



# **ViewPoint** Financial Group

**Garold R. Base**  
**President and Chief Executive Officer**

**Patti McKee**  
**Executive Vice President and Chief Financial Officer**

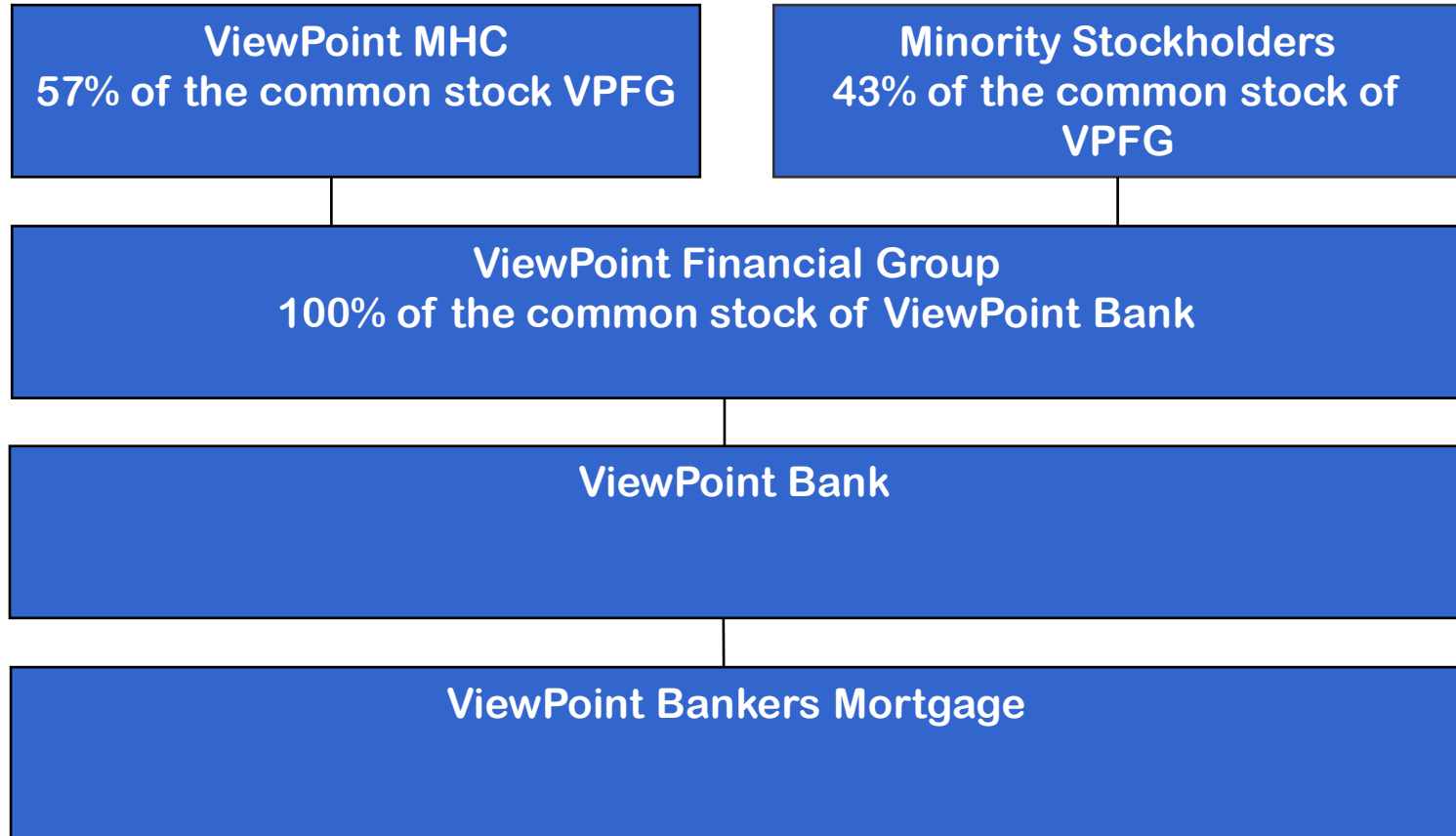
# Safe Harbor Statement

When used in filings by ViewPoint Financial Group (“the Company”) with the Securities and Exchange Commission (the “SEC”) in the Company’s press releases or other public or shareholder communications, and in oral statements made with the approval of an authorized executive officer, the words or phrases “will likely result,” “are expected to,” “will continue,” “is anticipated,” “estimate,” “project,” “intends” or similar expressions are intended to identify “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are subject to certain risks and uncertainties, including, among other things, changes in economic conditions, legislative changes, changes in policies by regulatory agencies, fluctuations in interest rates, the risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses, the Company’s ability to access cost-effective funding, fluctuations in real estate values and both residential and commercial real estate market conditions, demand for loans and deposits in the Company’s market area, competition, changes in management’s business strategies and other factors set forth under Risk Factors in our Form 10-K, that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. The Company wishes to advise readers that the factors listed above could materially affect the Company’s financial performance and could cause the Company’s actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements.

The Company does not undertake – and specifically declines any obligation – to publically release the result of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.



