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## Section 1: 10-Q (10-Q)

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended March 31, 2017

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from  
\_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 001-34087

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**CONDOR HOSPITALITY TRUST, INC.**

(Exact name of registrant as specified in its  
charter)

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Maryland  
(State or other jurisdiction of  
incorporation or organization)

52-1889548  
(IRS Employer  
Identification Number)

4800 Montgomery Lane Ste. 220, Bethesda, MD 20814  
(Address of principal executive offices)  
Telephone number: (402) 371-2520

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Accelerated filer

Small reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act YES  NO

Indicate by check mark whether the registrant is a shell company (as described in Rule 12b-2 of the Exchange Act). YES  NO

As of April 30, 2017 there were 11,554,691 shares of common stock, par value \$.01 per share, outstanding.

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PART I. FINANCIAL INFORMATION

**Condor Hospitality Trust, Inc. and Subsidiaries**  
**Consolidated Balance Sheets**  
(Unaudited - In thousands, except share and per share data)

	<u>As of</u>	
	<u>March 31,</u>	<u>December</u>
	<u>2017</u>	<u>31,</u>
		<u>2016</u>
<b>Assets</b>		
Investment in hotel properties, net	\$ 150,652	\$ 96,158
Investment in unconsolidated joint venture	8,747	9,036
Cash and cash equivalents	15,032	8,326
Restricted cash, property escrows	4,131	5,350
Accounts receivable, net of allowance for doubtful accounts of \$25 and \$21	1,271	1,416
Prepaid expenses and other assets	1,396	1,666
Derivative assets, at fair value	137	-
Investment in hotel properties held for sale, net	12,013	18,713
<b>Total Assets</b>	<u>\$ 193,379</u>	<u>\$ 140,665</u>
<b>Liabilities and Equity</b>		
<b>Liabilities</b>		
Accounts payable, accrued expenses, and other liabilities	\$ 5,796	\$ 4,698
Dividends payable	2,253	1,125
Derivative liabilities, at fair value	-	8
Convertible debt, at fair value	1,075	1,315
Long-term debt, net of deferred financing costs	69,945	56,775
Long-term debt related to hotel properties held for sale, net of deferred financing costs	3,288	5,945
<b>Total Liabilities</b>	<u>82,357</u>	<u>69,866</u>
Redeemable preferred stock		
6.25% Series E, 925,000 shares authorized, \$.01 par value, 925,000 shares outstanding, liquidation preference of \$9,250	10,050	-
<b>Equity</b>		
<b>Shareholders' equity</b>		
Preferred stock, 40,000,000 shares authorized:		
6.25% Series D, 6,700,000 shares authorized, \$.01 par value, 6,245,156 shares outstanding, liquidation preference of \$63,427	-	61,333
Common stock, \$.01 par value, 200,000,000 shares authorized; 11,554,282 and 762,590 shares outstanding	115	8
Additional paid-in capital	226,119	118,655
Accumulated deficit	(128,230)	(112,024)
<b>Total Shareholders' Equity</b>	<u>98,004</u>	<u>67,972</u>
Noncontrolling interest in consolidated partnership (Condor Hospitality Limited Partnership), redemption value of \$1,726 and \$2,008	2,968	2,827
<b>Total Equity</b>	<u>100,972</u>	<u>70,799</u>
<b>Total Liabilities and Equity</b>	<u>\$ 193,379</u>	<u>\$ 140,665</u>

See accompanying notes to consolidated financial statements.

**Condor Hospitality Trust, Inc. and Subsidiaries**  
**Consolidated Statements of Operations**  
(Unaudited - In thousands, except per share data)

	<b>Three months ended March 31,</b>	
	<b>2017</b>	<b>2016</b>
<b>Revenue</b>		
Room rentals and other hotel services	\$ 10,361	\$ 12,503
<b>Operating Expenses</b>		
Hotel and property operations	7,613	9,711
Depreciation and amortization	1,051	1,409
General and administrative	1,492	1,448
Acquisition and terminated transactions	502	94
Equity transactions	343	-
Total operating expenses	11,001	12,662
<b>Operating loss</b>	(640)	(159)
Net gain (loss) on disposition of assets	(3)	3,367
Equity in earnings of joint venture	111	-
Net gain on derivatives and convertible debt	175	6,117
Other expense, net	(1)	(21)
Interest expense	(971)	(1,329)
Loss on debt extinguishment	(800)	(173)
Impairment loss, net	(271)	(793)
Earnings (loss) from continuing operations before income taxes	(2,400)	7,009
Income tax expense	-	-
Earnings (loss) from continuing operations	(2,400)	7,009
Gain from discontinued operations, net of tax	-	678
<b>Net earnings (loss)</b>	(2,400)	7,687
Loss (earnings) attributable to noncontrolling interest	50	(389)
<b>Net earnings (loss) attributable to controlling interests</b>	(2,350)	7,298
Dividends declared and undeclared and in kind dividends deemed on preferred stock	(11,603)	(17,740)
<b>Net loss attributable to common shareholders</b>	\$ (13,953)	\$ (10,442)
<b>Earnings per Share</b>		
Continuing operations - Basic and Diluted	\$ (4.75)	\$ (14.63)
Discontinued operations - Basic and Diluted	-	0.91
Total - Basic and Diluted Earnings per Share	\$ (4.75)	\$ (13.72)

See accompanying notes to consolidated financial statements.

**Condor Hospitality Trust, Inc. and Subsidiaries**  
**Consolidated Statements of Equity**  
(Unaudited - In thousands)

<b>Three months ended March 31, 2016</b>									
	Shares of preferred stock	Preferred stock	Shares of common stock	Common stock	Additional paid-in capital	Accumulated deficit	Total shareholders' equity	Noncontrolling interest	Total equity
<b>Balance at December 31, 2015</b>	3,803	\$ 38	4,942	\$ 49	\$ 138,387	\$ (105,858)	\$ 32,616	\$ 1,879	\$ 34,495
Stock-based compensation	-	-	-	-	27	-	27	-	27
Long-term incentive plan	-	-	-	-	-	-	-	42	42
Reclassification of Series A and B Preferred	(803)	(8)	-	-	(7,390)	(5,028)	(12,426)	-	(12,426)
Exchange of Series C Preferred and issuance of Series D Preferred	3,245	61,419	-	-	(12,517)	(20,416)	28,486	-	28,486
Net earnings	-	-	-	-	-	7,298	7,298	389	7,687
<b>Balance at March 31, 2016</b>	<u>6,245</u>	<u>\$ 61,449</u>	<u>4,942</u>	<u>\$ 49</u>	<u>\$ 118,507</u>	<u>\$ (124,004)</u>	<u>\$ 56,001</u>	<u>\$ 2,310</u>	<u>\$ 58,311</u>

<b>Three months ended March 31, 2017</b>									
	Shares of preferred stock	Preferred stock	Shares of common stock	Common stock	Additional paid-in capital	Accumulated deficit	Total shareholders' equity	Noncontrolling interest	Total equity
<b>Balance at December 31, 2016</b>	6,245	\$ 61,333	763	\$ 8	\$ 118,655	\$ (112,024)	\$ 67,972	\$ 2,827	\$ 70,799
Stock-based compensation	-	-	14	-	34	-	34	-	34
Long-term incentive plan	-	-	-	-	-	-	-	43	43
Conversion of Series D Preferred to common stock and issuance of Series E Preferred	(6,245)	(61,333)	6,005	60	61,273	(10,903)	(10,903)	-	(10,903)
Issuance of common stock	-	-	4,772	47	45,869	-	45,916	-	45,916
Fractional common shares settled in reverse stock split	-	-	-	-	(1)	-	(1)	-	(1)
Issuance of common units	-	-	-	-	-	-	-	148	148
Series D Preferred dividends declared	-	-	-	-	-	(650)	(650)	-	(650)
Series E Preferred dividends declared	-	-	-	-	-	(50)	(50)	-	(50)
Common stock dividends declared (\$0.195 per share)	-	-	-	-	-	(2,253)	(2,253)	-	(2,253)
Warrant exchange	-	-	-	-	289	-	289	-	289
Net loss	-	-	-	-	-	(2,350)	(2,350)	(50)	(2,400)
<b>Balance at March 31, 2017</b>	<u>-</u>	<u>\$ -</u>	<u>11,554</u>	<u>\$ 115</u>	<u>\$ 226,119</u>	<u>\$ (128,230)</u>	<u>\$ 98,004</u>	<u>\$ 2,968</u>	<u>\$100,972</u>

See accompanying notes to consolidated financial statements.

**Condor Hospitality Trust, Inc. and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
(Unaudited – In thousands, except share and per share data)

	<b>Three months ended March 31,</b>	
	<b>2017</b>	<b>2016</b>
<b>Cash flows from operating activities:</b>		
Net earnings (loss)	\$ (2,400)	\$ 7,687
Adjustments to reconcile net earnings (loss) to net cash provided by operating activities:		
Depreciation and amortization expense	1,051	1,409
Net loss (gain) on disposition of assets	3	(4,048)
Net gain on derivatives and convertible debt	(175)	(6,117)
Equity in earnings of joint venture	(111)	-
Amortization of deferred financing costs	136	175
Loss on extinguishment of debt	800	173
Impairment loss	271	793
Stock-based compensation and long term incentive plan expense	77	69
Warrant issuance costs	289	12
Changes in operating assets and liabilities:		
(Increase) decrease in assets	277	(655)
Increase in liabilities	991	1,411
Net cash provided by operating activities	<u>1,209</u>	<u>909</u>
<b>Cash flows from investing activities:</b>		
Additions to hotel properties	(870)	(694)
Distribution in excess of cumulative earnings from joint venture	400	-
Deposit on hotel property	(188)	-
Hotel acquisitions	(54,602)	-
Proceeds from sale of hotel assets	6,508	9,008
Net changes in capital expenditure escrows	1,635	954
Net cash provided by (used in) investing activities	<u>(47,117)</u>	<u>9,268</u>
<b>Cash flows from financing activities:</b>		
Deferred financing costs	(2,554)	(3)
Proceeds from long-term debt	89,000	6,415
Principal payments on long-term debt	(76,405)	(12,436)
Debt early extinguishment penalties	(454)	(113)
Proceeds from common stock issuance	45,916	-
Fractional common shares settled in reverse stock split	(1)	-
Series A and B Preferred Stock redemption, including accumulated dividends	-	(20,147)
Series D Preferred Stock issuance	-	28,997
Series E Preferred Stock issuance costs	(1,004)	-
Cash dividends paid to common shareholders	(149)	-
Cash dividends paid to preferred shareholders	(1,676)	(1,484)
Other items	(59)	(6)
Net cash provided by financing activities	<u>52,614</u>	<u>1,223</u>
Increase in cash and cash equivalents	6,706	11,400
Cash and cash equivalents, beginning of period	8,326	4,870
Cash and cash equivalents, end of period	<u>\$ 15,032</u>	<u>\$ 16,270</u>
<b>Supplemental cash flow information:</b>		
Interest paid	\$ 798	\$ 1,165
Income taxes paid	\$ 88	\$ -
<b>Schedule of noncash investing and financing activities:</b>		
Fair value of CHLP common units issued in acquisitions	\$ 148	\$ -
In kind dividends deemed on preferred stock	\$ 9,900	\$ 23,960

See accompanying notes to consolidated financial statements.



**Condor Hospitality Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
(Unaudited – In thousands, except share and per share data)

**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Description of Business*

Condor Hospitality Trust, Inc. (“CDOR,” “Condor,” or the “Company”), which until July 15, 2015 was formerly named Supertel Hospitality, Inc., was incorporated in Virginia on August 23, 1994 and was reincorporated in Maryland on November 19, 2014. CDOR is a self-administered real estate investment trust (“REIT”) for federal income tax purposes that specializes in the investment and ownership of high quality select service, limited service, extended stay, and compact full service hotels. As of March 31, 2017, the Company owned 20 hotels in 10 states, including one hotel owned through an 80% interest in an unconsolidated joint venture (the “Atlanta JV”).

Condor, through its wholly owned subsidiary, Condor Hospitality REIT Trust (formerly Supertel Hospitality REIT Trust), owns a controlling interest in Condor Hospitality Limited Partnership (“CHLP”) (formerly Supertel Limited Partnership), for which we serve as general partner. CHLP, including its various subsidiary partnerships, holds substantially all of the Company’s assets (with the exception of the furniture and equipment of 16 properties held by TRS Leasing, Inc.) and conducts all of its operations. At March 31, 2017, the Company owned 98.7% of the partnership operating units (“partnership units”) of CHLP with the remaining partnership units owned by other limited partners and long-term incentive plan unit holders. The Company’s 100% owned E&P Financing Limited Partnership no longer owns any assets or conducts any operations following the sale of its last remaining property in January 2016.

In order for the income from our hotel property investments to constitute “rents from real properties” for purposes of the gross income tests required by the Internal Revenue Service (“IRS”) for REIT qualification, the income we earn cannot be derived from the operation of any of our hotels. Therefore, CHLP and its subsidiaries lease our hotel properties to the Company’s wholly owned taxable REIT subsidiary, TRS Leasing, Inc., and its wholly owned subsidiaries (the “TRS”). The TRS in turn engages third-party eligible independent contractors to manage the hotels. CHLP, the TRS, and their respective subsidiaries are consolidated into the Company’s financial statements. References to “we,” “our,” and “us” herein refer to Condor Hospitality Trust, Inc., including, as the context requires, its direct and indirect subsidiaries.

Historically, as a result of the geographic areas in which we operate, the operations of our hotels have been seasonal in nature. Generally, occupancy rates, revenue, and operating income have been greater in the second and third quarters of the calendar year than in the first and fourth quarters, with the exception of our hotels located in Florida, which experience peak demand in the first and fourth quarters annually. The results of the hotels acquired in and since 2015, because of their locations and chain scale, are expected to be less seasonal in nature than our legacy portfolio of assets.

*Basis of Presentation*

The consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (“U.S. GAAP”) and include the accounts of the Company, as well as the accounts of CHLP and its subsidiaries and our wholly owned TRS and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

Effective on March 15, 2017, the Company effected a reverse stock split of its common stock at a ratio of 1-for-6.5. No fractional shares of common stock were issued as fractional shares were settled in cash. Unless otherwise noted, impacted amounts and share information included in the financial statements and notes thereto have been retroactively adjusted for the stock split as if such stock split occurred on the first day of the first period presented. Certain amounts in the notes to the financial statements may be slightly different than previously reported due to rounding of fractional shares as a result of the reverse stock split.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. GAAP for interim financial information and with the general instructions to Form 10-Q and Rule 10-01 of Regulation S-X.



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**Notes to Consolidated Financial Statements**  
**(Unaudited – In thousands, except share and per share data)**

Accordingly, they do not include all of the information and notes required by U.S. GAAP for complete financial statements. These unaudited consolidated financial statements include all adjustments considered necessary for a fair presentation of the financial statements for the periods presented. Interim results are not necessarily indicative of full-year performance for the year ending December 31, 2017 or any future period. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and accompanying notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

***Estimates, Risks, and Uncertainties***

The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that effect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements as well as revenue and expenses recognized during the reporting period. Actual results could differ from those estimates. Because the state of the economy and the real estate market can significantly impact hotel operating performance and the estimated fair value of our assets, it is possible that the estimates and assumptions that have been utilized in the preparation of the consolidated financial statements could change.

***Investment in Joint Venture***

If it is determined that we do not have a controlling interest in a joint venture, either through our financial interest in a variable interest entity ("VIE") or through our voting interest in a voting interest entity ("VOE") and we have the ability to provide significant influence, the equity method of accounting is used. Under this method, the investment, originally recorded at cost, is adjusted to recognize our share of net earnings or losses of the affiliate as they occur, with losses limited to the extent of our investment in, advances to, and commitments to the investee. Pursuant to our Atlanta JV agreement, allocations of the profits and losses of our Atlanta JV may be allocated disproportionately to nominal ownership percentages due to specified preferred return rate thresholds.

Distributions received from a joint venture are classified in the statement of cash flows using the cumulative distributions approach. Distributions are classified as cash inflows from operating activities unless cumulative distributions, including those from prior periods not designated as a return of investment, exceed cumulative recognized equity in earnings of the joint venture. Excess distributions are classified as cash inflows from investing activities as a return of investment.

On an annual basis or at interim periods if events and circumstances indicate that the investment may be impaired, the Company reviews the carrying value of its investment in unconsolidated joint venture to determine if circumstances indicate impairment to the carrying value of the investment that is other than temporary. The investment is considered impaired if its estimated fair value is less than the carrying amount of the investment and that impairment is other than temporary.

***Assets Held for Sale and Discontinued Operations***

A hotel is considered held for sale (a) when a contract for sale is entered into, a substantial, nonrefundable deposit has been committed by the purchaser, and sale is expected to occur within one year, or (b) if management has committed to and is actively engaged in a plan to sell the property, the property is available for sale in its current condition, and it is probable the sale will be completed within one year. If a hotel is considered held for sale as of the most recent balance sheet presented or was sold prior to that balance sheet date, the hotel property and the debt it collateralizes are shown as held for sale in all periods presented. Depreciation of our hotels is discontinued at the time they are considered held for sale.

