	53,030	13,479	15,279
Actuarial (gain) loss	(16,872)	108,047	10,339	927
Employee contributions	–	–	2,798	2,715
Medicare Part D subsidy	–	–	1,313	1,941
Benefits paid	(52,005)	(49,303)	(26,021)	(26,431)
Benefit obligation at end of year	\$1,248,209	\$1,235,769	\$334,544	\$330,841

(in thousands)	Pension Benefits		Post-retirement Benefits	
	2015	2014	2015	2014
<b>Change in plan assets:</b>				
Fair value of plan assets at beginning of year	\$1,168,765	\$1,087,315	\$ –	\$ –
Actual return on plan assets	35,870	101,025	–	–
Employee contributions	–	–	2,798	2,715
Employer contributions	27,147	29,728	23,223	23,716
Benefits paid	(52,005)	(49,303)	(26,021)	(26,431)
Fair value of plan assets at end of year	\$1,179,777	\$1,168,765	\$ –	\$ –
Funded status at end of year	\$ (68,432)	\$ (67,004)	\$ (334,544)	\$ (330,841)

Amounts recognized in the Consolidated Statements of Financial Position as of October 25, 2015, and October 26, 2014, are as follows:

(in thousands)	Pension Benefits		Post-retirement Benefits	
	2015	2014	2015	2014
Pension assets	\$ 132,861	\$ 130,284	\$ -	\$ -
Employee related expenses	(4,931)	(4,532)	(21,645)	(20,904)
Pension and post-retirement benefits	(196,362)	(192,756)	(312,899)	(309,937)
Net amount recognized	\$ (68,432)	\$ (67,004)	\$(334,544)	\$(330,841)

The following table provides information for pension plans with accumulated benefit obligations in excess of plan assets:

(in thousands)	2015	2014
Projected benefit obligation	\$201,293	\$197,288
Accumulated benefit obligation	193,913	186,085
Fair value of plan assets	-	-

Weighted-average assumptions used to determine benefit obligations are as follows:

	2015	2014
Discount rate	4.50%	4.31%
Rate of future compensation increase (for plans that base benefits on final compensation level)	3.92%	3.94%

Weighted-average assumptions used to determine net periodic benefit costs are as follows:

	2015	2014	2013
Discount rate	4.31%	4.89%	4.05%
Rate of future compensation increase (for plans that base benefits on final compensation level)	3.94%	3.91%	3.97%
Expected long-term return on plan assets	7.70%	7.80%	7.90%

The expected long-term rate of return on plan assets is based on fair value and is developed in consultation with outside advisors. A range is determined based on the composition of the asset portfolio, historical long-term rates of return, and estimates of future performance.

For measurement purposes, an 8.0% annual rate of increase in the per capita cost of covered health care benefits for pre-Medicare and post-Medicare retirees' coverage is assumed for 2016. The pre-Medicare and post-Medicare rate is assumed to decrease to 5.0% for 2021, and remain at that level thereafter.

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The assumed discount rate, expected long-term rate of return on plan assets, rate of future compensation increase, and health care cost trend rate have a significant impact on the amounts reported for the benefit plans. A one-percentage-point change in these rates would have the following effects:

(in thousands)	1-Percentage-Point			
	Expense		Benefit Obligation	
	Increase	Decrease	Increase	Decrease
<b>Pension Benefits:</b>				
Discount rate	\$(12,892)	\$16,810	\$(157,394)	\$197,869
Expected long-term rate of return on plan assets	(11,629)	11,629	-	-
Rate of future compensation increase	461	(442)	2,504	(2,417)
<b>Post-retirement Benefits:</b>				
Discount rate	\$ (64)	\$ 5,035	\$ (33,462)	\$ 40,619
Health care cost trend rate	1,749	(1,451)	38,194	(31,112)

The actual and target weighted-average asset allocations for the Company's pension plan assets as of the plan measurement date are as follows:

Asset Category	2015		2014	
	Actual	Target Range	Actual	Target Range
Large Capitalization Equity	38.8%	15-35%	33.0%	15-35%
Small Capitalization Equity	5.4%	5-15%	6.0%	5-15%
International Equity	14.0%	15-25%	20.8%	15-25%
Private Equity	6.1%	0-15%	5.0%	0-15%
Total Equity Securities	64.3%	50-75%	64.8%	55-75%
Fixed Income	34.3%	25-45%	34.0%	25-45%
Real Estate	-	0-10%	-	-

Cash and Cash Equivalents	1.4%	–	1.2%	–
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Target allocations are established in consultation with outside advisors through the use of asset-liability modeling to attempt to match the duration of the plan assets with the duration of the Company's projected benefit liability. The asset allocation strategy attempts to minimize the long-term cost of pension benefits, reduce the volatility of pension expense, and achieve a healthy funded status for the plans.

During 2014, the 1.7 million shares of Company common stock held in plan assets were sold. Dividends paid during 2014 on shares held by the plan were \$0.7 million.

Based on the October 25, 2015 measurement date, the Company anticipates making contributions of \$24.1 million to fund the pension plans during fiscal year 2016. The Company also expects to make contributions of \$27.2 million during 2016 that represent benefit payments for unfunded plans.

Benefits expected to be paid over the next ten fiscal years are as follows:

(in thousands)	Pension Benefits	Post-retirement Benefits
2016	\$ 53,515	\$ 22,113
2017	55,661	22,441
2018	58,010	22,612
2019	60,934	22,711
2020	63,916	22,621
2021 – 2025	361,518	108,832

Post-retirement benefits are net of expected federal subsidy receipts related to prescription drug benefits granted under the Medicare Prescription Drug, Improvement and Modernization Act of 2003, which are estimated to be \$2.4 million per year through 2025.

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The fair values of the defined benefit pension plan investments as of October 25, 2015, and October 26, 2014, by asset category and fair value hierarchy level, are as follows:

(in thousands)	Fair Value Measurements at October 25, 2015			
	Total Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Investments at Fair Value:</b>				
Cash Equivalents <sup>(1)</sup>	\$ 16,551	\$ 16,551	\$ –	\$ –
Large Capitalization Equity <sup>(2)</sup>				
Domestic	\$ 300,735	\$175,206	\$125,529	\$ –
Foreign	36,637	36,637	–	–
World	120,206	–	120,206	–
Total Large Capitalization Equity	\$ 457,578	\$211,843	\$245,735	\$ –
Small Capitalization Equity <sup>(3)</sup>				
Domestic	\$ 55,513	\$ 55,513	\$ –	\$ –
Foreign	8,246	8,246	–	–
Total Small Capitalization Equity	\$ 63,759	\$ 63,759	\$ –	\$ –
International Equity <sup>(4)</sup>				
Mutual fund	\$ 101,062	\$ –	\$101,062	\$ –
Collective trust	63,861	–	63,861	–
Total International Equity	\$ 164,923	\$ –	\$164,923	\$ –
Private Equity <sup>(5)</sup>				
Domestic	\$ 54,748	\$ –	\$ –	\$54,748
International	17,027	–	–	17,027
Total Private Equity	\$ 71,775	\$ –	\$ –	\$71,775
Total Equity	\$ 758,035	\$275,602	\$410,658	\$71,775
Fixed Income <sup>(6)</sup>				
US government issues	\$ 130,456	\$104,460	\$ 25,996	\$ –
Municipal issues	20,211	–	20,211	–
Corporate issues – domestic	210,035	–	210,035	–
Corporate issues – foreign	44,489	–	44,489	–
Total Fixed Income	\$ 405,191	\$104,460	\$300,731	\$ –
<b>Total Investments at Fair Value</b>	<b>\$1,179,777</b>	<b>\$396,613</b>	<b>\$711,389</b>	<b>\$71,775</b>

(in thousands)	Fair Value Measurements at October 26, 2014			
	Total Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Investments at Fair Value:</b>				
Cash Equivalents <sup>(1)</sup>	\$ 14,342	\$ 14,342	\$ –	\$ –
Large Capitalization Equity <sup>(2)</sup>				
Domestic	\$ 351,195	\$196,977	\$154,218	\$ –
Foreign	34,126	34,126	–	–
Total Large Capitalization Equity	\$ 385,321	\$231,103	\$154,218	\$ –
Small Capitalization Equity <sup>(3)</sup>				
Domestic	\$ 62,521	\$ 62,521	\$ –	\$ –
Foreign	8,031	8,031	–	–
Total Small Capitalization Equity	\$ 70,552	\$ 70,552	\$ –	\$ –
International Equity <sup>(4)</sup>				
Mutual fund	\$ 69,393	\$ –	\$ 69,393	\$ –
Collective trust	173,008	–	173,008	–
Total International Equity	\$ 242,401	\$ –	\$242,401	\$ –
Private Equity <sup>(5)</sup>				
Domestic	\$ 43,340	\$ –	\$ –	\$43,340
International	15,383	–	–	15,383
Total Private Equity	\$ 58,723	\$ –	\$ –	\$58,723
Total Equity	\$ 756,997	\$301,655	\$396,619	\$58,723
Fixed Income <sup>(6)</sup>				
US government issues	\$ 126,894	\$ 96,199	\$ 30,695	\$ –
Municipal issues	20,232	–	20,232	–
Corporate issues – domestic	212,299	–	212,299	–
Corporate issues – foreign	38,001	–	38,001	–
Total Fixed Income	\$ 397,426	\$ 96,199	\$301,227	\$ –
<b>Total Investments at Fair Value</b>	<b>\$1,168,765</b>	<b>\$412,196</b>	<b>\$697,846</b>	<b>\$58,723</b>

The following is a description of the valuation methodologies used for instruments measured at fair value, including the general classification of such instruments pursuant to the valuation hierarchy:

<sup>(1)</sup> Cash Equivalents: These Level 1 investments consist primarily of money market mutual funds that are highly liquid and traded in active markets.

