

First Quarter 2014 Earnings Presentation

April 22, 2014



JANUS CAPITAL
Group

Dick Weil
Chief Executive Officer

Jennifer McPeck
Chief Financial Officer

Executive summary

- 1Q 2014 total company net flows of \$(1.5) billion improved significantly quarter over quarter, primarily driven by a 29% improvement in redemptions ⁽¹⁾
- Improving investment performance remains our top priority; while we experienced underperformance in 1Q 2014 in several of our largest equity strategies, our 3-year track records are markedly improved from a year ago
- Financial results reflect higher average AUM and improving performance fees
- For 2014, our strategic objectives remain consistent with prior years and are focused on:
 1. Stabilizing our equity franchises through improved investment performance
 2. Growing the fixed income business
 3. Strengthening global distribution capabilities to better serve clients
 4. Delivering on our client promises
 5. Providing operational excellence

Note:

(1) 1Q 2014 total company long-term net flows reflect a correction from the figures presented in earnings release materials from April 22, 2014. Fixed income sales of \$0.2 billion were incorrectly classified as market/fund performance; the correction has no impact on end of period assets or average assets under management.

Janus Capital Group 1Q 2014 results

EPS

- 1Q 2014 EPS of \$0.16 compared to \$0.21 in 4Q 2013

AUM

- Assets Under Management at March 31, 2014 of \$174.1 billion increased 0.1% versus December 31, 2013

Long-Term Net Flows

- Total company long-term net flows were \$(1.5) billion in 1Q 2014 compared to \$(6.2) billion in 4Q 2013 ⁽¹⁾

Margin

- Operating margin in 1Q 2014 of 29.1% versus 29.6% in 4Q 2013

LTM Cash Flow From Operations

- Generated LTM cash flow from operations of \$201.4 million

Note:

(1) 1Q 2014 total company long-term net flows reflect a correction from the figures presented in earnings release materials from April 22, 2014. Fixed income sales of \$0.2 billion were incorrectly classified as market/fund performance; the correction has no impact on end of period assets or average assets under management.

1Q 2014 Results

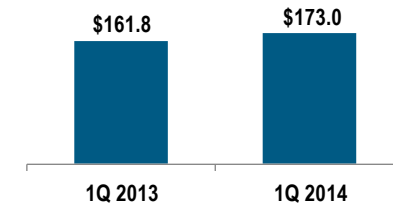
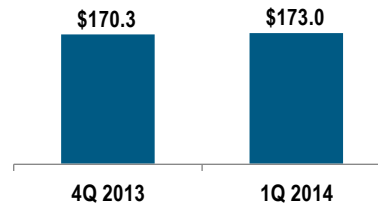
Jennifer McPeck
Chief Financial Officer

1Q 2014 financial review

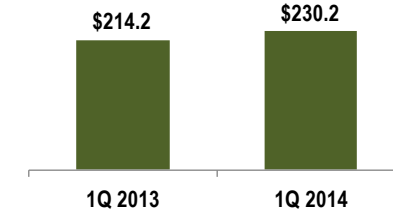
Quarter over Quarter

Year over Year

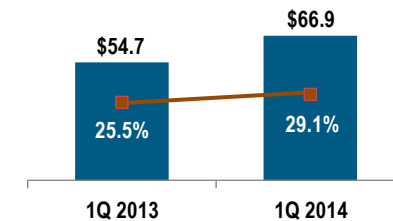
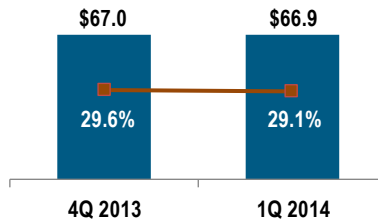
Average AUM
(\$ in billions)



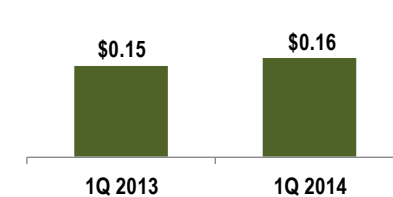
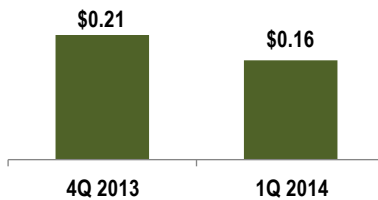
Total Revenue
(\$ in millions)



Operating Income & Operating Margin
(\$ in millions)



EPS



1Q 2014 investment performance summary

	Period Ending March 31, 2014		
	1-Year	3-Year	5-Year
	% of Assets in Top Two Morningstar Quartiles		
Complex-Wide Mutual Fund Assets ⁽¹⁾	52%	64%	36%
Fundamental Equity Mutual Fund Assets ⁽¹⁾	44%	59%	32%
Fixed Income Mutual Fund Assets ⁽¹⁾	100%	100%	54%
	% of Relative Return Strategies Which Outperformed Respective Benchmarks		
Mathematical Equity Strategies ⁽²⁾	53%	71%	58%
	% of Complex-Wide Mutual Funds with 4- or 5-Star Overall Morningstar Rating TM		
Complex-Wide Mutual Funds ⁽³⁾	53%		

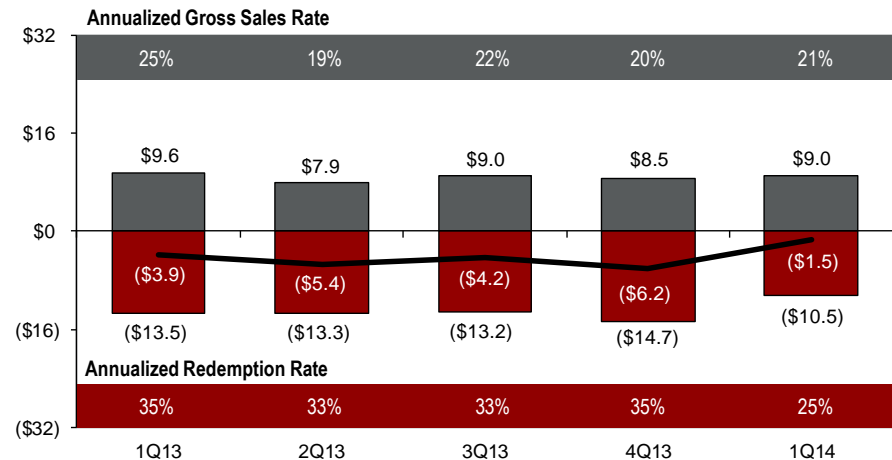
Notes:

- (1) References Morningstar relative performance on an asset-weighted, total return basis as of March 31, 2014. Refer to p. 21 and 22 for the 1-, 3- and 5-year periods and p. 26 for the 10-year period for percent of assets, percent of funds in top 2 Morningstar quartiles for all periods and quantity of funds in analysis.
- (2) Excludes absolute volatility strategies. References relative performance net of fees as of March 31, 2014, as shown on p. 23 and 24. Refer to p. 25 for INTECH mutual fund analysis and disclosure. For comparable purposes, as of December 31, 2013, 68%, 79% and 42% of mathematical equity relative return strategies were outperforming their respective benchmarks on a 1-, 3- and 5-year basis, respectively.
- (3) Complex-wide as of March 31, 2014. Refer to p. 26 for 3-, 5- and 10-year Morningstar ratings and quantity of funds in the analysis. Morningstar ratings are based on risk-adjusted returns.

1Q 2014 net flow summary

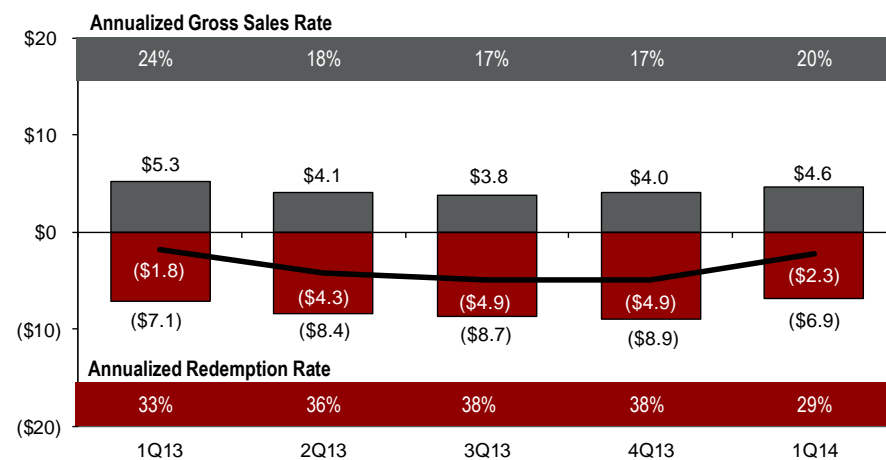
Total Company Long-Term Flows ^(1,2)