Historically, we have presented the results of operations of hotel properties that have been sold or are considered held for sale as discontinued operations in all periods presented. In April 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-08, *Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity*. The amendments in ASU 2014-08 changed the criteria for reporting a discontinued operation and require new disclosures of both discontinued operations and certain other significant

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**(Unaudited – In thousands, except share and per share data)**

disposals that do not meet the definition of a discontinued operation. Only disposals representing a strategic shift in operations that have a major effect on an entity's operations and financial results should be presented as discontinued operations subsequent to adoption. The Company adopted this pronouncement on October 1, 2014. As a result of this adoption, only the operations of hotels meeting the criteria to be considered held for sale prior to October 1, 2014 are included in discontinued operations for all periods presented as no individual hotel disposition represents a strategic shift in operations or has a major effect on our operations or financial results.

***Impairment Losses***

On a quarterly basis, the Company reviews the carrying value of each held for use hotel to determine if certain circumstances, known as triggering events, exist indicating impairment to the carrying value of the hotel or that depreciation periods should be modified. These triggering events include a significant change in the cash flows of or a significant adverse change in the business climate for a hotel. If facts or circumstances support the possibility of impairment, the Company will prepare an estimate of the undiscounted future cash flows, without interest charges, of the specific hotel and determine if the investment in such hotel is recoverable based on these undiscounted future cash flows. If the investment is not recoverable based on this analysis, an impairment charge will be taken, if necessary, to reduce the carrying value of the hotel to the hotel's fair value.

At the end of each reporting period, if the fair value of a held for sale property less costs to sell is lower than the carrying value of the hotel, the Company will record an impairment loss. Impairment losses on held for sale properties may be subsequently recovered up to the amount of the cumulative impairment losses taken while the property is held for sale should future revisions to fair value estimates be required. If active marketing ceases or the property no longer meets the criteria to be classified as held for sale, the property is reclassified to held for use and measured at the lower of its (a) carrying amount before the property was classified as held for sale, adjusted for any depreciation expense that would have been recognized had the property been continuously classified as held for use, or (b) its fair value at the date of the decision not to sell.

***Income Taxes***

The Company qualifies and intends to continue to qualify as a REIT under the applicable provisions of the Internal Revenue Code (the "Code"), as amended. In general, under such Code provisions, a trust which has made the required election and, in the taxable year, meets certain requirements and distributes to its shareholders at least 90% of its REIT taxable income, will not be subject to federal income tax to the extent of the income currently distributed to shareholders. A REIT will incur a 100% tax on the net gain derived from any sale or other disposition of property that the REIT holds primarily for sale to customers in the ordinary course of a trade or business. We do not believe any of our hotels were held primarily for sale in the ordinary course of our trade or business. However, if the IRS would successfully assert that we held such hotels primarily for sale in the ordinary course of our business, the gain from such sales could be subject to a 100% prohibited transaction tax.

Taxable income from non-REIT activities managed through the TRS, which is taxed as a C-Corporation, is subject to federal, state, and local income taxes. We account for the federal income taxes of our TRS using the asset and liability method. Under this method, deferred income taxes are recognized for temporary differences between the financial reporting bases of assets and liabilities of the TRS and their respective tax bases and for operating loss and tax credit carryforwards based on enacted tax rates expected to be in effect when such amounts are realized or settled. However, deferred tax assets are recognized only to the extent that it is more likely than not that they will be realized based on the consideration of available evidence, including tax planning strategies and projections for future taxable income over the periods in which the remaining deferred tax assets are deductible. In assessing the realizability of deferred tax assets, the Company considers whether it is more likely than not (defined as a likelihood of more than 50%) that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income.

***Fair Value Measurements***

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements are utilized to determine

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**Notes to Consolidated Financial Statements**  
**(Unaudited – In thousands, except share and per share data)**

the value of certain liabilities, to perform impairment assessments, to account for hotel acquisitions, and for disclosure purposes. Fair value measurements are classified into a three-tiered fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1: Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Directly or indirectly observable inputs other than quoted prices included in Level 1. Level 2 inputs may include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and model-derived valuations whose inputs are observable.

Level 3: Unobservable inputs for which there is little or no market data, which require a reporting entity to develop its own assumptions.

Our estimates of fair value were determined using available market information and appropriate valuation methods. Considerable judgment is necessary to interpret market data and develop estimated fair value. The use of different market assumptions or valuation techniques may have a material effect on estimated fair value measurements. We classify assets and liabilities in the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement.

With the exception of fixed rate debt (see Note 8) and other financial instruments carried at fair value, the carrying amounts of the Company's financial instruments approximates their fair values due to their short-term nature or variable market-based interest rates.

***Fair Value Option***

Under U.S. GAAP, the Company has the irrevocable option to report most financial assets and financial liabilities at fair value on an instrument by instrument basis, with changes in fair value reported in net earnings. This option was elected for the treatment of the Company's convertible debt entered into on March 16, 2016 (see Note 7).

***Recently Adopted Accounting Standards***

In November 2014, the FASB issued ASU 2014-16, *Derivatives and Hedging (Topic 815): Determining Whether the Host Contract in a Hybrid Financial Instrument Issued in the Form of a Share is More Akin to Debt or to Equity*, which clarifies certain of the criteria for determining whether derivative features in a hybrid financial instrument should be separately recognized. ASU 2014-16 is effective for fiscal years beginning after December 15, 2015 and permits either a retrospective or cumulative effect transition method. ASU 2014-16 was adopted by the Company on January 1, 2016 and was utilized in determining the accounting for the 6.25% Series D Cumulative Convertible Preferred Stock ("Series D Preferred Stock") issued in March 2016 and the 6.25% Series E Cumulative Convertible Preferred Stock ("Series E Preferred Stock") issued in March 2017 (see Note 10).

In February 2015, the FASB issued ASU No. 2015-02, *Consolidation - Amendments to the Consolidation Analysis*, which amends the current consolidation guidance effecting both the VIE and VOE consolidation models. The standard does not add or remove any of the characteristics in determining if an entity is a VIE or VOE, but rather enhances the way the Company assesses some of these characteristics. The Company adopted this standard on January 1, 2016 and concluded that CHLP now meets the criteria to be considered a VIE of which the Company is the primary beneficiary and, accordingly, the Company continues to consolidate CHLP. The Company's sole significant asset is its investment in CHLP, and consequently, substantially all of the Company's assets and liabilities represent those assets and liabilities of CHLP. All of the Company's debt is an obligation of CHLP. This ASU was also used in the determination of the accounting for the Atlanta JV entered into in August 2016 (see Note 4).

In April 2015, the FASB issued ASU 2015-03, *Simplifying the Presentation of Debt Issuance Costs*, which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the associated debt liability. The Company adopted this standard on January 1, 2016 and presents all debt issuance costs as a direct deduction from

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the carrying value of the debt liability. Adoption of this standard was applied retrospectively for all periods presented, effecting only the presentation of the balance sheet. The adoption of this standard did not have a material impact on the Company's financial position and had no impact on the results of operations or cash flows.

***Recently Issued Accounting Standards***

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective. The original updated accounting guidance was effective for annual and interim reporting periods in fiscal years beginning after December 15, 2016, however, in July 2015, the FASB approved a one year delay of the effective date to fiscal years beginning after December 15, 2017. As such, the standard will be effective for the Company on January 1, 2018. The standard permits the use of either the retrospective or cumulative effect transition method. The Company has begun to evaluate each of its revenue streams under the new model. Based on preliminary assessments, the Company does not expect the adoption of this guidance to materially affect the amount or timing of revenue recognition for revenues from room, food and beverage, and other hotel level sales. Furthermore, for real estate sales to third parties, primarily a result of disposition of real estate in exchange for cash with few contingencies, we do not expect the standard to significantly impact the recognition of or accounting for these sales.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which supersedes most existing lease guidance in U.S. GAAP when it becomes effective. ASU 2016-02 requires, among other changes to the lease accounting guidance, lessees to recognize most leases on-balance sheet via a right of use asset and lease liability and additional qualitative and quantitative disclosures. ASU 2016-02 is effective for the Company for annual periods in fiscal years beginning after December 15, 2019, permits early adoption, and mandates a modified retrospective transition method. The Company is required to adopt ASU 2016-02 on January 1, 2020. The Company is evaluating the effect that ASU 2016-02 will have on its consolidated financial statements and related disclosures.

In August 2016, the FASB issued ASU-2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Payment*, which clarifies and provides specific guidance on eight cash flow classification issues with an objective to reduce the current diversity in practice. This guidance is effective for the Company for years beginning after December 15, 2017 but earlier adoption is permitted. The Company does not anticipate that this guidance will have a material impact on its consolidated financial statements.

In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*, which clarifies how companies should present restricted cash and restricted cash equivalents in the statement of cash flows. This guidance requires companies to show the changes in the total of cash, cash equivalents, and restricted cash equivalents in the statement of cash flows. This guidance is effective for the Company for years beginning after December 15, 2017, including interim periods within those years and should be applied retroactively. Early adoption is permitted. The Company does not anticipate that this guidance will have a material impact on its consolidated financial statements.

In January 2017, the FASB issued ASU 2017-01, *Business Combinations (Topic 805): Clarifying the Definition of a Business*, which clarifies the definition of a business to assist entities with evaluating whether transactions should be accounted for as acquisitions of assets or business combinations. As a result of the standard, we anticipate that the majority of our hotel purchases will be considered asset purchases as opposed to business combinations. However, the determination will be made on a transaction-by-transaction basis and we do not expect the determination to materially change the recognition of the assets and liabilities acquired. This standard will be applied on a prospective basis and, therefore, it does not affect the accounting for any of our previous transactions. This standard will be effective for annual periods beginning after December 15, 2017, although early adoption is permitted.

***Reclassifications***

Certain amounts in prior year financial statements have been reclassified to conform to current year presentation.

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**Liquidity**

We expect to meet our short-term liquidity requirements through net cash provided by operations, existing cash balances and working capital, short-term borrowings under our \$90,000 secured revolving credit facility (the “credit facility”), and the release of restricted cash upon the satisfaction of usage requirements. At March 31, 2017, the Company had \$15,032 of cash and cash equivalents on hand and \$20,901 of unused availability under its credit facility. Our short-term liquidity requirements consist primarily of operating expenses and other expenditures directly associated with our hotel properties, recurring maintenance and capital expenditures necessary to maintain our hotels in accordance with brand standards, interest expense and scheduled principal payments on outstanding indebtedness, restricted cash funding obligations, and the payment of dividends in accordance with the REIT requirements of the Code and as required in connection with our Series E Preferred Stock. Prior to the consideration of any asset sales or our ability to refinance debt subsequent to March 31, 2017, contractual principal payments on our debt outstanding, which include only normal amortization, total \$1,103 through June 30, 2018. We also presently expect to invest approximately \$4,000 to \$5,000 in capital expenditures related to hotel properties we currently own through June 30, 2018.

To maintain our REIT tax status, we generally must distribute at least 90% of our taxable income to our shareholders annually. In addition, we are subject to a 4% non-deductible excise tax if the actual amount distributed to shareholders in a calendar year is less than a minimum amount specified under the federal income tax laws. We have a general dividend policy of paying out approximately 100% of annual REIT taxable income. The actual amount of any future dividends will be determined by the Board of Directors based on our actual results of operations, economic conditions, capital expenditure requirements, and other factors that the Board of Directors deems relevant.

Our longer-term liquidity requirements consist primarily of the cost of acquiring additional hotel properties, renovations and other one-time capital expenditures that periodically are made related to our hotel properties, and scheduled debt payments, including maturing loans. Possible sources of liquidity to fund debt maturities and acquisitions and to meet other obligations include additional secured or unsecured debt financings, proceeds from public or private issuances of debt or equity securities, and additional borrowings under our existing credit facility.

**NOTE 2. INVESTMENT IN HOTEL PROPERTIES**

Investments in hotel properties consisted of the following at March 31, 2017 and December 31, 2016:

	As of					
	March 31, 2017			December 31, 2016		
	Held for sale	Held for use	Total	Held for sale	Held for use	Total
Land	\$ 1,794	\$ 17,510	\$ 19,304	\$ 2,392	\$ 14,020	\$ 16,412
Buildings, improvements, vehicle	14,166	132,251	146,417	23,118	85,565	108,683
Furniture and equipment	4,215	17,790	22,005	5,427	12,776	18,203
Construction-in-progress	17	413	430	23	63	86
Investment in hotel properties	20,192	167,964	188,156	30,960	112,424	143,384
Less accumulated depreciation	(8,179)	(17,312)	(25,491)	(12,247)	(16,266)	(28,513)
Investment in hotel properties, net	<u>\$ 12,013</u>	<u>\$ 150,652</u>	<u>\$ 162,665</u>	<u>\$ 18,713</u>	<u>\$ 96,158</u>	<u>\$ 114,871</u>

**NOTE 3. ACQUISITION OF HOTEL PROPERTIES**

On March 24, 2017, the Company acquired three wholly owned properties, the Home2 Suites Lexington University / Medical Center (Kentucky), the Home2 Suites Austin / Round Rock, and the Home 2 Suites Tallahassee State Capitol. The allocation of the purchase price based on fair value, which was determined using Level 3 fair value inputs, was as included in the table below.

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	Land	Buildings, improvements, and vehicle	Furniture and equipment	Intangible asset	Total purchase price	Debt originated at acquisition	Issuance of CHLP partnership units	Net cash
Home2 Suites Lexington, Kentucky	\$ 905	\$ 14,204	\$ 1,351	\$ 40	\$ 16,500	\$ 16,455	\$ 45	\$ -
Home2 Suites Round Rock, Texas	1,087	14,345	1,285	33	16,750	16,705	45	-
Home2 Suites Tallahassee, Florida	1,519	18,229	1,727	25	21,500	21,442	58	-
Total	<u>\$ 3,511</u>	<u>\$ 46,778</u>	<u>\$ 4,363</u>	<u>\$ 98</u>	<u>\$ 54,750</u>	<u>\$ 54,602</u>	<u>\$ 148</u>	<u>\$ -</u>

The \$54,750 purchase price was funded with a draw on the credit facility totaling \$54,602 and the issuance of 593,896 partnership units from CHLP with a value of \$148.

The Company had no acquisitions of wholly owned properties during the three months ended March 31, 2016.

**Pro Forma Results**

In addition to the three properties discussed above, the Company also entered into the Atlanta JV which then acquired one hotel in August of 2016 (see Note 4) and the Company acquired one wholly owned property, the Aloft Leawood / Overland Park (Kansas City), for a purchase price of \$22,500 on December 14, 2016. The following condensed pro forma financial data is presented as if all acquisitions completed in 2017 had been completed on January 1, 2016 and as if all the acquisitions completed in 2016, including that completed by the Atlanta JV, had been completed on January 1, 2015. Supplemental pro forma earnings were adjusted to exclude all acquisition expense recognized in the periods presented as if these acquisition costs had been incurred in prior periods but were not adjusted to remove the results of hotels sold during and between the periods. Results for periods prior to the Company's ownership are based on information provided by the prior owners, adjusted for differences in interest expense, depreciation expense, and management fees following the Company's ownership. The condensed pro forma financial data is not necessarily indicative of what the actual results of operations of the Company would have been assuming the acquisitions had been consummated on January 1, 2016 or 2015, nor do they purport to represent the results of operations for future periods.

	<b>Three months ended March 31,</b>	
	<b>2017</b>	<b>2016</b>
Total revenue	\$ 12,868	\$ 16,541
Operating income	\$ 424	\$ 736
Net loss attributable to common shareholders	\$ (13,489)	\$ (10,517)
Net loss per share attributable to common shareholders - Basic	\$ (4.59)	\$ (13.84)
Net loss per share attributable to common shareholders - Diluted	\$ (4.59)	\$ (13.84)

**NOTE 4. INVESTMENT IN UNCONSOLIDATED JOINT VENTURE**

On August 1, 2016, the Company entered into a joint venture with Three Wall Capital LLC and certain of its affiliates ("TWC") to acquire an Aloft hotel in downtown Atlanta, Georgia for \$44,550 on August 22, 2016. The Company accounts for the Atlanta JV under the equity method. Condor owns 80% of the Atlanta JV with TWC owning the remaining 20%. The Atlanta JV is comprised of two companies: Spring Street Hotel Property II LLC, of which CHLP indirectly owns an 80% equity interest, and Spring Street Hotel OpCo II LLC, of which our TRS indirectly owns an 80% equity interest. TWC owns the remaining 20% equity interest in these two companies.

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The purchase price for the Atlanta Aloft was partially paid with \$33,750 of proceeds from a term loan secured by the property. The term loan, obtained from LoanCore Capital Credit REIT LLC, has an initial term of 24 months with three 12-month extension periods, which may be exercised at the Atlanta JV's option subject to certain conditions and fees. The interest rate is a floating rate calculated on the one-month LIBOR plus 5.0%, and as a condition to closing, the Atlanta JV purchased a LIBOR cap of 3.0%. The current interest rate on the loan is 6.0%. The loan is non-recourse to the Atlanta JV, subject to specified exceptions. The loan is also non-recourse to Condor, except for certain customary carve-outs which are guaranteed by the Company.

