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## Section 1: 10-Q (10-Q)

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

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**FORM 10-Q**

(Mark one)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: **March 31, 2004**

or

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from: \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **001-11954**

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**VORNADO REALTY TRUST**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction of incorporation  
or organization)

**22-1657560**  
(I.R.S. Employer  
Identification Number)

**888 Seventh Avenue, New York, New York**  
(Address of principal executive offices)

**10019**  
(Zip Code)

**(212) 894-7000**  
(Registrant's telephone number, including area code)

**N/A**  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to

such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 3, 2004 125,695,304 of the registrant's common shares of beneficial interest are outstanding.

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**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**VORNADO REALTY TRUST  
CONSOLIDATED BALANCE SHEETS**

	(UNAUDITED) March 31, 2004	December 31, 2003
(Amounts in thousands, except share and per share amounts)		
<b>ASSETS</b>		
Real estate, at cost:		
Land	\$ 1,543,436	\$ 1,503,965
Buildings and improvements	6,101,067	6,038,275
Development costs and construction in progress	157,910	133,915
Leasehold improvements and equipment	75,986	72,297
<b>Total</b>	<b>7,878,399</b>	<b>7,748,452</b>
Less accumulated depreciation and amortization	(919,071)	(869,849)
Real estate, net	6,959,328	6,878,603
Cash and cash equivalents, including U.S. government obligations under repurchase agreements of \$32,650 and \$30,310	291,018	320,542
Escrow deposits and restricted cash	165,777	161,833
Marketable securities	84,533	81,491
Investments and advances to partially-owned entities, including Alexander's of \$203,282 and \$207,872	769,669	900,600
Due from officers	19,648	19,628
Accounts receivable, net of allowance for doubtful accounts of \$14,069 and \$15,246	92,842	83,913
Notes and mortgage loans receivable	247,738	285,965
Receivable arising from the straight-lining of rents, net of allowance of \$2,901 and \$2,830	280,221	267,848
Other assets	360,276	376,801
Assets related to discontinued operations	156,291	141,704
<b>TOTAL ASSETS</b>	<b>\$ 9,427,341</b>	<b>\$ 9,518,928</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Notes and mortgages payable	\$ 3,346,944	\$ 3,339,365
Senior unsecured notes due 2007 and 2010	731,759	725,020
Accounts payable and accrued expenses	234,548	226,100
Officers' compensation payable	24,575	23,349
Deferred credit	81,437	74,253
Other liabilities	11,548	11,982
Liabilities related to discontinued operations	120,000	120,000
<b>Total liabilities</b>	<b>4,550,811</b>	<b>4,520,069</b>
Minority interest of unitholders in the Operating Partnership	1,620,472	1,921,286
Commitments and contingencies		
Shareholders' equity:		
Preferred shares of beneficial interest:		
no par value per share; authorized 70,000,000 shares;		
Series A: liquidation preference \$50.00 per share; issued and outstanding 335,067 and 360,705 shares	16,757	18,039
Series B: liquidation preference \$25.00 per share; issued and outstanding 0 and 3,400,000 shares	—	81,805
Series C: liquidation preference \$25.00 per share; issued and outstanding 4,600,000 shares	111,148	111,148
Series D-10: liquidation preference \$25.00 per share; issued and outstanding 1,600,000 shares	40,000	40,000
Common shares of beneficial interest: \$.04 par value per share; authorized 200,000,000 shares; issued and outstanding, 125,272,680 and 118,247,944 shares	5,020	4,739
Additional paid-in capital	3,120,962	2,827,789
Distributions in excess of net income	(86,532)	(57,618)
Deferred compensation shares earned but not yet delivered	3,207,355	3,025,902
Deferred compensation shares issued but not yet earned	69,974	70,610
Accumulated other comprehensive loss	(12,933)	(7,295)
Due from officers for purchase of common shares of beneficial interest	(3,634)	(6,940)
	(4,704)	(4,704)

Total shareholders' equity	3,256,058	3,077,573
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 9,427,341	\$ 9,518,928

See notes to consolidated financial statements.

**VORNADO REALTY TRUST**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(UNAUDITED)**

	For The Three Months Ended March 31,	
	2004	2003
	(Amounts in thousands, except per share amounts)	
<b>Revenues:</b>		
Rentals	\$ 326,694	\$ 308,621
Expense reimbursements	48,324	43,262
Fee and other income	18,032	13,094
<b>Total revenues</b>	<b>393,050</b>	<b>364,977</b>
<b>Expenses:</b>		
Operating	154,366	146,374
Depreciation and amortization	56,620	50,640
General and administrative	30,845	27,235
<b>Total expenses</b>	<b>241,831</b>	<b>224,249</b>
Operating income	151,219	140,728
(Loss) income applicable to Alexander's	(2,528)	7,254
Income from partially-owned entities	13,113	23,234
Interest and other investment income	9,245	9,796
Interest and debt expense (including amortization of deferred financing costs of \$1,845 and \$1,674)	(58,705)	(56,900)
Net gains on disposition of wholly-owned and partially-owned assets other than real estate	776	188
<b>Minority interest:</b>		
Perpetual preferred unit distributions	(17,298)	(17,738)
Minority limited partnership earnings	(14,457)	(20,095)
Partially-owned entities	247	(824)
<b>Income from continuing operations</b>	<b>81,612</b>	<b>85,643</b>
Discontinued operations	827	6,099
<b>Net income</b>	<b>82,439</b>	<b>91,742</b>
Preferred share dividends	(7,982)	(5,425)
<b>NET INCOME applicable to common shares</b>	<b>\$ 74,457</b>	<b>\$ 86,317</b>
<b>NET INCOME PER COMMON SHARE—BASIC:</b>		
Income from continuing operations	\$ .60	\$ .74
Discontinued operations	.01	.05
<b>Net income per common share</b>	<b>\$ .61</b>	<b>\$ .79</b>
<b>NET INCOME PER COMMON SHARE—DILUTED:</b>		
Income from continuing operations	\$ .58	\$ .71
Discontinued operations	.01	.05
<b>Net income per common share</b>	<b>\$ .59</b>	<b>\$ .76</b>
<b>DIVIDENDS PER COMMON SHARE</b>	<b>\$ .71</b>	<b>\$ .68</b>

See notes to consolidated financial statements.



**VORNADO REALTY TRUST**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

For The Three Months Ended March 31,

	2004	2003
(Amounts in thousands)		
<b>Cash Flows From Operating Activities:</b>		
Net income	\$ 82,439	\$ 91,742
Adjustments to reconcile net income to net cash provided by operating activities:		
Gain on sale of real estate	—	(2,644)
Depreciation and amortization (including debt issuance costs)	58,465	52,314
Minority interest	31,508	38,657
Net gains on disposition of wholly-owned and partially-owned assets other than real estate	(776)	(188)
Write-off of preferred unit/share issuance costs	3,895	—
Straight-lining of rental income	(10,376)	(10,987)
Amortization of acquired below market leases, net	(3,650)	(1,445)
Equity in income of partially-owned entities	(13,113)	(23,234)
Equity in loss (income) of Alexander's	2,528	(7,254)
Changes in operating assets and liabilities	2,401	(16,706)
	153,321	120,255
<b>Cash Flows From Investing Activities:</b>		
Additions to real estate	(29,744)	(18,269)
Development costs and construction in progress	(24,068)	(12,942)
Investments in partially-owned entities	(5,102)	(15,592)
Distributions from partially-owned entities	147,394	8,284
Repayment of notes and mortgage loans receivable	38,500	23,392
Cash restricted, primarily mortgage escrows	(3,944)	2,562
Acquisition of Building Maintenance Service Company	—	(13,000)
Acquisitions of real estate	(54,422)	(408)
Proceeds from sale of real estate	—	4,752
	68,614	(21,221)
<b>Cash Flows From Financing Activities:</b>		
Repayments of borrowings	(160,183)	(59,442)
Proceeds from borrowings	150,427	47,000
Dividends paid on common shares	(103,692)	(74,225)
Distributions to minority partners	(38,937)	(39,041)
Dividends paid on preferred shares	(6,614)	(5,425)
Exercise of share options	20,007	790
Redemption of perpetual preferred shares and units	(112,467)	—
	(251,459)	(130,343)
Net decrease in cash and cash equivalents	(29,524)	(31,309)
Cash and cash equivalents at beginning of period	320,542	208,200
	\$ 291,018	\$ 176,891

**Supplemental Disclosure Of Cash Flow Information:**



Cash payments for interest (including capitalized interest of \$1,659 and \$1,549)	\$	48,933	\$	49,763
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**Non-Cash Transactions:**

Conversion of Class A operating partnership units to common shares	\$	266,189	\$	85,694
Financing assumed in acquisitions		18,500		—
Unrealized gain on securities available for sale		3,306		311
Capitalized development payroll		1,580		766

See notes to consolidated financial statements.

**VORNADO REALTY TRUST**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**1. Organization**

Vornado Realty Trust ("Vornado") is a fully-integrated real estate investment trust. Vornado conducts its business through Vornado Realty L.P., a Delaware limited partnership (the "Operating Partnership"). Vornado is the sole general partner of, and owned approximately 86.4% of the common limited partnership interest in, the Operating Partnership at March 31, 2004. All references to the "Company" and "Vornado" refer to Vornado Realty Trust and its consolidated subsidiaries, including the Operating Partnership.

**2. Basis of Presentation**

The accompanying consolidated financial statements are unaudited. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations and changes in cash flows have been made. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in Vornado's Annual Report on Form 10-K for the year ended December 31, 2003, as filed with the Securities and Exchange Commission. The results of operations for the three months ended March 31, 2004, are not necessarily indicative of the operating results for the full year.

The accompanying consolidated financial statements include the accounts of Vornado and its majority-owned subsidiary, Vornado Realty L.P., as well as certain partially-owned entities in which the Company owns (i) more than 50%, unless a partner has shared board and management representation and authority and substantive participation rights on all significant business decisions or (ii) 50% or less when the Company is considered the primary beneficiary and the entity qualifies as a variable interest entity under FASB Interpretation No. 46 (Revised)—Consolidation of Variable Interest Entities, ("FIN 46R") which became effective on March 31, 2004. All significant intercompany amounts have been eliminated. Equity interests in partially-owned corporate entities are accounted for under the equity method of accounting when the Company's ownership interest is more than 20%, but less than 50%. When partially-owned investments are in partnership form, the 20% threshold for equity method accounting may be reduced. Investments accounted for under the equity method are recorded initially at cost and subsequently adjusted for the Company's share of the net income or loss and cash contributions and distributions to or from these entities. For all other investments, the Company uses the cost method.

Management has made estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

### 3. Recently Issued Accounting Standards

*Financial Accounting Standards Board ("FASB") Interpretation No. 46 (Revised)—Consolidation of Variable Interest Entities ("FIN 46R")*

In January 2003, the FASB issued FIN 46, as amended in December 2003 by FIN 46R, which deferred the effective date until the first interim or annual reporting period ending after March 15, 2004. FIN 46R requires the consolidation of an entity by an enterprise known as a "primary beneficiary," (i) if that enterprise has a variable interest that will absorb a majority of the entity's expected losses, if they occur, receive a majority of the entity's expected residual returns, if they occur, or both and (ii) if the entity is a variable interest entity ("VIE"), as defined. An entity qualifies as a VIE if (i) the total equity investment at risk in the entity is not sufficient to permit the entity to finance its activities without additional subordinated financial support from other parties or (ii) the equity investors do not have the characteristics of a controlling financial interest in the entity. The initial determination of whether an entity is a VIE shall be made as of the date at which an enterprise becomes involved with the entity and re-evaluated as of the date of triggering events, as defined. The Company has evaluated each partially-owned entity to determine whether any qualify as a VIE, and if so, whether the Company is the primary beneficiary, as defined. The Company has determined that its investment in Newkirk MLP, in which it owns a 22.3% equity interest (see Note 5—Investments in Partially-Owned Entities), qualifies as a VIE. The Company has determined that it is not the primary beneficiary and, accordingly, consolidation is not required. The Company's maximum exposure to loss as a result of its involvement in Newkirk MLP is limited to its equity investment of approximately \$145,088,000, as of March 31, 2004. In addition, the Company has variable interests in certain other entities which are primarily financing arrangements. The Company has evaluated these entities in accordance with FIN 46R and has determined that they are not VIEs. Based on the Company's evaluations, the adoption of FIN 46R on March 31, 2004 did not have a material effect on its consolidated financial statements.

#### **4. Acquisitions, Dispositions and Financings**

##### **Acquisitions**

###### *Forest Plaza Shopping Center*

On February 3, 2004, the Company acquired the Forest Plaza Shopping Center for approximately \$32,500,000, of which \$14,000,000 was paid in cash, and \$18,500,000 was debt assumed. The purchase was funded as part of Section 1031 tax-free "like-kind" exchange with the remaining portion of the proceeds from the sale of the Company's Two Park Avenue property. Forest Plaza is a 165,000 square foot shopping center located in Staten Island, New York, anchored by a Waldbaum's supermarket.

###### *25 W. 14<sup>th</sup> Street*

On March 19, 2004, the Company acquired a 62,000 square foot free-standing retail building located at 25 W. 14<sup>th</sup> Street in Manhattan for \$40,000,000. The building, which was recently renovated, was 87% occupied as of March 31, 2004. This purchase will ultimately be funded as part of a Section 1031 tax-free "like-kind" exchange with a portion of the proceeds from the sale of the Company's Palisades Residential Complex which is expected to be completed by the third quarter of 2004.

##### **Dispositions**

On January 9, 2003, the Company sold its Baltimore, Maryland shopping center for \$4,752,000, which resulted in a net gain on sale after closing costs of \$2,644,000.

On February 2, 2004, the Palisades Venture entered into an agreement to sell its only asset, a 538 unit high-rise residential apartment tower in Fort Lee, New Jersey, for \$222,500,000. On February 27, 2004, the Company acquired the remaining 25% interest it did not previously own for approximately \$17,000,000. The Company's gain on sale after closing costs will be approximately \$70,000,000. The sale, which is subject to customary closing conditions, is expected to be completed by the third quarter of 2004.

In the three months ended March 31, 2004, and 2003, the Company sold certain partially-owned development property which resulted in a net gain on disposition of wholly-owned and partially-owned assets other than depreciable real estate of \$776,000 and \$188,000, respectively.

##### **Financings**

On January 6, 2004, the Company redeemed all of its 8.375% Series D-2 Cumulative Redeemable Preferred Units at a redemption price equal to \$50.00 per unit for an aggregate of \$27.5 million plus accrued distributions. The redemption amount exceeded the carrying amount by \$700,000, representing the original issuance costs. Upon redemption, these issuance costs were recorded as a reduction to earnings in arriving at net income applicable to common shares, in accordance with the July 2003 EITF clarification of Topic D-42.

On March 17, 2004, the Company redeemed all of its Series B Preferred Shares at a redemption price equal to \$25.00 per share for an aggregate of \$85,000,000 plus accrued dividends. The redemption amount exceeded the carrying amount by \$3,195,000, representing the original issuance costs. Upon redemption, these issuance costs were recorded as a reduction to earnings in arriving at net income applicable to common shares, in accordance with the July 2003 EITF clarification of Topic D-42.

For details of the Company's financing activities see Note 7—Notes and Mortgages Payable.

## 5. Investments and Advances to Partially-Owned Entities

The Company's investments in partially-owned entities and income recognized from such investments are as follows:

### *Investments:*

	<u>March 31, 2004</u>	<u>December 31, 2003</u>
	(Amounts in thousands)	
Temperature Controlled Logistics	\$ 307,247	\$ 436,225
Alexander's	203,282	207,872
Newkirk Master Limited Partnership ("Newkirk MLP")	145,088	138,762
Monmouth Mall Joint Venture	30,561	30,612
Partially-Owned Office Buildings	44,811	44,645
Starwood Ceruzzi Joint Venture	23,485	23,821
Other	15,195	18,663
	<u>\$ 769,669</u>	<u>\$ 900,600</u>

### *Equity in Income (loss):*

	<u>For The Three Months Ended March 31,</u>	
	<u>2004</u>	<u>2003</u>
	(Amounts in thousands)	
(Loss) income applicable to Alexander's:		
33% share of equity in net (loss) income	\$ (7,752)(1)	\$ 1,440
Interest income(2)	2,672	2,527
Development and guarantee fees(2)	1,074	2,193
Management and leasing fees(2)	1,478	1,094
	<u>\$ (2,528)</u>	<u>\$ 7,254</u>
Temperature Controlled Logistics:		
60% share of equity in net income	\$ 1,074	\$ 4,361
Management fees	1,378	1,372
Other	89	119
	<u>2,541</u>	<u>5,852</u>
Newkirk MLP:		
22.3% share of equity in income(3)	7,813	15,181
Interest and other income	1,266	1,819
	<u>9,079</u>	<u>17,000</u>
Partially-Owned Office Buildings	523	618
Other	970	(236)
	<u>\$ 13,113</u>	<u>\$ 23,234</u>

- (1) Includes the Company's \$9,913 share of Alexander's stock appreciation rights compensation expense and the Company's \$1,010 share of Alexander's loss on early extinguishment of debt.
- (2) Alexander's capitalizes the fees and interest charged by the Company. Because the Company owns 33% of Alexander's, the Company recognizes 67% of such amounts as income and the remainder is reflected as a reduction of the Company's carrying amount of the investment in Alexander's.

- (3) The three months ended March 31, 2004, includes the Company's \$1,917 share of net gains on sale of real estate. The three months ended March 31, 2003, includes the Company's \$8,000 share of net gains on sale of real estate and early extinguishment of debt.

Below is a summary of the debt of partially-owned entities as of March 31, 2004 and December 31, 2003, none of which is guaranteed by the Company.

	100% of Partially-Owned Entities Debt	
	March 31, 2004	December 31, 2003
	(Amounts in thousands)	
<b>Alexander's (33% interest):</b>		
Lexington Avenue mortgage note payable collateralized by the office space, due in February 2014, with interest at 5.33%	\$ 400,000	\$ —
Kings Plaza Regional Shopping Center mortgage note payable, due in June 2011, with interest at 7.46% (prepayable with yield maintenance)	215,863	216,587
Due to Vornado on January 3, 2006 with interest at 12.48% (prepayable without penalty)	124,000	124,000
Rego Park mortgage note payable, due in June 2009, with interest at 7.25%	82,000	82,000
Paramus mortgage note payable, due in October 2011, with interest at 5.92% (prepayable without penalty)	68,000	68,000
Lexington Avenue construction loan payable, due on January 3, 2006, plus two one-year extensions, with interest at LIBOR plus 2.50%	—	240,899
<b>Temperature Controlled Logistics (60% interest):</b>		
Mortgage notes payable collateralized by 85 temperature controlled warehouses, due from 2009 to 2023 with a weighted average interest rate of 5.95% at March 31, 2004 (various prepayment terms)	746,954	509,456
Other notes payable	38,961	39,365
<b>Newkirk MLP (22.3% interest):</b>		
Portion of first mortgages collateralized by the partnership's real estate, due from 2004 to 2024, with a weighted average interest rate of 6.8% at March 31, 2004 (various prepayment terms)	996,253	1,069,545
<b>Partially-Owned Office Buildings:</b>		
Fairfax Square (20% interest) mortgage note payable, due in August 2009, with interest at 7.50%	67,905	68,051
330 Madison Avenue (25% interest) mortgage note payable, due in April 2008, with interest at 6.52% (prepayable with yield maintenance)	60,000	60,000
825 Seventh Avenue (50% interest) mortgage note payable, due in October 2014, with interest at 8.07% (prepayable with yield maintenance)	22,994	23,060
Wells/Kinzie Garage (50% interest) mortgage note payable, due in May 2009, with interest at 7.03%	15,540	15,606
Orleans Hubbard (50% interest) mortgage note payable, due in March 2009, with interest at 7.03%	9,758	9,799
Kaempfer Equity Interests (.1% to 10% interests in six partnerships) Mortgage notes payable, collateralized by the partnerships' real estate, due from 2007 to 2031, with a weighted average interest rate of 6.24% at March 31, 2004 (various prepayment terms)	361,312	361,263
Monmouth Mall (50% interest): Mortgage note payable, due in November 2005, with interest at LIBOR plus 2.05% and two one-year extension options (3.53% at March 31, 2004)	135,000	135,000

Based on the Company's ownership interest in the partially-owned entities above, the Company's share of the debt of these partially-owned entities was \$1,105,668,000 and \$930,567,000 as of March 31, 2004 and December 31, 2003, respectively.