(\$ in billions)



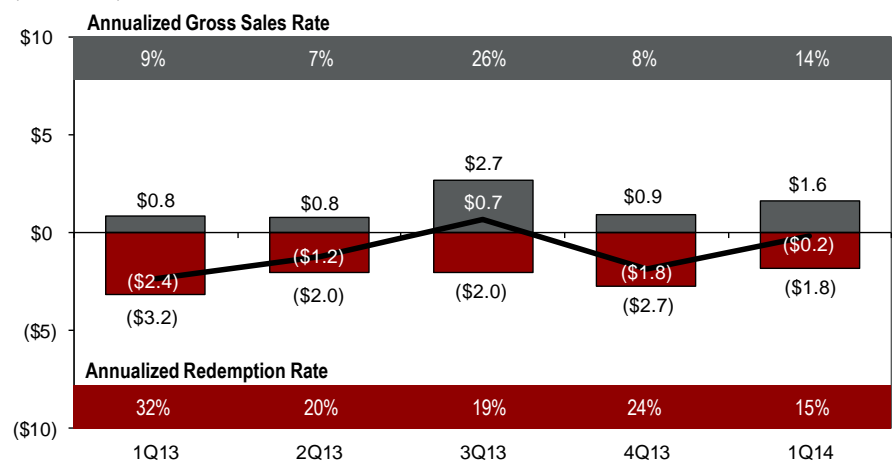
Fundamental Equity Long-Term Flows ⁽¹⁾

(\$ in billions)



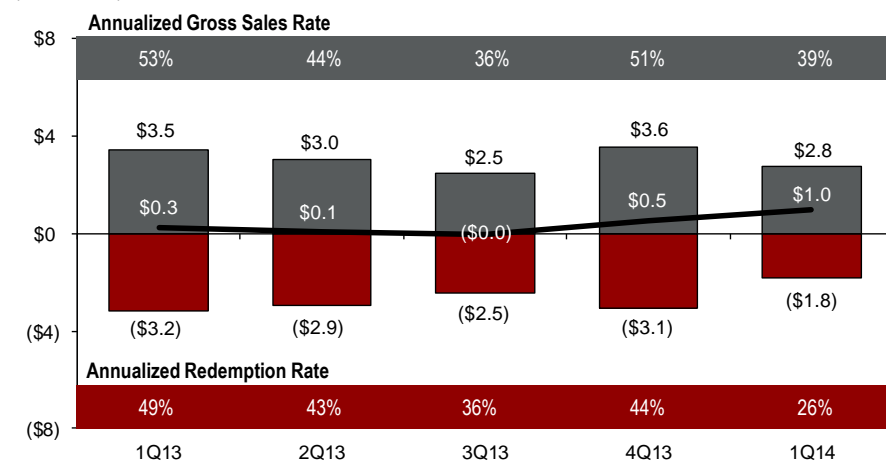
Mathematical Equity Long-Term Flows ⁽¹⁾

(\$ in billions)



Fixed Income Long-Term Flows ^(1,2)

(\$ in billions)



■ Gross Sales ■ Gross Redemptions — Net Sales

Notes:

(1) Long-term flows exclude money market flows. Annualized sales and redemption rates calculated as a percentage of beginning of period assets.

(2) 1Q 2014 total company and fixed income long-term flows reflect a correction from the figures presented in earnings release materials from April 22, 2014. Fixed income sales of \$0.2 billion were incorrectly classified as market/fund performance; the correction has no impact on end of period assets or average assets under management.

1Q 2014 average AUM and total revenue



- Management Fees
- Shareowner Servicing Fees and Other
- Performance Fees⁽¹⁾

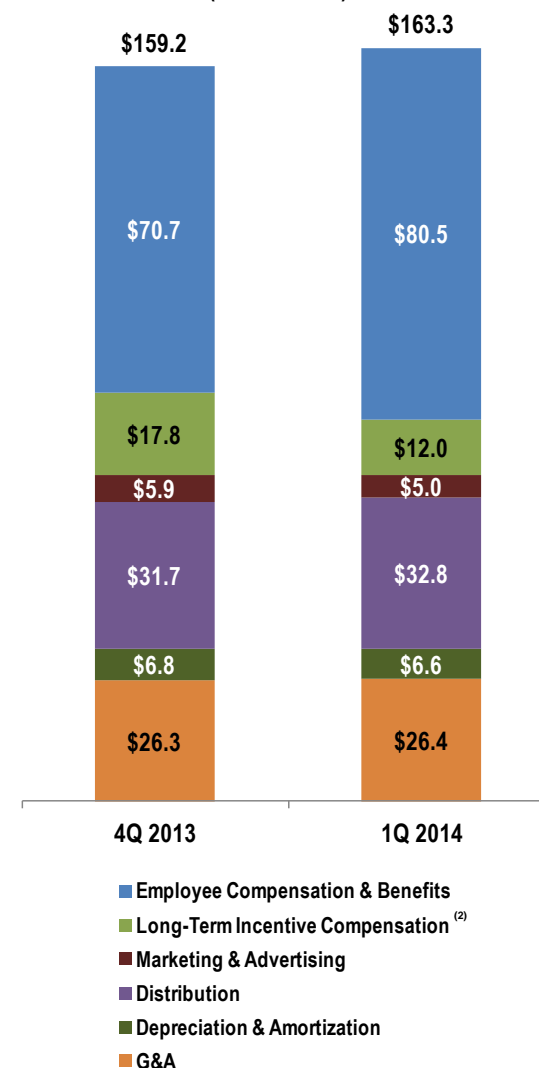
Note:
(1) Includes mutual fund and private account performance fees.

1Q 2014 operating expense breakdown

- 1Q 2014 operating expenses of \$163.3 million increased \$4.1 million compared to 4Q 2013
 - Employee compensation and benefits increased \$9.8 million, primarily as a result of:
 - Seasonally higher payroll taxes and retirement plan contributions
 - Year-end adjustment in variable compensation mix in 4Q 2013
 - Long-term incentive compensation declined \$5.8 million due to Perkins SPIs and lower mark-to-market adjustments on mutual fund share awards
 - Discretionary expenses declined 2.5% versus 4Q 2013, primarily due to a seasonal decline in marketing and advertising expense ⁽¹⁾
- 1Q 2014 operating margin was 29.1% compared to 29.6% in 4Q 2013

Operating Expenses

(\$ in millions)



Notes:

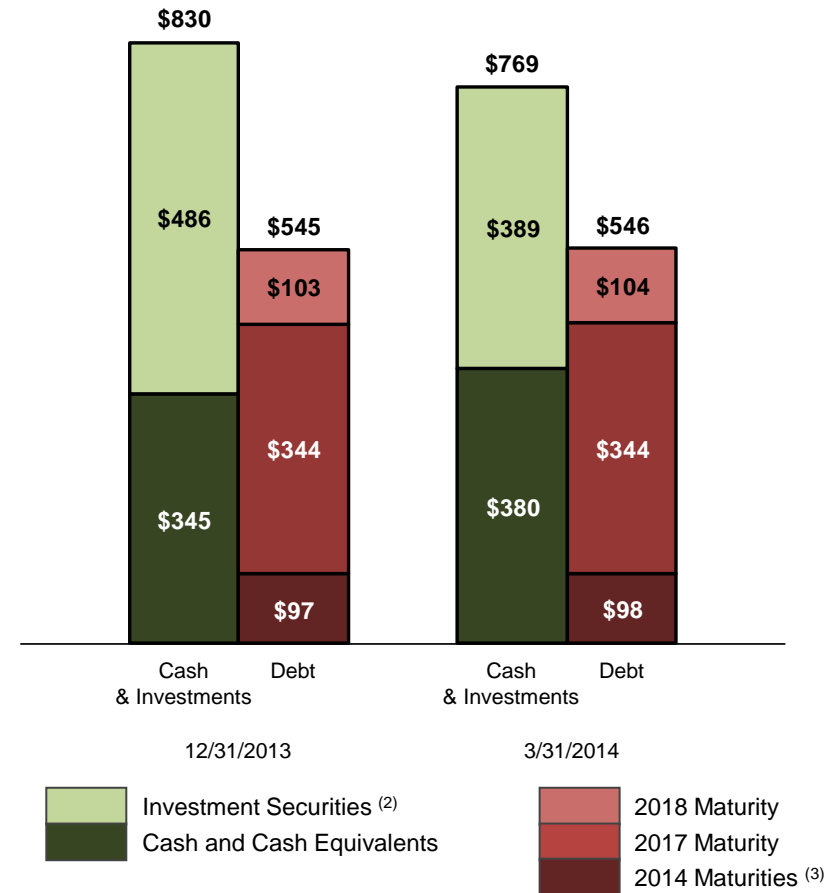
(1) Discretionary expenses include marketing and advertising and general, administrative and occupancy expenses.