# Structure



## Corporate Overview

(at June 30, 2009)

Market Capitalization: \$379.7 million

Total Assets: \$2.29 billion

Total Net Loans: \$1.51 billion

Total Deposits: \$1.69 billion

Number of Locations:

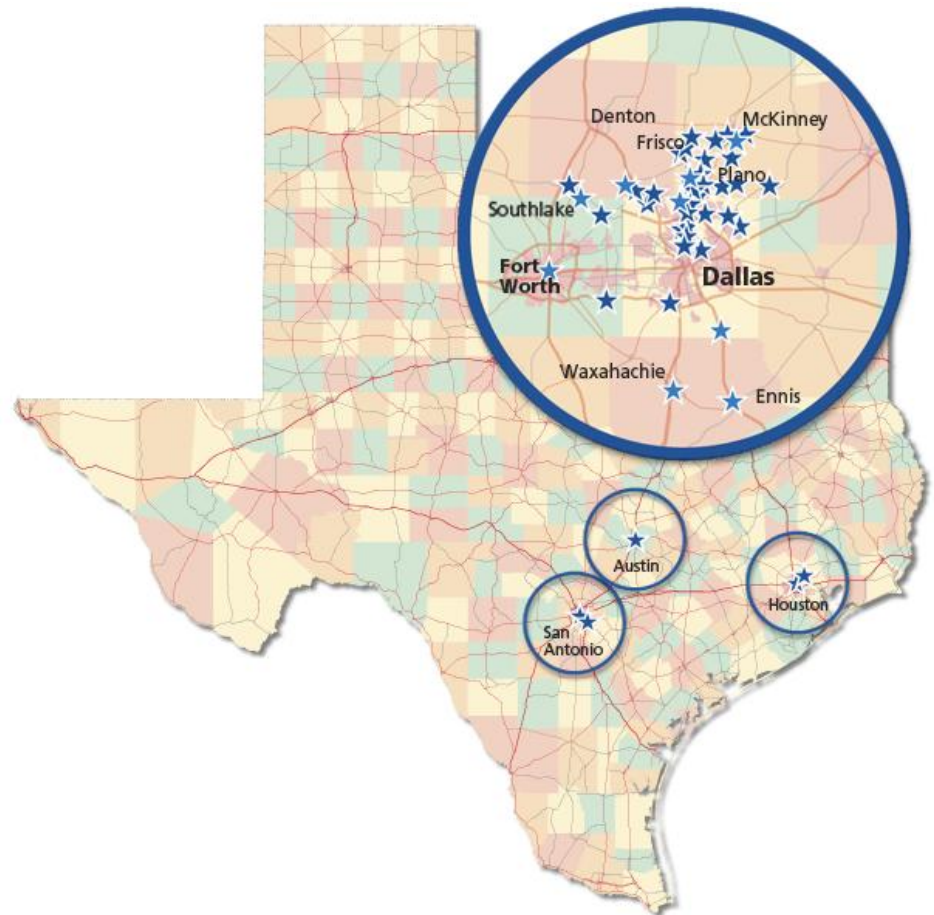
23 Community Bank Offices

15 Loan Production Offices

5 Administrative Offices

Full-Time Employee Equivalent

Count: 616.5



## **Strengths:**

- Texas franchise
- Strong foothold due to over 57 years in the market
- Ranked #2 in deposit market share for those banks headquartered in Collin County
- Excellent balance sheet growth
- Strong asset quality

# Demographic Profile

Counties	Market Rank	Number of Branches	Company Deposits in Market (\$000)	Deposit Market Share (%)	Percent of Franchise (%)	Total Population 2008 (Actual)	Population Change 2000-2008 (%)	Projected Population Change (%) 2008-2013	Median HH Income 2008 (\$)	HH Income Change 2000-2008 (%)	Projected HH Income Change 2008-2013 (%)
Collin	4	15	927,423	8.35	63.91	755,249	53.61	28.06	95,848	36.28	20.87
Dallas	14	13	507,737	0.62	34.99	2,424,147	9.25	4.73	57,887	32.89	13.04
Denton	35	2	16,030	0.32	1.10	642,147	48.31	26.54	76,652	31.48	17.57

*\*Source: Sheshunoff & Co. as of June 2008*



**ViewPoint** Financial Group



ViewPoint Bank was voted “Best Community Bank” in five of the communities we serve by readers of the Dallas Morning News. Readers in each community voted on items such as the best dining, services, shopping and community hot spots in their community.

# Texas Banks

## Texas Banks and Thrifts with the Richest Projected Depositor Base

Plano-based ViewPoint Financial Group is projected to have the highest median household income among its depositor base in the year 2013. The thrift currently also has the richest depositor base for the current year with the median household income of its depositors at \$82,354.

Company	Ticker	City	Projected median household income of depositor base in 2013*	Median household income of depositor base in 2008*
ViewPoint Financial Group (MHC)	VPFG	Plano	\$97,924	\$82,354
North Dallas Bank & Trust Co.	NODB	Dallas	\$77,646	\$67,083
Comerica Incorporated	CMA	Dallas	\$73,803	\$63,929
Treaty Oak Bancorp, Inc.	TOAK	Austin	\$73,399	\$59,679
T Bancshares, Inc.	TBNC	Dallas	\$72,696	\$63,356
MetroCorp Bancshares, Inc.	MCBI	Houston	\$71,521	\$61,927
BancAffiliated, Inc.	BAFI	Arlington	\$70,334	\$61,772
Trinity Bank, N.A.	TYBT	Fort Worth	\$70,334	\$61,772
Texas Capital Bancshares, Inc.	TCBI	Dallas	\$70,300	\$61,158
Guaranty Financial Group, Inc.	GFG	Austin	\$65,272	\$56,284