### *Temperature Controlled Logistics*

Based on the joint venture's policy of recognizing rental income when earned and collection is assured or cash is received, the Company did not recognize \$6,465,000 and \$3,376,000 of rent it was due for the three months ended March 31, 2004 and 2003, which together with previously deferred rent is \$55,901,000.

On February 5, 2004, AmeriCold Realty Trust completed a \$254,400,000 mortgage financing for 21 of its owned and 7 of its leased temperature-controlled warehouses. The loan bears interest at LIBOR plus 2.95% (with a LIBOR floor of 1.5% with respect to \$54,400,000 of the loan) and requires principal payments of \$5,000,000 annually. The loan matures in April 2009 and is pre-payable without penalty after April 9, 2006. The net proceeds were approximately \$225,000,000 after providing for usual escrows, closing costs and the repayment of \$12,900,000 of existing mortgages on two of the warehouses, of which \$135,000,000 was distributed to the Company and the remainder was distributed to its partner.

On January 20, and March 29, 2004, a joint venture in which the Company has a 44% interest acquired an aggregate of \$10,200,000 of trade receivables from AmeriCold Logistics for \$10,000,000 in cash. These receivables have been subsequently collected in full.

### *Alexander's*

The Company owns 33% of the outstanding common stock of Alexander's at March 31, 2004. Alexander's is managed by, and its properties are leased by, the Company pursuant to agreements with a one-year term expiring in March of each year, except for the Lexington Avenue agreements which provide for a term lasting until substantial completion of the development of the property, all of which are automatically renewable. As of March 31, 2004, the Company had a receivable from Alexander's of \$39,062,000 under the management and development agreements. In addition, Alexander's paid \$493,000 to Building Maintenance Services, a wholly-owned subsidiary of the Company, for cleaning and engineering services at Alexander's Lexington Avenue project.

Effective April 1, 2004, based on Alexander's improved liquidity, the Company modified its term loan and line of credit to Alexander's to reduce the spread it charges from 9.48% to 6%. Accordingly, the current interest rate has been reduced to 9% from 12.48%.

On February 13, 2004, Alexander's completed a \$400,000,000 mortgage financing on the Office Space of its Lexington Avenue development project placed by German American Capital Corporation, an affiliate of Deutsche Bank. The loan bears interest at 5.33%, matures in February 2014 and beginning in the third year, provides for principal payments based on a 25-year amortization schedule such that over the remaining eight years of the loan, ten years of amortization will be paid. Of the loan proceeds, \$253,529,000 was used to repay the entire amount outstanding under the construction loan with HVB Real Estate Capital (Hypo) (the "Construction Loan"). The Construction Loan was modified so that the remaining availability is \$237,000,000, which was approximately the amount estimated to complete the Lexington Avenue development project. The interest rate on the Construction Loan is LIBOR plus 2.5% (currently 3.60%) and matures in January 2006, with two one-year extensions. The collateral for the Construction Loan is the same, except that the Office Space has been removed from the lien. Further, the Construction Loan permits the release of the retail space for \$15,000,000 and requires all proceeds from the sale of the residential condominiums units to be applied to the Construction Loan balance until it is finally repaid. In connection with reducing the principal amount of the Construction Loan Alexander's wrote-off \$3,050,000 of unamortized deferred financing costs in the first quarter of 2004, of which the Company's share was \$1,010,000.

Equity in loss from Alexander's includes Alexander's stock appreciation rights compensation expense of which the Company's share was \$9,913,000 for the three months ended March 31, 2004, based on a closing Alexander's stock price of \$160.00 on March 31, 2004.

## **6. Notes and Mortgage Loans Receivable**

On March 1, 2004, the Company's note receivable of \$38,500,000 from Commonwealth Atlantic Properties was repaid.



## 7. Notes and Mortgages Payable

Following is a summary of the Company's debt:

	Maturity	Interest Rate as at March 31, 2004	Balance as of	
			March 31, 2004	December 31, 2003
(Amounts in thousands)				
Notes and Mortgages Payable:				
Fixed Interest:				
Office:				
NYC Office:				
Two Penn Plaza(1)	02/11	4.97%	\$ 300,000	\$ 151,420
888 Seventh Avenue	02/06	6.63%	105,000	105,000
Eleven Penn Plaza	05/07	8.39%	49,020	49,304
866 UN Plaza	(2)	(2)	—	33,000
CESCR Office:				
Crystal Park 1-5	07/06-08/13	6.66%-7.08%	257,285	258,733
Crystal Gateway 1-4 Crystal Square 5	07/12-01/25	6.75%-7.09%	213,978	214,323
Crystal Square 2, 3 and 4	10/10-11/14	6.82%-7.08%	143,416	143,854
Skyline Place	08/06-12/09	6.60%-6.93%	135,253	135,955
1101 17 <sup>th</sup> , 1140 Connecticut, 1730 M and 1150 17 <sup>th</sup>	08/10	6.74%	95,555	95,860
Courthouse Plaza 1 and 2	01/08	7.05%	78,561	78,848
Crystal Gateway N., Arlington Plaza and 1919 S. Eads	11/07	6.77%	71,193	71,508
Reston Executive I, II and III	01/06	6.75%	72,548	72,769
Crystal Plaza 1-6	10/04	6.65%	68,353	68,654
One Skyline Tower	06/08	7.12%	64,567	64,818
Crystal Malls 1-4	12/11	6.91%	59,418	60,764
1750 Pennsylvania Avenue	06/12	7.26%	49,227	49,346
One Democracy Plaza	02/05	6.75%	26,745	26,900
Retail:				
Cross collateralized mortgages payable on 42 shopping centers	03/10	7.93%	480,499	481,902
Green Acres Mall	02/08	6.75%	147,772	148,386
Staten Island—Forest Plaza	05/09	7.73%	18,409	—
Las Catalinas Mall	11/13	6.97%	66,478	66,729
Montehiedra Town Center	05/07	8.23%	58,646	58,855
Other	08/21	9.90%	6,914	6,920
Merchandise Mart:				
Washington Design Center	11/11	6.95%	47,882	48,012
Market Square Complex	07/11	7.95%	46,539	46,816
Furniture Plaza	02/13	5.23%	45,542	45,775
Washington Office Center	(3)	(3)	—	43,166
Other	10/10-06/28	7.52%-7.71%	18,364	18,434
Other:				
Industrial Warehouses	10/11	6.95%	48,782	48,917
Student Housing Complex	11/07	7.45%	18,713	18,777
Total Fixed Interest Notes and Mortgages Payable		7.13%	2,794,659	2,713,745



	Maturity	Spread over LIBOR	Interest Rate as at March 31, 2004	Balance as of	
				March 31, 2004	December 31, 2003
(Amounts in thousands)					
<b>Notes and Mortgages Payable:</b>					
Variable Interest:					
Office:					
NYC Office:					
One Penn Plaza(1)	06/05	L+125	2.48%	\$ 200,000	\$ 275,000
770 Broadway	06/06	L+105	2.18%	170,000	170,000
909 Third Avenue	08/06	L+70	1.83%	125,000	125,000
CESCR Office:					
Commerce Executive III, IV and V	07/05	L+150	2.59%	42,400	42,582
Commerce Executive III, IV and V B	07/05	L+85	1.94%	10,000	10,000
Other:					
400 North LaSalle	02/05	L+250	4.75%	4,885	3,038
Total Variable Interest Notes and Mortgages Payable			2.26%	552,285	625,620
Total Notes and Mortgages Payable			6.33%	\$ 3,346,944	\$ 3,339,365
<b>Liabilities related to discontinued operations:</b>					
Palisades construction loan	01/05	L+175	2.84%	\$ 120,000	\$ 120,000
Senior unsecured notes due 2007 at fair value (accreted face amount of \$499,535 and \$499,499)	06/07	L+77	1.77%	\$ 532,009	\$ 525,279
Senior unsecured notes due 2010	12/10		4.77%	\$ 199,750	\$ 199,741
Unsecured revolving credit facility	07/06	L+65	N/A	\$ —	\$ —

(1) On February 5, 2004, the Company completed a \$300,000 refinancing of Two Penn Plaza. The loan bears interest at 4.97% and matures in February 2011. The Company retained net proceeds of \$41,000 after repaying the existing \$151,000 loan, \$75,000 of the \$275,000 mortgage loan on its One Penn Plaza property and the \$33,000 mortgage loan on 866 UN Plaza.

(2) Repaid in February 2004.

(3) Repaid in January 2004.

## 8. Fee And Other Income

The following table sets forth the details of fee and other income:

	For The Three Months Ended March 31,	
	2004	2003
	(Amounts in thousands)	
Tenant cleaning fees	\$ 7,384	\$ 7,698
Management and leasing fees	6,052	2,278
Other income	4,596	3,118
	<u>\$ 18,032</u>	<u>\$ 13,094</u>

Fee and other income above includes management fee income from Interstate Properties, a related party, of \$213,000 and \$176,000 in the three months ended March 31, 2004 and 2003. The above table excludes fee income from partially-owned entities which is included in income from partially-owned entities (see Note 5).

## 9. Discontinued Operations

Assets related to discontinued operations at March 31, 2004, consist primarily of real estate, net of accumulated depreciation and represent the Company's retail properties located in Vineland, New Jersey, and Baltimore (Dundalk), Maryland as well as the Palisades located in Fort Lee, New Jersey. Liabilities related to discontinued operations represent the Palisades mortgage payable of \$120,000,000 at March 31, 2004 and December 31, 2003, respectively.

The combined results of operations of the assets related to discontinued operations as well as the Company's Two Park Avenue office property, sold on October 10, 2003, which resulted in a net gain of \$156,433,000, and Baltimore and Hagerstown, Maryland retail properties, which were sold on January 9, 2003 and November 3, 2003 (resulting in net gains of \$2,644,000 and \$1,945,000) are shown as discontinued operations. The following is a summary of the combined results of operations of these properties:

	For The Three Months Ended March 31,	
	2004	2003
	(Amounts in thousands)	
Total revenues	\$ 4,118	\$ 12,028
Total expenses	3,291	8,573
Net income	827	3,455
Gain on sale of Baltimore	—	2,644
Income from discontinued operations	<u>\$ 827</u>	<u>\$ 6,099</u>

## 10. Income Per Share

The following table provides a reconciliation of both net income and the number of common shares used in the computation of basic income per common share, which utilizes the weighted average number of common shares outstanding without regard to dilutive potential common shares, and diluted income per common share, which includes the weighted average common shares and dilutive share equivalents. Potential dilutive share equivalents include the Company's Series A Convertible Preferred Shares as well as Vornado Realty L.P.'s convertible preferred units.

	For The Three Months Ended March 31,	
	2004	2003
	(Amounts in thousands except per share amounts)	
<b>Numerator:</b>		
Income from continuing operations	\$ 81,612	\$ 85,643
Discontinued operations	827	6,099
Net income	82,439	91,742
Preferred share dividends	(7,982)	(5,425)
Numerator for basic and diluted income per share— net income applicable to common shares	\$ 74,457	\$ 86,317
<b>Denominator:</b>		
Denominator for basic income per share—weighted average shares	121,588	109,103
Effect of dilutive securities:		
Series A convertible preferred shares	—	2,004
Employee stock options	5,189	1,946
Deferred compensation shares issued but not yet earned	234	125
Denominator for diluted income per share— weighted average shares and assumed conversions	127,011	113,178
<b>INCOME PER COMMON SHARE—BASIC:</b>		
Income from continuing operations	\$ .60	\$ .74
Discontinued operations	.01	.05
Net income per common share	\$ .61	\$ .79
<b>INCOME PER COMMON SHARE—DILUTED:</b>		
Income from continuing operations	\$ .58	\$ .71
Discontinued operations	.01	.05
Net income per common share	\$ .59	\$ .76

## 11. Comprehensive Income

The following table sets forth the Company's comprehensive income:

	For The Three Months Ended March 31,	
	2004	2003
	(Amounts in thousands)	
Net income	\$ 82,439	\$ 91,742
Preferred share dividends	(7,982)	(5,425)

Net income applicable to common shares	74,457	86,317
Other comprehensive income	<u>3,305</u>	<u>91</u>
Comprehensive income	<u>\$ 77,762</u>	<u>\$ 86,408</u>

## 12. Commitments and Contingencies

At March 31, 2004, the Company's \$600,000,000 revolving credit facility had a zero balance, and the Company utilized \$12,805,000 of availability under the facility for letters of credit and guarantees.

Each of the Company's properties has been subjected to varying degrees of environmental assessment at various times. The environmental assessments did not reveal any material environmental contamination. However, there can be no assurance that the identification of new areas of contamination, changes in the extent or known scope of contamination, the discovery of additional sites, or changes in cleanup requirements would not result in significant costs to the Company.

The Company carries comprehensive liability and all risk property insurance ((i) fire, (ii) flood, (iii) extended coverage, (iv) "acts of terrorism" as defined in the Terrorism Risk Insurance Act of 2002 which expires in 2005 and (v) rental loss insurance) with respect to its assets. In April 2004, the Company renewed its all risk policies and increased its coverage for Acts of Terrorism for each of its New York Office, CESCO Office and Merchandise Mart divisions. Below is a summary of the current all risk property insurance and terrorism risk insurance for each of the Company's business segments:

	Coverage Per Occurrence	
	All Risk(1)	Sub-Limits for Acts of Terrorism
New York Office	\$ 1,400,000,000	\$ 750,000,000
CESCR Office	1,400,000,000	750,000,000
Retail	500,000,000	500,000,000
Merchandise Mart	1,400,000,000	750,000,000
Temperature Controlled Logistics	225,000,000	225,000,000

(1) Limited as to terrorism insurance by the sub-limit shown in the adjacent column.

In addition to the coverage above, the Company carries lesser amounts of coverage for terrorist acts not covered by the Terrorism Risk Insurance Act of 2002.

The Company's debt instruments, consisting of mortgage loans secured by its properties (which are generally non-recourse to the Company), its senior unsecured notes due 2007 and 2010 and its revolving credit agreement, contain customary covenants requiring the Company to maintain insurance. Although the Company believes that it has adequate insurance coverage under these agreements, the Company may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. Further, if lenders insist on greater coverage than the Company is able to obtain, it could adversely affect the Company's ability to finance and/or refinance its properties and expand its portfolio.

From time to time, the Company has disposed of substantial amounts of real estate to third parties for which, as to certain properties, it remains contingently liable for rent payments or mortgage indebtedness that cannot be quantified by the Company.

There are various legal actions against the Company in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the outcome of such matters will not have a material effect on the Company's financial condition, results of operations or cash flow.

### 13. Stock-Based Compensation

Prior to 2003, the Company accounted for stock-based compensation using the intrinsic value method (i.e. the difference between the price per share at the grant date and the option exercise price). Accordingly, no stock-based compensation was recognized in the Company's consolidated financial statements for plan awards granted prior to 2003. If compensation cost for plan awards granted prior to 2003 had been determined based on fair value at the grant dates, net income and income per share would have been reduced to the pro-forma amounts below:

	For The Three Months Ended March 31,	
	2004	2003
(Amounts in thousands, except per share amounts)		
Net income applicable to common shares:		
As reported	\$ 74,457	\$ 86,317
Stock-based compensation cost, net of minority interest	(911)	(1,115)
Pro-forma	\$ 73,546	\$ 85,202
Net income per share applicable to common shares:		
Basic:		
As reported	\$ .61	\$ .79
Pro-forma	\$ .60	\$ .78
Diluted:		
As reported	\$ .59	\$ .76
Pro-forma	\$ .58	\$ .75

### 14. Retirement Plans

The following table sets forth the components of net periodic benefit costs:

	For The Three Months Ended March 31,	
	2004	2003
(Amounts in thousands)		
Service cost	\$ —	\$ —
Interest cost	304	311
Expected return on plan assets	(267)	(279)
Amortization of prior service cost	53	51
Net periodic cost	\$ 90	\$ 83

#### *Employer Contributions*

During the quarter ended March 31, 2004, the Company made contributions of \$510,000 to the plans. The Company anticipates additional contributions of \$480,000 to the plans during the remainder of 2004.

### 15. Related Party Transactions

On March 10, 2004, the Company loaned \$2,000,000 to Melvyn Blum, an executive officer of the Company, pursuant to the revolving credit facility contained in his January 2000 employment agreement. The loan bears interest at 1.57% per annum (the Federal rate) and is due on March 10, 2007.



## 16. Segment Information

The Company has four business segments: Office, Retail, Merchandise Mart Properties and Temperature Controlled Logistics.

	2004						2003					
	Total	Office	Retail	Merchandise Mart	Temperature Controlled Logistics	Other(4)	Total	Office	Retail	Merchandise Mart	Temperature Controlled Logistics	Other(4)
	(Amounts in thousands)											
Property rentals	\$ 312,668	\$ 212,728	\$ 37,180	\$ 49,853	\$ —	\$ 12,907	\$ 296,189	\$ 202,854	\$ 33,665	\$ 48,645	\$ —	\$ 11,025
Straight-line rents:												
Contractual rent increases	9,942	8,376	820	705	—	41	8,630	7,453	400	796	—	(19)
Amortization of free rent	434	(2,495)	2,011	920	—	(2)	2,357	473	1,767	117	—	—
Amortization of acquired below market leases, net	3,650	2,661	989	—	—	—	1,445	1,278	167	—	—	—
Total rentals	326,694	221,270	41,000	51,478	—	12,946	308,621	212,058	35,999	49,558	—	11,006
Expense reimbursements	48,324	28,123	15,385	4,078	—	738	43,262	23,782	13,853	4,782	—	845
Fee and other income:												
Tenant cleaning fees	7,384	7,384	—	—	—	—	7,698	7,698	—	—	—	—
Management and leasing fees	6,052	5,728	293	14	—	17	2,278	2,090	176	—	—	12
Other	4,596	3,330	161	1,023	—	82	3,118	1,321	1,009	740	—	48
Total revenues	393,050	265,835	56,839	56,593	—	13,783	364,977	246,949	51,037	55,080	—	11,911
Operating expenses	154,366	98,602	18,496	25,250	—	12,018	146,374	91,793	18,934	24,869	—	10,778
Depreciation and amortization	56,620	39,167	6,086	7,435	—	3,932	50,640	36,021	4,161	7,103	—	3,355
General and administrative	30,845	11,552	2,955	5,035	—	11,303	27,235	8,158	2,374	4,785	—	11,918
Total expenses	241,831	149,321	27,537	37,720	—	27,253	224,249	135,972	25,469	36,757	—	26,051
Operating income (loss)	151,219	116,514	29,302	18,873	—	(13,470)	140,728	110,977	25,568	18,323	—	(14,140)
Income applicable to Alexander's	(2,528)	—	—	—	—	(2,528)	7,254	—	—	—	—	7,254
Income from partially-owned entities	13,113	523	747	120	2,541(3)	9,182	23,234	618	(468)	6	5,852(3)	17,226
Interest and other investment income	9,245	244	39	36	—	8,926	9,796	884	47	30	—	8,835
Interest and debt expense	(58,705)	(33,090)	(14,991)	(2,900)	—	(7,724)	(56,900)	(33,804)	(14,782)	(3,211)	—	(5,103)
Net gains on disposition of wholly-owned and partially-owned assets other than real estate	776	—	—	—	—	776	188	—	—	188	—	—
Minority interest	(31,508)	—	—	—	—	(31,508)	(38,657)	(818)	—	—	—	(37,839)
Income from continuing operations	81,612	84,191	15,097	16,129	2,541(3)	(36,346)	85,643	77,857	10,365	15,336	5,852(3)	(23,767)
Discontinued operations	827	—	222	—	—	605	6,099	4,399	2,747	—	—	(1,047)
Net income	82,439	84,191	15,319	16,129	2,541	(35,741)	91,742	82,256	13,112	15,336	5,852	(24,814)
Interest and debt expense(2)	77,981	34,046	15,744	3,128	7,507	17,556	74,190	34,306	15,530	3,328	6,146	14,880
Depreciation and amortization(2)	71,296	39,950	6,750	7,569	8,688	8,339	66,110	37,637	5,011	7,191	8,749	7,522
Income Taxes	81	11	—	—	—	70	—	—	—	—	—	—
EBITDA(1)	\$ 231,797	\$ 158,198	\$ 37,813	\$ 26,826	\$ 18,736	\$ (9,776)	\$ 232,042	\$ 154,199	\$ 33,653	\$ 25,855	\$ 20,747	\$ (2,412)

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See footnotes on page 19.