<sup>(2)</sup> Large Capitalization Equity: The Level 1 investments include a mix of predominately U.S. common stocks and foreign common stocks, which are valued at the closing price reported on the active market in which the individual securities are traded. The Level 2 investment includes mutual funds consisting of a mix of U.S. and foreign common stocks that are valued at the publicly available net asset value (NAV) of shares held by the pension plans at year end.

<sup>(3)</sup> Small Capitalization Equity: The Level 1 investments include a mix of predominately U.S. common stocks and foreign common stocks, which are valued at the closing price reported on the active market in which the individual securities are traded.

<sup>(4)</sup> International Equity: These Level 2 investments include a mix of collective investment funds and mutual funds. The mutual funds are valued at the publicly available NAV of shares held by the pension plans at year end. The value of the collective investment funds is based on the fair value of the underlying investments and the NAV can be calculated for these funds.

<sup>(5)</sup> Private Equity: These Level 3 investments consist of various collective investment funds, which are managed by a third party, that invest in a well-diversified portfolio of equity investments from top performing, high quality firms that focus on U.S. and foreign small to mid-markets, venture capitalists, and entrepreneurs with a concentration in areas of innovation. Investment strategies include buyouts, growth capital, buildups, and distressed, as well as early stages of company development mainly in the U.S. The fair value of the units for these investments is based on the fair value of the underlying investments, and the NAV can be calculated for these funds.

<sup>(6)</sup> Fixed Income: The Level 1 investments include U.S. Treasury bonds and notes, which are valued at the closing price reported on the active market in which the individual securities are traded. The Level 2 investments consist principally of U.S. government securities, which are valued daily using institutional bond quote sources and mortgage-backed securities pricing sources; municipal, domestic, and foreign securities, which are valued daily using institutional bond quote sources; and mutual funds invested in long-duration corporate bonds that are valued at the publicly available NAV of shares held by the pension plans at year-end.

A reconciliation of the beginning and ending balance of the investments measured at fair value using significant unobservable inputs (Level 3) is as follows:

(in thousands)	2015	2014
Beginning Balance	\$58,723	\$45,783
Purchases, issuances, and settlements (net)	(3,574)	3,050
Unrealized gains	7,741	4,260
Realized gains	7,623	4,479
Interest and dividend income	1,262	1,151
Ending Balance	\$71,775	\$58,723

The Company has commitments totaling \$85.0 million for the private equity investments within the pension plans. The unfunded private equity commitment balance for each investment category as of October 25, 2015, and October 26, 2014 is as follows:

(in thousands)	2015	2014
Domestic equity	\$ 9,264	\$17,659
International equity	9,514	12,640
Unfunded commitment balance	\$18,778	\$30,299

Funding for future private equity capital calls will come from existing pension plan asset investments and not from additional cash contributions into the Company's pension plans.

## NOTE H

### Derivatives and Hedging

The Company uses hedging programs to manage price risk associated with commodity purchases. These programs utilize futures contracts, options, and swaps to manage the Company's exposure to price fluctuations in the commodities markets. The Company has determined that its programs which are designated as hedges are highly effective in offsetting the changes in fair value or cash flows generated by the items hedged.

**Cash Flow Hedges:** The Company currently utilizes corn futures to offset price fluctuations in the Company's future direct grain purchases, and has historically entered into various swaps to hedge the purchases of grain at certain plant locations. The financial instruments are designated and accounted for as cash flow hedges, and the Company measures the effectiveness of the hedges at least quarterly. Effective gains or losses related to these cash flow hedges are reported in accumulated other comprehensive loss (AOCL) and reclassified into earnings, through cost of products sold, in the period or periods in which the hedged transactions affect earnings. Any gains or losses related to hedge ineffectiveness are recognized in the current period cost of products sold. The Company typically does not hedge its grain exposure

beyond the next two upcoming fiscal years. As of October 25, 2015, and October 26, 2014, the Company had the following outstanding commodity futures contracts that were entered into to hedge forecasted purchases:

Commodity	Volume	
	October 25, 2015	October 26, 2014
Corn	20.1 million bushels	18.3 million bushels

As of October 25, 2015, the Company has included in AOCL hedging gains of \$1.0 million (before tax) relating to its positions, compared to losses of \$14.8 million (before tax) as of October 26, 2014. The Company expects to recognize the majority of these gains over the next 12 months.

**Fair Value Hedges:** The Company utilizes futures to minimize the price risk assumed when fixed forward priced contracts are offered to the Company's commodity suppliers. The intent of the program is to make the forward priced commodities cost nearly the same as cash market purchases at the date of delivery. The futures contracts are designated and accounted for as fair value hedges, and the Company measures the effectiveness of the hedges at least quarterly. Changes in the fair value of the futures contracts, along with the gain or loss on the hedged purchase commitment, are marked-to-market through earnings and are recorded on the Consolidated Statement of Financial Position as a current asset and liability, respectively. Effective gains or losses related to these fair value hedges are recognized through cost of products sold in the period or periods in which the hedged transactions affect earnings. Any gains or losses related to hedge ineffectiveness are recognized in the current period cost of products sold. As of October 25, 2015, and October 26, 2014, the Company had the following outstanding commodity futures contracts designated as fair value hedges:

Commodity	Volume	
	October 25, 2015	October 26, 2014
Corn	5.3 million bushels	8.0 million bushels
Lean hogs	0.4 million cwt	0.7 million cwt

**Other Derivatives:** The Company holds certain futures and options contract positions as part of a merchandising program and to manage the Company's exposure to fluctuations in commodity markets. The Company has not applied hedge accounting to these positions.

As of October 25, 2015, and October 26, 2014, the Company had the following outstanding futures and options contracts related to these programs:

Commodity	Volume	
	October 25, 2015	October 26, 2014
Corn	2.6 million bushels	2.9 million bushels
Soybean meal	11,500 tons	—

**Fair Values:** The fair values of the Company's derivative instruments as of October 25, 2015, and October 26, 2014, were as follows:

(in thousands)	Location on Consolidated Statements of Financial Position	Fair Value <sup>(1)</sup>	
		October 25, 2015	October 26, 2014

<b>Asset Derivatives:</b>				
Derivatives Designated as Hedges:				
Commodity contracts		Other current assets	<b>\$305</b>	\$(7,124)
Derivatives Not Designated as Hedges:				
Commodity contracts		Other current assets	<b>248</b>	(938)
Total Asset Derivatives			<b>\$553</b>	\$(8,062)

<sup>(1)</sup>Amounts represent the gross fair value of derivative assets and liabilities. The Company nets the derivative assets and liabilities for each of its hedging programs, including cash collateral, when a master netting arrangement exists between the Company and the counterparty to the derivative contract. The amount or timing of cash collateral balances may impact the classification of the derivative in the Consolidated Statement of Financial Position. See Note M for a discussion of these net amounts as reported in the Consolidated Statements of Financial Position.

**Derivative Gains and Losses:** Gains or losses (before tax, in thousands) related to the Company's derivative instruments for the fiscal year ended October 25, 2015, and October 26, 2014, were as follows:

	Gain/(Loss) Recognized in AOCL (Effective Portion) <sup>(1)</sup>		Location on Consolidated Statements of Operations	Gain/(Loss) Reclassified from AOCL into Earnings (Effective Portion) <sup>(1)</sup>		Gain/(Loss) Recognized in Earnings (Ineffective Portion) <sup>(2) (4)</sup>	
	Fiscal Year Ended			Fiscal Year Ended		Fiscal Year Ended	
	October 25, 2015	October 26, 2014		October 25, 2015	October 26, 2014	October 25, 2015	October 26, 2014
Cash Flow Hedges:							
Commodity contracts	<b>\$3,409</b>	\$(16,701)	Cost of products sold	<b>\$(12,369)</b>	\$(10,925)	<b>\$(6,127)</b>	\$193

	Location on Consolidated Statements of Operations	Gain/(Loss) Recognized in Earnings (Effective Portion) <sup>(3)</sup>		Gain/(Loss) Recognized in Earnings (Ineffective Portion) <sup>(2) (5)</sup>	
		Fiscal Year Ended		Fiscal Year Ended	
		October 25, 2015	October 26, 2014	October 25, 2015	October 26, 2014
Fair Value Hedges:					
Commodity contracts	Cost of products sold	<b>\$(4,297)</b>	\$(21,608)	<b>\$2,547</b>	\$322

	Location on Consolidated Statements of Operations	Gain/(Loss) Recognized in Earnings	
		Fiscal Year Ended	
		October 25, 2015	October 26, 2014
Derivatives Not Designated as Hedges:			
Commodity contracts	Cost of products sold	<b>\$(269)</b>	\$(2,083)

<sup>(1)</sup>Amounts represent gains or losses in AOCL before tax. See Note J for the after tax impact of these gains or losses on net earnings.