(2) 2014 annual long-term incentive compensation is currently expected to be ~\$60 million.

1Q 2014 balance sheet profile

- Cash and cash equivalents increased \$36 million or 9%, as seasonal compensation payments were more than offset by investment securities redemptions
- Investment securities declined \$97 million or 20%, primarily due to seed investment redemptions and seasonal compensation vesting events
- During 1Q 2014, we used cash to fund the following items:
 - \$13 million quarterly dividend
 - \$11 million of share buybacks (repurchased approximately 1 million shares at an average price of \$11.00 per share)
- On April 15th, \$39 million of senior notes matured, which we repaid with cash on hand

Balance Sheet Profile (Carrying Value) ⁽¹⁾ – 12/31/2013 versus 3/31/2014
(\$ in millions)



Notes:

(1) Numbers may not foot due to rounding.

(2) Includes Seed Investments of \$323.6 million, Investments in Debt Securities of \$101.5 million, Investments in Advised Mutual Funds of \$45.5 million and Deferred Compensation Plans of \$14.9 million as of December 31, 2013; includes Seed Investments of \$279.2 million, Investments in Debt Securities of \$90.3 million, Investments in Advised Mutual Funds of \$4.2 million and Deferred Compensation Plans of \$14.9 million as of March 31, 2014.

(3) Includes \$38.9 million of 6.119% Senior Notes and \$58.0 million of 3.250% Convertible Senior Notes as of December 31, 2013; includes \$38.9 million of 6.119% Senior Notes and \$58.9 million of 3.250% Convertible Senior Notes as of March 31, 2014.

Topics of Discussion

Dick Weil

Chief Executive Officer

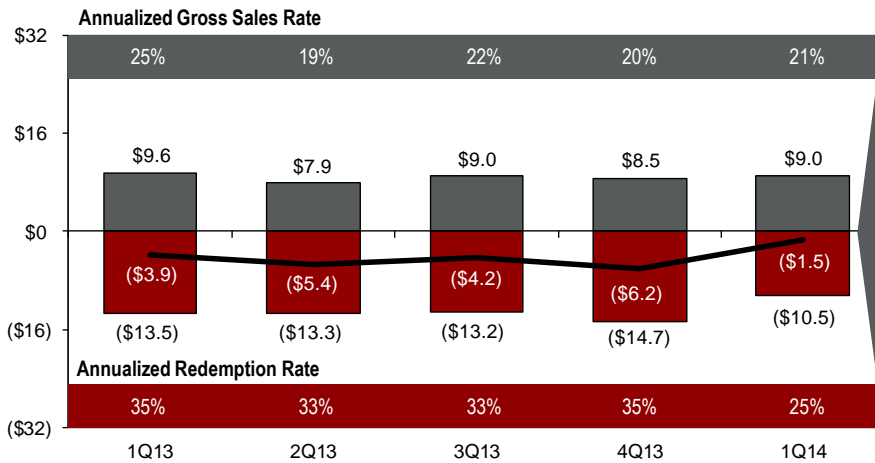
Jennifer McPeck

Chief Financial Officer

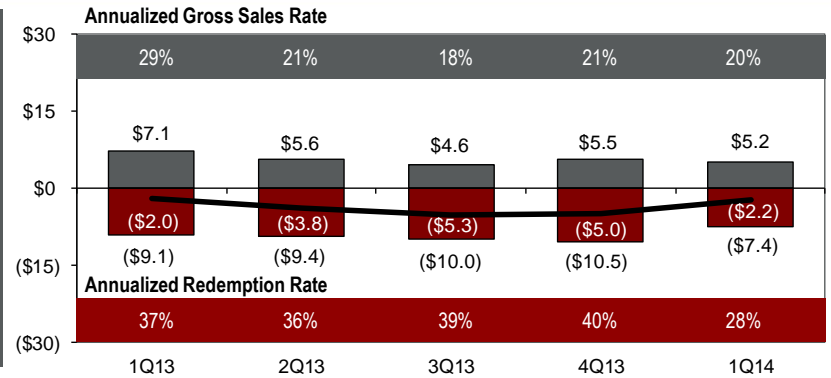
Flows by channel (1)

Total Company Long-Term Flows (2)

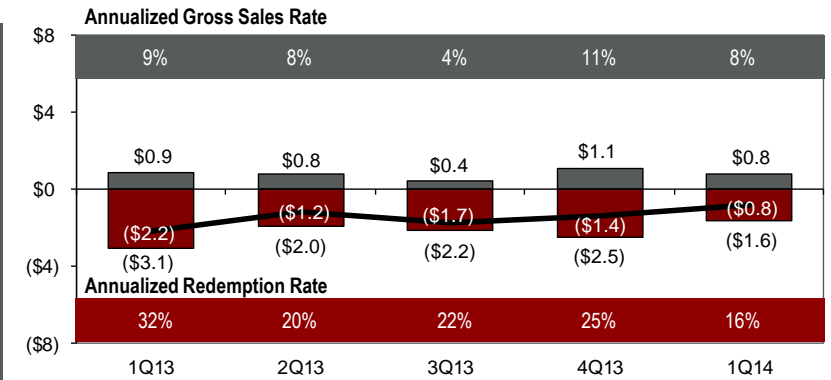
(\$ in billions)



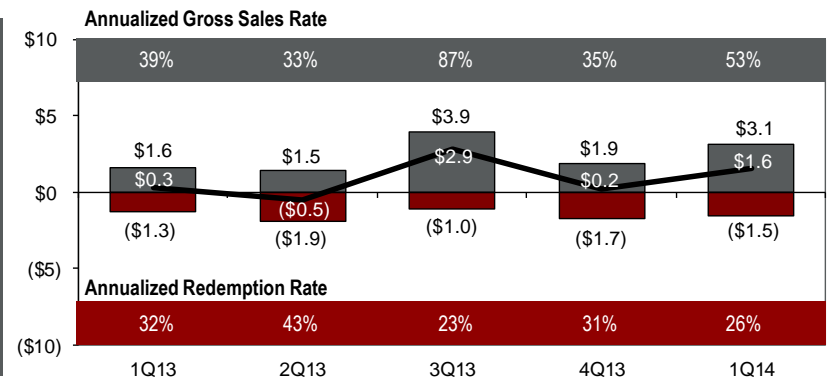
Retail Intermediary
(\$ in billions)



U.S. Institutional
(\$ in billions)



International (2)
(\$ in billions)



Note:

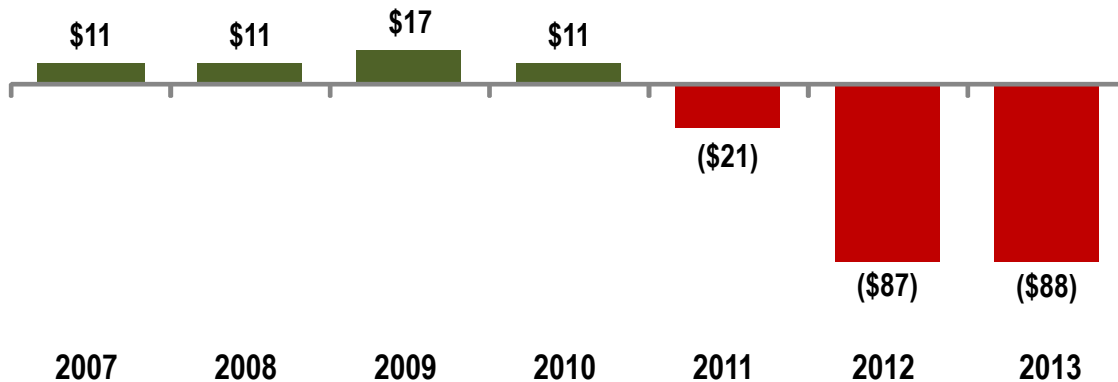
- (1) Long-term flows exclude money market flows. Annualized sales and redemption rates calculated as a percentage of beginning of period assets. Numbers may not foot due to rounding.
- (2) 1Q 2014 total company and international long-term flows reflect a correction from the figures presented in earnings release materials from April 22, 2014. International sales of \$0.2 billion were incorrectly classified as market/fund performance; the correction has no impact on end of period assets or average assets under management.