Notes to segment information:

- (1) EBITDA represents "Earnings Before Interest, Taxes, Depreciation and Amortization." Management considers EBITDA a supplemental measure for making decisions and assessing the performance of its segments. EBITDA should not be considered a substitute for net income. EBITDA may not be comparable to similarly titled measures employed by other companies.
- (2) Interest and debt expense and depreciation and amortization included in the reconciliation of net income to EBITDA reflects amounts which are netted in income from partially-owned entities.
- (3) Net of rent not recognized of \$6,465 and \$3,376 for the three months ended March 31, 2004 and 2003.
- (4) Other EBITDA is comprised of:

	For The Three Months Ended March 31,	
	2004	2003
	(Amounts in thousands)	
<b>Newkirk MLP:</b>		
Equity in income of limited partnership	\$ 15,268	\$ 23,515
Interest and other income	2,924	2,106
Alexander's	1,599	8,995
Industrial warehouses	1,265	1,542
Palisades	1,674	638
Student Housing	536	628
Hotel Pennsylvania	294	(905)
	<u>23,560</u>	<u>36,519</u>
Minority interest expense	(31,508)	(37,839)
Unallocated general and administrative expenses	(10,022)	(10,883)
Investment income and other	8,194	9,791
	<u>8,194</u>	<u>9,791</u>
<b>Total</b>	<b>\$ (9,776)</b>	<b>\$ (2,412)</b>

## INDEPENDENT ACCOUNTANTS' REPORT

Shareholders and Board of Trustees  
Vornado Realty Trust  
New York, New York

We have reviewed the accompanying condensed consolidated balance sheet of Vornado Realty Trust as of March 31, 2004, and the related condensed consolidated statements of income and cash flows for the three-month periods ended March 31, 2004 and 2003. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet of Vornado Realty Trust as of December 31, 2003, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated March 2, 2004, we expressed an unqualified opinion on those consolidated financial statements and included an explanatory paragraph relating to the Company's adoption of SFAS No. 142 "*Goodwill and Other Intangible Assets*" and SFAS No. 144 "*Accounting for the Impairment or Disposal of Long-Lived Assets*." In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2003 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

DELOITTE & TOUCHE LLP

Parsippany, New Jersey  
May 5, 2004

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Certain statements contained herein constitute forward-looking statements as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Our future results, financial condition and business may differ materially from those expressed in these forward-looking statements. You can find many of these statements by looking for words such as "believes," "expects," "anticipates," "intends," "plans," "will," "would," "may" or similar expressions in this quarterly report on Form 10-Q. These forward-looking statements are subject to numerous assumptions, risks and uncertainties. Many of the factors that will determine these items are beyond our ability to control or predict. Factors that may cause actual results to differ materially from those contemplated by the forward-looking statements include, but are not limited to, those set forth in the Company's Annual Report on Form 10-K for the year ended December 31, 2003 under "Forward Looking Statements" and "Item 1. Business—Certain Factors That May Adversely Affect the Company's Business and Operations." For these statements, the Company claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. We expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events or otherwise. Accordingly, investors should use caution in relying on forward-looking statements, which are based on results and trends at the time they are made, to anticipate future results or trends.

Management's Discussion and Analysis of Financial Condition and Results of Operations includes a discussion of the Company's consolidated financial statements for the three months ended March 31, 2004. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

## Overview

The Company owns and operates office, retail and showroom properties with large concentrations of office and retail properties in the New York City metropolitan area and in the Washington, D.C. and Northern Virginia area. In addition, the Company has a 60% interest in a partnership that owns cold storage warehouses nationwide.

The Company's business objective is to maximize shareholder value. The Company measures its success in meeting this objective by the total return to its shareholders. Below is a table comparing the Company's performance to the Morgan Stanley REIT Index ("RMS") for the following periods ending March 31, 2004:

	Total Return	
	Vornado	RMS
Three-months	12.2%	12.1%
One-year	80.2%	51.6%
Three-years	104.9%	80.1%
Five-years	137.5%	127.8%
Ten-years	510.0%	227.9%(1)

(1) From inception on July 25, 1995

The Company intends to continue to achieve its business objective by pursuing its investment philosophy and executing its operating strategies through:

- Maintaining a superior team of operating and investment professionals and an entrepreneurial spirit.
- Investing in properties in select markets, such as New York City and Washington, D.C., where we believe there is high likelihood of capital appreciation.
- Acquiring quality properties at a discount to replacement cost and where there is a significant potential for higher rents.
- Investing in retail properties in select under-stored locations such as the New York City metropolitan area.
- Developing/redeveloping the Company's existing properties to increase returns and maximize value.

The Company competes with a large number of real estate property owners and developers. Principal factors of competition are rent charged, attractiveness of location and quality and breadth of services provided. The Company's success depends upon, among other factors, trends of the national and local economies, financial condition and operating results of current and prospective tenants and customers, availability and cost of capital, construction and renovation costs, taxes, governmental regulations, legislation and population trends. The current economic recovery is fostered, in part, by low interest rates, Federal tax cuts, and increases in government spending. To the extent this recovery stalls, the Company may experience lower occupancy rates which may lead to lower initial rental rates, higher leasing costs and a corresponding decrease in net income, funds from operations and cash flow. Alternatively, if the recovery continues, the Company may experience higher occupancy rates leading to higher initial rents and higher interest rates causing an increase in the Company's weighted average cost of capital and a corresponding effect on net income, funds from operations and cash flow.

## Overview (continued)—Leasing Activity

The following table sets forth certain information for the properties the Company owns directly or indirectly, including leasing activity. Tenant improvements and leasing commissions are presented below based on square feet leased during the period and on a per annum basis based on the weighted average term of the leases.

	Office			Merchandise Mart		Temperature Controlled Logistics
	New York City	CESCR	Retail	Office	Showroom	
	(Square feet and cubic feet in thousands)					
<b>As of March 31, 2004:</b>						
Square feet	13,259	13,963	13,116	2,821	5,623	17,476
Cubic feet	—	—	—	—	—	440,700
Number of properties	20	63	62	9	9	87
Occupancy rate	95.5%	93.7%	93.5%	92.1%	95.0%	67.5%
Leasing Activity:						
Quarter ended March 31, 2004:						
Square feet	360	765	236	43	368	—
Initial rent (1)	\$ 40.20	\$ 29.30	\$ 19.80	\$ 19.00	\$ 21.76	—
Weighted average lease terms (years)	10.1	4.2	8.5	3.6	6.1	—
Rent per square foot on relet space:						
Square feet	215	706	112	43	368	—
Initial rent(1)	\$ 40.09	\$ 29.84	\$ 23.89	\$ 19.00	\$ 21.76	—
Prior escalated rent	\$ 38.31	\$ 30.36	\$ 18.31	\$ 26.47	\$ 21.60	—
Percentage increase (decrease)	4.6%	(1.7)%	30.5%	(28.2)%	0.7%	—
Rent per square foot on space previously vacant:						
Square feet	145	59	124	—	—	—
Initial rent(1)	\$ 40.35	\$ 22.82	\$ 16.09	—	—	—
Tenant improvements and leasing commissions per square foot	\$ 40.97	\$ 12.08	\$ 1.58	\$ 6.77	\$ 5.52	—
Tenant improvements and leasing commissions per square foot per annum(2)	\$ 4.06	\$ 2.88	\$ 0.19	\$ 1.88	\$ 0.91	—
<b>As of December 31, 2003:</b>						
Square feet	13,253	13,963	12,888	2,808	5,624	17,476
Cubic feet	—	—	—	—	—	440,700
Number of properties	20	63	60	9	9	87
Occupancy rate	95.2%	93.9%	93.0%	92.6%	95.1%	76.2%
<b>As of March 31, 2003:</b>						
Square feet	14,312	13,387	12,514	2,798	5,601	17,509
Cubic feet	—	—	—	—	—	441,500
Number of properties	21	55	62	9	9	88
Occupancy rate	95.9%	93.2%	87.5%	92.7%	95.3%	73.1%

(1) Most leases include periodic step-ups in rent, which are not reflected in the initial rent per square foot leased.

(2) May not be indicative of the amounts for the full year.

In addition to the above, 22,000 square feet of retail space included in the NYC office properties was leased for the quarter ended March 31, 2004, at an initial rent of \$149 per square foot.

### Critical Accounting Policies

A summary of the Company's critical accounting policies is included in the Company's annual report on Form 10-K for the year ended December 31, 2003 in Management's Discussion and Analysis of Financial Condition and Results of Operations and in the footnotes to the

consolidated financial statements, Note 2—Summary of Significant Accounting Policies also included in the Company's annual report on Form 10-K. There have been no significant changes to those policies during 2004.



## Reconciliation of Net Income and EBITDA

Below is a summary of net income and a reconciliation of net income to EBITDA(1) by segment for the three months ended March 31, 2004 and 2003.

For The Three Months Ended March 31, 2004						
	Total	Office	Retail	Merchandise Mart	Temperature Controlled Logistics	Other(4)
(Amounts in thousands)						
Property rentals	\$ 312,668	\$ 212,728	\$ 37,180	\$ 49,853	\$ —	\$ 12,907
Straight-line rents:						
Contractual rent increases	9,942	8,376	820	705	—	41
Amortization of free rent	434	(2,495)	2,011	920	—	(2)
Amortization of acquired below market leases, net	3,650	2,661	989	—	—	—
Total rentals	326,694	221,270	41,000	51,478	—	12,946
Expense reimbursements	48,324	28,123	15,385	4,078	—	738
Fee and other income:						
Tenant cleaning fees	7,384	7,384	—	—	—	—
Management and leasing fees	6,052	5,728	293	14	—	17
Other	4,596	3,330	161	1,023	—	82
Total revenues	393,050	265,835	56,839	56,593	—	13,783
Operating expenses	154,366	98,602	18,496	25,250	—	12,018
Depreciation and amortization	56,620	39,167	6,086	7,435	—	3,932
General and administrative	30,845	11,552	2,955	5,035	—	11,303
Total expenses	241,831	149,321	27,537	37,720	—	27,253
Operating income (loss)	151,219	116,514	29,302	18,873	—	(13,470)
Loss applicable to Alexander's	(2,528)	—	—	—	—	(2,528)
Income from partially-owned entities	13,113	523	747	120	2,541(3)	9,182
Interest and other investment income	9,245	244	39	36	—	8,926
Interest and debt expense	(58,705)	(33,090)	(14,991)	(2,900)	—	(7,724)
Net gains on disposition of wholly-owned and partially-owned assets other than real estate	776	—	—	—	—	776
Minority interest	(31,508)	—	—	—	—	(31,508)
Income (loss) from continuing operations	81,612	84,191	15,097	16,129	2,541	(36,346)
Discontinued operations	827	—	222	—	—	605
Net income	82,439	84,191	15,319	16,129	2,541	(35,741)
Interest and debt expense(2)	77,981	34,046	15,744	3,128	7,507	17,556
Depreciation and amortization(2)	71,296	39,950	6,750	7,569	8,688	8,339
Income taxes	81	11	—	—	—	70
EBITDA(1)	\$ 231,797	\$ 158,198	\$ 37,813	\$ 26,826	\$ 18,736	\$ (9,776)

See footnotes on page 26.

For The Three Months Ended March 31, 2003

	Total	Office	Retail	Merchandise Mart	Temperature Controlled Logistics	Other(4)
(Amounts in thousands)						
Property rentals	\$ 296,189	\$ 202,854	\$ 33,665	\$ 48,645	\$ —	\$ 11,025
Straight-line rents:						
Contractual rent increases	8,630	7,453	400	796	—	(19)
Amortization of free rent	2,357	473	1,767	117	—	—
Amortization of acquired below market leases, net	1,445	1,278	167	—	—	—
Total rentals	308,621	212,058	35,999	49,558	—	11,006
Expense reimbursements	43,262	23,782	13,853	4,782	—	845
Fee and other income:						
Tenant cleaning fees	7,698	7,698	—	—	—	—
Management and leasing fees	2,278	2,090	176	—	—	12
Other	3,118	1,321	1,009	740	—	48
Total revenues	364,977	246,949	51,037	55,080	—	11,911
Operating expenses	146,374	91,793	18,934	24,869	—	10,778
Depreciation and amortization	50,640	36,021	4,161	7,103	—	3,355
General and administrative	27,235	8,158	2,374	4,785	—	11,918
Total expenses	224,249	135,972	25,469	36,757	—	26,051
Operating income	140,728	110,977	25,568	18,323	—	(14,140)
Income applicable to Alexander's	7,254	—	—	—	—	7,254
Income from partially-owned entities	23,234	618	(468)	6	5,852(3)	17,226
Interest and other investment income	9,796	884	47	30	—	8,835
Interest and debt expense	(56,900)	(33,804)	(14,782)	(3,211)	—	(5,103)
Net gains on disposition of wholly-owned and partially-owned assets other than real estate	188	—	—	188	—	—
Minority interest	(38,657)	(818)	—	—	—	(37,839)
Income from continuing operations	85,643	77,857	10,365	15,336	5,852	(23,767)
Discontinued operations	6,099	4,399	2,747	—	—	(1,047)
Net income	91,742	82,256	13,112	15,336	5,852	(24,814)
Interest and debt expense(2)	74,190	34,306	15,530	3,328	6,146	14,880
Depreciation and amortization(2)	66,110	37,637	5,011	7,191	8,749	7,522
EBITDA(1)	\$ 232,042	\$ 154,199	\$ 33,653	\$ 25,855	\$ 20,747	\$ (2,412)

See following page for footnotes.

**Notes:**

- (1) EBITDA represents "Earnings Before Interest, Taxes, Depreciation and Amortization." EBITDA should not be considered a substitute for net income. EBITDA may not be comparable to similarly titled measures employed by other companies.
- (2) Interest and debt expense and depreciation and amortization included in the reconciliation of net income to EBITDA reflects amounts which are netted in income from partially-owned entities.
- (3) Net of rent not recognized of \$6,465 and \$3,376 for the three months ended March 31, 2004 and 2003.
- (4) Other EBITDA is comprised of:

	For The Three Months Ended March 31,	
	2004	2003
(Amounts in thousands)		
<b>Newkirk MLP:</b>		
Equity in income of limited partnership(A)	\$ 15,268	\$ 23,515
Interest and other income	2,924	2,106
Alexander's	1,599(B)	8,995
Industrial warehouses	1,265	1,542
Palisades	1,674	638
Student Housing	536	628
Hotel Pennsylvania(C)	294	(905)
	<u>23,560</u>	<u>36,519</u>
Minority interest expense	(31,508)	(37,839)
Unallocated general and administrative expenses	(10,022)	(10,883)
Investment income and other	8,194	9,791
	<u>8,194</u>	<u>9,791</u>
<b>Total</b>	<b>\$ (9,776)</b>	<b>\$ (2,412)</b>

- (A) EBITDA for the three months ended March 31, 2004, includes the Company's \$1,917 share of gains on sale of real estate. EBITDA for the three months ended March 31, 2003, includes the Company's \$8,000 share of gains on sale of real estate and early extinguishment of debt.
- (B) Includes Alexander's stock appreciation rights compensation expense, of which the Company's share was \$9,913, based on a closing price for Alexander's stock of \$160.00 on March 31, 2004 and the Company's \$1,010 share of Alexander's loss on early extinguishment of debt.
- (C) Average occupancy and REVPAR were 64.2% and \$55.26 for the three months ended March 31, 2004 compared to 53.4% and \$45.38 for the prior year's quarter.

## Results of Operations

### Revenues

The Company's revenues, which consist of property rentals, expense reimbursements, hotel revenues, trade show revenues, amortization of acquired below market leases net of above market leases pursuant to SFAS No. 141, and fee and other income, were \$393,050,000 for the quarter ended March 31, 2004, compared to \$364,977,000 in the prior year's quarter, an increase of \$28,073,000. Below are the details of the increase by segment:

	Date of Acquisition	Total	Office	Retail	Merchandise Mart	Other
(Amounts in thousands)						
<b>Rentals:</b>						
Acquisitions:						
2101 L Street	August 2003	\$ 2,980	\$ 2,980	\$ —	\$ —	\$ —
Bergen Mall	December 2003	2,465	—	2,465	—	—
Forest Plaza Shopping Center	February 2004	492	—	492	—	—
25 W. 14 <sup>th</sup> Street	March 2004	67	—	67	—	—
Increase in amortization of acquired below market leases, net		2,205	1,383	822	—	—
Operations:						
Hotel activity		1,306(1)	—	—	—	1,306(1)
Trade show activity		1,348(2)	—	—	1,348(2)	—
Leasing activity		7,210	4,849(3)	1,155(4)	572	634
Total increase in property rentals		18,073	9,212	5,001	1,920	1,940
<b>Tenant expense reimbursements:</b>						
Acquisitions		1,691	162	1,529	—	—
Operations		3,371	4,179(5)	3	(704)	(107)
Total increase (decrease) in tenant expense reimbursements		5,062	4,341	1,532	(704)	(107)
<b>Fee and other income:</b>						
Acquisitions:						
Kaempfer management and leasing fees		3,695	3,695	—	—	—
Increase (decrease) in:						
Lease cancellation fee income		1,360	2,361	(876)	(125)	—
BMS tenant cleaning fees		(314)	(314)	—	—	—
Management and leasing fees		529	393	117	14	5
Other		(332)	(802)	28	408	34
Total increase (decrease) in fee and other income		4,938	5,333	(731)	297	39
Total increase in revenues		\$ 28,073	\$ 18,886	\$ 5,802	\$ 1,513	\$ 1,872

- (1) Average occupancy and REVPAR were 64.2% and \$55.26 for the three months ended March 31, 2004 compared to 53.4% and \$45.38 for the prior year's quarter.
- (2) Primarily due to Spring Bridal Show which was held in the first quarter of 2004 vs. the second quarter 2003.
- (3) Reflects increases of \$2,686 from New York City Office and \$2,163 from CESC. These increases resulted primarily from higher rents for space relet.
- (4) Resulted primarily from (i) an increase in the occupancy rate from 87.5% at March 31, 2003 to 93.5% at March 31, 2004 and (ii) higher rents

for space relet.

- (5) Reflects higher reimbursements from tenants resulting primarily from increases in real estate taxes, utilities and repairs and maintenance. The increases in New York City and CESCRO office were \$2,410 and \$1,769, respectively.

See Overview—Leasing Activity on page 23 for further details of leasing activity and corresponding changes in occupancy.

## Expenses

The Company's expenses were \$241,831,000 for the quarter ended March 31, 2004, compared to \$224,249,000 in the prior year's quarter, an increase of \$17,582,000. Below are the details of the increase by segment:

	Total	Office	Retail	Merchandise Mart	Other
(Amounts in thousands)					
<b>Operating:</b>					
Acquisitions:					
2101 L Street	\$ 1,065	\$ 1,065	\$ —	\$ —	\$ —
Bergen Mall	1,555	—	1,555	—	—
Forest Plaza Shopping Center	166	—	166	—	—
Hotel activity	1,985	—	—	—	1,985
Trade Show activity	1,329	—	—	1,329	—
Operations	1,892	5,744(1)	(2,159)	(948)	(745)
			(2)		
	7,992	6,809	(438)	381	1,240
<b>Depreciation and amortization:</b>					
Acquisitions					
	1,837	557	1,280	—	—
Operations					
	4,143	2,589(3)	645(3)	332	577
	5,980	3,146	1,925	332	577
<b>General and administrative:</b>					
Acquisitions					
	1,037	1,037	—	—	—
Operations					
	2,573	2,357(4)	581	250	(615)
	3,610	3,394	581	250	(615)
<b>Total increase</b>	<b>\$ 17,582</b>	<b>\$ 13,349</b>	<b>\$ 2,068</b>	<b>\$ 963</b>	<b>\$ 1,202</b>

- (1) Results primarily from an increase in utilities, real estate taxes and repairs and maintenance, of which \$2,674 relates to the New York City Office portfolio and \$3,070 relates to the CESCO portfolio.
- (2) Results primarily from a decrease in allowance for bad debts which was recorded in the three months ended March 31, 2003, in connection with prior year's common area maintenance and tax billings related to former Bradlees' leases. These receivables were subsequently collected.
- (3) Primarily due to additions to buildings and improvements during 2003.
- (4) Of this increase (i) \$941 results from severance primarily in connection with exiting the Washington, D.C. third-party tenant representation business and (ii) \$288 results from advertising and promotional expenses at 640 Fifth Avenue which is in the final stages of re-development.

## Income Applicable to Alexander's

Equity in net loss applicable to Alexander's (loan interest income, management, leasing, development and commitment fees, and equity in income) was \$2,528,000 in the quarter ended March 31, 2004, compared to income of \$7,254,000 in the prior year's quarter, a decrease of \$9,782,000. This decrease resulted from the Company's \$9,913,000 share of Alexander's stock appreciation rights compensation expense and the Company's \$1,010,000 share of Alexander's loss on early extinguishment of debt in the three months ended March 31, 2004, partially offset by income from the commencement of the lease with Bloomberg on November 15, 2003 at Alexander's 731 Lexington Avenue property.