<sup>(2)</sup>There were no gains or losses excluded from the assessment of hedge effectiveness during the fiscal year. Fiscal year 2015 includes the mark-to-market impact on certain corn futures contracts which resulted from a temporary suspension of hedge accounting due to market volatility.

<sup>(3)</sup>Amounts represent losses on commodity contracts designated as fair value hedges that were closed during the fiscal year, which were offset by a corresponding gain on the underlying hedged purchase commitment. Additional gains or losses related to changes in the fair value of open commodity contracts, along with the offsetting gain or loss on the hedged purchase commitment, are also marked-to-market through earnings with no impact on a net basis.

<sup>(4)</sup>There were no gains or losses resulting from the discontinuance of cash flow hedges during the fiscal year.

<sup>(5)</sup>There were no gains or losses recognized as a result of a hedged firm commitment no longer qualifying as a fair value hedge during the fiscal year.

## NOTE I

### Investments In and Receivables from Affiliates

The Company accounts for its majority-owned operations under the consolidation method. Investments in which the Company owns a minority interest, and for which there are no other indicators of control, are accounted for under the equity or cost method. These investments, along with any related receivables from affiliates, are included in the Consolidated Statements of Financial Position as investments in and receivables from affiliates.

Investments in and receivables from affiliates consists of the following:

(in thousands)	Segment	% Owned	October 25, 2015	October 26, 2014
MegaMex Foods, LLC	Grocery Products	50%	\$ 200,110	\$ 208,221
Foreign Joint Ventures	International & Other	Various (26 – 50%)	58,888	56,230
Total			\$ 258,998	\$ 264,451

Equity in earnings of affiliates consists of the following:

(in thousands)	Segment	2015	2014	2013
MegaMex Foods, LLC	Grocery Products	\$ 26,849	\$ 14,415	\$ 17,261
Foreign Joint Ventures	International & Other	(2,962)	3,170	3,252
Total		\$ 23,887	\$ 17,585	\$ 20,513

Equity in earnings in fiscal year 2015 included charges related to the exit from international joint venture businesses. Dividends received from affiliates for the fiscal years ended October 25, 2015, October 26, 2014, and October 27, 2013, were \$37.3 million, \$22.8 million, and \$34.0 million, respectively. The Company recognized a basis difference of \$21.3 million associated with the formation of MegaMex Foods, LLC, of which \$16.2 million is remaining as of October 25, 2015. This difference is being amortized through equity in earnings of affiliates.

## NOTE J

### Accumulated Other Comprehensive Loss

Components of accumulated other comprehensive loss are as follows:

(in thousands)	Foreign Currency Translation	Pension & Other Benefits	Deferred Gain (Loss) – Hedging	Accumulated Other Comprehensive Loss
Balance at October 28, 2012	\$ 12,415	\$ (345,465)	\$ 9,481	\$ (323,569)
Unrecognized gains (losses):				
Gross	(3,024)	273,408	(18,329)	252,055
Tax effect	–	(102,846)	6,898	(95,948)
Reclassification into net earnings:				
Gross	–	35,327 <sup>(1)</sup>	(5,871) <sup>(2)</sup>	29,456
Tax effect	–	(13,425)	2,217	(11,208)
Net of tax amount	(3,024)	192,464	(15,085)	174,355
Balance at October 27, 2013	\$ 9,391	\$ (153,001)	\$ (5,604)	\$ (149,214)
Unrecognized gains (losses):				
Gross	(1,911)	(91,684)	(16,701)	(110,296)
Tax effect	–	34,737	6,305	41,042
Reclassification into net earnings:				
Gross	–	6,387 <sup>(1)</sup>	10,925 <sup>(2)</sup>	17,312
Tax effect	–	(2,425)	(4,119)	(6,544)
Net of tax amount	(1,911)	(52,985)	(3,590)	(58,486)
Balance at October 26, 2014	\$ 7,480	\$ (205,986)	\$ (9,194)	\$ (207,700)
Unrecognized gains (losses):				
Gross	(6,116)	(46,389)	3,409	(49,096)
Tax effect	–	17,492	(1,285)	16,207
Reclassification into net earnings:				
Gross	–	12,259 <sup>(1)</sup>	12,369 <sup>(2)</sup>	24,628
Tax effect	–	(4,642)	(4,670)	(9,312)
Net of tax amount	(6,116)	(21,280)	9,823	(17,573)
Purchase of additional ownership of noncontrolling interest	(395)	–	–	(395)
Balance at October 25, 2015	\$ 969	\$ (227,266)	\$ 629	\$ (225,668)

<sup>(1)</sup>Included in computation of net periodic cost (see Note G for additional details).

<sup>(2)</sup>Included in cost of products sold in the Consolidated Statements of Operations.

## NOTE K

### Income Taxes

The components of the provision for income taxes are as follows:

(in thousands)	2015	2014	2013
Current:			
U.S. Federal	\$ 299,557	\$ 264,533	\$ 231,359
State	39,817	34,034	30,671
Foreign	10,526	7,759	5,334
Total current	349,900	306,326	267,364
Deferred:			
U.S. Federal	18,451	8,756	1,080
State	1,070	873	(194)
Foreign	458	171	181
Total deferred	19,979	9,800	1,067
Total provision for income taxes	\$ 369,879	\$ 316,126	\$ 268,431

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The Company believes that, based upon its lengthy and consistent history of profitable operations, it is more likely than not the net deferred tax assets of \$22.8 million will be realized on future tax returns, primarily from the generation of future taxable income. Significant components of the deferred income tax liabilities and assets are as follows:

(in thousands)	October 25, 2015	October 26, 2014
Deferred tax liabilities:		
Goodwill and intangible assets	\$(213,312)	\$ (168,167)
Tax over book depreciation and basis differences	(94,496)	(85,623)
Other, net	(18,788)	(30,252)
Deferred tax assets:		
Pension and post-retirement benefits	154,306	152,392
Employee compensation related liabilities	109,061	101,706
Marketing and promotional accruals	37,603	28,703
Other accruals not currently deductible	–	13,010
Other, net	48,432	51,082
Net deferred tax assets	\$ 22,806	\$ 62,851

Reconciliation of the statutory federal income tax rate to the Company's effective tax rate is as follows:

	2015	2014	2013
U.S. statutory rate	35.0%	35.0%	35.0%
State taxes on income, net of federal tax benefit	2.7	2.8	2.7
Domestic production activities deduction	(2.6)	(2.7)	(2.4)
All other, net	(0.1)	(0.8)	(1.7)
Effective tax rate	35.0%	34.3%	33.6%

No provision has been made for U.S. federal income taxes on certain undistributed earnings of foreign subsidiaries and joint ventures that the Company intends to permanently invest or that may be remitted substantially tax-free. The total of undistributed earnings that would be subject to federal income tax if remitted under existing law is approximately \$109.3 million as of October 25, 2015. Determination of the unrecognized deferred tax liability related to these earnings is not practicable because of the complexities with its hypothetical calculation. Upon distribution of these earnings, we will be subject to U.S. taxes and withholding taxes payable to various foreign governments. A credit for foreign taxes already paid would be available to reduce the U.S. tax liability.

Total income taxes paid during fiscal years 2015, 2014, and 2013 were \$296.5 million, \$285.8 million, and \$226.2 million, respectively.

The following table sets forth changes in the unrecognized tax benefits, excluding interest and penalties, for fiscal years 2014 and 2015.

(in thousands)	
Balance as of October 27, 2013	\$ 20,085
Tax positions related to the current period:	
Increases	4,693
Decreases	(670)
Tax positions related to prior periods:	
Increases	4,455
Decreases	(3,245)
Settlements	(573)
Decreases related to a lapse of applicable statute of limitations	(2,137)
Balance as of October 26, 2014	\$ 22,608
Tax positions related to the current period:	
Increases	2,920
Decreases	–
Tax positions related to prior periods:	
Increases	1,629
Decreases	(796)
Settlements	(2,839)
Decreases related to a lapse of applicable statute of limitations	(2,185)
Balance as of October 25, 2015	\$ 21,337



The amount of unrecognized tax benefits, including interest and penalties, at October 25, 2015, recorded in other long-term liabilities was \$24.6 million, of which \$16.0 million would impact the Company's effective tax rate if recognized. The Company includes accrued interest and penalties related to uncertain tax positions in income tax expense, with losses of \$1.0 million included in expense for fiscal year 2015. The amount of accrued interest and penalties at October 25, 2015, associated with unrecognized tax benefits was \$3.2 million.