Performance fee review

Annual Mutual Fund Performance Fee Revenue

(\$ in millions)

Mutual Fund Performance Fee



2014E
Potential Year-Over-Year
Change in Mutual Fund
Performance Fee
Revenue

**+400bps Annual
Outperformance ⁽¹⁾**

Δ = \$42 million

Benchmark Performance ⁽²⁾
(no out / underperformance)

Δ = \$32 million

**-400bps Annual
Underperformance ⁽³⁾**

Δ = \$24 million

Notes:

- (1) Reflects 2014E mutual fund performance fee revenue of \$(46) million. Forecast as of 3/31/2014 assumes 400bps of outperformance versus benchmark (net of fees) on all products annually through 2014 and flat AUM as of 3/31/2014.
- (2) Reflects 2014E mutual fund performance fee revenue of \$(56) million. Forecast as of 3/31/2014 assumes performance at benchmark (net of fees) on all products annually through 2014 and flat AUM as of 3/31/2014.
- (3) Reflects 2014E mutual fund performance fee revenue of \$(64) million. Forecast as of 3/31/2014 assumes 400bps of underperformance versus benchmark (net of fees) on all products annually through 2014 and flat AUM as of 3/31/2014.

Q&A



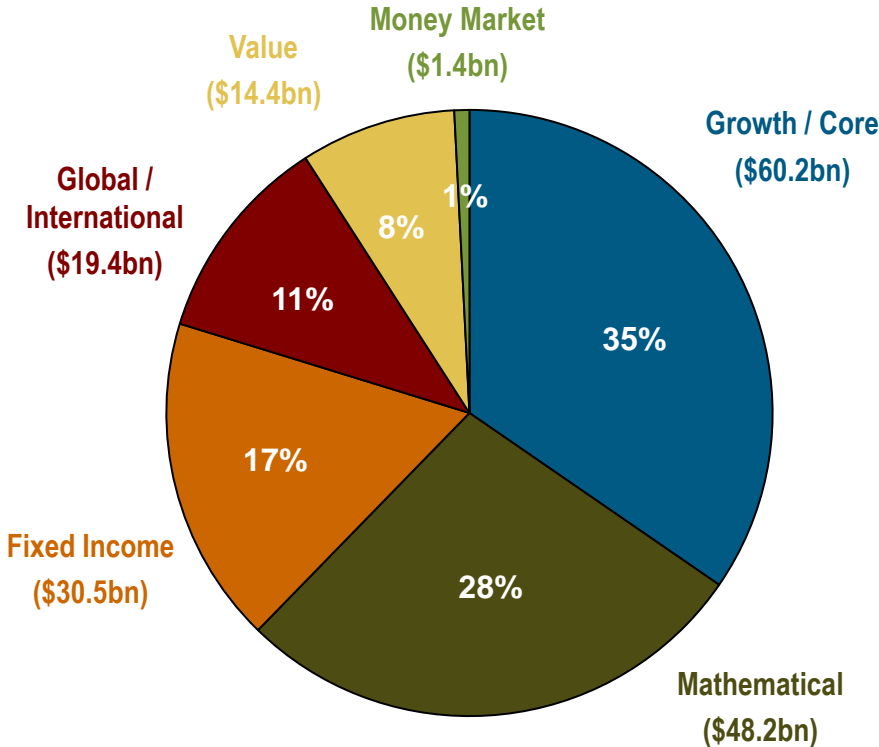
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Appendix

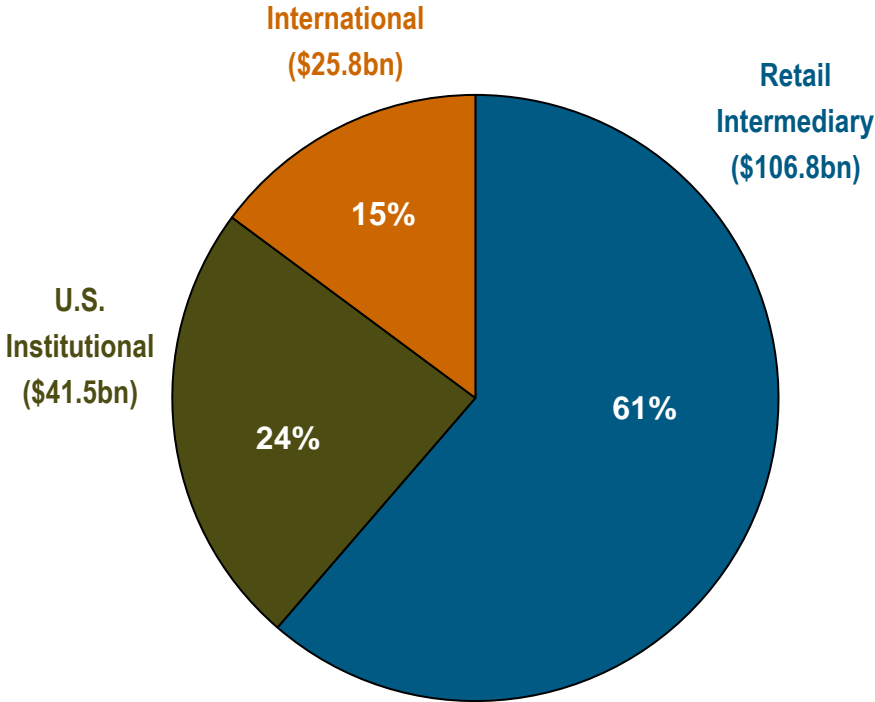
AUM by investment discipline and distribution channel

\$174.1 billion in AUM as of 3/31/14

By Investment Discipline



By Distribution Channel



1Q 2014 EPS of \$0.16 compared to \$0.21 in 4Q 2013

(\$ in millions, except AUM and per share)	Quarter Ended			Quarter Ended		
	March 31, 2014	December 31, 2013	Variance (%)	March 31, 2014	March 31, 2013	Variance (%)
Average AUM (\$ in billions)	\$ 173.0	\$ 170.3	1.6%	\$ 173.0	\$ 161.8	6.9%
Revenues	\$ 230.2	\$ 226.2	1.8%	\$ 230.2	\$ 214.2	7.5%
Operating expenses	163.3	159.2	2.6%	163.3	159.5	2.4%
Operating income	\$ 66.9	\$ 67.0	-0.1%	\$ 66.9	\$ 54.7	22.3%
Operating margin	29.1%	29.6%		29.1%	25.5%	
Interest expense	\$ (9.4)	\$ (9.4)	0.0%	\$ (9.4)	\$ (11.2)	16.1%
Investment gains (losses), net	(1.1)	0.1	n/m	(1.1)	4.6	n/m
Other income, net	0.6	2.7	-77.8%	0.6	1.8	-66.7%
Income tax provision	(25.9)	(20.3)	-27.6%	(25.9)	(20.2)	-28.2%
Net income	\$ 31.1	\$ 40.1	-22.4%	\$ 31.1	\$ 29.7	4.7%
Noncontrolling interests	(0.6)	(1.8)	66.7%	(0.6)	(1.7)	64.7%
Net income attributable to JCG	\$ 30.5	\$ 38.3	-20.4%	\$ 30.5	\$ 28.0	8.9%
Diluted earnings per share attributable to JCG common shareholders	\$ 0.16	\$ 0.21	-23.8%	\$ 0.16	\$ 0.15	6.7%
Diluted weighted average shares outstanding (in millions)	185.2	186.2	-0.5%	185.2	186.3	-0.6%

1Q 2014 operating margin of 29.1% versus 29.6% in 4Q 2013

	Quarter Ended			Quarter Ended		
	March 31, 2014	December 31, 2013	Variance (%)	March 31, 2014	March 31, 2013	Variance (%)
(\$ in millions, except AUM)						
Average AUM (\$ in billions)	\$ 173.0	\$ 170.3	1.6%	\$ 173.0	\$ 161.8	6.9%
Revenues						
Investment management fees	\$ 208.2	\$ 208.0		\$ 208.2	\$ 198.2	
Performance fees - mutual funds	(17.9)	(21.3)		(17.9)	(21.8)	
Performance fees - private accounts	2.0	2.8		2.0	2.3	
Shareowner servicing fees and other	37.9	36.7		37.9	35.5	
Total revenues	\$ 230.2	\$ 226.2	1.8%	\$ 230.2	\$ 214.2	7.5%
Basis points						
Investment management fees	48.8	48.5		48.8	49.7	
Investment management fees and performance fees	45.1	44.1		45.1	44.8	
Operating expenses						
Employee compensation and benefits	\$ 80.5	\$ 70.7		\$ 80.5	\$ 74.3	
Long-term incentive compensation	12.0	17.8		12.0	15.8	
Marketing and advertising	5.0	5.9		5.0	4.9	
Distribution	32.8	31.7		32.8	31.4	
Depreciation and amortization	6.6	6.8		6.6	7.5	
General, administrative and occupancy	26.4	26.3		26.4	25.6	
Total operating expenses	\$ 163.3	\$ 159.2	2.6%	\$ 163.3	\$ 159.5	2.4%
Operating income	\$ 66.9	\$ 67.0	-0.1%	\$ 66.9	\$ 54.7	22.3%
Operating margin	29.1%	29.6%		29.1%	25.5%	