*Income from Partially-Owned Entities*

Below is the detail of income from partially-owned entities by investment as well as the increase (decrease) in income from partially-owned entities for the quarters ended March 31, 2004 and 2003:

	Total	Monmouth Mall	Temperature Controlled Logistics	Newkirk MLP	Starwood Ceruzzi Joint Venture	Partially-Owned Office Buildings	Other
(Amounts in thousands)							
For the three months ended:							
<b>March 31, 2004:</b>							
Revenues		\$ 5,930	\$ 29,631	\$ 60,509	\$ 328	\$ 29,627	
Expenses:							
Operating, general and administrative		(2,165)	(1,952)	(2,392)	(810)	(12,073)	
Depreciation		(1,047)	(14,121)	(12,344)	(176)	(4,793)	
Interest expense		(1,506)	(12,512)	(20,725)	—	(8,140)	
Other, net		(810)	744	8,007	—	(1,884)	
Net income (loss)		\$ 402	\$ 1,790	\$ 33,055	\$ (658)	\$ 2,737	
Vornado's interest		50%	60%	22.3%	80%	23%	
Equity in net income	\$ 9,423	201	\$ 1,074	\$ 7,813(2)	(527)	639	223
Interest and other income	2,062	823	89	1,266	—	(116)	—
Fee income	1,628	250	1,378	—	—	—	—
Income from partially-owned entities	\$ 13,113	\$ 1,274	\$ 2,541(1)	\$ 9,079	\$ (527)	\$ 523	\$ 223
<b>March 31, 2003:</b>							
Revenues		\$ 6,021	\$ 32,915	\$ 71,413	\$ 327	\$ 13,134	
Expenses:							
Operating, general and administrative		(2,937)	(1,794)	(2,831)	(702)	(5,769)	
Depreciation		(998)	(14,244)	(10,133)	(316)	(2,281)	
Interest expense		(1,497)	(10,244)	(27,589)	—	(2,821)	
Other, net		(821)	636	36,520	(1,095)	127	
Net (loss) income		\$ (232)	\$ 7,269	\$ 67,380	\$ (1,786)	\$ 2,390	
Vornado's interest		50%	60%	22.5%	80%	26%	
Equity in net income	\$ 18,847	\$ (116)	\$ 4,361	\$ 15,181(2)	(1,429)	\$ 618	\$ 232
Interest and other income	2,760	822	119	1,819	—	—	—
Fee income	1,627	255	1,372	—	—	—	—
Income from partially-owned entities	\$ 23,234	\$ 961	\$ 5,852	\$ 17,000	\$ (1,429)	\$ 618	\$ 232
(Decrease) increase in income of partially-owned entities	\$ (10,121)	\$ 313	\$ (3,311)(1)	\$ (7,921)(2)	902(3)	(95)	(9)

- 
- (1) Due to lower cash rents received in the current quarter from the tenant (AmeriCold Logistics). The tenant has reported that (i) its revenue for the current quarter ended March 31, 2004 from the warehouses it leases from the Landlord, is lower than last year by 0.4%, and (ii) its gross margin before rent at these warehouses for the corresponding period is lower than last year by \$2,440 (a 6.1% decrease). This decrease in gross margin is attributable to (i) start up costs for existing customers at new locations and (ii) a change in revenue mix as higher margin storage revenues declined and lower margin handling revenues increased. In addition, the tenant had higher general and administrative expenses and lower other income.
  - (2) Equity in income for the three months ended March 31, 2004, includes the Company's \$1,917 share of gains on sale of real estate. Equity in income for the three months ended March 31, 2003, includes the Company's \$8,000 share of gains on sale of real estate and early extinguishment of debt.
  - (3) Equity in income for the three months ended March 31, 2003, includes the Company's \$876 share of a net loss on disposition of leasehold improvements.



### *Interest and Other Investment Income*

Interest and other investment income (interest income on mortgage loans receivable, other interest income and dividend income) was \$9,245,000 for the quarter ended March 31, 2004, compared to \$9,796,000 in the prior year's quarter, a decrease of \$551,000. This decrease resulted primarily from \$6,284,000 of interest received in the first quarter of 2003 in connection with the Dearborn Center loan receivable repayment (of which \$5,655,000 was contingent interest income), offset by interest income recognized in the first quarter of 2004, on the \$225,000,000 GM Building mezzanine loans.

### *Interest and Debt Expense*

Interest and debt expense was \$58,705,000 for the three months ended March 31, 2004, compared to \$56,900,000 in the prior year's quarter, an increase of \$1,805,000. This increase resulted primarily from higher average outstanding debt during the quarter ended March 31, 2004.

### *Net Gains on Disposition of Wholly-owned and Partially-owned Assets other than Real Estate*

Net gains on disposition of "wholly-owned and partially-owned assets other than depreciable real estate" reflects the Company's \$776,000 share of gains on disposition of certain partially-owned development assets in the current quarter and a \$188,000 gain on sale of Kinzie Park Condominium units in the prior year's quarter.

### *Minority Interest*

Minority interest expense was \$31,508,000 for the three months ended March 31, 2004, compared to \$38,657,000 for the prior year's quarter, a decrease of \$7,149,000. This decrease resulted primarily from lower distributions to preferred unit holders as a result of the Company's redemption of the Series D-2 preferred units in January 2004, the Series D-1 preferred units in November 2003, and the Series C-1 preferred units during the fourth quarter of 2003.

### *Discontinued Operations*

Assets related to discontinued operations at March 31, 2004, consist primarily of real estate, net of accumulated depreciation and represent the Company's retail properties located in Vineland, New Jersey, and Baltimore (Dundalk), Maryland as well as the Palisades located in Fort Lee, New Jersey. Liabilities related to discontinued operations represent the Palisades mortgage payable of \$120,000,000 at March 31, 2004 and December 31, 2003, respectively.

The combined results of operations of the assets related to discontinued operations as well as the Company's Two Park Avenue office property, sold on October 10, 2003, which resulted in a net gain of \$156,433,000, and Baltimore and Hagerstown, Maryland retail properties, which were sold on January 9, 2003 and November 3, 2003 (resulting in net gains of \$2,644,000 and \$1,945,000) are shown as discontinued operations. The following is a summary of the combined results of operations of these properties:

	<b>For The Three Months Ended March 31,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(Amounts in thousands)</b>	
Total revenues	\$ 4,118	\$ 12,028
Total expenses	3,291	8,573
Net income	827	3,455
Gain on sale of Baltimore	—	2,644
Income from discontinued operations	\$ 827	\$ 6,099

### Three Months Ended March 31, 2004 and March 31, 2003

Below are the details of the changes by segment in EBITDA.

	Total	Office	Retail	Merchandise Mart	Temperature Controlled Logistics	Other
	(Amounts in thousands)					
Three months ended March 31, 2003	\$ 232,042	\$ 154,199	\$ 33,653	\$ 25,855	\$ 20,747	\$ (2,412)
2004 Operations:						
Same store operations(1)		3,405	1,404	1,057	(1,975)(3)	
Acquisitions, dispositions and non-same store income and expenses		594	2,756	(86)	(36)	
Three months ended March 31, 2004	\$ 231,797	\$ 158,198	\$ 37,813	\$ 26,826	\$ 18,736	\$ (9,776)
% increase (decrease) in same store operations		2.3%(2)	4.4%	4.1%	(9.5%)(3)	

- (1) Represents operations which were owned for the same period in each year and excludes non-recurring income and expenses.
- (2) EBITDA and the same store percentage increase were \$81,530 and 1.9% for the New York office portfolio and \$76,668 and 2.7% for the CESCR portfolio.
- (3) The Company reflects its 60% share of Vornado Crescent Portland Partnership's (the "Landlord") rental income it receives from AmeriCold Logistics, its tenant, which leases the underlying temperature controlled warehouses used in its business. The Company's joint venture does not recognize rental income unless earned and collection is assured or cash is received. The Company did not recognize \$6,465 of rent it was due for the three months ended March 31, 2004, which together with previously deferred rent is \$55,901. The tenant has advised the Landlord that (i) its revenue for the current quarter ended March 31, 2004 from the warehouses it leases from the Landlord, is lower than last year by 0.4%, and (ii) its gross margin before rent at these warehouses for the corresponding period is lower than last year by \$2,440 (a 6.1% decrease). This decrease in gross margin is attributable to (i) start up costs for existing customers at new locations and (ii) a change in revenue mix as higher margin storage revenues declined and lower margin handling revenues increased. In addition, the tenant had higher general and administrative expenses and lower other income.

## Liquidity And Capital Resources

### *Three Months Ended March 31, 2004*

Cash flows provided by operating activities of \$153,321,000 was primarily comprised of (i) income of \$82,439,000, (ii) adjustments for non-cash items of \$68,481,000 and (iii) the net change in operating assets and liabilities of \$2,401,000. The adjustments for non-cash items are primarily comprised of (i) depreciation and amortization of \$58,465,000, (ii) minority interest of \$31,508,000 and (iii) write-off of preferred share and unit issuance costs of \$3,895,000, partially offset by, (iv) the effect of straight-lining of rental income of \$10,376,000, (v) equity in net income of partially-owned entities and Alexander's of \$10,585,000 and (vi) amortization of acquired below market leases net of above market leases of \$3,650,000.

Net cash provided by investing activities of \$68,614,000 was primarily comprised of (i) distributions from partially-owned entities of \$147,394,000, (ii) repayments on notes and mortgages receivable of \$38,500,000, partially offset by, (iii) capital expenditures of \$29,744,000, (iv) development and redevelopment expenditures of \$24,068,000, (v) investments in partially-owned entities of \$5,102,000, and (vi) acquisitions of real estate of \$54,422,000.

Net cash used in financing activities of \$251,459,000 was primarily comprised of (i) dividends paid on common shares of \$103,692,000 (ii) repayments of borrowings of \$160,183,000, (iii) redemption of preferred shares and units of \$112,467,000, (iv) dividends paid on preferred shares of \$6,614,000, and (v) distributions to minority partners of \$38,937,000, partially offset by, (vi) proceeds from borrowings of \$150,427,000 and (vii) proceeds of \$20,007,000 from the exercise by employees of share options.

Capital expenditures are categorized as follows:

- Recurring—capital improvements expended to maintain a property's competitive position within the market and tenant improvements and leasing commissions for costs to re-lease expiring leases or renew or extend existing leases.
- Non-recurring—capital improvements completed in the year of acquisition and the following two years which were planned at the time of acquisition and tenant improvements and leasing commissions for space which was vacant at the time of acquisition of a property.
- Development and Redevelopment expenditures include all hard and soft costs associated with the development or redevelopment of a property, including tenant improvements, leasing commissions and capitalized interest and operating costs until the property is substantially complete and ready for its intended use.

Below are the details of capital expenditures, leasing commissions and development and redevelopment expenditures and a reconciliation of total expenditures on an accrual basis to the cash expended in the three months ended March 31, 2004. See page 23 for per square foot data.

	Total	New York Office	CESCR	Retail	Merchandise Mart	Other
(Amounts in thousands)						
<b>Capital Expenditures—Accrual basis:</b>						
Expenditures to maintain the assets:						
Recurring	\$ 13,268	\$ 1,220	\$ 3,812	\$ 79	\$ 5,804	\$ 2,353
Non-recurring	—	—	—	—	—	—
	<u>13,268</u>	<u>1,220</u>	<u>3,812</u>	<u>79</u>	<u>5,804</u>	<u>2,353</u>
Tenant improvements:						
Recurring	18,579	10,033	6,119	218	2,209	—
Non-recurring	939	—	939	—	—	—
	<u>19,518</u>	<u>10,033</u>	<u>7,058</u>	<u>218</u>	<u>2,209</u>	<u>—</u>
<b>Total</b>	<b>\$ 32,786</b>	<b>\$ 11,253</b>	<b>\$ 10,870</b>	<b>\$ 297</b>	<b>\$ 8,013</b>	<b>\$ 2,353</b>
<b>Leasing Commissions:</b>						
Recurring	\$ 7,026	\$ 4,716	\$ 2,040	\$ 154	\$ 116	\$ —
Non-recurring	140	—	140	—	—	—
	<u>\$ 7,166</u>	<u>\$ 4,716</u>	<u>\$ 2,180</u>	<u>\$ 154</u>	<u>\$ 116</u>	<u>\$ —</u>
Square feet leased	1,772	360	765	236	411	—
<b>Total Capital Expenditures and Leasing Commissions—Accrual basis</b>	<b>\$ 39,952</b>	<b>\$ 15,969</b>	<b>\$ 13,050</b>	<b>\$ 451</b>	<b>\$ 8,129</b>	<b>\$ 2,353</b>
<b>Adjustments to reconcile accrual basis to cash basis:</b>						
Expenditures in the current year applicable to prior periods	18,751	7,831	9,119	1,067	734	—
Expenditures to be made in future periods for the current period	(21,963)	(13,092)	(7,873)	(347)	(651)	—
<b>Total Capital Expenditures and Leasing Commissions—Cash basis</b>	<b>\$ 36,740</b>	<b>\$ 10,708</b>	<b>\$ 14,296</b>	<b>\$ 1,171</b>	<b>\$ 8,212</b>	<b>\$ 2,353</b>
<b>Development and Redevelopment:</b>						
Expenditures:						
640 Fifth Avenue	\$ 4,557	\$ 4,557	\$ —	\$ —	\$ —	\$ —
4 Union Square South	7,320	—	—	7,320	—	—
Other	12,191	206	3,917	7,026	—	1,042
	<u>\$ 24,068</u>	<u>\$ 4,763</u>	<u>\$ 3,917</u>	<u>\$ 14,346</u>	<u>\$ —</u>	<u>\$ 1,042</u>

**Three Months Ended March 31, 2003**

Cash flow provided by operating activities of \$120,255,000 was primarily comprised of (i) income of \$91,742,000, (ii) adjustments for non-cash items of \$47,863,000, partially offset by (iii) the net change in operating assets and liabilities of \$16,706,000. The adjustments for non-cash items were primarily comprised of (i) depreciation and amortization of \$52,314,000, (ii) minority interest of \$38,657,000, partially offset by (iii) the effect of straight-lining of rental income of \$10,987,000, (iv) equity in net income of partially-owned entities and income applicable to Alexander's of \$30,488,000, and (v) amortization of acquired below market leases net of above market leases of \$1,445,000.

Net cash used in investing activities of \$21,221,000 was primarily comprised of (i) distributions from partially-owned entities of \$8,284,000, (ii) repayments on notes receivable of \$23,392,000, (iii) proceeds from the sale of real estate of \$4,752,000, (iv) decrease in restricted cash of \$2,562,000 partially offset by, (v) recurring capital expenditures of \$16,872,000, (vi) non-recurring capital expenditures of \$732,000, (vii) development and redevelopment expenditures of \$12,942,000, (viii) investments in partially-owned entities of \$15,592,000, and (ix) acquisitions of real estate of \$13,000,000.

Net cash used in financing activities of \$130,343,000 was primarily comprised of (i) dividends paid on common shares of \$74,225,000, (ii) dividends paid on preferred shares of \$5,425,000, (iii) distributions to minority partners of \$39,041,000, (iv) repayments of borrowings of \$59,442,000, partially offset by (v) proceeds from borrowing of \$47,000,000.

Below are the details of capital expenditures, leasing commissions and development and redevelopment expenditures and a reconciliation of total expenditures on an accrual basis to the cash expended in the three months ended March 31, 2003.

	Total	New York Office	CESCR	Retail	Merchandise Mart	Other
	(Amounts in thousands)					
<b>Capital Expenditures—Accrual basis:</b>						
Expenditures to maintain the assets:						
Recurring	\$ 7,964	\$ 3,765	\$ 470	\$ 100	\$ 2,261	\$ 1,368
Non-recurring	218	—	218	—	—	—
	<u>8,182</u>	<u>3,765</u>	<u>688</u>	<u>100</u>	<u>2,261</u>	<u>1,368</u>
Tenant improvements:						
Recurring	21,985	5,817	3,112	74	12,982	—
Non-recurring	514	—	514	—	—	—
	<u>22,499</u>	<u>5,817</u>	<u>3,626</u>	<u>74</u>	<u>12,982</u>	<u>—</u>
Total	<u>\$ 30,681</u>	<u>\$ 9,582</u>	<u>\$ 4,314</u>	<u>\$ 174</u>	<u>\$ 15,243</u>	<u>\$ 1,368</u>
<b>Leasing Commissions:</b>						
Recurring	\$ 4,784	\$ 2,716	\$ 287	\$ 167	\$ 1,614	\$ —
Non-recurring	401	—	401	—	—	—
	<u>\$ 5,185</u>	<u>\$ 2,716</u>	<u>\$ 688</u>	<u>\$ 167</u>	<u>\$ 1,614</u>	<u>\$ —</u>
Square feet leased	1,445	235	563	110	537	—
Total Capital Expenditures and Leasing Commissions—Accrual basis	<u>\$ 35,866</u>	<u>\$ 12,298</u>	<u>\$ 5,002</u>	<u>\$ 341</u>	<u>\$ 16,857</u>	<u>\$ 1,368</u>
<b>Adjustments to reconcile accrual basis to cash basis:</b>						
Expenditures in the current year applicable to prior periods	12,153	2,734	6,702	—	2,717	—
Expenditures to be made in future periods for the current period	(26,775)	(8,287)	(3,767)	—	(14,721)	—
Total Capital Expenditures and Leasing Commissions—Cash basis	<u>\$ 21,244</u>	<u>\$ 6,745</u>	<u>\$ 7,937</u>	<u>\$ 341</u>	<u>\$ 4,853</u>	<u>\$ 1,368</u>
<b>Development and Redevelopment:</b>						
Expenditures:						
640 Fifth Avenue	\$ 4,890	\$ 4,890	\$ —	\$ —	\$ —	\$ —
Other	8,052	5,227	1,169	1,831	116	(291)
	<u>\$ 12,942</u>	<u>\$ 10,117</u>	<u>\$ 1,169</u>	<u>\$ 1,831</u>	<u>\$ 116</u>	<u>\$ (291)</u>



## SUPPLEMENTAL INFORMATION

### Three Months Ended March 31, 2004 vs. Three Months Ended December 31, 2003

Below are the details of the changes by segment in EBITDA for the three months ended March 31, 2004 from the three months ended December 31, 2003.

	Total	Office	Retail	Merchandise Mart	Temperature Controlled Logistics	Other
	(Amounts in thousands)					
Three months ended December 31, 2003	\$ 357,882	\$ 310,418	\$ 37,530	\$ 31,173	\$ 22,093	\$ (43,332)
2004 Operations:						
Same store operations(1)		3,126	528	(2,438)(4)	(2,021)	
Acquisitions, dispositions and other non-same store income and expenses		(155,346)(2)	(245)	(1,909)	(1,336)	
Three months ended March 31, 2004	\$ 231,797	\$ 158,198	\$ 37,813	\$ 26,826	\$ 18,736	\$ (9,776)
% increase (decrease) in same store operations		2.0%(3)	1.6%	(8.4%)(4)	(9.7%)	

(1) Represents operations which were owned for the same period in each year and excludes non-recurring income and expenses.

(2) Primarily relates to the sale of Two Park Avenue on October 10, 2003, which resulted in a net gain of \$156,433.

(3) Same store percentage increase was 1.1% for the New York office portfolio, and 3.0% for the CESCO portfolio.

(4) Primarily seasonality of operations.

Below is a reconciliation of net income and EBITDA for the three months ended December 31, 2003.

	Total	Office	Retail	Merchandise Mart	Temperature Controlled Logistics	Other
	(Amounts in thousands)					
Net income (loss) for the three months ended December 31, 2003	\$ 205,144	\$ 234,947	\$ 15,151	\$ 17,653	\$ 7,213	\$ (69,820)
Interest and debt expense	72,841	34,555	15,583	4,246	6,158	12,299
Depreciation and amortization	78,270	40,871	6,796	9,274	8,722	12,607
Income taxes	1,627	45	—	—	—	1,582
EBITDA for the three months ended December 31, 2003	\$ 357,882	\$ 310,418	\$ 37,530	\$ 31,173	\$ 22,093	\$ (43,332)

## FUNDS FROM OPERATIONS (FFO) FOR THE THREE MONTHS ENDED MARCH 31, 2004 AND 2003

FFO was \$128,975,000, or \$1.01 per diluted share for three months ended March 31, 2004, compared to \$130,105,000, or \$1.15 per diluted share for prior year's quarter, a decrease of \$1,130,000 or \$.14 per share. Included in FFO are certain items that affect comparability as detailed below. Before these items, first quarter 2004 FFO is 2.6% lower than first quarter 2003 on a per share basis.