The Company is regularly audited by federal and state taxing authorities. The United States Internal Revenue Service (I.R.S.) is currently examining fiscal years 2013, 2014, and 2015. During the first quarter of fiscal year 2015, the Company entered into a voluntary program to work with the I.R.S. called Compliance Assurance Process (CAP). The objective of CAP is to contemporaneously work with the I.R.S. to achieve federal tax compliance and resolve all or most of the issues prior to filing of the tax return. The Company has elected to participate in the CAP program for 2015 and may elect to continue participating in CAP for future tax years; the Company may withdraw from the program at any time.

The Company is in various stages of audit by several state taxing authorities on a variety of fiscal years, as far back as 2010. While it is reasonably possible that one or more of these audits may be completed within the next 12 months and the related unrecognized tax benefits may change based on the status of the examinations, it is not possible to reasonably estimate the effect of any amount of such change to previously recorded uncertain tax positions.

## NOTE L

### Stock-Based Compensation

The Company issues stock options and nonvested shares as part of its stock incentive plans for employees and non-employee directors. The Company's policy is to grant options with the exercise price equal to the market price of the common stock on the date of grant. Options typically vest over four years and expire ten years after the date of the grant. The Company recognizes stock-based compensation expense ratably over the shorter of the requisite service period or vesting period. The fair value of stock-based compensation granted to retirement-eligible individuals is expensed at the time of grant.

approved by the Company's Board of Directors and the stock price on the grant date. The expected volatility assumption is set based primarily on historical volatility. As a reasonableness test, implied volatility from exchange traded options is also examined to validate the volatility range obtained from the historical analysis. The expected life assumption is set based on an analysis of past exercise behavior by option holders. In performing the valuations for option grants, the Company has not stratified option holders as exercise behavior has historically been consistent across all employee and non-employee director groups.

A reconciliation of the number of options outstanding and exercisable (in thousands) as of October 25, 2015, and changes during the fiscal year then ended, is as follows:

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at October 26, 2014	17,402	\$ 24.61		
Granted	1,514	52.55		
Exercised	1,716	18.61		
Forfeited	1	18.71		
<b>Outstanding at October 25, 2015</b>	<b>17,199</b>	<b>\$ 27.67</b>	<b>5.0 yrs</b>	<b>\$ 699,294</b>
<b>Exercisable at October 25, 2015</b>	<b>12,899</b>	<b>\$ 22.83</b>	<b>4.1 yrs</b>	<b>\$ 586,844</b>

The weighted-average grant date fair value of stock options granted and the total intrinsic value of options exercised (in thousands) during each of the past three fiscal years is as follows:

	Fiscal Year Ended		
	October 25, 2015	October 26, 2014	October 27, 2013
Weighted-average grant date fair value	\$ 9.84	\$ 9.70	\$ 5.50
Intrinsic value of exercised options	\$67,516	\$74,972	\$77,610

The fair value of each option award is calculated on the date of grant using the Black-Scholes valuation model utilizing the following weighted-average assumptions:

	Fiscal Year Ended		
	October 25, 2015	October 26, 2014	October 27, 2013
Risk-free interest rate	2.1%	2.5%	1.4%
Dividend yield	1.9%	1.8%	2.1%
Stock price volatility	19.0%	20.0%	20.0%
Expected option life	8 years	8 years	8 years

As part of the annual valuation process, the Company reassesses the appropriateness of the inputs used in the valuation models. The Company establishes the risk-free interest rate using stripped U.S. Treasury yields as of the grant date where the remaining term is approximately the expected life of the option. The dividend yield is set based on the dividend rate

The weighted-average grant date fair value of nonvested shares granted, the total fair value (in thousands) of nonvested shares granted, and the fair value (in thousands) of shares that have vested during each of the past three fiscal years is as follows:

	Fiscal Year Ended		
	October 25, 2015	October 26, 2014	October 27, 2013
Weighted-average grant date fair value	\$51.74	\$44.12	\$35.42

The Company's nonvested shares granted on or before September 26, 2010, vest after five years or upon retirement. Nonvested shares granted between September 27, 2010, and July 27, 2014, vest after one year. Nonvested shares granted on or after July 28, 2014 vest on the earlier of the day before the Company's next annual meeting date or one year. A reconciliation of the nonvested shares (in thousands) as of October 25, 2015 and changes during the fiscal year then ended, is as follows:

	Shares	Weighted-Average Grant Date Fair Value
Nonvested at October 26, 2014	70	\$33.58
Granted	37	51.74
Vested	70	33.58
Forfeited	—	—
<b>Nonvested at October 25, 2015</b>	<b>37</b>	<b>\$51.74</b>

Fair value of nonvested shares granted	<b>\$1,920</b>	\$1,760	\$1,600
Fair value of shares vested	<b>\$2,347</b>	\$2,085	\$1,824

Stock-based compensation expense, along with the related income tax benefit, for each of the past three fiscal years is presented in the table below:

(in thousands)	Fiscal Year Ended		
	October 25, 2015	October 26, 2014	October 27, 2013
Stock-based compensation expense recognized	<b>\$15,717</b>	\$14,393	\$17,596
Income tax benefit recognized	<b>(5,967)</b>	(5,469)	(6,655)
After-tax stock-based compensation expense	<b>\$ 9,750</b>	\$ 8,924	\$10,941

At October 25, 2015, there was \$9.3 million of total unrecognized compensation expense from stock-based compensation arrangements granted under the plans. This compensation is expected to be recognized over a weighted-average period of approximately 2.6 years. During fiscal years 2015, 2014, and 2013, cash received from stock option exercises was \$10.5 million, \$10.5 million, and \$30.2 million, respectively. The total tax benefit to be realized for tax deductions from these option exercises was \$25.6 million, \$28.4 million, and \$29.4 million, respectively.

Shares issued for option exercises and nonvested shares may be either authorized but unissued shares, or shares of treasury stock acquired in the open market or otherwise. The number of shares available for future grants was 25.1 million at October 25, 2015, 26.6 million at October 26, 2014, and 27.9 million at October 27, 2013.

## NOTE M

### Fair Value Measurements

Pursuant to the provisions of ASC 820, the Company's financial assets and liabilities carried at fair value on a recurring basis in the consolidated financial statements as of October 25, 2015, and October 26, 2014, and their level within the fair value hierarchy, are presented in the table below.

(in thousands)	Fair Value Measurements at October 25, 2015			
	Fair Value at October 25, 2015	Quoted Prices in		
		Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets at Fair Value:</b>				
Cash and cash equivalents <sup>(1)</sup>	\$ 347,239	\$ 347,239	\$ —	\$ —
Other trading securities <sup>(2)</sup>	119,668	39,329	80,339	—
Commodity derivatives <sup>(3)</sup>	6,485	6,485	—	—
Total Assets at Fair Value	\$ 473,392	\$ 393,053	\$ 80,339	\$ —
<b>Liabilities at Fair Value:</b>				
Deferred compensation <sup>(2)</sup>	\$ 57,869	\$ 25,272	\$ 32,597	\$ —
Total Liabilities at Fair Value	\$ 57,869	\$ 25,272	\$ 32,597	\$ —

(in thousands)	Fair Value Measurements at October 26, 2014			
	Fair Value at October 26, 2014	Quoted Prices in		
		Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets at Fair Value:</b>				
Cash and cash equivalents <sup>(1)</sup>	\$ 334,174	\$ 334,174	\$ —	\$ —

Other trading securities <sup>(2)</sup>	117,249	39,120	78,129	–
Commodity derivatives <sup>(3)</sup>	3,461	3,461	–	–
<b>Total Assets at Fair Value</b>	<b>\$ 454,884</b>	<b>\$ 376,755</b>	<b>\$ 78,129</b>	<b>\$ –</b>
<b>Liabilities at Fair Value:</b>				
Deferred compensation <sup>(2)</sup>	\$ 54,809	\$ 23,642	\$ 31,167	\$ –
<b>Total Liabilities at Fair Value</b>	<b>\$ 54,809</b>	<b>\$ 23,642</b>	<b>\$ 31,167</b>	<b>\$ –</b>

The following methods and assumptions were used to estimate the fair value of the financial assets and liabilities above:

<sup>(1)</sup>The Company's cash equivalents consist primarily of bank deposits, money market funds rated AAA, or other highly liquid investment accounts. As these investments have a maturity date of three months or less, the carrying value approximates fair value.

<sup>(2)</sup>The Company holds trading securities as part of a rabbi trust to fund certain supplemental executive retirement plans and deferred income plans. The rabbi trust is included in other assets on the Consolidated Statements of Financial Position and is valued based on the underlying fair value of each fund held by the trust. A majority of the funds held related to the supplemental executive retirement plans have been invested in fixed income funds managed by a third party. The declared rate on these funds is set based on a formula using the yield of the general account investment portfolio that supports the fund, adjusted for expenses and other charges. The rate is guaranteed for one year at issue, and may be reset annually on the policy anniversary, subject to a guaranteed minimum rate. As the value is based on adjusted market rates, and the fixed rate is only reset on an annual basis, these funds are classified as Level 2. The remaining funds held are also managed by a third party, and include equity securities, money market accounts, bond funds, or other portfolios for which there is an active quoted market. Therefore, these securities are classified as Level 1. The related deferred compensation liabilities are included in other long-term liabilities on the Consolidated Statements of Financial Position and are valued based on the underlying investment selections held in each participant's account. Investment options generally mirror those funds held by the rabbi trust, for which there is an active quoted market. Therefore, these investment balances are classified as Level 1. The Company also offers a fixed rate investment option to participants. The rate earned on these investments is adjusted annually based on a specified percentage of the I.R.S. Applicable Federal Rates in effect and therefore these balances are classified as Level 2.