*\*Aggregate of projected county demographic data provided by ESRI. Aggregates are weighted by the portion of a company's deposits in a particular county. List based on public banks and thrifts based in Texas.*



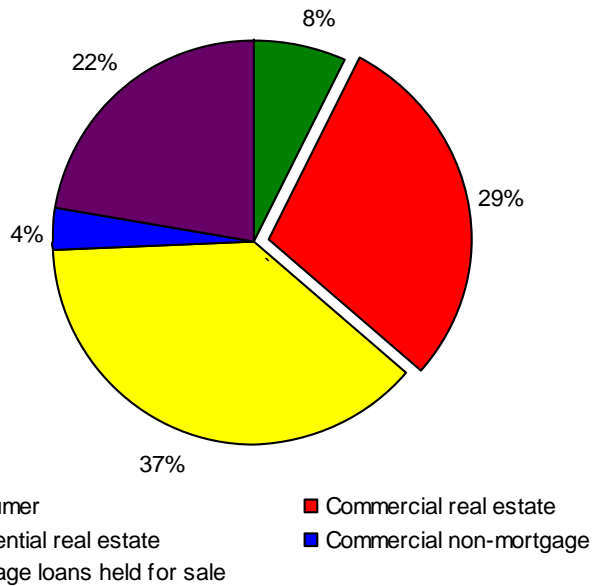
## Strategy

To create value in our market area by improving profitability, a strong capital position, and high asset quality through the continuation of the following objectives:

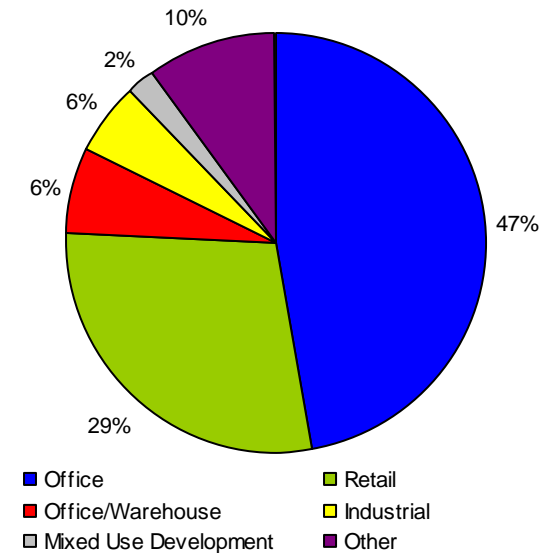
- Growth in commercial real estate, commercial non-mortgage and residential mortgage lending
- Control operating expenses while providing quality personal service
- Increase core deposit mix
- Maintain strong level of asset quality
- Expand community banking network
- Improve operating efficiency

# Commercial Real Estate Portfolio

Loan Mix



CRE by Sector



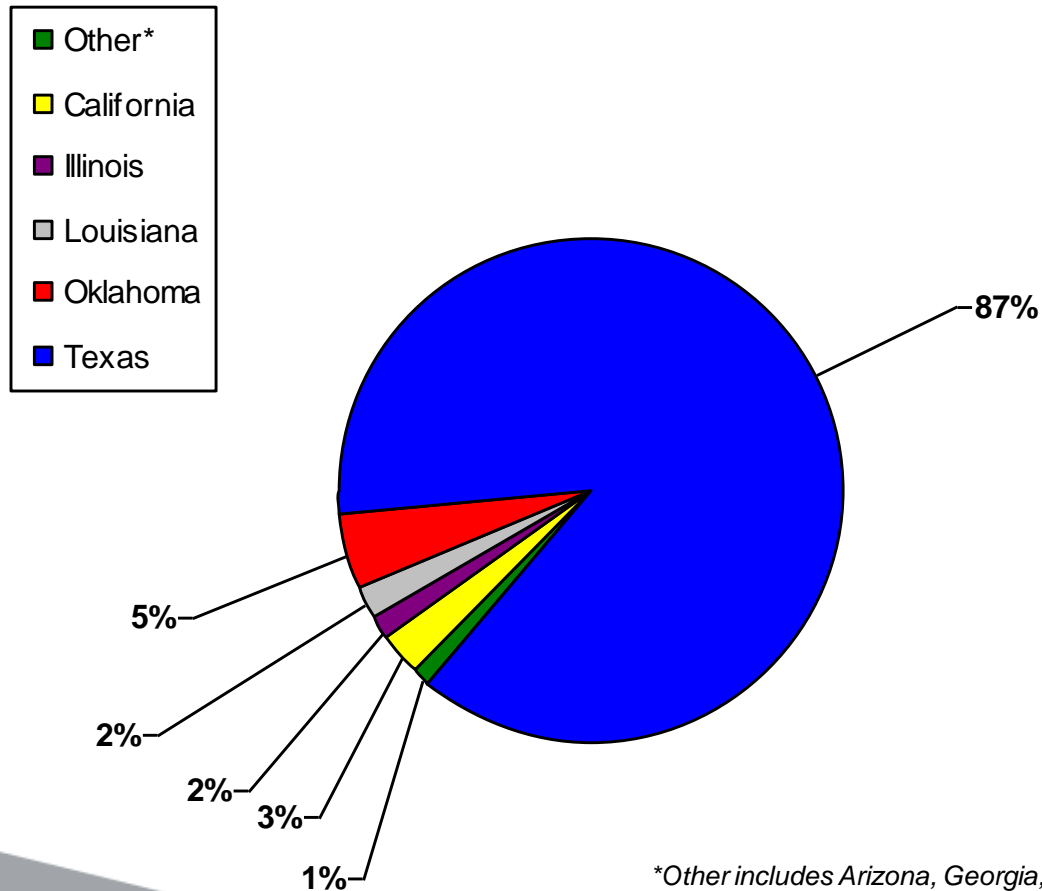
- Average CRE loan to value is 60%\*
- Average debt service coverage ratio is 1.49x\*\*
- Average loan size is \$3.0 million
- 6% of portfolio is owner-occupied, 94% are investor-owned