	For The Three Months Ended			
	March 31, 2004		March 31, 2003	
	Amount	Per Share	Amount	Per Share
	(Amounts in thousands, except per share amounts)			
FFO as shown above	\$ 128,975	\$ 1.01	\$ 130,105	\$ 1.15
Items that affect comparability of FFO:				
Alexander's stock appreciation rights compensation expense	\$ 9,913		\$ —	
Write-off of perpetual preferred share and unit issuance costs	3,895		—	
Loss on early extinguishment of debt of partially-owned entities	1,434		—	
Gain on early extinguishment of debt of a partially-owned entity (Newkirk MLP)	—		(1,600)	
Gain on sale of condominiums	(776)		(188)	
Minority interest's share of above adjustments	(2,261)		357	
	\$ 12,205	\$ .10	\$ (1,431)	\$ (0.1)

The following table reconciles FFO and net income:

	For The Three Months Ended March 31,	
	2004	2003
	(Amounts in thousands)	
Net income applicable to common shares	\$ 74,457	\$ 86,317
Depreciation and amortization of real property	53,640	49,507
Net gains on sale of real estate	—	(2,644)
Proportionate share of adjustments to equity in net income of partially-owned entities to arrive at funds from operations:		
Depreciation and amortization of real property	13,104	13,248
Net gains on sale of real estate	(1,917)	(5,507)
Minority interest's share of above adjustments	(10,586)	(11,991)
	128,698	128,930
Series A preferred dividends	277	1,175
FFO applicable to common shares	\$ 128,975	\$ 130,105
Weighted average shares for FFO per share	127,484	113,178

FFO does not represent cash generated from operating activities in accordance with accounting principles generally accepted in the United States of America and is not necessarily indicative of cash available to fund cash needs which is disclosed in the Consolidated Statements of Cash Flows for the applicable periods. FFO should not be considered as an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flows as a measure of liquidity. Management considers FFO a relevant supplemental measure of operating performance because it provides a basis for comparison among REITs. FFO is computed in accordance with NAREIT's definition, which may not be comparable to FFO reported by other REITs that do not compute FFO in accordance with NAREIT's definition.



### *Acquisitions*

On February 3, 2004, the Company acquired the Forest Plaza Shopping Center for approximately \$32,500,000, of which \$14,000,000 was paid in cash, and \$18,500,000 was debt assumed. The purchase was funded as part of Section 1031 tax-free "like kind" exchange with the remaining portion of the proceeds from the sale of the Company's Two Park Avenue property. Forest Plaza is a 165,000 square foot shopping center located in Staten Island, New York, anchored by a Waldbaum's supermarket.

On March 19, 2004, the Company acquired a 62,000 square foot free-standing retail building located at 25 W. 14<sup>th</sup> Street in Manhattan for \$40,000,000. The building, which was recently renovated, was 87% occupied as of March 31, 2004. This purchase will ultimately be funded as part of a Section 1031 tax-free "like-kind" exchange with a portion of the proceeds from the sale of the Company's Palisades Residential Complex which is expected to be completed by the third quarter of 2004.

### *Dispositions*

On January 9, 2003, the Company sold its Baltimore, Maryland shopping center for \$4,752,000, which resulted in a net gain on sale after closing costs of \$2,644,000.

On February 2, 2004, the Palisades Venture entered into an agreement to sell its only asset, a 538 unit high-rise residential apartment tower in Fort Lee, New Jersey, for \$222,500,000. On February 27, 2004, the Company acquired the remaining 25% interest it did not previously own for approximately \$17,000,000. The Company's gain on sale after closing costs will be approximately \$70,000,000. The sale, which is subject to customary closing conditions, is expected to be completed by the third quarter of 2004.

### *Financings*

On January 6, 2004, the Company redeemed all of its 8.375% Series D-2 Cumulative Redeemable Preferred Units at a redemption price equal to \$50.00 per unit for an aggregate of \$27.5 million plus accrued distributions. The redemption amount exceeded the carrying amount by \$700,000, representing the original issuance costs. Upon redemption, these issuance costs were recorded as a reduction to earnings in arriving at net income applicable to common shares, in accordance with the July 2003 EITF clarification of Topic D-42.

On March 17, 2004, the Company redeemed all of its Series B preferred Shares at a redemption price equal to \$25.00 per share for an aggregate of \$85,000,000 plus accrued dividends. The redemption amount exceeded the carrying amount by \$3,195,000, representing the original issuance costs. Upon redemption, these issuance costs were recorded as a reduction to earnings in arriving at net income applicable to common shares, in accordance with the July 2003 EITF clarification of Topic D-42.

For details of the Company's financing activities see Note 7—Notes and Mortgages Payable.

The Company anticipates that cash from continuing operations will be adequate to fund business operations and the payment of dividends and distributions on an on-going basis for more than the next twelve months; however, capital outlays for significant acquisitions would require funding from borrowings or equity offerings.

### Item 3. Quantitative and Qualitative Disclosures About Market Risks

The Company has exposure to fluctuations in market interest rates. Market interest rates are highly sensitive to many factors that are beyond the control of the Company. Various financial instruments exist which would allow management to mitigate the impact of interest rate fluctuations on the Company's cash flows and earnings.

As of March 31, 2004, the Company has an interest rate swap as described in footnote 1 to the table below. In addition, during 2003 the Company purchased two interest rate caps with notional amounts aggregating \$295,000,000, and simultaneously sold two interest rate caps with the same aggregate notional amount on substantially the same terms as the caps purchased. As the significant terms of these arrangements are the same, the effects of a revaluation of these instruments are expected to substantially offset one another. Management may engage in additional hedging strategies in the future, depending on management's analysis of the interest rate environment and the costs and risks of such strategies.

The Company's exposure to a change in interest rates on its wholly-owned and partially-owned debt (all of which arises out of non-trading activity) is as follows:

	As at March 31, 2004			As at December 31, 2003	
	Balance	Weighted Average Interest Rate	Effect of 1% Increase In Base Rates	Balance	Weighted Average Interest Rate
(Amounts in thousands, except per share amounts)					
<b>Wholly-owned debt:</b>					
Variable rate	\$ 1,204,294 <sup>(1)</sup>	2.10%	\$ 12,043	\$ 1,270,899	2.22%
Fixed rate	2,994,409	6.98%	—	2,913,486	7.19%
	<u>\$ 4,198,703</u>	<u>5.58%</u>	<u>12,043</u>	<u>\$ 4,184,385</u>	<u>5.68%</u>
<b>Partially-owned debt:</b>					
Variable rate	\$ 226,023	3.96%	2,260	\$ 153,140	3.64%
Fixed rate	879,645	6.75%	—	777,427	7.07%
	<u>\$ 1,105,668</u>	<u>6.18%</u>	<u>2,260</u>	<u>\$ 930,567</u>	<u>6.51%</u>
Minority interest			(1,945)		
Total decrease in the Company's annual net income			<u>\$ 12,358</u>		
Per share-diluted			<u>\$ .10</u>		

- (1) Includes \$532,009 for the Company's senior unsecured notes due 2007, as the Company entered into interest rate swap agreements that effectively converted the interest rate from a fixed rate of 5.625% to a floating rate of LIBOR plus .7725%, based upon the trailing three month LIBOR rate (2.18% if set on March 31, 2004). In accordance with SFAS 133, as amended, the Company is required to fair value the debt at each reporting period. At March 31, 2004, the fair value adjustment was \$32,474, and is included in the balance of the senior unsecured notes above.

The fair value of the Company's debt, based on discounted cash flows at the current rate at which similar loans would be made to borrowers with similar credit ratings for the remaining term of such debt, exceeds the aggregate carrying amount by approximately \$113,199,000 at March 31, 2004.

### Item 4. Controls and Procedures

**Disclosure Controls and Procedures:** The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective.

Internal Control Over Financial Reporting: There have not been any changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities and Exchange Act of 1934, as amended) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

The Company is from time to time involved in legal actions arising in the ordinary course of its business. In the opinion of management, after consultation with legal counsel, the outcome of such matters, including in respect of the matters referred to below, is not expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

The following supplements and amends the discussion set forth under Item 3 "Legal Proceedings" in the Company's Annual Report on Form 10-K for the year ended December 31, 2003.

#### *Stop & Shop*

As previously disclosed, on January 8, 2003, Stop & Shop filed a complaint with the United States District Court for the District of New Jersey ("USDC-NJ") claiming the Company has no right to reallocate and therefore continue to collect the \$5,000,000 of annual rent from Stop & Shop pursuant to the Master Agreement and Guaranty, because of the expiration of the East Brunswick, Jersey City, Middletown, Union and Woodbridge leases to which the \$5,000,000 of additional rent was previously allocated. Stop & Shop asserted that a prior order of the Bankruptcy Court for the Southern District of New York dated February 6, 2001, as modified on appeal to the District Court for the Southern District of New York on February 13, 2001, terminated the Company's right to reallocate. On March 3, 2003, after the Company moved to dismiss for lack of jurisdiction, Stop & Shop voluntarily withdrew its complaint.

On March 26, 2003, Stop & Shop filed a new complaint in New York Supreme Court, asserting substantially the same claims as in its USDC-NJ complaint. On April 9, 2003, the Company moved the New York Supreme Court action to the United States District Court for the Southern District of New York. On June 30, 2003, the District Court ordered that the case be placed in suspension and ordered the parties to proceed in a related case that the Company commenced in the United States Bankruptcy Court for the Southern District of New York. On July 24, 2003, the Bankruptcy Court referred the related case to mediation. The mediation has not been concluded. If this matter is not resolved through mediation, the hearing will reconvene in the Bankruptcy Court. The Company believes that the additional rent provision of the guaranty expires at the earliest in 2012 and will vigorously oppose Stop & Shop's complaint.

### **Item 2. Changes in Securities and Use of Proceeds and Issuer Purchases of Equity Securities**

During the three months ended March 31, 2004, the Company issued 6,922,017 common shares upon the redemption of Class A units of the Operating Partnership held by persons who received units in private placements in earlier periods in exchange for their interests in limited partnerships that owned real estate. All of the common shares were issued without registration under the Securities Act of 1933 in reliance on Section 4(2) of that Act.

### **Item 6. Exhibits and Reports on Form 8-K**

- (a) Exhibits required by Item 601 of Regulation S-K are filed herewith or incorporated herein by reference and are listed in the attached Exhibit Index.
- (b) Reports on Form 8-K:

During the three months ended March 31, 2004, the Company did not file any reports on Form 8-K.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**VORNADO REALTY TRUST**

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(Registrant)

Date: May 6, 2004

By: /s/ JOSEPH MACNOW

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Joseph Macnow, Executive Vice President—Finance and Administration and Chief Financial Officer (duly authorized officer and principal financial and accounting officer)

## EXHIBIT INDEX

### Exhibit No.

- |     |   |   |   |
|-----|---|---|---|
| 3.1 | — | Amended and Restated Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on April 16, 1993—Incorporated by reference to Exhibit 3(a) to Vornado's Registration Statement on Form S-4 (File No. 33-60286), filed on April 15, 1993   | * |
| 3.2 | — | Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on May 23, 1996—Incorporated by reference to Exhibit 3.2 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 001-11954), filed on March 11, 2002  | * |
| 3.3 | — | Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on April 3, 1997—Incorporated by reference to Exhibit 3.3 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 001-11954), filed on March 11, 2002   | * |
| 3.4 | — | Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on October 14, 1997—Incorporated by reference to Exhibit 3.2 to Vornado's Registration Statement on Form S-3 (File No. 333-36080), filed on May 2, 2000  | * |
| 3.5 | — | Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on April 22, 1998—Incorporated by reference to Exhibit 3.5 to Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003   | * |
| 3.6 | — | Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on November 24, 1999—Incorporated by reference to Exhibit 3.4 to Vornado's Registration Statement on Form S-3 (File No. 333-36080), filed on May 2, 2000   | * |
| 3.7 | — | Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on April 20, 2000—Incorporated by reference to Exhibit 3.5 to Vornado's Registration Statement on Form S-3 (File No. 333-36080), filed on May 2, 2000  | * |
| 3.8 | — | Articles of Amendment of Declaration of Trust of Vornado, as filed with the State Department of Assessments and Taxation of Maryland on September 14, 2000—Incorporated by reference to Exhibit 4.6 to Vornado's Registration Statement on Form S-8 (File No. 333-68462), filed on August 27, 2001  | * |
| 3.9 | — | Articles of Amendment of Declaration of Trust of Vornado dated May 31, 2002, as filed with the Department of Assessments and Taxation of the State of Maryland on June 13, 2002—incorporated by reference to Exhibit 3.9 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002 (File No. 001-11954) filed on August 7, 2002 | * |

- 3.10 — Articles of Amendment of Declaration of Trust of Vornado dated June 6, 2002, as filed with the Department of Assessments and Taxation of the State of Maryland on June 13, 2002—incorporated by reference to Exhibit 3.10 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002 (File No. 001-11954), filed on August 7, 2002 \*
- 3.11 — Articles Supplementary Classifying Vornado's \$3.25 Series A Preferred Shares of Beneficial Interest, liquidation preference \$50.00 per share—Incorporated by reference to Exhibit 3.11 to Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003 \*
- 3.12 — Articles Supplementary Classifying Vornado's \$3.25 Series A Convertible Preferred Shares of Beneficial Interest, as filed with the State Department of Assessments and Taxation of Maryland on December 15, 1997—Incorporated by reference to Exhibit 3.10 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 001-11954), filed on March 31, 2002 \*
- 3.13 — Articles Supplementary Classifying Vornado's Series D-1 8.5% Cumulative Redeemable Preferred Shares of Beneficial Interest, no par value (the "Series D-1 Preferred Shares")—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K, dated November 12, 1998 (File No. 001-11954), filed on November 30, 1998 \*
- 3.14 — Articles Supplementary Classifying Additional Series D-1 8.5% Preferred Shares of Beneficial Interest, liquidation preference \$25.00 per share, no par value—Incorporated by reference to Exhibit 3.2 to Vornado's Current Report on Form 8-K/A, dated November 12, 1998 (File No. 001-11954), filed on February 9, 1999 \*
- 3.15 — Articles Supplementary Classifying 8.5% Series B Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preference \$25.00 per share, no par value—Incorporated by reference to Exhibit 3.3 of Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999 \*
- 3.16 — Articles Supplementary Classifying Vornado's Series C 8.5% Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preference \$25.00 per share, no par value—Incorporated by reference to Exhibit 3.7 to Vornado's Registration Statement on Form 8-A (File No. 001-11954), filed on May 19, 1999 \*
- 3.17 — Articles Supplementary Classifying Vornado Realty Trust's Series D-2 8.375% Cumulative Redeemable Preferred Shares, dated as of May 27, 1999, as filed with the State Department of Assessments and Taxation of Maryland on May 27, 1999—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999 \*
- 3.18 — Articles Supplementary Classifying Vornado's Series D-3 8.25% Cumulative Redeemable Preferred Shares, dated September 3, 1999, as filed with the State Department of Assessments and Taxation of Maryland on September 3, 1999—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999 \*
- 3.19 — Articles Supplementary Classifying Vornado's Series D-4 8.25% Cumulative Redeemable Preferred Shares, dated September 3, 1999, as filed with the State Department of Assessments and Taxation of Maryland on September 3, 1999—Incorporated by reference to Exhibit 3.2 to Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999 \*

- 3.20 — Articles Supplementary Classifying Vornado's Series D-5 8.25% Cumulative Redeemable Preferred Shares—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K, dated November 24, 1999 (File No. 001-11954), filed on December 23, 1999 \*
- 3.21 — Articles Supplementary Classifying Vornado's Series D-6 8.25% Cumulative Redeemable Preferred Shares, dated May 1, 2000, as filed with the State Department of Assessments and Taxation of Maryland on May 1, 2000—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K, dated May 1, 2000 (File No. 001-11954), filed May 19, 2000 \*
- 3.22 — Articles Supplementary Classifying Vornado's Series D-7 8.25% Cumulative Redeemable Preferred Shares, dated May 25, 2000, as filed with the State Department of Assessments and Taxation of Maryland on June 1, 2000—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K, dated May 25, 2000 (File No. 001-11954), filed on June 16, 2000 \*
- 3.23 — Articles Supplementary Classifying Vornado's Series D-8 8.25% Cumulative Redeemable Preferred Shares—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K, dated December 8, 2000 (File No. 001-11954), filed on December 28, 2000 \*
- 3.24 — Articles Supplementary Classifying Vornado's Series D-9 8.75% Preferred Shares, dated September 21, 2001, as filed with the State Department of Assessments and Taxation of Maryland on September 25, 2001—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K (File No. 001-11954), filed on October 12, 2001 \*
- 3.25 — Articles Supplementary Classifying Vornado's Series D-10 7.00% Cumulative Redeemable Preferred Shares, dated November 17, 2003 (incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K (File No. 001-11954), filed on November 18, 2003) \*
- 3.26 — Amended and Restated Bylaws of Vornado, as amended on March 2, 2000—Incorporated by reference to Exhibit 3.12 to Vornado's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000 \*
- 3.27 — Second Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated as of October 20, 1997 (the "Partnership Agreement")—Incorporated by reference to Exhibit 3.26 to Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003 \*
- 3.28 — Amendment to the Partnership Agreement, dated as of December 16, 1997—Incorporated by reference to Exhibit 3.27 to Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003 \*
- 3.29 — Second Amendment to the Partnership Agreement, dated as of April 1, 1998—Incorporated by reference to Exhibit 3.5 to Vornado's Registration Statement on Form S-3 (File No. 333-50095), filed on April 14, 1998 \*
- 3.30 — Third Amendment to the Partnership Agreement, dated as of November 12, 1998—Incorporated by reference to Exhibit 3.2 of Vornado's Current Report on Form 8-K, dated November 12, 1998 (File No. 001-11954), filed on November 30, 1998 \*
- 3.31 — Fourth Amendment to the Partnership Agreement, dated as of November 30, 1998—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K, dated December 1, 1998 (File No. 001-11954), filed on February 9, 1999 \*



- 3.32 — Fifth Amendment to the Partnership Agreement, dated as of March 3, 1999—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K, dated March 3, 1999 (File No. 001-11954), filed on March 17, 1999 \*
- 3.33 — Sixth Amendment to the Partnership Agreement, dated as of March 17, 1999—Incorporated by reference to Exhibit 3.2 to Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999 \*
- 3.34 — Seventh Amendment to the Partnership Agreement, dated as of May 20, 1999—Incorporated by reference to Exhibit 3.3 to Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999 \*
- 3.35 — Eighth Amendment to the Partnership Agreement, dated as of May 27, 1999—Incorporated by reference to Exhibit 3.4 to Vornado's Current Report on Form 8-K, dated May 27, 1999 (File No. 001-11954), filed on July 7, 1999 \*
- 3.36 — Ninth Amendment to the Partnership Agreement, dated as of September 3, 1999—Incorporated by reference to Exhibit 3.3 to Vornado's Current Report on Form 8-K (File No. 001-11954), filed on October 25, 1999 \*
- 3.37 — Tenth Amendment to the Partnership Agreement, dated as of September 3, 1999—Incorporated by reference to Exhibit 3.4 to Vornado's Current Report on Form 8-K, dated September 3, 1999 (File No. 001-11954), filed on October 25, 1999 \*
- 3.38 — Eleventh Amendment to the Partnership Agreement, dated as of November 24, 1999—Incorporated by reference to Exhibit 3.2 to Vornado's Current Report on Form 8-K, dated November 24, 1999 (File No. 001-11954), filed on December 23, 1999 \*
- 3.39 — Twelfth Amendment to the Partnership Agreement, dated as of May 1, 2000—Incorporated by reference to Exhibit 3.2 to Vornado's Current Report on Form 8-K, dated May 1, 2000 (File No. 001-11954), filed on May 19, 2000 \*
- 3.40 — Thirteenth Amendment to the Partnership Agreement, dated as of May 25, 2000—Incorporated by reference to Exhibit 3.2 to Vornado's Current Report on Form 8-K, dated May 25, 2000 (File No. 001-11954), filed on June 16, 2000 \*
- 3.41 — Fourteenth Amendment to the Partnership Agreement, dated as of December 8, 2000—Incorporated by reference to Exhibit 3.2 to Vornado's Current Report on Form 8-K, dated December 8, 2000 (File No. 001-11954), filed on December 28, 2000 \*
- 3.42 — Fifteenth Amendment to the Partnership Agreement, dated as of December 15, 2000—Incorporated by reference to Exhibit 4.35 of Vornado Realty Trust's Registration Statement on Form S-8 (File No. 333-68462), filed on August 27, 2001 \*
- 3.43 — Sixteenth Amendment to the Partnership Agreement, dated as of July 25, 2001—Incorporated by reference to Exhibit 3.3 to Vornado Realty Trust's Current Report on Form 8-K (File No. 001-11954), filed on October 12, 2001 \*
- 3.44 — Seventeenth Amendment to the Partnership Agreement, dated as of September 21, 2001—Incorporated by reference to Exhibit 3.4 to Vornado Realty Trust's Current Report on Form 8-K (File No. 001-11954), filed on October 12, 2001 \*