Under the Atlanta JV agreement, the Atlanta JV is managed by TWC in accordance with business plans and budgets approved by both partners. Major decisions as detailed in the agreement also require joint approval. Condor may remove TWC as manager of the Atlanta JV and appoint a new manager only upon the occurrence of certain events. The Atlanta Aloft hotel is managed by Boast Hotel Management Company LLC ("Boast"), an affiliate of TWC. The Atlanta JV paid to Boast total management fees of \$89 for the three months ended March 31, 2017.

Net cash flow and profits from the Atlanta JV will be distributed each fiscal year first with a 10% preferred return on capital contributions to Condor, second with a 10% preferred return on capital contributions to TWC, and third with any remainder distributed to the partners based on their pro-rata equity ownership. Losses are allocated based on pro-rata equity ownership. The Atlanta JV agreement also includes buy-sell rights for both members (generally after three years of hotel ownership for Condor and after five years for TWC) and Condor has a purchase option for TWC's Atlanta JV ownership interest exercisable between the third and fifth anniversary of the hotel closing.

The following tables represent the total assets, liabilities, equity, and components of net earnings, including the Company's share, of the Atlanta JV as of and for the three months ended March 31, 2017:

	<b>As of March 31, 2017</b>	
Investment in hotel properties, net	\$	48,981
Cash and cash equivalents		1,650
Restricted cash, property escrows		739
Accounts receivable, prepaid expenses, and other assets		543
<b>Total Assets</b>	<b>\$</b>	<b>51,913</b>
Accounts payable, accrued expenses, and other liabilities	\$	1,558
Distribution payable		48
Land option liability		6,189
Long-term debt, net of deferred financing costs		33,212
<b>Total Liabilities</b>		<b>41,007</b>
Condor equity		8,747
TWC equity		2,159
<b>Total Equity</b>		<b>10,906</b>
<b>Total Liabilities and Equity</b>	<b>\$</b>	<b>51,913</b>

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	<b>Three months ended March 31, 2017</b>
<b>Revenue</b>	
Room rentals and other hotel services	\$ 2,989
<b>Operating Expenses</b>	
Hotel and property operations	1,861
Depreciation and amortization	411
Total operating expenses	2,272
<b>Operating income</b>	717
Net loss on disposition of assets	(1)
Interest expense	(605)
<b>Net earnings</b>	\$ 111
Condor allocated earnings	\$ 111
TWC allocated earnings	-
<b>Net earnings</b>	\$ 111

**NOTE 5. DISPOSITIONS OF HOTEL PROPERTIES AND DISCONTINUED OPERATIONS**

As of March 31, 2017, the Company had five hotels classified as held for sale. At the beginning of 2017, the Company had seven hotels held for sale and during the three months ended March 31, 2017 sold two properties. None of the hotels reclassified as held for sale since the Company's adoption of ASU 2014-08 on October 1, 2014 represent a strategic shift that has (or will have) a major effect on the entity's operations and financial results. As a result, only hotels classified as held for sale prior to October 1, 2014 (excluding those subsequently reclassified as held for use), the last of which was sold in January 2016, are included in discontinued operations with all other hotels, including those subsequently sold or classified as held for sale, reported in continuing operations.

In the three months ended March 31, 2017 and 2016, the Company sold two and four hotels, respectively, resulting in total gains of \$0 and \$4,059, respectively, of which \$0 and \$3,378, respectively, was included in continuing operations. The hotels sold during the three months ended March 31, 2017 had been previously impaired and recoveries of impairment totaling \$80 were recognized upon their sale.

The Company allocates interest expense to discontinued operations for debt that is to be assumed or that is required to be repaid as a result of disposal transactions. The following table sets forth the components of discontinued operations for the three months ended March 31, 2016:

	<b>Three months ended March 31, 2016</b>
Revenue	\$ 6
Hotel and property operations expense	(4)
Net gain (loss) on disposition of assets	681
Interest expense	(5)
Gain from discontinued operations, net of tax	\$ 678
Capital expenditures	\$ -



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**NOTE 6. LONG-TERM DEBT**

On March 1, 2017, a significant portion of the Company's debt (including all debt outstanding at December 31, 2016 with the exception of the two variable rate Western Alliance Bank loans and the two fixed rate Great Western Bank loans) was refinanced with the credit facility that matures on March 1, 2020. The credit agreement was entered into with KeyBank National Association, as administrative agent and lender, KeyBanc Capital Markets Inc. and The Huntington National Bank, as joint leader arrangers, and other lenders and agents party thereto.

The credit agreement provides for a \$90,000 senior secured credit facility and includes an accordion feature that would allow the credit facility to be increased to \$400,000 with additional lender commitments. Subsequent to March 31, 2017, the Company closed on an increase in the credit facility from \$90,000 to \$150,000 (see Note 16). Available borrowing capacity under the credit facility is based on a borrowing base formula for the pool of hotel properties securing the facility. As of the closing date, the collateral pool consisted of 14 hotel properties and total available borrowing capacity under the credit facility was \$41,050. At March 31, 2017, following the subsequent purchases and sales of hotels during the quarter (see Notes 3 and 5) and the common stock equity raise (see Note 9), the collateral pool consisted of 15 hotel properties and total available borrowing capacity under the credit facility totaled \$66,461.

The credit facility is guaranteed by the Company and its material subsidiaries that do not have stand-alone financing. Borrowings under the credit facility accrue interest based on a leverage-based pricing grid, at the Company's option, at either LIBOR plus a spread ranging from 2.25% to 3.00% (depending on leverage) or a base rate plus a spread ranging from 1.25% to 2.00% (depending on leverage). The credit facility matures in March 2020 and has two one-year extension options, subject to certain conditions, including the completion of specific capital achievements. The credit facility contains customary representations and warranties, covenants and events of default.

Upon the closing of the credit facility, \$34,250 was immediately drawn down to repay existing debt and related expenses. Prior to March 31, 2017, net proceeds from the Company's hotel sales (see Note 5) were used to pay down a total of \$6,440 on the credit facility, proceeds from the credit facility totaling \$54,750 were used to fund the Company's acquisitions plus related expenses (see Note 3), and a portion of the proceeds from the Company's common stock offering totaling \$37,000 (see Note 9) was used to pay down the credit facility.

Long-term debt related to wholly owned properties, including debt related to hotel properties held for sale, consisted of the following loans payable at March 31, 2017 and December 31, 2016:

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Lender	Balance at March 31, 2017	Interest rate at March 31, 2017	Maturity	Amortization provision	Properties encumbered at March 31, 2017	Balance at December 31, 2016
<b>Fixed rate debt</b>						
Great Western Bank (1)	\$ 14,222	4.33%	12/2021	25 years	1	\$ 14,326
Great Western Bank (1)	1,547	4.33%	12/2021	7 years	-	1,599
Western Alliance Bank	-	-	-	-	-	4,806
Western Alliance Bank	-	-	-	-	-	2,803
Cantor Commercial Real Estate Lending	-	-	-	-	-	5,713
Morgan Stanley Mortgage Capital Holdings, LLC	-	-	-	-	-	912
Total fixed rate debt	<u>15,769</u>					<u>30,159</u>
<b>Variable rate debt</b>						
Western Alliance Bank	4,852	4.31% (2)	11/2020	25 years	1	4,882
Western Alliance Bank	9,802	4.31% (2)	11/2020	25 years	1	9,863
KeyBank credit facility (3)	45,560	4.80% (4)	03/2020	Interest only	15	-
The Huntington National Bank	-	-	-	-	-	7,361
LMREC 2015 - CREI, Inc. (Latitude)	-	-	-	-	-	11,124
Total variable rate debt	<u>60,214</u>				<u>18</u>	<u>33,230</u>
Total long-term debt	\$ 75,983					\$ 63,389
Less: Deferred financing costs	<u>(2,750)</u>					<u>(669)</u>
Total long-term debt, net of deferred financing costs	73,233					62,720
Less: Long-term debt related to hotel properties held for sale, net of deferred financing costs of \$187 and \$55	<u>(3,288)</u>					<u>(5,945)</u>
Long-term debt related to hotel properties held for use, net of deferred financing costs of \$2,563 and \$614	<u>\$ 69,945</u>					<u>\$ 56,775</u>

(1) Both loans are collateralized by Aloft Leawood

(2) 90-day LIBOR plus 3.25%

(3) Total unused availability under this credit facility was \$20,901 at March 31, 2017; commitment fee on unused facility is 0.20%

(4) Borrowings under the facility accrue interest based on a leverage-based pricing grid, at the Company's option, at either LIBOR plus a spread ranging from 2.25% to 3.00% (depending on leverage) or a base rate plus a spread ranging from 2.5% to 2.00% (depending on leverage); 30-day LIBOR for \$50,000 notional capped at 2.5% after giving effect to market rate cap (see Note 8)

Debt is classified as held for sale if the properties collateralizing it are held for sale. Debt associated with assets held for sale is classified in the table below based on its contractual maturity although the balances are expected to be repaid within one year upon the sale of the related hotel properties. Aggregate annual principal payments on debt for the remainder of 2017 and thereafter are as follows:

	Held for sale	Held for use	Total
Remainder of 2017	-	\$ 652	\$ 652
2018	-	909	909
2019	-	950	950
2020	3,475	56,325	59,800
2021	-	13,672	13,672
Total	<u>\$ 3,475</u>	<u>\$ 72,508</u>	<u>\$ 75,983</u>

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**Financial Covenants**

The Company's debt agreements contain requirements as to the maintenance of minimum levels of debt service and fixed charge coverage, required loan-to-value and leverage ratios, required levels of tangible net worth, and place certain restrictions on dividends. As of March 31, 2017, we were in compliance with our financial covenants.

If we fail to pay our indebtedness when due, fail to comply with covenants or otherwise default on our loans, unless waived, we could incur higher interest rates during the period of such loan defaults, be required to immediately pay our indebtedness, and ultimately lose our hotels through lender foreclosure if we are unable to obtain alternative sources of financing with acceptable terms. Our credit facility contains cross-default provisions which would allow the lenders under our credit facility to declare a default and accelerate our indebtedness to them if we default on our other loans and such default would permit that lender to accelerate our indebtedness under any such loan. As of March 31, 2017, we are not in default of any of our loans.

**NOTE 7. CONVERTIBLE DEBT AT FAIR VALUE**

As part of an agreement entered into on March 16, 2016 (the "Exchange Agreement") with Real Estate Strategies, L.P. ("RES") (see Note 10), the Company issued to RES a Convertible Promissory Note (the "Note"), bearing interest at 6.25% per annum, in the principal amount of \$1,012 initially convertible into shares of Series D Preferred Stock, which could be subsequently converted into 97,269 shares of common stock. Following the conversion of all of the outstanding Series D Preferred Stock into common stock and the issuance of the Series E Preferred Stock on March 1, 2017, the Note was amended to be convertible directly into 97,269 shares of common stock at any time at the option of RES or automatically when the Series E Preferred Stock is required to be converted or is redeemed in whole (see Note 10). The Note is not convertible to the extent at the time the conversion would cause RES, together with its affiliates, to beneficially own more than 49% of the voting stock of the Company. Any conversion reduces the principal amount of the Note proportionally.

The Company has made an irrevocable election to record this Convertible Debt in its entirety at fair value utilizing the fair value option available under U.S. GAAP in order to more accurately reflect the economic value of this Note. As such, gains and losses on the Note are included in net gain on derivatives and convertible debt within net earnings each reporting period. Gains (losses) related to this Note were recognized totaling \$240 and (\$387) during the three months ended March 31, 2017 and 2016, respectively. The fair value of the Note was determined using a trinomial lattice-based model, which is a generally accepted computational model typically used for pricing options. The fair value of the Note on the date of issuance was determined to be equal to its principal amount. Interest expense related to this Note is recorded separately from other changes in its fair value within interest expense each period.

The following table represents the difference between the fair value and the unpaid principal balance of the Note as of March 31, 2017:

	<b>Fair value as of March 31, 2017</b>	<b>Unpaid principal balance as of March 31, 2017</b>	<b>Fair value carrying amount over/(under) unpaid principal</b>
6.25% Convertible Debt	\$ 1,075	\$ 1,012	\$ 63

**NOTE 8. FAIR VALUE MEASUREMENTS AND DERIVATIVE INSTRUMENTS**

Our determination of fair value measurements is based on the assumptions that market participants would use in pricing the asset or liability. At March 31, 2017, the Company's convertible debt (see Note 7) and certain derivative instruments were the only financial instruments measured in the financial statements at fair value on a recurring basis. Nonrecurring fair value measurements were utilized in the determination of the fair value of acquired properties in 2017 (see Note 3), in the accounting for the Company's equity transactions that occurred in March 2016 and 2017 (see Note 10), and in the valuation of impaired hotels during the three months ended March 31, 2017 and 2016.

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**Derivative Instruments**

Currently, the Company uses derivatives, such as interest rate swaps and caps, to manage its interest rate risk. The fair value of interest rate positions is determined using the standard market methodology of netting discounted expected future cash receipts and payments. Variable interest rates used in the calculation of projected receipts and payments on the positions are based on expectations of future interest rates derived from observable market interest rate curves and volatilities. Derivatives expose the Company to credit risk in the event of non-performance by the counterparties under the terms of the agreements. The Company believes it minimizes this credit risk by transacting with major creditworthy financial institutions. These interest rate positions at March 31, 2017 and December 31, 2016 are as follows:

Associated debt	Type	Terms	Effective date	Maturity date	Notional amount at March 31, 2017	Notional amount at December 31, 2016
Credit facility	Cap	Caps 30-day LIBOR at 2.50%	03/2017	03/2019	\$ 50,000	\$ -
Huntington	Swap	Swaps 30-day LIBOR + 2.25% for fixed rate of 4.13% cancellable at Company's option anytime after 11/01/2018 without penalty	11/2015	11/2020	\$ -	\$ 7,361
Latitude	Cap	Caps 30-day LIBOR at 1.0%	03/016	06/2017	\$ -	\$ 11,124

Additionally, prior to the execution of the Exchange Agreement (see Note 10) on March 16, 2016, which extinguished the instrument, the Company was required to bifurcate and include on the balance sheet at fair value the embedded conversion option in the 6.25% Series C Cumulative Convertible Preferred Stock ("Series C Preferred Stock") due to the presence of an antidilution provision that required an adjustment in the common stock conversion ratio should subsequent issuances of the Company's common stock be issued below the instrument's original conversion price of \$52.00 per share.

Similarly, at December 31, 2015, prior to the execution of the Exchange Agreement, the terms of the common stock warrants issued to the holders of the Series C Preferred Stock (see Note 10) also included an antidilution provision that required a reduction in the warrant's exercise price of \$62.40 should the conversion ratio of the Series C Preferred Stock be adjusted due to its antidilution provisions. Accordingly, the warrants did not qualify for equity classification, and, as a result, the fair value of the warrants was shown as a derivative liability on the consolidated balance sheet. With the execution of the Exchange Agreement, this provision of these warrants was effectively eliminated and the conversion price was locked permanently at its current amount on the date of the extinguishment of the Series C Preferred Stock (\$12.48). Following this modification of terms, the warrants qualified for equity classification and were reclassified to additional paid-in capital at their fair value of \$611 on the date of the modification.

The fair value of the derivative liabilities recognized in connection with the Series C Preferred Stock was determined using the Monte Carlo simulation method. The Monte Carlo simulation method is a generally accepted statistical method used to generate a defined number of stock price paths in order to develop a reasonable estimate of the range of future expected stock prices of the Company and its peer group and minimize standard error.

Included in the Series E Preferred Stock issued on March 1, 2017 is a redemption right that allows the Company, upon the occurrence of a Qualified Offering (defined as a single offering of common stock of at least \$50,000 or up to three offerings in the aggregate of at least \$75,000, all with certain minimum prices per share and a potential make whole payment required in certain scenarios), to redeem up to a total of 490,250 shares of Series E Preferred Stock for specific percentages of its liquidation preference. Because this redemption right is contingent upon the occurrence of a Qualified Offering, the Company was required to bifurcate and include on the balance sheet at fair value the embedded redemption right. This option was determined to be an asset with a fair value on the date of issuance of \$150 using a trinomial lattice-based model, considered a Level 3 fair value measurement. A Qualified Offering was completed on March 29, 2017 (see Note 9).

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All derivatives recognized by the Company are reported as either derivative assets or liabilities on the consolidated balance sheets and are adjusted to their fair value at each reporting date. All gains and losses on derivative instruments are included in net gain on derivatives and convertible debt and with the exception of realized gains and losses related to the interest rate instruments, which are included in interest expense on the consolidated statements of operations. Net gains (losses) of \$(65) and \$5,730 were recognized related to derivative instruments for the three months ended March 31, 2017 and 2016, respectively.