\*Current loan balance divided by value at origination

\*\*Based on underwritten NOI at time of origination



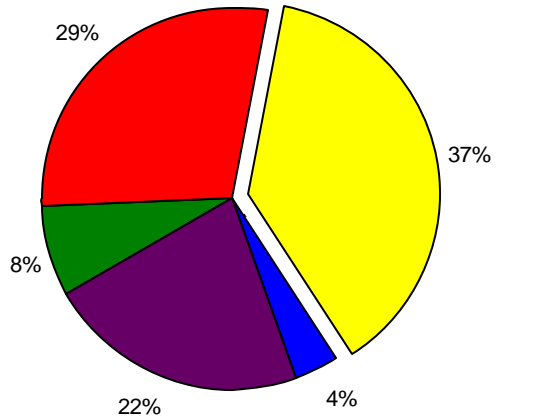
# Geographic Split of CRE Portfolio



*\*Other includes Arizona, Georgia, New Mexico, Nevada, Oregon and Washington*

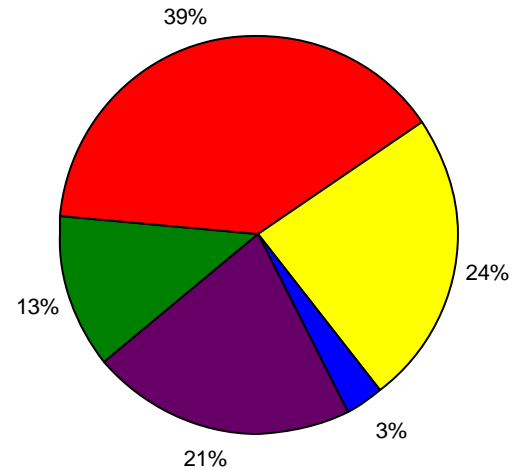
# Residential Real Estate Portfolio

Loan Mix



- Consumer
- Residential real estate
- Mortgage loans held for sale
- Commercial real estate
- Commercial non-mortgage

Residential RE Mix



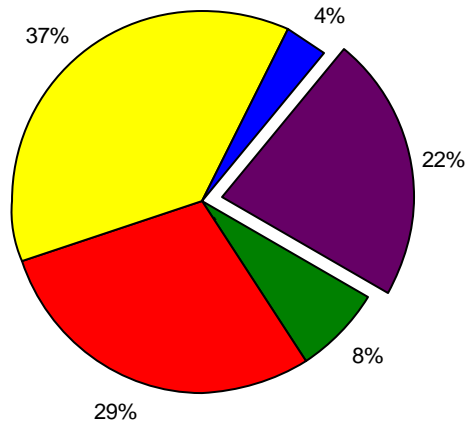
- 15 Yr Fixed
- ARM
- Home Improvement / Home Equity
- 30 Yr Fixed
- Other RE Loans

- Average credit score for originated 1-4 family real estate loans in portfolio is 734
- Average LTV of originated 1-4 family real estate loan in portfolio is 59%\*
- 98% of residential mortgages are located in Texas

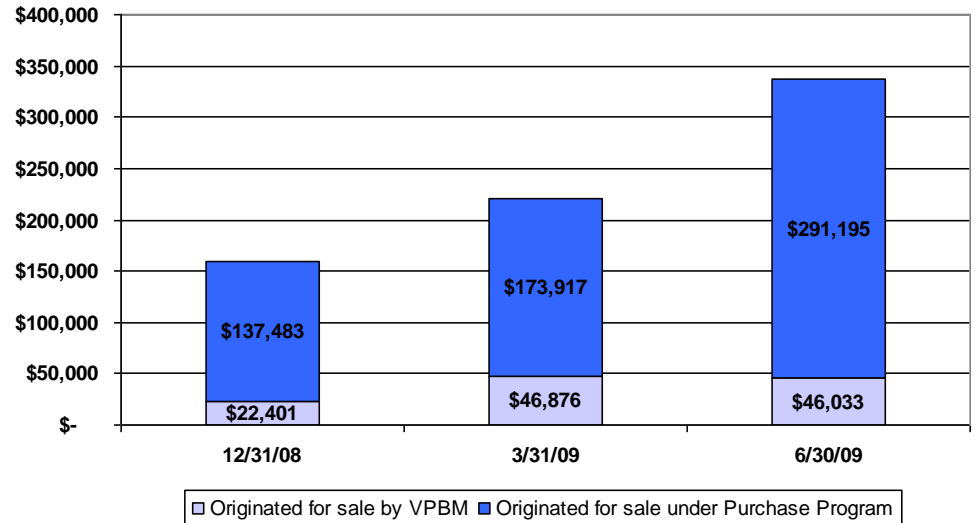
\*Current loan balance divided by value at origination