- 3.45 — Eighteenth Amendment to the Partnership Agreement, dated as of January 1, 2002—Incorporated by reference to Exhibit 3.1 to Vornado's Current Report on Form 8-K/A (File No. 001-11954), filed on March 18, 2002 \*
- 3.46 — Nineteenth Amendment to the Partnership Agreement, dated as of July 1, 2002—Incorporated by reference to Exhibit 3.47 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002 (File No. 001-11954), filed on August 7, 2002 \*
- 3.47 — Twentieth Amendment to the Partnership Agreement, dated April 9, 2003—Incorporated by reference to Exhibit 3.27 to Vornado's Quarterly Report on Form 10-Q for the period ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003 \*
- 3.48 — Twenty-First Amendment to the Partnership Agreement, dated as of July 31, 2003—Incorporated by reference to Exhibit 10.5 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003 (File No. 001-11954), filed on November 7, 2003 \*
- 3.49 — Twenty-Second Amendment to the Partnership Agreement, dated as of November 17, 2003—Incorporated by reference to Exhibit 3.49 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2003, (File No. 001-11954), filed on March 3, 2004 \*
- 4.1 — Instruments defining the rights of security holders (see Exhibits 3.1 through 3.24 to this Quarterly Report on Form 10-Q) \*
- 4.2 — Specimen certificate representing Vornado's Common Shares of Beneficial Interest, par value \$0.04 per share—Incorporated by reference to Exhibit 4.1 of Amendment No. 1 to Vornado's Registration Statement on Form S-3 (File No. 33-62395), filed on October 26, 1995 \*
- 4.3 — Specimen certificate representing Vornado's \$3.25 Series A Preferred Shares of Beneficial Interest, liquidation preference \$50.00 per share, no par value—Incorporated by reference to Exhibit 4.3 to Vornado's Quarterly Report on Form 10-Q for the quarter ended March 31, 2003 (File No. 001-11954), filed on May 8, 2003 \*
- 4.4 — Specimen certificate evidencing Vornado's Series B 8.5% Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preference \$25.00 per share, no par value—Incorporated by reference to Exhibit 4.2 to Vornado's Registration Statement on Form 8-A (File No. 001-11954), filed on March 15, 1999 \*
- 4.5 — Specimen certificate evidencing Vornado's 8.5% Series C Cumulative Redeemable Preferred Shares of Beneficial Interest, liquidation preferences \$25.00 per share, no par value—Incorporated by reference to Exhibit 4.2 to Vornado's Registration Statement on Form 8-A (File No. 001-11954), filed May 19, 1999 \*
- 4.6 — Indenture and Servicing Agreement, dated as of March 1, 2000, among Vornado, LaSalle Bank National Association, ABN Amro Bank N.V. and Midland Loan Services, Inc.—Incorporated by reference to Exhibit 10.48 to Vornado's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000 \*
- 4.7 — Indenture, dated as of June 24, 2002, between Vornado Realty L.P. and The Bank of New York, as Trustee—Incorporated by reference to Exhibit 4.1 to Vornado Realty L.P.'s Current Report on Form 8-K dated June 19, 2002 (File No. 000-22685), filed on June 24, 2002 \*

- 4.8 — Officer's Certificate pursuant to Sections 102 and 301 of the Indenture, dated June 24, 2002—Incorporated by reference to Exhibit 4.2 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002 (File No. 001-11954), filed on August 7, 2002 \*
- 10.1 — Vornado Realty Trust's 1993 Omnibus Share Plan, as amended—Incorporated by reference to Exhibit 4.1 to Vornado Realty Trust's registration statement on Form S-8 (File No. 331-09159), filed on July 30, 1996 \*
- 10.2 — Second Amendment, dated as of June 12, 1997, to Vornado's 1993 Omnibus Share Plan, as amended—Incorporated by reference to Vornado's Registration Statement on Form S-8 (File No. 333-29011), filed on June 12, 1997 \*
- 10.3 — Master Agreement and Guaranty, between Vornado, Inc. and Bradlees New Jersey, Inc. dated as of May 1, 1992—Incorporated by reference to Vornado's Quarterly Report on Form 10-Q for the quarter ended March 31, 1992 (File No. 001-11954), filed on May 8, 1992 \*
- 10.4 — Mortgage, Security Agreement, Assignment of Leases and Rents and Fixture Filing dated as of November 24, 1993 made by each of the entities listed therein, as mortgagors to Vornado Finance Corp., as mortgagee—Incorporated by reference to Vornado's Current Report on Form 8-K dated November 24, 1993 (File No. 001-11954), filed on December 1, 1993 \*
- 10.5\*\* — Employment Agreement between Vornado Realty Trust and Joseph Macnow dated January 1, 1998—Incorporated by reference to Exhibit 10.7 to Vornado's Quarterly Report on Form 10-Q for the quarter ended September 30, 1998 (File No. 001-11954), filed on November 12, 1998 \*
- 10.6\*\* — Employment Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated December 2, 1996—Incorporated by reference to Exhibit 10(c)3 to Vornado's Annual Report on Form 10-K for the year ended December 31, 1996 (File No. 001-11954), filed on March 13, 1997 \*
- 10.7 — Registration Rights Agreement between Vornado, Inc. and Steven Roth, dated December 29, 1992—Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1992 (File No. 001-11954), filed on February 16, 1993 \*
- 10.8 — Stock Pledge Agreement between Vornado, Inc. and Steven Roth dated December 29, 1992—Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1992 (File No. 001-11954), filed on February 16, 1993 \*
- 10.9 — Management Agreement between Interstate Properties and Vornado, Inc. dated July 13, 1992—Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1992 (File No. 001-11954), filed on February 16, 1993 \*
- 10.10 — Real Estate Retention Agreement between Vornado, Inc., Keen Realty Consultants, Inc. and Alexander's, Inc., dated as of July 20, 1992—Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1992 (File No. 001-11954), filed on February 16, 1993 \*
- 10.11 — Amendment to Real Estate Retention Agreement dated February 6, 1995 — Incorporated by reference to Exhibit 10(f)2 to Vornado's Annual Report on Form 10-K for the year ended December 31, 1994 (File No. 001-11954), filed on March 23, 1995 \*

- 10.12 — Stipulation between Keen Realty Consultants Inc. and Vornado Realty Trust re: Alexander's Retention Agreement— Incorporated by reference to Vornado's Annual Report on Form 10-K for the year ended December 31, 1993 (File No. 001-11954), filed on March 24, 1994 \*
- 10.13 — Stock Purchase Agreement, dated February 6, 1995, among Vornado Realty Trust and Citibank, N.A. Incorporated by reference to Exhibit 2.1 to Vornado's Current Report on Form 8-K dated February 6, 1995 (File No. 001-11954), filed on February 21, 1995 \*
- 10.14 — Management and Development Agreement, dated as of February 6, 1995—Incorporated by reference to Exhibit 99.1 to Vornado's Current Report on Form 8-K dated February 6, 1995 (File No. 001-11954), filed on February 21, 1995 \*
- 10.15 — Standstill and Corporate Governance Agreement, dated as of February 6, 1995—Incorporated by reference to Exhibit 99.3 to Vornado's Current Report on Form 8-K dated February 6, 1995 (File No. 001-11954), filed on February 21, 1995 \*
- 10.16 — Credit Agreement, dated as of March 15, 1995, among Alexander's Inc., as borrower, and Vornado Lending Corp., as lender—Incorporated by reference to Exhibit 10(f) 7 to Vornado's Annual Report on Form 10-K for the year ended December 31, 1994 (File No. 001-11954), filed on March 23, 1995 \*
- 10.17 — Subordination and Intercreditor Agreement, dated as of March 15, 1995 among Vornado Lending Corp., Vornado Realty Trust and First Fidelity Bank, National Association—Incorporated by reference to Exhibit 10(f)8 to Vornado's Annual Report on Form 10-K for the year ended December 31, 1994 (File No. 001-11954), filed on March 23, 1995 \*
- 10.18 — Form of Intercompany Agreement between Vornado Realty L.P. and Vornado Operating, Inc.—Incorporated by reference to Exhibit 10.1 to Amendment No. 1 to Vornado Operating, Inc.'s Registration Statement on Form S-11 (File No. 333-40701), filed on January 23, 1998 \*
- 10.19 — Form of Revolving Credit Agreement between Vornado Realty L.P. and Vornado Operating, Inc., together with related form of Note—Incorporated by reference to Exhibit 10.2 to Amendment No. 1 to Vornado Operating, Inc.'s Registration Statement on Form S-11 (File No. 333-40701), filed on January 23, 1998 \*
- 10.20 — Registration Rights Agreement, dated as of April 15, 1997, between Vornado Realty Trust and the holders of Units listed on Schedule A thereto—Incorporated by reference to Exhibit 10.2 to Vornado's Current Report on Form 8-K (File No. 001-11954), filed on April 30, 1997 \*
- 10.21 — Noncompetition Agreement, dated as of April 15, 1997, by and among Vornado Realty Trust, the Mendik Company, L.P., and Bernard H. Mendik—Incorporated by reference to Exhibit 10.3 to Vornado's Current Report on Form 8-K (File No. 001-11954), filed on April 30, 1997 \*
- 10.22\*\* — Employment Agreement, dated as of April 15, 1997, by and among Vornado Realty Trust, The Mendik Company, L.P. and David R. Greenbaum—Incorporated by reference to Exhibit 10.4 to Vornado's Current Report on Form 8-K (File No. 001-11954), filed on April 30, 1997 \*
- 10.23 — Agreement, dated September 28, 1997, between Atlanta Parent Incorporated, Portland Parent Incorporated and Crescent Real Estate Equities, Limited Partnership—Incorporated by reference to Exhibit 99.6 to Vornado's Current Report on Form 8-K (File No. 001-11954), filed on October 8, 1997 \*

- 10.24 — Contribution Agreement between Vornado Realty Trust, Vornado Realty L.P. and The Contributors Signatory—thereto—Merchandise Mart Properties, Inc. (DE) and Merchandise Mart Enterprises, Inc.—Incorporated by reference to Exhibit 10.34 to Vornado's Annual Report on Form 10-K/A for the year ended December 31, 1997 (File No. 001-11954), filed on April 8, 1998 \*
- 10.25 — Sale Agreement executed November 18, 1997, and effective December 19, 1997, between MidCity Associates, a New York partnership, as Seller, and One Penn Plaza LLC, a New York Limited liability company, as purchaser—Incorporated by reference to Exhibit 10.35 to Vornado's Annual Report on Form 10-K/A for the year ended December 31, 1997 (File No. 001-11954), filed on April 8, 1998 \*
- 10.26 — Credit Agreement dated as of June 22, 1998 among One Penn Plaza, LLC, as Borrower, The Lenders Party hereto, The Chase Manhattan Bank, as Administrative Agent—Incorporated by reference to Exhibit 10 to Vornado's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998 (File No. 001-11954), filed on August 13, 1998 \*
- 10.27 — Registration Rights Agreement, dated as of April 1, 1998, between Vornado and the Unit Holders named herein—Incorporated by reference to Exhibit 10.2 to Amendment No. 1 to Vornado's Registration Statement on Form S-3 (File No. 333-50095), filed on May 6, 1998 \*
- 10.28 — Registration Rights Agreement, dated as of August 5, 1998, between Vornado and the Unit Holders named therein—Incorporated by reference to Exhibit 10.1 to Vornado's Registration Statement on Form S-3 (File No. 333-89667), filed on October 25, 1999 \*  
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- 10.29 — Registration Rights Agreement, dated as of July 23, 1998, between Vornado and the Unit Holders named therein—Incorporated by reference to Exhibit 10.2 of Vornado's Registration Statement on Form S-3 (File No. 333-89667), filed on October 25, 1999 \*
- 10.30 — Consolidated and Restated Mortgage, Security Agreement, Assignment of Leases and Rents and Fixture Filing, dated as of March 1, 2000, between Entities named therein (as Mortgagors) and Vornado (as Mortgagee)—Incorporated by reference to Exhibit 10.47 to Vornado's Annual Report on Form 10-K for the period ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000 \*
- 10.31\*\* — Employment Agreement, dated January 22, 2000, between Vornado Realty Trust and Melvyn Blum—Incorporated by reference to Exhibit 10.49 to Vornado's Annual Report on Form 10-K for the period ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000 \*
- 10.32\*\* — Deferred Stock Agreement, dated December 29, 2000, between Vornado Realty Trust and Melvyn Blum—Incorporated by reference to Exhibit 10.32 to Vornado's Annual Report on Form 10-K for the period ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003 \*
- 10.33 — First Amended and Restated Promissory Note of Steven Roth, dated November 16, 1999—Incorporated by reference to Exhibit 10.50 to Vornado's Annual Report on Form 10-K for the period ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000 \*
- 10.34 — Letter agreement, dated November 16, 1999, between Steven Roth and Vornado Realty Trust—Incorporated by reference to Exhibit 10.51 to Vornado's Annual Report on Form 10-K for the period ended December 31, 1999 (File No. 001-11954), filed on March 9, 2000 \*

- 10.35 — Revolving Credit Agreement dated as of March 21, 2000 among Vornado Realty L.P., as borrower, Vornado Realty Trust, as general partner, and UBS AG, as Bank—Incorporated by reference to Exhibit 10.54 to Vornado's Quarterly Report on Form 10-Q for the quarter ended March 31, 2000 (File No. 001-11954), filed on May 5, 2000 \*
- 10.36 — Agreement and Plan of Merger, dated as of October 18, 2001, by and among Vornado Realty Trust, Vornado Merger Sub L.P., Charles E. Smith Commercial Realty L.P., Charles E. Smith Commercial Realty L.L.C., Robert H. Smith, individually, Robert P. Kogod, individually, and Charles E. Smith Management, Inc.—Incorporated by reference to Exhibit 2.1 to Vornado Realty Trust's Current Report on Form 8-K (File No. 001-11954), filed on January 16, 2002 \*
- 10.37 — Registration Rights Agreement, dated January 1, 2002, between Vornado Realty Trust and the holders of the Units listed on Schedule A thereto—Incorporated by reference to Exhibit 10.1 to Vornado's Current Report on Form 8-K (File No. 1-11954), filed on March 18, 2002 \*
- 10.38 — Registration Rights Agreement, dated January 1, 2002, between Vornado Realty Trust and the holders of the Units listed on Schedule A thereto—Incorporated by reference to Exhibit 10.2 to Vornado's Current Report on Form 8-K (File No. 1-11954), filed on March 18, 2002 \*
- 10.39 — Tax Reporting and Protection Agreement, dated December 31, 2001, by and among Vornado, Vornado Realty L.P., Charles E. Smith Commercial Realty L.P. and Charles E. Smith Commercial Realty L.L.C.—Incorporated by reference to Exhibit 10.3 to Vornado's Current Report on Form 8-K (File No. 1-11954), filed on March 18, 2002 \*
- 10.40\*\* — Employment Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002—Incorporated by reference to Exhibit 10.7 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended March 31, 2002 (File No. 001-11954), filed on May 1, 2002 \*
- 10.41\*\* — First Amendment, dated October 31, 2002, to the Employment Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002—Incorporated by reference to Exhibit 99.6 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002 \*
- 10.42\*\* — First Amendment, dated June 7, 2002, to the Convertible Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated December 2, 1996—Incorporated by reference to Exhibit 99.3 to Schedule 13D filed by Michael D. Fascitelli on November 8, 2002 \*
- 10.43\*\* — Second Amendment, dated October 31, 2002, to the Convertible Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated December 2, 1996—Incorporated by reference to Exhibit 99.4 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002 \*
- 10.44\*\* — 2002 Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002—Incorporated by reference to Exhibit 99.7 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002 \*
- 10.45\*\* — First Amendment, dated October 31, 2002, to the 2002 Units Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated March 8, 2002—Incorporated by reference to Exhibit 99.8 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002 \*

- 10.46\*\* — First Amendment, dated October 31, 2002, to the Registration Agreement between Vornado Realty Trust and Michael D. Fascitelli, dated December 2, 1996—Incorporated by reference to Exhibit 99.9 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002 \*
- 10.47\*\* — Trust Agreement between Vornado Realty Trust and Chase Manhattan Bank, dated December 2, 1996—Incorporated by reference to Exhibit 99.10 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002 \*
- 10.48\*\* — First Amendment, dated September 17, 2002, to the Trust Agreement between Vornado Realty Trust and Chase Manhattan Bank, dated December 2, 1996—Incorporated by reference to Exhibit 99.11 to the Schedule 13D filed by Michael D. Fascitelli on November 8, 2002 \*
- 10.49 — Amended and Restated Credit Agreement, dated July 3, 2002, between Alexander's Inc. and Vornado Lending L.L.C. (evidencing a \$50,000,000 line of credit facility)—Incorporated by reference to Exhibit 10(i)(B)(3) to Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002 \*
- 10.50 — Credit Agreement, dated July 3, 2002, between Alexander's and Vornado Lending L.L.C. (evidencing a \$35,000,000 loan)—Incorporated by reference to Exhibit 10(i)(B)(4) to Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002 \*
- 10.51 — Guaranty of Completion, dated as of July 3, 2002, executed by Vornado Realty L.P. for the benefit of Bayerische Hypo- und Vereinsbank AG, New York Branch, as Agent for the Lenders—Incorporated by reference to Exhibit 10(i)(C)(5) to Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002 \*
- 10.52 — Reimbursement Agreement, dated as of July 3, 2002, by and between Alexander's, Inc., 731 Commercial LLC, 731 Residential LLC and Vornado Realty L.P.—Incorporated by reference to Exhibit 10(i)(C)(8) to Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002 \*
- 10.53 — Amendment to Real Estate Retention Agreement, dated as of July 3, 2002, by and between Alexander's, Inc. and Vornado Realty L.P.—Incorporated by reference to Exhibit 10(i)(E)(3) to Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002 \*
- 10.54 — 59th Street Real Estate Retention Agreement, dated as of July 3, 2002, by and between Vornado Realty L.P., 731 Residential LLC and 731 Commercial LLC—Incorporated by reference to Exhibit 10(i)(E)(4) to Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002 \*
- 10.55 — Amended and Restated Management and Development Agreement, dated as of July 3, 2002, by and between Alexander's, Inc., the subsidiaries party thereto and Vornado Management Corp.—Incorporated by reference to Exhibit 10(i)(F)(1) to Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002 \*
- 10.56 — 59th Street Management and Development Agreement, dated as of July 3, 2002, by and between 731 Commercial LLC and Vornado Management Corp.—Incorporated by reference to Exhibit 10(i)(F)(2) to Alexander's Inc.'s quarterly report for the period ended June 30, 2002 (File No. 001-06064), filed on August 7, 2002 \*