<sup>(3)</sup>The Company's commodity derivatives represent futures contracts used in its hedging or other programs to offset price fluctuations associated with purchases of corn and soybean meal, and to minimize the price risk assumed when forward priced contracts are offered to the Company's commodity suppliers. The Company's futures contracts for corn and soybean meal are traded on the Chicago Board of Trade, while futures contracts for lean hogs are traded on the Chicago Mercantile Exchange. These are active markets with quoted prices available and therefore these contracts are classified as Level 1. All derivatives are reviewed for potential credit risk and risk of nonperformance. The Company nets the derivative assets and liabilities for each of its hedging programs, including cash collateral, when a master netting arrangement exists between the Company and the counterparty to the derivative contract. The net balance for each program is included in other current assets or accounts payable, as appropriate, in the Consolidated Statements of Financial Position. As of October 25, 2015, the Company has recognized the right to reclaim net cash collateral of \$2.3 million from various counterparties (including \$13.7 million of cash less \$11.4 million of realized losses on closed positions). As of October 26, 2014, the Company had recognized the right to reclaim net cash collateral of \$11.5 million from various counterparties (including \$55.6 million of cash less \$44.1 million of realized losses on closed positions).

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The Company's financial assets and liabilities also include accounts receivable, accounts payable, and other liabilities, for which carrying value approximates fair value. The Company does not carry its long-term debt at fair value in its Consolidated Statements of Financial Position. Based on borrowing rates available to the Company for long-term financing with similar terms and average maturities, the fair value of long-term debt, utilizing discounted cash flows (Level 2), was \$268.4 million as of October 25, 2015, and \$273.8 million as of October 26, 2014.

In accordance with the provisions of ASC 820, the Company also measures certain nonfinancial assets and liabilities at fair value that are recognized or disclosed on a nonrecurring basis (e.g. goodwill, intangible assets, and property, plant and equipment). During the fourth quarter of fiscal year 2015, a \$21.5 million goodwill impairment charge was recorded for the portion of DCB held for sale. The fair value of the net assets to be sold was determined using Level 2 inputs utilizing a market participant bid along with internal valuations of the business. See additional discussion regarding the Company's assets held for sale in Note E. During fiscal years 2015, 2014, and 2013, there were no other material remeasurements of assets or liabilities at fair value on a nonrecurring basis subsequent to their initial recognition.

Purchases under these contracts for fiscal years 2015, 2014, and 2013 were \$1.6 billion, \$2.2 billion, and \$2.0 billion, respectively.

The Company has noncancelable operating lease commitments on facilities and equipment at October 25, 2015, as follows:

(in thousands)	
2016	\$11,250
2017	6,041
2018	4,586
2019	3,545
2020	3,034
Later Years	6,738
<b>Total</b>	<b>\$35,194</b>

The Company expensed \$22.4 million, \$21.1 million, and \$21.6 million for rent in fiscal years 2015, 2014, and 2013, respectively.

The Company has commitments to expend approximately \$254.3 million to complete construction in progress at various locations as of October 25, 2015.

The Company also has purchase obligations that are not reflected in the consolidated statements of financial position, representing open purchase orders and contracts related to the procurement of raw materials, supplies, and various services. As of October 25, 2015, commitments related to those purchase orders, and all known contracts exceeding \$1.0 million, are shown below. The Company primarily purchases goods and services on an as-needed basis and therefore, amounts in the table represent only a

## NOTE N

### Commitments and Contingencies

In order to ensure a steady supply of hogs and turkeys, and to keep the cost of products stable, the Company has entered into

contracts with producers for the purchase of hogs and turkeys at formula-based prices over periods up to 10 years. The Company has also entered into grow-out contracts with independent farmers to raise turkeys for the Company for periods up to 25 years. Under these arrangements, the Company owns the livestock, feed, and other supplies while the independent farmers provide facilities and labor. The Company has also contracted for the purchase of corn, soybean meal, and other feed ingredients from independent suppliers for periods up to three years. Under these contracts, the Company is committed at October 25, 2015, to make purchases, assuming current price levels, as follows:

(in thousands)	
2016	\$ 1,427,178
2017	959,812
2018	688,677
2019	449,439
2020	326,233
Later Years	293,510
Total	\$ 4,144,849

portion of expected future cash expenditures.

(in thousands)	
2016	\$518,158
2017	28,212
2018	27,102
2019	2,794
2020	1,931
Later Years	8,866
Total	\$587,063

As of October 25, 2015, the Company has \$44.1 million of standby letters of credit issued on its behalf. The standby letters of credit are primarily related to the Company's self-insured workers compensation programs. However, that amount also includes revocable standby letters of credit totaling \$4.0 million for obligations of an affiliated party that may arise under workers compensation claims. Letters of credit are not reflected in the Company's consolidated statements of financial position.

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The Company is involved on an ongoing basis in litigation arising in the ordinary course of business. In the opinion of management, the outcome of litigation currently pending will not materially affect the Company's results of operations, financial condition, or liquidity.

## NOTE O

### Earnings Per Share Data

The reported net earnings attributable to the Company were used when computing basic and diluted earnings per share for all years presented. A reconciliation of the shares used in the computation is as follows:

(in thousands)	2015	2014	2013
Basic weighted-average shares outstanding	264,072	263,812	264,317
Dilutive potential common shares	6,429	6,404	5,907
Diluted weighted-average shares outstanding	270,501	270,216	270,224

For fiscal years 2015, 2014, and 2013, a total of 0.5 million, 0.4 million, and 0.4 million weighted-average outstanding stock options, respectively, were not included in the computation of dilutive potential common shares since their inclusion would have had an antidilutive effect on earnings per share.

## NOTE P

### Segment Reporting

The Company develops, processes, and distributes a wide array of food products in a variety of markets. The Company reports its

The Refrigerated Foods segment consists primarily of the processing, marketing, and sale of branded and unbranded pork and beef products for retail, foodservice, and fresh product customers. This segment includes the results of Applegate and Affiliated Foods (Farmer John, Burke, and Dan's Prize).

The Jennie-O Turkey Store segment consists primarily of the processing, marketing, and sale of branded and unbranded turkey products for retail, foodservice, and fresh product customers.

The Specialty Foods segment consists of the packaging and sale of private label shelf stable products, nutritional products, sugar, and condiments to industrial, retail, and foodservice customers including the results of Diamond Crystal Brands (DCB), CytoSport/Century Foods International, and Hormel Specialty Products (HSP). As of the end of fiscal year 2015, a portion of DCB is held for sale. The segment operating results for fiscal year 2015 include the related goodwill impairment charge of \$21.5 million. See additional discussion regarding the Company's assets held for sale in Note E.

The International & Other segment includes Hormel Foods International which manufactures, markets, and sells Company products internationally. This segment also includes the results from the Company's international joint ventures.

Intersegment sales are recorded at prices that approximate cost and are eliminated in the Consolidated Statements of Operations. The Company does not allocate investment income, interest expense, and interest income to its segments when measuring performance. The Company also retains various other income and unallocated expenses at corporate. Equity in earnings of affiliates is included in segment operating profit; however, earnings attributable to the Company's noncontrolling interests are excluded. These items are included in the following table as net interest and investment expense (income), general corporate expense, and noncontrolling interest when reconciling to earnings before income taxes.

Sales and operating profits for each of the Company's reportable segments and reconciliation to earnings before income taxes are set forth below. The Company is an integrated enterprise,

results in the following five segments: Grocery Products, Refrigerated Foods, Jennie-O Turkey Store, Specialty Foods, and International & Other.

The Grocery Products segment consists primarily of the processing, marketing, and sale of shelf-stable food products sold predominantly in the retail market. This segment also includes the results from the Company's MegaMex joint venture.

characterized by substantial intersegment cooperation, cost allocations, and sharing of assets. Therefore, the Company does not represent that these segments, if operated independently, would report the operating profit and other financial information shown below.