**Recurring Fair Value Measurements**

The following tables provide the fair value of the Company's financial assets and (liabilities) carried at fair value and measured on a recurring basis:

	Fair value at			
	March 31, 2017	Level 1	Level 2	Level 3
Interest rate derivatives	\$ 44	\$ -	\$ 44	\$ -
Series E Preferred embedded redemption option	93	-	-	93
Convertible debt	(1,075)	-	-	(1,075)
<b>Total</b>	<b>\$ (938)</b>	<b>\$ -</b>	<b>\$ 44</b>	<b>\$ (982)</b>

	Fair value at			
	December 31, 2016	Level 1	Level 2	Level 3
Interest rate derivatives	\$ (8)	\$ -	\$ (8)	\$ -
Convertible debt	(1,315)	-	-	(1,315)
<b>Total</b>	<b>\$ (1,323)</b>	<b>\$ -</b>	<b>\$ (8)</b>	<b>\$ (1,315)</b>

There were no transfers between levels during the three months ended March 31, 2017 or 2016.

The following tables present a reconciliation of the beginning and ending balances of items measured at fair value on a recurring basis that use significant unobservable inputs (Level 3) and the related gains and losses recorded in the consolidated statements of operations during the periods:

	Three months ended March 31,							
	2017			2016				
	Series E Preferred embedded redemption option	Convertible debt	Total	Series C Preferred embedded derivative	RES warrant derivative	Convertible debt	Total	
Fair value, beginning of period	\$ -	\$ (1,315)	\$(1,315)	\$ (6,271)	\$ (2,411)	\$ -	\$(8,682)	
Net gains (losses) recognized in earnings	(57)	240	183	4,848	1,800	(387)	6,261	
Purchase and issuances	150	-	150	-	-	(1,012)	(1,012)	
Sales and settlements	-	-	-	1,423	-	-	1,423	
Gross transfers into Level 3	-	-	-	-	-	-	-	
Gross transfers out of Level 3	-	-	-	-	611 (1)	-	611	
Fair value, end of period	<b>\$ 93</b>	<b>\$ (1,075)</b>	<b>\$ (982)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (1,399)</b>	<b>\$(1,399)</b>	
Total unrealized gains (losses) during the period included in earnings related to instruments held at end of period	\$ (57)	\$ 240	\$ 183	\$ -	\$ -	\$ (387)	\$ (387)	

(1) RES warrants were permanently reclassified to additional paid-in capital as discussed above

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***Fair Value of Long-Term Debt***

The Company estimates the fair value of its fixed rate debt by discounting the future cash flows of each instrument at estimated market rates or credit spreads consistent with the maturity of debt obligations with similar credit risks. Credit spreads take into consideration general market conditions and maturity. The inputs utilized in estimating the fair value of debt are classified in Level 2 of the fair value hierarchy. Both the carrying value and estimated fair value of the Company's long-term debt are presented net of deferred financing costs in the table below:

	Carrying value as of		Estimated fair value as of	
	March 31, 2017	December 31, 2016	March 31, 2017	December 31, 2016
Held for use	\$ 69,945	\$ 56,775	\$ 69,052	\$ 56,842
Held for sale	3,288	5,945	3,288	6,378
<b>Total</b>	<b>\$ 73,233</b>	<b>\$ 62,720</b>	<b>\$ 72,340</b>	<b>\$ 63,220</b>

***Impaired Hotel Properties***

In the performance of impairment analysis for both held for sale and held for use properties, fair value is determined with the assistance of independent real estate brokers and through the use of operating results and revenue multiples based on the Company's experience with hotel sales as well as available industry information. For held for sale properties, estimated selling costs are based on our experience with similar asset sales. These are considered Level 3 inputs. All impairment in the table below related to held for use properties relates to impairments taken when those properties were previously held for sale or upon their reclassified to held for use. The amount of impairment and recovery of previously recorded impairment recognized in the three months ended March 31, 2017 and 2016 is shown in the tables below:

	Three months ended March 31,			
	2017		2016	
	Number of hotels	Impairment (loss) recovery	Number of hotels	Impairment (loss) recovery
<b>Held for sale hotels:</b>				
Impairment loss	1	\$ (351)	2	\$ (676)
Impairment recovery	-	-	-	-
<b>Sold hotels:</b>				
Impairment loss	-	-	1	(117)
Impairment recovery	2	80	-	-
<b>Total net impairment (loss) recovery:</b>	<b>3</b>	<b>\$ (271)</b>	<b>3</b>	<b>\$ (793)</b>

**NOTE 9. COMMON STOCK**

The Company's common stock is duly authorized, fully paid, and non-assessable.

On February 28, 2017, the holders of the Series D Preferred Stock voluntarily converted their shares into 6,004,957 shares of common stock (adjusted for the reverse stock split discussed below) at \$10.40 per share pursuant to the terms of the preferred stock (see Note 10).

Effective on March 15, 2017, the Company effected a reverse stock split of its common stock at a ratio of 1-for-6.5. No fractional shares of common stock were issued as fractional shares were settled in cash. A total of 73 shares were settled for \$1. Unless otherwise noted, impacted amounts and share information included in the consolidated financial statements and notes thereto have been retroactively adjusted for the stock split as if such stock split occurred on the first day of the first period presented.

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On March 29, 2017, the Company closed an underwritten public offering of 4,772,500 shares of its common stock, including 622,500 shares issued pursuant to the full exercise of an option to purchase additional shares of common stock granted to the underwriters, at a public offering price per share of \$10.50. Net proceeds, after the payment of related expenses, from this offering totaled \$45,916.

**NOTE 10. PREFERRED STOCK**

On March 16, 2016, the Company entered into a series of agreements providing for:

- the issuance and sale of Condor's Series D Preferred Stock under a private transaction to SREP III Flight-Investco, L.P. ("SREP"), an affiliate of StepStone Group LP;
- the exchange of all of Condor's outstanding Series C Preferred Stock for Series D Preferred Stock; and
- the cash redemption of all of Condor's outstanding 8% Series A Cumulative Preferred Stock ("Series A Preferred Stock") and 10% Series B Cumulative Preferred Stock ("Series B Preferred Stock").

In connection with these transactions, the Company and SREP entered into a Stock Purchase Agreement (the "Stock Purchase Agreement") dated March 16, 2016 pursuant to which Condor issued and sold 3,000,000 shares of Series D Preferred Stock to SREP on the March 16, 2016 for an aggregate purchase price of \$30,000. The Stock Purchase Agreement required that \$20,147 of the purchase price be deposited into an escrow account for the purpose of effecting the redemption of the Series A and Series B Preferred Stock and that the remaining amount of the purchase price be delivered to Condor.

Simultaneously, the Company entered into the Exchange Agreement with RES pursuant to which all 3,000,000 outstanding shares of Series C Preferred Stock were exchanged for 3,000,000 shares of Series D Preferred Stock. Under the Exchange Agreement, in lieu of payment of accrued and unpaid dividends in the amount of \$4,947 on the Series C Preferred Stock, Condor (a) paid to RES an amount of cash equal to \$1,484, (b) issued to RES 245,156 shares of Series D Preferred Stock (such that RES, IRSA and their affiliates do not beneficially own in excess of 49% of the voting stock of Condor) and (c) issued to RES a convertible promissory note, bearing interest at 6.25% per annum, in the principal amount of \$1,012 (see Note 7).

Pursuant to the Stock Purchase Agreement, on April 15, 2016, Condor redeemed all of the outstanding Series A and Series B Preferred Stock, in accordance with redemption notices issued on March 16, 2016, as follows:

- all 803,270 outstanding shares of the Series A Preferred Stock at the redemption price of \$10.00 per share plus \$2.084940 per share in accrued and unpaid dividends (plus compounded interest) through the redemption date for a total redemption price of \$9,707; and
- all 332,500 outstanding shares of the Series B Preferred Stock at the redemption price of \$25.00 per share plus \$6.354167 per share in accrued and unpaid dividends through the redemption date for a total redemption price of \$10,425.

On February 28, 2017, the holders of the Series D Preferred Stock voluntarily converted their shares into 6,004,957 shares of common stock at \$10.40 per share pursuant to the terms of the preferred stock. The terms of the Series D Preferred Stock provided for automatic conversion following certain future common stock offerings, and also provided for potential additional payments to the holders depending on the sales price of common stock in the offerings. As a result of the voluntary conversion, the holders are no longer entitled to the potential payments. To induce the holders of the Series D Preferred Stock to voluntarily convert their shares, the Company issued the holders 925,000 shares of a new series of preferred stock, the Series E Preferred Stock.

The effect of these transactions on the Company's preferred stock and the key terms of the remaining series of the Company's preferred stock are discussed individually below.

***Series A Preferred Stock***

On April 15, 2016, the remaining 803,270 outstanding shares of Series A Preferred Stock were redeemed.

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The difference between the recorded value of the Series A Preferred Stock prior to the issuance of the redemption notice and the redemption value of the Series A Preferred Stock plus related expenses, a total of \$2,288, was recorded as a reduction of accumulated deficit during the three months ended March 31, 2016 as the amount is considered a deemed dividend on the Series A Preferred Stock. Of this amount, \$836 for the three months ended March 31, 2016 was recorded as a reduction of net earnings attributable to common shareholders as the portion of this deemed dividends that was in excess of preferred dividends deducted to arrive at net earnings attributable to common shareholders in previous periods.

***Series B Redeemable Preferred Stock***

On April 15, 2016, the remaining 332,500 shares of Series B Preferred Stock were redeemed.

The difference between the recorded value of the Series B Preferred Stock prior to the issuance of the redemption notice and the redemption value of the Series B Preferred Stock, a total \$2,740, was recorded as a reduction of accumulated deficit during the three months ended March 31, 2016 as the amount is considered a deemed dividend on the Series B Preferred Stock. Of this amount, \$870 for the three months ended March 31, 2016 was recorded as a reduction of net earnings attributable to common shareholders as the portion of this deemed dividend that was in excess of preferred dividends deducted to arrive at net earnings attributable to common shareholders in previous periods.

***Series C Convertible Preferred Stock and Warrants***

On March 16, 2016, the Series C Preferred Stock was extinguished under the Exchange Agreement discussed above. Upon this extinguishment, the difference between the recorded value of the Series C Preferred Stock prior to the exchange and the fair value of the consideration received in the exchange, a total of \$20,366, was recorded as a reduction of accumulated deficit as the amount is considered a deemed dividend on the Series C Preferred Stock. Of this amount, \$15,874 was recorded as a reduction of net earnings attributable to common shareholders as the portion of this deemed dividend that was in excess of preferred dividends deducted to arrive at net earnings attributable to common shareholders in previous periods.

On January 24, 2017, the Company exchanged 23,160 new warrants (the “New Warrants”) to purchase common stock of the Company for 576,923 warrants (the “Old Warrants”) held by RES. The number of New Warrants issued in exchange for the Old Warrants equals the number of shares of common stock issuable upon exercise of the Old Warrants pursuant to a cashless exercise provisions of the Old Warrants. The New Warrants are exercisable for 23,160 shares of common stock, have an exercise price of \$0.0065 for each common share, and expire on January 24, 2019. On the date of the exchange, the New Warrants had a fair value in excess of the Old Warrants of \$289, which is reflected as other expense and an increase in additional paid-in capital as the exchange is assumed to be equivalent to the modification of an equity classified instrument.

***Series D Convertible Preferred Stock***

Following the execution of the Stock Purchase Agreement and Exchange Agreement on March 16, 2016, there were 6,245,156 shares of Series D Preferred Stock outstanding.

The Series D Preferred stockholders ranked senior to the Company’s common stock and any other preferred stock issuances and received preferential cumulative cash dividends at a rate of 6.25% per annum, payable quarterly in arrears on each March 31, June 30, September 30, and December 31, or, if not a business day, the next succeeding business day, of the \$10.00 face value per share. Dividends on the Series D Preferred Stock accrued whether or not the Company had earnings, whether or not there were funds legally available for the payment of such dividends, whether or not such dividends were declared, and whether or not such dividends were prohibited by agreement. If the dividends on the Series D Preferred Stock had been in arrears for four consecutive quarters, then upon notice by holders of in the aggregate not less than 40% of the outstanding Series D Preferred Stock, the Company would (a) take all appropriate action reasonably within its means to maximize the assets legally available for paying such dividends and to monetize such assets (for example, but without limiting the generality of the foregoing, by selling or liquidating all of some of the Company’s assets or by selling the Company as a going concern), (b) pay out of all



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such assets legally available (including any proceeds from any sale or liquidation of such assets) the maximum possible amount of such unpaid dividends, and (c) thereafter, at any time and from time to time when additional assets of the Company (including any proceeds from any sale or liquidation of such assets) became legally available to pay such unpaid dividends, pay such remaining unpaid dividends until all dividends accumulated on the Series D Preferred Stock had been fully paid. Dividends were paid when due throughout the life of the instrument.

Each share of Series D Preferred Stock was convertible, at the option of the holder, at any time into a number of shares of common stock determined by dividing the conversion price of \$10.40 into an amount equal to the \$10.00 face value per share plus accrued and unpaid dividends, if any. The conversion price was subject to anti-dilution adjustments upon the occurrence of stock splits and stock dividends. Each outstanding share of Series D Preferred Stock would be converted into a number of shares of common stock determined by dividing the conversion price of \$10.40 into the \$10.00 face value per share, which was equal to a rate of 0.9615385 shares of common stock for each share of Series D Preferred Stock, automatically upon closing of a Qualified Offering without any further action by the holders of such shares or the Company.

The Series D Preferred Stock was redeemable by the Company at any time subject to certain restrictions, in whole or in a partial redemption of up to \$30,000, at \$12.00 per share on or before March 16, 2019, \$13.00 per share from March 16, 2019 to March 16, 2020, and \$14.00 per share on or after March 16, 2020, plus all accrued and unpaid dividends. If a Qualified Offering had not occurred on or before September 30, 2021, holders that hold in the aggregate not less than 40% of the outstanding shares of the Series D Preferred Stock had the right to elect to have the Company fully liquidate in a commercially reasonable manner as determined by the Board of Directors of the Company to provide for liquidation distributions to the holders of the Series D Preferred Stock in an amount per share equal to \$14.00 in cash plus accrued and unpaid dividends. Once this right had been exercised and the Company had been notified, the dividend rate on the Series D Preferred Stock after September 30, 2021 would increase from 6.25% per annum to 12.5% per annum. The holders of Series D Preferred Stock voted their Series D Preferred Stock as a single class with the holders of the common stock on all matters submitted to such holders for vote or consent. For each such vote or consent, each share of Series D Preferred Stock entitled the holder to cast one vote for each whole vote (rounded to the nearest whole number) that such holder would be entitled to cast had such holder converted its Series D Preferred Stock into shares of common stock as of the date immediately prior to the record date for determining the shareholders of the Company eligible to vote on any such matter.

The fair value of the Series D Preferred Stock was determined to be equal to its face value on the date of issuance.

As discussed above, on February 28, 2017, the holders of the Series D Preferred Stock voluntarily converted their shares into 6,004,957 shares of common stock at \$10.40 per share pursuant to the terms of the preferred stock. At the time of conversion, the Series D Preferred Stock holders were issued 925,000 shares of newly created Series E Preferred Stock.

***Series E Redeemable Convertible Preferred Stock***

Following the voluntary conversion of the Series D Preferred Stock on February 28, 2017, the only shares of preferred stock outstanding are 925,000 shares of Series E Preferred Stock.

The Series E Preferred Stock ranks senior to the Company's common stock and any other preferred stock issuances and receives preferential cumulative cash dividends at a rate of 6.25% per annum, payable quarterly of the \$10.00 face value per share. If the Company fails to pay a dividend then during the period that dividends are not paid, the dividend rate increases to 12.5%, if specific equity offering or offerings have not occurred, and increases 9.50% per annum if such equity or equity offerings have occurred. Dividends on the Series E Preferred Stock accrue whether or not the Company has earnings, whether or not there are funds legally available for the payment of such dividends, whether or not such dividends are declared, and whether or not such dividends are prohibited by agreement.

Subject to certain shareholder approvals, required under Nasdaq Marketplace Rules, which Condor will seek and expects to obtain at the next annual shareholders meeting, each share of Series E Preferred Stock is convertible, at the option of the holder, at any time on or after February 28, 2019, into a number of shares of common stock determined by dividing the conversion price of \$13.845 into an amount equal to the \$10.00 face value per share plus

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accrued and unpaid dividends, if any. Upon liquidation, each share of Series E Preferred Stock is entitled to \$10.00 per share, accrued and unpaid dividends, and an additional amount based on liquidation preference that the holders may have foregone by converting their Series D Preferred Stock into common stock, as adjusted for stock appreciation and dividends paid on the common stock. The conversion price is subject to anti-dilution adjustments upon the occurrence of stock splits and stock dividends. Following a specific equity offering or offerings, from time to time a number of shares of Series E Preferred Stock automatically converts into common stock if the common stock trades at 120% of the conversion price for 60 trading days, and the number of shares converted will be determined by certain trading volumes measures.