# Mortgage Loans Held for Sale

Loan Mix



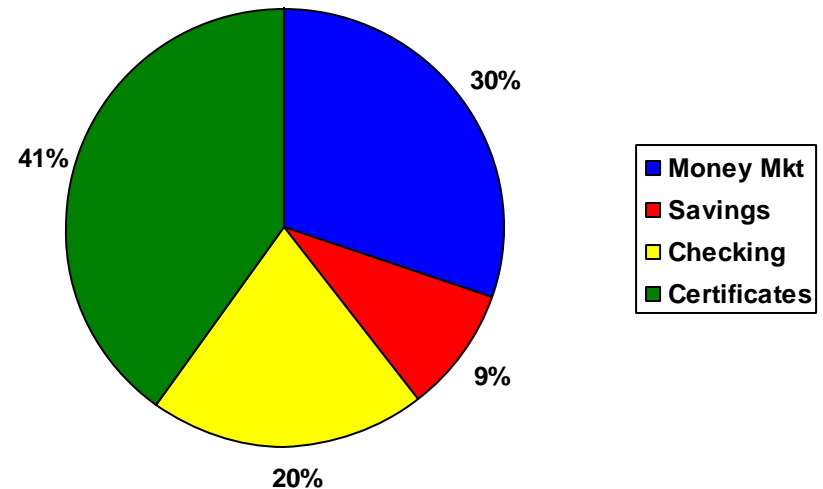
- Consumer
- Residential real estate
- Mortgage loans held for sale
- Commercial real estate
- Commercial non-mortgage





## June 30, 2009 Deposit Mix

- Total cost on deposits has decreased 39 basis points from 2.60% at December 31, 2008, to 2.21% at June 30, 2009.
- 50% of CD portfolio will be maturing in the next six months, with average rate of 3.14%
- YTD CD cost decreased from 4.21% for Q2 2008 to 3.12% for Q2 2009



### Strong Core Deposit Mix:

- 59% Core
- 41% Non-Core

## **Community Banking Network Expansion**

### **Recently Opened:**

Northeast Tarrant County- August 2008

Dallas Oak Cliff – October 2008

Grapevine – April 2009

West Frisco- May 2009

### **Opening Dates:**

Wylie – Q3 2009



## Q2 2009 Highlights

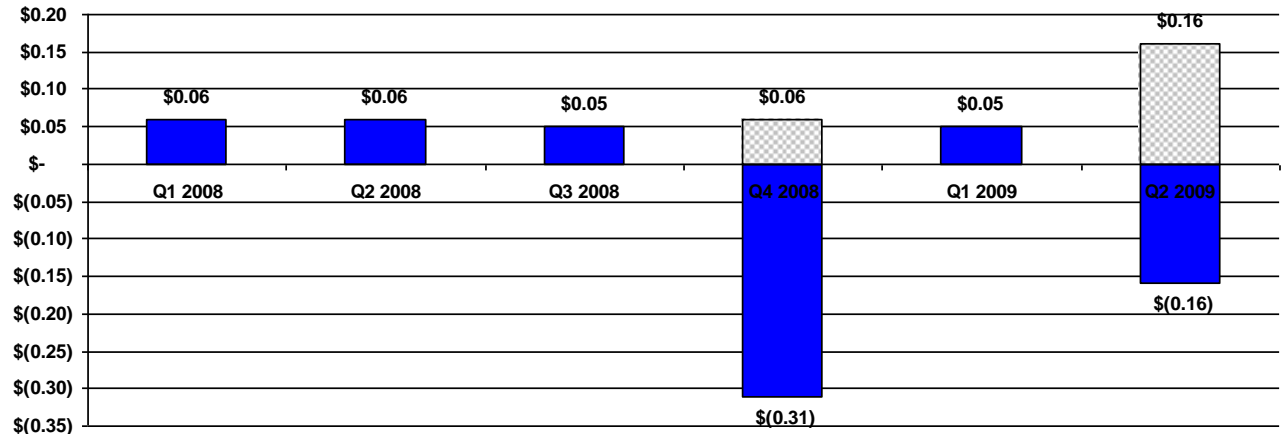
- **Company assets approaching \$2.3 billion:** Assets totaled \$2.29 billion, an increase of \$74.6 million, or 3.4%, from December 31, 2008.
- **Strong loan growth:** Net loans (including loans held for sale) totaled \$1.51 billion, an increase of \$110.6 million, or 7.9%, from December 31, 2008.
- **Total deposits surpassed \$1.6 billion:** Deposits totaled \$1.69 billion, an increase of \$137.8 million, or 8.9%, from December 31, 2008.
- **Continued capital strength:** At June 30, 2009, the Company's equity to total assets was 8.65% and the Bank's tier one capital ratio was 7.71%, exceeding the regulatory minimum of 5.00% for a well-capitalized institution.
- YTD net income of \$5.5 million before impairment charge, an increase of \$2.6 million, or 89.5%, from the six months ended June 30, 2008.