Mutual funds with performance-based advisory fees

Mutual Funds with Performance Fees ⁽¹⁾						
(AUM \$ in millions, performance fees \$ in thousands)						
	EOP AUM 3/31/2014	Benchmark	Base Fee	Performance Fee ⁽²⁾	Performance Hurdle vs. Benchmark	1Q 2014 P&L Impact
Janus Contrarian Fund ⁽³⁾	\$3,817.5	S&P 500 [®] Index	0.64%	± 15 bps	± 7.00%	(\$444.8)
Janus Aspen Worldwide Fund ⁽³⁾	782.9	MSCI World Index SM	0.60%	± 15 bps	± 6.00%	(169.8)
Janus Research Fund ⁽³⁾	4,081.5	Russell 1000 [®] Growth Index	0.64%	± 15 bps	± 5.00%	(1,219.4)
Janus Global Research Fund ⁽⁴⁾	2,608.3	MSCI World Index SM	0.60%	± 15 bps	± 6.00%	(664.4)
Janus Global Real Estate Fund ⁽⁵⁾	133.7	FTSE EPRA/NAREIT Developed Index	0.75%	± 15 bps	± 4.00%	(1.5)
Janus International Equity Fund ⁽⁶⁾	307.8	MSCI EAFE [®] Index	0.68%	± 15 bps	± 7.00%	(29.7)
INTECH U.S. Core Fund ⁽⁷⁾	629.3	S&P 500 [®] Index	0.50%	± 15 bps	± 4.00%	127.5
Perkins Mid Cap Value Fund ⁽³⁾	9,536.5	Russell Midcap [®] Value Index	0.64%	± 15 bps	± 4.00%	(4,780.0)
Perkins Small Cap Value Fund ⁽⁸⁾	2,194.5	Russell 2000 [®] Value Index	0.72%	± 15 bps	± 5.50%	(1,044.6)
Perkins Large Cap Value Fund ⁽⁸⁾	142.9	Russell 1000 [®] Value Index	0.64%	± 15 bps	± 3.50%	(51.9)
Janus Fund ⁽⁹⁾	8,086.8	Core Growth Index	0.64%	± 15 bps	± 4.50%	(3,189.1)
Perkins Global Value Fund ^(9,10)	242.9	MSCI World Index SM	0.64%	± 15 bps	± 7.00%	14.1
Janus Aspen Overseas Portfolio ⁽¹¹⁾	1,387.7	MSCI All Country World ex-U.S. Index SM	0.64%	± 15 bps	± 7.00%	(614.1)
Janus Overseas Fund ⁽¹²⁾	4,354.1	MSCI All Country World ex-U.S. Index SM	0.64%	± 15 bps	± 7.00%	(2,904.5)
Janus Twenty Fund ⁽¹³⁾	9,487.2	Russell 1000 [®] Growth Index	0.64%	± 15 bps	± 8.50%	(2,074.9)
Janus Forty Fund ⁽¹³⁾	3,712.0	Russell 1000 [®] Growth Index	0.64%	± 15 bps	± 8.50%	(819.4)
Janus Emerging Markets Fund ⁽¹⁴⁾	31.4	MSCI Emerging Markets Index SM	1.00%	± 15 bps	± 6.00%	(8.2)
Janus Asia Equity ⁽¹⁵⁾	16.1	MSCI All Country Asia ex-Japan Index SM	0.92%	± 15 bps	± 7.00%	(1.4)
Perkins Select Value ⁽¹⁶⁾	86.0	Russell 3000 [®] Value Index	0.70%	± 15 bps	± 5.00%	(26.0)
Total Existing Funds with Fees	\$51,639.3					(\$17,902.1)

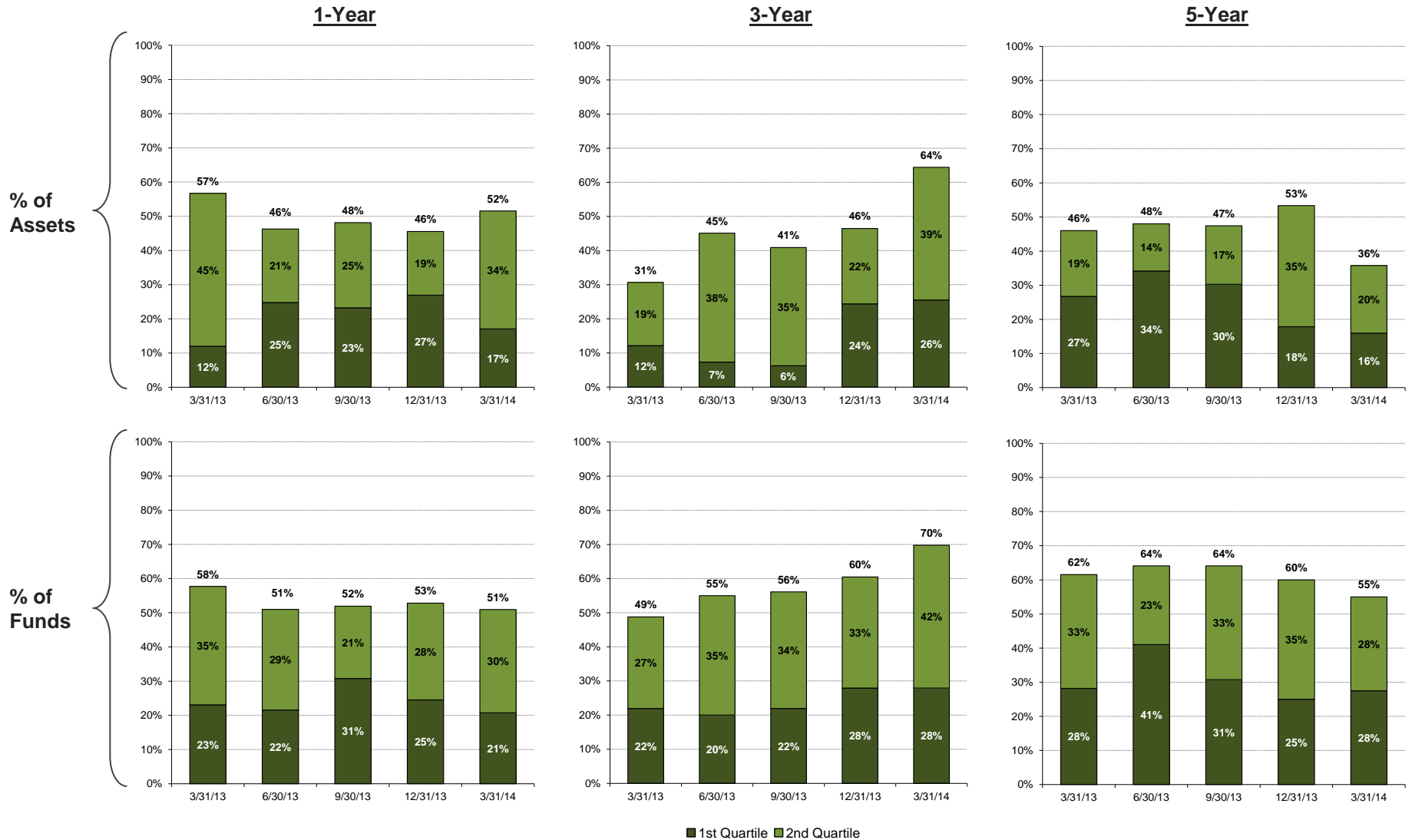
Mutual funds with performance-based advisory fees (cont.)