The Company has rights to redeem up to 490,250 shares of the Series E Preferred Stock at prices from 110% to 130% of its liquidation value. Subject to certain shareholder approvals, required under Nasdaq Marketplace Rules, which Condor will seek and expects to obtain at the next annual shareholders meeting, the holders have put rights commencing March 16, 2021 to put the Series E Preferred Stock to the Company at 130% of its liquidation preference, which the Company can satisfy with cash or common stock. The Series E Preferred Stock votes as a class on matters generally affecting the Series E Preferred Stock, and as long as 434,750 shares of Series E Preferred Stock (47% of the originally issued shares of Series E Preferred Stock) remain outstanding, then 75% approval of the Series E Preferred Stock will be required to approve merger, consolidation, liquidation or winding up of Condor, related party transactions exceeding \$120, payment of dividends on common stock except from funds from operations or to maintain REIT status, the grant of exemptions from Condor's charter limitation on ownership of 9.9% of any class or series of its securities (exclusive of persons currently holding exemptions), issuance of preferred stock or commitment or agreement to do any of the foregoing.

RES and SREP are the sole shareholders of the Series E Preferred Stock. RES and SREP are also parties to director designation agreements pursuant to which each of RES and SREP have rights to designate directors for election, the number of which is determined by the percentage voting power they have in the election of directors. The number of directors that may currently be designated constitutes a majority of the Company's Board of Directors. All of the directors designated by RES and SREP have been determined by the Company's Board of Directors to be independent under applicable stock exchange rules. However, because RES and SREP hold all of the Series E Preferred Stock and may designate a majority of the Board of Directors, they are deemed to have potential influence on the put and call options discussed above, and therefore the Series E Preferred Stock is classified as temporary equity.

The Series E Preferred Stock was determined to have a fair value of \$9,900 on the date of issuance as measured using a trinomial lattice-based model. From this value, the embedded redemption option (see Note 8), which was determined to be an asset with a fair value on the date of issuance of \$150 using the same model, was bifurcated and will be accounted for at fair value at each period end. These are considered Level 3 fair value measurements. The issuance of the Series E Preferred Stock is considered an inducement to convert the Series D Preferred Stock to common stock and as such, its fair value at issuance, plus related expenses, is reflected as a reduction of retained earnings and an increase in dividends declared and undeclared and in kind dividends deemed on preferred stock.

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***Impact of Preferred Stock on Net Loss Attributable to Common Shareholders***

The components of dividends declared and undeclared and in kind dividends deemed on preferred stock are as follows:

	<b>Three months ended March 31,</b>	
	<b>2017</b>	<b>2016</b>
Preferred A dividends accrued at stated rate	\$ -	\$ 190
Preferred A additional deemed dividends upon redemption	-	646
Preferred B dividends accrued at stated rate	-	208
Preferred B additional deemed dividends upon redemption	-	662
Preferred C dividends accrued at stated rate	-	455
Preferred C additional deemed dividends at exchange	-	15,419
Preferred D dividends accrued at stated rate	650	160
Preferred D inducement to convert	10,903	-
Preferred E dividends accrued at stated rate	50	-
Dividends declared and undeclared and in kind dividends deemed on preferred stock	<u>\$ 11,603</u>	<u>\$ 17,740</u>

**NOTE 11. NONCONTROLLING INTEREST OF PARTNERSHIP UNITS IN CHLP**

Noncontrolling interest in CHLP represents the limited partners' proportionate share of the equity in the operating partnership and long-term incentive plan ("LTIP") units (see Note 12). Earnings and loss are allocated to noncontrolling interest in accordance with the weighted average percentage ownership of CHLP during the period.

Our ownership interest in CHLP as of March 31, 2017 was 98.7% and as of December 31, 2016 was 97.8%, which includes consideration of the partnership units of the limited partners as well as the LTIP units. At March 31, 2017 and December 31, 2016, 8,466,839 and 7,872,943 CHLP partnership units owned by minority interest holders were outstanding, respectively, which includes 3,203,687 and 2,609,791 partnership units held by limited partners, respectively, and 5,263,152 LTIP units outstanding which were not yet earned at both periods. The combined redemption value for the partnership units and LTIP units was \$1,726 and \$2,008 at March 31, 2017 and December 31, 2016, respectively.

Each limited partner of CHLP may, subject to certain limitations, require that CHLP redeem all or a portion of his or her partnership units at any time after a specified period following the date the units were acquired, by delivering a redemption notice to CHLP. When a limited partner tenders partnership units for redemption, the Company can, at its sole discretion, choose to purchase the units for either (1) a number of shares of Company common stock at a rate of one share of common stock for each 52 partnership units redeemed or (2) cash in an amount equal to the market value of the number of shares of Company common stock the limited partner would have received if the Company chose to purchase the units for common stock. No partnership units were redeemed during the three months ended March 31, 2017 or 2016.

**NOTE 12. STOCK-BASED COMPENSATION**

The Company previously had in place a 2006 Stock Plan which had been approved by the Company's shareholders. The 2006 Stock Plan authorized the grant of stock options, stock appreciation rights, restricted stock, and stock bonuses of up to 9,615 shares of common stock. The 2006 Stock Plan expired on December 31, 2015. As a replacement for the 2006 Stock Plan, the Board of Directors adopted the Condor 2016 Stock Plan, which was approved by the Company's shareholders at the annual shareholders meeting on June 15, 2016. The 2016 Stock Plan authorizes the issuance of stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares, deferred stock units, and other forms of stock-based compensation. The maximum number of shares of the Company's common stock that may be issued under the 2016 Stock Plan is 461,538. During the three

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months ended March 31, 2017, 714 shares of common stock were issued to members of the Investment Committee of the Board of Directors and 13,593 unvested share awards were issued to management under the 2016 Stock Plan.

Stock-based compensation for awards with a service condition only is measured based on the fair value of the award on the date of grant and recognized as compensation expense on a straight line basis over the service period. The compensation cost related to awards for which vesting is contingent upon achieving a market based criteria is measured at the fair value of the award on the date of grant, including consideration of the market criteria, and amortized on a straight line basis over the performance period. The fair value of the award at grant is measured using either the closing stock price on the date of grant (for vested and unvested share awards), the Black-Scholes model (for options and warrants), or a Monte Carlo simulation (for LTIP awards), as appropriate. Compensation cost is recognized as additional paid-in capital for awards of the Company's common stock and as noncontrolling interest for LTIP awards of CHLP partnership units. The Company has elected to expense forfeitures of stock-based compensation as they occur.

***Options and Unvested Share Awards***

At March 31, 2017, the Company had a total of 865 vested stock options with a weighted average exercise price of \$48.945 per share outstanding under the 2006 Stock Plan and no unvested stock options.

On March 31, 2017, the Company granted 13,593 unvested share awards to two executive officers. The fair value of these awards on the date of grant totaled \$144, all of which is unrecognized compensation expense that will be recognized over the five year ratable vesting period of the shares.

***Warrants***

On March 2, 2015, the Company granted a warrant to an executive officer of the Company outside of the 2006 Stock Plan as an inducement material to the executive's acceptance of employment. The warrant entitled the executive to purchase a total of 101,213 authorized but previously unissued shares of the Company's common stock at a price of (i) \$9.88 per share (the adjusted closing bid price of the common stock on Nasdaq on March 2, 2015) if at least one-third but not more than one-half of the shares were purchased on or prior to March 17, 2015, and (ii) \$12.48 per share for shares purchased after that date. The warrant has a three-year term. The executive officer exercised the warrant in part to purchase 35,060 shares on March 11, 2015 at the price of \$9.88 per share. The warrant remains exercisable for 66,153 shares at an exercise price of \$12.48 per share. As of March 31, 2017, the total unrecognized compensation cost related to these warrants was \$91, which is expected to be recognized over the next 11 months.

***Long-Term Incentive Plan Awards***

On March 2, 2015, the Company granted an equity award of 5,263,152 LTIP units, representing profit interests in CHLP, to an executive officer of the Company. The LTIP units are earned in one-third increments upon the Company's common stock achieving price per share milestones of \$22.75, \$29.25, and \$35.75, respectively. Earned LTIP units vest in March 2018, or earlier upon a change in control of the Company, and upon vesting can be converted into CHLP partnership units which can be redeemed at the rate of one share of common stock for each 52 earned LTIP units for up to 101,213 common shares. As of March 31, 2017, the total unrecognized compensation cost related to these LTIP units was \$156, which is expected to be recognized over the next 11 months.

***Investment Committee Share Compensation***

Independent directors serving as members of the Investment Committee of the Board of Directors receive their monthly Investment Committee fees in the form of shares of the Company's common stock if issuance is available under a shareholder approved stock plan, priced as the average of the closing price of the stock for the first 20 trading days of the calendar year. A total of 714 and 0 shares, respectively, were issued to the independent directors of the Investment Committee during the three months ended March 31, 2017 and 2016.

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**Stock-Based Compensation Expense**

The expense recognized in the consolidated financial statements for stock-based compensation, including LTIP units, related to employees and directors for the three months ended March 31, 2017 and 2016 was \$77 and \$69, respectively, all of which is included in general and administrative expense.

**NOTE 13. INCOME TAXES**

We have provided a full valuation allowance against our net deferred tax asset during all periods presented due to the uncertainty of realization resulting from past operating losses which results in no tax expense or benefit for the three months ended March 31, 2017 and 2016. After consideration of limitations related to a change in control as defined under Internal Revenue Code Section 382 (“Section 382”) following the Company’s 2012 transactions with RES (see Note 10), the TRS’s net operating loss carryforward at March 31, 2017 as determined for federal income tax purposes was \$3,291. The availability of the loss carryforwards will expire from 2022 through 2035. The Company is currently in the process of evaluating whether the Company’s 2016 and 2017 equity transactions (see Notes 9 and 10) will require further limitation of the usage of net operating losses under Section 382.

**NOTE 14. EARNINGS PER SHARE**

The following is a reconciliation of basic and diluted earnings per common share (“EPS”):

	<b>Three months ended March 31,</b>	
	<b>2017</b>	<b>2016</b>
<b><u>Numerator: Basic and Diluted (1)</u></b>		
Net loss attributable to common shareholders:		
Continuing operations	\$ (13,953)	\$ (11,146)
Discontinued operations	-	704
Total	\$ (13,953)	\$ (10,442)
<b><u>Denominator</u></b>		
Weighted average number of common shares - Basic and Diluted	2,937,698	760,129
<b><u>Earnings per Share</u></b>		
Continuing operations - Basic and Diluted	\$ (4.75)	\$ (14.63)
Discontinued operations - Basic and Diluted	-	0.91
Total - Basic and Diluted Earnings per Share	\$ (4.75)	\$ (13.72)

(1) The earnings or loss attributable to noncontrolling interest is allocated between continuing and discontinued operations for the purpose of the EPS calculation

**Condor Hospitality Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
(Unaudited – In thousands, except share and per share data)

The following table summarizes the weighted average number of potentially dilutive securities that have been excluded from the denominator for the purpose of computing diluted EPS as they are antidilutive:

	<b>Three months ended March 31,</b>	
	<b>2017</b>	<b>2016</b>
Outstanding stock options	865	865
Unvested stock awards	-	161
Warrants - RES	170,830	576,923
Warrants - Employees	66,153	66,153
Series C Preferred Stock	-	2,409,129
Series D Preferred Stock	3,936,347	1,055,816
Series E Preferred Stock	230,127	-
Convertible debt	97,269	17,102
LTIP partnership units (1)	101,213	101,213
CHLP partnership units (1)	51,076	46,074
<b>Total potentially dilutive securities excluded from the denominator</b>	<b>4,653,880</b>	<b>4,273,436</b>

(1) LTIP and partnership units of CHLP have been omitted from the denominator for the purpose of computing diluted EPS since the effect of including these amounts in the numerator and denominator would have no impact on calculated EPS

**NOTE 15. COMMITMENTS AND CONTINGENCIES**

***Management Agreements***

Our TRS engages eligible independent contractors as property managers for each of our hotels in accordance with the requirements for qualification as a REIT. The hotel management agreements provide that the management companies have control of all operational aspects of the hotels, including employee-related matters. The management companies must generally maintain each hotel under their management in good repair and condition and perform routine maintenance, repairs, and minor alterations. Additionally, the management companies must operate the hotels in accordance with the national franchise agreements that cover the hotels, which includes, as applicable, using franchisor sales and reservation systems and abiding by the franchisors' marketing standards. The management agreements generally require the TRS to fund debt service, working capital needs, and capital expenditures and to fund the management companies' third-party operating expenses, except those expenses not related to the operation of the hotels. The TRS also is responsible for obtaining and maintaining certain insurance policies with respect to the hotels.

Each of the management companies employed by the TRS at March 31, 2017 receive a base monthly management fee of 3.0% to 3.5% of gross hotel revenue, with incentives for performance which increase such fee to a maximum of 5.0%. For the three months ended March 31, 2017 and 2016, base management fees incurred totaled \$324 and \$399, respectively, all of which was included in continuing operations as hotel and property operations expense. Incentive management fees, included in continuing operations in their entirety, totaled \$25 and \$6, respectively, for the three months ended March 31, 2017 and 2016.

The management agreements generally have initial terms of one to three years and renew for additional terms of one year unless either party to the agreement gives the other party written notice of termination at least 90 days before the end of a term. The Company may terminate a management agreement, subject to cure rights, if certain performance metrics tied to both individual hotel and total managed portfolio performance are not met. The Company may also terminate a management agreement with respect to a hotel at any time without reason upon payment of a termination fee. The management agreements terminate with respect to a hotel upon sale of the hotel, subject to certain notice requirements.

**Condor Hospitality Trust, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
(Unaudited – In thousands, except share and per share data)

***Franchise Agreements***

As of March 31, 2017, 18 of our 19 wholly owned properties operate under franchise licenses from national hotel companies. Under our franchise agreements, we are required to pay franchise fees generally between 3.3% and 5.5% of room revenue, plus additional fees for marketing, central reservation systems, and other franchisor programs and services that amount to between 2.5% and 6.0% of room revenue. The franchise agreements typically have 10 to 25 year terms although certain agreements may be terminated by either party on certain anniversary dates specified in the agreements. Further, each agreement provides for early termination fees in the event the agreement is terminated before the stated term. Franchise fee expense totaled \$668 and \$759, for the three months ended March 31, 2017 and 2016, respectively, all of which was included in continuing operations as hotel and property operations expense. The initial fees incurred to enter into the franchise agreements are capitalized and amortized over the life of the franchise agreements.

***Leases***

The Company assumed a land lease agreement at the time of purchase related to one hotel owned at March 31, 2017. This lease requires monthly payments of the greater of \$2 or 5% of room revenue and is associated with a property held for sale at March 31, 2017. Land lease expense totaled \$9 and \$23, respectively, for the three months ended March 31, 2017 and 2016, all of which was included in continuing operations as hotel and property operations expense.

The Company entered into three new office lease agreements in 2016, replacing all existing office lease agreements which expired in 2016. These leases expire in 2019 through 2021 and have combined rent expense of approximately \$153 annually. Office lease expense totaled \$38 and \$46 in the three months ended March 31, 2017 and 2016, respectively, and is included in general and administrative expense.

***Litigation***

Various claims and legal proceedings arise in the ordinary course of business and may be pending against the Company and its properties. We are not currently involved in any material litigation, nor, to our knowledge, is any material litigation threatened against us. The Company has insurance to cover potential material losses and we believe it is not reasonably possible that such matters will have a material impact on our financial condition or results of operations.

**NOTE 16. SUBSEQUENT EVENTS**

The Company sold the 61-room Comfort Inn in Harlan, Kentucky on April 3, 2017 for gross proceeds of \$1,850 and the 62-room Comfort Suites in Lafayette, Indiana on April 18, 2017 for gross proceeds of \$3,885. Net proceeds from the sales were applied to the Company's credit facility.

On April 14, 2017, the Company closed on the acquisition of the Home2 Suites Memphis / Southaven for a purchase price of \$19,000. The acquisition of this hotel included the assumption of an existing securitized loan on the property totaling approximately \$9,100. The loan bears interest at a fixed rate of 4.54%, requires monthly principal and interest payments of \$48, and matures on August 1, 2024.

On April 29, 2017, the Company entered into a hotel purchase agreement to purchase a Hampton Inn and Suites in Lake Mary, Florida, a suburb of Orlando, for \$19,250. The closing of the acquisition is subject to customary closing conditions including accuracy of representations and warranties and compliance with covenants and obligations and is expected to occur in the late second quarter or early third quarter of 2017.

On May 11, 2017, the Company closed on an expansion of its \$90,000 credit facility to \$150,000 of committed borrowing capacity. The credit facility continues to include an accordion feature that would allow the Company to increase the size of the credit facility up to \$400,000 with additional lender commitments.

## **ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Management’s Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with our audited consolidated financial statements and Management’s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2016 and our unaudited interim consolidated financial statements included in this Quarterly Report on Form 10-Q.

References to “we,” “our,” “us,” and the “Company” refer to Condor Hospitality Trust, Inc., including, as the context requires, its direct and indirect subsidiaries.

### **Forward-Looking Statements**

Certain information both included and incorporated by reference in this Form 10-Q may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and as such may involve known and unknown risks, uncertainties, and other factors which may cause our actual results, performance, or achievements to be materially different from future results, performance, or achievements expressed or implied by such forward-looking statements. These forward-looking statements are based on assumptions that management has made in light of experience in the business in which we operate, as well as management’s perceptions of historical trends, current conditions, expected future developments, and other factors believed to be appropriate under the circumstances. These statements are not guarantees of performance or results. They involve risks, uncertainties (some of which are beyond our control), and assumptions. Management believes that these forward-looking statements are based on reasonable assumptions.

Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies, and expectations are generally identifiable by use of the words “may,” “will,” “should,” “expect,” “anticipate,” “estimate,” “believe,” “intend,” or “project” or the negative thereof or other variations thereon or comparable terminology. Factors which could have a material adverse effect on our operations and future prospects include, but are not limited to, changes in: economic conditions generally and in the real estate market specifically, legislative/regulatory changes (including changes to laws governing the taxation of real estate investment trusts), availability of capital, risks associated with debt financing, interest rates, competition, supply and demand for hotel rooms in our current and proposed market areas, policies and guidelines applicable to real estate investment trusts, and other risks and uncertainties described herein, and in our filings with the Securities and Exchange Commission (“SEC”) from time to time. These risks and uncertainties should be considered in evaluating any forward-looking statements contained or incorporated by reference herein. We caution readers not to place undue reliance on any forward-looking statements included in this report which speak only as of the date of this report.

### **Background**

Condor Hospitality Trust, Inc. (“CDOR,” “Condor,” or the “Company”), which until July 15, 2015 was formerly named Supertel Hospitality, Inc., was incorporated in Virginia on August 23, 1994 and was reincorporated in Maryland on November 19, 2014. CDOR is a self-administered real estate investment trust (“REIT”) for federal income tax purposes that specializes in the investment and ownership of high quality select service, limited service, extended stay, and compact full service hotels. As of March 31, 2017, the Company owned 20 hotels, representing 2,188 rooms, in 10 states, including one hotel owned through an 80% interest in an unconsolidated joint venture (“Atlanta JV”).

We conduct our business through a traditional umbrella partnership REIT, or UPREIT, in which our hotel properties are owned by our operating partnership, Condor Hospitality Limited Partnership and its subsidiaries (“CHLP”), for which we serve as general partner. As of March 31, 2017, we owned an approximate 98.7% ownership interest in CHLP. In the future, CHLP may issue limited partnership interests to third parties from time to time in connection with our acquisition of hotel properties or the raising of capital.

In order for the income from our hotel property investments to constitute “rents from real properties” for purposes of the gross income tests required by the Internal Revenue Service (“IRS”) for REIT qualification, the income we earn cannot be derived from the operation of any of our hotels. Therefore, CHLP and its subsidiaries lease our hotel



properties to the Company's wholly owned taxable REIT subsidiary, TRS Leasing, Inc., and its wholly owned subsidiaries ("the TRS"). The TRS in turn engages third-party eligible independent contractors to manage the hotels. CHLP, the TRS, and their respective subsidiaries are consolidated into the Company's financial statements.

Historically, as a result of the geographic areas in which we operate, the operations of our hotels have been seasonal in nature. Generally, occupancy rates, revenue, and operating income have been greater in the second and third quarters of the calendar year than in the first and fourth quarters, with the exception of our hotels located in Florida, which experience peak demand in the first and fourth quarters annually. The results of the hotels acquired in and since 2015, because of their locations and chain scale, are expected to be less seasonal in nature than our legacy portfolio of assets.

## Overview

### *First Quarter Accomplishments*

The Company continues to execute its stated strategy with multiple noteworthy accomplishments in the first quarter of 2017, including achieving a significant milestone of its strategic transition with a successful public offering of common stock. In addition to its successful common stock offering, since the start of 2017 until the date hereof, the Company has acquired four hotel assets for \$73.75 million, closed a new secured revolving credit facility, closed on the sale of four legacy hotel assets, executed a 1-for-6.5 reverse stock split, converted all outstanding Series D Preferred Stock into common stock, paid its fourth consecutive quarterly common dividend, and announced a purchase contract to acquire a premium-branded select-service asset in Florida. Management believes all of these achievements have positioned the Company extremely well to continue to grow the Company and deliver shareholder value.

The aforementioned accomplishments are further detailed below:

***Closed Public Offering of 4,772,500 Shares of Common Stock:*** On March 29, 2017, the Company announced the closing of its underwritten public offering of 4,772,500 shares of its common stock, including 622,500 shares issued pursuant to the full exercise of an option to purchase additional shares of common stock granted to the underwriters, at a public offering price per share of \$10.50. The Company used the net proceeds of the offering to repay amounts borrowed under its secured revolving credit facility, which amounts will then become available for future borrowings to fund future acquisitions.

***Closed New \$90 Million Secured Revolving Credit Facility and Announced Increase to \$150 Million Subsequent to the Close of the First Quarter:*** On March 1, 2017, the Company announced the closing of its new \$90.0 million secured revolving credit facility. On April 24, 2017, the Company announced that it had secured commitments from three lenders to increase the \$90.0 million senior secured revolving credit facility to \$150.0 million. This increase in the facility closed on May 11, 2017. KeyBanc Capital Markets, BMO Capital Markets, and The Huntington National Bank are Joint Lead Arrangers for the \$150 million revolving credit facility with KeyBank National Association serving as Administrative Agent and The Huntington National Bank and BMO Capital Markets serving as Co-Syndication Agents. The commitments include an accordion feature that would allow the Company to increase the size of the facility up to \$400.0 million with additional lender commitments. The facility matures in 2020 and has two one-year extension options following additional capital achievements. Borrowings will continue to bear interest at a rate determined by a leverage-based pricing grid.

***Closed Acquisition of Four Home2 Suites by Hilton (Including One Closed Subsequent to the Close of the First Quarter):*** On March 27, 2017, the Company announced that it had closed on the acquisition of three Home2 Suites for \$54.75 million. The three hotels include the Home2 Suites Austin/Round Rock (Texas), the Home2 Suites Lexington University/Medical Center (Kentucky), and the Home2 Suites Tallahassee State Capitol (Florida). Following the close of the first quarter on April 17, 2017, the Company announced that it had closed on the acquisition of the Home2 Suites Memphis/Southaven (Mississippi) for \$19.0 million. All four of the hotels will continue to be managed by the seller, Vista Host Inc. With an average age of less than two years, these four Home2 Suites fit squarely within the Company's stated investment strategy of acquiring newer, premium-branded select-service assets in secondary markets.

**Four Non-Core Assets Sold (Including Two Closed Subsequent to the Close of the First Quarter):** In the first quarter of 2017, the Company continued to successfully dispose of legacy assets at what the Company's considers to be attractive valuations. The Company sold two assets in the first quarter resulting in \$6.8 million of gross proceeds. Subsequent to the close of the first quarter, the Company closed on two additional assets resulting in \$5.7 million of gross proceeds. Thus, year-to-date as of the time of this document, the Company has sold four legacy assets totaling \$12.5 million in gross proceeds. The Company plans to dispose of a total of seven legacy hotels, including the four closed dispositions aforementioned, in the first half of 2017 and will continue to utilize the net proceeds to strategically reposition the portfolio.

**Converted All Outstanding Series D Preferred Stock to Common Stock:** On March 1, 2017, the Company announced that the holders of \$62.5 million of outstanding Series D Preferred Stock, which represented all of Condor's outstanding Series D Preferred Stock, voluntarily converted their preferred shares into an aggregate of 6,004,957 shares (adjusted on a post-split basis) of the Company's common stock plus 925,000 shares of newly issued Series E Preferred Stock, face value of \$10 per share, in the aggregate amount of \$9.25 million. The common stock conversion price was previously established in the Series D Issuance Agreement in March 2016 and was \$10.40 per share (adjusted on a post-split basis). The new Series E Preferred Stock issued as part of the conversion transaction pays dividends at an annual rate of 6.25% of the aggregate face value of \$9.25 million. Commencing February 28, 2019, the Series E Preferred Stock is convertible into common stock at a conversion price of \$13.85 per share of common stock (adjusted on a post-split basis).

**Executed 1-for-6.5 Reverse Stock Split:** On March 15, 2017, the Company announced a 1-for-6.5 reverse stock split of its common stock which was effective after the close of business on the same day.

**Common Dividend Payment:** On March 21, 2017, the Board of Directors declared a common stock dividend of \$0.195 per share related to the first quarter of 2017. This represents \$0.78 per share on an annualized basis. The first quarter dividend was paid on April 7, 2017 to shareholders of record on March 31, 2017. The first quarter dividend represents the fourth consecutive quarterly dividend for the Company since declaring a dividend in July of 2016 for the first time since 2009.

Subsequent to the close of the first quarter, the Company achieved the following significant accomplishment:

**Announced Executed Agreement to Acquire the Hampton Inn and Suites Lake Mary:** On May 1, 2017, the Company announced that it had executed an agreement to purchase the 130-room Hampton Inn and Suites located in Lake Mary, a suburb approximately 18 miles northeast of Orlando, at 850 Village Oak Lane, Lake Mary, Florida. The minimum purchase price of the hotel is \$19.25 million with the potential to increase to \$19.5 million under certain circumstances. The hotel is expected to be managed by Peachtree Hospitality Management, LLC. The closing of the acquisition of the hotel is expected to occur late second quarter or early third quarter, but is subject to customary closing conditions including accuracy of representations and warranties and compliance with covenants and obligations.

### **Outlook and Performance**

The U.S. lodging industry continues to experience positive lodging fundamentals albeit at more modest growth levels than in past years. The fourth quarter of 2016 provided encouraging Revenue Per Available Room ("RevPAR") performance of an increase of 3.2%, primarily driven by an improvement in post-election consumer and business outlook. In its January 2017 report, *Hospitality Directions: January 2017*, PricewaterhouseCoopers, LLP forecast continued moderated growth in 2017. The report predicts that the continued supply growth in hotel rooms will drive national average occupancy levels marginally down to 65.3%. Growth in average daily rate is expected to partially counteract this marginal decline in occupancy, leading to expected national average RevPAR growth of 2.3%. We argue however that national averages do not necessarily paint the complete picture. We continue to remain optimistic on the strength of lodging fundamentals in the secondary markets we target. These markets have not experienced nearly as much supply growth as the primary markets and are less effected by alternative lodging platforms, such as Airbnb. Additionally, we expect these markets will benefit from the growth in corporate transient demand expected in 2017. As such, we believe that the combination of lower supply growth combined with the increase to corporate transient demand will lead our target markets to outperform the national average with regards to RevPAR growth for the foreseeable future.

We remain confident in our ability to continue to asset manage our existing portfolio of ten new investment platform hotels to achieve strong operating results and in our ability to continue to acquire high-quality, premium-branded select-service assets in attractive markets. The successful closing of the four Home2 Suites by Hilton this year, the disposition of four legacy assets year-to-date, and the announcement of a purchase contract to acquire the Hampton Inn and Suites Lake Mary are evidence of our ability to continue to transform our hotel portfolio and our commitment to assembling the highest-quality portfolio of premium-branded select-service assets in secondary markets in the public REIT space. With a strong foundation now in place, we are committed to and highly focused on continuing to execute our strategy in order to achieve our stated mission of providing our shareholders with attractive total returns in the lodging sector.

The Company details factors that are outside of its control and that may negatively effect its performance in the “Risk Factors” section of its Annual Report on Form 10-K for the year ended December 31, 2016 and other documents that may be filed with the SEC in the future. We encourage our investors to become familiar with these risk factors. The Company continues to closely monitor lodging industry fundamentals, the performance of its portfolio, its third-party managers, and its general performance, in an effort to accomplish its stated mission of providing attractive total returns in the lodging sector to its investors.

## Hotel Property Portfolio and Activity

### Hotel Property Portfolio

The following table sets forth certain information with respect to the hotels owned by us as of March 31, 2017:

Brand	City	State	Rooms
<b>New Investment Platform</b>			
Hilton Garden Inn	Dowell	Maryland	100
Hotel Indigo	Atlanta (Airport)	Georgia	142
SpringHill Suites	San Antonio (Downtown)	Texas	116
Courtyard by Marriott	Jacksonville	Florida	120
Aloft	Leawood-Overland Park	Kansas	156
Aloft	Atlanta (Downtown) (2)	Georgia	254
Home 2 Suites	Lexington (4)	Kentucky	103
Home 2 Suites	Round Rock (4)	Texas	91
Home 2 Suites	Tallahassee (4)	Florida	132
			<b>1,214</b>
<b>Legacy Hotels Held for Use</b>			
Comfort Suites	South Bend	Indiana	135
Comfort Suites	Fort Wayne	Indiana	127
Comfort Inn & Suites	Warsaw	Indiana	71
Quality Inn	Solomons	Maryland	59
Super 8	Creston	Iowa	121
Supertel Inn	Creston	Iowa	41
			<b>554</b>
<b>Legacy Hotels Held for Sale</b>			
Comfort Suites	Lafayette (3)	Indiana	62
Comfort Inn	Harlan (1) (3)	Kentucky	61
Quality Inn	Morgantown	West Virginia	81
Days Inn	Bossier City	Louisiana	176
Key West Inn	Key Largo	Florida	40
			<b>420</b>
		<b>Total Rooms</b>	<b>2,188</b>

(1) This property is subject to a long-term ground lease

(2) This property is owned through an 80% interest in our unconsolidated Atlanta JV

(3) This property was sold subsequent to March 31, 2017

(4) This property was newly acquired in 2017

All of our properties with the exception of the property in Harlan, Kentucky are encumbered by either our credit facility or by mortgage debt at March 31, 2017.

### Acquisitions

On March 24, 2017, the Company acquired three wholly owned properties, the Home2 Suites Lexington University / Medical Center (Kentucky), the Home2 Suites Austin / Round Rock, and the Home 2 Suites Tallahassee State Capitol. The allocation of the purchase price based on fair value was as included in the table below (in thousands).

The \$54.8 million purchase price was funded with a draw on the credit facility totaling \$54.6 million and the issuance of 593,896 partnership units from CHLP with a value of \$0.15 million.

	Land	Buildings, improvements, and vehicle	Furniture and equipment	Intangible asset	Total purchase price	Debt originated at acquisition	Issuance of CHLP partnership units	Net cash
Home2 Suites Lexington, Kentucky	\$ 905	\$ 14,204	\$ 1,351	\$ 40	\$ 16,500	\$ 16,455	\$ 45	\$ -
Home2 Suites Round Rock, Texas	1,087	14,345	1,285	33	16,750	16,705	45	-
Home2 Suites Tallahassee, Florida	1,519	18,229	1,727	25	21,500	21,442	58	-
Total	\$ 3,511	\$ 46,778	\$ 4,363	\$ 98	\$ 54,750	\$ 54,602	\$ 148	\$ -

Subsequent to the end of the quarter, on April 14, 2017, the Company closed on the acquisition of the Home2 Suites Memphis / Southaven for a purchase price of \$19.0 million. The acquisition of this hotel included the assumption of an existing securitized loan on the property totaling approximately \$9.1 million. The loan bears interest at a fixed rate of 4.54%, requires monthly principal and interest payments of \$0.05 million, and matures on August 1, 2024.

Additionally, on April 29, 2017, the Company entered into a hotel purchase agreement to purchase a Hampton Inn and Suites in Lake Mary, Florida, a suburb of Orlando, for \$19.25 million. The closing of the acquisition is subject to customary closing conditions including accuracy of representations and warranties and compliance with covenants and obligations and is expected to occur in the late second quarter or early third quarter of 2017.

### Dispositions

Consistent with our strategic repositioning, the following hotel sales were executed in the three months ended March 31, 2017:

Date of sale	Location	Brand	Condor lender	Number of rooms	Gross proceeds (in thousands)
03/27/2017	New Castle, PA	Comfort Inn	Credit facility	79	2,500
03/28/2017	Billings, MT	Super 8	Credit facility	106	4,250
			<b>Total</b>	<b>185</b>	<b>\$ 6,750</b>

All net proceeds from these hotel dispositions were used to repay borrowings under the Company's \$90.0 million credit facility. In the three months ended March 31, 2016, four hotels with a total of 425 rooms were sold for gross proceeds of \$9.4 million, and net proceeds, after expenses and debt repayment, of \$3.7 million.

Subsequent to the end of the quarter, the Company sold the 61-room Comfort Inn in Harlan, Kentucky on April 3, 2017 for gross proceeds of \$1.85 million and the 62-room Comfort Suites in Lafayette, Indiana on April 18, 2017 for gross proceeds of \$3.885 million. Net proceeds from the sales were applied to the Company's secured credit facility.

Based on the criteria discussed in the footnotes to the consolidated financial statements, as of March 31, 2017, the Company had five hotels classified as held for sale. At the beginning of 2017, the Company had seven hotels held for sale and during the three months ended March 31, 2017 sold two properties. None of the hotels reclassified as held for sale since the Company's adoption of ASU 2014-08 on October 1, 2014 represent a strategic shift that has (or will have) a major effect on the entity's operations and financial results. As a result, only hotels classified as held for sale prior to October 1, 2014 (excluding those subsequently reclassified as held for use), the last of which

was sold in January 2016, are included in discontinued operations with all other hotels, including those subsequently sold or classified as held for sale, reported in continuing operations.