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(in thousands)	2015	2014	2013
<b>Net Sales</b> (to unaffiliated customers)			
Grocery Products	\$ 1,617,680	\$1,558,265	\$1,517,557
Refrigerated Foods	4,372,347	4,644,179	4,251,515
Jennie-O Turkey Store	1,635,776	1,672,452	1,601,868
Specialty Foods	1,103,359	907,120	932,533
International & Other	534,701	534,240	448,181
<b>Total</b>	<b>\$ 9,263,863</b>	<b>\$9,316,256</b>	<b>\$8,751,654</b>
<b>Intersegment Sales</b>			
Grocery Products	\$ -	\$ -	\$ -
Refrigerated Foods	13,058	23,163	17,359
Jennie-O Turkey Store	128,195	144,137	123,420
Specialty Foods	64	122	108
International & Other	-	-	-
<b>Total</b>	<b>141,317</b>	<b>167,422</b>	<b>140,887</b>
Intersegment elimination	(141,317)	(167,422)	(140,887)
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Segment Net Sales</b>			
Grocery Products	\$ 1,617,680	\$1,558,265	\$1,517,557
Refrigerated Foods	4,385,405	4,667,342	4,268,874
Jennie-O Turkey Store	1,763,971	1,816,589	1,725,288
Specialty Foods	1,103,423	907,242	932,641
International & Other	534,701	534,240	448,181
Intersegment elimination	(141,317)	(167,422)	(140,887)
<b>Total</b>	<b>\$ 9,263,863</b>	<b>\$9,316,256</b>	<b>\$8,751,654</b>
<b>Segment Operating Profit</b>			
Grocery Products	\$ 228,582	\$ 195,064	\$ 213,646
Refrigerated Foods	424,968	338,020	232,692
Jennie-O Turkey Store	276,217	272,362	222,117
Specialty Foods	93,258	71,514	88,873
International & Other	78,318	84,745	71,490
<b>Total segment operating profit</b>	<b>\$ 1,101,343</b>	<b>\$ 961,705</b>	<b>\$ 828,818</b>
Net interest and investment expense (income)	10,177	9,468	7,482
General corporate expense	35,199	33,434	26,694
Noncontrolling interest	1,176	3,349	3,865
<b>Earnings Before Income Taxes</b>	<b>\$ 1,057,143</b>	<b>\$ 922,152</b>	<b>\$ 798,507</b>

(in thousands)	2015	2014	2013
<b>Assets</b>			
Grocery Products	\$1,214,988	\$1,249,631	\$1,237,405
Refrigerated Foods	1,973,424	1,215,694	1,218,418
Jennie-O Turkey Store	811,693	857,697	819,343
Specialty Foods	988,455	1,013,420	469,599
International & Other	446,164	406,249	361,038
Corporate	705,107	712,928	810,077
<b>Total</b>	<b>\$6,139,831</b>	<b>\$5,455,619</b>	<b>\$4,915,880</b>
<b>Additions to Property, Plant and Equipment</b>			
Grocery Products	\$ 18,104	\$ 31,741	\$ 10,100
Refrigerated Foods	54,074	61,183	58,523
Jennie-O Turkey Store	32,250	25,761	22,863
Specialty Foods	5,309	3,266	3,606
International & Other	18,576	4,896	2,973
Corporate	15,750	32,291	8,697
<b>Total</b>	<b>\$ 144,063</b>	<b>\$ 159,138</b>	<b>\$ 106,762</b>
<b>Depreciation and Amortization</b>			
Grocery Products	\$ 26,972	\$ 25,883	\$ 22,912
Refrigerated Foods	53,325	57,709	57,879
Jennie-O Turkey Store	28,262	27,091	26,921
Specialty Foods	11,075	8,999	9,232
International & Other	3,372	3,541	1,906
Corporate	10,428	6,821	6,000
<b>Total</b>	<b>\$ 133,434</b>	<b>\$ 130,044</b>	<b>\$ 124,850</b>

The Company's products primarily consist of meat and other food products. The Perishable category includes fresh meats, frozen items, refrigerated meal solutions, sausages, hams, wieners, guacamole, and bacon (excluding JOTS products). The Poultry category is composed primarily of JOTS products. Shelf-stable includes canned luncheon meats, shelf-stable microwaveable meals, stews, chilies, hash, meat spreads, flour and corn tortillas, salsas, tortilla chips, peanut butter, and other items that do not require refrigeration. The Miscellaneous category primarily consists of nutritional food products and supplements, sugar and sugar substitutes,

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dessert and drink mixes, and industrial gelatin products. The percentages of total revenues contributed by classes of similar

in foreign countries are not significant. Total revenues attributed to the U.S. and all foreign countries in total for the last three fiscal

products for the last three fiscal years are as follows:

	Fiscal Year Ended		
	October 25, 2015	October 26, 2014	October 27, 2013
Perishable	53.0%	54.5%	53.3%
Poultry	18.6	18.4	18.8
Shelf-stable	18.4	19.0	19.0
Miscellaneous	10.0	8.1	8.9
	100.0%	100.0%	100.0%

Revenues from external customers are classified as domestic or foreign based on the destination where title passes. No individual foreign country is material to the consolidated results. Additionally, the Company's long-lived assets located

years are as follows:

	Fiscal Year Ended		
	October 25, 2015	October 26, 2014	October 27, 2013
(in thousands)			
United States	\$8,721,722	\$8,708,042	\$8,193,730
Foreign	542,141	608,214	557,924
	\$9,263,863	\$9,316,256	\$8,751,654

In fiscal 2015, sales to Wal-Mart Stores, Inc. (Wal-Mart) represented \$1.43 billion or 13.9 percent of the Company's consolidated revenues (measured as gross sales less returns and allowances). In fiscal 2014, sales to Wal-Mart represented \$1.43 billion or 14.1 percent of the Company's consolidated revenues. Wal-Mart is a customer for all five segments of the Company.

## NOTE Q

### Quarterly Results of Operations (Unaudited)

The following tabulations reflect the unaudited quarterly results of operations for the years ended October 25, 2015, and October 26, 2014.

(in thousands, except per share data)	Net Sales	Gross Profit	Net Earnings	Net Earnings Attributable to Hormel Foods Corporation <sup>(1)</sup>	Basic Earnings Per Share	Diluted Earnings Per Share
<b>2015</b>						
First quarter	\$ 2,395,073	\$ 444,605	\$ 172,430	\$ 171,718	\$ 0.65	\$ 0.64
Second quarter	2,279,345	459,556	180,435	180,201	0.68	0.67
Third quarter	2,188,587	409,390	146,956	146,938	0.56	0.54
Fourth quarter	2,400,858	495,030	187,443	187,231	0.71	0.69
<b>2014</b>						
First quarter	\$ 2,242,672	\$ 398,642	\$ 154,458	\$ 153,348	\$ 0.58	\$ 0.57
Second quarter	2,244,866	378,758	140,706	140,090	0.53	0.52
Third quarter	2,284,947	363,999	139,014	137,975	0.52	0.51
Fourth quarter	2,543,771	423,584	171,848	171,264	0.65	0.63

<sup>(1)</sup> Excludes net earnings attributable to the Company's noncontrolling interests.

## Shareholder Information

### Independent Auditors

Ernst & Young LLP  
220 South Sixth Street, Ste. 1400  
Minneapolis, MN 55402-4509

### Stock Listing



Hormel Foods Corporation's common stock is traded on the New York Stock Exchange under the symbol HRL. The CUSIP number is 440452100.

the transfer of stock or stockholder records. When requesting information, stockholders must provide their Wells Fargo account number or tax identification number, the name(s) in which their stock is registered, and their record address.

The company participates in the Direct Registration Profile Modification System (DRPMS). Transfers or issuances of shares are now issued in book-entry form, unless you specifically request a stock certificate. A statement will be delivered to you reflecting any transactions processed in your account.

The transfer agent makes stockholder account data available to stockholders of record via the Internet. This service allows stockholders to view various account details, such as certificate information, dividend payment history, and/or dividend reinvestment

There are approximately 11,700 record stockholders and 70,600 stockholders whose shares are held in street name by brokerage firms and financial institutions.

## Common Stock Data

The high and low prices of the company's common stock and the dividends per share declared for each fiscal quarter of 2015 and 2014, respectively, are shown below:

2015	High	Low	Dividend
First Quarter	<b>\$55.40</b>	<b>\$50.06</b>	<b>\$0.25</b>
Second Quarter	<b>58.98</b>	<b>50.13</b>	<b>0.25</b>
Third Quarter	<b>59.36</b>	<b>54.15</b>	<b>0.25</b>
Fourth Quarter	<b>69.97</b>	<b>56.89</b>	<b>0.25</b>
2014	High	Low	Dividend
First Quarter	\$46.75	\$41.93	\$0.20
Second Quarter	49.47	42.81	0.20
Third Quarter	49.87	46.02	0.20
Fourth Quarter	53.12	44.91	0.20

## Transfer Agent and Registrar

Wells Fargo Shareowner Services  
1110 Centre Pointe Curve, Suite 101  
MAC N9173-010  
Mendota Heights, MN 55120  
[www.shareowneronline.com](http://www.shareowneronline.com)

For the convenience of stockholders, a toll free number (1-877-536-3559) can be used whenever questions arise regarding changes in registered ownership, lost or stolen certificates, address changes, or other matters pertaining to

plan records, over a secure Internet connection with the required entry of an account number and authentication ID. Information is available 24 hours per day, 7 days a week. If you are interested, you may use the web site [www.shareowneronline.com](http://www.shareowneronline.com) and access "Sign Up Now!" to arrange for setup.