- 10.57 — Amendment dated May 29, 2002, to the Stock Pledge Agreement between Vornado Realty Trust and Steven Roth dated December 29, 1992—Incorporated by reference to Exhibit 5 to Interstate Properties' Schedule 13D dated May 29, 2002 (File No. 005-44144), filed on May 30, 2002 \*
- 10.58 — Vornado Realty Trust's 2002 Omnibus Share Plan—Incorporated by reference to Exhibit 4.2 to Vornado's Registration Statement on Form S-8 (File No. 333-102216), filed on December 26, 2002 \*
- 10.59 — First Amended and Restated Promissory Note from Michael D. Fascitelli to Vornado Realty Trust, dated December 17, 2001—Incorporated by reference to Exhibit 10.59 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003 \*
- 10.60\*\* — Promissory Note from Joseph Macnow to Vornado Realty Trust, dated July 23, 2002—Incorporated by reference to Exhibit 10.60 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003 \*
- 10.61\*\* — Amendment to Employment Agreement by and between Vornado Realty Trust and Melvyn H. Blum, dated February 13, 2003—Incorporated by reference to Exhibit 10.61 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003 \*
- 10.62\*\* — Amendment No. 1 to Deferred Stock Agreement by and between Vornado Realty Trust and Melvyn H. Blum, dated February 13, 2003—Incorporated by reference to Exhibit 10.62 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2002 (File No. 001-11954), filed on March 7, 2003 \*
- 10.63\*\* — Employment agreement between Vornado Realty Trust and Mitchell Schear, dated April 7, 2003—Incorporated by reference to Exhibit 10.1 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2003 (File No. 001-11954), filed on August 8, 2003 \*
- 10.64 — Revolving Credit Agreement, dated as of July 2, 2003 among Vornado Realty L.P., as borrower, Vornado Realty Trust, as general partner, and JPMorgan Chase Bank (as Administrative Agent), Bank of America, N.A. and Citicorp North American, Inc., Deutsche Bank Trust Company Americas and Fleet National Bank, and JPMorgan Chase Bank (in its individual capacity)—Incorporated by reference to Exhibit 10.2 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2003 (File No. 001-11954), filed on August 8, 2003 \*
- 10.65 — Guaranty of Payment, made as of July 2, 2003, by Vornado Realty Trust, for the benefit of JPMorgan Chase Bank—Incorporated by reference to Exhibit 10.3 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2003 (File No. 001-11954), filed on August 8, 2003 \*
- 10.66 — Registration Rights Agreement, dated as of July 31, 2003, by and between Vornado Realty Trust and the Unit Holders named therein—Incorporated by reference to Exhibit 10.4 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003 (File No. 001-11954), filed on November 7, 2003 \*



- 10.67 — Second Amendment to the Registration Rights Agreement, dated as of July 31, 2003, between Vornado Realty Trust and the Unit Holders named therein—Incorporated by reference to Exhibit 10.5 to Vornado Realty Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003 (File No. 001-11954), filed on November 7, 2003 \*
- 10.68 — Registration Rights Agreement, dated November 17, 2003, between Vornado Realty Trust and Bel Holdings L.L.C.—Incorporated by reference to Exhibit 10.68 to Vornado's Annual Report on Form 10-K for the year ended December 31, 2003 (File No. 001-11954), filed on March 3, 2004 \*
- 10.69 — Registration Rights Agreement, dated April 9, 2003, between Vornado Realty Trust and the holders of Units listed on Schedule A thereto—Incorporated by reference to Exhibit 10.1 to Vornado's Registration Statement on Form S-3 (File No.333-114807), filed on April 23, 2004 \*
- 10.70\*\* — Employment Agreement by and between Vornado Realty Trust and Sandeep Mathrani, dated as of February 4, 2002
- 10.71\*\* — First Amendment to the Employment Agreement by and between Vornado Realty Trust and Sandeep Mathrani, dated as of December 12, 2003
- 10.72\*\* — Deferred Stock Agreement by and between Vornado Realty Trust and Sandeep Mathrani, dated as of March 4, 2002
- 10.73\*\* — Promissory Note from Melvyn Blum to Vornado Realty Trust, dated March 11, 2004
- 15.1 — Letter regarding unaudited interim financial information
- 31.1 — Rule 13a-14 (a) Certification of Chief Executive Officer
- 31.2 — Rule 13a-14 (a) Certification of Chief Financial Officer
- 32.1 — Section 1350 Certification of the Chief Executive Officer
- 32.1 — Section 1350 Certification of the Chief Financial Officer

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\* Incorporated by reference.

\*\* Management contract or compensatory agreement.

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## Section 2: EX-10.70 (EX-10.70)

**Exhibit 10.70**

### EMPLOYMENT AGREEMENT

AGREEMENT, dated as of February 4, 2002, by and between Vornado Realty Trust (the "Company") and Sandeep Mathrani ("Employee").

IN CONSIDERATION of the premises and the mutual covenants set forth below, the parties hereby agree as follows:

1. *Employment.* The Company hereby agrees to employ Employee as Executive Vice President of the Company's retail division (the "Retail Division") and Employee hereby accepts such employment, on the terms and conditions hereinafter set forth.
2. *Term.* The period of employment of Employee by the Company hereunder (the "Employment Period") shall commence March 25, 2002 (the "Commencement Date"), and shall continue until the third anniversary thereof; provided that commencing on March 25, 2005, and upon each subsequent March 25, the Employment Period shall be automatically extended for one (1) additional year unless either party gives written notice not to extend this Agreement prior to three (3) months before such extension would be effectuated.
3. *Duties and Responsibilities.* During the Employment Period, Employee will serve as Executive Vice President of the Retail Division in charge of retail operations and certain residential development projects, will perform other executive duties on behalf of the Company consistent with his position and shall report to Michael Fascitelli and Steven Roth, or such other senior officer of the Company as designated by the Chief Executive Officer of the Company. Employee shall devote all of his working time, attention and energies during normal business hours (other than absences due to illness or vacation) to the performance of his duties for the Company.
4. *Place of Performance.* The principal place of employment of Employee shall be at the Company's executive offices in New York City or Paramus, New Jersey.
5. *Compensation and Related Matters.*
  - (a) *Base Salary and Bonus.* During the Employment Period the Company shall pay Employee a base salary at the rate of not less than \$500,000 per year ("Base Salary"). Employee's Base Salary shall be paid in approximately equal installments in accordance with the Company's customary payroll practices. If Employee's Base Salary is increased by the Company, such increased Base Salary shall then constitute the Base Salary for all purposes of the Agreement. In addition to Base Salary, the Employee may be entitled to an annual

incentive bonus ("Bonus") each fiscal year at the sole discretion of the Company, to be payable at the same time as bonuses are paid to other executive officers. Notwithstanding the foregoing, Employee shall receive an annual bonus of \$200,000 for the Company's current full fiscal year.

(b) *Share Options.* Employee shall be granted share options to purchase 225,000 shares of Common Shares of Beneficial Interest ("Stock") of the Company pursuant to the terms of the Company's 1993 Omnibus Share Plan (the "1993 Plan") at a purchase price per share equal to the fair market value of the Stock on the date the options are granted (the "Options"). Such Options shall be granted on the Commencement Date, and shall be subject to the general terms of the 1993 Plan and the share option agreement thereunder. The Options shall become exercisable at a rate of 33<sup>1</sup>/<sub>3</sub>% after the first anniversary of the date of grant, and an additional 33<sup>1</sup>/<sub>3</sub>% on each of the second and third anniversaries of such date, provided Employee remains an employee of the Company on such respective dates. Notwithstanding the foregoing, the Options will accelerate and become fully exercisable if Employee is terminated pursuant to Sections 6(e) or 6(f), or upon the sale of the Retail Division or the Company (a "Sale"). Any future share option grants shall be made to Employee on comparable terms as such grants are made to other executives of the Company heading operating divisions of similar size.

(c) *Benefit Plans.* Employee shall be entitled to participate in such existing employee benefit plans and insurance programs offered by the Company, or which it may adopt from time to time, for its employees generally, in accordance with the eligibility requirements for participation therein. Nothing herein shall be construed so as to prevent the Company from modifying or terminating any employee benefit plans or programs, or employee fringe benefits, it may adopt from time to time.

(d) *Vacation.* Employee shall be entitled to four (4) weeks vacation with pay for each year during the Employment Period.

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(e) *Expenses.* The Company shall promptly reimburse Employee for all reasonable business expenses upon the presentation of reasonably itemized statements of such expenses in accordance with the Company's policies and procedures now in force or as such policies and procedures may be modified with respect to all executive officers of the Company.

(f) *Automobile.* The Company shall provide Employee with a monthly allowance of \$1000 for the lease of an automobile and the expenses of operating such automobile, including gas, oil, repairs and insurance.

(g) *Deferred Stock Unit Agreement.* On or prior to the Commencement Date, the Employer and the Employee will enter into a Deferred Stock Unit Agreement (substantially in the form attached hereto as Exhibit A) pursuant to which the Employer shall credit to an account (the "Deferred Stock Unit Account") for the Employee a number of stock units equal to \$1,000,000 divided by the fair market value of one share of Stock on the Commencement Date. Such stock units shall vest in equal annual installments over a three year period commencing from the Commencement Date and shall earlier vest if the Employee's employment is terminated pursuant to Sections 6(b),(c), (e) or (f). Notwithstanding the foregoing, such stock units shall become fully vested upon a Sale.

(h) *Company Loans:* During the Employment Period, upon the written request of the Employee, the Company shall disburse to the employee (i) one loan with a principal amount of \$500,000 to be secured by the Deferred Stock Unit Account; and (ii) one loan with a principal amount of the lesser of \$1,000,000 or 50% of the appraised value of the Employee's primary residence located at 35 East 75th St., Penthouse C, New York, NY 10021 (the "Employee Residence") to be secured by a first mortgage on the Employee Residence. The Company will designate the appraiser who shall appraise the Employee's Residence. Each of such loans shall be subject to the following terms and conditions:

(i) the principal amount of the \$500,000 loan shall be due and payable upon the earlier of (x) the third anniversary of the Commencement Date unless extended pursuant to paragraph 2 hereof, (y) 30 days after the date of Employee's termination of employment for any reason (other than for Cause), or (z) a termination of employment for Cause;

(ii) the remaining principal amount shall be due and payable on the third anniversary of the Commencement Date.

(iii) each loan shall be subject to interest at 4<sup>1</sup>/<sub>2</sub>% per annum payable monthly, which amount shall be deducted from Employee's regular paychecks; provided that after March 25, 2005, any remaining unpaid principal of each loan shall be subject to interest at a rate equal to 200 basis points over six month LIBOR. Notwithstanding the foregoing, at all times the interest rate on each loan shall exceed the applicable federal rate under Section 1274(d) of the Internal Revenue Code of 1986, as amended.

(iv) the agreements evidencing each such loans shall contain such additional terms and conditions as are mutually acceptable to the Company and the Employee.

6. *Termination.* Employee's employment hereunder shall be terminated upon the earliest of:

(a) *Expiration.* The expiration of the Employment Period.

(b) *Death.* The death of Employee.

(c) *Disability.* If, as a result of Employee's Disability, Employee shall have been substantially unable to perform his duties hereunder for a period of six (6) consecutive months and within thirty (30) days after written Notice of Termination is given by the Company after such six (6) month period, Employee shall not have returned to the substantial performance of his duties on a full-time basis, the Company shall have the right to terminate Employee's employment hereunder for "Disability". For purposes of this Agreement, "Disability" shall have the same meaning as that term is defined in the Company's long term disability plan; *provided, that*, if no such plan exists, "Disability" shall have the same meaning as provided in Section 22(e)(3) of the Code.

(d) *Cause.* The Company terminates Employee for Cause. For purposes of this Agreement, the Company shall have "Cause" to terminate Employee's employment upon Employee's (i) willful and continued failure to substantially perform his duties with the Company (other than any such failure resulting from his incapacity due to physical or mental illness) after a written demand for substantial

performance is delivered to Employee which identifies the manner in which the Company believes that Employee has not substantially performed his duties, (ii) willful misconduct which is economically injurious to the Company or to any entity in control of, controlled by or under common control with the Company (an "Affiliate"), including, but not limited to, any breach of Sections 9 and 10 hereof, or (iii) the conviction of, or plea of guilty or nolo contendere to, a felony, or (iv) habitual drug or alcohol abuse which materially impairs Employee's ability to perform his duties hereunder.

(e) *Material Breach.* Employee terminates his employment for a material breach of this Agreement by the Company. For purposes of this Agreement, a "material breach" shall be deemed to occur upon a failure by the Company to comply with any material provision of this Agreement which has not been reasonably cured within thirty (30) days after written notice of such noncompliance has been given by Employee to the Company.

(f) *Without Cause.* The Company shall have the right to terminate Employee's employment hereunder without Cause by providing Employee with a Notice of Termination.

(g) *Voluntary Termination.* Employee may terminate this Agreement and Employee's employment hereunder at any time upon ninety (90) days prior written notice to the Company.

#### 7. *Termination Procedure.*

(a) *Notice of Termination.* Any termination of Employee by the Company or by Employee (other than termination pursuant to Section 6(a) or (b) hereof) shall be communicated by written Notice of Termination to the other party hereto in accordance with Section 13. For purposes of this Agreement, a "Notice of Termination" shall mean a notice which shall indicate the specific termination provision in this Agreement relied upon and shall set forth in reasonable detail the facts and circumstances claimed to provide a basis for termination of Employee under the provisions so indicated.

(b) *Date of Termination.* "Date of Termination" shall mean (i) if Employee's employment is terminated by the expiration of this Agreement, the date of expiration, (ii) if Employee's employment is terminated by his death, the date of his death, (iii) if Employee's employment is terminated pursuant to Section 6(c) hereof, thirty (30) days after Notice of Termination is given (provided that Employee shall not have again become available for service on a regular basis during such thirty (30) day period), (iv) if Employee's employment is terminated pursuant to Sections 6(d), 6(f) or 6(g), the date specified in the Notice of Termination, and (v) if Employee's employment is terminated for any other reason, the date on which a Notice of Termination is given.

8. *Amounts Due Upon Termination or During Disability.* In the event Employee is disabled or his employment terminates during the Employment Period, the Company shall provide Employee with the payments set forth below. Employee acknowledges and agrees that the payments set forth in this Section 8 constitute liquidated damages for termination of his employment during the Employment Period.

(a) During any period that Employee fails to perform his duties hereunder as a result of Disability ("disability period"), Employee shall continue to receive his Base Salary at the rate then in effect for such period until his employment is terminated pursuant to Section 6(c) hereof; *provided, that,* payments so made to Employee during the first six (6) months of the disability period shall be reduced by the sum of the amounts, if any, paid to the Employee at or prior to the time of any such payment under disability benefit plans of the Company or under the Social Security disability insurance program, and which amounts were not previously applied to reduce any such payment. Employee shall also be entitled to any other benefits or payments provided pursuant to any plan or policy of the Company in accordance with such plan's or policy's terms.

(b) If Employee's employment is terminated pursuant to Sections 6(a), 6(d) or 6(g) the Company shall pay Employee his accrued but unpaid Base Salary through the Date of Termination at the rate in effect at the time Notice of Termination is given, and the Company shall have no further obligations to Employee under this Agreement; *provided, that,* Employee shall be entitled to any other benefit or payment provided pursuant to any plan or policy of the Company in accordance with such plan's or policy's terms.

(c) If Employee's employment is terminated pursuant to Sections 6(e), or 6(f), the Company shall pay to Employee his (A) accrued and unpaid Base Salary through the Date of Termination and (B) a payment (the "Severance Payment") equal to the sum of (i) Employee's then current Base Salary and

(ii) the average of the Bonus earned by Employee, if any, in each of the two fiscal years immediately preceding the Date of Termination, or if Employee has been employed less than two fiscal years, such average shall be deemed to be \$200,000. The payment described in clause (A) shall be made as soon as administratively feasible following the Date of Termination and the payment as described in clause (B) shall be paid ratably in accordance with the Company's customary payroll practices over the one year period following the Date of Termination.

In addition, if Employee's employment is terminated pursuant to Section 6 (f), he shall be provided with an office and secretarial support for the 90 day period following such termination. To the extent Employee is re-employed during the year following a termination pursuant to Section 6 (f), Employee shall give notice to Employer of such re-employment and the Severance Payments made pursuant to this paragraph shall cease.

(d) If Employee's employment is terminated pursuant to Section 6(b), the Company shall pay to Employee's estate (i) his accrued but unpaid Base Salary through the Date of Termination at the rate then in effect; and (ii) a *pro rata* portion (based on the number of days elapsed in the Company's fiscal year through the Date of Termination) of Employee's Bonus for the fiscal year in which the Date of Termination occurs.

9. *Confidential Information and Removal of Documents.*

(a) Employee agrees to keep secret and retain in the strictest confidence all Confidential Information which relates to the Company and any of its Affiliates. "Confidential Information" (a) means information (i) that is learned by Employee from the Company or any Affiliate before or after the date of this Agreement (other than Confidential Information that was known by Employee on a nonconfidential basis prior to the disclosure thereof); (ii) that is commercially valuable to the Company and (iii) that is not published or of public record or otherwise generally known (other than through failure of Employee to fully perform his obligations hereunder), and (b) includes, without limitation, customer lists, client lists, trade secrets, pricing policies and other business affairs of the Company and any of its Affiliates. Employee agrees not to disclose any such Confidential Information to anyone outside the Company or any of its Affiliates, whether during or after his period of service with the Company, except (x) as such disclosure may be required or appropriate in connection with his service or (y) when required to do so by a court of law, by any governmental agency or by any administrative or legislative body (including a committee thereof) with apparent jurisdiction to order his to divulge, disclose or make accessible such information. Employee agrees to give the Company advance written notice of any disclosure pursuant to clause (y) of the preceding sentence and to cooperate with any efforts by the Company to limit the extent of such disclosure.

(b) All records, files, drawings, documents, models, equipment, and the like relating to the Company's business, which Employee has control over shall not be removed from the Company's premises without its written consent, unless such removal is in the furtherance of the Company's business or is in connection with Employee's carrying out his duties under this Agreement and, if so removed, shall be returned to the Company promptly after termination of Employee's employment hereunder, or otherwise promptly after removal if such removal occurs following termination of employment. Employee's rolodex, telephone directory and similar type items, and furniture, art work and property owned by Employee or otherwise not owned by the Company shall not be deemed Company property and shall not be covered by this Section 9(b). The Company shall be the owner of all trade secrets and other products relating to the Company's business developed by Employee alone or in conjunction with others as part of his employment with the Company.

10. *Non-Competition.*

(a) In consideration of the benefits to be provided to Employee hereunder, Employee covenants that he will not, without the prior written consent of the Company, during the Employment Period and the period of one year following his termination of employment for any reason (the "Restriction Period") other than pursuant to Section 6(a) or Section 6(c), or Section 6(f) engage in any way, directly or indirectly, in the sourcing and execution of retail building acquisition, development or leasing transactions on behalf of any public or non-public real estate company operating in any metropolitan area where the Retail Division or a residential development group of the Company (i) during the

Employment Period is then operating or (ii) operated during the six (6) month period preceding his termination of employment.

(b) Employee hereby covenants and agrees that, at all times during the Employment Period and for a period of one year immediately following his termination for any reason, Employee shall not represent, in connection with any retail building acquisition, development or leasing transaction to which the Company or any of its Affiliates is a party, any individual or entity who (i) is a tenant of the Company or any of its Affiliates at any time during the Employment Period or (ii) was a tenant of the Company or any of its Affiliates at any time during the six (6) month period preceding his termination of employment.

(c) Employee hereby covenants and agrees that, at all times during the Employment Period and for a period of one year immediately following his termination for any reason, Employee shall not employ or seek to employ any person employed at that time by the Company or any of its Affiliates, or otherwise encourage or entice such person or entity to leave such employment.

(d) Employee acknowledges that the restrictions, prohibitions and other provisions of this Section 10 are reasonable, fair and equitable in scope, terms and duration, are necessary to protect the legitimate business interests of the Company and are a material inducement to the Company to enter into this Agreement. It is the intention of the parties hereto that the restrictions contained in this paragraph be enforceable to the fullest extent permitted by applicable law. Therefore, to the extent any court of competent jurisdiction shall determine that any portion of the foregoing restrictions is excessive, such provision shall not be entirely void, but rather shall be limited or revised only to the extent necessary to make it enforceable.

11. *Remedy.* Should Employee engage in or perform, either directly or indirectly, any of the acts prohibited by Sections 9 and 10, it is agreed that the Company shall be entitled to immediately withhold any payments or benefits to be made to Employee under Section 8 of this Agreement and shall be entitled to full injunctive relief, to be issued by any competent court of equity, enjoining and restraining Employee and each and every other person, firm, organization, association, or corporation concerned therein, from the continuance of such violative acts. The foregoing remedy available to Company shall not be deemed to limit or prevent the exercise by the Company of any or all further rights and remedies which may be available to the Company hereunder or at law or in equity.

12. *Successors; Binding Agreement.* This Agreement shall be binding upon and shall inure to the benefit of Employee, his heirs, executors, administrators, beneficiaries and assigns and shall be binding upon and shall inure to the benefit of the Company and its successors.

13. *Notice.* For the purposes of this Agreement, notices, demands and all other communications provided for in this Agreement shall be in writing and shall be deemed to have been duly given when delivered either personally or by United States certified or registered mail, return receipt requested, postage prepaid, addressed as follows:

If to Employee:

Sandeep Mathrani  
35 East 75th St., Penthouse C  
New York, NY 10021  
(212) 737-6690

If to the Company:

Vornado Realty Trust  
888 7th Avenue  
New York, NY 10019  
Attention: Chief Operating Officer; and

Vornado Realty Trust  
210 Route 4 East  
Paramus, New Jersey 07652  
Attention: Chief Financial Officer

or to such other address as any party may have furnished to the others in writing in accordance herewith, except that notices of change of address shall be effective only upon receipt.