# Earnings Per Share

QTD Basic and Diluted EPS

■ Actual □ Adjusted for impairment charge

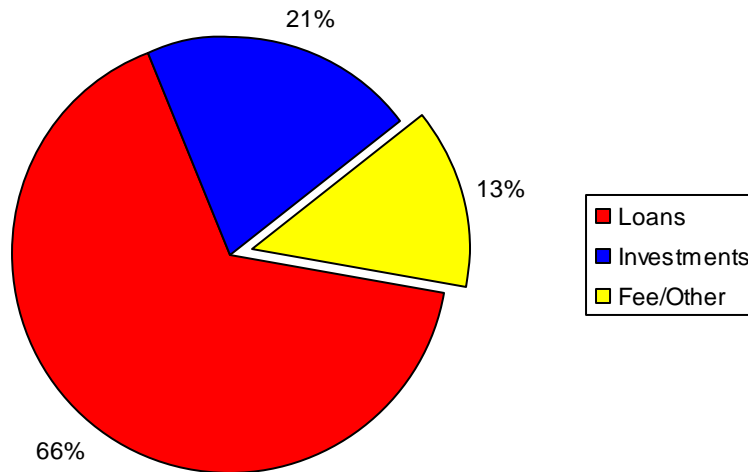


- \$6.5 million (net of tax) of non-recurring expenses in Q2 2009
- YTD 2009 earnings increased by 89.5% before \$8.1 million (net of tax) impairment charge on collateralized debt obligations - CDOs were sold in June 2009
- We no longer have any CDOs on our books

During the six months ended June 30, 2009, we continued to grow organically, with key drivers including solid loan growth, especially in our real estate and commercial non-mortgage sectors, with substantial deposit growth in all products offered.



## Q2 2009 Revenue Mix



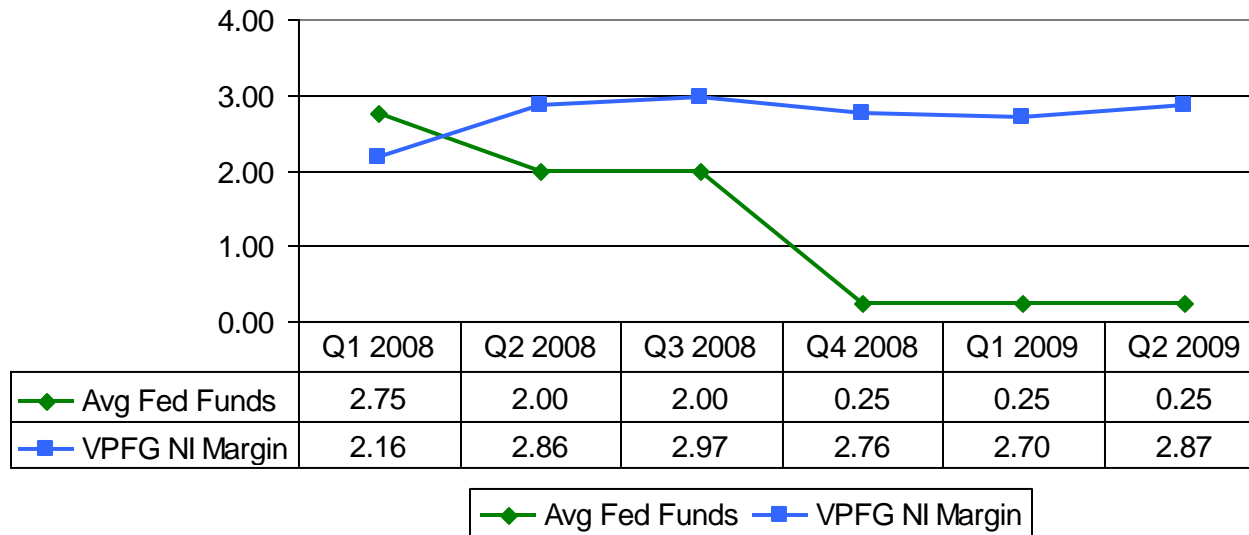
Includes \$9.0 million in net gain on sales of loans and \$9.3 million in fee income

#1 in fee income compared to peers based on the percentage of fees to revenue. The peer average is 7.27% while VPFG is 24.27%\*