Notes:

- (1) The funds listed have a performance-based investment advisory fee that adjusts upward or downward based on each fund's performance relative to an approved benchmark index over a performance measurement period. Please see the funds' Statements of Additional Information for more details. Actual performance measurement periods used for calculating the performance fees are from 12 months up to 36 months, and then over 36-month rolling periods.
- (2) Adjustment of \pm 15 bps assumes constant assets and could be higher or lower depending on asset fluctuations.
- (3) The performance measurement period began on 2/1/2006, and the performance adjustment was implemented as of 2/1/2007.
- (4) Effective close of business on March 15, 2013, Janus Global Research Fund merged with and into Janus Worldwide Fund; following the merger, Janus Worldwide Fund was renamed Janus Global Research Fund (the "Combined Fund"). The Combined Fund's surviving performance track record is that of the former Janus Global Research Fund, and the performance measurement benchmark is the MSCI World Index. For three years after the merger, Janus will waive its management fee to at least a level that is equivalent to the fee rate the Combined Fund would have paid if, after the merger, the performance history of Janus Worldwide Fund were used to calculate the performance fee adjustment to the base management fee.
- (5) The performance measurement period began on 12/1/2007 and the performance adjustment was implemented as of 12/1/2008. Beginning 7/1/2010, Janus Global Real Estate Fund's benchmark index changed from the FTSE EPRA/NAREIT Developed Index to the FTSE EPRA/NAREIT Global Index for purposes of measuring the Fund's performance and calculating the performance adjustment. Because the Fund's performance adjustment is based upon a rolling 36-month performance measurement period, comparisons to the FTSE EPRA/NAREIT Global Index will not be fully implemented until 36 months after July 1, 2010. During this transition period, the Fund's returns will be compared to a blended index return.
- (6) The performance measurement period began on 12/1/2006, and the performance adjustment was implemented as of 12/1/2007.
- (7) The performance measurement period began on 1/1/2006, and the performance adjustment was implemented as of 1/1/2007. Effective 12/7/11, INTECH Risk-Managed Core Fund was renamed INTECH U.S. Core Fund.
- (8) The performance measurement period began on 1/1/2009, and the performance adjustment was implemented as of 1/1/2010.
- (9) The performance measurement period began on 7/1/2010, and the performance adjustment was implemented as of 6/30/2011.
- (10) Effective 7/1/10, Janus Global Opportunities Fund was renamed Perkins Global Value Fund.
- (11) The performance measurement period began on 7/1/2010, and the performance adjustment was implemented as of 9/30/2011.
- (12) The performance measurement period began on 8/1/2010, and the performance adjustment was implemented as of 10/31/2011.
- (13) The performance measurement period began on 7/1/2010, and the performance adjustment was implemented as of 12/31/2011.
- (14) The performance measurement period began on 12/31/2010, and the performance adjustment was implemented as of 12/31/2011.
- (15) The performance measurement period began on 7/29/2011, and the performance adjustment was implemented as of 7/31/2012.
- (16) The performance measurement period began on 1/1/2012, and the performance adjustment was implemented as of 12/31/2012.

Complex-wide performance (1)

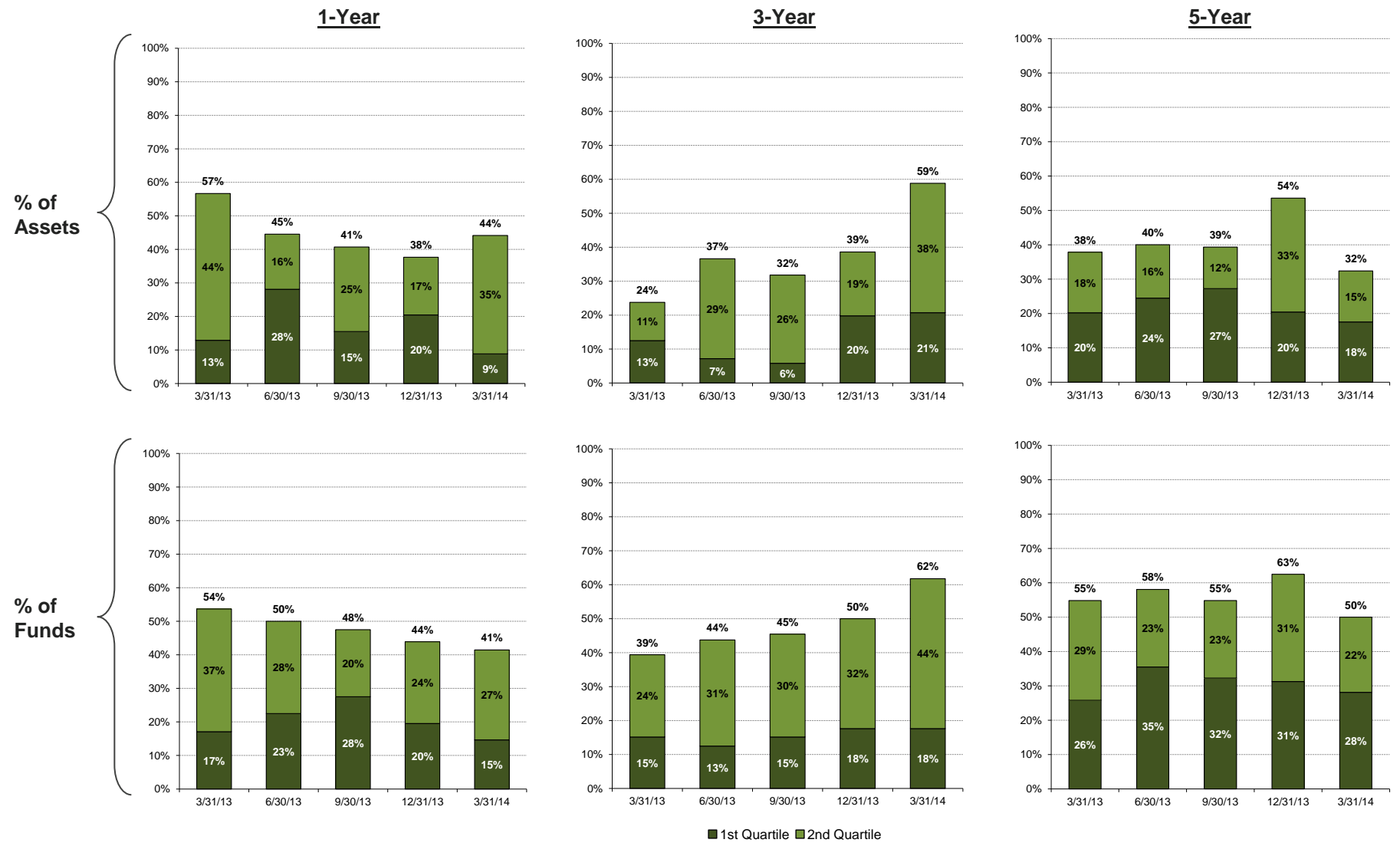
Complex-Wide: Percent in Top 2 Morningstar Quartiles Based on Total Returns



Note:
 (1) References Morningstar relative performance as of March 31, 2014. Refer to p. 26 for 10-year periods and quantity of funds in the analysis.

Fundamental equity performance (1)

Fundamental Equity: Percent in Top 2 Morningstar Quartiles Based on Total Returns



Note:
 (1) References Morningstar relative performance as of March 31, 2014. Refer to p. 26 for 10-year periods and quantity of funds in the analysis.

Mathematical equity performance: relative return strategies ⁽¹⁾

Composite and Respective Benchmark	Inception Date	Annualized Returns (%) for Periods Ended 3/31/2014 ⁽²⁾				
		1 Year	3 Year	5 Year	10 Year	Since Inception
U.S. Enhanced Plus Gross	7/87	22.37	15.17	21.56	8.44	10.88
U.S. Enhanced Plus Net		22.02	14.83	21.20	8.10	10.48
S&P 500 [®] Index		21.86	14.66	21.16	7.42	9.48
Difference versus S&P 500 [®] Index Net of Fees		0.16	0.17	0.04	0.69	1.00
U.S. Large Cap Growth Gross	7/93	22.61	14.36	20.27	8.17	12.83
U.S. Large Cap Growth Net		22.03	13.82	19.71	7.67	12.26
S&P 500 [®] Growth Index		23.12	15.39	21.10	7.77	9.30
Difference versus S&P 500 [®] Growth Index Net of Fees		(1.08)	(1.57)	(1.40)	(0.10)	2.96
U.S. Large Cap Value Gross	7/93	19.18	14.60	22.08	8.32	10.76
U.S. Large Cap Value Net		18.72	14.16	21.61	7.90	10.33
S&P 500 [®] Value Index		20.54	13.96	21.32	6.99	8.88
Difference versus S&P 500 [®] Value Index Net of Fees		(1.82)	0.20	0.29	0.91	1.45
U.S. Enhanced Index Gross	4/98	20.89	14.76	21.28	8.04	6.33
U.S. Enhanced Index Net		20.52	14.40	20.89	7.70	5.99
S&P 500 [®] Index		21.86	14.66	21.16	7.42	5.29
Difference versus S&P 500 [®] Index Net of Fees		(1.34)	(0.26)	(0.26)	0.28	0.70
U.S. Broad Large Cap Growth Gross	11/00	25.55	15.19	22.50	8.12	4.42
U.S. Broad Large Cap Growth Net		24.93	14.62	21.89	7.58	3.88
Russell 1000 [®] Growth Index		23.22	14.62	21.68	7.86	2.10
Difference versus Russell 1000 [®] Growth Index Net of Fees		1.71	(0.01)	0.21	(0.29)	1.78
U.S. Broad Enhanced Plus Gross	4/01	22.74	15.34	22.20	8.39	7.55
U.S. Broad Enhanced Plus Net		22.36	14.98	21.82	8.06	7.21
Russell 1000 [®] Index		22.42	14.75	21.73	7.80	6.25
Difference versus Russell 1000 [®] Index Net of Fees		(0.05)	0.23	0.09	0.27	0.95
U.S. Large Cap Core Gross	8/01	22.36	15.02	21.24	8.55	7.35
U.S. Large Cap Core Net		21.79	14.47	20.66	8.05	6.86
S&P 500 [®] Index		21.86	14.66	21.16	7.42	5.58
Difference versus S&P 500 [®] Index Net of Fees		(0.07)	(0.19)	(0.50)	0.63	1.28
U.S. Broad Large Cap Value Gross	8/04	21.42	16.19	22.85	-	9.19
U.S. Broad Large Cap Value Net		20.98	15.76	22.39	-	8.78
Russell 1000 [®] Value Index		21.57	14.80	21.75	-	7.92
Difference versus Russell 1000 [®] Value Index Net of Fees		(0.59)	0.96	0.64	-	0.86
Global Large Cap Core Gross	1/05	21.90	13.20	19.65	-	8.64
Global Large Cap Core Net		21.35	12.68	19.06	-	8.08
MSCI World [®] Index		19.72	10.86	18.95	-	6.70
Difference versus MSCI World [®] Index Net of Fees		1.63	1.81	0.12	-	1.37
Enhanced Plus USA Gross	1/06	21.89	15.75	21.22	-	7.69
Enhanced Plus USA Net		21.51	15.38	20.82	-	7.35
MSCI USA [®] Index		22.05	14.72	21.27	-	7.42
Difference versus MSCI USA [®] Index Net of Fees		(0.54)	0.66	(0.45)	-	(0.07)