### Operating Performance Metrics

The following table presents our same property occupancy, Average Daily Rate (“ADR”), and RevPAR for all our hotels owned at March 31, 2017. Same property occupancy, ADR, and RevPAR reflect the performance of hotels during the entire period, regardless of our ownership during the period presented. Results for the hotels for periods prior to our ownership were provided to us by prior owners and have not been adjusted by us. The performance metrics for the hotel acquired through our Atlanta JV, also presented below, reflect 100% of the operating results of the property, including our interest and the interest of our partner.

	Three months ended March 31,					
	2017			2016		
	Occupancy	ADR	RevPAR	Occupancy	ADR	RevPAR
Wholly owned properties	77.16%	\$ 120.17	\$ 92.72	75.07%	\$ 116.05	\$ 87.11
Atlanta Aloft JV	82.52%	135.12	111.50	69.52%	143.61	99.85
Total new investment platform	78.28%	\$ 123.46	\$ 96.65	73.91%	\$ 121.48	\$ 89.78
Legacy held for sale	46.11%	\$ 77.24	\$ 35.61	50.01%	\$ 74.03	\$ 37.02
Legacy held for use	66.20%	\$ 70.77	\$ 46.85	53.80%	\$ 74.33	\$ 39.99
Total legacy	57.56%	\$ 73.00	\$ 42.02	52.19%	\$ 74.21	\$ 38.73
Total portfolio as of March 31, 2017	69.06%	\$ 104.74	\$ 72.34	64.17%	\$ 104.24	\$ 66.89

Within the new investment platform, the largest changes in RevPAR relate to the Solomons Hilton Garden Inn (9.2% increase in RevPAR), the San Antonio SpringHill Suites (22.5% increase in RevPAR), the Tallahassee Home2 Suites (12.6% increase in RevPAR), and the Atlanta Aloft JV (11.7% increase in RevPAR). At the Hilton Garden Inn, the increase was driven by increased business from a nearby power plant that underwent significant maintenance and upgrades in the first quarter of 2017. At the SpringHill Suites, the increase was driven both by increased convention business following the completion in the third quarter of 2016 of a significant expansion and renovation of the convention center as well as increased repeat business as the renovation and rebranding of this hotel has now been completed for approximately a year and a half. At the Tallahassee Home2 Suites, the increase in RevPAR was primarily the result of a changed meeting schedule used by the state legislature. At the Atlanta Aloft JV, the increase in RevPAR was due to increased convention center business, increased business secured with flight crews, and an overall increased focus on sales efforts.

In the legacy held for use portfolio of hotels, RevPAR increased 17.2% from the first quarter of 2016 to the first quarter of 2017. This increase is attributable to a 23.0% increase in occupancy to 66.2%, while ADR decreased by 4.8% to \$70.77.

## Results of Operations

Comparison of the three months ended March 31, 2017 to the three months ended March 31, 2016 (in thousands)

	Three months ended March 31,				
	2017	2016			Continuing operations variance
	Continuing operations	Continuing operations	Discontinued operations	Total	
Revenue	\$ 10,361	\$ 12,503	\$ 6	\$ 12,509	\$ (2,142)
Hotel and property operations expense	(7,613)	(9,711)	(4)	(9,715)	2,098
Depreciation and amortization expense	(1,051)	(1,409)	-	(1,409)	358
General and administrative expense	(1,492)	(1,448)	-	(1,448)	(44)
Acquisition and terminated transactions expense	(502)	(94)	-	(94)	(408)
Equity transactions expense	(343)	-	-	-	(343)
Net gain (loss) on disposition of assets	(3)	3,367	681	4,048	(3,370)
Equity in earnings of joint venture	111	-	-	-	111
Net gain on derivatives and convertible debt	175	6,117	-	6,117	(5,942)
Other expense, net	(1)	(21)	-	(21)	20
Interest expense	(971)	(1,329)	(5)	(1,334)	358
Loss on extinguishment of debt	(800)	(173)	-	(173)	(627)
Impairment loss, net	(271)	(793)	-	(793)	522
Income tax expense	-	-	-	-	-
<b>Net earnings (loss)</b>	<b>\$ (2,400)</b>	<b>\$ 7,009</b>	<b>\$ 678</b>	<b>\$ 7,687</b>	<b>\$ (9,409)</b>

### Revenue

Revenue from continuing operations between the periods decreased by \$2,142, or 17.1%. Revenue from properties acquired after the first quarter of 2016 totaled \$1,707 during the three months ended March 31, 2017 while revenue decreased by \$4,401 as a result of decreased revenue from held for sale and sold properties included in continuing operations. Revenue related to held for use properties increased in total by \$552 as a result of the changes in RevPAR on the new investment platform hotels and legacy held for use hotels discussed above.

### Expenses

Hotel and property operations expense from continuing operations decreased by \$2,098, which was driven by decreased expenses from held for sale or sold properties included in continuing operations of \$3,653, partially offset by expenses from newly acquired properties of \$1,118 in the three months ended March 31, 2017. In totality, hotel and operations expenses from continuing operations remained a decreased percentage of total revenue at 73.5% and 77.7% for the three months ended March 31, 2017 and 2016, respectively. This decrease was both a result of increased ADR in our hotel portfolio and because the legacy hotels that remain in our portfolio and new investment platform hotels have higher operating margins than the hotels that were sold during and between the periods.

Depreciation expense and interest expense from continuing operations decreased by \$358 and \$358, respectively, between the periods as a result of a net decrease in the size of the Company's hotel portfolio and thus its debt levels. Additionally, interest expense was favorably impacted by a decrease in the weighted average interest rate on total debt outstanding between the periods, from 5.24% at March 31, 2016 to 4.61% at March 31, 2017, as a result of debt repaid upon the sale of properties and the lower than historical interest rate obtained on the credit facility refinancing in the first quarter of 2017.

General and administrative expense remained relatively stable, increasing by \$44, between the periods.

Acquisition and terminated transaction costs will fluctuate period to period based on our acquisition activities. Acquisition costs typically consist of transfer taxes, legal fees, and other costs associated with acquiring a hotel property as well as transactions that were terminated during the year and expense incurred pursuing potential acquisitions. The increase in these expenses between the periods of \$408 was a result of increased acquisition activity in 2017, including the consummation of three acquisitions during the first quarter.

Equity transaction costs totaled \$343 in the first quarter of 2017 as a result of the one-time non-cash expense of \$289 associated with the exchange of warrants as well as expenses associated with this transaction and the Company's reverse stock split.

*Net Gain/(Loss) on Disposition of Assets*

In the three months ended March 31, 2017, two hotels were sold with no gains as these hotels had been previously impaired. In the three months ended March 31, 2016, four hotels were sold with gains totaling \$4,059.

*Net Gain on Derivatives and Convertible Debt*

In the three months ended March 31, 2017, the Company recognized a minimal net gain on derivatives and convertible debt of \$175. In the three months ended March 31, 2016, the Company recognized a net gain totaling \$6,117 primarily as a result of a decrease in the Company's stock price, which in turn decreased the value assigned to the conversion feature of the Series C Preferred Stock and the outstanding common stock warrants, partially offset by a loss of \$387 on the fair value of the convertible debt entered into on March 16, 2016 due to an increase in stock price from the date that note was entered into to March 31, 2016.

*Loss on Extinguishment of Debt*

The Company incurred a loss on the extinguishment of debt of \$800 in the first quarter of 2017 as a result of the refinancing of a significant portion of the Company's existing debt with the credit facility during the period. The loss on the extinguishment of debt that was incurred in the first quarter of 2016 was a result of prepayment penalties upon the disposal of a properties encumbered by the Company's Morgan Stanley debt.

*Impairment Loss, net*

In the three months ended March 31, 2017, we incurred \$271 of net impairment losses, all of which was included in continuing operations. In the three months ended March 31, 2016, we recognized impairment losses totaling \$793, all of which was included in continuing operations. All impairments recognized in both periods related either to hotels held for sale or sold at some point during the periods.

*Income Tax Expense*

As of March 31, 2017 and 2016 and throughout the three months then ended, a full valuation allowance was recorded against the Company's net deferred tax asset due to the uncertainty of realization because of historical operating losses. As such, no income tax expense or benefit was recorded in the three months ended March 31, 2017 or 2016. Management believes the combined federal and state income tax rate for the TRS will be approximately 38% and income tax benefit or expense will vary based on the taxable earnings or loss of the TRS.

**Non-GAAP Financial Measures**

Non-GAAP financial measures are measures of our historical financial performance that are different from measures calculated and presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). We report Funds from Operations ("FFO"), Adjusted FFO ("AFFO"), Earnings Before Interest, Taxes, Depreciation, and Amortization ("EBITDA"), Adjusted EBITDA, and Hotel EBITDA as non-GAAP measures that we believe are useful to investors as key measures of our operating results and which management uses to facilitate a periodic evaluation of our operating results relative to those of our peers. Our non-GAAP measures should not be considered as an alternative to U.S. GAAP net earnings as an indication of financial performance or to U.S. GAAP cash flows from operating activities as a measure of liquidity. Additionally, these measures are not indicative of funds available to fund cash needs or our ability to make cash distributions as they have not been adjusted to consider cash requirements for capital expenditures, property acquisitions, debt service obligations, or other commitments.



### ***Funds from Operations (“FFO”) & Adjusted FFO (“AFFO”)***

We calculate FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts (“NAREIT”), which defines FFO as net earnings computed in accordance with GAAP, excluding gains or losses from sales of real estate assets, impairment, and the depreciation and amortization of real estate assets. FFO is calculated both for the Company in total and as FFO attributable to common shares and partnership units, which is FFO excluding preferred stock dividends. AFFO is FFO attributable to common shares and partnership units adjusted to exclude items we do not believe are representative of the results from our core operations, such as non-cash gains or losses on derivative liabilities and convertible debt and cash charges for acquisition and equity transaction costs. All REITs do not calculate FFO and AFFO in the same manner; therefore, our calculation may not be the same as the calculation of FFO and AFFO for similar REITs.

We consider FFO and AFFO to be useful additional measures of performance for an equity REIT because they facilitate an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, we believe that FFO and AFFO provide a meaningful indication of our performance.

The following table reconciles net earnings (loss) to FFO and AFFO for the three months ended March 31, 2017 and 2016 (in thousands). All amounts presented include both continuing and discontinued operations as well as our portion of the results of our unconsolidated Atlanta JV.

	<b>Three months ended</b>	
	<b>March 31,</b>	
<b>Reconciliation of Net earnings (loss) to FFO and AFFO</b>	<b>2017</b>	<b>2016</b>
Net earnings (loss)	\$ (2,400)	\$ 7,687
Depreciation and amortization expense	1,051	1,409
Depreciation and amortization expense from JV	411	-
Net loss (gain) on disposition of assets	3	(4,048)
Net loss on disposition of assets from JV	1	-
Impairment loss, net	271	793
<b>FFO</b>	<u>(663)</u>	<u>5,841</u>
Dividends declared and undeclared and in kind dividends deemed on preferred stock	(11,603)	(17,740)
<b>FFO attributable to common shares and partnership units</b>	<u>(12,266)</u>	<u>(11,899)</u>
Net gain on derivatives and convertible debt	(175)	(6,117)
Acquisition and terminated transactions expense	502	94
Equity transactions expense	343	-
<b>AFFO attributable to common shares and partnership units</b>	<u>\$ (11,596)</u>	<u>\$ (17,922)</u>

***Earnings Before Interest, Taxes, Depreciation, and Amortization (“EBITDA”), Adjusted EBITDA, and Hotel EBITDA***

We calculate EBITDA and Adjusted EBITDA by adding back to net earnings certain non-operating expenses and certain non-cash charges which are based on historical cost accounting that we believe may be of limited significance in evaluating current performance. We believe these adjustments can help eliminate the accounting effects of depreciation and amortization and financing decisions and facilitate comparisons of core operating profitability between periods. In calculating EBITDA, we add back to net earnings interest expense, loss on debt extinguishment, income tax expense, and depreciation and amortization expense. In calculating Adjusted EBITDA, we adjust EBITDA to add back net gain/loss on disposition of assets, acquisition and terminated transactions expense, and equity transactions expense, which are cash charges. We also add back impairment and gain or loss on derivatives and convertible debt, which are non-cash charges. EBITDA and Adjusted EBITDA, as presented, may not be comparable to similarly titled measures of other companies.

We believe EBITDA and Adjusted EBITDA to be useful additional measures of our operating performance, excluding the impact of our capital structure (primarily interest expense), our asset base (primarily depreciation and amortization expense), and other items we do not believe are representative of the results from our core operations.

The Company further excludes general and administrative expenses, other non-operating income or expense, and certain hotel and property operations expenses that are not allocated to individual properties in assessing hotel performance (primarily certain general liability and other insurance costs, land lease costs, and office and banking fees) from Adjusted EBITDA to calculate Hotel EBITDA. Hotel EBITDA is similar to the non-GAAP measure of Property Operating Income (“POI”) presented in filings prior to the September 30, 2016 Form 10-Q except that Hotel EBITDA also excludes the unallocated hotel and property operations expenses previously included in POI. Hotel EBITDA, as presented, may not be comparable to similarly titled measures of other companies.

Hotel EBITDA is intended to isolate property level operational performance over which the Company’s hotel operators have direct control. We believe Hotel EBITDA is helpful to investors as it better communicates the comparability of our hotels’ operating results for all of the Company’s hotel properties and is used by management to measure the performance of the Company’s hotels and the effectiveness of the operators of the hotels.

The following table reconciles net earnings (loss) to EBITDA, Adjusted EBITDA, and Hotel EBITDA for the three months ended March 31, 2017 and 2016 (in thousands). All amounts presented include both continuing and discontinued operations as well as our portion of the results of our unconsolidated Atlanta JV.

<b>Reconciliation of Net earnings (loss) to EBITDA, Adjusted EBITDA, and Hotel EBITDA</b>	<b>Three months ended March 31,</b>	
	<b>2017</b>	<b>2016</b>
Net earnings (loss)	\$ (2,400)	\$ 7,687
Interest expense	971	1,334
Interest expense from JV	605	-
Loss on debt extinguishment	800	173
Income tax expense	-	-
Depreciation and amortization expense	1,051	1,409
Depreciation and amortization expense from JV	411	-
<b>EBITDA</b>	<b>1,438</b>	<b>10,603</b>
Net loss (gain) on disposition of assets	3	(4,048)
Net loss on disposition of assets from JV	1	-
Impairment loss, net	271	793
Net gain on derivatives and convertible debt	(175)	(6,117)
Acquisition and terminated transactions expense	502	94
Equity transactions expense	343	-
<b>Adjusted EBITDA</b>	<b>2,383</b>	<b>1,325</b>
General and administrative expense	1,492	1,448
Other expense, net	1	21
Unallocated hotel and property operations expense	132	116
<b>Hotel EBITDA</b>	<b>\$ 4,008</b>	<b>\$ 2,910</b>
Revenue	\$ 10,361	\$ 12,509
JV revenue	2,989	-
Condor and JV revenue	\$ 13,350	\$ 12,509
Hotel EBITDA as a percentage of revenue	30%	23%

## Liquidity, Capital Resources, and Equity Transactions

### Liquidity Requirements

We expect to meet our short-term liquidity requirements through net cash provided by operations, existing cash balances and working capital, short-term borrowings under our credit facility, and the release of restricted cash upon the satisfaction of usage requirements. At March 31, 2017, the Company had \$15.3 million of cash and cash equivalents on hand and \$20.9 million of unused availability under its credit facility. Our short-term liquidity requirements consist primarily of operating expenses and other expenditures directly associated with our hotel properties, recurring maintenance and capital expenditures necessary to maintain our hotels in accordance with brand standards, interest expense and scheduled principal payments on outstanding indebtedness, restricted cash funding obligations, and the payment of dividends in accordance with the REIT requirements of the Code and as required in connection with our Series E Preferred Stock. Prior to the consideration of any asset sales or our ability to refinance debt subsequent to March 31, 2017, contractual principal payments on our debt outstanding, which include only normal amortization, total \$1.1 million through June 30, 2018. We also presently expect to invest approximately \$4.0 million to \$5.0 million in capital expenditures related to hotel properties we currently own through June 30, 2018.

To maintain our REIT tax status, we generally must distribute at least 90% of our taxable income to our shareholders annually. In addition, we are subject to a 4% non-deductible excise tax if the actual amount distributed to shareholders in a calendar year is less than a minimum amount specified under the federal income tax laws. We have a general dividend policy of paying out approximately 100% of annual REIT taxable income. The actual amount of any future dividends will be determined by the Board of Directors based on our actual results of

operations, economic conditions, capital expenditure requirements, and other factors that the Board of Directors deems relevant.

Our longer-term liquidity requirements consist primarily of the cost of acquiring additional hotel properties, renovations and other one-time capital expenditures that periodically are made related to our hotel properties, and scheduled debt payments, including maturing loans. Possible sources of liquidity to fund debt maturities and acquisitions and to meet other obligations include additional secured or unsecured debt financings, proceeds from public or private issuances of debt or equity securities, and additional borrowings under our existing credit facility.