*\*Source: SNL – Public MHCs with assets totaling \$750k - \$3B as of 3/31/2009*



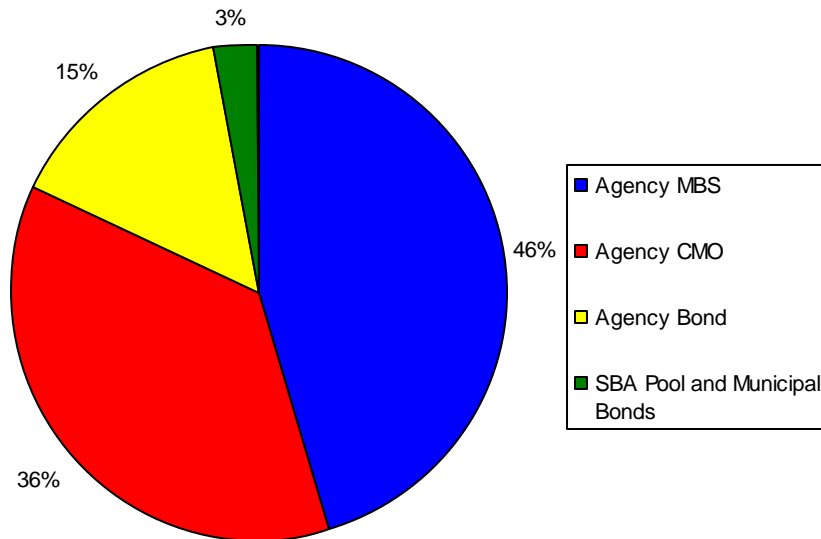
# Net Interest Margin



Despite volatility in interest rates, we steadily maintained net interest margin



## Q2 2009 Investment Mix

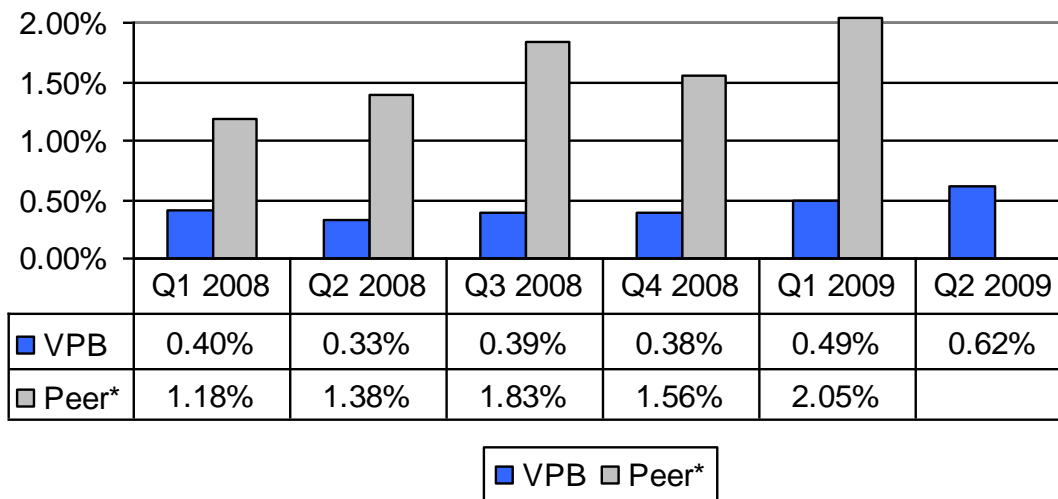


### Investment portfolio:

- 98% in agency investments
- 66% fixed, 34% variable
- 28% HTM, 72% AFS
- 0% CDOs

# Non-Performing Loans

Non-Performing Loans



\*Source: SNL – Public MHCs with assets totaling \$750k - \$3B as of 3/31/2009

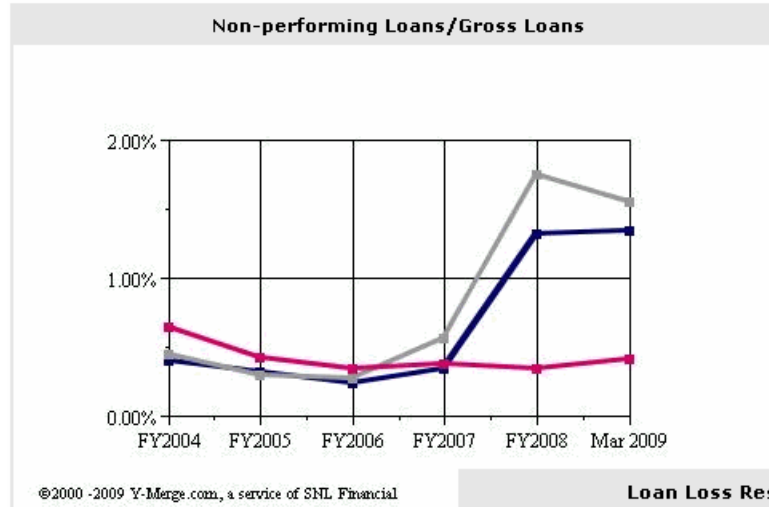
At June 30, 2009:

- Non-performing loan ratio remained low despite fluctuations in the credit market
- Non-performing loans totaled \$7.3 million, or 0.62%, of total loans
- \$1.9 million in REOs
- Non-performing assets are 0.40% of total assets
- Focus on maintaining quality assets

# Texas NPL Comparison

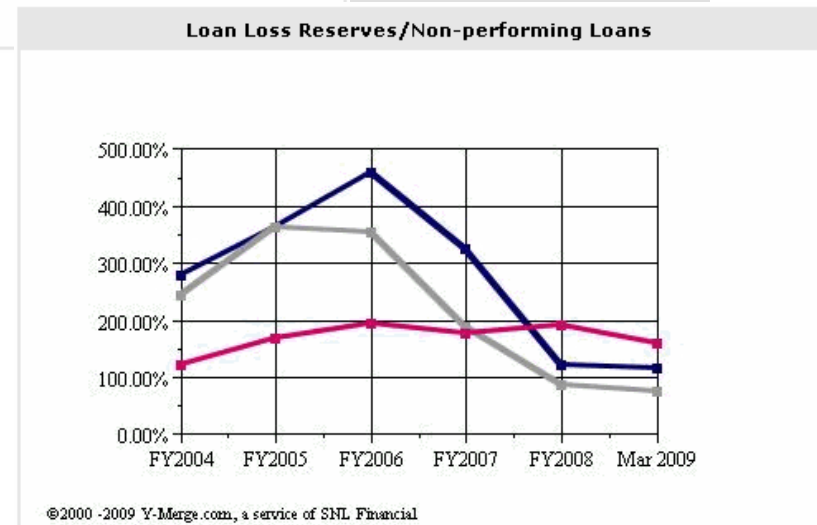
As of March 31, 2009:

Non-performing loans remained lower than other Texas banks

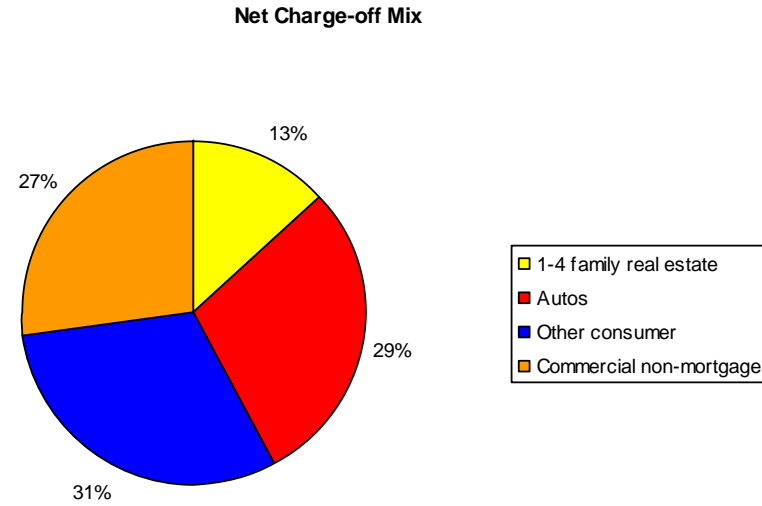
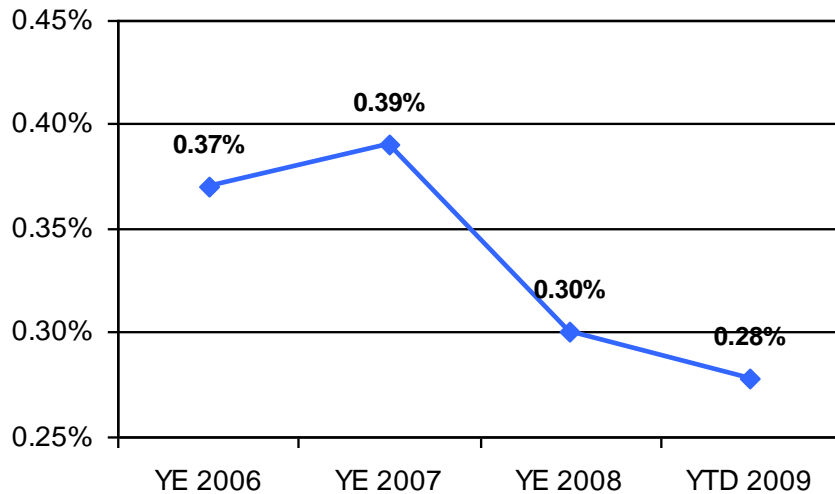


**\*Source: SNL**

- ViewPoint Financial Group (MHC)
- Banks Collin County
- TX 1 to 5 B



# Net Charge-Offs

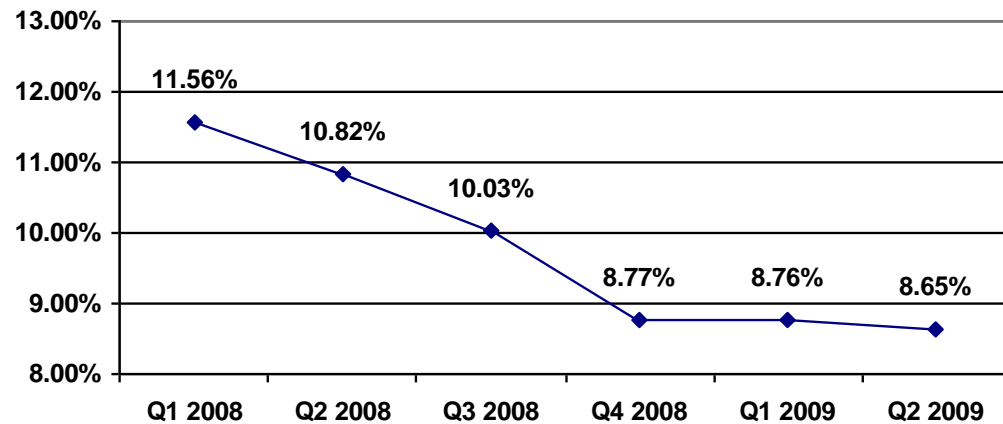


Net charge-offs have declined from 0.30% of average loans at December 31, 2008, to 0.28% of average loans at June 30, 2009

# Capital Management Plan

- Leverage market share through organic growth
- Regulatory safety and soundness
- Remain well-capitalized

Total Capital to Assets



**Regulatory Capital Ratios at June 30, 2009\*:**

Total capital to risk-weighted assets: 13.83%  
 Tier 1 capital to risk-weighted assets: 13.14%  
 Tier 1 capital to adjusted total assets: 7.71%

*\*Ratios calculated at ViewPoint Bank level*



## **Looking Forward**

- Leverage strengths in our growth market
- Expand Texas footprint
- Improve earnings

## For more information:

Visit our website at [viewpointfinancialgroup.com](http://viewpointfinancialgroup.com)

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NASDAQ Symbol: **VPCG**