Past performance is no guarantee of future results.

Notes:

- (1) Excludes absolute volatility strategies. Returns for periods greater than 1 year are annualized. Refer to p. 25 for performance disclosure.
- (2) Differences may not agree with input data due to rounding.

Mathematical equity performance: relative return strategies (cont.) ⁽¹⁾

Composite and Respective Benchmark	Inception Date	Annualized Returns (%) for Periods Ended 3/31/2014 ⁽²⁾				Since Inception
		1 Year	3 Year	5 Year	10 Year	
International Large Cap Core Gross	11/06	22.10	10.57	18.15	-	5.81
International Large Cap Core Net		21.59	10.11	17.66	-	5.36
MSCI EAFE [®] Index		18.06	7.72	16.56	-	3.07
Difference versus MSCI EAFE [®] Index Net of Fees		3.52	2.39	1.10	-	2.29
U.S. Broad Enhanced Index Gross	10/08	22.32	15.13	21.83	-	11.88
U.S. Broad Enhanced Index Net		22.05	14.87	21.52	-	11.59
Russell 1000 [®] Index		22.42	14.75	21.73	-	11.89
Difference versus Russell 1000 [®] Index Net of Fees		(0.37)	0.12	(0.21)	-	(0.30)
Global Large Cap Core ex Japan (Kokusai) Gross	5/09	23.51	13.66	-	-	18.84
Global Large Cap Core ex Japan (Kokusai) Net		22.91	13.06	-	-	18.20
MSCI KOKUSAI [®] World ex Japan Index		20.90	11.38	-	-	17.60
Difference versus MSCI KOKUSAI [®] World ex Japan Index Net of Fees		2.00	1.68	-	-	0.61
European Large Cap Core Gross (EUR)	1/10	23.74	14.70	-	-	15.47
European Large Cap Core Net (EUR)		23.07	14.07	-	-	14.84
MSCI Europe [®] Index (EUR)		16.65	10.12	-	-	10.06
Difference versus MSCI Europe [®] Index (EUR) Net of Fees		6.42	3.95	-	-	4.78
Global All Country Enhanced Index Gross	11/11	18.18	-	-	-	16.58
Global All Country Enhanced Index Net		17.77	-	-	-	16.18
MSCI All Country World [®] Index		17.17	-	-	-	15.41
Difference versus MSCI All Country World [®] Index Net of Fees		0.60	-	-	-	0.77
Global High Dividend Core Gross	4/12	16.82	-	-	-	16.99
Global High Dividend Core Net		16.18	-	-	-	16.35
MSCI World [®] High Dividend Index		16.17	-	-	-	16.53
Difference versus MSCI World [®] High Dividend Yield Index Net of Fees		0.01	-	-	-	(0.18)
Global Enhanced Index Gross	6/12	20.21	-	-	-	25.15
Global Enhanced Index Net		19.81	-	-	-	24.73
MSCI World [®] Index		19.72	-	-	-	24.24
Difference versus MSCI World [®] Index Net of Fees		0.09	-	-	-	0.48
Enhanced Index North America Gross	7/12	20.11	-	-	-	22.04
Enhanced Index North America Net		19.78	-	-	-	21.69
MSCI North America [®] Index		20.88	-	-	-	21.95
Difference versus MSCI North America [®] Index Net of Fees		(1.11)	-	-	-	(0.26)
Large Cap Core USA Gross	8/12	23.49	-	-	-	24.74
Large Cap Core USA Net		23.01	-	-	-	24.25
MSCI USA [®] Index		22.05	-	-	-	23.12
Difference versus MSCI USA [®] Index Net of Fees		0.96	-	-	-	1.13

Past performance is no guarantee of future results.

Notes:

(1) Excludes absolute volatility strategies. Returns for periods greater than 1 year are annualized. Refer to p. 25 for performance disclosure.

(2) Differences may not agree with input data due to rounding.

Mathematical equity performance disclosure

For the period ending March 31, 2014, 60%, 75%, 50% and 60% of the relative return mathematical equity mutual funds were beating their benchmarks on a 1-, 3-, 5-year and since-fund inception basis. Funds included in the analysis and their inception dates are: INTECH U.S. Growth Fund – Class S (1/03); INTECH U.S. Core Fund – Class T (2/03); INTECH U.S. Value Fund – Class I (12/05); INTECH International Fund – Class I (5/07) and INTECH Global Dividend Fund – Class I (12/11).

The proprietary mathematical process used by INTECH may not achieve the desired results. Since the portfolios are regularly re-balanced, this may result in a higher portfolio turnover rate, higher expenses and potentially higher net taxable gains or losses compared to a "buy and hold" or index fund strategy. Past performance cannot guarantee future results. Investing involves risk, including the possible loss of principal and fluctuation of value.

Performance results reflect the reinvestment of dividends and other earnings. Composite performance results shown are time-weighted rates of return using daily valuation, include the effect of transaction costs (commissions, exchange fees, etc.), and are gross of non-reclaimable withholding taxes, if any. The composites include all actual fee-paying accounts managed on a fully discretionary basis according to the investment strategy from inception date, including those no longer under management. Portfolios meeting such criteria enter the composite upon the full first month under management. Reporting currency is USD, unless otherwise noted.

The gross performance results presented do not reflect the deduction of investment advisory fees. Returns will be reduced by such advisory fees and other contractual expenses as described in each client's individual contract.

The net performance results do not reflect the deduction of investment advisory fees actually charged to the accounts in the composite. However, the net performance results do reflect the deduction of model investment advisory fees. Through 12/31/04, net returns were derived using the maximum fixed fee in effect for each strategy. As of 1/1/05, net returns are calculated by applying the standard fee schedule in effect for the respective period to each account in the composite on a monthly basis. Actual advisory fees may vary among clients invested in this strategy. Actual advisory fees paid may be higher or lower than model advisory fees. Some clients may utilize a performance-based fee.

For U.S. Large Cap Growth from inception to 12/31/05, the composite's benchmark was the S&P 500/Barra Growth Index ("Barra Growth Index"). In 2005, S&P announced index name and methodology changes affecting the Barra Growth Index, which later became the S&P 500/Citigroup Growth Index ("Citigroup Growth Index"). During the transitional period, from 1/1/06 to 3/31/06, the benchmark return consisted partially of the return of the Barra Growth Index and the Citigroup Growth Index. On 4/1/06, the composite's benchmark was changed to the Citigroup Growth Index. Effective 12/9/2009, the Citigroup Growth Index's name was changed to S&P 500 Growth Index.

The S&P 500 Growth Index is a market-capitalization-weighted index developed by Standard and Poor's consisting of those stocks within the S&P 500 Index that exhibit strong growth characteristics. The index measures the performance of the growth style of investing in large cap U.S. stocks. The S&P 500 Growth Index will be reconstituted annually.

For U.S. Large Cap Value from inception to 12/31/05, the composite's benchmark was the S&P 500/Barra Value Index ("Barra Value Index"). In 2005, S&P announced index name and methodology changes affecting the Barra Value Index, which later became the S&P 500/Citigroup Value Index ("Citigroup Value Index"). During the transitional period, from 1/1/06 to 3/31/06, the benchmark return consisted partially of the return of the Barra Value Index and the Citigroup Value Index. On 4/1/06, the composite's benchmark was changed to the Citigroup Value Index. Effective 12/9/2009, the Citigroup Value Index's name was changed to S&P 500 Value Index.