## Dividend Reinvestment Plan

Hormel Foods Corporation's Dividend Reinvestment Plan, available to record stockholders, allows for full dividend reinvestment and voluntary cash purchases with brokerage commissions or other service fees paid by the Company. Automatic debit for cash contribution is also available. This is a convenient method to have money automatically withdrawn each month from a checking or savings account and invested in your Dividend Reinvestment Plan account. To enroll in the plan or obtain additional information, contact Wells Fargo Shareowner Services, using the address or telephone number provided, listed previously in this section as Company transfer agent and registrar. Enrollment in the plan is also available on the Internet at [www.shareowneronline.com](http://www.shareowneronline.com).

An optional direct dividend deposit service offers stockholders a convenient method of having quarterly dividend payments electronically deposited into their personal checking or savings account. The dividend payment is made in the account each payment date, providing stockholders with immediate use of their money. For information about the service and how to participate, contact Wells Fargo Shareowner Services, transfer agent. You may also activate this feature on the Internet at [www.shareowneronline.com](http://www.shareowneronline.com).

## Dividends

The declaration of dividends and all dates related to the declaration of dividends are subject to the judgment and discretion of the Board of Directors of Hormel Foods Corporation. Quarterly dividends are typically paid on the 15th of February, May, August, and November. Postal delays may cause receipt dates to vary.

## Reports and Publications

Copies of the Company's Form 10-K (annual report) and Form 10-Q (quarterly report) to the Securities and Exchange Commission (SEC), proxy statement, all news releases and other corporate literature are available free upon request by calling (507) 437-5345 or by accessing the information on the Internet at

## Questions about Hormel Foods

Stockholder Inquiries  
(507) 437-5944

Analyst/Investor Inquiries  
(507) 437-5248

Media Inquiries  
(507) 437-5345

## Consumer Response

Inquiries regarding products of Hormel Foods Corporation should be addressed:

www.hormelfoods.com. Notice and access to the Company's Annual Report is mailed approximately one month before the Annual Meeting. The Annual Report can be viewed at the Web site named above or a hard copy will be available free upon request via email, mail, or by calling (507) 437-5571.

Consumer Response  
Hormel Foods Corporation  
1 Hormel Place  
Austin, MN 55912-3680  
or call 1-800-523-4635

## Annual Meeting

The Annual Meeting of Stockholders will be held on Tuesday, January 26, 2016 in the Richard L. Knowlton Auditorium at Austin (Minn.) High School. The meeting will convene at 8:00 p.m. (CT).

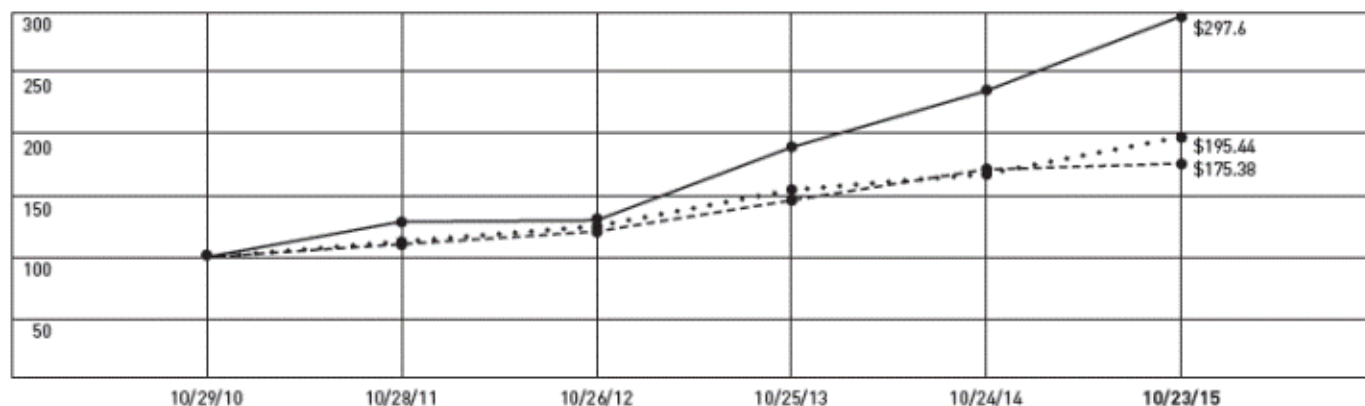
## Trademarks

References to the Company's brands or products in italics within this report represent valuable trademarks owned or licensed by Hormel Foods, LLC or other subsidiaries of Hormel Foods Corporation.

## Stock Performance Chart

### Comparison of 5-year cumulative total return\*

— Hormel Foods Corporation    - - - S&P 500    ••• S&P / 500 Packaged Foods & Meats



\*\$100 invested on 10/29/10 in stock or index - including reinvestment of dividends.

## Corporate Officers

### Jeffrey M. Ettinger\*

Chairman of the Board and  
Chief Executive Officer

### James P. Snee\*

President and Chief Operating Officer  
(effective 10/26/2015)

### Jody H. Feragen\*

Executive Vice President and  
Chief Financial Officer

### Steven G. Binder

Executive Vice President;  
President, Hormel Business Units

### Jeffrey R. Baker

Group Vice President,  
Foodservice  
(effective 10/26/2015)

### Lawrence C. Lyons

Senior Vice President,  
Human Resources

### Lori J. Marco

Senior Vice President,  
External Affairs and General Counsel

### Kevin L. Myers, Ph.D.

Senior Vice President,  
Research and Development

### D. Scott Aakre

Vice President,  
Corporate Innovation  
and New Product Development

### Richard A. Carlson

Vice President,  
Quality Management

### Kurt F. Mueller

Vice President,  
Senior Vice President, Sales  
Consumer Products Sales

### Jeff A. Nuytten

Vice President,  
Refrigerated Foods Operations

### Mark J. Ourada

Vice President,  
Foodservice Sales

### James R. Schroeder

Vice President,  
Engineering

### Patrick J. Schwab

Vice President  
Senior Vice President, Sales



**Deanna T. Brady**  
Group Vice President;  
President, Consumer Products Sales  
(effective 10/26/2015)

**Thomas R. Day**  
Group Vice President,  
Refrigerated Foods

**Donald H. Kremin**  
Group Vice President,  
Specialty Foods

**Glenn R. Leitch**  
Group Vice President;  
President, Jennie-O Turkey Store, Inc.

**James M. Splinter**  
Group Vice President,  
Grocery Products

**Larry L. Vorpahl**  
Group Vice President;  
President, Hormel Foods International  
Corporation  
(effective 10/26/2015)

**Bryan D. Farnsworth**  
Senior Vice President,  
Supply Chain

**Mark A. Coffey**  
Vice President,  
Affiliated Business Units  
Refrigerated Foods

**Patrick J. Connor**  
Vice President,  
Senior Vice President, Sales  
Consumer Products Sales

**Roland G. Gentzler**  
Vice President, Finance  
and Treasurer

**Jeffrey A. Grev**  
Vice President,  
Legislative Affairs

**Fred D. Halvin**  
Vice President,  
Corporate Development

**Brian D. Johnson**  
Vice President and  
Corporate Secretary

**Luis G. Marconi**  
Vice President,  
Grocery Products Marketing

Consumer Products Sales

**James N. Sheehan**  
Vice President and  
Controller

**Donald J. Temperley**  
Vice President,  
Grocery Products Operations

**Mark D. Vaupel**  
Vice President,  
Information Technology Services

**Steven J. Venenga**  
Vice President,  
Meat Products Marketing

**Wendy A. Watkins**  
Vice President,  
Corporate Communications

**David F. Weber**  
Vice President,  
Foodservice Marketing  
(effective 10/26/2015)

**James T. Anderson**  
Assistant Controller

\*Director

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## Section 3: EX-21.1 (EX-21.1)

### EXHIBIT 21.1

#### SUBSIDIARIES OF HORMEL FOODS CORPORATION

The Company owns the indicated percentage of the issued and outstanding stock or other equity interests of the following entities:

<u>Name of Subsidiary</u>	<u>State or Country of Incorporation</u>	<u>Ownership Percentage</u>
Alma Foods, LLC	Delaware	100%
Applegate Farms, LLC	Delaware	100%
Applegate Investment Corporation	Delaware	100%
Beijing Hormel Business Management Co. Ltd.	China	100%
Beijing Hormel Foods Co. Ltd.	China	80%
Burke Marketing Corporation	Iowa	100%
Campoco, Inc.	Minnesota	100%
Century Foods International, LLC	Delaware	100%
Century Foods Land Development, LLC	Delaware	100%
Champ, LLC	Delaware	100%
ChampBEV, Inc.	California	100%
Clougherty Packing, LLC	Delaware	100%
Creative Contract Packaging, LLC	Delaware	100%