#### ***Sources and Uses of Cash***

***Cash provided by Operating Activities.*** Our cash provided by operations was \$1.2 million and \$0.9 million for the three months ended March 31, 2017 and 2016, respectively. The increase in operating cash flows was the result of a decrease in cash basis net income of \$0.2 million offset by differences in the changes in operating assets and liabilities between the periods, none of which were individually significant.

***Cash provided by Investing Activities.*** Our cash flows from investing activities was (\$47.1) million and \$9.3 million for the three months ended March 31, 2017 and 2016, respectively. The decrease in these cash flows in 2017 was primarily the result of increased cash expenditures related to hotel acquisitions and deposits on acquisitions totaling \$54.8 million and decreased net proceeds from the sale of properties of \$2.5 million, partially offset with a net increase in cash received from capital expenditure escrows of \$0.7 million.

***Cash used in Financing Activities.*** Our cash provided by financing activities was \$52.6 million and \$1.2 million for the three months ended March 31, 2017 and 2016, respectively. This increase was the result of increased cash flows from equity issuances, which included the issuance of common stock of \$45.9 million in the first quarter of 2017 and the net cash flows from preferred stock issuances and redemptions in the first quarter of 2016 of \$8.9 million. Additionally, the Company had increased net cash inflows related to debt activity in the first quarter of 2017 of \$15.7 million resulting from increased debt issuances related to the properties acquired and credit facility during the period.

#### ***Significant Equity Transactions***

On February 28, 2017, the holders of the Series D Preferred Stock voluntarily converted their shares into 6,004,957 shares of common stock at \$10.40 per share pursuant to the terms of the preferred stock. The terms of the Series D Preferred Stock provided for automatic conversion following certain future common stock offerings, and also provided for potential additional payments to the holders depending on the sales price of common stock in the offerings. As a result of the voluntary conversion, the holders are no longer entitled to the potential payments. To induce the holders of the Series D Preferred Stock to voluntarily convert their shares, the Company issued the holders \$9,250 of a new series of preferred stock, the Series E Preferred Stock.

The terms of the Series E Preferred Stock are discussed in Note 10, *Preferred Stock*, to our consolidated interim financial statements.

Effective on March 15, 2017, the Company effected a reverse stock split of its common stock at a ratio of 1-for-6.5. No fractional shares of common stock were issued as fractional shares were settled in cash.

On March 29, 2017, the Company closed an underwritten public offering of 4,772,500 shares of its common stock, including 622,500 shares issued pursuant to the full exercise of an option to purchase additional shares of common stock granted to the underwriters, at a public offering price per share of \$10.50. Net proceeds, after the payment of related expenses, from this offering total \$45.9 million.

## **Outstanding Indebtedness**

### ***Significant Debt Transactions***

On March 1, 2017, a significant portion of the Company's debt (including all debt outstanding at December 31, 2016 with the exception of the two variable rate Western Alliance Bank loans and the two fixed rate Great Western Bank loans) was refinanced with a secured credit facility that matures on March 1, 2020. The credit agreement was entered into with KeyBank National Association, as administrative agent and lender, KeyBanc Capital Markets Inc. and The Huntington National Bank, as joint leader arrangers, and other lenders and agents party thereto.

The credit agreement provides for a \$90.0 million senior secured credit facility and includes an accordion feature that would allow the facility to be increased to \$400.0 million with additional lender commitments. On May 11, 2017, the Company closed on an increase in the credit facility from \$90.0 million to \$150.0 million. Available borrowing capacity under the facility is based on a borrowing base formula for the pool of hotel properties securing the facility. As of the closing date, the collateral pool consisted of 14 hotel properties and total available borrowing capacity under the facility was \$41.05 million. At March 31, 2017, following the subsequent purchases and sales of hotels during the quarter and the common stock equity raise, the collateral pool consisted of 15 hotel properties and a total available borrowing capacity under the facility totaled \$66.5 million.

The facility is guaranteed by the Company and its material subsidiaries that do not have stand-alone financing. Borrowings under the facility accrue interest based on a leverage-based pricing grid, at the Company's option, at either LIBOR plus a spread ranging from 2.25% to 3.00% (depending on leverage) or a base rate plus a spread ranging from 1.25% to 2.00% (depending on leverage). The facility matures in March 2020 and has two one-year extension options, subject to certain conditions, including the completion of specific capital achievements. The facility contains customary representations and warranties, covenants and events of default.

Upon the closing of the credit facility, \$34.25 million was immediately drawn down. Prior to March 31, 2017, net proceeds from the Company's hotel sales were used to pay down a total of \$6.44 million on the credit facility, proceeds from the credit facility totaling \$54.75 million were used to fund the Company's acquisitions, and proceeds from the Company's common stock offering totaling \$37.0 million were used to pay down the credit facility. The outstanding balance under the credit facility at March 31, 2017 was \$45.6 million.

### ***Outstanding Debt***

At March 31, 2017, we had long-term debt of \$72.5 million associated with assets held for use with a weighted average term to maturity of 3.4 years and a weighted average interest rate of 4.60%. Of this total, at March 31, 2017, \$15.8 million was fixed rate debt with a weighted average term to maturity of 4.7 years and a weighted average interest rate of 4.33% and \$56.7 million was variable rate debt with a weighted average term to maturity of 3.1 years and a weighted average interest rate of 4.67%. At December 31, 2016, we had long-term debt of \$57.4 million associated with assets held for use with a weighted average term to maturity of 2.9 years and a weighted average interest rate of 4.89%. Of this total, at December 31, 2016, \$26.1 million was fixed rate debt with a weighted average term to maturity of 2.8 years and a weighted average interest rate of 4.78% and \$31.3 million was variable rate debt with a weighted average term to maturity of 2.9 years and a weighted average interest rate of 4.98%.

Debt is classified as held for sale if the properties collateralizing it are held for sale. Debt associated with assets held for sale is classified in the table below based on its contractual maturity although the balances are expected to be repaid within one year upon the sale of the related hotel properties. Aggregate annual principal payments on debt for the remainder of 2017 and thereafter are as follows:

	<b>Held for sale</b>	<b>Held for use</b>	<b>Total</b>
Remainder of 2017	-	\$ 652	\$ 652
2018	-	909	909
2019	-	950	950
2020	3,475	56,325	59,800
2021	-	13,672	13,672
Total	<u>\$ 3,475</u>	<u>\$ 72,508</u>	<u>\$ 75,983</u>

### **Financial Covenants**

The Company's debt agreements contain requirements as to the maintenance of minimum levels of debt service and fixed charge coverage, required loan-to-value and leverage ratios, required levels of tangible net worth, and place certain restrictions on dividends. As of March 31, 2017, we were in compliance with our financial covenants.

If we fail to pay our indebtedness when due, fail to comply with covenants or otherwise default on our loans, unless waived, we could incur higher interest rates during the period of such loan defaults, be required to immediately pay our indebtedness, and ultimately lose our hotels through lender foreclosure if we are unable to obtain alternative sources of financing with acceptable terms. Our credit facility contains cross-default provisions which would allow the lenders under our credit facility to declare a default and accelerate our indebtedness to them if we default on our other loans and such default would permit that lender to accelerate our indebtedness under any such loan. As of March 31, 2017, we are not in default of any of our loans.

### **Contractual Obligations**

Below is a summary of certain obligations that will require capital as of March 31, 2017 (in thousands):

<b>Contractual obligations</b>	<b>Total</b>	<b>Payments due by period</b>			
		<b>Remainder of 2017</b>	<b>2018-2019</b>	<b>2020-2021</b>	<b>After 2022</b>
Long-term debt including interest (1)	\$ 84,340	\$ 3,161	\$ 8,431	\$ 72,748	\$ -
Office leases	528	123	297	108	-
Total contractual obligations	<u>\$ 84,868</u>	<u>\$ 3,284</u>	<u>\$ 8,728</u>	<u>\$ 72,856</u>	<u>\$ -</u>

(1) Interest rate payments on our variable rate debt have been estimated using interest rates in effect at March 31, 2017

Long-term debt and office lease payments above include only amounts related to properties classified as held for use. Future debt payments, including interest, related to the five held for sale properties that are expected to be sold within the next 12 months of \$4.0 million and future obligations on the one land lease related to a held for sale property totaling \$1.8 million are not included in the table above.

We have various standing or renewable contracts with vendors. These contracts are all cancelable with immaterial or no cancellation penalties. Contract terms are generally one year or less. We also have management agreements in place for the management and operation of our hotel properties.

### **Off Balance Sheet Financing Transactions**

We have not entered into any off balance sheet financing transactions.

### Critical Accounting Policies

Our consolidated financial statements have been prepared in conformity with U.S. GAAP, which requires management to make estimates and assumptions that effect the reported amount of assets and liabilities at the date of our financial statements and the reported amounts of revenues and expenses during the reporting period. While we do not believe the reported amounts would be materially different, application of these policies involves the exercise of judgment and the use of assumptions as to future uncertainties and, as a result, actual results could differ from these estimates. We evaluate our estimates and judgments on an ongoing basis. We base our estimates on experience and on various other assumptions that are believed to be reasonable under the circumstances. All of our significant accounting policies, including certain critical accounting policies, are disclosed in our Annual Report on Form 10-K for the year ended December 31, 2016.

### Recent Accounting Standards

See Note 1, *Organization and Summary of Significant Accounting Policies*, to our consolidated interim financial statements for additional information relating to recently adopted and recently issued accounting pronouncements.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk includes risks that arise from changes in interest rates, foreign currency exchange rates, commodity prices, equity prices, and other market changes that effect market-sensitive instruments. At March 31, 2017, our market risk arises primarily from interest rate risk relating to variable rate borrowings and the market risk related to our convertible debt and the embedded redemption right in the Series E Preferred Stock that fair value will fluctuate following changes in the Company's common stock price or changes in interest rates.

#### *Interest Rate Sensitivity*

The table below provides information about financial instruments that are sensitive to changes in interest rates. The table presents scheduled maturities, including the amortization of principal and related weighted-average interest rates for the debt maturing in each specified period, excluding \$3.5 million of debt related to hotel properties held for sale (dollars in thousands):

	2017	2018	2019	2020	2021	Total
Fixed rate debt	\$ 391	\$ 545	\$ 569	\$ 593	\$ 13,672	\$ 15,770
Average fixed interest rate	4.33 %	4.33 %	4.33 %	4.33 %	4.33 %	4.33 %
Variable rate debt	\$ 261	\$ 364	\$ 381	\$ 55,732	\$ -	\$ 56,738
Average variable interest rate	4.31 %	4.31 %	4.31 %	4.68 %	- %	4.67 %
Total debt	\$ 652	\$ 909	\$ 950	\$ 56,325	\$ 13,672	\$ 72,508
Total average interest rate	4.32 %	4.32 %	4.32 %	4.68 %	4.33 %	4.60 %

At March 31, 2017, we have an interest rate cap in place which caps the 30-day LIBOR interest rate on our credit facility (March 31, 2017 balance on the credit facility of \$45.6 million) at 2.5%. We do not intend to enter into derivative or interest rate transactions for speculative purposes.

At March 31, 2017, approximately 21.7% of our outstanding debt, excluding debt related to hotel properties held for sale, is subject to fixed interest rates, while 78.3% of our debt is subject to floating rates. Assuming no increase in the level of our variable debt outstanding at March 31, 2017, if interest rates increased by 1.0% our cash flow related to hotel properties held for use would decrease by approximately \$0.6 million per year.

## **ITEM 4. CONTROLS AND PROCEDURES**

### ***Disclosure Controls and Procedures***

An evaluation was performed under the supervision of management, with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rule 13a-15 of the rules promulgated under the Securities and Exchange Act of 1934, as amended. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of March 31, 2017, the Company's disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by the Company in the reports the Company files or submits under the Securities Exchange Act of 1934 was (a) accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, to allow for timely decisions regarding required disclosures and (b) recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

### ***Changes in Internal Control Over Financial Reporting***

There have been no changes to our internal control over financial reporting during our most recent fiscal quarter that have materially effected, or are reasonably likely to materially effect, our internal controls over financial reporting.

## **PART II. OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

Various claims and legal proceedings arise in the ordinary course of business and may be pending against the Company and its properties. We are not currently involved in any material litigation, nor, to our knowledge, is any material litigation threatened against us. The Company has insurance to cover potential material losses and we believe it is not reasonably possible that such matters will have a material impact on our financial condition or results of operations.

### **ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors disclosed in the *Risk Factors* section of our Annual Report on Form 10-K for the year ended December 31, 2016.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

### **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

### **ITEM 5. OTHER INFORMATION**

None.



## ITEM 6. EXHIBITS

- 3.1 Amended and Restated Articles of Incorporation of the Company, as amended (incorporated herein by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated March 15, 2017).
- 3.2 Articles Supplementary of the Company classifying and establishing the Series E Preferred Stock and filed as a supplement to the Amended and Restated Articles of Incorporation of the Company, as amended (incorporated herein by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated February 28, 2017).
- 3.3 Articles of Amendment to the Amended and Restated Articles of Incorporation of the Company, as amended, effecting a 6.5-to-1 reverse stock split of the Company's common stock (incorporated herein by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated March 15, 2017).
- 10.1 Purchase and Sale Agreement dated as of January 23, 2017 between Condor Hospitality Limited Partnership and VHRMR TALL, LLC (incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated January 23, 2017).
- 10.2 Purchase and Sale Agreement dated as of January 23, 2017 between Condor Hospitality Limited Partnership and EASTVHR HS ROUND ROCK, LLC (incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated January 23, 2017).
- 10.3 Purchase and Sale Agreement dated as of January 23, 2017 between Condor Hospitality Limited Partnership and CVH LEXINGTON, LLC (incorporated herein by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated January 23, 2017).
- 10.4 Purchase and Sale Agreement dated as of January 23, 2017 between Condor Hospitality Limited Partnership and CVH SOUTHAVEN, LLC (incorporated herein by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated January 23, 2017).
- 10.5 Warrant dated January 24, 2017 issued to Real Estate Strategies L.P. (incorporated herein by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated January 23, 2017).
- 10.6 Agreement, dated as of February 28, 2017, between SREP III Flight-Investco, L.P., StepStone Group Real Estate LP and the Company (incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated February 28, 2017).
- 10.7 Agreement, dated as of February 28, 2017, by and among Real Estate Strategies L.P., IRSA Inversiones y Representaciones Sociedad Anónima and the Company (incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated February 28, 2017).
- 10.8 Hotel Management Agreement dated as of March 24, 2017 between TRS TLH Magnolia, LLC and Vista Host Inc. (incorporated herein by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated March 24, 2017).
- 10.9 Hotel Management Agreement dated as of March 24, 2017 between TRS AUS Louis, LLC and Vista Host Inc. (incorporated herein by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated March 24, 2017).
- 10.10 Hotel Management Agreement dated as of March 24, 2017 between TRS LEX Lowry, LLC and Vista Host Inc. (incorporated herein by reference to Exhibit 10.6 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated March 24, 2017).

- 10.11 Form of Restricted Stock Agreement (incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (Commission file number 001-34087) dated March 29, 2017).
- 31.1\* Section 302 Certificate of Chief Executive Office
- 31.2\* Section 302 Certificate of Chief Financial Officer
- 32.1\* Section 906 Certifications of Chief Executive Officer and Chief Financial Officer
- 101.1\* The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2017 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Cash Flows and (iv) Notes to Consolidated Financial Statements.

\* Filed herewith

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

May 15, 2017

### Condor Hospitality Trust, Inc.

/s/ J. William Blackham

J. William Blackham  
Chief Executive Officer

/s/ Jonathan Gantt

Jonathan Gantt  
Senior Vice President and Chief Financial  
Officer

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## Section 2: EX-31.1 (EX-31.1)

### Exhibit 31.1

#### CERTIFICATIONS

I, J. William Blackham, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the period ended March 31, 2017 of Condor Hospitality Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

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## Section 3: EX-31.2 (EX-31.2)

Exhibit 31.2

### CERTIFICATIONS

I, Jonathan Gantt, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the period ended March 31, 2017 of Condor Hospitality Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 15, 2017

/s/ Jonathan Gantt  
Jonathan Gantt  
Chief Financial Officer

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## Section 4: EX-32.1 (EX-32.1)

Exhibit 32.1

**Certification Pursuant to  
18 U.S.C. Section 1350,  
as Adopted Pursuant to  
Section 906 of The Sarbanes-Oxley Act of 2002**

Trust Inc., certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Condor Hospitality Trust, Inc. at the dates and for the periods indicated.

May 15, 2017

/s/ J. William Blackham

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J. William Blackham  
Chief Executive Officer

**Certification Pursuant to  
18 U.S.C. Section 1350,  
as Adopted Pursuant to  
Section 906 of The Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of Condor Hospitality Trust, Inc., on Form 10-Q for the period ended March 31, 2017 as filed with the Securities and Exchange Commission (the "Report"), I, Jonathan Gantt, Chief Financial Officer of Condor Hospitality Trust, Inc., certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Condor Hospitality Trust, Inc. at the dates and for the periods indicated.

May 15, 2017

/s/ Jonathan Gantt

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Jonathan Gantt  
Chief Financial Officer

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