14. *Resolution of Differences Over Breaches of Agreement.* The parties shall use good faith efforts to resolve any controversy or claim arising out of, or relating to this Agreement or the breach thereof, first in accordance with the Company's internal review procedures, except that this requirement shall not apply to any claim or dispute under or relating to Sections 9 or 10 of this Agreement. If despite their good faith efforts, the parties are unable to resolve such controversy or claim through the Company's internal review procedures, then such controversy or claim shall be resolved by arbitration in Manhattan, New York, in accordance with the rules then obtaining of the American Arbitration Association, and judgment upon the award rendered by the Arbitrator(s) may be entered in any court having jurisdiction thereof. If any contest or dispute shall arise between the Company and Employee regarding any provision of this Agreement, the Company shall reimburse Employee for all legal fees and expenses reasonably incurred by Employee in connection with such contest or dispute, but only if Employee is successful in respect of substantially all of Employee's claims brought and pursued in connection with such contest or dispute.

15. *Governing Law.* This Agreement is governed by, and is to be construed and enforced in accordance with, the laws of the State of New York, without regard to principles of conflicts of laws. If, under such law, any portion of this Agreement is at any time deemed to be in conflict with any applicable statute, rule, regulation or ordinance, such portion shall be deemed to be modified or altered to conform thereto or, if that is not possible, to be omitted from this Agreement, and the invalidity of any such portion shall not affect the force, effect and validity of the remaining portion hereof.

16. *Amendment.* No provisions of this Agreement may be amended, modified, or waived unless such amendment or modification is agreed to in writing signed by Employee and by a duly authorized officer of the Company, and such waiver is set forth in writing and signed by the party to be charged. No waiver by either party hereto at any time of any breach by the other party hereto of any condition or provision of this Agreement to be performed by such other party shall be deemed a waiver of similar or dissimilar provisions or conditions at the same or at any prior or subsequent time.

17. *Survival.* The respective obligations of, and benefits afforded to, Employee and Company as provided in Sections 9 and 10 of this Agreement shall survive the termination of this Agreement.

18. *No Conflict of Interest.* During the Employment Period, Employee shall not directly, or indirectly render service, or undertake any employment or consulting agreement with another entity without the express written consent of the Board. Notwithstanding the foregoing, it is expressly understood and agreed that the Employee's maintenance of a limited partnership interest in the entities listed on Exhibit B annexed hereto shall not constitute a conflict of interest for purposes of this Agreement.

19. *Counterparts.* This Agreement may be executed in two or more counterparts, each of which shall be deemed to be an original but all of which together will constitute one and the same instrument.

20. *Entire Agreement.* This Agreement sets forth the entire agreement of the parties hereto in respect of the subject matter contained herein and supersedes all prior agreements, promises, covenants, arrangements, communications, representations or warranties, whether oral or written, by any officer, employee or representative of any party hereto in respect of such subject matter. Any prior agreement of the parties hereto in respect of the subject matter contained herein is hereby terminated and canceled.

21. *Section Headings.* The section headings in this Agreement are for convenience of reference only, and they form no part of this Agreement and shall not affect its interpretation.



IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first above written.

VORNADO REALTY TRUST

By: /s/ MICHAEL FASCITELLI

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EMPLOYEE

/s/ SANDEEP MATHRANI

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SANDEEP MATHRANI

**LIMITED PARTNERSHIP INTERESTS**

1. TREECO/25 East Limited Partnership
2. TREECO/Hylan Limited Partnership
3. Wappingers Associates, L.P.
4. Portsmouth Associates, L.P.

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## Section 3: EX-10.71 (EXHIBIT 10.71)

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**Exhibit 10.71**

S&C Draft of December 9, 2003  
PRIVILEGED AND CONFIDENTIAL  
ATTORNEY WORK PRODUCT

### FIRST AMENDMENT TO EMPLOYMENT AGREEMENT

AMENDMENT TO EMPLOYMENT AGREEMENT (hereinafter called this "*Amendment*"), dated as of December 12, 2003, by and between Vornado Realty Trust (the "*Company*") and Sandeep Mathrani ("*Employee*").

WHEREAS, the Company and Employee are parties to the Employment Agreement dated as of February 4, 2002 (the "*Agreement*");

WHEREAS, the Company and Employee desire to make an amendment to the Agreement;

NOW, THEREFORE, the parties hereto amend the Agreement effective as of December 5, 2003 and agree as follows:

1. Section 5(f) of the Agreement is hereby amended so that, as amended, Section 5(f) of the Agreement reads as follows:

"The Company shall provide Employee with the use of a 2004 Volvo model XC90AWD-T6-7, and will pay the reasonable expenses associated with the business use of such automobile, including gas, oil, repairs and insurance."

2. Following the execution of this Amendment all references in the Agreement to the "*Agreement*" shall be deemed to be references to the Agreement as amended by this Amendment. This Amendment may be executed in two or more counterparts, each of which shall be deemed to be an original but all of which together will constitute one and the same instrument. Except as expressly provided in this Amendment, the Agreement shall not be amended or deemed to be amended in any respect.

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IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed as of the day and year first above written.

VORNADO REALTY TRUST

By /s/ MICHAEL FASCITELLI

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Name:

Title:

EMPLOYEE

/s/ SANDEEP MATHRANI

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Sandeep Mathrani

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## Section 4: EX-10.72 (EXHIBIT 10.72)

**Exhibit 10.72**

### DEFERRED STOCK AGREEMENT

AGREEMENT, dated as of March 4, 2002, by and between Vornado Realty Trust, a Maryland real estate investment trust ("the Company") and Sandeep Mathrani (the "Employee").

WHEREAS, the Company has entered into an Employment Agreement with the Employee dated February 4, 2002 (the "Employment Agreement");

WHEREAS, the Employee and the Company desire to enter into an agreement as required pursuant to the Employment Agreement setting forth the terms under which the Company will pay to him in the future common shares of beneficial interest of the Company (the "Stock");

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the Employee and the Company agree as follows:

1. *Payment of Stock.* The Company agrees to pay the Employee 23,798 shares of Stock, together with such additional amounts as promised herein, at such time or times and subject to the terms and conditions of this Agreement.

2. *The Stock Unit Account.* The Company shall credit to a bookkeeping account (the "Account") maintained by the Company for the Employee's benefit 23,798 stock units, each of which shall be deemed to be the equivalent of one share of Stock (the "Stock Units"). One-third of the Stock Units will vest on the first anniversary of the Commencement Date (as such term is defined in the Employment Agreement) and an additional one-third of the Stock Units shall vest on each of the next two anniversaries of such date, provided that Employee is still employed by the Company on each such date. The Employee shall be fully vested in all of the Stock Units in the event of the termination of his employment pursuant to Sections 6 (b), (c), (e) or (f) of the Employment Agreement. The Employee shall also be fully vested in all of the Stock Units in the event of a Sale (as such term is defined in the Employment Agreement).

The Company agrees that whenever any dividend is declared on the Stock, it will pay to the Employee in cash, on the date such dividend is paid, dividend equivalents in an amount per vested Stock Unit held in the Account as of the record date for such dividend equal to the amount per share of Stock paid by the Company to the Holders of record of the Stock; provided that Employee will be paid no less than \$22,500 per calendar year of employment with respect to such dividend equivalents.

3. *Payment of the Account.* Except as otherwise provided in this Agreement the Company shall pay to the Employee on March 4, 2005 (the "Payment Date") that number of shares of Stock which is equal to the number of vested Stock Units then credited to his Account. Notwithstanding the foregoing, in the event of a Sale, or upon the Employee's termination of employment pursuant to Sections 6(b), (c), (e) or (f) of the Employment Agreement prior to the third anniversary of the Commencement Date, the Company shall pay to the Employee that number of shares of Stock which is equal to all of the Stock Units credited to his Account, in a lump sum with 10 business days following such Sale or termination.

4. *Form of Payment.* Payments pursuant to the first sentence of Section 3 shall be made by the Company in a lump sum to the Employee as soon as practicable after the Payment Date, but in no case more than 10 business days after the Payment Date. The Employee may elect to change (i) the form of payment (to a lump sum or up to 10 equal annual installments) or (ii) the Payment Date to a later (but not an earlier) Payment Date, provided that any such election is made prior to January 1 of the year prior to the year in which the Payment Date then in effect would occur.

5. *Beneficiary.* In the event of the Employee's death prior to the payment with respect to all of the vested Stock Units credited to his Account, the remaining payments shall be made to Ayesha Bulchandani Mathrani or the last beneficiary designated in writing which is received by the Company prior to the Employee's death or, if no designated beneficiary survives the Employee, such payments shall be made in a lump sum to the Employee's estate.

6. *Source of Payments.* The Employee's right to receive payment under this Agreement shall be an unfunded entitlement and shall be an

unsecured claim against the general assets of the Company. The Employee has only the status of a general unsecured creditor hereunder, and this Agreement constitutes only a promise by the Company to pay the value of the Account on any required payment due. The Company may withhold from any amounts payable under this Agreement such Federal, state and local taxes as shall be required to be withheld pursuant to any applicable law or regulation.

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7. *Nontransferability.* This Agreement shall not be assignable or transferable by the Employee (otherwise than by will or the laws of descent and distribution) or by the Company (other than to successors of the Company) and no amounts deferred under this Agreement, or any rights therein, shall be subject in any manner to any anticipation, alienation, sale, transfer, assignment, pledge, encumbrance, levy, lien, attachment, garnishment, debt or other charge or disposition of any kind.

8. *No Right to Employment.* Nothing in this Agreement shall confer upon Employee the right to remain in employment with the Company.

9. *Entire Agreement.* This Agreement and the Employment Agreement contain all the understandings between the parties hereto pertaining to the matters referred to herein, and supersede all undertakings and agreements, whether oral or in writing, previously entered into by them with respect thereto.

10. *Amendment or Modification; Waiver.* No provision of this Agreement may be amended, modified or waived unless such amendment or modification is agreed to in writing, signed by the Employee and by a duly authorized officer of the Company, and such waiver is set forth in writing and signed by the party to be charged. No waiver by any party hereto of any breach by another party hereto of any condition or provision of this Agreement to be performed by such other party shall be deemed a waiver of a similar or dissimilar condition or provision at the same time, any prior time or any subsequent time.

11. *Notices.* Any notice to be given hereunder shall be in writing and shall be deemed given when delivered personally, sent by courier or telecopy or registered or certified mail, postage prepaid, return receipt requested, addressed to the party concerned at the address indicated below or to such other address as such party may subsequently give notice of hereunder in writing:

If to the Employee:

Sandeep Mathrani  
35 E. 75th St.  
New York, NY 10021

If to the Company:

Vornado Realty Trust  
888 Seventh Avenue  
New York, New York 10019  
Attention: Chief Operating Officer; and

Vornado Realty Trust  
210 Route 4 East  
Paramus, New Jersey 07652  
Attention: Chief Financial Officer

Any notice delivered personally or by courier under this Section 11 shall be deemed given on the date delivered and any notice sent by telecopy or registered or certified mail, postage prepaid, return receipt requested, shall be deemed given on the date telecopied or mailed.

12. *Severability.* If any provision of this Agreement or the application of any such provision to any party or circumstances shall be determined by any court of competent jurisdiction to be invalid and unenforceable to any extent, the remainder of this Agreement or the application of such provision to such person or circumstances, other than those to which it is so determined to be invalid and unenforceable, shall not be affected thereby, and each provision hereof shall be validated and shall be enforced to the fullest extent permitted by law.

13. *Successors.* This Agreement shall inure to the benefit of and be binding upon each successor of the Company, and upon the Employee's beneficiaries, legal representatives or estate, as the case may be.

14. *Survivorship.* The respective rights and obligations of the parties hereunder shall survive any termination of this Agreement to the extent necessary to the intended preservation of such rights and obligations.

15. *Governing Law.* This Agreement will be governed by and construed in accordance with the laws of the State of New York, without regard to its conflict of law principles.

16. *Headings.* All descriptive headings of sections and paragraphs in this Agreement are intended for convenience of reference only, and they form no part of this Agreement and shall not affect its interpretation.

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17. *Counterparts.* This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

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IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first above written.

VORNADO REALTY TRUST

By: /s/ MICHAEL FASCITELLI

/s/ SANDEEP MATHRANI

Sandeep Mathrani

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## Section 5: EX-10.73 (EXHIBIT 10.73)

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Exhibit 10.73

### PROMISSORY NOTE

U.S.\$2,000,000.00

March 11, 2004  
New York City, New York

FOR VALUE RECEIVED, the undersigned, MELVYN BLUM, an individual residing at 1 Central Park West, Apartment #27G, New York, New York 10023 ("Payor"), hereby promises to pay to VORNADO REALTY TRUST, a Maryland real estate investment trust ("Payee"), or its order, at its principal offices located at 888 Seventh Avenue, New York, New York 10019, the principal amount of TWO MILLION DOLLARS (\$2,000,000.00). Interest shall accrue on this Note at the rate per annum (calculated on the basis of the number of days lapsed since the last payment) equal to 1.57% and accrued and unpaid interest shall be due and payable quarterly in arrears on the tenth day following the then current calendar quarter, until the principal amount of this Note and all accrued interest hereon shall have been paid in full.

Interest due on this Note shall be calculated on the basis of a 365-day year for the actual number of days elapsed during the applicable period. Any payment required to be made hereunder on a day which is not a business day shall due and owing on the first business day thereafter. Failure by the Payor to pay any sum due hereunder when due and payable which has not been cured by the Payor within 30 days following actual receipt of written notice given by the Payee shall constitute an event of default under this Note and the Payee may, at its sole option exercised by notice to the Payor, declare the entire outstanding principal balance hereof, together with all unpaid interest accrued hereon, to be immediately due and payable in full. Upon the occurrence of an event of default hereunder, the Payee may exercise all rights and remedies available to it hereunder or otherwise.

The principal amount hereof and all accrued and unpaid interest hereon shall be due and payable on the Maturity Date (as defined below). For purposes of this Note, the term "Maturity Date" shall mean the earliest of (i) 30 days from the Date Payor ceases to be employed by Payee, (ii) The Date Payor is terminated for cause and (iii) March 10, 2007. The Payor shall have the right to prepay all or any portion of the amounts evidenced by this Note at any time without premium or penalty; *provided, however*, such prepayment shall include all interest accrued and unpaid hereunder as of the date of such prepayment.

Failure by Payor to pay any sum due hereunder when due and payable which has not been cured by Payor within 30 days following actual receipt of written notice given by Payee, or the occurrence of an event of default under any of the documents, relating to the indebtedness evidenced by this Note shall constitute an Event of Default under this note and Payee may, at its sole option exercised by notice to Payor, declare the entire outstanding principal balance hereof, together with all unpaid interest accrued hereon, to be immediately due and payable in full. Upon the occurrence of an Event of Default, Payee may exercise all rights and remedies available to it under this note or otherwise.

If this Note is collected by legal proceedings (including proceedings in the probate or bankruptcy courts) then all costs and expenses of collection or enforcement shall be added to the principal of, and be collectible as part of, this Note.

In case any one or more of the provisions of this Note shall be invalid, illegal or unenforceable in any respect, the validity, legality and enforceability of the remaining provisions contained herein shall not in any way be affected or impaired thereby.

**THIS NOTE IS MADE UNDER AND IS TO BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE INTERNAL LAWS OF THE STATE OF NEW YORK, WITHOUT REGARD TO ITS CHOICE-OF-LAW RULES.**

IN WITNESS WHEREOF, the Payor has caused this instrument to be duly executed on the date in the year first above written.

/s/ MELVYN BLUM

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Melvyn Blum



SIGNATURE PAGE TO TWO MILLION DOLLAR (\$2,000,000) PROMISSORY NOTE  
DATED MARCH 11, 2004, PAYABLE TO VORNADO REALTY TRUST.

State of New York

County of New York

I am a Notary, an officer authorized to take acknowledgments and proofs in this State. I sign this acknowledgment below to certify that it was made before me.

On March 11, 2004, Melvyn Blum appeared before me in person. I am satisfied that this person is the person named in and who signed the foregoing instrument. This person acknowledged signing, sealing and delivering the foregoing instrument as this person's act and deed for the uses and purposes expressed in the foregoing instrument.

/s/ BEATRICE A. MALDONADO

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Beatrice A. Maldonado  
Notary Public, State of New York  
No. 01MA6017525  
Qualified in New York County  
Commission Expires December 14, 2006

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## Section 6: EX-15.1 (EXHIBIT 15.1)

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Exhibit 15.1

May 5, 2004

Vornado Realty Trust  
New York, New York

We have made a review, in accordance with the standards established by the American Institute of Certified Public Accountants, of the unaudited interim financial information of Vornado Realty Trust for the periods ended March 31, 2004 and 2003, as indicated in our report dated May 5, 2004; because we did not perform an audit, we expressed no opinion on that information.

We are aware that our report referenced to above, which is included in your Quarterly Report on Form 10-Q for the quarter ended March 31, 2004, is incorporated by reference in:

Registration Statement No. 333-68462 on Form S-8  
Amendment No. 1 to Registration Statement No. 333-36080 on Form S-3  
Registration Statement No. 333-64015 on Form S-3  
Amendment No. 1 to Registration Statement No. 333-50095 on Form S-3  
Registration Statement No. 333-52573 on Form S-8  
Registration Statement No. 333-29011 on Form S-8  
Registration Statement No. 333-09159 on Form S-8  
Registration Statement No. 333-76327 on Form S-3  
Amendment No. 1 to Registration Statement No. 333-89667 on Form S-3  
Registration Statement No. 333-81497 on Form S-8  
Registration Statement No. 333-102216 on Form S-8  
Amendment No. 1 to Registration Statement No. 333-102215 on Form S-3  
Amendment No. 1 to Registration Statement No. 333-102217 on Form S-3  
Registration Statement No. 333-105838 on Form S-3  
Registration Statement No. 333-107024 on Form S-3  
Registration Statement No. 333-109661 on Form S-3  
Registration Statement No. 333-114146 on Form S-3  
Registration Statement No. 333-114807 on Form S-3

and in the following Joint Registration Statements of Vornado Realty Trust and Vornado Realty L.P.:

Amendment No. 4 to Registration Statement No. 333-40787 on Form S-3  
Amendment No. 4 to Registration Statement No. 333-29013 on Form S-3  
Registration Statement No. 333-108138 on Form S-3

We are also aware that the aforementioned report, pursuant to Rule 436 (c) under the Securities Act of 1933, is not considered a part of the Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.

/s/ DELOITTE & TOUCHE LLP  
Parsippany, New Jersey

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## Section 7: EX-31.1 (EXHIBIT 31.1)

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**Exhibit 31.1**

### CERTIFICATION

I, Steven Roth, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Vornado Realty Trust;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 6, 2004

/s/ STEVEN ROTH

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Steven Roth  
Chief Executive Officer

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## Section 8: EX-31.2 (EXHIBIT 31.2)

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Exhibit 31.2

### CERTIFICATION

I, Joseph Macnow, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Vornado Realty Trust;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 6, 2004

/s/ JOSEPH MACNOW

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Joseph Macnow,  
Chief Financial Officer

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## Section 9: EX-32.1 (EXHIBIT 32.1)

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Exhibit 32.1

### CERTIFICATION

**PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002  
(Subsection (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)**

Pursuant to 18 U.S.C. Section 1350, the undersigned officer of Vornado Realty Trust (the "Company"), hereby certifies, to such officer's knowledge, that the Company's Quarterly Report on Form 10-Q for the three months ended March 31, 2004 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

May 6, 2004

/s/ STEVEN ROTH

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Name: Steven Roth  
Title: Chief Executive Officer

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[CERTIFICATION](#)

[PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 \(Subsection \(a\) and \(b\) of Section 1350, Chapter 63 of Title 18, United States Code\)](#)

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## Section 10: EX-32.2 (EXHIBIT 32.2)

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**Exhibit 32.2**

### CERTIFICATION

**PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002  
(Subsection (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)**

Pursuant to 18 U.S.C. Section 1350, the undersigned officer of Vornado Realty Trust (the "Company"), hereby certifies, to such officer's knowledge, that the Company's Quarterly Report on Form 10-Q for the three months ended March 31, 2004 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

May 6, 2004

/s/ JOSEPH MACNOW

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Name: Joseph Macnow  
Title: Chief Financial Officer

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[PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 \(Subsection \(a\) and \(b\) of Section 1350, Chapter 63 of Title 18, United States Code\)](#)

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