CytoSport, Inc.	California	100%
CytoSport Holdings, Inc.	Delaware	100%
Dan's Prize, Inc.	Minnesota	100%
Diamond Crystal Brands, Inc.	Delaware	100%
Diamond Crystal Bremen, LLC	Delaware	100%
Diamond Crystal Duluth, LLC	Delaware	100%
Diamond Crystal Sales, LLC	Delaware	100%
Diversified Foods Insurance Company, LLC	Vermont	100%
Dold Foods, LLC	Delaware	100%
FJ Foodservice, LLC	Delaware	100%
Fort Dodge Foods, LLC	Delaware	100%
GMP Manufacturing, Inc.	California	100%
HF International Holdings C.V	Netherlands	100%
Hormel Canada, Ltd.	Canada	100%
Hormel (China) Investments Co. Ltd.	China	100%
Hormel Financial Services Corporation	Minnesota	100%
Hormel Foods Australia Pty Limited	Australia	100%
Hormel Foods Corporate Services, LLC	Delaware	100%
Hormel Foods International Corporation	Delaware	100%
Hormel Foods Japan K.K.	Japan	100%
Hormel Foods, LLC	Minnesota	100%
Hormel Foods Sales, LLC	Delaware	100%
Hormel International Investments, LLC	Delaware	100%
Hormel MM Holding Corporation	Delaware	100%
Hormel Netherlands B.V.	Netherlands	100%
Jennie-O Turkey Store, Inc.	Minnesota	100%
Jennie-O Turkey Store International, Inc.	Minnesota	100%
Jennie-O Turkey Store, LLC	Minnesota	100%
Jennie-O Turkey Store Sales, LLC	Delaware	100%
Jiaxing Hormel Foods Co. Ltd.	China	100%
JJOTS, LLC	Minnesota	100%
Lloyd's Barbeque Company, LLC	Delaware	100%
Logistic Service, LLC	Delaware	100%
Melting Pot Foods, LLC	Delaware	100%
Mespil, Inc.	Delaware	100%
Mexican Accent, LLC	Delaware	100%
Mountain Prairie, LLC	Colorado	100%
Osceola Food, LLC	Delaware	100%
PFFJ, LLC	Delaware	100%

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<u>Name of Subsidiary (continued)</u>	<u>State or Country of Incorporation</u>	<u>Ownership Percentage</u>
Progressive Processing, LLC	Delaware	100%
Provena Foods Inc.	California	100%
Rochelle Foods, LLC	Delaware	100%
Saag's Products, LLC	Delaware	100%
Shanghai Hormel Foods Co. Ltd.	China	100%
Skippy Foods, LLC	Minnesota	100%
Stagg Foods, LLC	Delaware	100%
Valley Fresh, Inc.	Delaware	100%
West Central Turkeys, LLC	Delaware	100%

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## Section 4: EX-23.1 (EX-23.1)

EXHIBIT 23.1

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in this Annual Report (Form 10-K) of Hormel Foods Corporation of our reports dated December 16, 2015, with respect to the consolidated financial statements of Hormel Foods Corporation, and the effectiveness of internal control over financial reporting of Hormel Foods Corporation, included in the 2015 Annual Report to Shareholders of Hormel Foods Corporation.

Our audits also included the financial statement schedule of Hormel Foods Corporation listed in Item 15(a). This schedule is the responsibility of Hormel Foods Corporation's management. Our responsibility is to express an opinion based on our audits. In our opinion, as to which the date is December 16, 2015, the financial statement schedule referred to above, when considered in relation to the basic financial statements taken as a whole, present fairly in all material respects the information set forth therein.

We also consent to the incorporation by reference in Registration Statement Number 33-14615 on Form S-8 dated May 27, 1987, in Post-Effective Amendment Number 1 to Registration Statement Number 33-29053 on Form S-8 dated January 26, 1990, in Registration Statement Number 333-44178 on Form S-8 dated August 21, 2000, in Registration Statement Numbers 333-102805, 333-102806, 333-102808, and 333-102810 on Forms S-8 dated January 29, 2003, in Registration Statement Number 333-110776 on Form S-8 dated November 26, 2003, in Registration Statement Number 333-131625 on Form S-8 dated February 7, 2006, in Registration Statement Number 333-136642 on Form S-8 dated August 15, 2006, in Registration Statement Number 333-162405 on Form S-8 dated October 9, 2009, in Registration Statement Number 333-173284 on Form S-3ASR dated April 4, 2011, in Registration Statement Number 333-190714 on Form S-8 dated August 19, 2013, in Registration Statement Numbers 333-191719 and 333-191720 on Forms S-8 dated October 15, 2013, and in Registration Statement Number 333-195916 on Form S-3ASR dated May 13, 2014, of our report dated December 16, 2015, with respect to the consolidated financial statements of Hormel Foods Corporation incorporated herein by reference, our report dated December 16, 2015, with respect to the effectiveness of internal control over financial reporting of Hormel Foods Corporation incorporated herein by reference, and our report included in the preceding paragraph with respect to the financial statement schedule included in this Annual Report (Form 10-K) of Hormel Foods Corporation for the fiscal year ended October 25, 2015.

/s/ Ernst & Young LLP

Minneapolis, Minnesota  
December 16, 2015

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## Section 5: EX-24.1 (EX-24.1)

### Exhibit 24.1

#### POWER OF ATTORNEY

Each person whose signature appears below hereby constitutes and appoints each of James N. Sheehan, Roland G. Gentzler, and James T. Anderson with full power to each to act without the other, his or her true and lawful attorney-in-fact and agent with full power of substitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign the Annual Report on Form 10-K of Hormel Foods Corporation ("Hormel") for Hormel's fiscal year ended October 25, 2015, and any or all amendments to said Annual Report, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, and to file the same with such other authorities as necessary, granting unto each such attorney-in-fact and agent full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that each such attorney-in-fact and agent, or his substitute, may lawfully do or cause to be done by virtue hereof.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Jeffrey M. Ettinger</u> Jeffrey M. Ettinger	Chairman of the Board, Chief Executive Officer, and Director (Principal Executive Officer)	November 23, 2015
<u>/s/ James P. Snee</u> James P. Snee	President, Chief Operating Officer and Director	November 23, 2015
<u>/s/ Jody H. Feragen</u> Jody H. Feragen	Executive Vice President, Chief Financial Officer, and Director (Principal Financial Officer)	November 23, 2015
<u>/s/ James N. Sheehan</u> James N. Sheehan	Vice President and Controller (Principal Accounting Officer)	November 23, 2015
<u>/s/ Gary C. Bhojwani</u> Gary C. Bhojwani	Director	November 23, 2015

<u>/s/ Terrell K. Crews</u> Terrell K. Crews	Director	November 23, 2015
<u>/s/ Glenn S. Forbes</u> Glenn S. Forbes	Director	November 23, 2015
<u>/s/ Stephen M. Lacy</u> Stephen M. Lacy	Director	November 23, 2015
<u>/s/ John L. Morrison</u> John L. Morrison	Director	November 23, 2015
<u>/s/ Elsa A. Muranos</u> Elsa A. Murano	Director	November 23, 2015
<u>/s/ Robert C. Nakasone</u> Robert C. Nakasone	Director	November 23, 2015
<u>/s/ Susan K. Nestagard</u> Susan K. Nestagard	Director	November 23, 2015
<u>/s/ Dakota A. Pippins</u> Dakota A. Pippins	Director	November 23, 2015
<u>/s/ Christopher J. Policinski</u> Christopher J. Policinski	Director	November 23, 2015
<u>/s/ Sally J. Smith</u> Sally J. Smith	Director	November 23, 2015
<u>/s/ Steven A. White</u> Steven A. White	Director	November 23, 2015

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## Section 6: EX-31.1 (EX-31.1)

### EXHIBIT 31.1

#### CERTIFICATION REQUIRED UNDER SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Jeffrey M. Ettinger, certify that:

1. I have reviewed this Annual Report on Form 10-K of Hormel Foods Corporation for the fiscal year ended October 25, 2015;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for

external purposes in accordance with generally accepted accounting principles;

- c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: December 16, 2015

Signed: /s/ JEFFREY M. ETTINGER  
JEFFREY M. ETTINGER  
Chairman of the Board and Chief Executive Officer

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## Section 7: EX-31.2 (EX-31.2)

### EXHIBIT 31.2

#### CERTIFICATION REQUIRED UNDER SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Jody H. Feragen, certify that:

1. I have reviewed this Annual Report on Form 10-K of Hormel Foods Corporation for the fiscal year ended October 25, 2015;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial

reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: December 16, 2015

Signed: /s/ JODY H. FERAGEN  
JODY H. FERAGEN  
Executive Vice President and  
Chief Financial Officer

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## Section 8: EX-32.1 (EX-32.1)

### EXHIBIT 32.1

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report on Form 10-K of Hormel Foods Corporation (the "Company") for the period ended October 25, 2015, as filed with the Securities and Exchange Commission (the "Report"), the undersigned hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities and Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: December 16, 2015

/s/ JEFFREY M. ETTINGER  
JEFFREY M. ETTINGER  
Chairman of the Board and Chief Executive Officer

Dated: December 16, 2015

/s/ JODY H. FERAGEN  
JODY H. FERAGEN  
Executive Vice President and Chief Financial Officer

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