The S&P 500 Value Index is a market-capitalization-weighted index developed by Standard and Poor's consisting of those stocks within the S&P 500 Index that exhibit strong value characteristics. The index measures the performance of the value style of investing in large cap U.S. stocks. The S&P 500 Value Index will be reconstituted annually.

Prior to May 21, 2010, with respect to non-U.S. securities traded on non-U.S. exchanges, INTECH used fair value prices that reflected current market conditions at the end of regular trading hours of the NYSE, normally 4:00 PM ET, rather than unadjusted closing prices in local markets. Therefore, the prices as well as foreign exchange rates used to calculate the U.S. dollar market values of securities may have differed from those used by an index. Indices typically use the unadjusted closing price in local markets instead of fair value pricing. As of May 21, 2010, prices for non-U.S. securities traded on non-U.S. exchanges are valued as of the close of their respective local markets. Non-U.S. securities are translated into U.S. dollars using the 4:00 PM London spot rate. Non-U.S. investments are subject to certain risks of overseas investing, including currency fluctuations and changes in political and economic conditions, which could result in significant market fluctuations.

With respect to European Large Cap Core, prices assigned to investments are published prices on their primary markets or exchanges since the composite's inception.

The returns for the indices shown do not include any transaction costs, management fees or other costs and are gross of dividend tax withholdings.

Mathematical equity strategies included in the investment performance summaries include those strategies with at least a 1-year track record. Absolute volatility strategies are excluded.

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Other important disclosures

Data presented reflects past performance, which is no guarantee of future results. Due to market volatility, current performance may be higher or lower than the performance shown. Call 877.33JANUS (52687) or visit janus.com/advisor/mutual-funds for performance, rankings and ratings current to the most recent month-end.

Janus Capital Group Inc. ("JCG") provides investment advisory services through its primary subsidiaries, Janus Capital Management LLC ("Janus"), INTECH Investment Management LLC ("INTECH") and Perkins Investment Management LLC ("Perkins").

"Complex-Wide Mutual Funds" means all affiliated mutual funds managed by Janus, INTECH and Perkins. "Fundamental Equity Mutual Funds" means all mutual funds managed by Janus or Perkins that invest in equity securities. "Fixed Income Mutual Funds" means all mutual funds managed by Janus that invest primarily in fixed income securities. "Mathematical Equity Strategies" means all relative return, discretionary managed accounts (not mutual funds) that are advised or sub-advised by INTECH.

Mutual fund relative performance analysis shown is for each Fund's initial share class: Class T, S or I Shares in the Janus retail fund ("JIF") trust and the Institutional or Service Shares in the Janus Aspen Series ("JAS"). These share classes may not be eligible for purchase by all investors. Other share classes may have higher sales and management fees, which can result in differences in performance.

Morningstar Comparative Performance

Morningstar performance on an asset-weighted basis is calculated by taking all funds and assigning the assets under management ("AUM") in each respective fund to either the 1st, 2nd, 3rd or 4th quartile bucket based on each fund's respective Morningstar relative ranking. The total AUM of each quartile's bucket is then divided by complex-wide total AUM to arrive at the respective percent of AUM in each bucket.

The Morningstar percentile ranking is based on the fund's total-return percentile rank relative to all funds that have the same category for the same time period. The highest (or most favorable) percentile rank is 1%, and the lowest (or least favorable) percentile rank is 100%. Morningstar total-return includes both income and capital gains or losses and is not adjusted for sales charges. The top-performing funds in a category will always receive a rank of 1.

For the 1-, 3-, 5- and 10-year periods ending March 31, 2014, 51%, 70%, 55% and 73% of the 53, 43, 40 and 30 Complex-Wide mutual funds; 41%, 62%, 50% and 71% of the 41, 34, 32 and 24 Fundamental Equity mutual funds; and 100%, 100%, 50% and 100% of the 6, 5, 4 and 4 Fixed Income mutual funds outperformed the majority of their Morningstar peers based on total returns.

On an asset-weighted basis, 74% of the Complex-Wide mutual fund assets, 70% of the Fundamental Equity mutual fund assets and 100% of the Fixed Income mutual fund assets outperformed the majority of their Morningstar peers based on total returns for the 10-year period.

The Overall Morningstar Rating™ for a fund is derived from a weighted-average of the performance figures associated with its three-, five- and ten-year (if applicable) Morningstar Rating™ metrics. For each fund with at least a three-year history, Morningstar calculates a Morningstar Rating™ based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a fund's monthly performance (including the effects of sales charges, loads, and redemption fees), placing more emphasis on downward variations and rewarding consistent performance. The top 10% of the funds in each category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars and the bottom 10% receive 1 star. (Each share class is counted as a fraction of one fund within this scale and rated separately, which may cause slight variations in the distribution percentages.) The Morningstar Rating™ may differ among share classes of a mutual fund as a result of different sales loads and/or expense structures. It may be based, in part, on the performance of a predecessor fund. Morningstar does not rate funds with less than a 3-year performance history.

For the period ending March 31, 2014, 51%, 40% and 63% of Complex-Wide mutual funds had a 4- or 5-star Morningstar rating for the 3-, 5- and 10-year periods based on risk-adjusted returns for 43, 40 and 30 funds, respectively. 43 funds were included in the analysis for the Overall period.

Investing involves risk, including the possible loss of principal. The value of your investment will fluctuate over time and you may gain or lose money. A fund's performance may be affected by risks that include those associated with non-diversification, non-investment grade debt securities, high-yield/high-risk securities, undervalued or overlooked companies, investments in specific industries or countries and potential conflicts of interest. Additional risks to funds may include those associated with investing in foreign securities, emerging markets, initial public offerings, real estate investment trusts (REITs), derivatives, short sales, commodity linked Investments and companies with relatively small market capitalizations. Each fund has different risks, please see a Janus prospectus for more information about risks, fund holdings and other details.

Other important disclosures

Indexes are not available for direct investment; therefore, their performance does not reflect the expenses associated with the active management of an actual portfolio. **Russell 1000® Growth Index** measures the performance of those Russell 1000 companies with higher price-to-book ratios and higher forecasted growth values. **Russell 1000® Value Index** measures the performance of those Russell 1000 companies with lower price-to-book ratios and lower forecasted growth values. **Russell Midcap® Value Index** measures the performance of those Russell Midcap® companies with lower price-to-book ratios and lower forecasted growth rates. **Russell 2000® Value Index** measures the performance of those Russell 2000® companies with lower price-to-book ratios and lower forecasted growth values. **S&P 500® Index** is a commonly recognized, market capitalization weighted index of 500 widely held equity securities, designed to measure broad U.S. equity performance. **MSCI World IndexSM** is a market capitalization weighted index composed of companies representative of the market structure of Developed Market countries in North America, Europe and the Asia/Pacific Region. **MSCI EAFE® Index** is a market capitalization weighted index composed of companies representative of the market structure of Developed Market countries in Europe, Australasia and the Far East. **MSCI World Growth Index** is a subset of the Morgan Stanley Capital WorldSM Index which is a market capitalization weighted index composed of companies representative of the market structure of developed market countries around the world. The index includes reinvestment of dividends, net of foreign withholding taxes. **MSCI World High Dividend Yield Index** is a free float-adjusted market capitalization-weighted index based on the MSCI World Index, its parent index, which includes large- and mid-cap stocks across 24 Developed Market Countries. The MSCI World High Dividend Yield Index is designed to reflect the performance of equities with higher-than-average dividend yields and pass dividend sustainability and persistence screens. **MSCI All Country World Index** is a free float-adjusted market capitalization weighted index that is designed to measure performance of global developed and emerging equity markets. **MSCI All Country World ex-U.S. IndexSM** is an unmanaged, free float-adjusted, market capitalization weighted index composed of stocks of companies located in countries throughout the world, excluding the United States. It is designed to measure equity market performance in global developed and emerging markets outside the United States. The index includes reinvestment of dividends, net of foreign withholding taxes. **Russell 1000 Index** measures performance of the 1,000 largest companies in the Russell 3000 Index. **Core Growth Index** is an internally calculated, hypothetical combination of unmanaged indices that combines total returns from the Russell 1000® Growth Index (50%) and the S&P 500® Index (50%). **MSCI USA Index** is a free float-adjusted market capitalization index that is designed to measure large and mid cap U.S. equity market performance. **MSCI World ex Australia Index** is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets excluding Australia. **MSCI KOKUSAI World ex Japan Index** is a free float-adjusted market capitalization index that is designed to measure the equity market performance of developed markets excluding Japan. **MSCI Europe Index** is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of the developed markets in Europe. **MSCI North America Index** is a free float-adjusted market capitalization-weighted index that is designed to measure the performance of the developed equity markets in Canada and the United States.

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